## LEXINGTON-FAYETTE URBAN COUNTY GOVERNMENT COMMUNITY PROJECT AGREEMENT

THIS COMMUNITY PROJECT AGREEMENT ("Agreement") is made and entered into on the \_\_\_\_\_ day of December 2023, by and between the Lexington-Fayette Urban County Government, an urban county government of the Commonwealth of Kentucky created pursuant to KRS Chapter 67A ("LFUCG"), 200 East Main Street, Lexington, Kentucky 40507, and CENTRAL MUSIC ACADEMY, a Kentucky nonprofit corporation ("Organization"), with offices located at 3295 Eagle View Lane, Lexington KY 40509.

#### **WITNESSETH**

WHEREAS, the Organization is a 501(c)(3) nonprofit organization, as defined by the Internal Revenue Code, that owns the property (or properties) located at 3295 Eagle View Lane, located in Lexington, Kentucky ("Property" or "Properties");

**WHEREAS**, the Organization provides aide to residents of Fayette County who are low-income, underserved, and/or marginalized;

WHEREAS, LFUCG issued Request for Proposal (RFP) No. 37-2023 for its "Nonprofit Capital Grants Program," which offers grant awards to Fayette County 501(c)(3) nonprofit organizations who directly provide, or indirectly facilitate, the provision of services to low-income, underserved, or marginalized Lexington-Fayette County residents, and is designed to better position local government in recognizing the strains upon infrastructure within our local network of community agency partners which are affecting their service delivery to residents;

**WHEREAS**, the Organization submitted a response to RFP No. 37-2023, seeking funding from LFUCG for operational investment projects and/or capital improvement projects so it can budget appropriate funds to continue providing needed services to Fayette County residents;

**NOW, THEREFORE**, in consideration of the mutual promises and covenants set forth herein, the receipt and sufficiency of which are acknowledged, the parties hereby agree as follows:

- 1. <u>EFFECTIVE DATE</u>; <u>TERM</u>. This Agreement shall commence on DECEMBER 12, 2023, and shall last until APRIL 30, 2025, unless terminated by LFUCG at an earlier date.
- **RELATED DOCUMENTS.** This Agreement shall consist of the terms herein as well as the following additional documents, which are attached hereto as exhibits and incorporated herein by reference as if fully stated:
  - a. **Exhibit A** Request for Proposal, Risk Management Provisions, and Scope of Project
  - b. **Exhibit B** Response to Request for Proposal

To the extent there is any conflict between or among any of these documents, the terms and provisions of this Agreement shall prevail, followed by terms and provisions of **Exhibit A**,

then **Exhibit B**, in that order.

- **3. SCOPE OF WORK.** Organization shall complete the Scope of Project outlined in the attached **Exhibit A** (the "Project(s)"), which are further specified in Numbered Paragraph 4 of this Agreement. The Organization shall complete these Projects in a timely, workmanlike and professional manner, as specified herein.
- **4. PAYMENT.** LFUCG shall pay Organization a total amount not to exceed FORTY THOUSAND, SEVEN HUNDRED AND FIFTY DOLLARS (\$41,750) ("Funds") for the completion of the Project. The total amount of Funds the Organization shall receive is divided into separate amounts which shall be allocated for each Project. Thus, the total amount paid for each Project ("Sum") shall not exceed the amounts stated herein:

| PROJECT # AND DESCRIPTION      | SUM         |
|--------------------------------|-------------|
| 1) Basement Renovation Project | 1) \$41,750 |

The use of these Funds are limited to the Projects described in this numbered Paragraph and may not be spent by the Organization for any other purpose without the prior written consent of LFUCG. Absent any additional written agreement stating otherwise, any travel or other expenses are excluded from the above payment schedule.

- a. LFUCG shall make payment under this Agreement upon timely submission of approved invoice(s) from Organization specifying that nature of work performed, accompanied by data satisfactory to LFUCG to document entitlement to payment for work completed to date. LFUCG shall have thirty (30) days from the date of receipt of the invoice to pay the invoice amount. LFUCG reserves the right to refuse payment if it is determined by LFUCG that any of the work performed on the Projects is inadequate or defective.
- b. LFUCG also reserves the right to reject any invoice submitted for services more than sixty (60) days after the services were rendered.
- **CONSTRUCTION TERMS.** If applicable, the following terms shall apply to any of the Project(s) above that require construction costs.
  - a. <u>Project to be Completed in Workmanlike Manner.</u> Organization shall bid, contract for, and cause to prosecute to completion, the Projects described herein in a good, safe and workmanlike manner, and in compliance with all applicable codes, ordinances, laws and regulations. Organization shall take necessary action to protect the life, health, safety, and property of all personnel on the job site, members of the public, and personnel.
  - b. <u>Permits.</u> Organization agrees to obtain all necessary local, state, and federal permits, encroachments, permissions, approvals, etc. in a timely manner and prior to start of construction.
  - c. Building Regulations. Organization asserts that it is in full compliance with all

applicable provisions of the Lexington-Fayette Urban County Government's Code of Ordinances Chapter 5 – Buildings and Building Regulations, Chapter 7 – Finance and Taxation, Chapter 12 – Housing, and Chapter 16 – Sewage, Garbage, Refuse, and Weeds, or in compliance with Kentucky Department of Housing Buildings and Construction rules and requirements as is appropriate for those state institutions, parcels, or buildings which are subject to state regulations and oversight as opposed to local ordinances and regulations. If the Organization becomes out of compliance with any of these provisions, it will provide written notice to LFUCG immediately. Failure to notify LFUCG and resolve any such matters to the satisfaction of LFUCG may lead to termination of the Agreement for cause.

- d. <u>No Liens.</u> Organization will cause all work to be performed, including all labor, materials, supervision, supplies, equipment, architectural, and engineering services necessary to complete the improvements, in accordance with all applicable standards in the construction industry. The Organization will complete the improvements free from all materialmen's liens and all mechanic's liens and claims. All contracts with subcontractors and materialmen will contain, upon the request of LFUCG, a provision for not less than ten percent (10%) retainage to ensure adequate and complete performance in connection with interim or progress payments hereunder.
- e. <u>Right of Inspection.</u> Organization will permit access by LFUCG to the books and records of Organization related to the Project at reasonable times. In the event LFUCG determines that any work or materials are not substantially in conformance with applicable standards in the construction industry, or are not in conformance with any applicable laws, regulations, permits, requirements or rules of any governmental authority having or exercising jurisdiction thereover or are not otherwise in conformity with sound building practices, LFUCG may stop the work and order replacement or correction of any such work or materials. Such inspection will not be construed as a representation or warranty by LFUCG to any third party that the improvements are, or will be, free of faulty materials or workmanship.
- f. Nonliability. This Agreement will not be construed to make LFUCG liable to materialmen, contractors, craftsmen, laborers or others for goods and services delivered by them to or upon the property on which the Project is constructed, or for debts or claims accruing to said parties against the Organization. There are no contractual relationships, either express or implied, between LFUCG and any materialman, contractors, craftsmen, laborers or any other persons supplying work, labor or materials on the job, nor will any third person or persons, individual or corporate, be deemed to be beneficiaries of this Agreement or any term, condition or provisions hereof or on account of any actions taken or omitted by LFUCG pursuant hereto.
- **TERMINATION.** LFUCG, through the Mayor or the Mayor's designee, may terminate this Agreement for any reason whatsoever by providing Organization with at least thirty (30) days' advance written notice. Organization shall be entitled for payment of all work performed up to that period of time, calculated on a reasonable basis.

- a. In the event of a termination based upon a material condition of non-performance or default by Organization, LFUCG shall provide Organization with advance written notice and a reasonable period of time to cure the breach.
- b. Organization may only terminate this Agreement based upon LFUCG's failure to timely pay for properly invoiced and accepted work. Organization shall provide LFUCG with at least thirty (30) days' advance written notice and an opportunity to cure prior to termination.
- c. Organization acknowledges that LFUCG is a governmental entity, and that the validity of this Agreement is based upon the availability of appropriated funding. In the event that such funding is not appropriated in a future fiscal year, LFUCG's obligations under this Agreement shall automatically expire without penalty to the LFUCG thirty (30) days after written notice to Organization. LFUCG shall exercise any application of this provision in good faith.
- **REPORTING.** Organization shall provide LFUCG with timely quarterly reports and updates related to the completion of the Projects in the form and manner reasonably specified by LFUCG.
- **REGISTRATION; COMPLIANCE; AUTHORITY TO SIGN.** Organization shall be lawfully registered or authorized to do business in the Commonwealth of Kentucky and Lexington-Fayette County and shall at all times comply with any and all applicable federal, state, and local laws, ordinances, and regulations. LFUCG may request proof that Organization has timely filed federal, state, or local tax forms which shall be provided by Organization on a timely basis. The person signing this Agreement on behalf of Organization is fully authorized to do so.
- 9. <u>INSURANCE</u>; <u>INDEMNITY</u>. The Risk Management Provisions in Exhibit A are incorporated herein as if fully stated.
- 10. <u>RECORDS.</u> Organization shall keep and make available to LFUCG any records related to this Agreement as are necessary to support its performance of the services for a period of at least five (5) years following the expiration or termination of this Agreement, or as otherwise required depending upon the source of funds. Books of accounts shall be kept by Organization and entries shall be made therein of all money, goods, effects, debts, sales, purchases, receipts, payments and any other transactions of Organization related to this Agreement and shall be made available to LFUCG upon request.
  - a. LFUCG shall be the owner of all final documents, data, studies, plans, reports, and information prepared by Organization under this Agreement.
  - b. Organization understands and agrees that this Agreement and any related documents may be subject to disclosure under the Kentucky Open Records Act and will comply with any reasonable request by LFUCG to provide assistance with such a request.

- 11. <u>ACCESS.</u> Organization shall allow LFUCG any necessary reasonable access to monitor its performance under this Agreement.
- 12. <u>CONTRACTUAL RELATIONSHIP ONLY.</u> In no event shall the parties be construed, held or become in any way for any purpose the employee of the other party, or partners, associates or joint ventures in the conduct of their respective endeavors or otherwise.
- 13. EQUAL OPPORTUNITY; FAIRNESS ORDINANCE. Organization shall provide equal opportunity in employment for all qualified persons, and shall (a) prohibit discrimination in employment because of race, color, creed, national origin, sex, age, sexual orientation, gender identity, or handicap, (b) promote equal employment through a positive, continuing program of equal employment, and (c) cause any subcontractor or agency receiving funds provided pursuant to this Agreement to do so. This program of equal employment opportunity shall apply to every aspect of its employment policies and practices. Organization agrees to comply with LFUCG's Fairness Ordinance (Ordinance No. 201-99) and all sources of applicable law, including those specified in any Exhibit attached to this Agreement and incorporated herein by reference.
- 14. <u>SEXUAL HARASSMENT.</u> Organization must adopt or have adopted a written sexual harassment policy, which shall, at a minimum, contain a statement of current law; a list of prohibited behaviors; a complaint process; and a procedure which provides for a confidential investigation of all complaints. The policy shall be given to all employees and clients and shall be posted at all locations where Organization conducts business. The policy shall be made available to LFUCG upon request.
- 15. <u>DISPOSITION OF PROPERTY.</u> Organization agrees that it shall not sell or otherwise dispose of any goods, property, or equipment acquired and/or improved with any portion of the Funds without first obtaining the consent of LFUCG. Organization agrees that this provision shall survive termination of the Agreement if this Agreement terminates prior to December 31, 2027. If Organization breaches this provision, Organization may be liable to LFUCG for that breach in an amount that shall not exceed the fair market value of the goods, property and/or equipment that it sold or otherwise transferred. LFUCG further reserves the right to enforce this provision through any remedy available at law, equity, or in bankruptcy.
- **16. INVESTMENT.** Any investment of the Funds received pursuant to this Agreement must fully comply with any restrictions imposed by law.
- 17. <u>NO ASSIGNMENT.</u> Organization may not assign any of its rights and duties under this Agreement without the prior written consent of LFUCG.
- **18. NO THIRD PARTY RIGHTS.** This Agreement does not create a contractual relationship with or right of action in favor of a third party against either Organization or LFUCG.
- 19. <u>KENTUCKY LAW AND VENUE</u>. This Agreement shall be governed in all respects by the laws of the Commonwealth of Kentucky and venue for all actions shall lie in the Circuit Court of Fayette County, Kentucky.

- **20. AMENDMENTS.** By mutual agreement, the parties to this Agreement may, from time to time, make written changes to any provision hereof. Organization acknowledges that LFUCG may make such changes only upon approval of its legislative authority, the Lexington-Fayette Urban County Council, and the signature of its Mayor.
- 21. <u>NOTICE</u>. Any written notice required by the Agreement shall be delivered by certified mail, return receipt requested, to the following:

#### For Organization:

Erin Walker, Executive Director Central Music Academy 3295 Eagle View Lane Lexington, Kentucky 40509

#### **For Government:**

Kacy Allen-Bryant, Commissioner of Social Services Lexington-Fayette Urban County Government 200 East Main Street Lexington, Kentucky 40507

- **22. WAIVER.** The waiver by either party of any breach of any provision of this Agreement shall not constitute a continuing waiver or waiver of any subsequent breach by either party of either the same or another provision.
- **ENTIRE AGREEMENT.** This Agreement shall constitute the entire agreement between the parties and no representations, inducements, promises or agreements, oral or otherwise, which are not embodied herein shall be effective for any purpose. This Agreement shall replace any previous agreement between the parties on the same subject matter.

## THE REMAINDER OF THIS PAGE LEFT INTENTIONALLY BLANK SIGNATURE PAGE TO FOLLOW

**IN WITNESS WHEREOF**, the parties have executed this Agreement at Lexington, Kentucky, the day and year first above written.

#### LEXINGTON-FAYETTE URBAN COUNTY GOVERNMENT

| BY: Linda Gorton, Mayor  |
|--|
| ATTEST:  |
| Clerk of the Urban County Council                                  |
| CENTRAL MUSIC ACADEMY  |
| BY: ERIN WALKER, Executive Director                                |
| COMMONWEALTH OF KENTUCKY ) ) COUNTY OF FAYETTE )                   |
| The foregoing instrument was acknowledged before me this the day o |
| (NAME, TITLE, AGENCY), a Kentucky nonprofit organization           |
| My commission expires:   |
| Commission number:   |
| Notary Public, State-at-Large, Kentucky                            |

#### **EXHIBIT "A"**



## Lexington-Fayette Urban County Government

### Request for Proposals

The Lexington-Fayette Urban County Government hereby requests proposals for **RFP** #37-2023 Nonprofit Capital Grants - Facility Improvements to be provided in accordance with terms, conditions and specifications established herein.

Sealed proposals will be received through Ion Wave until **2:00 PM**, prevailing local time, on **September 20, 2023.** All forms and information requested in RFP must be included and attached in Response Attachments tab in Ion Wave.

Proposals received after the date and time set for opening proposals will not be accepted. It is the sole responsibility of the Proposer to assure that his/her proposal is submitted in lon Wave before the date and time set for opening proposals.

Proposals, once submitted, may not be withdrawn for a period of one hundred twenty (120) calendar days.

The Lexington-Fayette Urban County Government reserves the right to reject any or all proposals, and to waive technicalities and informalities when such waiver is determined by the Lexington-Fayette Urban County Government to be in its best interest.

Signature of this proposal by the Proposer constitutes acceptance by the Proposer of terms, conditions and requirements set forth herein.

Minor exceptions may not eliminate the proposal. Any exceptions to the specifications established herein shall be listed in detail on a separate sheet and attached hereto. The Lexington-Fayette Urban County Government shall determine whether any exception is minor.

The Lexington-Fayette Urban County Government encourages the participation of minority- and women-owned businesses in Lexington-Fayette Urban County Government contracts. This proposal is subject to Affirmative Action requirements attached hereto.

Please do not contact any LFUCG staff member or any other person involved in the selection process other than the designated contact person(s) regarding the project contemplated under this RFP while this RFP is open and a selection has not been finalized. Any attempt to do so may result in disqualification of the firm's submittal for consideration.

#### Laws and Regulations

All applicable state laws, municipal ordinances and regulations of all authorities having jurisdiction over the project shall apply to the contract, and shall be deemed to be incorporated herein by reference.

#### **Equal Employment Opportunity**

The Entity (regardless of whether construction contractor, non-construction contractor or supplier) agrees to provide equal opportunity in employment for all qualified persons, to prohibit discrimination in employment because of race, color, religion, sex (including pregnancy, sexual orientation or gender identity), national origin, disability, age, genetic information, political affiliation, or veteran status, and to promote equal employment through a positive, continuing program from itself and each of its sub-contracting agents. This program of equal employment opportunity shall apply to every aspect of its employment policies and practices.

#### **Kentucky Equal Employment Opportunity Act**

The Kentucky Equal Employment Opportunity Act of 1978 (KRS 45.560-45.640) requires that any "county, city, town, school district, water district, hospital district, or other political subdivision of the state shall include in directly or indirectly publicly funded contracts for supplies, materials, services, or equipment hereinafter entered into the following provisions:

"During the performance of this contract, the contractor agrees as follows:

- (1) The contractor will not discriminate against any employee or applicant for employment because of race, color, religion, sex, age, or national origin;
- (2) The contractor will state in all solicitations or advertisements for employees placed by or on behalf of the contractors that all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, age, or national origin;
- (3) The contractor will post notices in conspicuous places, available to employees and applicants for employment, setting forth the provision of the nondiscrimination clauses required by this section; and
- (4) The contractor will send a notice to each labor union or representative of workers with which he has a collective bargaining agreement or other contract or understanding advising the labor union or workers'

representative of the contractor's commitments under the nondiscrimination clauses."

#### The Act further provides:

"KRS 45.610. Hiring minorities -- Information required

- (1) For the length of the contract, each contractor shall hire minorities from other sources within the drawing area, should the union with which he has collective bargaining agreements be unwilling to supply sufficient minorities to satisfy the agreed upon goals and timetables.
- (2) Each contractor shall, for the length of the contract, furnish such information as required by KRS 45.560 to KRS 45.640 and by such rules, regulations and orders issued pursuant thereto and will permit access to all books and records pertaining to his employment practices and work sites by the contracting agency and the department for purposes of investigation to ascertain compliance with KRS 45.560 to 45.640 and such rules, regulations and orders issued pursuant thereto.

KRS 45.620. Action against contractor -- Hiring of minority contractor or subcontractor

- (1) If any contractor is found by the department to have engaged in an unlawful practice under this chapter during the course of performing under a contract or subcontract covered under KRS 45.560 to 45.640, the department shall so certify to the contracting agency and such certification shall be binding upon the contracting agency unless it is reversed in the course of judicial review.
- (2) If the contractor is found to have committed an unlawful practice under KRS 45.560 to 45.640, the contracting agency may cancel or terminate the contract, conditioned upon a program for future compliance approved by the contracting agency and the department. The contracting agency may declare such a contractor ineligible to bid on further contracts with that agency until such time as the contractor complies in full with the requirements of KRS 45.560 to 45.640.
- (3) The equal employment provisions of KRS 45.560 to 45.640 may be met in part by a contractor by subcontracting to a minority contractor or subcontractor. For the provisions of KRS 45.560 to 45.640, a minority contractor or subcontractor shall mean a business that is owned and controlled by one or more persons disadvantaged by racial or ethnic circumstances.

KRS 45.630 Termination of existing employee not required, when

Any provision of KRS 45.560 to 45.640 notwithstanding, no contractor shall be required to terminate an existing employee upon proof that employee was employed prior to the date of the contract.

KRS 45.640 Minimum skills

Nothing in KRS 45.560 to 45.640 shall require a contractor to hire anyone who fails to demonstrate the minimum skills required to perform a particular iob."

It is recommended that all of the provisions above quoted be included as <u>special conditions</u> in each contract. In the case of a contract exceeding \$250,000, the contractor is required to furnish evidence that his workforce in Kentucky is representative of the available work-force in the area from which he draws employees, or to supply an Affirmative Action plan which will achieve such representation during the life of the contract.

#### **LFUCG Non-Appropriation Clause**

Contractor acknowledges that the LFUCG is a governmental entity, and the contract validity is based upon the availability of public funding under the authority of its statutory mandate.

In the event that public funds are unavailable and not appropriated for the performance of the LFUCG's obligations under this contract, then this contract shall automatically expire without penalty to the LFUCG thirty (30) days after written notice to Contractor of the unavailability and non-appropriation of public funds. It is expressly agreed that the LFUCG shall not activate this non-appropriation provision for its convenience or to circumvent the requirements of this contract, but only as an emergency fiscal measure during a substantial fiscal crisis, which affects generally its governmental operations.

In the event of a change in the LFUCG's statutory authority, mandate and mandated functions, by state and federal legislative or regulatory action, which adversely affects the LFUCG's authority to continue its obligations under this contract, then this contract shall automatically terminate without penalty to the LFUCG upon written notice to Contractor of such limitation or change in the LFUCG's legal authority.

#### **Contention Process**

Vendors who respond to this invitation have the right to file a notice of contention associated with the RFP process or to file a notice of appeal of the recommendation made by the Director of Procurement resulting from this invitation.

Notice of contention with the RFP process must be filed within 3 business days of the bid/proposal opening by (1) sending a written notice, including sufficient documentation to support contention, to the Director of the Division of Procurement or (2) submitting a written request for a meeting with the Director of Procurement to explain his/her

contention with the RFP process. After consulting with the Commissioner of Finance the Chief Administrative Officer and reviewing the documentation and/or hearing the vendor, the Director of Procurement shall promptly respond in writing findings as to the compliance with RFP processes. If, based on this review, a RFP process irregularity is deemed to have occurred the Director of Procurement will consult with the Commissioner of Finance, the Chief Administrative Officer and the Department of Law as to the appropriate remedy.

Notice of appeal of a RFP recommendation must be filed within 3 business days of the RFP recommendation by (1) sending a written notice, including sufficient documentation to support appeal, to the Director, Division of Procurement or (2) submitting a written request for a meeting with the Director of Procurement to explain his appeal. After reviewing the documentation and/or hearing the vendor and consulting with the Commissioner of Finance and the Chief Administrative Officer, the Director of Procurement shall in writing, affirm or withdraw the recommendation.

#### **SELECTION CRITERIA:**

- 1. Directly Provide or Indirectly Facilitate the Provision of Services to Low-income, Underserved, or Marginalized Lexington-Fayette County Residents 20%
- 2. Demonstrated Need 20%
- 3. Applicant Capacity for Project and Meeting LFUCG Requirements 20%
- 4. Operational Feasibility 20%
- 5. Cost Analysis 20%

Proposals shall contain the appropriate information necessary to evaluate based on these criteria. A committee composed of government employees as well as representatives of relevant user groups will evaluate the proposals.

Questions shall be submitted via IonWave at: https://lexingtonky.ionwave.net

#### **AFFIDAVIT**

| Comes the Affiant,, and after being first  |  |  |  |  |
|--|--|--|--|--|
| duly sworn, states under penalty of perjury as follows:  |  |  |  |  |
| 1. His/her name is   |  |  |  |  |
| 2. Proposer will pay all taxes and fees, which are owed to the Lexington-Fayette Urban County Government at the time the proposal is submitted, prior to award of the contract and will maintain a "current" status in regard to those taxes and fees during the life of the contract. |  |  |  |  |
| 3. Proposer will obtain a Lexington-Fayette Urban County Government business license, if applicable, prior to award of the contract.   |  |  |  |  |
| 4. Proposer has authorized the Division of Procurement to verify the above-mentioned information with the Division of Revenue and to disclose to the Urban County Council that taxes and/or fees are delinquent or that a business license has not been obtained.                      |  |  |  |  |
| 5. Proposer has not knowingly violated any provision of the campaign finance laws of the Commonwealth of Kentucky within the past five (5) years and the award of a contract to the Proposer will not violate any provision of the campaign finance laws of the Commonwealth.          |  |  |  |  |
| 6. Proposer has not knowingly violated any provision of Chapter 25 of the Lexington-Fayette Urban County Government Code of Ordinances, known as "Ethics Act."   |  |  |  |  |

Continued on next page

7. Proposer acknowledges that "knowingly" for purposes of this Affidavit means, with respect to conduct or to circumstances described by a statute or ordinance defining an offense, that a person is aware or should have been aware that his conduct is of that nature or that the circumstance exists.

Further, Affiant sayeth naught.

| $\mathcal{L}$       |                                    |                    |           |            |       |
|---------------------|------------------------------------|--------------------|-----------|------------|-------|
| STATE OF            | Kenticky                           | <del></del>        |           |            |       |
| COUNTY OF _         | Fayette                            |                    |           |            |       |
|                     |                                    |                    |           |            |       |
| The fore            | going instrument was subscribed,   | sworn to and ackno | wledged   | d before i | me    |
| by Ecin L           | Valker                             | on th              | nis the _ | 19th       | _ day |
| of <u>September</u> | , 20 <u><i>2</i>3</u>              |                    |           |            |       |
| My Com              | mission expires: <u>07/09/2025</u> |                    |           |            |       |

RY PUBLIC, STATE AT LARGE

Zachary Tyler Bryant Notary ID: KYNP32821 Comm Exp: 07/09/2025

#### **Affirmative Action Plan**

All vendors must submit as a part of the proposal package the following items to the Urban County Government:

- 1. Affirmative Action Plan for his/her firm;
- 2. Current Work Force Analysis Form;

Failure to submit these items as required may result in disqualification of the submitter from award of the contract. All submissions should be directed to:

Director, Division of Procurement Lexington-Fayette Urban County Government 200 East Main Street, 3rd Floor Lexington, Kentucky 40507

All questions regarding this proposal must be directed to the Division of Procurement, (859)-258-3320.

#### **EQUAL OPPORTUNITY AGREEMENT**

#### Standard Title VI Assurance

The Lexington Fayette-Urban County Government, (hereinafter referred to as the "Recipient") hereby agrees that as a condition to receiving any Federal financial assistance from the U.S. Department of Transportation, it will comply with Title VI of the Civil Rights Act of 1964, 78Stat.252, 42 U.S.C. 2000d-4 (hereinafter referred to as the "Act"), and all requirements imposed by or pursuant to Title 49, Code of Federal Regulations, U.S. Department of Transportation, Subtitle A, Office of the Secretary, (49 CFR, Part 21) Nondiscrimination in Federally Assisted Program of the Department of Transportation – Effectuation of Title VI of the Civil Rights Act of 1964 (hereinafter referred to as the "Regulations") and other pertinent directives, no person in the United States shall, on the grounds of race, color, national origin, sex, age (over 40), religion, sexual orientation, gender identity, veteran status, or disability be excluded from participation in, be denied the benefits of, or be otherwise subjected to discrimination under any program or activity for which the Recipient receives Federal financial assistance from the U.S. Department of Transportation, including the Federal Highway Administration, and hereby gives assurance that will promptly take any necessary measures to effectuate this agreement. This assurance is required by subsection 21.7(a) (1) of the Regulations.

#### The Law

- Title VII of the Civil Rights Act of 1964 (amended 1972) states that it is unlawful for an employer to discriminate in employment because of race, color, religion, sex, age (40-70 years) or national origin.
- Executive Order No. 11246 on Nondiscrimination under Federal contract prohibits employment discrimination by contractor and sub-contractor doing business with the Federal Government or recipients of Federal funds. This order was later amended by Executive Order No. 11375 to prohibit discrimination on the basis of sex.
- Section 503 of the Rehabilitation Act of 1973 states:

The Contractor will not discriminate against any employee or applicant for employment because of physical or mental handicap.

- Section 2012 of the Vietnam Era Veterans Readjustment Act of 1973 requires Affirmative Action on behalf of disabled veterans and veterans of the Vietnam Era by contractors having Federal contracts.
- Section 206(A) of Executive Order 12086, Consolidation of Contract Compliance Functions for Equal Employment Opportunity, states:

The Secretary of Labor may investigate the employment practices of any Government contractor or sub-contractor to determine whether or not the contractual provisions specified in Section 202 of this order have been violated.

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The Lexington-Fayette Urban County Government practices Equal Opportunity in recruiting, hiring and promoting. It is the Government's intent to affirmatively provide employment opportunities for those individuals who have previously not been allowed to enter into the mainstream of society. Because of its importance to the local Government, this policy carries the full endorsement of the Mayor, Commissioners, Directors and all supervisory personnel. In following this commitment to Equal Employment Opportunity and because the Government is the benefactor of the Federal funds, it is both against the Urban County Government policy and illegal for the Government to let contracts to companies which knowingly or unknowingly practice discrimination in their employment practices. Violation of the above mentioned ordinances may cause a contract to be canceled and the contractors may be declared ineligible for future consideration.

Please sign this statement in the appropriate space acknowledging that you have read and understand the provisions contained herein. Return this document as part of your application packet.

#### **Bidders**

I/We agree to comply with the Civil Rights Laws listed above that govern employment rights of minorities, women, Vietnam veterans, handicapped and aged persons.

Signature

Pendul Munic Arademy Name of Business Name of Organization: Central Music Academy

| Categories      | Total |    |    | Hispanic<br>or Latino |               |   |   |   |   | Afrid<br>Ame<br>(N<br>Hisp | ck or<br>can-<br>rican<br>lot<br>canic<br>atino) | Nat<br>Haw<br>n a<br>Oth<br>Pac<br>Islar<br>(N<br>Hisp<br>or La | vaiia<br>ind<br>ner<br>cific<br>nder<br>ot<br>anic | Asi<br>(N<br>Hisp<br>or La | ot<br>anic | Am<br>ca<br>Ind<br>o<br>Ala<br>a<br>Nat<br>(n<br>Hisp | an<br>ian<br>r<br>isk<br>n<br>iive<br>ot | m<br>ra<br>(N<br>Hisp | o or ore ces | То | tal |
|-----------------|-------|----|----|-----------------------|---------------|---|---|---|---|----------------------------|--|---|--|----------------------------|------------|---|--|-----------------------|--------------|----|-----|
| Administrators  |       | M  | F  | M                     | F             | M | F | M | F | M                          | F  | М   | F  | M                          | F          | M   | F  |                       |              |    |     |
| $\bigvee$       | 6     | Ì  | 3  | 0                     | 0             | 0 |   | O | 0 | 0                          | 1  | O   | U  | $\mathcal{O}$              | O          |   | 5  |                       |              |    |     |
| Professionals   | 29    | 11 | 12 | 0                     | $\mathcal{O}$ | 2 | A | 0 | 0 | 0                          | Ò  | 0   | 0  | j                          |            | 10  | B  |                       |              |    |     |
| Superintendent  |       |    |    |                       |               |   |   |   |   |                            |  |   |  |                            |            | , •   |  |                       |              |    |     |
| Supervisors     |       |    |    |                       |               |   |   |   |   |                            |  |   |  |                            |            |   |  |                       |              |    |     |
| Foremen         |       |    |    |                       |               |   |   |   |   |                            |  |   |  |                            |            |   |  |                       |              |    |     |
| Technicians     |       |    |    |                       |               |   |   |   |   |                            |  |   |  |                            |            |   |  |                       |              |    |     |
| Protective      |       |    |    |                       |               |   |   |   |   |                            |  |   |  |                            |            |   |  |                       |              |    |     |
| Para-           |       |    |    |                       |               |   |   |   |   |                            |  |   |  |                            |            |   |  |                       |              |    |     |
| Office/Clerical |       |    |    |                       |               |   | , |   |   |                            |  |   |  |                            |            |   |  |                       |              |    |     |
| Skilled Craft   |       |    |    |                       |               |   |   |   |   |                            |  |   |  |                            |            |   |  |                       |              |    |     |
| Service/Mainte  |       |    |    |                       |               |   |   |   |   |                            |  |   |  |                            |            |   |  |                       |              |    |     |
| Total:          | 35    |    |    |                       |               |   |   |   |   |                            |  |   |  |                            |            | 17  | 18                                       |                       |              |    |     |

| Prepared by: _ | Evin Walker, | Director         | _Date: | 9 | 118 | 123     |               |
|----------------|--------------|------------------|--------|---|-----|---------|---------------|
|                |              | (Name and Title) |        |   |     | Revised | d 2015-Dec-15 |

#### DIRECTOR, DIVISION OF PROCUREMENT LEXINGTON-FAYETTE URBAN COUNTY GOVERNMENT 200 EAST MAIN STREET LEXINGTON, KENTUCKY 40507

## NOTICE OF REQUIREMENT FOR AFFIRMATIVE ACTION TO ENSURE EQUAL EMPLOYMENT OPPORTUNITIES AND DBE CONTRACT PARTICIPATION

Notice of requirement for Affirmative Action to ensure Equal Employment Opportunities and Disadvantaged Business Enterprises (DBE) Contract participation. Disadvantaged Business Enterprises (DBE) consists of Minority-Owned Business Enterprises (MBE) and Woman-Owned Business Enterprises (WBE).

The Lexington-Fayette Urban County Government has set a goal that not less than ten percent (10%) of the total value of this Contract be subcontracted to Disadvantaged Business Enterprises, which is made up of MBEs and WBEs. The Lexington Fayette Urban County Government also has set a goal that not less than three percent (3%) of the total value of this Contract be subcontracted to Veteranowned Small Businesses. The goal for the utilization of Disadvantaged Business Enterprises as well Veteran —owned Small Businesses as subcontractors is a recommended goal. Contractor(s) who fail to meet such goal will be expected to provide written explanations to the Director of the Division of Purchasing of efforts they have made to accomplish the recommended goal, and the extent to which they are successful in accomplishing the recommended goal will be a consideration in the procurement process. Depending on the funding source, other DBE goals may apply.

For assistance in locating Disadvantaged Business Enterprises Subcontractors contact:

Sherita Miller, MPA, Division of Procurement Lexington-Fayette Urban County Government 200 East Main Street, 3rd Floor Lexington, Kentucky 40507 smiller@lexingtonky.gov

| Firm Submitting Proposal: Central Music Academy                            |
|--|
| Complete Address: 3295 Eagle View Lane Lexington, KY 40505 Street City Zip |
| Contact Name: Evin Walker Title: Diactor                                   |
| Telephone Number: 22/2/90 Fax Number: N/A                                  |
| Email address: central musicaca derny a gmail com                          |

#### **GENERAL PROVISIONS**

1. Each Respondent shall comply with all Federal, State & Local regulations concerning this type of service or good.

The Respondent agrees to comply with all statutes, rules, and regulations governing safe and healthful working conditions, including the Occupational Health and Safety Act of 1970, 29 U.S.C. 650 et. seq., as amended, and KRS Chapter 338. The Respondent also agrees to notify the LFUCG in writing immediately upon detection of any unsafe and/or unhealthful working conditions at the job site. The Respondent agrees to indemnify, defend and hold the LFUCG harmless from all penalties, fines or other expenses arising out of the alleged violation of said laws.

- 2. Failure to submit ALL forms and information required in this RFP may be grounds for disqualification.
- 3. Addenda: All addenda and IonWave Q&A, if any, shall be considered in making the proposal, and such addenda shall be made a part of this RFP. Before submitting a proposal, it is incumbent upon each proposer to be informed as to whether any addenda have been issued, and the failure to cover in the bid any such addenda may result in disqualification of that proposal.
- 4. Proposal Reservations: LFUCG reserves the right to reject any or all proposals, to award in whole or part, and to waive minor immaterial defects in proposals. LFUCG may consider any alternative proposal that meets its basic needs.
- 5. Liability: LFUCG is not responsible for any cost incurred by a Respondent in the preparation of proposals.
- 6. Changes/Alterations: Respondent may change or withdraw a proposal at any time prior to the opening; however, no oral modifications will be allowed. Only letters, or other formal written requests for modifications or corrections of a previously submitted proposal which is addressed in the same manner as the proposal, and received by LFUCG prior to the scheduled closing time for receipt of proposals, will be accepted. The proposal, when opened, will then be corrected in accordance with such written request(s), provided that the written request is contained in a sealed envelope which is plainly marked "modifications of proposal".
- 7. Clarification of Submittal: LFUCG reserves the right to obtain clarification of any point in a bid or to obtain additional information from a Respondent.
- 8. Bribery Clause: By his/her signature on the bid, Respondent certifies that no employee of his/hers, any affiliate or Subcontractor, has bribed or attempted to bribe an officer or employee of the LFUCG.
- 9. Additional Information: While not necessary, the Respondent may include any

product brochures, software documentation, sample reports, or other documentation that may assist LFUCG in better understanding and evaluating the Respondent's response. Additional documentation shall not serve as a substitute for other documentation which is required by this RFP to be submitted with the proposal,

- Ambiguity, Conflict or other Errors in RFP: If a Respondent discovers any ambiguity, conflict, discrepancy, omission or other error in the RFP, it shall immediately notify LFUCG of such error in writing and request modification or clarification of the document if allowable by the LFUCG.
- 11. Agreement to Bid Terms: In submitting this proposal, the Respondent agrees that it has carefully examined the specifications and all provisions relating to the work to be done attached hereto and made part of this proposal. By acceptance of a Contract under this RFP, proposer states that it understands the meaning, intent and requirements of the RFP and agrees to the same. The successful Respondent shall warrant that it is familiar with and understands all provisions herein and shall warrant that it can comply with them. No additional compensation to Respondent shall be authorized for services or expenses reasonably covered under these provisions that the proposer omits from its Proposal.
- 12. Cancellation: If the services to be performed hereunder by the Respondent are not performed in an acceptable manner to the LFUCG, the LFUCG may cancel this contract for cause by providing written notice to the proposer, giving at least thirty (30) days notice of the proposed cancellation and the reasons for same. During that time period, the proposer may seek to bring the performance of services hereunder to a level that is acceptable to the LFUCG, and the LFUCG may rescind the cancellation if such action is in its best interest.

#### A. Termination for Cause

- (1) LFUCG may terminate a contract because of the contractor's failure to perform its contractual duties
- (2) If a contractor is determined to be in default, LFUCG shall notify the contractor of the determination in writing, and may include a specified date by which the contractor shall cure the identified deficiencies. LFUCG may proceed with termination if the contractor fails to cure the deficiencies within the specified time.
- (3) A default in performance by a contractor for which a contract may be terminated shall include, but shall not necessarily be limited to:
  - (a) Failure to perform the contract according to its terms, conditions and specifications;
  - (b) Failure to make delivery within the time specified or according to a delivery schedule fixed by the contract;

- (c) Late payment or nonpayment of bills for labor, materials, supplies, or equipment furnished in connection with a contract for construction services as evidenced by mechanics' liens filed pursuant to the provisions of KRS Chapter 376, or letters of indebtedness received from creditors by the purchasing agency;
- (d) Failure to diligently advance the work under a contract for construction services;
- (e) The filing of a bankruptcy petition by or against the contractor; or
- (f) Actions that endanger the health, safely or welfare of the LFUCG or its citizens.

#### B. At Will Termination

Notwithstanding the above provisions, the LFUCG may terminate this contract at will in accordance with the law upon providing thirty (30) days written notice of that intent, Payment for services or goods received prior to termination shall be made by the LFUCG provided these goods or services were provided in a manner acceptable to the LFUCG. Payment for those goods and services shall not be unreasonably withheld.

- 13. Assignment of Contract: The contractor shall not assign or subcontract any portion of the Contract without the express written consent of LFUCG. Any purported assignment or subcontract in violation hereof shall be void. It is expressly acknowledged that LFUCG shall never be required or obligated to consent to any request for assignment or subcontract; and further that such refusal to consent can be for any or no reason, fully within the sole discretion of LFUCG.
- 14. No Waiver: No failure or delay by LFUCG in exercising any right, remedy, power or privilege hereunder, nor any single or partial exercise thereof, nor the exercise of any other right, remedy, power or privilege shall operate as a waiver hereof or thereof. No failure or delay by LFUCG in exercising any right, remedy, power or privilege under or in respect of this Contract shall affect the rights, remedies, powers or privileges of LFUCG hereunder or shall operate as a waiver thereof.
- 15. Authority to do Business: The Respondent must be a duly organized and authorized to do business under the laws of Kentucky. Respondent must be in good standing and have full legal capacity to provide the services specified under this Contract. The Respondent must have all necessary right and lawful authority to enter into this Contract for the full term hereof and that proper corporate or other action has been duly taken authorizing the Respondent to enter into this Contract. The Respondent will provide LFUCG with a copy of a corporate resolution authorizing this action and a letter from an attorney confirming that the proposer is authorized to do business in the State of Kentucky if requested. All proposals must be signed by a duly authorized officer, agent or employee of the Respondent.

- 16. Governing Law: This Contract shall be governed by and construed in accordance with the laws of the Commonwealth of Kentucky. In the event of any proceedings regarding this Contract, the Parties agree that the venue shall be the Fayette County Circuit Court or the U.S. District Court for the Eastern District of Kentucky, Lexington Division. All parties expressly consent to personal jurisdiction and venue in such Court for the limited and sole purpose of proceedings relating to this Contract or any rights or obligations arising thereunder. Service of process may be accomplished by following the procedures prescribed by law.
- 17. Ability to Meet Obligations: Respondent affirmatively states that there are no actions, suits or proceedings of any kind pending against Respondent or, to the knowledge of the Respondent, threatened against the Respondent before or by any court, governmental body or agency or other tribunal or authority which would, if adversely determined, have a materially adverse effect on the authority or ability of Respondent to perform its obligations under this Contract, or which question the legality, validity or enforceability hereof or thereof.
- 18. Contractor understands and agrees that its employees, agents, or subcontractors are not employees of LFUCG for any purpose whatsoever. Contractor is an independent contractor at all times during the performance of the services specified.
- 19. If any term or provision of this Contract shall be found to be illegal or unenforceable, the remainder of the contract shall remain in full force and such term or provision shall be deemed stricken.
- 20. Contractor [or Vendor or Vendor's Employees] will not appropriate or make use of the Lexington-Fayette Urban County Government (LFUCG) name or any of its trade or service marks or property (including but not limited to any logo or seal), in any promotion, endorsement, advertisement, testimonial or similar use without the prior written consent of the government. If such consent is granted LFUCG reserves the unilateral right, in its sole discretion, to immediately terminate and revoke such use for any reason whatsoever. Contractor agrees that it shall cease and desist from any unauthorized use immediately upon being notified by LFUCG.

Signature  $\frac{9/9/3}{\text{Date}}$ 

### RISK MANAGEMENT PROVISIONS INSURANCE AND INDEMNIFICATION

#### INDEMNIFICATION AND HOLD HARMLESS PROVISION

- (1) It is understood and agreed by the parties that Contractor hereby assumes the entire responsibility and liability for any and all damages to persons or property caused by or resulting from or arising out of any act or omission on the part of Contractor or its employees, agents, servants, owners, principals, licensees, assigns or subcontractors of any tier (hereinafter "CONTRACTOR") under or in connection with this agreement and/or the provision of goods or services and the performance or failure to perform any work required thereby.
- CONTRACTOR shall indemnify, save, hold harmless and defend the Lexington-Fayette Urban County Government and its elected and appointed officials, employees, agents, volunteers, and successors in interest (hereinafter "LFUCG") from and against all liability, damages, and losses, including but not limited to, demands, claims, obligations, causes of action, judgments, penalties, fines, liens, costs, expenses, interest, defense costs and reasonable attorney's fees that are in any way incidental to or connected with, or that arise or are alleged to have arisen, directly or indirectly, from or by CONTRACTOR's performance or breach of the agreement and/or the provision of goods or services provided that: (a) it is attributable to personal injury, bodily injury, sickness, or death, or to injury to or destruction of property (including the loss of use resulting therefrom), or to or from the negligent acts, errors or omissions or willful misconduct of the CONTRACTOR; and (b) not caused solely by the active negligence or willful misconduct of LFUCG.
- (3) In the event LFUCG is alleged to be liable based upon the above, CONTRACTOR shall defend such allegations and shall bear all costs, fees and expenses of such defense, including but not limited to, all reasonable attorneys' fees and expenses, court costs, and expert witness fees and expenses, using attorneys approved in writing by LFUCG, which approval shall not be unreasonably withheld.
- (4) These provisions shall in no way be limited by any financial responsibility or insurance requirements, and shall survive the termination of this agreement.
- (5) LFUCG is a political subdivision of the Commonwealth of Kentucky. CONTRACTOR acknowledges and agrees that LFUCG is unable to provide indemnity or otherwise save, hold harmless, or defend the CONTRACTOR in any manner.
- (6) Notwithstanding, the foregoing with respect to any professional services performed by CONTRACTOR hereunder (and to the fullest extent permitted by law), CONTRACTOR shall indemnify, save, hold harmless and defend LFUCG from and against any and all liability, damages and losses, including but not limited to, demands, claims, obligations, causes of action, judgments, penalties, fines, liens, costs, expenses, interest, defense costs and reasonable attorney's fees, for any damage due to death or injury to any person or injury to any property (including the loss of use resulting therefrom) to the extent arising out of, pertaining to or

relating to the negligence, recklessness or willful misconduct of CONTRACTOR in the performance of this agreement.

#### FINANCIAL RESPONSIBILITY

BIDDER/CONTRACTOR understands and agrees that it shall demonstrate the ability to assure compliance with the above Indemnity provisions and these other risk management provisions prior to final acceptance of its bid and the commencement of any work or provision of goods.

#### **INSURANCE REQUIREMENTS**

YOUR ATTENTION IS DIRECTED TO THE INSURANCE REQUIREMENTS BELOW, AND YOU MAY NEED TO CONFER WITH YOUR INSURANCE AGENTS, BROKERS, OR CARRIERS TO DETERMINE IN ADVANCE OF SUBMISSION OF A RESPONSE THE AVAILABILITY OF THE INSURANCE COVERAGES AND ENDORSEMENTS REQUIRED HEREIN. IF YOU FAIL TO COMPLY WITH THE INSURANCE REQUIREMENTS BELOW, YOU MAY BE DISQUALIFIED FROM AWARD OF THE CONTRACT.

#### Required Insurance Coverage

BIDDER/CONTRACTOR shall procure and maintain for the duration of this contract the following or equivalent insurance policies at no less than the limits shown below and cause its subcontractors to maintain similar insurance with limits acceptable to LFUCG in order to protect LFUCG against claims for injuries to persons or damages to property which may arise from or in connection with the performance of the work hereunder by CONTRACTOR. The cost of such insurance shall be included in any bid:

| Coverage               | <u>Limits</u>  |
|------------------------|--|
| General Liability      | \$1 million per occurrence, \$2 million aggregate (Insurance Services Office Form CG 00 01) or \$2 million combined single limit |
| Worker's Compensation  | Statutory  |
| Employer's Liability   | \$100,000  |
| Professional Liability | \$1 million per occurrence   |

The policies above shall contain the following conditions:

a. All Certificates of Insurance forms used by the insurance carrier shall be properly filed and approved by the Department of Insurance for the Commonwealth of Kentucky (DOI). LFUCG shall be named as an additional insured in the General Liability Policy and Commercial Automobile Liability Policy using the Kentucky DOI approved forms.

- b. The General Liability Policy shall be primary to any insurance or self-insurance retained by LFUCG.
- c. The General Liability Policy shall include Premises and Operations coverage unless it is deemed not to apply by LFUCG.
- d. The General Liability Policy shall include Employment Practices Liability coverage or an endorsement in a minimum amount of \$1 million unless it is deemed not to apply by LFUCG.
- e. The Policy shall include Umbrella/Excess Liability coverage in the amount of \$1 million per occurrence, \$1 million aggregate, unless it is deemed not to apply by LFUCG.
- f. LFUCG shall be provided at least 30 days advance written notice via certified mail, return receipt requested, in the event any of the required policies are canceled or nonrenewed.
- g. Said coverage shall be written by insurers acceptable to LFUCG and shall be in a form acceptable to LFUCG. Insurance placed with insurers with a rating classification of no less than Excellent (A or A-) and a financial size category of no less than VIII, as defined by the most current Best's Key Rating Guide shall be deemed automatically acceptable.

#### Renewals

After insurance has been approved by LFUCG, evidence of renewal of an expiring policy must be submitted to LFUCG, and may be submitted on a manually signed renewal endorsement form. If the policy or carrier has changed, however, new evidence of coverage must be submitted in accordance with these Insurance Requirements.

#### **Deductibles and Self-Insured Programs**

IF YOU INTEND TO SUBMIT A SELF-INSURANCE PLAN IT MUST BE FORWARDED TO LEXINGTON-FAYETTE URBAN COUNTY GOVERNMENT, DIVISION OF RISK MANAGEMENT, 200 EAST MAIN STREET, LEXINGTON, KENTUCKY 40507 NO LATER THAN A MINIMUM OF FIVE (5) WORKING DAYS PRIOR TO THE RESPONSE DATE. Self-insurance programs, deductibles, and self-insured retentions in insurance policies are subject to separate approval by Lexington-Fayette Urban County Government's Division of Risk Management, upon review of evidence of BIDDER/CONTRACTOR's financial capacity to respond to claims. Any such programs or retentions must provide LFUCG with at least the same protection from liability and defense of suits as would be afforded by first-dollar insurance coverage

#### Safety and Loss Control

CONTRACTOR shall comply with all applicable federal, state, and local safety standards related to the performance of its works or services under this Agreement and take necessary action to protect the life, health and safety and property of all of its personnel on the job site, the public, and LFUCG.

#### Verification of Coverage

BIDDER/CONTRACTOR agrees to furnish LFUCG with all applicable Certificates of Insurance signed by a person authorized by the insurer to bind coverage on its behalf prior to final award, and if requested, shall provide LFUCG copies of all insurance policies, including all endorsements.

#### Right to Review, Audit and Inspect

CONTRACTOR understands and agrees that LFUCG may review, audit and inspect any and all of its records and operations to insure compliance with these Insurance Requirements.

#### **DEFAULT**

BIDDER/CONTRACTOR understands and agrees that the failure to comply with any of these insurance, safety, or loss control provisions shall constitute default and that LFUCG may elect at its option any single remedy or penalty or any combination of remedies and penalties, as available, including but not limited to purchasing insurance and charging BIDDER/CONTRACTOR for any such insurance premiums purchased, or suspending or terminating the work.

00548704



#### Lexington-Fayette Urban County Government Request for Proposals

# Nonprofit Capital Grant Program Facility Improvements Scope of Work

**Description:** The Nonprofit Capital Project Grants Program is an initiative designed to better position local government in recognizing the strains upon infrastructure within our local network of community agency partners which are affecting their service delivery to residents. These grants are funded by Lexington-Fayette Urban County Government (LFUCG) general fund dollars and are subject to LFUCG reporting and spending requirements.

Agencies with established proven track records of performance that are located in and/or service residents of Lexington-Fayette County are invited to apply for this competitive grant program.

 NOTE: Agencies who received funding from the ARPA-funded Nonprofit Capital Grant Program in 2022 are not eligible to apply or to receive funds.

**Purpose:** To provide a *one-time grant* to local 501(c)(3) agencies for major capital projects for Facility Improvements, such as the purchase, construction, expansion, repair of a building, or installation or major overhaul of HVAC systems, etc.

#### Instructions

Please submit all required proposal submittal forms and attachments no later than the deadline indicated below:

Proposal Deadline – 2 P.M. ON SEPTEMBER 20, 2023
Proposals received after this deadline or incomplete proposals will not be considered.

For More Information:

Lexington-Fayette Urban County Government
Division of Central Purchasing Todd Slatin, Director
200 E. Main Street
Lexington, KY 40507
Office: (859) 258-3320

E-mail: tslatin@lexingtonky.gov

#### 1.0 GENERAL PROVISIONS

#### 1.1 Funding

The funding is a **ONE TIME** grant. LFUCG will conduct ongoing evaluation of the project to determine effectiveness. Funds must be expended **April 30, 2025**.

LFUCG intends to award multiple proposals with funding via LFUCG general fund.

PLEASE NOTE: All grant funds are reimbursed funds only, no funds will be dispersed to grant recipients in advance. Reimbursements may occur periodically during the project. Grant recipients shall invoice the Lexington-Fayette Urban County Government, Department of Social Services, upon completion of grant recipients spend for reimbursement.

The Subrecipient agrees that it shall spend the entire amount of funds provided under this Agreement before April 30, 2025.

The Subrecipient shall invoice LFUCG upon spend for the reimbursement of actual expenditures incurred. The Subrecipient's invoice must be for eligible expenses.

If it becomes apparent to the grant recipient that it will be unable to complete the Project either in the manner or for the amount described in this Agreement, then the grant recipient must immediately provide written notice to the LFUCG with a complete and detailed explanation of its inability to comply with the terms of the Agreement, any proposed changes, and the reasons for those changes. If the grant recipient fails to use any amount of funds provided under the Agreement within the time of performance (by April 30, 2025), grant recipient forfeits those funds.

#### 1.2 Proposal Submission

In order to be considered, proposals must be received by **SEPTEMBER 20, 2023 at 2 PM**. The proposal must contain the required documents and respond to each of the required narrative/application questions to be complete.

Proposals containing significant omissions of required information will be considered non-responsive and will be removed from the funding process. Significant missing responses to narrative/questionnaire questions constitute an incomplete proposal.

If the Agency is submitting a bundled proposal for the funding of more than one project, please note that they <u>must be included in a single completed Proposal Submittal form</u>. Only one Proposal Submittal per agency will be accepted, per <u>Division of Purchasing regulations</u>. Projects being bundled must have separate Project Budgets submitted as attachments.

<u>Submitted Proposal shall be comprised of the attached PDF formatted Proposal Submittal form. This form must be submitted in the original PDF form, and NOT be a scanned version of the original form.</u>

The final decision regarding proposal completeness and penalties will be determined by the Commissioner of Social Services.

#### 1.3 Acceptance/Rejection of Applications

The LFUCG reserves the right to reject any proposals which may be considered irregular, show serious omission, contain unauthorized alteration of form, or are incomplete.

The LFUCG reserves the right to accept or reject any or all applications in whole or in part, with or without cause, to waive technicalities, to implement scoring penalties, or to accept applications or portions thereof which, in the Urban County Government's judgement, best serve the interests of Urban County Government.

#### **Inquiries/Questions**

After thoroughly reading this Request for Proposals, Applicants must direct any questions to:

Todd Slatin, Director

Division of Central Purchasing 200 E. Main Street, Lexington, KY 40507

E-mail: tslatin@lexingtonky.gov Phone: (859) 258-3320

Deadline for questions is September 14, 2023 at 2:00 PM EST

#### 1.4 Requests for Clarification

The LFUCG reserves the right to request clarification of information submitted and to request additional information (to clarify the information submitted) of the applicant either orally or in writing. This may include negotiation of funding amounts, outcomes, and other adjustments prior to the execution of a funding award.

#### 1.5 Timeline

This Request for Proposals is being released on August 31, 2023, and is made available to the public and all potentially eligible applicants. An informational and question and answer meeting will be held on Zoom on Thursday, September 7, 2023 at 2 PM EST

Click here to Join September 7 2 PM Technical Q&A Zoom Meeting

Meeting ID: 889 1838 6642

Passcode: 480217

This meeting will be open to the public and any potentially eligible applicants are invited to attend and ask questions or seek clarification regarding the RFP. Attendance is NOT required in order to submit a proposal and will not affect scoring during the evaluation process.

Completed proposals are due no later than 2 p.m. on September 20, 2023. Late or incomplete proposals will not be accepted or evaluated.

The LFUCG intends to conduct proposal evaluation immediately following the proposal due date and intends to make funding announcements no later than October 30, 2023. This timeline is subject to change without notice.

No funds may be expended prior to the execution of a funding agreement and grantees will not be reimbursed for pre-award costs.

#### 1.6 Evaluation

This is a competitive grant making process, with Proposals reviewed and evaluated by a neutral panel selected by the Commissioner of Social Services, all of whom have no affiliation with any applicant.

In evaluating whether to ultimately award funding to an agency, the Lexington-Fayette Urban County Government may consider how much funding, if any, an agency has previously received from LFUCG during the same funding cycle, and reserves the right to not fund, or to reduce the amount of funding that an agency might otherwise receive, based upon such an evaluation.

Scoring criteria are outlined in Section 4.0 Evaluation.

#### 1.7 Selection

The highest scoring proposals as determined by the panel will be recommended for funding and contacted to negotiate a funding agreement.

#### 1.8 Reporting

The funded projects will be required to submit regular financial and progress reports. Failure to submit complete reports on time will delay processing of invoices submitted for grant reimbursements and affect the grantee's competitiveness for any future funding opportunities with LFUCG. This includes, but is not limited to, timesheets for staff; bids, quotes, invoices and receipts for purchases; copies of any contracts for services; and additional information as required by LFUCG for compliance with federal regulations.

All payments are based on submitted invoices for reimbursements, no payments shall be made in advance.

#### 2.0 PROPOSAL FORMAT

The Proposer must submit the proposal via the LFUCG's Procurement Software at <a href="https://lexingtonky.ionwave.net/Login.aspx">https://lexingtonky.ionwave.net/Login.aspx</a>. Adherence to the proposal format by all proposers will ensure a fair evaluation. Proposers not following the prescribed format will be deemed non-responsive.

A complete proposal contains each of the following components:

- Fully completed application submittal cover sheet (PDF form attached)
- Attached project(s) and agency budgets
- Copy of lease if requesting Facility Improvements on a leased property, and highlighting the section to allowing the ability for leaseholder improvements.
- Other Attachments
- Project Narrative for each requested capital project being requested (separate Project Narratives for each request if bundling capital project requests), responding to each of the five evaluation criteria described in Section 4.0 and utilizing format described below
  - Double spaced
  - Single sided
  - Arial 12-point font with 1-inch margins
  - Sections clearly marked
  - o Page numbers in bottom right corner of complete submission

## <u>Section 1</u>: Directly Provide or Indirectly Facilitate the Provision of Services to Low income, Underserved, or Marginalized Lexington-Fayette County Residents

Please provide a brief description of your agency's mission and objectives. Applying agencies must meet the criteria below:

- 1. Facility Improvement location is located in Fayette County must be for the purpose of serving Fayette County residents with these grant funds
- 2. Be in good standing with the Kentucky Secretary of State
- Responders shall be registered and have a current, complete 2023 Gold Seal of Transparency or higher level agency portrait on <u>GuideStar.org</u>. Learn how to earn your 2023 Gold Seal of Transparency on Candid/Guidestar: <a href="https://help.candid.org/s/article/How-to-Earn-a-2023-Gold-Seal-of-Transparency">https://help.candid.org/s/article/How-to-Earn-a-2023-Gold-Seal-of-Transparency</a>.
- 4. Funds for the projects cannot be used to teach, advance, advocate or promote any religion
- 5. Applying organization agrees to comply with all applicable local, state, and federal laws

#### Section 2: Demonstrated Need

Demonstrate how the proposed capital project is needed for the agency to provide their services. Applications must describe the need for the specific project in regards to the agency's ability to meet its mission and objectives. Criteria to be considered include:

- The type and scale of the project proposed clearly enables the capacity of the agency's mission
- 2. Data provided that documents project need
- 3. If applicable, the facility proposed for use meets local codes, health, or safety standards. Or, the proposed project would remedy any code infractions or notices

#### **Section 3: Applicant Capacity for Project**

The application must demonstrate that the agency staff has adequate credentials and experience to carry out the proposed project. This means that the organization carrying out the project, its employees, or its partners, must have the necessary experience and qualifications to execute the project and adhere to the requirements of this grant program.

Factors to be considered will include: prior agency experience with capital projects and grants; suitable agency fiscal capacity and organizational infrastructure to implement the project; and employee experience in grant management. The LFUCG's monitoring records of previously funded projects will also be considered in determining applicant capacity. The LFUCG will pay special attention to previously awarded projects and an agency's track record for timely implementation and spending of awarded funds.

#### Section 4: Operational Feasibility

The application must include:

- 1. Clear and complete plans and timeline for implementing and completing the project
- An adequate strategy for securing additional support and commitment if needed. If applicable, include letters of commitment for other funding that will be used to implement the project
- 3. Adequate number of qualified staff to carry out the proposed project
- 4. Indicators that demonstrate that the project can be completed by April 30, 2025

#### Section 5: **Cost Analysis** – and attachments

- 1. Cost proposals and budget narrative
- 2. This section shall provide the total costs of the capital project, including all expenses to be incurred
- 3. Project is cost-effective and all costs are reasonable, and do not deviate substantially from the norm in Lexington
- 4. Attach line item Budgets for each Grant Project requested and the Agency Budget

#### 3.0 SCOPE

Agencies may apply for a grant to assist with a capital project of a **minimum of \$30,000 of Facility Improvements** (Agencies may bundle Facility Improvement projects to meet the \$30,000 minimum). **Maximum Facility Improvement award is \$55,000**.

#### Who is Eligible?

Community nonprofit partners with established proven track records of performance are invited to apply for this competitive grant program for capital projects.

- Grant funds must be invested in facilities located in and serving residents of Lexington-Fayette County.
- Agencies must be recognized by Internal Revenue Service as a 501(c)(3) nonprofit organization.
- Agencies must either own the facility or have a current long-term lease (with at least 3 years remaining on the terms of the lease) with a private landlord for which improvements are being requested.
- Agencies that are primarily affiliated with, or funded through, an educational institution (e.g., a public or private school or the Fayette County Board of Education) are not eligible to receive funds.
- All funds awarded must be spent by grantees before April 30, 2025.
- NOTE: Agencies who received funding from the ARPA-funded Nonprofit Capital Grant Program in 2022 are not eligible to apply or to receive funds.

#### **<u>Eligible Cost Activities</u>** (including, but not limited to):

#### **Facility Improvements**

| A. | Systems                          | Mechanical, Electrical and Plumbing          |
|----|----------------------------------|--|
| В. | Exterior                         | Roofing, Windows, Gutters, Masonry, Siding   |
| C. | Interior                         | Flooring, Walls, Ceilings, Lighting          |
| D. | Property Site                    | Acquisition of Property, Parking, Sidewalks, |
|    |                                  | Lighting, Utilities, Signage                 |
| E. | <b>Environmental Remediation</b> | Asbestos, Lead Paint, Air Quality            |

#### **Grant Award Allocation**

| <b>Facility</b> | <i>Improvements</i> |
|-----------------|---------------------|
|-----------------|---------------------|

| Funding Pool*               | \$333,885 |
|-----------------------------|-----------|
| Minimum Request per agency* | \$30,000* |
| Maximum Request per agency  | \$55,000  |

<sup>\*</sup>Agencies may bundle their Facility Improvement projects to meet the minimum.

#### 4.0 EVALUATION & CRITERIA

| Factor   | Points |
|--|--------|
| 4.1 Directly Provide or Indirectly Facilitate the Provision of Services to Low-income, | 20     |
| Underserved, or Marginalized Lexington-Fayette County Residents                        | 20     |
| 4.2 Demonstrated Need  | 20     |
| 4.3 Applicant Capacity for Project and Meeting LFUCG Requirements                      | 20     |
| 4.4 Operational Feasibility  | 20     |
| 4.5 Cost Analysis  | 20     |
|  |        |
| Total Points   | 100    |

## 4.1 Directly Provide or Indirectly Facilitate the Provision of Services to Low-income, Underserved, or Marginalized Lexington-Fayette County Residents

Please provide a brief description of your agency's mission and objectives. Applying agencies must meet the criteria below:

- 1. Facility Improvement location is located in Fayette County and Facility Improvements must be for the purpose of serving Fayette County residents with these grant funds
- 2. Be in good standing with the Kentucky Secretary of State
- 3. Responders shall be registered and have a current, complete 2023 Gold Seal of Transparency or higher level agency portrait on <a href="GuideStar.org">GuideStar.org</a>.

  If you haven't updated your 2022 Gold Seal, you will need to log into Candid/Guidestar and do so. Learn how to earn your 2023 Gold Seal of Transparency on Candid/Guidestar:

  <a href="https://help.candid.org/s/article/How-to-Earn-a-2023-Gold-Seal-of-Transparency">https://help.candid.org/s/article/How-to-Earn-a-2023-Gold-Seal-of-Transparency</a>
- 4. Funds for the projects cannot be used to teach, advance, advocate or promote any religion
- 5. Applying organization agrees to comply with all applicable local, state, and federal laws

#### **4.2 Demonstrated Need**

Demonstrate how the proposed capital project is needed for the agency to provide their services. Applications must describe the need for the specific project in regards to the agency's ability to meet its mission and objectives. Criteria to be considered include:

- The type and scale of the project proposed clearly enables the capacity of the agency's mission
- 2. Data provided that documents project need
- 3. If applicable, the facility proposed for use meets local codes, health, or safety standards. Or, the proposed project would remedy any code infractions or notices

#### 4.3 Applicant Capacity for Project

The application must demonstrate that the agency staff has adequate credentials and experience to carry out the proposed project. This means that the organization carrying out the project, its employees, or its partners, must have the necessary experience and qualifications to execute the project and adhere to the requirements of this grant program.

Factors to be considered will include: prior agency experience with capital projects and grants; suitable agency fiscal capacity and organizational infrastructure to implement the project; and employee experience in grant management. The LFUCG's monitoring records of previously funded projects will also be considered in determining applicant capacity. The LFUCG will pay special attention to previously awarded projects and an agency's track record for timely implementation and spending of awarded funds.

#### 4.4 Operational Feasibility

The application must include:

- 1. Clear and complete plans and timeline for implementing and completing the project
- An adequate strategy for securing additional support and commitment if needed. If applicable, include letters of commitment for other funding that will be used to implement the project
- 3. Adequate number of qualified staff to carry out the proposed project
- 4. Indicators that demonstrate that the project can be completed by April 30, 2024

#### **4.5 Cost Analysis** – and attachments

- 1. Cost proposals and budget narrative
- 2. This section shall provide the total costs of the capital project, including all expenses to be incurred
- 3. Project is cost-effective and all costs are reasonable, and do not deviate substantially from the norm in Lexington
- 4. Line item Budgets for each Grant Project requested and the Agency Budget

LFUCG reserves the right to adjust funding amounts.

## EXHIBIT "B"



# RFP-37-2023 Central Music Academy The Central Music Academy Inc Supplier Response

#### **Event Information**

Number: RFP-37-2023

Title: Facility Improvements Nonprofit Capital Grants

Type: Request For Proposal

Issue Date: 8/31/2023

Deadline: 9/20/2023 02:00 PM (ET)

#### **Contact Information**

Contact: Todd Slatin

Address: Central Purchasing

Government Center Building

200 East Main Street Lexington, KY 40507

Phone: (859) 2583320 Fax: (859) 2583322

Email: tslatin@lexingtonky.gov

Page 1 of 2 pages Vendor: Central Music Academy RFP-37-2023

#### **Central Music Academy Information**

Address: 644 Georgetown St

Lexington, KY 40508

Phone: (859) 221-2190

Web Address: www.centralmusicacademy.org

ONLY ONLINE BIDS WILL BE ACCEPTED! By submitting your response, you certify that you are authorized to represent and bind your company and that you agree to all bid terms and conditions as stated in the attached bid/RFP/RFQ/Quote/Auction documents.

| Erin Walker                             | centralmusicacademy@gmail.com |
|---|-------------------------------|
| Signature                               | Email                         |
| Submitted at 9/20/2023 11:40:20 AM (ET) |                               |

#### **Response Attachments**

#### Central Music Academy Submission, LFUCG Nonprofit Capital Grant-Facility Improvements.pdf

This attachment contains the Central Music Academy's full submission for the LFUCG Nonprofit Capital Grant-Facility Improvements.

Page 2 of 2 pages Vendor: Central Music Academy RFP-37-2023



## RFP #37-2023 Nonprofit Capital Grant Program Facility Improvements

| PROPOS      | AL SUBMITTAL COVER SHEET  |               |     |    |
|-------------|---|---------------|-----|----|
| Agency Ir   | nformation  |               |     |    |
| Agency Nan  | ne:   |               |     |    |
| Mailing Add | lress:  |               |     |    |
| Street Addr | ess:  |               |     |    |
| Phone: (    |   |               |     |    |
|             | ncy registered with the IRS as a 501(c)(3) organization to must be registered with the IRS as a 501(c)(3) organization to |               | Yes | No |
| •           | gency have a Gold Seal of Transparency or higher ps must have a Gold Seal of Transparency or higher profile with          |               | Yes | No |
| Agency Rep  | resentative (typically the Executive Director - Name, Title, Pa   | hone, Email): |     |    |
| Person Com  | pleting Application (Name, Title, Phone, Email):  |               |     |    |
| Project Ir  | nformation  |               |     |    |
| Funding Re  | equested by Project, if bundling multiple Proje   | ects:         |     |    |
| Project:    |   | Request \$    |     |    |
| Duningt     | Facility Improvement project  | Dogwood Ć     |     |    |
| Project:    | Facility Improvement project  | Request \$    |     |    |
| Project:    |   | Request \$    |     |    |
| ,           | Facility Improvement project  |               |     |    |
| Project:    |   | Request \$    |     |    |
|             | Facility Improvement project  |               |     |    |
| Total Fun   | iding Amount Requested: \$  |               |     |    |

- Save this PDF formatted Proposal Submittal Cover Form to your hard drive before beginning to enter responses in it to ensure your responses are saved to the form.
- Total Funding Pool is \$333,885. Minimum Total Request per agency is \$30,000; Maximum Total Request per Agency is \$55,000
- If applying for/bundling multiple projects, submit a 5 section narrative for each project.

## CMA Project Budget, Basement Portion of Request: LFUCG Capital Renovations Grant

## Renovations to 3295 Eagle View Lane, Lexington, KY 40509

| K 1 40309                                   |                    |
|---|--------------------|
| BUDGET EXPENSES                             |                    |
| CATEGORIES                                  | <u>Bid</u>         |
| <u>Upstairs renovation</u>                  | <u>\$13,250.00</u> |
| Basement renovation                         | <u>\$52,650.00</u> |
| Drywall repair, installation, and trim work | \$8,450.00         |
| Plumbing and electrical work                | \$10,700.00        |
| Concrete repairs and LVT flooring           | \$17,000.00        |
| Stage construction and soundproofing        | \$4,500.00         |
| Painting                                    | \$12,000.00        |
| Total Renovations Cost                      | <u>\$65,900.00</u> |
|   |                    |
| LFUCG Grant Request                         |                    |
| Upstairs renovation                         | \$13,250.00        |
| Basement renovation                         | \$41,750.00        |
| Total LFUCG Grant Request                   | <u>\$55,000.00</u> |
|   |                    |
| CMA Organizational Match                    |                    |
| Individual Donors, Pledged Amount           | \$900.00           |
| Corporate Donors, Pledged Amount            | \$10,000.00        |
| Total CMA Organizational Match              | \$10,900.00        |

#### **Central Music Academy**

# LFUCG Capital Improvements Grant Narrative, Basement Portion of Request

Section 4.1: Describe How Nonprofit Provides/Facilitates Services to Low income.

Underserved, or Marginalized Lexington-Fayette County Residents (20 points)

#### **Mission and Objectives:**

The Central Music Academy's mission is to foster equitable access to high-quality private music instruction at no cost to students. We believe that music can take you anywhere--it can change lives, transform communities, and make the unimaginable possible. However, music lessons are often prohibitively expensive. Therefore, we offer quality, free music education to underserved youth—but those lessons are just the beginning. CMA is both a solid foundation and a springboard for our students to realize their untapped potential. The education they receive here provides stability and mentorship, developing musical skills but also increasing discipline, self-esteem and creative thinking that can be carried into their communities and through the rest of their lives—empowering them through music.

Over many generations, structural inequities have excluded individuals and communities from artistic opportunities based on income, race, gender, class, disability, sexual orientation, and geography. CMA counters these inequities by expanding access to instruments and music classes for hundreds of students from low socioeconomic backgrounds, contributing to the democratization of music education across Lexington.

CMA's program goals include: a) improving clients' access to musical training; b) mentoring each child in a one-on-one, individualized setting that builds musical abilities,

improves self-confidence, teaches goal-setting skills, and promotes personal responsibility; c) narrowing the historic achievement gap between the students with financial means [who can often afford private lessons and thus win first chair, make the all-district ensembles, get the highest ratings at solo and ensemble, and so forth] and those without the capacity to pay for one-on-one training; and d) improving graduation and college attendance rates for our students, as compared to local and state averages.

Long-term, CMA's aim is to strengthen our community by creating a culture of artistic inclusion and belonging among underserved youth in Lexington. We hope to help our students become well-rounded individuals who, even if they do not choose to make their career in music, maintain a lifelong passion for, and connection with, the arts.

#### **Artistic and Educational Services:**

As an arts enrichment program, the Central Music Academy has fostered equitable access to high-quality, tuition-free music instruction since 2004. We are the only school in Fayette County that gives free weekly private music lessons—on all instruments, in all genres, and to all levels of learners—to kids who face financial barriers. Since CMA's inception, our dedicated teachers have given over 50,000 free lessons to more than 1,500 students, many of whom have successfully auditioned into SCAPA, CKYO, and all-district/all-state choir, band, and orchestra. Our students have a 100% high school graduation rate, as compared to the local average of 90.5%, and of all high school seniors who were studying at CMA at the time of their graduation, 99% have gone on to college, many using music scholarships to help offset tuition costs.

CMA is not a huge organization, but our programs provide a deep educational impact for the students involved. For every student enrolled, CMA provides one half-hour

private instrumental or vocal lesson per week. Students take lessons on 19 different instruments; they are also able study any musical genre, including classical, jazz, folk, pop, and world music. Weekly private lessons align with state and national content standards for the arts and are taught by qualified professionals--two-thirds of our current teachers are currently working on, or have completed, master's or doctorate degrees in music. CMA typically teaches approximately 100 students every week, thus providing 50 cumulative contact hours of weekly instruction (700 hours total per semester).

During the pandemic, many children were deprived of physical and social contact with peers, taking a toll on their mental health. Making music increases wellbeing; it helps children work out their emotions, engage in identity creation, and strengthen connections to their classmates and surrounding community. Indeed, a 2023 study by the USC Thornton School of Music found that students participating in multiple forms of music education and for longer periods of time scored higher in measures for competence and hopeful future expectations. Other recent research has also shown music education contributes to increased creativity and confidence, better mental health and emotional stability, and improved student performance.

In a localized context, anecdotal feedback proves that students respond in positive emotional, cognitive and social manners to our services at CMA. Many families who start one child in lessons at CMA see the transformative results and end up enrolling second and third children in our programs as well. CMA parent Rebecca states, "Meeting weekly with her CMA teacher is a highlight in Maggie's week. Through her lessons with CMA, as well as the opportunities CMA provides for her to play in recitals and community

situations, Maggie has gained confidence and skill in her flute playing and singing. We are deeply grateful for the gift of lessons and musical support CMA provides."

#### **Target Audience:**

CMA's target audience is children ages 8-18 who cannot otherwise afford music lessons and who live in Lexington. CMA serves many students and families from diverse racial and ethnic backgrounds. We do not discriminate based on race, religion, gender, sexual orientation, or ethnic origin, and we welcome children of all abilities, including those with physical or other disabilities.

To qualify to study at the Central Music Academy, children must be between the ages of 8 and 18, have an interest in learning a musical instrument, and their families must not otherwise be able to afford music lessons (we go by the US Dept. of Housing and Urban Development (HUD) Lower-Income Household Levels as our income threshold--so for Lexington-Fayette County, a family of four must make less than \$60,400 annually). Many of our students come from single-parent families, from grandparent-headed households, or from situations where one or more guardians is out of work—scenarios where there is seldom money for extracurricular activities. A free program like CMA is their only opportunity for one-on-one music instruction.

CMA's roster represents 28 different schools in the Fayette County public school system. During our 2023 program year, 42% of our students identify as Hispanic or Latinx, 40% as African American, 15% as Caucasian, and 3% as Asian or Pacific Islander. 58% are between the ages of 8 and 12, and 42% are between 13 and 18. 59% identify as female, 40% as male, and 1% identify as nonbinary.

#### **Nonprofit Profile and Grant Qualifications:**

CMA is located in Fayette County and serves Fayette County residents. We are in good standing with the Kentucky Secretary of State and we have a current, complete Gold Seal of Transparency on GuideStar. We do not teach, advance, advocate for, or promote any religion. We comply with all applicable local, state, and federal laws, and if awarded this grant, we pledge to continue doing so.

# Section 4.2: Demonstrate How Proposed Capital Project Is Needed for the Agency to Meet Mission and Objectives (20 points)

#### **Location of Capital Project:**

After being housed in four other local spaces for a period of 2-5 years each, CMA purchased our own property for the first time this spring: 3295 Eagle View Lane in Lexington. Constructed in the early 1990s for use as a medical practice, the building had most recently been owned by Central Brace and Prosthetics, a company that provided orthotic and prosthetic services. The upstairs/first floor of the property was used for reception and patient exams, and the walkout basement for prosthetic and cast manufacturing. In this former life, the building was not home to anything arts-related, but it is already becoming a comfortable home for our music school! Upstairs, the small waiting room and adjacent reception room work well for CMA's building monitors to oversee the front door and for parents and siblings to wait for the children taking lessons; the former medical exam rooms are perfectly sized for individual music lesson spaces and provide the capacity to teach as many as six simultaneous lessons during the same half-hour period; the large storage closet houses CMA's plucked string instruments; and the office provides our staff and teaching artists a place to work, take meetings, and catalogue sheet music and method books. In the basement, the four former prosthetic construction suites will, once renovated, be home to our percussion lesson room, an ensemble practice area, a performance space, and an instrument storage zone where we can safely store our hundreds of donated instruments (guitars, violins, pianos, drum sets, mandolins, tubas, saxophones, etc.), preserving their long-term quality. The location is perfect: the property is near enough to New Circle Road, Man o' War Boulevard, I-75, and several bus stops to be accessible from all parts of Lexington. And finally, building gives our students and their families a space to call home for many years to come—a goal we have been working toward since our inception in 2004.

#### **Description of Capital Project and Relation to Agency's Mission:**

CMA's new forever home is in great shape, but like any house, it needs repairs, updates, and some reconfiguring so that it fully fits our needs and is a place where our students, teachers, and team members are excited and proud to spend time. Therefore, CMA is requesting funding for a two-part bundle of capital improvement projects: a smaller portion that includes renovations and repairs to the upstairs/first floor, and a larger part that comprises renovations and repairs to the basement.

We are viewing these expenses essentially as "startup costs"—they are necessary to transform the new space and make it fully appropriate and functional, but they are not the types of costs we will likely incur again. These are one-time fixed costs that need to be incurred to maximize our ability to use the building effectively and sustainably, ensuring CMA's longevity in this location.

Basement Renovation (Upstairs Portion of Renovation Request Included in Separate Narrative)

The walkout basement is one of the reasons CMA purchased the building at 3295 Eagle View Lane. At a spacious 2500 square feet, it is accessible from the parking lot, and it features large windows on the two above-grade sides, giving it a good deal of natural light. However, most of the space is unfinished and/or in disrepair, so it is not yet suitable for music lessons or performances. The bracing and prosthetic company used the basement for cast and prosthetic manufacturing, so it was tailored to their needs, with sloped and unstained concrete, numerous water supply lines and drain holes, open metal grates, and now-disconnected extra gas lines, ventilation shafts, and a condensation pump. All these features need to be capped/closed off for safety reasons. The concrete requires significant repairs, as defects in the floor pose hazards to walk across until they are filled in. The concrete must also be leveled to prepare it for the installation of LVT (luxury plank vinyl) flooring. There are many spots where the drywall is heavily damaged and where the dropped ceiling needs work.

We are hoping to use two of the mid-sized basement rooms for private and group lessons and ensemble rehearsals, the third mid-sized room for instrument storage, and the fourth room (the largest one) for a performance space--but without considerable refurbishment, none of the rooms will be habitable for teaching or performance activities, or even for long-term instrument storage. Renovation will allow us to provide an updated and safe secondary area for private lessons, plus a primary area for group classes and recitals (currently, we must make special arrangements or rent facilities offsite to accommodate our recitals). Renovation will also afford the opportunity for more sound control so that simultaneous lessons can be given without interfering noise from adjacent

rooms. And finally, it will ensure a cleaner and more secure storage space for our hundreds of donated instruments.

The contractor from whom we solicited a proposal believes that to renovate the space in the most cost-effective and sustainable manner, the basement project should take two phases, beginning with a renovation and repair phase (drywall demolition, repairs, and installation; framing and trim work; plumbing and electrical work; closing off old gas lines, water supply lines, drains, and ventilation shafts; concrete leveling and smoothing; and LVT flooring installation). This phase will take 6-8 weeks at an estimated cost of \$36,150. The second phase, the finishing phase, will consist of soundproofing, painting, and stage construction; this phase will cost approximately \$16,500 and will take 3-4 weeks. The basement renovation is expected, then, to cost a total of \$52,640. We are requesting \$41,750 from LFUCG to complete the basement projects, with the remaining \$10,900 coming from already-pledged gifts from individual and corporate donors. As noted above, the basement will not be usable for lessons or ensemble rehearsals until the renovations are complete. The upstairs of the building will remain fully functional throughout the basement project, though.

In addition to bidding out this proposal, we have solicited advice from several contractors and service professionals, and we are confident that these proposed capital improvements will maximize the potential and functionality of the building, making it a safer and more welcoming home for our students, their families, and our teaching artists and staff. We try to create a vibrant artistic environment where students feel comfortable not only coming for music lessons, but arriving early or staying late to practice, spending time with other students, or seeking additional input from CMA's staff and teachers. Our

organization fosters a sense of belonging that is incredibly important for our students. Having a modern and safe building that reflects this community and offers even more opportunities for engagement is essential to meeting the needs of CMA's students and families. Our \$55,000 request from LFUCG (\$13,250 for the upstairs, and \$41,750 for the basement) will help us invest in the futures of approximately 100 Lexington children annually; over ten years CMA will serve more than 1000 children in this space, amounting to a \$55 cost per child. This is an exceptional return on investment--\$55 for a lifelong impact on a child's creativity, confidence, and mental health.

#### Relation of Project to Local Codes or Health/Safety Standards:

3295 Eagle View Lane received a good report from CHC Home Inspection before its purchase in May, and it has not been noted by any potential contractors or service professionals as having any health or safety violations.

# Section 4.3: Demonstrate Applicant Capacity for Project, and for Meeting LFUCG Requirements (20 points)

#### Agency Staff Credentials and Experience:

CMA's director, Erin Walker, has two doctorate degrees in music and is on UK's music faculty. She coordinates CMA's overarching programming and fundraising initiatives; as such, she would be responsible for overseeing the LFUCG Facility Improvements Capital Renovations Grant, if awarded. Assistant Director Michelle Clouse has a background in communications and arts management; she organizes lessons and building schedules, hires teachers, and monitors student activities. Marketing Coordinator Laiken Hobbs has a master's degree in strategic marketing; she manages publicity, schedules outreach concerts, and coordinates volunteers.

CMA's teaching artists give lessons and are responsible for planning individual students' musical curricula. These teachers are hired based on resumés, references, and interviews. The 100+ teachers who have worked at CMA over the years hold Bachelor of Music degrees from several conservatories and universities; approximately half of them have completed master's or doctorate degrees in music. Current teachers (including Ross Whitaker, Tanner Hoertz, Nathan Kiser, Jada Poku-Mensah, Richard Young, Stanley Cheng-Hao Kuo, and Igor Bogdanic, among others) perform with groups such as the Lexington Philharmonic, the Lexington Singers, and the Lexington Bach Choir. A number are well known in the jazz and folk scenes (the DiMartino-Osland Jazz Orchestra, the Local Honeys). We believe our teachers' performing and educational activities set them up as great role models, and we are confident our students are receiving the highest-quality education possible.

Though our mission and focus as an organization is on giving free music lessons to disadvantaged youth, and not on managing renovations and repairs, the CMA staff has ample support from the CMA Board, from our philanthropy consultants Trek Advancement, and from our community, and we are confident that this capital renovation initiative will not strain our organizational capacity. We do plan to use a contractor; that person will thus take on all the supervisory aspects of project management for the upstairs and basement transformations. We look forward to working with many other local officials and agencies should the grant be approved.

#### **Capacity to Meet LFUCG Capital Grant Reporting Requirements:**

CMA regularly receives funding support from several government or governmentally affiliated agencies with very strict reporting policies, so we have a great

deal of experience monitoring allocated grant spending. Since 2020, we have received funds from--and complied with all reporting requirements of--the following governmentally affiliated agencies:

-LFUCG-ESR (CMA received \$22,000 in LFUCG-ESR funds in FY '21 and '22, and \$21,000 for FY'23 and FY'24, so we are familiar with local reporting requirements and reimbursement requests)

-LFUCG Partners for Youth (Over the years, CMA has received more than \$5,000 in LFUCG Partners for Youth funds for several different initiatives)

- -LFUCG ARPA Local Business/Nonprofit Recovery Grant (received \$8000)
- -LexArts' Arts Resilience Initiative (received \$2000)
- -LexArts General Operating Support (CMA receives \$10,000/year)
- -SBA PPP Loan (received \$19,800; loan awarded full forgiveness)
- -Kentucky Arts Council's CARES Act allotment (received \$2000)
- -Kentucky Arts Council's ARPA Grant allotment (received \$5250)
- -National Endowment for the Arts ARPA Grant distribution (received \$100,000; CMA was one of only six Kentucky organizations to be awarded this funding, which, like the LFUCG Capital Grant, requires our organization to first spend the money on approved project elements, and then request reimbursement from the granting agency)

If we are awarded this Facility Improvements Nonprofit Capital Grant, we pledge to manage and comply with LFUCG Requirements. We have included signatures in the appropriate portions of the Front Ends paperwork corroborating that pledge.

#### **Section 4.4: Operational Feasibility**

#### Plans and Timeline for Implementation:

The contractor from whom we received a quote has availability to start the upstairs and basement projects in January of 2024. He estimated the full renovations would take less than four months, so we are confident that the project can be completed well before LFUCG's required completion date of April 30, 2025. If CMA's LFUCG Facility Improvements Nonprofit Capital grant request is approved, here is the order in which we plan to complete the projects:

January 2024: Upstairs renovation (Details included in separate narrative)

**February/March 2024: Basement renovation, beginning phase**. Drywall repair, installation, and trim work; plumbing and electrical work; concrete repairs and LVT flooring installation (Estimated cost: \$36,150. Estimated timeline: 6-8 weeks)

April 2024: Basement renovation, finishing phase. Stage construction, soundproofing, and painting (Estimated cost: \$16,500. Estimated timeline: 3-4 weeks)

Options for Additional Support, if Needed:

The full basement project cost is \$52,650; we are requesting \$41,750 from LFUCG (the other portion of the \$55,000 request from LFUCG is \$13,250 for the upstairs, detailed in a separate narrative). To cover the remaining \$10,900, we have secured pledges from corporate donors for \$10,000 and private donors for \$900. These pledges will be paid by December 31, 2023.

We are hopeful that the bid we received from the contractor and affiliated service professionals will stay within its projected scope—but if our capital renovations projects ran over budget, we would have some room to cover overages. CMA has a board reserve fund, plus we have operated with a surplus for the past few years. Our organization has

broad-based commitment and support from the community, and our donor circle contains numerous different individuals and businesses who have been consistent CMA supporters for years. Since we moved into 3295 Eagle View Lane, that giving circle has already helped us successfully complete a few small donor campaigns to cover the cost of transforming small aspects of the space (soundproofing the upstairs lesson rooms, tuning the pianos post-move, and purchasing additional shelving for the instrument storage room).

#### Staffing:

CMA's director, Erin Walker, coordinates CMA's programming activities and grants, so for the LFUCG Facility Improvements Nonprofit Capital grant, she would oversee grant management, budget projections, reimbursement schedule, and reporting. Assistant Director Michelle Clouse would be the onsite contact for the contractor and service professionals. Marketing and Community Relations Coordinator Laiken Hobbs would ensure that grant partners were acknowledged on CMA's website and social media channels, plus in publications. CMA's employees have working relationships with the contractor and affiliated service professionals from whom we solicited an estimate.

As mentioned above, though CMA's mission and focus as an organization is on giving free music lessons to disadvantaged youth, and not on managing renovations and repairs, we have ample support on pursuing these transformations from the CMA Board, philanthropy consultants, and community partners. Plus, our contractor will take on on all the supervisory aspects of renovation project management. Thus, we are confident that our number of staff members is adequate to carry out our projects well before April 30, 2025, and this capital renovation initiative will not strain our organizational capacity.

#### Section 4.5: Cost Analysis (20 points)

If this grant request is approved, we would begin with the upstairs renovations in January 2024, then start the basement renovations once the main floor work is complete—likely by the beginning of February. In this grant submission, we are including a detailed quote from Affordable Custom Cabinets and Construction Corporation. Here are the main basement line items from that quote:

| Basement renovation                         | <u>\$52,650.00</u> |
|---|--------------------|
| Drywall repair, installation, and trim work | \$8,450.00         |
| Plumbing and electrical work                | \$10,700.00        |
| Concrete repairs and LVT flooring           | \$17,000.00        |
| *Stage construction and soundproofing       | \$4,500.00         |
| *Painting                                   | \$12,000.00        |
| *Will be completed during finishing phase   |                    |

#### **LFUCG Grant Request**

| Total LFUCG Grant Request | \$55,000.00 |
|---------------------------|-------------|
| Basement renovation       | \$41,750.00 |
| Upstairs renovation       | \$13,250.00 |

#### **CMA Organizational Match**

| Individual Donors, Pledged Amount | \$900.00    |
|-----------------------------------|-------------|
| Corporate Donors, Pledged Amount  | \$10,000.00 |
| Total CMA Organizational Match    | \$10,900.00 |

The full basement project cost is \$52,650; we are requesting \$41,750 from LFUCG. To cover the remaining \$10,900, we have secured pledges from corporate donors for \$10,000 and private donors for \$900, to be paid by December 31, 2023.

We solicited bids from several contractors, including Adam Stenson, Allen Carter at Lexington Contracting LLC, and Pavel Chubaruk at Affordable Custom Cabinets and Construction Corporation. Adam was helpful in guiding us with some recommendations for our projects, but he did not have the time or resources to bid our proposal within the necessary time frame. Allen Carter, a certified MWDBE contractor, did not respond to emails or phone calls. Pavel Chubaruk has been great throughout this process, soliciting bids on our behalf from painters, carpet layers, plumbers, and electricians, and helping guide us through a reasonable project layout, schedule, and timeline.

While we do only have a complete quote from Pavel's company, we have shared it with our philanthropy consultants (Trek Advancement), our realtor (Adam Boardman from Block + Lot), and our board members, many of whom have experience working with contractors, and the consensus is that it seems to be a reasonable estimate of the cost of the proposed improvements to be done. We would be happy to solicit additional bids from other agencies if the grant is awarded and LFUCG prefers that we seek a few other estimates before beginning the necessary renovation work.

In summary, a \$55,000 investment from LFUCG (\$41,750 of which will be for the basement portion of the bundled request) will help CMA make our property welcoming, functional, and safe for approximately 100 Lexington children annually. The 1000 children whom we will serve in this space over the next ten years (and many more beyond that

point!) will receive a lifelong impact on their creativity, confidence, and mental health—an excellent return on investment for a cost of \$55 per child.

#### Affordable Custom Cabinets & Construction Corp

1092 Hawthorne Lane Lawrenceburg, KY 40342 US (859)552-0596 pc@cmebenezer.com

**ADDRESS** 

Michelle Central Music Academy 3295 Eagle View lane lexington, KY 40509 US

ESTIMATE # DATE
1200 08/07/2023

### **Estimate**

#### SHIP TO

Michelle Central Music Academy 3295 Eagle View lane

lexington, KY 40509 US

| ACTIVITY   | QTY | RATE      | AMOUNT    |
|--|-----|-----------|-----------|
| Renovating main floor  |     |           |           |
| Labor Fixing drywall where needed and repainting in the hallway, waiting room, monitor room, staff office, and stairway. Repainting all ceilings Material included   | 1   | 11,900.00 | 11,900.00 |
| Labor Replacing carpet in the waiting room and staff office. Recommended to replacing vinyl base in carpet areas (labor \$90 to replace vinyl base) (Additional \$300 to move the furniture) Customer has to supply material | 1   | 1,350.00  | 1,350.00  |
| Sales Remodeling Basement  | 1   | 0.00      | 0.00      |
| Labor Demolishing all old bad drywall, removing soffits and all unwanted items Hauling away and dumping fee  | 1   | 1,450.00  | 1,450.00  |
| Labor Concrete work and filling voids in concrete Material included  | 1   | 2,000.00  | 2,000.00  |
| Labor Estimated plumbing work to closed of old water supplies and drains Modifying condensation pump Removing and capping off gas lines  | 1   | 3,500.00  | 3,500.00  |
| Labor<br>Estimated electrical work   | 1   | 2,800.00  | 2,800.00  |
| <b>Labor</b> Removing and closing off the ventilation shaft  | 1   | 2,000.00  | 2,000.00  |
| Labor  | 1   | 2,400.00  | 2,400.00  |

| ACTIVITY  | QTY | RATE      | AMOUNT    |
|---|-----|-----------|-----------|
| Framing work to create to two rooms and fixing other walls Material included          |     |           |           |
| Labor Trim work ( casings, fixing drop ceilings)                                      | 1   | 2,500.00  | 2,500.00  |
| Labor Estimated cost of stage 8ft by !2ft covered in carpet                           | 1   | 3,000.00  | 3,000.00  |
| Labor New LVT flooring (prep work, installing and material included up to \$4 a sqft) | 1   | 15,000.00 | 15,000.00 |
| Labor New drywall, installation, and finishing work Material included                 | 1   | 4,500.00  | 4,500.00  |
| Labor Priming and painting walls and ceiling Material included                        | 1   | 12,000.00 | 12,000.00 |
| Sales Estimated insulation for sound barrier  |     | 1,500.00  | 1,500.00  |

In order to begin the job required 50% deposit.

This is an estimation of work/labor charge stated above if any additional work/labor charges is required the customer will be notified before starting any additional work.

**TOTAL** 

\$65,900.00

Accepted By Accepted Date

|   | F Y 24: July 1, 20 | 023 - June 30, 202<br> | 24                |                   |
|---|--------------------|------------------------|-------------------|-------------------|
| BUDGET EXPENSES  CATEGORIES                     | FY24 Programs      | FV24 Fundroisino       | FY24 Mgt./General | FY24Totals        |
| Salaries-office staff                           | \$80,503.00        | \$7,350.00             | \$29,805.00       | \$117,658.00      |
| Limited HRA accounts-staff                      | \$1,050.00         | \$0.00                 | \$1,050.00        | \$2,100.00        |
| Simple IRA match (Savings Incentive Match Plan) |                    | \$0.00                 | \$3,675.00        | \$3,675.00        |
| Lesson Monitoring                               | \$4,200.00         | \$0.00                 | \$1,100.00        | \$5,300.00        |
| Music Programs (Student Scholarships/Teacher    | \$77,280.00        | \$0.00                 | \$0.00            | \$77,280.00       |
| College Scholarships for graduating seniors     | \$5,250.00         | \$0.00                 | \$0.00            | \$5,250.00        |
| Recital Space Rental                            | \$275.00           | \$0.00                 | \$0.00            | \$275.00          |
| Musical Supplies, Instruments, Repairs          | \$2,800.00         | \$0.00                 | \$0.00            | \$2,800.00        |
| Tuning  | \$1,500.00         | \$0.00                 | \$0.00            | \$1,500.00        |
| Miscellaneous                                   | \$250.00           | \$0.00                 | \$0.00            | \$250.00          |
| Mortgage  | \$39,600.00        | \$0.00                 | \$0.00            | \$39,600.00       |
| Building Expenses                               | \$2,205.00         | \$0.00                 | \$0.00            | \$2,205.00        |
| Janitorial                                      | \$1,735.00         | \$0.00                 | \$2,000.00        | \$3,735.00        |
| Water cooler                                    | \$353.00           | \$0.00                 | \$0.00            | \$353.00          |
| Telephone & Internet                            | \$120.00           | \$120.00               | \$120.00          | \$360.00          |
| Website   | \$105.00           | \$53.00                | \$185.00          | \$343.00          |
|   |                    |                        |                   |                   |
| DEIA Initiatives and Consultants                | \$14,700.00        | \$0.00                 | \$0.00            | \$14,700.00       |
| Director Expense Account                        | \$315.00           | \$79.00                | \$158.00          | \$552.00          |
| Marketing/Fundraising/Advertising               | \$1,200.00         | \$200.00               | \$400.00          | \$1,800.00        |
| Office Supplies and Equipment                   | \$1,350.00         | \$200.00               | \$450.00          | \$2,000.00        |
| Postage   | \$800.00           | \$550.00               | \$850.00          | \$2,200.00        |
| Printing  | \$1,950.00         | \$0.00                 | \$450.00          | \$2,400.00        |
| Travel  | \$2,000.00         | \$200.00               | \$600.00          | \$2,800.00        |
| Professional Development                        | \$1,400.00         | \$200.00               | \$400.00          | \$2,000.00        |
| Insurance (liab., prop., dir. & off.)           | \$4,300.00         | \$0.00                 | \$1,200.00        | \$5,500.00        |
| Taxes   | \$3,100.00         | \$0.00                 | \$5,400.00        | \$8,500.00        |
| Background Checks                               | \$300.00           | \$0.00                 | \$0.00            | \$300.00          |
| Dues & Subscriptions                            | \$300.00           | \$0.00                 | \$0.00            | \$300.00          |
| Fees  | \$0.00             | \$0.00                 | \$270.00          | \$270.00          |
| Tax Prep/Fin. Review Fees (Summers, McCrary, Sp | \$0.00             | \$0.00                 | \$2,150.00        | \$2,150.00        |
| Accounting Fees (Susan Cheser)                  | \$0.00             | \$0.00                 | \$1,900.00        | \$1,900.00        |
| Fundraising Database                            | \$0.00             | \$1,600.00             | \$0.00            | \$1,600.00        |
| Contracted Services-Fundraising                 | \$0.00             | \$9,600.00             | \$0.00            | \$9,600.00        |
| CMA Rocks the House Fundraiser                  | \$0.00             | \$13,000.00            | \$0.00            | \$13,000.00       |
| Totals  | \$248,941.00       | \$33,152.00            | \$52,163.00       | \$334,256.00      |
| INCOME  | Programs           | Fundraising            | Mgt./General      | FY24Totals        |
| Grants  | \$152,669.00       | \$12,135.00            | \$34,735.00       | \$199,539.00      |
| Contributions                                   | \$82,426.00        | \$10,265.00            | \$13,502.00       | \$106,193.00      |
| CMA Rocks the House Fundraiser                  | \$12,426.00        | \$9,692.00             | \$4,031.00        | \$26,149.00       |
| Other Earned Income                             | \$1,315.00         |                        | \$0.00            | \$2,375.00        |
| Carryover from 2023                             | \$0.00             | \$0.00                 | \$0.00            | \$2,373.00        |
| Totals  | \$248,836.00       | \$33,152.00            |                   | \$334,256.00      |
| Endowmenter                                     |                    |                        |                   |                   |
| Endowments:                                     |                    |                        |                   |                   |
| Goal vs. Current Balance                        | #0F 000            |                        |                   | <b>ф1</b> Е 0.0.4 |
| Regular CMA Endowment                           | \$25,000           |                        |                   | \$15,384          |
| Pam Hammonds Memorial Endowment                 | \$25,000           |                        |                   | \$24,217          |
| Totals  | \$50,000.00        |                        |                   | \$39,601.00       |

#### **Central Music Academy Cultural Equity Plan**

**Overview:** At CMA we are committed to providing authentic, responsive and ever-evolving diversity, equity, inclusion and access efforts in support of our organizational mission, vision, and values as listed below.

Our cultural equity plan was created with input from staff, board, volunteers, students and their families. We have worked with consultants Dr. Derrick Gay and Julia Youngblood to further develop our organizational capacity to foster a culture of inclusion. In particular, we are focusing on intercultural competency, understanding individual and collective worldviews, exploring the perspectives of others, and learning strategies to foster and sustain a diverse and inclusive organization. CMA Executive Director Erin Walker Bliss and Assistant Director Michelle Clouse are responsible for carrying out the plan and tracking objectives.

**Timeframe:** We understand that as our organization evolves and furthers its understanding of diversity, equity, accessibility, and inclusion, this plan will also grow and change. CMA's organizational strategic plan is currently in year one of a five-year plan (updated annually as need be), and as such, this cultural equity plan will also be reevaluated and updated annually at CMA's fiscal year turnovers, starting in June 2022 for FY 2023, which begins July 1, 2022. This cultural equity plan's start date is March 1, 2022, and as such, the first adaptations will come at the three-month period.

**Mission Statement:** CMA's mission is to foster equitable access to high-quality private music instruction at no cost to students.

**Vision Statement:** Our vision is that every child in Lexington will have equitable access to high quality, one-on-one arts education.

**Tagline:** Empowering the next generation through music.

Values Statement: We believe music can take you anywhere--it changes lives, transforms communities and makes the unimaginable possible. However, music lessons are often prohibitively expensive. CMA addresses this disparity by offering quality music education to youth who would otherwise not have access. CMA is both a solid foundation and a springboard for our students to realize their potential. Through music instruction and performance opportunities, CMA students achieve excellence in music, while receiving consistent mentorship, enhanced responsibility, self-esteem, goal-setting skills and creative thinking that is carried into all aspects of their lives—empowering them through music.

**DEIA Values Statement:** CMA serves many students and families from diverse racial, ethnic, and socioeconomic backgrounds. We do not discriminate on the basis of race, religion, gender, sexual orientation, or ethnic origin, and we welcome children of all abilities, including those with physical or other disabilities. Our organization values an equitable, diverse, and inclusive world

where all people have fair access to the resources they need to realize creative and community aspirations.

CMA acknowledges the impact of systemic racism and structural inequities that, over many generations, have excluded individuals and communities from opportunity based on race, gender, class, economic status, disability, sexual orientation, and geography. Through our programs, we counter these inequities by making arts education possible to hundreds of students who would not otherwise have access.

#### **DEIA Definitions:**

**Diversity** includes all the ways in which people differ, encompassing the different characteristics that make one individual or group different from another. We embrace a broad definition of diversity that includes race, ethnicity, culture, gender, age, national origin, religion, disability, sexual orientation, socioeconomic status, education level, language, physical appearance, geography, and any other identifiers that make one individual or group different from another. **Equity** encompasses the policies and practices used to ensure the fair treatment, access, opportunity, and advancement for all people, while at the same time trying to identify and eliminate barriers that have historically prevented the full participation of some individuals or groups.

**Inclusion** is the act of creating environments in which any individual or group can be and feel welcomed, respected, represented, supported, and valued to fully participate.

**Accessibility** refers to the commitment for everyone of any and all abilities to be included in all programs and activities.

#### **Community and Organization Profile**

CMA is located in Lexington, KY in a neighborhood where data shows more than 85% of students qualify for free/reduced lunch. For Fayette County as a whole, 70% of the population identifies as Caucasian, 15% African American, 8% Latinx, 4% Asian, and 3% as multiracial. For CMA, 40% of our current students identify as African American, 28% as Caucasian, 27% as Latinx, and 5% as Asian/Pacific Islander. 39% are between 8 and 12, and 61% are between 13 and 18. 61% are female, 37% male, and 2% identify as nonbinary. CMA's staff and teaching artists number 29 individuals, of whom 3% identify as Latinx, 7% as Asian, 14% as African American, and 76% as Caucasian. 55% identify as male, 39% as female, and 6% of teachers identify as nonbinary.

Since our inception in 2004, CMA has taught more than 1500 youth who wouldn't otherwise have had access to private lessons. Through consistent mentoring and dedicated private music instruction from highly qualified teachers students have successfully auditioned into arts magnet schools, all-district/all-state ensembles, plus university music programs. CMA students have a 100% high school graduation rate as compared to the local average of 90.5%; 99% of them also go on to college-- with at least 15% employing music scholarships to help pay for school.

CMA's programmatic goals for 2022 and 2023 include continuing to give lessons and group classes to our current students, plus providing \$500 scholarships to each college-bound student

who graduates from CMA, and serving 15 new children coming from both Lexington's West End and CMA's waitlist. We currently have a waitlist of more than 50 students because it's expensive to provide free lessons--the students do not pay, but we feel it's important to compensate our teaching artists, and a large portion of many of the grants and donations we receive go towards paying for student scholarships.

#### **Organizational DEIA goals:**

- \*Target dates for implementation in italics
- \*\*Evaluation of goals and strategies will occur at least every six months
- 1) Actively diversify our board, staff, and teaching artists to more accurately reflect the community we serve (2022 students: 40% African American, 28% as Caucasian, 27% as Latinx, and 5% as Asian/Pacific Islander)
  - a) Appoint staff member to coordinate DEIA recruitment efforts \*by FY 2023
  - b) Conduct "time capsule" assessment of the knowledge and understanding of all staff, volunteers, board members and other organizational units by an outside evaluator \*by FY 2024
  - c) Reach out to communities of color to broaden network of teaching artists \*by FY 2023
  - d) Attend more performances of folk and world music to meet artists outside traditional Western classical sphere and beyond local university communities \*by FY 2024
  - e) Recruit at least one Latinx board member, at least one Asian board member, and at least one more African American board member (2022 board makeup is 84% Caucasian, 16% African American, 0% Latinx, 0% Asian) \*by FY 2024
- 2) Further develop CMA's capacity to foster a culture of inclusion and belonging among youth in Lexington
  - a) Reevaluate criteria for acceptance of students \*by FY 2024
  - b) Serve 15 new children from both Lexington's West End and CMA's waitlist \*by FY 2023
  - c) Enhance intercultural competency by considering youth driven repertoire, youth leaders, initiatives/compositions by youth, musical choices driven by youth interests and cultures \*by FY 2024
  - d) Start a youth leadership board made up of CMA students \*by FY 2024
  - e) Move incrementally toward a point where 50% of student repertoire will be composed by underrepresented groups across multiple genres. This will entail commissions of method books, solo pieces, chamber works, etc. \*30% by FY 2024, 40% by FY 2025, 50% by FY 2026
  - f) Continue to support students after they leave CMA by providing \$500 scholarships to each college-bound student who graduates from CMA \*by FY 2023
- 3) Reframe aspects of our organizational verbiage to be more welcoming and less culturally-deficiting to all
  - a) Create and share new mission statement to fully express CMA's purpose \*by FY 2023
  - b) Create and share our stated DEIA values \*by FY 2023

c) Update all institutional language including on our website and on social media \*by FY 2023

Assessment of DEIA goals and objectives: As previously mentioned, CMA's cultural equity plan will be revisited every six months, and assessment of its targeted goals and objectives will occur during semi-annual meetings of CMA's equity committee (composed of several staff and board members). Goals and strategies will be evaluated on the criterion and timelines listed in italics above, and will be deemed as complete when full implementation of each objective has occurred. New goals and objectives will be added to the plan as needed, pending annual review at fiscal year turnovers.

586,867.12

|  |             |                         |              |   |                   |                  | IVID IVO. | 2302-0203    |
|--|-------------|-------------------------|--------------|---|-------------------|------------------|-----------|--------------|
| A.   |             |                         |              |   | PE OF LOAN:       | . —              |           | 7            |
| U.S. DEPARTMENT OF HOUSING & URBAN DEVELOPMENT — L   |             | 1. FHA                  | 2F           | -mHA 3. <b>X</b> CO                         | NV. UNINS.        | 4. \_\VA         | 5. [      | CONV. INS.   |
| SETTLEMENT STATEMENT   |             | 6. FILE NUME            | BER:         |   | 7. LOAN I         | NUMBER:          |           |              |
| SETTLEWENT STATEMENT   |             | 8. MORTGAG              | E INS C      | CASE NUMBER:                                | <u>'</u>          |                  |           |              |
| C. NOTE: This form is furnished to give you a statement ltems marked "[POC]" were paid outside the |             |                         |              |   |                   |                  |           |              |
| D. NAME AND ADDRESS OF BORROWER:   | E. NAME.    | AND ADDRESS             | OF SEI       | LER:  | F. NAME AND A     | DDRESS (         | OF LENDE  | R:           |
| The Central Music Academy, Inc   | Gildepark l | Enterprises, LLC        |              |   | Traditional Bank  |                  |           |              |
| 644 Georgetown Street  | ·           | •                       |              |   | 2801 Palumbo D    | Orive            |           |              |
| Lexington, Kentucky 40508  |             |                         |              |   | Lexington, KY 40  | 0509             |           |              |
|  |             |                         |              |   |                   |                  |           |              |
| G. PROPERTY LOCATION:  | H. SETTLI   | EMENT AGENT:            |              | 61-1050158                                  |                   |                  | I. SETTL  | EMENT DATE:  |
| 3295 Eagle View Lane   | McBrayer F  | PLLC                    |              |   |                   |                  |           |              |
| Lexington, KY 40509 Fayette County, Kentucky   |             | SETTLEMENT              |              |   |                   |                  | May 10, 2 | 023          |
| Tayono Godiny, Northausty  |             |                         |              |   |                   |                  |           |              |
|  |             | Main Street, Suit       |              |   |                   |                  |           |              |
|  | Lexington,  | Kentucky 4050           |              |   |                   |                  |           |              |
| J. SUMMARY OF BORROWER'S TRAN  | SACTION     |                         |              |   | IMARY OF SELLE    | ER'S TRAN        | SACTION   |              |
| 100. GROSS AMOUNT DUE FROM BORROWER: 101. Contract Sales Price                                     |             | 625.000.00              |              | GROSS AMOUNT DO Contract Sales Price        | JE TO SELLER:     |                  |           | 625,000.00   |
| 102. Personal Property   |             | 025,000.00              |              | Personal Property                           |                   |                  |           | 023,000.00   |
| 103. Settlement Charges to Borrower (Line 1400)  |             | 6,620.94                | 403.         | •   |                   |                  |           |              |
| 104.<br>105.   |             |                         | 404.<br>405. |   |                   |                  |           |              |
| Adjustments For Items Paid By Seller in advanc   |             |                         | 100.         | Adjustments For                             | Items Paid By Se  | ller in adva     | ance      |              |
| 106. Supplemental 05/10/23 to 07/01/23   |             | 25.86                   |              | Supplemental                                | 05/10/23          |                  |           | 25.86        |
| 107. County Taxes 05/10/23 to 07/01/23<br>108. Assessments to                                      | ·           | 666.26                  |              | County Taxes Assessments                    | 05/10/23          | to 07/01/.<br>to | 23        | 666.26       |
| 109.   |             |                         | 409.         | 7.00000meme                                 |                   | 10               |           |              |
| <u>110.</u><br><u>111.</u>   |             |                         | 410.<br>411. |   |                   |                  |           |              |
| 112.   |             |                         | 412.         |   |                   |                  |           |              |
| 120. GROSS AMOUNT DUE FROM BORROWER  |             | 632,313.06              | 420.         | GROSS AMOUNT DU                             | JE TO SELLER      |                  |           | 625,692.12   |
| 200. AMOUNTS PAID BY OR IN BEHALF OF BORROWS   | ER:         |                         |              | REDUCTIONS IN AM                            |                   | ELLER:           |           |              |
| 201. Deposit or eamest money 202. Principal Amount of New Loan(s)                                  |             | 10,000.00<br>475,000.00 |              | Excess Deposit (See<br>Settlement Charges t |                   | 10)              |           | 38,825.00    |
| 203. Existing loan(s) taken subject to   |             | 110,000,00              | 503.         | Existing loan(s) taken                      | subject to        | ,                |           | 00,020.00    |
| 204.   |             |                         |              | Payoff First Mortgage                       |                   |                  |           |              |
| 205.<br>206.   |             |                         | 506.         | Payoff Second Mortg                         | age               |                  |           |              |
| 207.   |             |                         |              | (Deposit disb. as prod                      | eeds)             |                  |           |              |
| 208.<br>209.   |             |                         | 508.<br>509. |   |                   |                  |           |              |
| Adjustments For Items Unpaid By Seller   |             |                         | 000.         | Adjustments i                               | For Items Unpaid  | By Seller        |           |              |
| 210. Supplemental to   |             |                         |              | Supplemental                                |                   | to               |           |              |
| 211. County Taxes to 212. Assessments to   |             |                         |              | County Taxes Assessments                    |                   | to<br>to         |           |              |
| 213.   |             |                         | 513.         |   |                   |                  |           |              |
| 214.<br>215.   |             |                         | 514.<br>515. |   |                   |                  |           |              |
| 216.   |             |                         | 516.         |   |                   |                  |           |              |
| 217.   |             |                         | 517.         |   |                   |                  |           |              |
| 218.<br>219.   |             |                         | 518.<br>519. |   |                   |                  |           |              |
| 220. TOTAL PAID BY/FOR BORROWER  |             | 485,000.00              | $\vdash$     | TOTAL REDUCTION                             | AMOUNT DUE SE     | ELLER            |           | 38,825.00    |
| 300. CASH AT SETTLEMENT FROM/TO BORROWER:  |             | •                       |              | CASH AT SETTLEME                            |                   |                  |           |              |
| 301. Gross Amount Due From Borrower (Line 120)   |             | 632,313.06              | 601.         | Gross Amount Due To                         | Seller (Line 420) |                  |           | 625,692.12   |
| 302. Less Amount Paid By/For Borrower (Line 220)   | [(          | 485,000.00)             | 602.         | Less Reductions Due                         | Seller (Line 520) |                  |           | ( 38,825.00) |

The undersigned hereby acknowledge receipt of a completed copy of pages 1&2 of this statement & any attachments referred to herein.

147,313.06

303. CASH(X FROM)( TO)BORROWER

| Borrower | The Central Music Academy, Inc                       | Seller | Gildepark Enterprises, LLC, a Kentucky limited liability company |
|----------|--|--------|--|
|          | BY:Scott Pierce, President/Director/Authorized Agent |        | BY:  |
|          |  |        | BY:  |
|          |  |        | BY:  |
|          |  |        | BY:  |

603. CASH(X TO)( FROM) SELLER

| L. SETTLEMENT CHARGES   |            | Page 2           |
|---|------------|------------------|
|   | PAID FROM  | PAID FROM        |
| 700. TOTAL COMMISSION Based on Price         \$ 625,000.00 @ 6.0000 % 37,500.00           Division of Commission (line 700) as Follows: | BORROWER'S | SELLERS          |
| 701. \$ 18,750.00 to The Gibson Company   | FUNDS AT   | FUNDS AT         |
| 701. \$ 18,750.00 to Block + Lot Real Estate  | SETTLEMENT | SETTLEMENT       |
| 703. Commission Paid at Settlement  | <u> </u>   | 37,500.00        |
| 704. to   |            | 37,300.00        |
| 800. ITEMS PAYABLE IN CONNECTION WITH LOAN  |            |                  |
| 801. Loan Origination Fee 0.2500 % to Traditional Bank  | 1,187.50   |                  |
| 802. Loan Discount % to   | .,,        |                  |
| 803. Appraisal Fee to Traditional Bank FBO Avenue Appraisals, LLC   | 1,400.00   |                  |
| 804. Administrative Fee to Traditional Bank   | 400.00     |                  |
| 805. Processing Fee to  |            |                  |
| 806. Flood Certification Fee to Traditional Bank  | 12.00      |                  |
| 807. Assumption Fee to  |            |                  |
| 808.  |            |                  |
| 809.  |            |                  |
| 810.  |            |                  |
| 811.  |            |                  |
| 900. ITEMS REQUIRED BY LENDER TO BE PAID IN ADVANCE   | 1          |                  |
| 901. Interest From 05/10/23 to 06/01/23 @ \$ /day ( 22 days %)  |            |                  |
| 902. Mortgage Insurance Premium for months to   |            |                  |
| 903. Hazard Insurance Premium for years to  |            |                  |
| 904.  |            |                  |
| 905.  |            |                  |
| 1000. RESERVES DEPOSITED WITH LENDER  |            |                  |
| 1001. Hazard Insurance months @ \$ per month  |            |                  |
| 1002. Mortgage Insurance months @ \$ per month  |            |                  |
| 1003. Supplemental months @ \$ per month  |            |                  |
| 1004. County Taxes months @ \$ per month  |            |                  |
| 1005. Assessments months @ \$ per month   |            |                  |
| 1006. months @ \$ per month   |            |                  |
| 1007. months @ \$ per month   |            |                  |
| 1008. months @ \$ per month   |            |                  |
| 1100. TITLE CHARGES   |            |                  |
| 1101. Settlement or Closing Fee to  | 100.00     |                  |
| 1102. Corporate Resolution Prep Fee to McBrayer PLLC  | 100.00     |                  |
| 1103. Title Examination to McBrayer PLLC  | 250.00     |                  |
| 1104. Title Insurance Binder to 1105. Deed Preparation x 3 to McBrayer PLLC   |            | 450.00           |
| 1105. Deed Preparation x 3 to McBrayer PLLC 1106. Closing Fee to McBrayer PLLC  |            | 450.00<br>150.00 |
| 1107. Attorney's Fees to McBrayer PLLC  | 350.00     | 130.00           |
| (includes above item numbers:   | 330.00     |                  |
| 1108. Title Insurance to Old Republic National Title Insurance Company  | 2,723.44   |                  |
| (includes above item numbers:   | 2,. 20. 14 |                  |
| 1109. Lender's Coverage \$ 475,000.00 1,875.56  |            |                  |
| 1110. Owner's Coverage \$ 625,000.00 847.88   |            |                  |
| 1111.   |            |                  |
| 1112.   |            |                  |
| 1113.   |            |                  |
| 1200. GOVERNMENT RECORDING AND TRANSFER CHARGES   |            |                  |
| 1201. Recording Fees: Deed \$ 50.00; Mortgage \$ 80.00; Releases \$   | 130.00     |                  |
| 1202. City/County Tax/Stamps: Deed ; Mortgage   |            | 625.00           |
| 1203. State Tax/Stamps: Deed ; Mortgage   |            |                  |
| 1204. Quitclaim Deed Recording Fees to Fayette County Clerk   |            | 100.00           |
| 1205. Assignment of Rents Recording to Fayette County Clerk   | 68.00      |                  |
| 1300. ADDITIONAL SETTLEMENT CHARGES   |            |                  |
| 1301. Survey to   |            |                  |
| 1302. Pest Inspection to  |            |                  |
| 1303.   |            |                  |
| 1304.   |            |                  |
| 1305.   |            |                  |
|   |            | _                |

1400. TOTAL SETTLEMENT CHARGES (Enter on Lines 103, Section J and 502, Section K)

By signing page 1 of this statement, the signatories acknowledge receipt of a completed copy of page 2 of this two page statement.

McBrayer PLLC, Settlement Agent

6,620.94

38,825.00