

**INVITATION TO BID**

Bid Invitation Number: #159-2012

Date of Issue: 10/30/2012

Sealed bids will be received in the office of the Division of Central Purchasing, 200 East Main Street, Lexington, Kentucky, until **2:00 PM**, prevailing local time on **11/13/2012**. Bids must be received by the above-mentioned date and time. Mailed bids should be sent to:

**Division of Central Purchasing  
200 East Main Street, Rm 338  
Lexington, KY 40507, (859) 258-3320**

**The Lexington-Fayette Urban County Government assumes no responsibility for bids that are not addressed and delivered as indicated above. Bids that are not delivered to the Division of Central Purchasing by the stated time and date will be rejected.**

All bids must have the company name and address, bid invitation number, and the commodity/service on the outside of the envelope.

Bids are to include all shipping costs to the point of delivery located at: 150 East Main St, Lexington, KY 40507

Bid Security Required:  Yes  No      Performance Bond Required:  Yes  No  
*Cashier Check, Certified Check, Bid Bond (Personal checks and company checks will not be acceptable).*

<b>Commodity/Service</b>
<b>Bid Name</b>
See specifications

<p style="text-align: center;"><b><u>Check One:</u></b></p> <p><input checked="" type="checkbox"/> Bid Specifications Met</p> <p><input type="checkbox"/> Exceptions to Bid Specifications. <i>Exceptions shall be itemized and attached to bid proposal submitted.</i></p>	<p style="text-align: center;"><b><u>Proposed Delivery:</u></b></p> <p><u>21</u> days after acceptance of bid.</p>
<p style="text-align: center;"><b><u>Procurement Card Usage</u></b></p> <p><input checked="" type="checkbox"/> Yes    The Lexington-Fayette Urban County Government will be using Procurement Cards to purchase goods and services and also to make payments. Will you accept Procurement Cards?</p> <p><input type="checkbox"/> No</p>	

Submitted by:

MOBILETEK CONSULTING  
*Firm*

1775 MENTOR AVENUE, SUITE 405  
*Address*

CINCINNATI, OH 45212  
*City, State & Zip*

Howard Mandel, PRESIDENT  
*Signature of Authorized Company Representative - Title*

HOWARD MANDEL  
*Representative's Name (Typed or printed)*

888-809-5474      855-593-7262  
*Area Code - Phone - Extension*      *Fax #*

HMANDEL@MOBILE-TEK.COM  
*E-Mail Address*

**Bid must be signed:  
(original signature)**

**The Affidavit in this bid must be completed before your firm can be considered for award of this contract.**

**AFFIDAVIT**

Comes the Affiant, MOBILETEK CONSULTING and after being first duly sworn under penalty of perjury as follows:

1. His/her name is HOWARD MANDEL and he/she is the individual submitting the bid or is the authorized representative of

\_\_\_\_\_ the entity submitting the bid (hereinafter referred to as "Bidder").

2. Bidder will pay all taxes and fees, which are owed to the Lexington-Fayette Urban County Government at the time the bid is submitted, prior to award of the contract and will maintain a "current" status in regard to those taxes and fees during the life of the contract.

3. Bidder will obtain a Lexington-Fayette Urban County Government business license, if applicable, prior to award of the contract.

4. Bidder has authorized the Division of Central Purchasing to verify the above-mentioned information with the Division of Revenue and to disclose to the Urban County Council that taxes and/or fees are delinquent or that a business license has not been obtained.

5. Bidder has not knowingly violated any provision of the campaign finance laws of the Commonwealth of Kentucky within the past five (5) years and the award of a contract to the Bidder will not violate any provision of the campaign finance laws of the Commonwealth.

6. Bidder has not knowingly violated any provision of Chapter 25 of the Lexington-Fayette Urban County Government Code of Ordinances, known as "Ethics Act."

7. Bidder acknowledges that "knowingly" for purposes of this Affidavit means, with respect to conduct or to circumstances described by a statute or ordinance defining an offense, that a person is aware or should have been aware that his conduct is of that nature or that the circumstance exists.

Further, Affiant sayeth naught.

Howard Mandel

STATE OF Ohio

COUNTY OF Hamilton

The foregoing instrument was subscribed, sworn to and acknowledged before me

by Howard Mandel on this the 5th day

of November, 2012.

My Commission expires: \_\_\_\_\_



Cassandra N. Brown  
Notary Public, State of Ohio  
My Commission Expires 10-19-2015

Cassandra N. Brown  
NOTARY PUBLIC, STATE AT LARGE

*Please refer to Section II. Bid Conditions, Item "U" prior to completing this form.*

## **I. GREEN PROCUREMENT**

### **A. ENERGY**

The Lexington-Fayette Urban County Government is committed to protecting our environment and being fiscally responsible to our citizens.

The Lexington-Fayette Urban County Government mandates the use of Energy Star compliant products if they are available in the marketplace (go to [www.Energystar.gov](http://www.Energystar.gov)). If these products are available, but not submitted in your pricing, your bid will be rejected as non-compliant.

ENERGY STAR is a government program that offers businesses and consumers energy-efficient solutions, making it easy to save money while protecting the environment for future generations.

#### Key Benefits

These products use 25 to 50% less energy  
Reduced energy costs without compromising quality or performance  
Reduced air pollution because fewer fossil fuels are burned  
Significant return on investment  
Extended product life and decreased maintenance

### **B. GREEN SEAL CERTIFIED PRODUCTS**

The Lexington-Fayette Urban County Government is also committed to using other environmentally friendly products that do not negatively impact our environment. Green Seal is a non-profit organization devoted to environmental standard setting, product certification, and public education.

Go to [www.GreenSeal.org](http://www.GreenSeal.org) to find available certified products. These products will have a reduced impact on the environment and on human health. The products to be used must be pre-approved by the LFUCG prior to commencement of any work in any LFUCG facility. If a Green Seal product is not available, the LFUCG must provide a signed waiver to use an alternate product. Please provide information on the Green Seal products being used with your bid response.

### **C. GREEN COMMUNITY**

**The Lexington-Fayette Urban County Government (LFUCG) serves as a principal, along with the University of Kentucky and Fayette County Public Schools, in the Bluegrass Partnership for a Green Community. The Purchasing Team component of the Partnership collaborates on economy of scale purchasing that promotes and enhances environmental initiatives. Specifically, when applicable, each principal is interested in obtaining best value products and/or services which promote environment initiatives via solicitations and awards from the other principals.**

**If your company is the successful bidder on this Invitation For Bid, do you agree to extend the same product/service pricing to the other principals of the Bluegrass Partnership for a Green Community (i.e. University of Kentucky and Fayette County Schools) if requested?**

Yes  No

## EQUAL OPPORTUNITY AGREEMENT

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### The Law

Title VII of the Civil Rights Act of 1964 (amended 1972) states that it is unlawful for an employer to discriminate in employment because of race, color, religion, sex, age (40-70 years) or national origin.

Executive Order No. 11246 on Nondiscrimination under Federal contract prohibits employment discrimination by contractor and sub-contractor doing business with the Federal Government or recipients of Federal funds. This order was later amended by Executive Order No. 11375 to prohibit discrimination on the basis of sex.

Section 503 of the Rehabilitation Act of 1973 states:

*The Contractor will not discriminate against any employee or applicant for employment because of physical or mental handicap.*

Section 2012 of the Vietnam Era Veterans Readjustment Act of 1973 requires Affirmative Action on behalf of disabled veterans and veterans of the Vietnam Era by contractors having Federal contracts.

Section 206(A) of Executive Order 12086, Consolidation of Contract Compliance Functions for Equal Employment Opportunity, states:

*The Secretary of Labor may investigate the employment practices of any Government contractor or sub-contractor to determine whether or not the contractual provisions specified in Section 202 of this order have been violated.*

\*\*\*\*\*

The Lexington-Fayette Urban County Government practices Equal Opportunity in recruiting, hiring and promoting. It is the Government's intent to affirmatively provide employment opportunities for those individuals who have previously not been allowed to enter into the mainstream of society. Because of its importance to the local Government, this policy carries the full endorsement of the Mayor, Commissioners, Directors and all supervisory personnel. In following this commitment to Equal Employment Opportunity and because the Government is the benefactor of the Federal funds, it is both against the Urban County Government policy and illegal for the Government to let contracts to companies which knowingly or unknowingly practice discrimination in their employment practices. Violation of the above mentioned ordinances may cause a contract to be canceled and the contractors may be declared ineligible for future consideration.

Please sign this statement in the appropriate space acknowledging that you have read and understand the provisions contained herein. Return this document as part of your application packet.

### Bidders

*I/We agree to comply with the Civil Rights Laws listed above that govern employment rights of minorities, women, Vietnam veterans, handicapped and aged persons.*

*Howard Mandel*

Signature

*MOBILETEK CONSULTING*

Name of Business

## SECTION II

Lexington-Fayette Urban County Government  
 Division of Police  
 Refurbished Mobile Data Computers

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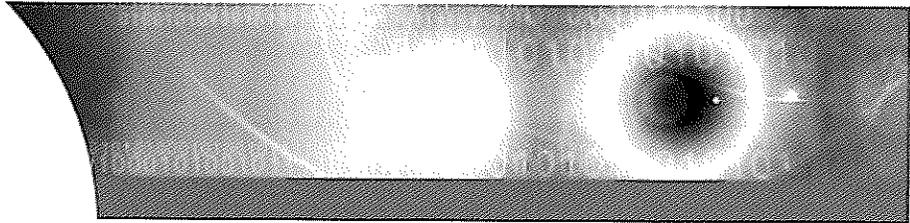
The Lexington-Fayette Urban County Government is accepting bids for the purchase of Refurbished Mobile Data Computers for the Division of Police, located at 150 East Main Street, Lexington, Kentucky, 40507, as per the following specifications.

- LFUCG anticipates the purchase of 60 Refurbished Mobile Data Computers to be used in field reporting by the Division of Police. These quantities are provided for bidding purposes only, LFUCG in no way guarantees these quantities.
- The only acceptable model is the Panasonic Toughbook CF30 (refurbished).
- All units purchased shall be covered by a three (3)-year replacement warranty. The replacement warranty shall state that if there is any problem with the unit, a replacement shall be shipped within seventy-two (72) hours.
- The vendor shall provide delivery of the Refurbished Mobile Data Computers within thirty (30) days of receipt of purchase order.
- Each Refurbished Mobile Data Computer shall include:
  - Minimum hard drive of 80GB HD
  - Minimum Intel Core Duo 1.6GLV Processor
  - 13.3" Touch Screen XGA LCD
  - Minimum of 2GB RAM
  - Rubber Backlit Keyboard
  - Intel Wi-Fi a/b/g/n Wireless
  - PC Card Type I or II Reader
  - Windows XP Pro Operating System
- All Refurbished Mobile Data Computers purchased shall be compatible with the current LFUCG Division of Police docking stations (Gamber-Johnson, Ledco/Havis, or Jotto CF-29/CF-30 docking stations).
- Before award of bid and upon request, low bidder(s) shall be asked to provide a sample that meets specifications and shall be of the same quality and condition as those to be purchased.
- For questions regarding these specifications, contact Commander Melissa Sedlaczek, Division of Police at 859-258-3614. For bidding questions, contact Theresa Maynard, Division of Central Purchasing at 859-258-3320 or at [theresam@lexingtonky.gov](mailto:theresam@lexingtonky.gov).

**PRICING:**

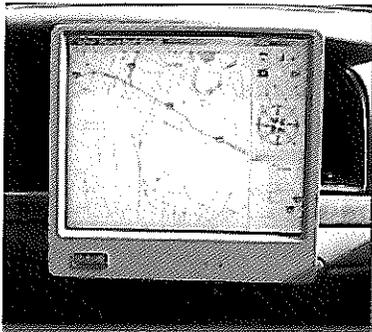
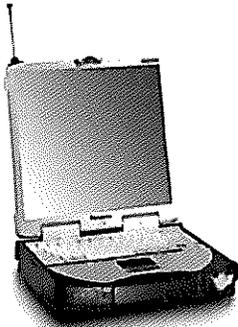
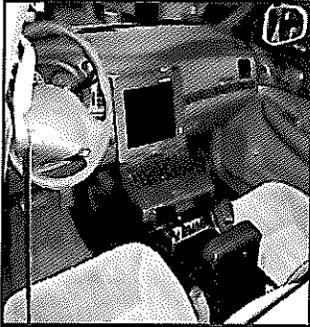
Qty	Description	Price Each	Total Price
60	Refurbished Panasonic Toughbook CF30	\$ 965	\$ 57,900

## APPENDIX



# MobileTek Consulting, LLC

## *Mobile Computer and Solutions*



### Why Ruggedized Computing?

Today, government agencies are using laptop computers to perform critical functions and applications.

- In 2002, 30% of all microcomputer repair costs was represented by laptops
- Each laptop cost approximately \$3,000 to repair, (70% of this cost comes from lost productivity, time spent trying to fix the laptop and time spent re-doing work)

Government Agencies depend on these laptop computers; therefore, they need to be reliable and able to withstand adverse conditions.

### ***Ruggedized Computing is the answer!!!***

Ruggedized computing provides for effective field based data processing which includes easy input of data, access of data from centralized sources, and report generation. Working with accessories such as printers, bar code readers, wireless modems and mounting equipment, it is an excellent choice to run your field based applications.

Some of the functions Law Enforcement Agencies use ruggedized computing equipment include:

- Access NCIC Leads System
- Computer Aided Dispatch
- Field access of Mug Shot Info
- GIS
- Access BMV Data
- Fingerprint Scanning
- Traffic Citation Printing

**Lexington  
Fayette Urban  
County  
Government;  
Lexington,  
Kentucky**

**Prepared For:**

**Lexington Fayette Urban  
County Government  
Lexington, Kentucky  
Division of Purchasing  
200 East Main Street  
3<sup>rd</sup> Floor, Room 338  
Lexington, KY 40507**

**Project Name:**

ITB #159-2012

Refurbished Mobile Data  
Computers

**Bid Opening:**

November 13, 2012

**Prepared By:**

**MobileTEK Consulting, LLC  
Howard Mandel  
President  
1775 Mentor Avenue  
Suite 405  
Cincinnati, Ohio 45212  
Phone: (888) 809-5474  
Fax: (855) 593-7262**

## **TABLE OF CONTENTS**

**SECTION I – EXECUTIVE SUMMARY**  
**INVITATION TO BID PAGE**  
**AFFIDAVIT**  
**GREEN PROCUREMENT**  
**EQUAL OPPORTUNITY AGREEMENT**

**SECTION II - PRICING**

**APPENDIX**  
**COMPANY BROCHURE**

**SECTION I**

## EXECUTIVE SUMMARY

MobileTEK Consulting, LLC (MobileTEK) welcomes this opportunity to bid on the Refurbished Mobile Data Computers Project for Lexington Fayette Urban County Government.

MobileTEK offers a carefully selected line of the highest quality hardware products available in the industry. By functioning as your single source for installation, service, support, training and consultation, MobileTEK is your partner in mobile data communications technology. We integrate hardware that meet your mobile data communications needs for today and tomorrow.

As described throughout this proposal, MobileTEK offers Lexington Fayette Urban County several benefits, including:

- One-stop shopping **including project plan development, equipment configuration and installation, user training and support, and 24/7 service.** We are your single point of responsibility and ultimate continuity
- Team of specialty companies, **rather than “jack of all trades, master of none”**, ensures best-in-class performance of all project aspects

### MobileTEK Consulting Biography

#### Company History

In October 2002 following much research and discussions, MobileTEK Consulting, LLC was formed. Prior to this the partners worked for over 20 combined years in the Information Technology Industry in such capacities as network engineer and director of network consulting practices. A list of the organizations in which the partners have been employed include International Paper, Procter and Gamble, Hill-Rom, Pomeroy Computer Resources and Infinet. The experience the partners received during their career was invaluable as they consulted with and did many successful mobile computing installations for various Police, Fire and EMS departments and state and local government agencies.

MobileTEK Consulting has many advantages over its competitors. They include:

Partners are very experienced in the Information Technology and Mobile Computing industries.

MobileTEK has partnered with several leading manufacturers and service companies in the computing industry including Panasonic, Havis Sierra Wireless and Brother.

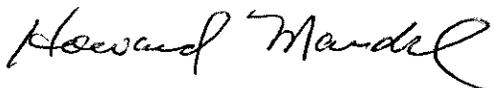
Mobile Computing is the sole function of MobileTEK consulting.

MobileTEK Consulting offers its customers complete one stop shopping to meet all of its mobile computing needs. This includes hardware design, procurement, installation and training.

### **MobileTEK Consulting Team**

The MobileTEK Consulting Team offers Lexington Fayette Urban County a turnkey solution for their Purchase of Computers and Mounting Components project. The Team embodies all the experience and equipment needed to ensure that each facet of the project and any unanticipated challenges are responsively addressed with state-of-the-art solutions. MobileTEK will serve as the prime contractor and primary point of contact for Lexington Fayette Urban County as it will procure, manage and integrate the services and equipment for this project. MobileTEK is well suited for this role with years of experience in configuring, installing and servicing mobile computing equipment and turnkey solutions.

Respectfully,

A handwritten signature in black ink that reads "Howard Mandel". The signature is fluid and cursive, with the first letters of each name being capitalized and prominent.

Howard Mandel  
President  
MobileTEK Consulting, LLC