



Lexington-Fayette Urban County Government
DEPARTMENT OF FINANCE & ADMINISTRATION

Jim Gray
Mayor

William O'Mara
Commissioner

TO: Mayor Jim Gray
Urban County Council

FROM: Todd Slatin, Purchasing Director
Division of Central Purchasing *TS*

DATE: June 22, 2015

RE: Bid # 77-2015

Bid (#77-2015) Powered Stretcher and Powered Stretcher Loading System for the Division of Fire & Emergency was received by the Division of Central Purchasing on June 15, 2015. The low bid was submitted by Ferno Washington, Inc. for \$376, 444.22. The highest bid was received by Stryker Sales Corporation for of \$528,666.00.

The bid submitted by Ferno Washington, Inc. did not fulfill all requirements of the bid. While their new stretcher is powered and does semi power load, it still requires manual assistance for guidance into the patient compartment. It also needs to be rolled manually into and out of the unit. This does not meet the needs of the Lexington Fire Department. Since this was an equivalent bid it does not reflect all of the exceptions that Ferno would need to submit a normal bid. Also on page 19 of their bid, it states that the fastening system for this stretcher is based upon availability. One of the major reasons for this bid was to alleviate or reduce injuries and come into compliance with expectant new ambulance cot fastening requirements. Both of the above reasons negatively affect these needs of the Lexington Fire Department (LFD) and for that reason the LFD accepts the bid from Stryker Sales Corp.

Stryker Sales Corp. meets specifications specification and is within budgetary constraints. Therefore I recommend Stryker Sales Corp. to receive the bid for the Powered Stretcher and Powered Stretcher Loading System

Cc: Sally Hamilton, Chief Administrative Officer
William O'Mara, Commissioner of Finance
Stacey Maynard, Council Administrator