LFUCG Division of Central Purchasing 200 East Main Street, Room 338 Lexington, KY 40507

September 19, 2019

RE: Bid #87-2019 Telecommunications Franchise: Letter of Intent to enter into a non-exclusive telecommunications franchise.

SQF, LLC, a Delaware LLC authorized to do business in the Commonwealth of Kentucky, having thoroughly reviewed all documents provided with Bid #87-2019, including Ordinance 69-2016, hereby expresses its intent to enter into a non-exclusive telecommunications franchise with the City of Lexington, KY.

In support of the application SQF, LLC has provided the following:

- An application with the information required in section 4 of Ordinance 69-2016
- Completed Event Invitation
- Completed Supplier Response
- Check for \$500

If you have any questions or require any additional information please do not hesitate to reach out at any time. I look forward to meeting with the City in the near future. Thank you very much for your time and consideration.

Sincerely,

Maureen A. Hopkins

Supplier Info	rmation
Company Name:	SQF, LLC
	Maureen Hopkins, Division Counsel
	16 Middle Street, 4th Floor
	Portland, ME 04101
Phone:	207-749-7374
Fax:	207-221-1635
Email:	mhopkins@tilsontech.com
Supplier Note	es
Online responses a Central Purchasing	are NOT being accepted for this procurement – All submittals must be delivered to the Division of as indicated in the bid documents. No digital signature is required on this page.
Maureen Hopkins	Maureen Hopkins
Print Name	Signaturé

SQF, LLC Ir	nformation
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Address: 16 Middle St

4th Floor

Portland, ME 04101

Phone: (207) 591-6427

Online responses are NOT being accepted for this procuremen	t – All submittals must be delivered to the Division of
Central Purchasing as indicated in the bid documents. No digital	al signature is required on this page.
Central Purchasing as indicated in the bid documents. No digital	mhopkins@tilsontech.com
Signature	Email

### SQF, LLC Application for Non-Exclusive Telecommunications Franchise Agreement

As required by Section 4(d) of Ordinance 69-2016, SQF, LLC has (i) examined the Ordinance and the application documents thoroughly, (ii) familiarized itself with local conditions that may in any manner affect performance under this Ordinance, and (iii) familiarized itself with federal, state and local laws, Ordinances, rules and regulations affecting performance under the franchise.

In support of the application, SQF, LLC provides the following information:

### 4(f)(1): Name and Address of Applicant

SQF, LLC

ATTN: Maureen Hopkins, Division Counsel

16 Middle Street, 4<sup>th</sup> Floor

Portland, ME 04101 Phone: 207-749-7374 Fax: 207-221-1635

Email: mhopkins@tilsontech.com

### **EMERGENCY CONTACT**

**SQF** Network

Phone: 207-358-7467 – this number is staffed 24/7/365

Email: SQFnotifications@tilsontech.com

### 4(f)(2): Description of Proposed System

SQF, LLC is a telecommunications infrastructure provider. SQF owns and operates infrastructure and support systems for wireless telecommunications and internet services providers. SQF would like to own and operate a Telecommunications System consisting of new and replacement utility poles, light poles and other similar structures in the public right-of-way to support wireless telecommunications and wireless internet facilities owned and operated by others duly authorized to do so.

### 4(f)(3): Services

SQF proposes to own a Telecommunications System consisting of infrastructure in the public right-of-way for the purposes of supporting wireless telecommunications and wireless internet facilities owned and operated by others duly authorized to do so.

### 4(f)(4): Application Organization

SQF, LLC is a Delaware Limited Liability Company, authorized to do business in the Commonwealth of Kentucky by the Secretary of State. Please see SQF, LLC's Certificate of Authority as a Foreign Business Entity attached hereto as Exhibit A.

### 4(f)(5-9): Technical Description

SQF, LLC is applying for a franchise agreement with the City of Lexington in order to offer new and replacement infrastructure to support small wireless facilities and wireless internet facilities. SQF intends to request to enter into the City's decommissioning agreement, so that we can provide replacement street light infrastructure to interested wireless service providers who are not in the practice of owning poles in the right-of-way. At this time SQF does not have exact numbers, or locations, for proposed facilities. We are working closely with a wireless telecommunications service provider that has expressed interest in having SQF own replacement street light fixtures to support their small wireless facilities. SQF will provide all Telecommunications Systems design and technical specifications to the City for review as soon as the design process is completed. SQF will provide a statement from a Kentucky licensed professional engineer that the planned system and operations thereof would meet all the requirements set forth herein.

### 4(f)(10)

SQF, LLC is a Competitive Telecommunications Carrier in 49 states (where required) and currently owns infrastructure in 13 states supporting small wireless facilities and wireless internet facilities.

### 4(f)(11)

A copy of SQF, LLC's certificate of authority from the PSC is attached hereto as Exhibit B.

### 4(f)(12)

A Certificate of Insurance is attached hereto as Exhibit C.

### 4(f)(13)

A statement signed by Applicant that Applicant agrees to be bound by all provisions of this Ordinance and its franchise and agrees to obtain all applicable permits and authorizations prior to constructing, installing, or operating a system in the right-of-way is attached hereto as Exhibit D.

#### 4(g) Certification

The information provided in SQF, LLC's application is hereby certified as true and correct and SQF acknowledges responsibility to certify to the Government any material changes to the information provided in the completed application during the term of any franchise.

By: Maureen Hopkins
Title: Division Counsel

Date: 9/19/19

# Exhibit A

SQF, LLC's Certificate of Authority as a Foreign Business Entity

[remainder of this page intentionally left blank]

# Commonwealth of Kentucky Alison Lundergan Grimes, Secretary of St

L902 0994214.06 Alison Lundergan Grimes Secretary of State Received and Filed 8/17/2017 3:44:48 PM Fee receipt: \$90.00

Alison Lundergan Grimes Secretary of State P. O. Box 718 Frankfort, KY 40602-0718 (502) 564-3490 http://www.sos.ky.gov

# Certificate of Authority Foreign Business Entity

**FBE** 

Pursuant to the provisions of KRS Chapter 14A and KRS Chapter 275 the undersigned hereby applies for authority to transact business in Kentucky on behalf of the entity named below and, for that purpose, submits the following statements:

- 1. The entity is a **profit** limited liability company.
- The name of the entity is SQF, LLC.
- The name of the entity to be used in Kentucky is SQF, LLC.
- 4. The state or country under whose law the entity is organized is Maine.
- 5. The date of organization is 7/11/2012.
- 6. The mailing address of the entity's principal office is 245 Commercial St Ste 203, Portland, ME 04101.
- 7. The street address of the entity's registered office in Kentucky is **421 W Main St**, **Frankfort**, **KY 40601** and the name of the registered agent in that office is **Corporation Service Company**.
- 8. The names and business addresses of the entity's representatives:
- 9. I certify that, as of the date of filing of this application, the above-named entity validly exists under the laws of the jurisdiction of its formation.
- 10. This application will be effective on filing.

Signature of Authorized Representative: Nicholas Bournakel

I, Corporation Service Company, consent to serve as the Registered Agent on behalf of the business entity.

Signature of Registered Agent or individual signing on behalf of the company serving as Registered Agent:

**Judith Reyes** 

# Exhibit B

SQF, LLC's certificate of authority from the PSC

[remainder of this page intentionally left blank]

9/19/2019 SQF, LLC

Navigation Reports PSC Home

# **KY Public Service Commission**

# **Utility Information**

General	Address	Comments	Counties	Groups
Utility ID	Common	•		
_	Company			
5057620	SQF, LLC			
Utility Type				
505	Competit	ive Local Exchange Carrie	r	
303	Competit	ive Local Exchange Carrie	.1	
Utility Status	Utility Ma	ade Active Date	Utility Inactive Date	
A	9/13/201		,	
	, ,			
Class	Report R	equired	<b>Total Customers</b>	
D	N			
Mult Service	Mult Sen	vice Type	Default Address	
		Ilti Service Company	Manager	
	1400 0 110	and octained company	, lanager	
Web Address				
			Last Changed: briann	n. <i>barnett 4/17/201</i> :

# **Exhibit C**

# **Certificate of Insurance**

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### CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 9/19/2019

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

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PRODUCER		CONTACT NAME: Johanna Moore		
Marsh & McLennan Agency LLC 5500 Cherokee Avenue, Suite 30	20	PHONE (A/C, No, Ext): 800-274-0268	FAX (A/C, No):	
Alexandria VA 22312	50	E-MAIL ADDRESS: certificates@marshmma.com	1111	
		INSURER(S) AFFORDING COVER	AGE	NAIC#
		INSURER A: Liberty Mutual Fire Insurance Co	mpany	23035
INSURED	TILSOTECHN1	INSURER B: First Liberty Insurance Corporation	on	33588
SQF, LLC 16 Middle Street		INSURER c : Axis Surplus Insurance Company	/	26620
4th Floor		INSURER D: Endurance American Specialty In	is Co	41718
Portland ME 04101		INSURER E :		
		INSURER F:		
COVERAGES	CERTIFICATE NUMBER: 2047066954	REVISION	NUMBER:	

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS,

TYPE OF INSURANCE	ADDL	SUBR	POLICY NUMBER	POLICY EFF	POLICY EXP	FIMIT	S
X COMMERCIAL GENERAL LIABILITY  CLAIMS-MADE X OCCUR	Y	Y	TB5Z51291916028	12/19/2018	12/19/2019	EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence) MED EXP (Any one person)	\$2,000,000 \$1,000,000 \$10,000
GEN'L AGGREGATE LIMIT APPLIES PER:  POLICY X PRO- DOCUMENT OF THE PRO- D						GENERAL AGGREGATE PRODUCTS - COMP/OP AGG	\$ 2,000,000 \$ 4,000,000 \$ 4,000,000 \$
AUTOMOBILE LIABILITY	Y	Y	ASCZ51291916018	12/19/2018	12/19/2019	COMBINED SINGLE LIMIT (Ea accident) BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident)	\$1,000,000 \$ \$ \$ \$
00001	Y	Υ	ELD30001012500 P00100008395101	4/1/2019 1/19/2019	12/19/2019 12/19/2019	EACH OCCURRENCE AGGREGATE 1st Excess Layer	\$3,000,000 \$3,000,000 \$2,000,000
IND EMPLOYERS' LIABILITY INTERPROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED?  Mandatory in NH)	N/A	Y	WA265D291916039	4/1/2019	4/1/2020		
	TYPE OF INSURANCE  X COMMERCIAL GENERAL LIABILITY  CLAIMS-MADE X OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER:  POLICY X PRO- OTHER:  AUTOMOBILE LIABILITY  X ANY AUTO  OWNED AUTOS ONLY HIRED AUTOS ONLY AUTOS ONLY AUTOS ONLY X UMBRELLA LIAB  X OCCUR  X EXCESS LIAB  CLAIMS-MADE  DED RETENTION \$  WORKERS COMPENSATION  AND EMPLOYERS' LIABILITY  Y/N	X COMMERCIAL GENERAL LIABILITY  CLAIMS-MADE X OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER:  POLICY X PRO- DOTHER:  AUTOMOBILE LIABILITY  X ANY AUTO  OWNED AUTOS ONLY HIRED AUTOS ONLY HIRED AUTOS ONLY AUTOS ONLY  X EXCESS LIAB  CLAIMS-MADE  WORKERS COMPENSATION AND EMPLOYERS' LIABILITY  ANYPROPRIETOR/PARTNER/EXECUTIVE  Y/ N ANYPROPRIETOR/PARTNER/EXECUTIVE ANYPROPRIETOR/PARTNER/EXECUT	TYPE OF INSURANCE  X COMMERCIAL GENERAL LIABILITY  CLAIMS-MADE X OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER:  POLICY X PRO- OTHER:  AUTOMOBILE LIABILITY  X ANY AUTO  OWNED AUTOS ONLY HIRED AUTOS ONLY HIRED AUTOS ONLY AUTOS ONLY AUTOS ONLY AUTOS ONLY X EXCESS LIAB  DED RETENTION\$  WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANYPROPRIETOR/PARTINER/EXECUTIVE Y N/A ANYPROPRIETOR/PARTINER/EXECUTIVE Y N/A MANDATORY IN HI)  N/A	X COMMERCIAL GENERAL LIABILITY  CLAIMS-MADE X OCCUR  CLAIMS-MADE X OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER:  POLICY X PRODUCY X PRODUCY LOC  OTHER:  AUTOMOBILE LIABILITY  X ANY AUTO  OWNED  AUTOS ONLY  AUTOS ONLY  AUTOS ONLY  AUTOS ONLY  AUTOS ONLY  X EXCESS LIAB  CLAIMS-MADE  DED  RETENTION \$  WORKERS COMPENSATION AND FORDERS LIABILITY  ANY PROPRIETOR/PARTNER/EXECUTIVE Y  N/A  WA265D291916039	TYPE OF INSURANCE  INSU WYD  POLICY NUMBER  (MM/DD/YYY)  X COMMERCIAL GENERAL LIABILITY  Y Y TB5Z51291916028  12/19/2018  GEN'L AGGREGATE LIMIT APPLIES PER:  POLICY X PRO- OTHER:  AUTOMOBILE LIABILITY  X ANY AUTO  OWNED AUTOS ONLY HIRED AUTOS ONLY HIRED AUTOS ONLY AUTOS ONLY AUTOS ONLY AUTOS ONLY AUTOS ONLY  X EXCESS LIAB  CLAIMS-MADE  DED  RETENTION \$  WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANYPROPRIETOR/PARTNER/EXECUTIVE Y N/A  N/A  WA265D291916039  4/1/2019	X COMMERCIAL GENERAL LIABILITY Y Y TB5Z51291916028  12/19/2018  12/19/2018  12/19/2018  12/19/2019  GEN'L AGGREGATE LIMIT APPLIES PER: POLICY X PRODUCY X PRODUCY LOC OTHER:  AUTOMOBILE LIABILITY X ANY AUTO OWNED AUTOS ONLY HIRED AUTOS ONLY HIRED AUTOS ONLY AUTOS ONLY AUTOS ONLY X EXCESS LIAB CLAIMS-MADE  DED RETENTION\$  WORKERS COMPENSATION AND EMPLOYERS' LIABILITY X WA265D291916039  4/1/2019 12/19/2019 4/1/2019 4/1/2019 4/1/2020	TYPE OF INSURANCE  INS

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required) Per the cancellation clause contained in the policies noted on this certificate, the policy provisions include at least 30 days notice of cancellation except for non-payment of premium.

CERTIFICATE HOLDER	CANCELLATION
Lexington-Fayette Urban County Government	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
200 E. Main St. Lexington KY 40507	Authorized REPRESENTATIVE Johann & Moore

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### Exhibit D

# Certification Required by Section 4(f)(13) of Ordinance 69-2016

SQF, LLC agrees to be bound by all provisions of this Ordinance and its franchise and agrees to obtain all applicable permits and authorizations prior to constructing, installing, or operating a system in the right-of-way.

By: Maureen Hopkins

Title: Division Counsel Date: September 19, 2019

## **TILSON TECHNOLOGY MANAGEMENT**

BANGOR SAVINGS BANK

52-7438 2112

663035

0

16 MIDDLE ST., 4TH FLOOR PORTLAND, ME 04101 (207) 591-6427 • ap@tilsontech.com

DATE

CHECK NO.

September 17, 2019 663035 \$\*\*\*\*\*500.00

Lexington-Fayette Urban couty 200 E Main St Room 338 PAY

Lexington, KY

TO THE ORDER OF

40507

AUTHORIZED SIGNATURE

					TILSON TECHNOLOGY MANAGEMENT PORTLAND, ME 04101			NT 663035
DATE	INVOICE N	0.	DESCRIPT	ION	INVOI	CE AMOUNT	DEDUCTION	NET
9-11-19	2019.09.11	SQF	Fanchise	Bid -L		500.00	.00	500.00