SOUTHERN SALES COMPANY
A DIVISION OF TENCARVA MACHINERY

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TENCARVA MUNICIPAL

QUOTATION

To:	**Garret Krall**	**Date:**	**August 7, 2026**
	LFUCG – West Hickman WWTP	**Project:**	**Blower # 3 – Zone 2 Repair**
		Owner:	**LFUCG**
		Engineer:	**N/A**
		Quote No:	**872026KG**

Under the terms and conditions herein stated, we are pleased to quote the following equipment:

HST 40 (S/N 13133) B3 / Z2 Repair parts and labor required.

Qty. (1) HST-EXUN High speed exchange unit (internal to the machine) for HST Blower S/N 13133.
Qty. (1) 104687-C Magnetic Bearing Controller – MBC
Qty. (1) SP-A005613 Freq. Converter – NXP
Qty. (1) Field service for installation, programming and testing (1 trip, 4 days including travel)

Total Price for above..... $80,210.00

General Notes:

1. No sales tax included.
2. Delivery of parts: Est., @ 12-16 weeks
3. **Pricing is good for 60 days from date of quote.**
4. The prices set forth in this quote are based on the tariff rates, duties, government charges, and trade regulations in effect as of the date of the quote. If, after the quote date, any new tariffs, duties, taxes, or similar charges are imposed, or any existing tariffs, duties, or charges are increased or modified by any government or regulatory authority (collectively, "Tariff Changes"), and such Tariff Changes result in an increase in the cost of goods, we reserve the right to adjust the pricing of the affected goods to reflect the increased costs.
5. Any items of equipment or services not specifically outlined in the above are to be supplied by others.
6. **Sulzer Field Tech services are included.**
7. **LFUCG is responsible for obtaining a local contractor to remove the inlet / outlet piping and electrical prior to Sulzer tech arrival and re-installation upon completion of the work.**
8. All equipment ship FOB point of manufacture with **freight allowed.**
9. Payment terms are 100% net due 30 days from invoicing.

We appreciate the opportunity to quote you on this project.

SOUTHERN SALES COMPANY, INC.

Kenny Graham
(502) 551-4750 Mobile

TERMS AND CONDITIONS

1. **OFFER.** This Quotation is submitted by Seller to Buyer subject to the terms and conditions set forth herein, and constitutes an offer of sale by Seller to Buyer. This offer may only be accepted on the exact terms set forth herein and Seller objects to any modified or additional terms. Seller's obligations hereunder are subject to Buyer's continued credit acceptability by Seller through the time of shipment.

2. **PRICES.** Prices quoted in this proposal are firm for a period of **60 days** from the date hereof, provided Seller has not revoked this offer and unless otherwise noted. Thereafter, prices may be revised to reflect Seller's selling prices in effect on the date of shipment. If shipment is, for any reason, deferred beyond **12** months from the date of Buyer's acceptance, the prices set forth herein shall be amended to conform to Seller's prices in effect on the date of shipment. All applicable taxes or other Government charges upon the production, sale, shipment, installation and/or use of products covered by this proposal shall be added to the total price and shall be paid by Buyer.

3. **TERMS OF PAYMENT.** Buyer agrees to pay on terms of **"NET 30 DAYS FROM DATE OF SHIPMENT"** of each item, however credit is subject to Buyer's continued credit acceptability by Seller through the time of shipment. Buyer also agrees to pay interest on past due accounts at the rate of one and one-half percent per month, plus all costs of collection, including reasonable attorney fees.

4. **ITEMS INCLUDED.** This offer does not include installation, field erection, or service accessories or related materials (such as controls, piping, printed matter, etc.) unless specified herein. If Buyer desires field service for checking the installation and/or instruction in operation of the products in excess of that set forth in this proposal, Buyer agrees to pay a **per diem rate of $1,750.00 per technician** including travel time, portal to portal, Portland, TN.

5. **DELIVERY.** Delivery shall be **"FOB SELLER'S FACILITY."** All claims for damage, delay and/or shortage arising from such shipment shall be made by Buyer directly solely against the Carrier. Buyer agrees that shipment schedules and/or delivery dates set forth in this Quotation are only Seller's best estimate of time required to ship. No liability, direct or indirect, is assumed by Seller for failure to ship as scheduled. Seller may make partial shipments and Buyer agrees to pay as provided herein for all products shipped. Buyer shall notify Seller of any nonconformity within 5 days after receipt of the products.

6. **CANCELLATION, SUSPENSION OR DELAY.** Orders may be canceled, suspended or delayed at any time prior to shipment - but only upon Buyer's prior payment to Seller of Seller's reasonable charges for cancellation, suspension or delay, which charges shall include expenses incurred by Seller to cancel, suspend or delay, and Seller's anticipated profit. Buyer shall supply to Seller, in a timely fashion, all required technical information, including drawing approvals. Seller shall not be liable for loss, damage, delay, and/or late delivery due to causes beyond its reasonable control, including, without limitation, late delivery by the manufacturer of the products, fire, strike or concerted action of workmen, act or omission of any governmental authority, or delays in transportation. In the event of delay due to any such cause, the date of delivery will be postponed by such length of time as may be reasonably necessary to compensate for the delay.

7. **BACKCHARGES.** Buyer agrees that Seller will not owe backcharges for labor, materials or other costs incurred by Buyer or others in adjustment, modification, service or repair of material or equipment furnished unless such backcharges previously have been authorized in writing by Seller.

8. **WARRANTY.** To the extent assignable, Seller shall be extending or assigning manufacturers' warranties under this Purchase Order to Buyer, without recourse to Seller. Services are warranted to be performed in a workmanlike manner.. Seller makes NO IMPLIED WARRANTIES OF ANY TYPE, WHETHER OF MERCHANTABILITY, OR FITNESS FOR ANY PARTICULAR PURPOSE AND ALL WARRANTIES ARISING FROM COURSE OF PERFORMANCE, COURSE OF DEALING, AND/OR USAGE IN TRADE with respect to the products or services provided, and no warranties or guaranties, express or implied, are made by Seller except as specifically provided herein. The determination of compliance with this warranty will be based on testing under controlled conditions with calibrated instruments in accordance with the standards of the Hydraulic Institute or other nationally recognized accreditation standards. Correction of nonconformities shall be Buyer's exclusive remedy with respect to the services performed by Seller. Seller's liability on any claim shall in no case exceed the purchase price.

9. **DISCLAIMER.** IN NO EVENT SHALL SELLER BE LIABLE FOR LOST PROFITS INCIDENTAL, CONSEQUENTIAL OR SPECIAL DAMAGES, INCLUDING, BUT NOT LIMITED TO, REASONABLE ATTORNEY'S FEES, WITH RESPECT TO THE PRODUCTS OR SERVICES OR OTHERWISE. Seller shall have no liability with respect to any installation adjustments, repairs or other work done upon or in connection with the products by Buyer or others. Any cause of action against Seller arising out of or relating to the products or the services shall expire unless brought within one year of time of accrual thereof.

10. **TITLE.** Title to the products passes to Buyer at the time of shipment. Buyer agrees (should Seller request it) to promptly execute security agreements and financing statements granting to Seller a security interest in the contract amount of this agreement in either (1) all of the equipment covered by this agreement, or (2) Buyer's entire inventory, equipment, accounts receivable and their proceeds, plus after-acquired additions and substitutions.

11. **COMPLIANCE WITH LAWS.** It is understood that Seller has relied upon data furnished by and on behalf of Buyer with respect to the safety aspects of the installation and use of the products and that it is Buyer's responsibility to assure that the products will, when installed and put to use, be in compliance with safety requirements by law and otherwise legally adequate to safeguard against injuries or damage to persons or property. Buyer shall be solely responsible for securing any necessary permits under (and for compliance with) all safety, health and sanitation laws, ordinances and regulations in connection with the installation and operation of the products provided hereunder.

12. **INDEMNIFICATION.** Buyer hereby agrees to defend, release, indemnify and hold harmless Seller, its directors, officers, successors, agents and employees, against any and all suits, actions, proceedings, at law or at equity, and from any and all demands, judgments, penalties, losses, costs, damages, claims, liabilities or expenses, including but not limited to, reasonable attorney's fees, arising out of or resulting from any injury or damage to any person or property in connection with (i) any inadequacy of safety features, devices or characteristics of the products or in the installation, use or operation of same, except claims for repair or replacement of defective parts as provided herein, and (ii) to the extent that products or any portion thereof are supplied according to Buyer's design or instructions, are modified by Buyer, are combined by Buyer with equipment or things not furnished hereunder, or are used by Buyer to perform a process or produce a product, any such design, instructions, modification, combination, performance or production, including, without limitation, patent infringement claims. Seller reserves the right to use its insurance counsel to conduct its indemnity obligations (including settlement negotiations) hereunder. Each party shall use responsible efforts to mitigate its losses hereunder.

13. **COMPLETE AGREEMENT.** The complete agreement between Seller and the Buyer is contained herein and is not subject to modifications except in a writing signed by an authorized officer of each party.

ACCEPTED:

BUYER'S NAME: _____

SIGNATURE OF AUTHORIZED REPRESENTATIVE_____

TITLE_____ DATE_____

BUYER'S TAXPAYER IDENTIFICATION NUMBER: _____

ACCEPTED:

TENCARVA MACHINERY COMPANY

SIGNATURE OF AUTHORIZED REPRESENTATIVE_____

TITLE_____ DATE_____