

January 4, 2021

Ms. Polly Ruddick Office of Homelessness Prevention and Intervention 101 E. Vine St., Suite 100 Lexington, KY

Re: Budget Modification -- Welcome House Lexington Payee Program

## Dear Ms. Ruddick:

The Representative Payee Program is a long-term program which doesn't operation like a short-term or medium-term intervention like a shelter or RRH housing program. It's a long-term commitment to clients so longer contract periods are advantageous to us and especially the clients who enroll. Many clients stay on for several years, so it's important to protect the longevity of the program. COVID-19 has had a significant impact on travel and navigating other Lexington provider relationships while they have been on lock-down and operating in crises mode. We essentially lost a year of effective opportunity to grow the program. Extension of the contract and reduction of currently scheduled payments reduces their short-term cash owed by Lexington which can help them manage within budgets for the next couple of years.

The current budget and contract calls for a total of \$483,557 to be disbursed via fixed quarterly disbursements to Welcome House over three years from 7/1/2019 to 6/30/2022.

CURRENT CONTRACT AGREEMENT									
		Year 1	Year 2	Year 3					
		July 1, 2019 -	July 1, 2020 -	July 1, 2021 -					
		June 30, 2020	June 30, 2021	June 30, 2022			TOTAL		
Contracted Budget		\$ 156,054	\$ 160,595	\$ 166,908		\$	483,55		

While quarterly disbursements are not contingent on proof of exact actual expenditures, it is Welcome House's intent to keep program costs close to and in alignment with what is being disbursed. Due to several factors including conservative budgeting and a reduced client caseload, the actual operating

We anticipate the underspending trend to continue in the contract and as such, are proposing to modify the budget and contract in order to bring future payments more into alignment with anticipated costs going forward. Under the revised proposed budget, we still anticipate we could serve up to 60 clients at a time. This helps to alleviate Welcome House showing large cash surpluses on the project and makes the average cost of services rendered less for LFUCG; i.e. of better value. With three payments still remaining in the 2nd contract year, we are proposing to reduce the quarterly payment for year's 2 and 3 to \$22,377 (from current payment amount of \$40,149 per quarter). We are also proposing to forego the disbursement for Q2 of Year 2 in order to help right size the trends that already occurred in the first 5 quarters.

	PROGRAM-TO-DATE EXPENSE ACTIVITY									
			Year 1			Year 2	Year 3		Program-To	
			July 1, 2019 -		July 1, 2020 -				July 1, 2019	
			June 30, 2020		Sept 30, 2020		n/a		Sept 30, 2020	
Co	Contracted Budget/Paid PTD		\$	156,054	\$	40,149	-		\$	196,203
	Amount	Expensed PTD	\$	106,069	\$	24,607	-		\$	130,676
An	Amount Below Contract PTD		\$	49,985	\$	15,542	-		\$	65,527

	PROPOSED EXTENSION AND PAYMENT PLAN								
	Remaining Quarters for Pmnt	Amount Previously Paid	Amount Proposed For Future Pmnt	Proposed Contract Pmnt For Remining Q's					
Year 1 Budget	0	\$ 156,054		\$ -					
Remaining Year 2 Budget	2	\$ 40,149	\$ 44,755	\$ 22,377					
Proposed Annual Year 3 Budget	4	\$ -	\$ 89,509	\$ 22,377					
Addtl Contract Year 4 Budget	4	\$ -	\$ 92,194	\$ 23,049					
Addtl Contract Year 5 Budget	4	\$ -	\$ 94,960	\$ 23,740					
Proposed Amount of Future funding			\$ 321,418						
Current Remaining Contract Value	\$ 287,354								

The current contract has payments of \$287,354 owed for the remaining 7 quarters in Year 2 and 3 but the proposed contract plan would only have payments of \$134,264. By reducing the exposure and payment size needed in year 2 and 3, Welcome House would like to extend the contract for 2 more years at this reduced budget in order to increase the longevity of the program for current and future participants as well as to be more effective with the dollars

already awarded. Note that the proposed plan, if approved, would cost a total of \$517,621, (\$34,064 more than the original total contract value) in order to cover a full 5 years and 2-year extension from the original 3-year agreement. This is a 7% increase to the total contract amount but allows for 2 full additional years because of the significant reduction in payments for the remainder of existing periods.

Sincerely,

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Danielle Amrine

Executive Director