



## JUSTIFICATION FOR SOLE SOURCE CERTIFICATION

**Sole Source Purchases** are defined clearly, based upon a legitimate need, and are limited to a single supplier. Sole source purchases are normally not allowed except when based upon strong technological grounds such as operational compatibility with existing equipment and related parts or upon a clearly unique and/or cost effective feature requirement. The use of sole source purchases must be justified and shall be limited only to those specific instances in which compatibility or technical performance needs are being satisfied.

**Sole Source Services** are defined as a service provider providing technical expertise of such a unique nature that the service provider is clearly and justifiably the only practicable source available to provide the service. The justification shall be based on the uniqueness of the service, sole availability at the location required, or warranty or defect correction service obligations of the service provider.

This form must be filled out for the request to purchase any good or non-professional service that requires a competitive procurement process (informal quotes (\$1001-\$10,000), formal quotes (\$10,001 - \$19,999.99), or formal bid (\$20,000 or more) as defined in the LFUCG's Purchasing Manual. This form must be completed in its entirety and attached to the purchase requisition.

**Note: Sole Source Purchase requests for goods exceeding \$20,000 will require approval by the Urban County Council by submitting an Administrative Review Form. A copy of this form must be signed off by Central Purchasing and attached to the Administrative Review Form.**

### Requesting Division

Name Jonelle Patton Division/Dept. Division of E911

Phone 859-280-8184 Email jpatton@lexington911.ky.gov

Type of Purchase: ( ) Goods/Materials/Equipment (X) Services

Cost: \$46,732

Sole Source Request for the Purchase of: Annual maintenance and support renewal fee for 911 Datamaster software and support services.

☐ One Time Purchase

☒ To Establish Sole Source Provider Contract  
(Subject to annual review and approval by Central Purchasing and/or Urban County Council)

### Vendor Information

Business Name 911 Datamaster LLC

Contact Name Sandra McNeal

Address PO Box 505641, Saint Louis, MO 63150

Phone 913-469-6401 Email sandra.mcneal@motorolasolutions.com



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**STATEMENT OF NEED:** (Add additional pages as needed)

My division/department's recommendation for sole source is based upon an objective review of the product/service required and appears to be in the best interest of the LFUCG. I know of no conflict of interest on my part, and I have no personal involvement in any way with this request. No gratuities, favors, or compromising actions have taken place. Neither has my personal familiarity with particular brands, types of equipment, materials, persons or firms been a deciding influence on my request to sole source this purchase when there are other known suppliers to exist.

**1. Describe the product or service and list the necessary features this product provides that are not available from any other option.**

The 911 Datamaster product suite obtained in 2008 is the cornerstone of the in-house 911 database developed by LFUCG and shared by all 25 counties that partner in the Central Kentucky 911 Network. The product's ability to allow every partner and service provider to self-maintain their own database without interfering with other data is essential and unique.

**2. Below are eligible reasons for sole source. Check one and describe.**

☐ Licensed or patented product or service. No other vendor provides this. Warranty or defect correction service obligations to the consultant. Describe why it is mandatory to use this licensed or patented product or service.

☒ Existing LFUCG equipment, inventory, custom-built information system, custom-built data inventory system, or similar products or programs. Describe. If product is off-the-shelf, list efforts to find other vendors (i.e. web site search, contacting the manufacturer to see if other dealers are available to service this region, etc.)

☐ Uniqueness of the service. Describe.

☐ The LFUCG has established a standard for this manufacturer, supplier, or provider and there is only one vendor. Attach documentation from manufacturer to confirm that only one dealer provides the product.

☐ Factory-authorized warranty service available only from this single dealer. Sole availability at the location required. Describe.

☐ Used item with bargain price (describe what a new item would cost). Describe.

☐ Other – The above reasons are the most common and established causes for an eligible sole source. If you have a different reason, please describe:

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**3. Describe efforts to find other vendors or consultants (i.e. phone inquires, web site search, contacting the manufacturer to see if other dealers are available to service region, etc.).**

During the original RFP process, only three (3) other vendors provided responses for 911 database solution. 911 Datamaster provided the only non-hosted solution, managed locally and provides the ability to handle the selective routing and database requirements.

**4. How was the price offered determined to be fair and reasonable?**

(Explain what the basis was for comparison and include cost analyses as applicable.)

The pricing for these services was originally obtained thru a competitive RFP in 2008. The use of 911 Datamaster ALI/DBMS products and services provides a 40% savings over previous hosted solutions used by LFUCG.

**5. Describe any cost savings realized or costs avoided by acquiring the goods/services from this supplier.**

The continual use of 911 Datamaster products for ALI/DBMS services, LFUCG can continue to share all costs with the Central Kentucky 911 Network partners. The partnership arrangement provides for a cost sharing for all 911 database products used.