



Lexington-Fayette Urban County Government
DEPARTMENT OF FINANCE & ADMINISTRATION

Jim Gray
Mayor

Jane C. Driskell
Commissioner

MEMORANDUM

To: Mayor Jim Gray

From: Todd Slatin, Acting Director *(TS)*
Division of Central Purchasing

Date: April 18, 2012

Subject: Bid #33-2012 – Hazardous Gas Detection Systems

Bids were received in the Division of Central Purchasing on March 26, 2012 for the purpose of establishing a price contract for Hazardous Gas Detection Systems for the Division of Water Quality. There is no guarantee on the quantity that will be purchased during the duration of the contract. Purchases will be made on an “as-needed” basis as budget allows.

Notifications were sent to (731) bidders via Economic Engine with (87) viewing the document. Four (4) bids were received. It should be noted that the method used to determine and rank the bids from least to most expensive was based on one (1) sixteen (16) point controller and one (1) of each additional associated items necessary for a functioning hazardous gas detection system. The rankings as determined by this method are as follows:

- | | |
|------------------------------------|-------------|
| 1. George E. Booth Co. | \$19,933.00 |
| 2. Industrial Products Corporation | \$20,554.80 |
| 3. Meters & Controls Company, Inc. | \$21,000.95 |
| 4. Mine Safety Appliance Co. | \$29,503.00 |

As indicated above and based solely on cumulative unit price totals submitted, the lowest bid was submitted by George W. Booth Co. Second low bid was submitted by Industrial Products Corporation. The low bid submitted by George W. Booth Co. was for an “or equal” equipment. The Division of Water Quality in the exercise of due diligence and after careful review of the bid submittal and supporting equipment documentation provided by the George E. Booth Co has determined that the proposed sixteen (16) point controller is void of several necessary and critical components including but not limited to 4 – 20 mA retransmission output cards to ensure “communication” with both the current and future SCADA system(s) installed at the Town Branch WWTP, West Hickman WWTP and Pump Stations. As such, the “Bid Submittal” by the George E. Booth Co. is rejected for failure to provide an acceptable “or equal” alternative to original Bid Specifications.

The second low bid submitted by Industrial Products Corporation meets bid specifications and is within budgetary constraints. Therefore, I recommend that the bid submitted by Industrial Products Corporation be accepted.