



TO: Mayor Linda Gorton
Urban County Council

FROM: Jason G. Wells, Fire Chief

DATE: September 23, 2025

SUBJECT: Establish ZOLL as a sole source provider

Request: The Division of Fire and Emergency Services requests council authorization to establish ZOLL as a sole source provider for the cardiac monitors the division purchases and to purchase the monitors that are needing replaced this cycle. ZOLL has been the standard equipment provider for the Division of Fire for decades. Zoll is the manufacturer of cardiac monitors and the only supplier.

The department needs this action completed because the cardiac monitors have a recommended life cycle. To maintain the replacement cycle, the division budgets annually to replace three to four monitors along with ancillary equipment. Making ZOLL a sole source will increase the pricing discount they give the division.

What is the cost in this budget year and future budget years?

The cost for this FY is \$185,376.75

Are the funds budgeted?

- YES -

Accounting String:

2616 96709 505702 5712 96709 2026 PSFI_EQUIP_FY26

File Number: 0950-25

Director/Commissioner: Wells/Armstrong

