PROPOSAL



Prepared for:

Lexington Senior Citizens Cent

Date: 12/21/2015 09:30

Advertiser: Lexington Senior Citizens Cent

Spots: 200

Total Cost: \$3,599.00

Rates guaranteed until 1/30/2015

Summary

Advertiser

Lexington Senior Citizens Cent

Title

New Senior Center June

Billing Options

Broadcast

Spot Schedule

WBUL 98.1 The Bull

2 Weeks: 5/23-5/30

Daypart/Program	Len	Spots	Rate	Cost
Sat-Sun 6am-7pm	30	10	\$35.00	\$700.00
	Weekly Total	10		\$350.00
	Flight Total	20	34 14 (52 m) 2 (52 m)	\$700.00

2 Weeks: 5/30-6/6

Daypart/Program	Len	Spots	Rate	Cost
Wed-Fri 6am-10am	30	3	\$60.00	\$360.00
Wed-Fri 10am-3pm	30	3	\$55.00	\$330.00
Wed-Fri 3pm-7pm	30	3	\$60.00	\$360.00
	Weekly Total	9		\$525.00
	Flight Total	18		\$1,050.00

1 Week: 6/6

Daypart/Program	Len	Spots	Rate	Cost
Fri 12pm-2pm	30	4	\$55.00	\$220.00
	Weekly Total	4	. Seessie	\$220.00
	Flight Total	4		\$220.00

WLAP-AM 630

2 Weeks: 5/30-6/6

Daypart/Program	Len	Spots	Rate	Cost
Mon-Fri 12pm-7pm	30	10	\$35.00	\$700.00
	Weekly Total	10		\$350.00
	Flight Total	20		\$700.00

WWRW-Rewind 105.5

2 Weeks: 5/30-6/6

Daypart/Program	Len	Spots	Rate	Cost
Mon-Fri 6am-7pm	30	20	\$5.00	\$200.00
	Weekly Total	20		\$100.00
	Flight Total	40		\$200.00

630 WLAP Stream

2 Weeks: 5/30-6/6

Daypart/Program	Len	Spots	Rate	Cost
Mon-Fri 12pm-7pm	30	10	\$3.00	\$60.00
	Weekly Total	10		\$30.00
	Flight Total	20		\$60.00

98.1 The Bull Stream

2 Weeks: 5/23-5/30

Daypart/Program	Len	Spots	Rate	Cost
Sat-Sun 6am-7pm	30	10	\$2.00	\$40.00
	Weekly Total	10		\$20.00
	Flight Total	20		\$40.00

2 Weeks: 5/30-6/6

Daypart/Program	Len	Spots	Rate	Cost
Wed-Fri 6am-10am	30	3	\$3.00	\$18.00
Wed-Fri 10am-3pm	30	3	\$3.00	\$18.00
Wed-Fri 3pm-7pm	30	3	\$3.00	\$18.00
	Weekly Total	9		\$27.00
	Flight Total	18		\$54.00

IWRW-FM

2 Weeks: 5/30-6/6

Daypart/Program	Len	Spots	Rate	Cost
Mon-Fri 6am-7pm	30	20	\$2.00	\$80.00
•	Weekly Total	20		\$40.00
	Flight Total	40		\$80.00

Integrated Elements

WBUL 98.1 The Bull

Start	End	Туре	Description	Quantity	Rate	Cost
6/10/2016	6/10/2016	Fee-Tal	Talent-Fee	1	\$495.00	\$495.00
<u> </u>				- 1		\$495.00

Proposal Totals					
Spots					
630 WLAP Stream	20	\$60.00			
98.1 The Bull Stream	38	\$94.00			
IWRW-FM	40	\$80.00			
WBUL 98.1 The Bull	42	\$2,465.00			
WLAP-AM 630	20	\$700.00			
WWRW-Rewind 105.5	40	\$200.00			
Total	200	\$3,599.00			

TERMS AND CONDITIONS The Term "Advertiser" shall include advertiser and any agency or buying service named in Order Confirmation, and all persons and entities included within Advertiser agree that they are jointly and severally liable for all obligations of Advertiser under this contract regardless of who is billed, except any agency is liable for invoice payments only to the extent the agency has been paid by the advertiser.

1. PAYMENT (a) Advertiser agrees to pay in advance for the transmission covered by this contract unless otherwise expressly agreed in writing.

- (b) If Station has extended credit, Station shall render invoices monthly. Payment by Advertiser is due within 30 days unless invoice is sent to agency or buying service, then net payment is due within 45 days. Past due accounts shall be charged interest at the rate of 1 annual percentage rate) or, if less, the highest rate allowed by applicable law, from the date of the invoice. If Advertiser notices any error on an invoice, Advertiser must contact Station in writing within 7 days of the invoice date, stating the invoice number, amount and description of alleged error, and including any supporting documentation as may be required by iHeartMedia Revenue Platforms. All invoice charges will be considered valid if no written dispute from the Client is received by Station within the 7 day period.
- (c) On Advertiser's request, Station shall furnish certifications of performance to Advertiser at the time of billing, but unless requested prior to billing the furnishing of such certifications shall not be a condition of payment or time of payment.
- (d) If Advertiser is past due in payment of any amount, Station may change the terms of payment for further transmissions by giving Advertiser written notice. If Station refers this contract for collection, Advertiser shall pay reasonable attorney's or collector's fees and any court costs incurred by Station.
- 2. TERMINATION AND BREACH
- (a) This contract may be terminated by either party giving the other party 14 days prior written notice. If Advertiser so terminates this contract, Advertiser will pay Station at Station's rate card rate (without discount for the number of remaining transmissions) for transmissions made through the date of termination. If Station so terminates this contract, Advertiser shall pay Station for transmissions made through the date of termination and shall have the benefit of any discounts it would have received had this contract not been so terminated. (b) Station may terminate this contract at any time upon failure by Advertiser will pay Station and the contract at any time upon failure by Advertiser will pay Station at Station and the contract of the pay station at Station's rate card rate (without discount for the number of transmissions) for all transmissions made through the date of termination and (ii) all payments due by Advertiser shall become immediately due and payable.
- (c) Advertiser may cancel this contract at any time upon material breach by Station of this contract and shall be liable only for transmissions made in accordance with this contract
- through the date of termination with the benefit of any discounts it would have received had this contract not been so terminated.

 (d) If Station has contracted to purchase other program material ("Third Party Material") during the term of this contract in reliance on the agreement of Advertiser and prior to the end of the term of this contract Station terminates pursuant to paragraph 2(b) or Advertiser pursuant to paragraph 2(a), Advertiser agrees to pay Station all costs and expenses incident to the acquisition of Third Party Material. After such payment, Station shall credit Advertiser for any net amounts obtained if Station is able to resell such Third Party Material, but Station shall not be obligated to make or solicit any sale.
- (e) To the extent provided by law, neither party shall be liable to the other party (including liability for incidental, indirect or consequential damages or lost profits, whether or not advised of the possibility of such damages and punitive damages) other than as specified in this contract.

 3. INDEMNIFICATION AND HOLD HARMLESS Advertiser shall defend, hold harmless and indemnify Station and its officers, directors, employees and agents from any and all
- claims, actions, causes of action, liabilities, demands or damages of whatsoever name or nature, including but not limited to defamation, unlawful competition or trade practice, infringement of intellectual property or other propriety or personal rights (including but not limited to public performance rights with respect to music, spoken word or any other copyrightable material embodied in Advertiser Materials), violation of rights of privacy or infringement or broadcast indecency ("Damages") relating to, directly or indirectly, any material furnished by Advertiser pursuant to this contract ("Advertiser Material"). Station shall defend, hold harmless and indemnify Advertiser and its officers, directors, employees and agents from Damages relating to, directly or indirectly, programming transmitted by Station other than Advertiser Material.

 4. INABILITY TO TRANSMIT AND SUBSTITUTION PROGRAMS
- (a) If, due to public emergency or necessity, force majeure, restrictions imposed by law, acts of God; labor disputes, or for other cause, including mechanical breakdown; beyond Station's control, Station shall be unable to transmit any program or announcement to be transmitted under this contract, that transmission shall be canceled, and Station shall not be liable to Advertiser except as provided in paragraph (c) below.
- (b) Station shall have the right to cancel any transmission or portion thereof to be made under this contract in order to transmit any program which it deems to be of public significance. Station will notify Advertiser in advance if reasonably possible or otherwise Station will notify Advertiser within a reasonable time after such scheduled transmission. (c) Station shall transmit such canceled transmission, subject to availability, in a comparable time period. If Station is unable to so transmit the canceled transmission, Advertiser shall not have to pay for the canceled transmission and the cancellation shall not affect any discounts under this contract.
- 5. PROGRAM PRODUCTION AND COMMERCIAL MATERIAL
- (a) Unless otherwise noted in this contract, all materials to be transmitted under this contract shall be furnished by Advertiser, and all expenses of delivery to Station and return to Advertiser, if so directed, shall be paid by Advertiser. If Station has not received Advertiser Material by 72 hours in advance of scheduled transmission, Station shall reasonably attempt to so notify Advertiser.
- (b) If Station has not received Advertiser Material by 48 hours in advance of scheduled transmission, Station may in its sole discretion reschedule the transmission of such material
- or cancel such transmission, and in either case, Advertiser shall pay for the transmission as if transmitted as originally scheduled.

 (c) Advertiser Material is subject to Station approval and Station may exercise a continuing right to reject such material, including a right to reject for unsatisfactory technical quality. If the material is unsatisfactory, Station shall notify Advertiser, and Advertiser shall furnish satisfactory material 48 hours in advance of transmission or paragraph 5(b) shall apply. All program material must conform to the program and operating policies of Station and Station shall have the continuing right to edit in the public interest provided, however, that Station approval of such material shall not affect Advertiser's indemnity obligation under this contract.
- (d) Station will retain all property rights in any program material prepared or created by Station or by any of its employees for use in connection with material transmitted under this
- 6. NON-DISCRIMINATION In accordance with Paragraphs 49 and 50 of United States Federal Communications Commission Report and Order No. FCC 07-217, Station will not discriminate in any contract for advertising on the basis of race or ethnicity, and all such contracts will be evaluated, negotiated and completed without regard to race or ethnicity.
- (a) This contract is for the transmission by broadcast on radio, transmission on other media when Internet is indicated, or both, of programs or announcements of the Advertiser for (a) This contract is for the transmission by broadcast of radio, datisfinssion of other inetial when interior is indicated, or both, or both, or both and a minimised in the Advisor is the purpose of advertising the named products or services and is subject to all applicable federal, state and municipal regulations, including the rules of the Federal Commission. Station will perform the transmission covered by this contract on the days and approximate hourly times (current at Station) provided in this contract. Station may make reproductions of program material furnished by Advertiser to effect the transmissions.
- (b) If an agency or buying service is included in Advertiser, it is understood that party is the agent of advertiser and not of Station.
- (c) Station shall assume no liability for loss or damages to program material and other property furnished by Advertiser in connection with transmissions under this contract. (d) Advertiser may not assign or transfer this contract without first obtaining the written consent of Station; nor is Station required to transmit any material under this contract for the benefit of any person or entity other than Advertiser named on the face of this contract.
- (e) The failure of Station or Advertiser to enforce any of the provisions of this contract shall not be construed as a waiver of that or any other provision.
- (f) This contract and any applicable written credit agreement, agency commission arrangement and/or merchandising arrangement contains the entire agreement between the parties relating to the subject matter in it, and no modification of its terms shall be effective unless in writing signed by both parties.

TO THE EXTENT PERMITTED BY LAW, STATION MAKES NO WARRANTIES OF ANY KIND, EXPRESS, IMPLIED OR STATUTORY, ABOUT THE SERVICES DESCRIBED IN THIS AGREEMENT AND DISCLAIMS ALL WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR USE.

Advertiser Approval: Signature: Print Name:	in Gray, Mayor	Date: <u>25-30n-2016</u> Title:
iHeartMedia Signature: Social Print Name: Krill F	ike	Date: 12/21/15 Title: Account Executive