



Lexington-Fayette Urban County Government
DIVISION OF FIRE & EMERGENCY SERVICES

Jim Gray
Mayor

Keith L. Jackson
Fire Chief

Mr. Todd Slatin, Director
Division of Purchasing
200 E. Main St.
Lexington, KY 40507

May 17, 2014

Dear Mr. Slatin,

Three proposals were received for the purchase of a ladder truck for the Division of Fire. After careful review, I recommend the proposal from Pierce Manufacturing, Inc. be accepted.

The proposal received from Ferrara Fire Apparatus, Inc. was the low bid; however, upon examination of the proposal, the height of the ladder truck proposed exceeded the maximum allowable height as set forth in the specifications. Exceeding the maximum specified height would limit stations where this truck could be stationed due to bay door height. This is a disqualifying factor.

The proposal from Pierce Manufacturing, Inc. was the next lowest bid in the amount of \$877,712. The ladder truck proposed by Pierce meets the intent of the specifications with few exceptions noted.

Thank you,

Harold Hoskins
Assistant Chief