



CONTRACT PRICING WORKSHEET

Contract No.

#082025-PMI

Date Prepared

2/10/2026

Buying Agency: Lexington Fayette UCG

Dealer: Atlantic Emergency Solutions

Contact Person: Jason Wells

Sales Rep: Eric Colson

Member Number: 45743

Phone: 502-370-7954

Phone: 859-231-5660

Email: ecolson@atlanticemergency.comEmail: welljg@lexingtonky.gov

Pierce Bid #: 1810

Base Spec.

Sourcewell ID #	Description:	Sourcewell Price List Date	Published Contract Price
1810	Rescue - Walk In - Tandem 22.5'	2/6/2026	\$ 945,464.77

Removed Options from Base Spec.

Notes: (do not list options removed)	Before Discount Price
<i>If audited by Sourcewell be prepared to show detail.</i>	\$ 10,070.49
<i>With Pierce Discount (5.5%)</i>	\$ 9,516.61

Added Options to Base Spec.

Notes: (do not list options added)	Before Discount Price
<i>If audited by Sourcewell be prepared to show detail.</i>	\$ 971,939.51
<i>With Pierce Discount (5.5%)</i>	\$ 918,482.84

Qty	1	Subtotal (Base Spec+Added/Removed Options)	\$ 1,854,431.00
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Other Expenses

Description	Price
Dealer to furnish - Reports, Travel, Delivery, Prep, Training, Etc.	\$ 51,300.00
Customer Allowance	\$ 50,000.00
Performance Bond	\$ 5,000.00
Applicable State Fees (Tire Fee, etc.)	\$ -
Total Other Expenses	\$ 106,300.00

Discounts

Description	Price
100% Pre-Payment Discount	\$ -
Chassis Pre-Payment Discount	\$ -
Aerial Pre-Payment Discount	\$ -
Trade-In Value / Other Customer Adjustments	\$ -
Total Discount	\$ -

Total Purchase Price (matches customer PO) \$ 1,960,731.00