



June 14, 2023

Lexington-Fayette Urban County Government

200 East Main Street
Lexington, KY 40507
Attn: Wes Holbrook

Re: 2023 Maintenance Quote – enQuesta

Dear Wes,

Systems & Software (S&S) is pleased to present this quotation for a 5-year Support Maintenance Agreement to Lexington-Fayette Urban County Government.

S&S Terms and Conditions:

- Third-party licenses related to enQuesta: Systems and Software reserves the right to bill an additional fee should our end vendors include an annual escalator that exceeds 10%. We do not have exact pricing for the future agreement years but have included a best estimate in the terms provided in this agreement.
- Except as otherwise set forth herein, this maintenance renewal will be subject to the terms and conditions of the existing support and maintenance agreement between you and S&S. Any changes to support maintenance will be contained in separate quotes related to modifications or enhancements that you request.
- Please provide an authorized signature indicating your acceptance of this quote.

The 5-year maintenance pricing with a fixed 3.25% increase from 2023 to 2027 is as follows:

	YR-1	YR-2	YR-3	YR-4	YR-5	
	Jul-01-23 to Jun-30-23	Jul-01-24 to Jun-30-24	Jul-01-25 to Jun-30-25	Jul-01-26 to Jun-30-26	Jul-01-27 to Jun-30-27	COMBINED
existing - v5	376,773.85	389,019.00	401,662.12	414,716.14	428,194.41	2,010,365.52
added - v6	33,790.31	34,888.50	36,022.38	37,193.11	38,401.89	180,296.19
TOTAL	410,564.17	423,907.50	437,684.50	451,909.25	466,596.30	2,190,661.72
\$ SAVINGS WITH 5-YR CONTRACT	13,634.97	42,711.55	75,596.46	112,699.80	154,473.65	399,116.43
	% SAVINGS WITH 5-YR CONTRACT					15.41%

The quotation above is subject to an amended support and maintenance agreement being finalized by September 30, 2023, and payment for year-1 in the amount of \$410,564.17 being received by Systems & Software by July 14, 2023.



We appreciate the opportunity to be of continued service and values your business. If there are any questions about this quote, please do not hesitate to reach out to your Customer Success Manager.

IN WITNESS WHEREOF, the undersigned have executed this AGREEMENT on the dates listed below:

Customer/Organization: Lexington-Fayette Urban County Government

Date: _____
Lexington-Fayette Urban County Government

Date: _____
Shannon Martin, VP of Sales & Marketing

Each individual signing this agreement directly and expressly warrants that they have been given and has received and accepted authority to sign and execute the agreement on behalf of the party for whom it is indicated. They have further been expressly given and received and accepted authority to enter into a binding agreement on behalf of such party concerning the matters contained herein and as stated herein.