



TO: Mayor Linda Gorton

FROM: Jason G. Wells, Fire Chief

DATE: February 4, 2026

SUBJECT: Purchase Agreement with Atlantic Emergency Solutions

The Division of Fire and Emergency Services request authorization to enter into a purchase agreement with Atlantic Emergency Solutions, Inc. (Sourcewell Contract #082025-PMI) for (1) Custom Pierce Enforcer Heavy Duty Rescue at a cost not to exceed \$1,960,731.00.

Why are you requesting? The existing heavy rescue unit is nearing a stage in its service life where ongoing maintenance and ownership costs are no longer cost-effective.

Department needs this action completed because: This apparatus is unique within the department's fleet, it experiences high utilization and is critical to meeting specialized emergency response needs. Given the extended lead time associated with the design, construction, and delivery of a replacement unit, timely approval of this purchase is essential to maintain operational readiness and meet established service requirements.

What is the cost in this budget year and future budget years?

The cost for this FY is: \$1,960,731.00

The cost for future FY is: N/A

Are the funds budgeted? Yes, funds are budgeted.

Account # 1105-505707-5713-96957 FY25 -\$572,279.05

#105-505707-5713-96957 FY26- \$1,388,451.95

File Number:

If there is a contract, please indicate the cancelation clause: Cancellation or Default by Customer. In the event that the Customer cancels its order or otherwise breaches this Agreement by reason of non-payment or otherwise prior to delivery, Atlantic shall be permitted to retain possession and ownership of the Apparatus and shall not be obligated to deliver same to Customer.

Director/Commissioner: Wells/Armstrong

