



Sulzer Pumps Solutions Inc.
140 Pond View Drive
Meriden, CT 06450
Phone (203) 238 2700
Fax (203) 514 4364
www.sulzer.com

September 18, 2019

Subject: Southern Sales as Contracted Sulzer Distributor for Sulzer (ABS) type products

To the **Lexington-Fayette County Government**:

The purpose of this letter is to confirm that **Southern Sales** is the contracted Sulzer sole distributor for Sulzer wastewater (formerly ABS) products for the Municipal Wastewater market. **Southern Sales**' territory includes **Fayette County**.

Nationally we utilize a network of independent distributors/service centers to serve Municipal, Industrial, Building Trades and Dewatering market segments in specific territories. The authorized distributor for Sulzer products in these segments/territories has the expertise, knowledge, training and access to the latest product developments and upgrades, along with genuine OEM parts. **Southern Sales** is trained in the latest methods in care and start-up of our equipment and has the ability to execute warranty claims.

Please do not hesitate to contact me if I can provide any additional information.

Sincerely,



Tim Fry
Regional Sales Manager