



In response to Request for Proposal for
RFP #47-2025

Advanced Threat Assessment Course

by the Lexington-Fayette Urban County Government

Written and Price Proposal

Point One USA, LLC is pleased to submit the following proposal to:

Sondra Stone
200 East Main Street
Lexington, KY 40507
859.258.3320
859.258.3322
Email: sstone@lexingtonky.gov

Receipt/Response Date: 2 PM Eastern Standard Time (EST) on 4 December 2025

Point One Contact:

Michelle Brush, Chief Business Officer, 850.380.8052, michelle@pointoneusa.com
Robert Brush, Chief Executive Officer, 757.416.8162, bob@pointoneusa.com

Tax ID Number: 37-1171096
CAGE Code: 6UNM5
DUNS: 078723457

This proposal includes proprietary data that shall not be disclosed outside the Government and shall not be duplicated, used, or disclosed-in whole or in part-for any purpose other than to evaluate this proposal. If, however, a contract is awarded to the offeror as a result of-or in connection with-the submission of this data, the Government shall have the right to duplicate, use, or disclose the data to the extent provided in the resulting contract. This restriction does not limit the Government's right to use information contained in this data if it is obtained from another source without restriction. The data subject to this restriction are contained in sheets [ALL].

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Company Background and Expertise

Point One USA, LLC. (Point One) is pleased to provide this proposal to the Lexington-Fayette County Government in response to Request for Proposal #47-2025 Advanced Threat Assessment Course for the Lexington Police Department. Training to help the Public Safety Bomb Technician (PSBT) obtain critical information about an improvised explosive device (IED) incident, make intelligent decisions based upon this information, and formulate a plan of attack to efficiently render safe or neutralize the suspect IED promote consistent and safe tactics, techniques, and procedures (TTPs) is critically important to overall mission success. Point One is a well-established EOD-centric, Service-Disabled Veteran Owned Small Business (SDVOSB), founded in 2013 and run by career long Military and Public Safety personnel who have retired from active duty and are now providing advanced training and services for the larger PSBT and EOD communities as well as other tactical and special operations personnel. We understand the Domestic Response mission very well and the hazardous challenges presented when explosive devices and associated materials are involved. We've spent decades leading and supporting domestic operations at local, regional, and national levels and are now teaching and supporting the communities from where we came to use and understand the TTPs we helped to create and still hone on a weekly basis through our practically based training curriculums.

Our staff has served within the U.S. Special Operations Command (USSOCOM), Joint Special Operations Command (JSOC), the Naval Special Warfare Development Group (NSWDG), Marine Forces Special Operations Command (MARSOC), Georgia Bureau of Investigation (GBI), Gwinnett County Police Department, and the United Kingdom Ministry of Defence (UKMOD). Additionally, we have significant technical and tactical experience, having been attached to a broad spectrum of domestic tactical units, special operations forces, and a variety of national level domestic government agencies during counter-IED and counter-terrorist operations within the United States (US) and the United Kingdom (UK).

Bob Brush (CEO), a retired Navy EOD Master Chief, and former NSWDG Master EOD Technician owns and leads the sixty personnel that comprise Point One and who work together to combine science with operations to deliver the most comprehensive and relevant training support solutions available to the global EOD community. His team is comprised of thirty-eight former EOD technicians and Public Safety Bomb Technicians, three Electronics Engineers, three Organic/Inorganic Chemists, and multiple Business Professionals, all with decades of experience operating, managing, teaching, and leading in their respective fields.

Mr. Mike Clayton (Public Safety Training Manager), a retired GBI Bomb Squad Commander who served on active service for 30+ years in public safety will lead all courses following award. His distinguished law enforcement career includes 19 years as a Bomb Technician with 12 years as the Bomb Squad Commander. He also served as a member of the State of Georgia Special Weapons and Tactics (S.W.A.T.) team and later as a commander of the GBI Special Enforcement Team. He was an original member of the National Bomb Squad Commanders Advisory Board (NBSCAB) Public Safety Tactical Bomb Tech (TBT) Subcommittee. He has been instrumental in developing the TBT course curriculum that is used nationwide today and, in the development, and implementation of the current courses that Point One teaches on a weekly basis.

Point One is your pick to support these training courses. Choose a company and team that understands your mission and has lived it, not one that looks good on paper! Team Point One instructors are absolutely the best possible providers of the training requested by the Lexington Police Department because we have lived the mission for decades and developed training based on this experience and our expertise.

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Technical Approach and Training Philosophy

Point One designs all courses of instruction around a “Train Hard - Fight Easy” philosophy to make the most of the time available and provide a thorough course of instruction. Each topic or module is designed to first provide a foundation of learning through classroom instruction and then ensure the information is fully understood and retained through technical labs and drills. Participants are encouraged to employ a threat assessment philosophy during practical training to accomplish tasks successfully and with greater efficiency. Based on years of successful training courses with consistently positive feedback from participants, this training format coupled with an emphasis on threat assessment philosophy is a proven technique that ensures maximum learning, retention, and success for PSBT, EOD, and Tactical Operators.

The 5 day (40 hour) Advanced Threat Assessment (ATA) and Response course is designed to provide training for all Public Safety Bomb Technicians, irrespective of ability or experience. The course is based on the British NATO philosophy taught at the Defense Munitions Base in Kington, UK. and is designed on a nonspecific to theater of operations. The scope of the modular training is focused on conventional permissive environment. It is assumed that a full complement of EOD equipment is available for each team of students.

The information presented in the ATA intended to assist in obtaining the critical information required to formulate a suitable Render Safe Procedure with the goal of neutralizing the Improvised Explosive Device (IED) against known current IED trends. The course consists of one day of classroom and the remainder of the course focuses on practical application under realistic current threat conditions.

The first day of training (8 modules) will cover the theory pertaining to threat assessment. The remainder of the week will provide a practical platform for all students to undergo an evaluated IED scenario in which students will be expected to develop a plan of action based on threat assessment and deploy their EOD equipment to render safe IED. This will be concluded by a full verbal debrief.

The course is designed to train 20 students (but can be adjusted to meet a 30 student course of instruction). Students will operate in four teams of five. Teams will be tasked with multiple conventional IED scenarios each day. The scenarios are designed for all team members to participate and allow a team to fully complete all scenarios with no time constraints.

Each student’s knowledge and skills are assessed throughout the course through instructor observation of both theory and practical exercises. During the performance evaluation the student is required to perform the task to the standard addressed in the training objectives. An assessment sheet will be compiled by the instructor on each student’s practical performance. This is not seen as a pass/fail method of evaluation, rather a written debrief of performance with suggested areas for improvement. Additional instruction is provided throughout the course, if required.

The ATA course adheres to applicable NBSCAB and DoD safety standards and will be delivered by retired PSBT-HDS graduates and retired military EOD technicians.

Highlights include:

- **Student Guide:** When formal blocks of instruction are part of the scheduled course each participant will receive as a deliverable of the COI a complete version (printed and digital) of the student guide and all reference material used to build the course of instruction, including course syllabus, objectives and lesson plans.

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- **Course Critiques:** Participants are asked to fill out a 10-question course critique at the end of training. Instructors evaluate the level of satisfaction for each category and comments made on each critique to determine if improvements to the course are in order.
- **Hot Wash:** Following the training, a verbal discussion between instructors and participants is conducted to capture immediate concerns and suggestions for improvement.
- **After Action Report (AAR):** An AAR for each course will be delivered to the leadership upon completion detailing the course outcomes including pre- and post-survey/test results, course critique summary, and instructor/participant recommendations for improvement.
- **Instructor Feedback:** Highly qualified EOD and technical experts are constantly available to answer questions and provide guidance for all training evolutions. Instructors provide real-time and post-exercise feedback during and after each training evolution.
- **Certificates of Completion:** Each participant receives a certificate of completion at the end of each course stating hours of instruction and type of training.

Past Performance/Relevant Experience

- Prime Contractor for Tactical PSBT Operations and Advanced Threat Assessment to include Vehicle Bomb Counter measures training courses for multiple departments to include San Diego County Sheriff Dept., Gwinnett County Police Dept., Georgia Bureau of Investigation, Atlanta Police Dept., New Jersey State Police, Newark Police Dept., Dekalb County Police Dept., and Miami Police Dept. Multiple iterations across several states over the past 5+ years.
- Prime Contractor for Joint Hazardous Response Team- Special Events (JHRT-SE) Training courses supporting state and local Law Enforcement, PSBT, and National Guard CST in Maine, Mississippi, and Georgia for multiple training courses in preparation for real-world special events to include preparing the JHRT-Strike Teams at Super Bowl LIII at Mercedes Benz Stadium in Atlanta, GA.
- Prime Contractor for Special Events In-Extremis (SEI) and advanced IED electronics training courses for state of California, Florida, Virginia, and Georgia local/state PSBTs and Tactical Officers. Multiple iterations in all four states over the past 4+ years.
- Prime contractor for Homemade Explosives (HME) training for PSBTs across multiple states to include Georgia, Virginia, and FBI, and multiple Department of Defense (DoD) units to include all of US Navy EOD Operators on both the east and west coast for the past 10+ years.
- Prime contractor for multiple efforts across the DoD for advanced demolition operations and most recently for the state of Georgia to train PSBTs best practices for UXO remediation and disposal.

Management Plan

Mr. Mike Clayton is a full-time employee at Point One and serves as our Public Safety Training Manager. He will be our primary point of contact for coordination and communications with the County Government staff and all course personnel involved in the training. He is a retired GBI Bomb Squad Commander and understands the importance of meeting milestones and deliverable due dates when it comes to law enforcement and public safety training events. He has led 50+ training courses for Point One over the past five years and is qualified to lead this course of instruction as well as any of Point One's law enforcement or military courses.



Mr. Clayton will work with a dedicated training team that is assigned by our training staff to ensure continuity of effort and reliability during coordination with both the personnel receiving the training and any supporting assets that are needed to conduct the training. Point One's training and business staff will work with the senior leadership of the unit receiving the training immediately following notification of award for scheduling the dates for the course and to coordinate all aspects of the agreed-upon training course. Equipment lists will be provided to all attending personnel, lodging information if required, and logistics information regarding training locations and scheduled timeframes. The course will be planned out and facilitated using an instructor guide/playbook created specifically for the course that includes a course schedule with details of daily goals, training objectives, required training aids and materials, and facilities for each day of instruction.

Our course preparation process and logistic support are key elements to our history of successful course execution. Course preparations start 90 days out from the scheduled course start date and are tracked by the entire Point One senior staff, the public safety training manager, and the senior instructor assigned to lead the course. With more than a decade of experience conducting military and law enforcement courses worldwide, our well-established business processes and training experience ensure we identify any potential project or task issues involved with any of our training courses and find solutions well in advance of course start dates.

For all our courses a thorough cost analysis is conducted that includes accurate labor, travel, and material costs. This helps ensure our customer is not being overcharged and that we are able to conduct the training course within budget. This process is part of our fiber, and it has enabled us to maximize the quality of our courses and provide the highest level of training to our customers, regardless of location or type of training at the most reasonable cost possible.

Point One's Standard Operating Procedures (SOP) used in all of our courses ensure that risk is minimized, and safety remains paramount over the entire course of instruction. Our HME course SOPs have been reviewed and accepted by the DoD Explosive Safety Board (ESB) and have become the gold standard that all must follow when teaching this type of curriculum. We have adopted sound Operational Risk Management (ORM) practices learned during service in the military as part of our overall safety program and incorporated this philosophy into all high-risk training. Briefs are conducted prior to any evolution to ensure that any hazards are identified, and all risks are mitigated to an acceptable level. This approach has ensured that Point One has a record of ZERO accidents or injuries after training thousands of operators over the past 12+ years across the USA and internationally.

Key Personnel

Point One is well staffed with full-time salaried employees and currently has the required full-time personnel or exclusive independent contractors to conduct this course. We maintain four instructor teams, comprised of former military EOD and Public Safety Bomb Technicians (PSBTs) to support on average 120 weeks of training and exercise support annually for the EOD, Law Enforcement, and the Public Safety communities. Our EOD instructors are post-service Master and Senior EOD or PSBT Operators with a minimum of ten and some with 35+ years' experience as a Bomb/EOD Technician, and/or a qualified Special/Tactical Operator across a wide variety of operational environments and tactics. Our chemists and electronics instructors are well credentialed with a minimum of a bachelor's

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degree in chemistry and electrical engineering and typically 3-5 years' experience in their field before being accepted for employment. The following employees have been selected as our primary instructors.

Mr. Mike Clayton - Public Safety Training Manager for Point One. He retired from the Georgia Bureau of Investigation (GBI) after dedicating thirty years of service to the State of Georgia. He served 19 years as a Bomb Technician with 12 years as the State of Georgia Bomb Squad Commander.

Areas of expertise and qualifications:

- Advanced render safe procedures (RSP) for both IEDs and WMDs
- State of Georgia Special Weapons and Tactics (SWAT)
- Commander of the GBI Special Enforcement Team
- Extensive experience in Tactical Bomb Technician/SWAT interoperability and Special Events
- Expert in homemade explosive (HME) and energetic material testing, recognition, identification, handling, and neutralization
- Vehicle Borne IED Countermeasures Operations and Training Expert
- Qualified through the Superior Court as an Expert Witness in explosives, destructive devices and render safe procedures.
- Professional Management Program (PMP) Columbus State University

Availability - Full-time employee and fully available to support all training courses.

Experience - Mr. Clayton has led and taught public safety training courses across the nation in support of PSBT's and other first responders. Mr. Clayton is a recognized expert in the field of bomb disposal and has extensive experience leading and supporting special event responses. He has spent his entire adult career working in the public safety sector and has led, executed, trained, and managed at all levels of response for events involving explosive threats and tactical operations. Mr. Clayton has extensive knowledge of the federal grant program with more than 25 years of experience working to support training through federal grants. His full resume is available for review if required with a list of personal references that can attest to his expertise as a PSBT commander, SWAT Operator, and senior leader in the Public Safety arena.

Mr. Steve Strong – PSBT/EOD expert with 44 years of experience, including 24 years as a military EOD operator and 20 years as an instructor to the US Law Enforcement community, Military EOD community, and various other government agencies. During his 24 years with the British Army, he also supported the Law Enforcement community and other government agencies in operations involving potential explosive threats in a domestic environment.

Areas of expertise and qualifications:

- Advanced render safe procedures (RSP) for both IEDs and WMDs
- Extensive teaching experience in Bomb Technician/SWAT interoperability and Special Events
- Expert in TTPs related to Hostage Handling and Rescue when explosive threats are involved
- Expert in homemade explosive (HME) and energetic material testing, recognition, identification, handling, and neutralization
- Expert in IED Advanced Electronics



- Vehicle Borne IED Countermeasures Training Expert
- Project Management Professional (PMP) 2015
- Certified Master Trainer, Virginia Dept. of Labor

Availability - Full-time employee and fully available to support all training courses..

Experience - Mr. Strong has led and taught public safety training courses across the nation in support of PSBTs and other first responders. Prior to his employment with Point One, he worked for AT Solutions where he designed and implemented multiple unique training programs for the PSBT community nationwide. Almost every state and large region in the United States of America has benefited from Mr. Strong's knowledge and expertise through training over the past 20 years. In 2006, Mr. Strong was responsible for writing and delivering the first course in the US specifically aimed at incorporating Hazardous Response units with their SWAT teams, this course was titled "Bomb Squad/SWAT interoperability and has since been adopted by the FBI and a variation of it is now delivered as the TBT course. In addition, he also designed and wrote the Bomb Squad threat assessment course and In-Extremis Counter IED course. All three courses were specifically designed to address the training needs of the public safety C-IED community. He has gained an international reputation within the field and has had several papers published on both technical response and training/teaching methodologies. His full resume is available for review if required with a list of personal references that can attest to his expertise as an EOD Operator, Trainer, and Leader in the PSBT arena.

Mr. Kevin Moller - PSBT Training Team Leader for Point One. He retired from the Gwinnett County Police Department after 23 years of service to the State of Georgia. He served 15 years as a Public Safety Bomb Technician and SWAT Officer.

Areas of expertise and qualifications:

- Advanced render safe procedures (RSP) for both IEDs and WMDs
- Expert in homemade explosive (HME) and energetic material testing, recognition, identification, handling, and neutralization
- State of Georgia Special Weapons and Tactics (SWAT)
- Extensive experience in Tactical Bomb Technician/SWAT interoperability
- Extensive experience in FBI/DOE Stabilization Program
- Vehicle Borne IED Countermeasures Operations and Training Expert
- Expert in X-ray procedures and associated software (XTK)

Availability- Full-time employee and fully available to support all training courses.

Experience- Mr. Moller has led and taught public safety training courses across the nation in support of PSBT's and other first responders. He is a recognized expert in the field of bomb disposal and has extensive experience supporting special events as well as providing PSBT services during real world operations involving explosive threats as a SWAT Team Operator. Mr. Moller has extensive knowledge of the federal grant program with more than 20+ years of experience working to support training through federal grants. His full resume is available for review if required with a list of personal references that can attest to his expertise as a PSBT and SWAT Operator in the Public Safety arena.



Mr. Rusty Coleman - He retired from the Gwinnett County Police Department after 25+ years of service to the State of Georgia. He served 15 years as a Public Safety Bomb Technician and SWAT Officer. His last 8 years were spent as the Bomb Squad Commander.

Areas of expertise and qualifications:

- Advanced render safe procedures (RSP) for both IEDs and WMDs
- Expert in homemade explosive (HME) and energetic material testing, recognition, identification, handling, and neutralization
- State of Georgia Special Weapons and Tactics (SWAT)
- Extensive experience in Tactical Bomb Technician/SWAT interoperability
- Extensive experience in FBI/DOE Stabilization Program
- Vehicle Borne IED Countermeasures Operations and Training Expert
- Expert in X-ray procedures and associated software (XTK)
- Extensive experience as a Hazardous Materials Technician and Hazardous Materials/Bomb Technician interoperability

Availability- Full-time employee and available to support all training courses..

Experience- Mr. Coleman has led and taught public safety training courses across the nation in support of PSBT's and other first responders. He is a recognized expert in the field of bomb disposal and has extensive experience supporting special events as well as providing PSBT services during real world operations involving explosive threats as a SWAT Team Operator. His full resume is available for review if required with a list of personal references that can attest to his expertise.

Mr. Mitch Hovenga - President of Point One USA. He retired from the US Navy as a Master Chief Petty Officer (MCPO) and Master EOD Technician after 27 years of service to his country.

Areas of expertise and qualifications:

- Advanced render safe procedures (RSP) for both IEDs and WMDs
- Expert in TTPs related to Hostage Handling and Rescue when explosive threats are involved.
- Expert in homemade explosive (HME) and energetic material testing, recognition, identification, handling, and neutralization
- Extensive experience in the field of Special Operations and integration of EOD assets
- Expert in the field of sensitive site exploitation (SSE), post blast, and expedient forensics
- Expert in CBRN identification, decontamination and packaging of materials and weapons
- Vehicle Borne IED Countermeasures Operations and Training Expert
- Expert in X-ray procedures and associated software (XTK)
- Extensive experience supporting national mission force response for domestic missions in support of national level objectives to counter the use of WMD and CBRNE related threats

Availability- Full-time employee and fully available to support all training courses.

Experience- Mr. Hovenga has led and taught public safety training courses across the nation in support of PSBTs and other first responders. His extensive experience in the Navy as part of the nation's highest-level capability to respond to the threat of nuclear and WMD threats ensures he adds an element of expertise not usually available to PSBTs. He helped orchestrate a short notice response capability

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provided by the DoD when no other capability was available within the nation at the time. His efforts led to the creation of the current short notice federal response capability and ensured the nation's safety. Mr. Hovenga helped develop TTPs and equipment that led to the current stabilization program run by the FBI & DOE. His 35+ years of experience has hugely contributed to Point One's public safety training programs. His full resume is available for review if required with a list of personal references that can attest to his expertise in the field of EOD.

Mr. Bryan Bymer is a Senior Instructor and Training Team Leader of Point One USA. He retired from the US Navy as a Master Chief Petty Officer (MCPO) and Master EOD Technician after 23 years of service to his country.

Areas of expertise and qualifications:

- Advanced render safe procedures (RSP) for both IEDs and WMDs
- Expert in TTPs related to Hostage Handling and Rescue when explosive threats are involved.
- Expert in homemade explosive (HME) and energetic material testing, recognition, identification, handling, and neutralization
- Extensive experience in the field of Special Operations and integration of EOD assets
- Expert in the field of sensitive site exploitation (SSE), post blast, and expedient forensics
- Expert in CBRN identification, decontamination and packaging of materials and weapons
- Expert in X-ray procedures and associated software (XTK)
- Has been an instructor in more than 30 law enforcement courses, training hundreds of PSBT personnel.

Availability- Full-time employee and fully available to support all training courses.

Experience - Mr. Bymer has led and taught training courses across the nation and internationally in support of military EOD, PSBTs and other first responders. He is a recognized expert in the field of EOD and has extensive experience supporting special events as well as military combat operations as an EOD technician. His full resume is available for review if required with a list of personal references that can attest to his expertise



Cost Proposal



DUNS: 078723457
CAGE Code: 6UNM5
Fed Tax ID Number: 37-1711096

Lexington-Fayette
Urban County
Government

Kentucky State Police

SUBJECT: POINT ONE TRAINING PROPOSAL FOR THE BTOC ADVANCED THREAT ASSESSMENT COURSE FOR KENTUCKY STATE POLICE

1. Below is the cost breakdown for Point One to facilitate a 5-day course of instruction designed to train and prepare Bomb technicians. Training will include classroom and practical training that will focus on improvised explosive device (IED) incidents and formulating a plan of attack to render them safe.
2. As quoted the course will be taught in a mobile training team format in and around Lexington, KY area utilizing host unit facilities – Customer must provide all facilities and role players.
3. Facilities by host unit must be capable of supporting multiple drill sets simultaneously.
4. The course as quoted can accommodate up to twenty (20) participants.
5. This cost includes all training aids and supplies, all logistics associated with moving the material to conduct the course, time, travel and labor for the five (5) Instructors facilitating the course.
6. GFE – Customer must provide all typical bomb tech equipment.
7. The course of instruction quoted below is good through **31December 2026**.
8. Each course must be under contract ninety (90) days prior to the requested start dates to ensure the course convenes on the dates requested.

| COURSE | DATES | PRICE | QTY | TOTAL COST |
|---|----------|-------------|-------------|--------------------|
| ADVANCED THREAT ASSESSMENT COURSE | TBD 2026 | \$60,000.00 | \$60,000.00 | \$60,000.00 |
| This course is designed to help the Bomb technician obtain critical information about an improvised explosive device (IED) incident, make intelligent decisions based upon this information, and formulate a plan of attack to efficiently render safe or neutralize the suspect IED | | | | \$60,000.00 |

All the best,

Michelle Brush
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Schedule of Events

Bomb Technician Operations Course- Advanced Threat Assessment (BTOC-ATA)

Day One (Mon), Classroom / Practical

| | |
|-----------|---|
| 0800-0830 | Course Registration |
| 0830-0900 | Course Introduction |
| 0900-1200 | Threat Assessment Theory and Case Studies |
| 1200-1300 | Lunch |
| 1300-1500 | Tabletop Exercise (Threat Assessment) |
| 1500-1700 | Arrival Tasks/ Mini Drills |

Daily Summary: The course begins with registration, administrative task, opening remarks, and a chance to establish a baseline of each Bomb Techs experience level and knowledge. Threat assessment will be taught from a domestic conventional approach that centers around typical bomb disposal operations in the United States and the types of calls received. The course is based on the British NATO IED philosophy taught at Kinton. After lunch a tabletop exercise will be conducted to get participants in the right frame of mind with respect to threat assessment followed by mini drills involving arrival tasks, on site interviews/questioning and real time intelligence gathering at the scene. Day one will end with a review of the tabletop exercise, and an overview of days two-five and team assignments.

Day Two-Four, Practical (Tue-Thu)

| | |
|-----------|-------------|
| 0800-1200 | Team Drills |
| 1200-1230 | lunch |
| 1230-1700 | Team Drills |

Day Five, Practical (Fri)

| | |
|-----------|------------------------|
| 0800-1200 | Team Drills |
| 1200-1230 | lunch |
| 1230-1500 | Team Drills |
| 1500-1700 | Hot Wash and Critiques |

Daily Summary: Teams will operate in five/six-person teams and will be with one instructor per day. Teams will run three to five drill sets each day. All drills will be conventional (VBIED, Pipe Bomb, Ordnance, etc....) All Drills are scenario based and designed to require team members to use threat assessment to develop a safe and efficient RSP.



DUNS: 078723457
CAGE Code: 6UNM5
Fed Tax ID Number: 37-1711096

Lexington-Fayette
Urban County
Government

Kentucky State Police

SUBJECT: POINT ONE TRAINING PROPOSAL FOR THE BTOC ADVANCED THREAT ASSESSMENT COURSE FOR KENTUCKY STATE POLICE

1. Below is the cost breakdown for Point One to facilitate a 5-day course of instruction designed to train and prepare Bomb technicians. Training will include classroom and practical training that will focus on improvised explosive device (IED) incidents and formulating a plan of attack to render them safe.
2. As quoted the course will be taught in a mobile training team format in and around Lexington, KY area utilizing host unit facilities – Customer must provide all facilities and role players.
3. Facilities by host unit must be capable of supporting multiple drill sets simultaneously.
4. The course as quoted can accommodate up to thirty (30) participants.
5. This cost includes all training aids and supplies, all logistics associated with moving the material to conduct the course, time, travel and labor for the seven (7) Instructors facilitating the course.
6. GFE – Customer must provide all typical bomb tech equipment.
7. The course of instruction quoted below is good through **31December 2026**.
8. Each course must be under contract ninety (90) days prior to the requested start dates to ensure the course convenes on the dates requested.

| COURSE | DATES | PRICE | QTY | TOTAL COST |
|---|----------|-------------|-------------|--------------------|
| ADVANCED THREAT ASSESSMENT COURSE | TBD 2026 | \$84,000.00 | \$84,000.00 | \$84,000.00 |
| This course is designed to help the Bomb technician obtain critical information about an improvised explosive device (IED) incident, make intelligent decisions based upon this information, and formulate a plan of attack to efficiently render safe or neutralize the suspect IED | | | | \$84,000.00 |

All the best,

Michelle Brush
Chief Business Officer
Point One USA, LLC
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michelle@pointoneusa.com



Schedule of Events

Bomb Technician Operations Course- Advanced Threat Assessment (BTOC-ATA)

Day One (Mon), Classroom / Practical

| | |
|-----------|---|
| 0800-0830 | Course Registration |
| 0830-0900 | Course Introduction |
| 0900-1200 | Threat Assessment Theory and Case Studies |
| 1200-1300 | Lunch |
| 1300-1500 | Tabletop Exercise (Threat Assessment) |
| 1500-1700 | Arrival Tasks/ Mini Drills |

Daily Summary: The course begins with registration, administrative task, opening remarks, and a chance to establish a baseline of each Bomb Techs experience level and knowledge. Threat assessment will be taught from a domestic conventional approach that centers around typical bomb disposal operations in the United States and the types of calls received. The course is based on the British NATO IED philosophy taught at Kineton. After lunch a tabletop exercise will be conducted to get participants in the right frame of mind with respect to threat assessment followed by mini drills involving arrival tasks, on site interviews/questioning and real time intelligence gathering at the scene. Day one will end with a review of the tabletop exercise, and an overview of days two-five and team assignments.

Day Two-Four, Practical (Tue-Thu)

| | |
|-----------|-------------|
| 0800-1200 | Team Drills |
| 1200-1230 | lunch |
| 1230-1700 | Team Drills |

Day Five, Practical (Fri)

| | |
|-----------|------------------------|
| 0800-1200 | Team Drills |
| 1200-1230 | lunch |
| 1230-1500 | Team Drills |
| 1500-1700 | Hot Wash and Critiques |

Daily Summary: Teams will operate in five/six-person teams and will be with one instructor per day. Teams will run three to five drill sets each day. All drills will be conventional (VBIED, Pipe Bomb, Ordnance, etc....) All Drills are scenario based and designed to require team members to use threat assessment to develop a safe and efficient RSP.



Delivery Timeline

90 Days after award of contract

Certifications

- High Risk Trainer certifications for instructors thru the DoD
- HDS Certifications for prior law enforcement PSBT instructors
- ATF Type 20 Explosive Manufacturer
- Virginia and/or California state blaster licenses for all instructors
- SECRET facility clearance
- HME SOP is DDESB reviewed and approved for use on current government contract
- Currently registered with DDTC for all ITAR related courses and product deliveries

AFFIDAVIT

Comes the Affiant, Michelle Brush, and after being first duly sworn, states under penalty of perjury as follows:

1. His/her name is Michelle Brush and he/she is the individual submitting the proposal or is the authorized representative of Point One USA, LLC, the entity submitting the proposal (hereinafter referred to as "Proposer").
2. Proposer will pay all taxes and fees, which are owed to the Lexington-Fayette Urban County Government at the time the proposal is submitted, prior to award of the contract and will maintain a "current" status in regard to those taxes and fees during the life of the contract.
3. Proposer will obtain a Lexington-Fayette Urban County Government business license, if applicable, prior to award of the contract.
4. Proposer has authorized the Division of Central Purchasing to verify the above-mentioned information with the Division of Revenue and to disclose to the Urban County Council that taxes and/or fees are delinquent or that a business license has not been obtained.
5. Proposer has not knowingly violated any provision of the campaign finance laws of the Commonwealth of Kentucky within the past five (5) years and the award of a contract to the Proposer will not violate any provision of the campaign finance laws of the Commonwealth.
6. Proposer has not knowingly violated any provision of Chapter 25 of the Lexington-Fayette Urban County Government Code of Ordinances, known as "Ethics Act."

Continued on next page

7. Proposer acknowledges that "knowingly" for purposes of this Affidavit means, with respect to conduct or to circumstances described by a statute or ordinance defining an offense, that a person is aware or should have been aware that his conduct is of that nature or that the circumstance exists.

Further, Affiant sayeth naught.



STATE OF Virginia

COUNTY OF Virginia Beach

The foregoing instrument was subscribed, sworn to and acknowledged before me
by Nicole Guerrieri on this the 20th day
of November, 2025.

My Commission expires: 04/30/2026



NOTARY PUBLIC, STATE AT LARGE

GENERAL PROVISIONS

1. Each Respondent shall comply with all Federal, State & Local regulations concerning this type of service or good.

The Respondent agrees to comply with all statutes, rules, and regulations governing safe and healthful working conditions, including the Occupational Health and Safety Act of 1970, *29 U.S.C. 650 et. seq.*, as amended, and KRS Chapter 338. The Respondent also agrees to notify the LFUCG in writing immediately upon detection of any unsafe and/or unhealthful working conditions at the job site. The Respondent agrees to indemnify, defend and hold the LFUCG harmless from all penalties, fines or other expenses arising out of the alleged violation of said laws.

2. Failure to submit ALL forms and information required in this RFP may be grounds for disqualification.
3. Addenda: All addenda and IonWave Q&A, if any, shall be considered in making the proposal, and such addenda shall be made a part of this RFP. Before submitting a proposal, it is incumbent upon each proposer to be informed as to whether any addenda have been issued, and the failure to cover in the bid any such addenda may result in disqualification of that proposal.
4. Proposal Reservations: LFUCG reserves the right to reject any or all proposals, to award in whole or part, and to waive minor immaterial defects in proposals. LFUCG may consider any alternative proposal that meets its basic needs.
5. Liability: LFUCG is not responsible for any cost incurred by a Respondent in the preparation of proposals.
6. Changes/Alterations: Respondent may change or withdraw a proposal at any time prior to the opening; however, no oral modifications will be allowed. Only letters, or other formal written requests for modifications or corrections of a previously submitted proposal which is addressed in the same manner as the proposal, and received by LFUCG prior to the scheduled closing time for receipt of proposals, will be accepted. The proposal, when opened, will then be corrected in accordance with such written request(s), provided that the written request is contained in a sealed envelope which is plainly marked "modifications of proposal".
7. Clarification of Submittal: LFUCG reserves the right to obtain clarification of any point in a bid or to obtain additional information from a Respondent.
8. Bribery Clause: By his/her signature on the bid, Respondent certifies that no employee of his/hers, any affiliate or Subcontractor, has bribed or attempted to bribe an officer or employee of the LFUCG.

9. Additional Information: While not necessary, the Respondent may include any product brochures, software documentation, sample reports, or other documentation that may assist LFUCG in better understanding and evaluating the Respondent's response. Additional documentation shall not serve as a substitute for other documentation which is required by this RFP to be submitted with the proposal,
10. Ambiguity, Conflict or other Errors in RFP: If a Respondent discovers any ambiguity, conflict, discrepancy, omission or other error in the RFP, it shall immediately notify LFUCG of such error in writing and request modification or clarification of the document if allowable by the LFUCG.
11. Agreement to Bid Terms: In submitting this proposal, the Respondent agrees that it has carefully examined the specifications and all provisions relating to the work to be done attached hereto and made part of this proposal. By acceptance of a Contract under this RFP, proposer states that it understands the meaning, intent and requirements of the RFP and agrees to the same. The successful Respondent shall warrant that it is familiar with and understands all provisions herein and shall warrant that it can comply with them. No additional compensation to Respondent shall be authorized for services or expenses reasonably covered under these provisions that the proposer omits from its Proposal.
12. Cancellation: If the services to be performed hereunder by the Respondent are not performed in an acceptable manner to the LFUCG, the LFUCG may cancel this contract for cause by providing written notice to the proposer, giving at least thirty (30) days notice of the proposed cancellation and the reasons for same. During that time period, the proposer may seek to bring the performance of services hereunder to a level that is acceptable to the LFUCG, and the LFUCG may rescind the cancellation if such action is in its best interest.

A. Termination for Cause

- (1) LFUCG may terminate a contract because of the contractor's failure to perform its contractual duties
- (2) If a contractor is determined to be in default, LFUCG shall notify the contractor of the determination in writing, and may include a specified date by which the contractor shall cure the identified deficiencies. LFUCG may proceed with termination if the contractor fails to cure the deficiencies within the specified time.
- (3) A default in performance by a contractor for which a contract may be terminated shall include, but shall not necessarily be limited to:
 - (a) Failure to perform the contract according to its terms, conditions and specifications;
 - (b) Failure to make delivery within the time specified or according

- to a delivery schedule fixed by the contract;
- (c) Late payment or nonpayment of bills for labor, materials, supplies, or equipment furnished in connection with a contract for construction services as evidenced by mechanics' liens filed pursuant to the provisions of KRS Chapter 376, or letters of indebtedness received from creditors by the purchasing agency;
 - (d) Failure to diligently advance the work under a contract for construction services;
 - (e) The filing of a bankruptcy petition by or against the contractor; or
 - (f) Actions that endanger the health, safety or welfare of the LFUCG or its citizens.

B. At Will Termination

Notwithstanding the above provisions, the LFUCG may terminate this contract at will in accordance with the law upon providing thirty (30) days written notice of that intent, Payment for services or goods received prior to termination shall be made by the LFUCG provided these goods or services were provided in a manner acceptable to the LFUCG. Payment for those goods and services shall not be unreasonably withheld.

13. **Assignment of Contract:** The contractor shall not assign or subcontract any portion of the Contract without the express written consent of LFUCG. Any purported assignment or subcontract in violation hereof shall be void. It is expressly acknowledged that LFUCG shall never be required or obligated to consent to any request for assignment or subcontract; and further that such refusal to consent can be for any or no reason, fully within the sole discretion of LFUCG.
14. **No Waiver:** No failure or delay by LFUCG in exercising any right, remedy, power or privilege hereunder, nor any single or partial exercise thereof, nor the exercise of any other right, remedy, power or privilege shall operate as a waiver hereof or thereof. No failure or delay by LFUCG in exercising any right, remedy, power or privilege under or in respect of this Contract shall affect the rights, remedies, powers or privileges of LFUCG hereunder or shall operate as a waiver thereof.
15. **Authority to do Business:** The Respondent must be a duly organized and authorized to do business under the laws of Kentucky. Respondent must be in good standing and have full legal capacity to provide the services specified under this Contract. The Respondent must have all necessary right and lawful authority to enter into this Contract for the full term hereof and that proper corporate or other action has been duly taken authorizing the Respondent to enter into this Contract. The Respondent will provide LFUCG with a copy of a corporate resolution authorizing this action and a letter from an attorney confirming that the proposer is authorized to do business in the State of Kentucky if requested. All proposals must

be signed by a duly authorized officer, agent or employee of the Respondent.

16. **Governing Law:** This Contract shall be governed by and construed in accordance with the laws of the Commonwealth of Kentucky. In the event of any proceedings regarding this Contract, the Parties agree that the venue shall be the Fayette County Circuit Court or the U.S. District Court for the Eastern District of Kentucky, Lexington Division. All parties expressly consent to personal jurisdiction and venue in such Court for the limited and sole purpose of proceedings relating to this Contract or any rights or obligations arising thereunder. Service of process may be accomplished by following the procedures prescribed by law.
17. **Ability to Meet Obligations:** Respondent affirmatively states that there are no actions, suits or proceedings of any kind pending against Respondent or, to the knowledge of the Respondent, threatened against the Respondent before or by any court, governmental body or agency or other tribunal or authority which would, if adversely determined, have a materially adverse effect on the authority or ability of Respondent to perform its obligations under this Contract, or which question the legality, validity or enforceability hereof or thereof.
18. Contractor understands and agrees that its employees, agents, or subcontractors are not employees of LFUCG for any purpose whatsoever. Contractor is an independent contractor at all times during the performance of the services specified.
19. If any term or provision of this Contract shall be found to be illegal or unenforceable, the remainder of the contract shall remain in full force and such term or provision shall be deemed stricken.
20. Contractor [or Vendor or Vendor's Employees] will not appropriate or make use of the Lexington-Fayette Urban County Government (LFUCG) name or any of its trade or service marks or property (including but not limited to any logo or seal), in any promotion, endorsement, advertisement, testimonial or similar use without the prior written consent of the government. If such consent is granted LFUCG reserves the unilateral right, in its sole discretion, to immediately terminate and revoke such use for any reason whatsoever. Contractor agrees that it shall cease and desist from any unauthorized use immediately upon being notified by LFUCG.



Signature

11/21/2025

Date

EQUAL OPPORTUNITY AGREEMENT

Standard Title VI Assurance

The Lexington Fayette-Urban County Government, (hereinafter referred to as the "Recipient") hereby agrees that as a condition to receiving any Federal financial assistance from the U.S. Department of Transportation, it will comply with Title VI of the Civil Rights Act of 1964, 78Stat.252, 42 U.S.C. 2000d-4 (hereinafter referred to as the "Act"), and all requirements imposed by or pursuant to Title 49, Code of Federal Regulations, U.S. Department of Transportation, Subtitle A, Office of the Secretary, (49 CFR, Part 21) Nondiscrimination in Federally Assisted Program of the Department of Transportation – Effectuation of Title VI of the Civil Rights Act of 1964 (hereinafter referred to as the "Regulations") and other pertinent directives, no person in the United States shall, on the grounds of race, color, national origin, sex, age (over 40), religion, sexual orientation, gender identity, veteran status, or disability be excluded from participation in, be denied the benefits of, or be otherwise subjected to discrimination under any program or activity for which the Recipient receives Federal financial assistance from the U.S. Department of Transportation, including the Federal Highway Administration, and hereby gives assurance that will promptly take any necessary measures to effectuate this agreement. This assurance is required by subsection 21.7(a) (1) of the Regulations.

The Law

- Title VII of the Civil Rights Act of 1964 (amended 1972) states that it is unlawful for an employer to discriminate in employment because of race, color, religion, sex, age (40-70 years) or national origin.
- Executive Order No. 11246 on Nondiscrimination under Federal contract prohibits employment discrimination by contractor and sub-contractor doing business with the Federal Government or recipients of Federal funds. This order was later amended by Executive Order No. 11375 to prohibit discrimination on the basis of sex.
- Section 503 of the Rehabilitation Act of 1973 states:

The Contractor will not discriminate against any employee or applicant for employment because of physical or mental handicap.

- Section 2012 of the Vietnam Era Veterans Readjustment Act of 1973 requires Affirmative Action on behalf of disabled veterans and veterans of the Vietnam Era by contractors having Federal contracts.
- Section 206(A) of Executive Order 12086, Consolidation of Contract Compliance Functions for Equal Employment Opportunity, states:

The Secretary of Labor may investigate the employment practices of any Government contractor or sub-contractor to determine whether or not the contractual provisions specified in Section 202 of this order have been violated.

The Lexington-Fayette Urban County Government practices Equal Opportunity in recruiting, hiring and promoting. It is the Government's intent to affirmatively provide employment opportunities for those individuals who have previously not been allowed to enter into the mainstream of society. Because of its importance to the local Government, this policy carries the full endorsement of the Mayor, Commissioners, Directors and all supervisory personnel. In following this commitment to Equal Employment Opportunity and because the Government is the benefactor of the Federal funds, it is both against the Urban County Government policy and illegal for the Government to let contracts to companies which knowingly or unknowingly practice discrimination

in their employment practices. Violation of the above mentioned ordinances may cause a contract to be canceled and the contractors may be declared ineligible for future consideration.

Please sign this statement in the appropriate space acknowledging that you have read and understand the provisions contained herein. Return this document as part of your application packet.

Bidders

I/We agree to comply with the Civil Rights Laws listed above that govern employment rights of minorities, women, Vietnam veterans, handicapped and aged persons.



Signature

Point One USA, LLC

Name of Business

WORKFORCE ANALYSIS FORM

Name of Organization: Point One USA, LLC

| Categories | Total | White (Not Hispanic or Latino) | | Hispanic or Latino | | Black or African-American (Not Hispanic or Latino) | | Native Hawaiian and Other Pacific Islander (Not Hispanic or Latino) | | Asian (Not Hispanic or Latino) | | American Indian or Alaskan Native (not Hispanic or Latino) | | Two or more races (Not Hispanic or Latino) | | Total | |
|---------------------|-------|-----------------------------------|---|--------------------|---|---|---|--|---|--------------------------------|---|---|---|---|---|-------|---|
| | | M | F | M | F | M | F | M | F | M | F | M | F | M | F | M | F |
| Administrators | | 7 | 2 | | | | | | | | | | | | | | |
| Professionals | | 22 | 1 | 1 | | 2 | 1 | | | 2 | | | | | | | |
| Superintendents | | | | | | | | | | | | | | | | | |
| Supervisors | | | | | | | | | | | | | | | | | |
| Foremen | | | | | | | | | | | | | | | | | |
| Technicians | | | | | | | | | | | | | | | | | |
| Protective Service | | | | | | | | | | | | | | | | | |
| Para-Professionals | | | | | | | | | | | | | | | | | |
| Office/Clerical | | | | | | | | | | | | | | | | | |
| Skilled Craft | | 2 | | 1 | | 2 | | | | | | | | | | | |
| Service/Maintenance | | | | | | | | | | | | | | | | | |
| Total: | | 31 | 3 | 2 | | 4 | 1 | | | 2 | | | | | | | |

Prepared by: Michelle Brush, Chief Business Officer Date: 11 / 20 / 2025

(Name and Title)

Revised 2015-Dec-15

ATTACHMENT A – SMALL AND DISADVANTAGED, MINORITY-, WOMEN-, AND VETERAN-OWNED BUSINESS OUTREACH PLAN

| | | | |
|-----------------------|-----------------------------------|------------------------|---------------------|
| Proposer Name: | <u>Point One USA, LLC</u> | Date: | <u>11/21/2025</u> |
| Project Name: | <u>Advanced Threat Assessment</u> | Project Number: | <u>RFP#47-2025</u> |
| Contact Name: | <u>Michelle Brush</u> | Telephone: | <u>850.380.8052</u> |
| Email: | <u>michelle@pointoneusa.com</u> | | |

The mission of the Minority Business Enterprise Program is to facilitate the full participation of disadvantaged businesses, minority-, women-, veteran-, and service-disabled veteran-owned businesses in the procurement process and to promote economic inclusion as a business imperative essential to the long-term economic viability of Lexington-Fayette Urban County Government.

To that end, small and disadvantaged businesses, including minority-, woman-, veteran-, and service-disabled veteran-owned businesses, must have an equal opportunity to be utilized in the performance of contracts with public funds spent from certain discretionary agreements. By submitting its offer, Bidder/Proposer certifies that it has taken, and if there are further opportunities will take, reasonable steps to ensure that small and disadvantaged businesses, including minority-, woman-, veteran-, and service-disabled veteran-owned businesses, are provided an equal opportunity to compete for and participate in the performance of any subcontracts resulting from this procurement.

The information submitted in response to this clause will not be considered in any scored evaluation. Failure to submit this form may cause the bid or proposal to be rejected.

Is the Bidder/ Proposer a certified firm? Yes No

If yes, indicate all certification type(s):

DBE

MBE

WBE

SBE

VOSB/SDVOSB

and supply a copy of the certificate and/or certification letter if not currently listed on the city's Minority Business Enterprise Program's (MBEP) certified list.

1. Include a list of firms that Bidder/ Proposer has had a contractual relationship with within the last two years that are minority-owned, woman-owned, veteran-owned or small businesses, regardless of their certification status.



R3 Strategic Support Services

2. Does Bidder/Proposer foresee any subcontracting opportunities for this procurement?

Yes No

If no, please explain why in the field below. Do not complete the rest of this form and submit this first page with your bid and/or proposal.
Point One is an SDVOSB and can provide all services related to this effort.

If yes, please complete the following pages and submit all pages with your bid and/or proposal.

Describe the steps Bidder/Proposer took to solicit small and disadvantaged businesses, including MBEs, WBEs, VOSBs, and SDVOSBs, for subcontracting opportunities for this procurement.

3. Check the good faith and outreach efforts the Bidder/Proposer used to encourage the participation of small and disadvantaged businesses including, MBEs, WBEs, VOSBs and SDVOSBs:

- Bidder placed advertisements in search of prospective small businesses, DBEs, MBEs, WBEs, VOSBs and/or SDVOSBs for the solicitation.
- Bidder attended LFUCG Procurement Economic Inclusion Outreach event(s) within the past year.
- Bidder attended pre-bid and/or pre-proposal meetings for this solicitation.
- Bidder sponsored an Economic Inclusion Outreach event.
- Bidder requested a list of certified small, DBE, MBE, WBE, VOSB and/or SDVOSB subcontractors or suppliers from LFUCG.
- Bidder contacted organizations that work with small, DBE, MBE, WBE, VOSB and/or SDVOSB companies.
- Bidder sent written notices to certified small, DBE, MBE, WBE, VOSB and SDVOSB businesses.
- Bidder followed up to initial solicitations with interested small, DBE, MBE, WBE, VOSB and/or SDVOSB.
- Bidder provided small, DBE, MBE, WBE, VOSB and/or SDVOSB businesses interested in performing the solicited work with prompt access to the plans, specifications, scope of work, and requirements of the solicitation.
- Bidder made efforts to segment portions of the work to be performed by small businesses, DBEs, MBEs, WBEs, VOSBs and/or SDVOSBs, including dividing sub-bid/partnership opportunities into economically feasible units/parcels, to facilitate participation.

- Bidder negotiated in good faith with interested small, DBE, MBE, WBE, VOSB and/or SDVOSB businesses.
- Bidder provided adequate rationale for rejecting any small business', DBEs, MBEs, WBEs, VOSBs or SDVOSBs for lack of qualifications.
- Bidder offered assistance in obtaining bonding, insurance, financial, equipment, or other resources to small businesses, DBEs, MBEs, WBEs, VOSBs and/or SDVOSBs, in an effort to assist them in meeting project requirements.
- Bidder made efforts to expand the search for small businesses, DBEs MBEs, WBEs, VOSBs and/or SDVOSBs beyond the usual geographic boundaries.
- Bidder made other reasonable efforts to include small businesses, DBEs, MBEs, WBEs, VOSBs and/or SDVOSBs participation.

4. Bidder/Proposer must include documentation, including the date each effort was made, the medium through which each effort was made, and the outcome of each effort with this form, regardless of the level of small, DBE, MBE, WBE, VOSB and/or SDVOSB participation. Examples of required documentation include copies of email communications, copies of newspaper advertisements, or copies of quotations received from interested small businesses, DBEs, MBEs, WBEs, VOSBs or SDVOSBs

For [detailed information regarding](#) outreach efforts that satisfy the MBE Program's requirements, please see "Documentation Required for Good Faith Efforts and Outreach Plans" page.

Note: The Bidder/Proposer must be willing to report the identity of each subcontractor and the value of each subcontract to MBEP if awarded a contract from this procurement.

Failure to submit the documentation requested may be cause for rejection of the bid. Bidders may include any other documentation deemed relevant to this requirement, which is subject to review by the MBE Liaison. Documentation of Good Faith and Outreach Efforts must be submitted with the bid, regardless of the proposed level of SBEs, DBEs, MBEs, WBEs, VOSBs and/or SDVOSBs participation in the procurement. If the Good Faith and Outreach Effort Form and associated documentation is not submitted with the bid response, the bid may be rejected.

The undersigned acknowledges that all information is accurate. Any misrepresentations may result in termination of the contract and/or be subject to applicable Federal and State laws concerning false statements and claims.

Point One USA, LLC

Company
11/21/2025

Date

Michelle Brush



Company Representative
Chief Business Officer

Title

