

May 4, 2022

TO WHOM IT MAY CONCERN,

This letter is provided to inform you that a **Sole Source justification** exists because the solution identified in this document, required to satisfy the Agency's needs, are only manufactured, developed or made available from Cellebrite Inc. This letter identifies Cellebrite Inc. As the sole Developer, and Manufacturer of respective items listed below in detail:

### **Cellebrite Premium & Premium Enterprise**

Cellebrite Inc. was established in 1999 and is based in Parsippany, NJ and Vienna, VA, and is incorporated in the state of Delaware. Cellebrite Inc. supports customers and users in the US, Latin America, Canada and Mexico. With more than 60,000 extraction licenses deployed in 150 countries, Cellebrite's forensic extraction products have been deployed throughout the world, and our Cellebrite Analytics Enterprise Product is an extension of these forensic extraction products. Our forensic extraction customers include the Department of Defense, Federal Government, Intelligence Organizations, Military, and Law Enforcement Divisions.

Cellebrite Premium & Premium ES have capabilities that are exclusive to Cellebrite and not available from any other company. No other solution can unlock and extract leading Android vendors such as Samsung, LG, Huawei, Motorola, Sony, Google and others in addition to Apple iOS devices. As Mobile devices play a major role during investigations, Cellebrite Premium technology provides Law Enforcement personnel access to the newest locked, encrypted, and updated Mobile devices. This capability enables the Law Enforcement to collect digital evidence such as phone logs, chat messages, emails, images and other information that is locked and encrypted.

Our competitive advantages include:

- **Access Locked and Encrypted leading mobile devices.** Cellebrite Premium & Premium ES supports Full File-System, User data extraction and Physical extraction from the widest range of iOS and Android

Cellebrite Inc., 7 Campus Drive, Suite 210, Parsippany, NJ 07054

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devices while bypassing, After-First-Unlocking or brute forcing the device passcode and other security measures. Cellebrite Premium is the only tool that provides both a Generic iOS and Generic Android devices in the same product. Premium support all the leading vendors in the market including Apple, Samsung, Huawei, Motorola, LG, OPPO, VIVO, Google, Sony, Xiaomi and many others.

In addition, Cellebrite Premium provide access (extraction and decoding) to leading Android secured containers such as Samsung secured folder, Huawei Private Space and Xiaomi 2<sup>nd</sup> Space.

- **Large, Established User Community.** Since 2007, Cellebrite has deployed more than 60,000 Cellebrite UFED in 100+ countries to support law enforcement, intelligence services, border patrols, military forces, public safety agencies and commercial organizations.

- **Industry's Broadest Device & App Support.** Cellebrite has the largest device inventory in the industry that holds more than 15K mobile devices from different vendors, OS, Locations and years. Cellebrite is purchasing dozens of devices each month from different countries to support customer's needs.

- **Forensically Sound Evidence Every Time.** Unlike competitors' "black box" third-party boot loaders or other tools, Cellebrite Premium uses custom-designed, read-only methods, which ensure forensically sound File-System and Physical extractions.

- **Technology and Research and Development (R&D) Leadership.** Cellebrite provides the mobile forensic industry's most comprehensive Android, Apple iOS, Blackberry, and Windows Mobile support. Cellebrite has a staff of 250+ engineers—the most of any mobile forensics' solution provider. We are committed to investing in the ongoing R&D to innovate around customer and market needs.

- **Best-in Class Training Ensures a Repeatable, Reproducible Mobile Forensics Process.** Open to all user levels, from beginners to advanced, Cellebrite certification training provides hands-on experience with Cellebrite products and applications, delivering the tools and knowledge required for evidence collection data analysis, searching, and reporting.

Sincerely,



**Hagit Reuven**

**VP, Sales Operations**

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