



Quote Date: 11/04/2025
 Customer Name: Lexington Fire Department
 Quote #: Q-232230
 Quote Expiration Date: 03/31/2026
 ESO Account Manager: Jordan Wilson

CUSTOMER CONTACT

Customer Lexington Fire Department
 Name Edwin Morgan
 Email morgane@lexingtonky.gov
 Phone (859) 231-5674

BILLING CONTACT

Payor Lexington-Fayette Urban County Government
 Name Linda Gorton
 Email mayor@lexingtonky.gov
 Address 200 East Main Street
 Lexington KY, 40507
 Billing Frequency Annual
 Initial Term End Date 05-29-2026

Special Terms and Notes:

Notwithstanding anything to the contrary in this Quote, the Terms and Conditions or any other agreement between the parties, the following shall apply: Lexington-Fayette Urban County Government (the Payor) represents and warrants that (i) it is the governing or controlling authority over Lexington Fire Department (the Customer), and for the purposes of this Quote, both shall operate as a single entity referred to herein as Customer; (ii) it possesses all necessary and proper legal authority to be bound to the terms of this Quote; and (iii) it shall be responsible for its and its Users' use of the Software and Services under the Agreement.

Fire					
Product	Volume	Price	Discount	Total	Fee Type
ESO Properties	70000 Fire Incidents*	\$22,680.00	(\$11,233.50)	\$11,446.50	Recurring
ESO Inspections	70000 Fire Incidents*	\$18,900.00	(\$9,360.75)	\$9,539.25	Recurring
ESO Hydrants	70000 Fire Incidents*	\$11,340.00	(\$5,616.75)	\$5,723.25	Recurring
ESO Permits	70000 Fire Incidents*	\$7,560.00	(\$7,560.00)	\$0.00	Recurring
NFPA 101 - 2024	70000 Fire Incidents*	\$1,234.00	(\$450.25)	\$783.75	Recurring
NFPA 1 (2024)	70000 Fire Incidents*	\$1,234.00	(\$450.25)	\$783.75	Recurring
Properties & Inspections Data Import	70000 Fire Incidents*	\$12,595.00	(\$6,822.50)	\$5,772.50	One-time
Fire Setup & Online Training	3 Sessions*	\$1,875.00	(\$1,875.00)	\$0.00	One-time

Product	Volume	Price	Discount	Total	Fee Type
Customer Success Professional Services	1 Each*	\$14,175.00	(\$0.00)	\$14,175.00	Recurring

Annual Recurring Fees	USD	42,451.50
One-Time Fees	USD	5,772.50
TOTAL FEES	USD	48,224.00



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For Fire,, the following payment terms apply:

The subscription term shall begin 15 calendar days after the Effective Date (Subscription Start Date). All Fees are invoiced on or about the Effective Date. After the Initial Term, Recurring Fees are due on the anniversary of the Subscription Start Date.



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TERMS AND CONDITIONS:

1. If the Customer indicated above has an existing master agreement with ESO (Agreement) dated on or after January 1, 2018, then that Agreement will govern this Quote. **Otherwise, Customer intends and agrees that this Quote adopts and incorporates the terms and conditions of the ESA and associated HIPAA business associate agreement hosted at the following web address, and that the products and services ordered above are subject thereto:**

<https://www.eso.com/legal-terms/>

2. The Effective Date of this Quote shall be the final date of signature.
3. For the Initial Term, Customer shall pay a prorated amount of the Total Annual Recurring Fees based upon the Effective Date. Customer shall pay the Total Annual Recurring Fees (subject to any Fee increases in accordance with the Agreement) thereafter.
4. Customer is responsible for the payment of all Fees shown. ESO will accept Fee payment from a payor (if indicated above) if ESO has an appropriate agreement with the Payor.
5. ESO reserves the right to not accept any Quote signed after the Quote Expiration Date.

Lexington Fire Department

Signature: Jordan Saas
Print Name: JORDAN SAAS
Title: BATTALION CHIEF
Date: 3/3/26

Lexington-Fayette Urban County Government (LFUCG)

Signature: Linda Gorton
Print Name: Linda Gorton
Title: Mayor
Date: 3/3/2026



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Fire

Product	Description
ESO Properties	Includes CAMEO integration, Pre-Plan view. Stores property and occupant history (presence of chemicals and tanks, incidents, and previous inspections).
ESO Inspections	Includes the ability to manage multiple code sets, using those to developed customized Check-lists for inspections. The application allows you to schedule, manage, execute and finalize inspections as well as reschedule any required follow up inspections.
ESO Hydrants	Inventory and document testing and status of hydrants.
ESO Permits	Issue and track permits issued within a jurisdiction.
Properties & Inspections Data Import	Data migration of Properties data and inspection reports into ESOs Properties and Inspections applications from a previously used RMS.
Fire Setup & Online Training	Setup and Webinar Training Session for ESO Fire.
NFPA 101 - 2024	NFPA 101 is the most widely referenced source for occupant safety strategies
NFPA 1 (2024)	The NFPA 1 Fire Code is an extensive standard that addresses various aspects of fire safety. From fire protection systems to means of egress, general safety requirements, and occupancy fire safety

Product	Description
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Customer Success Professional Services	
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