

BUDGET, FINANCE & ECONOMIC DEVELOPMENT COMMITTEE

Financial Update

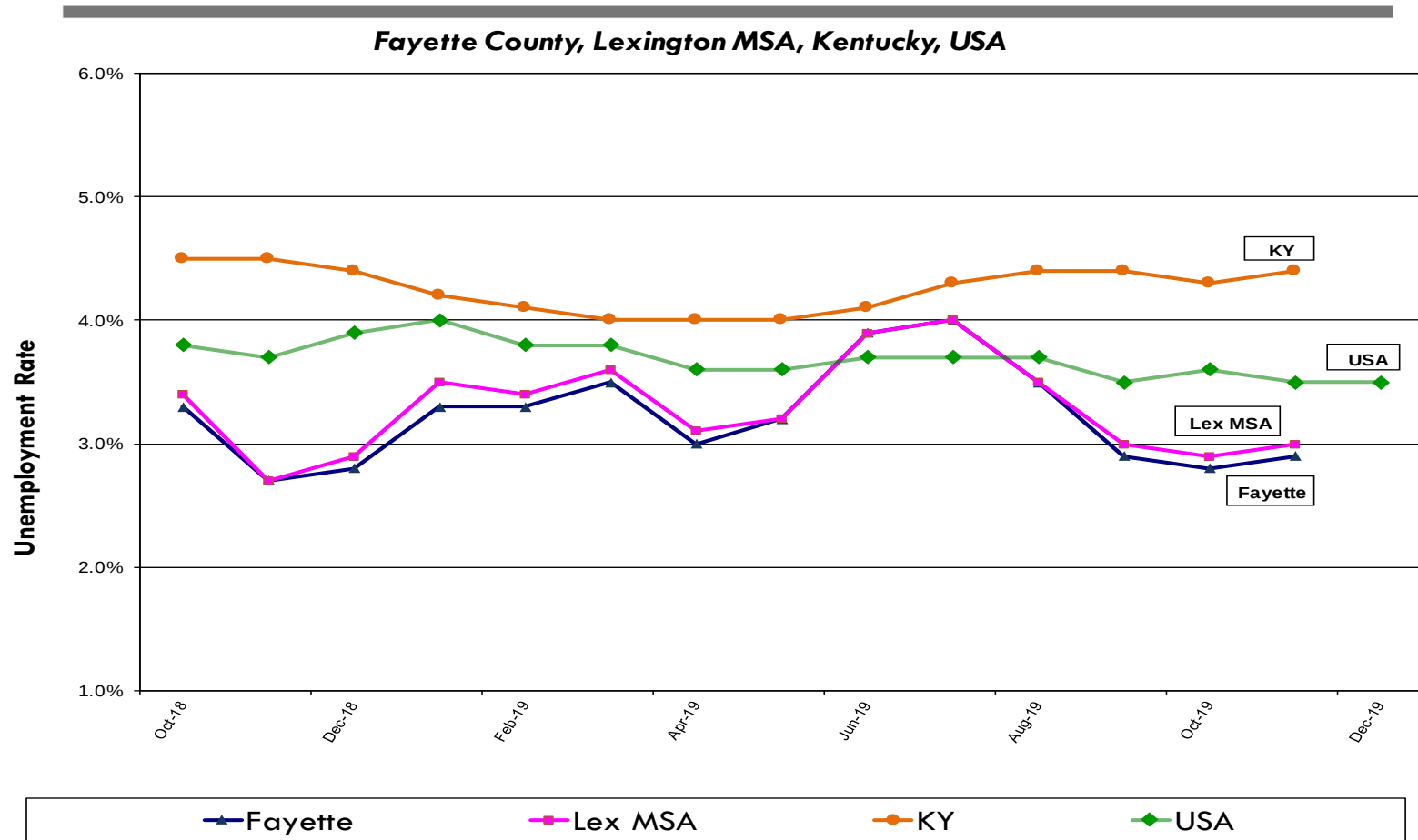
January 28, 2019



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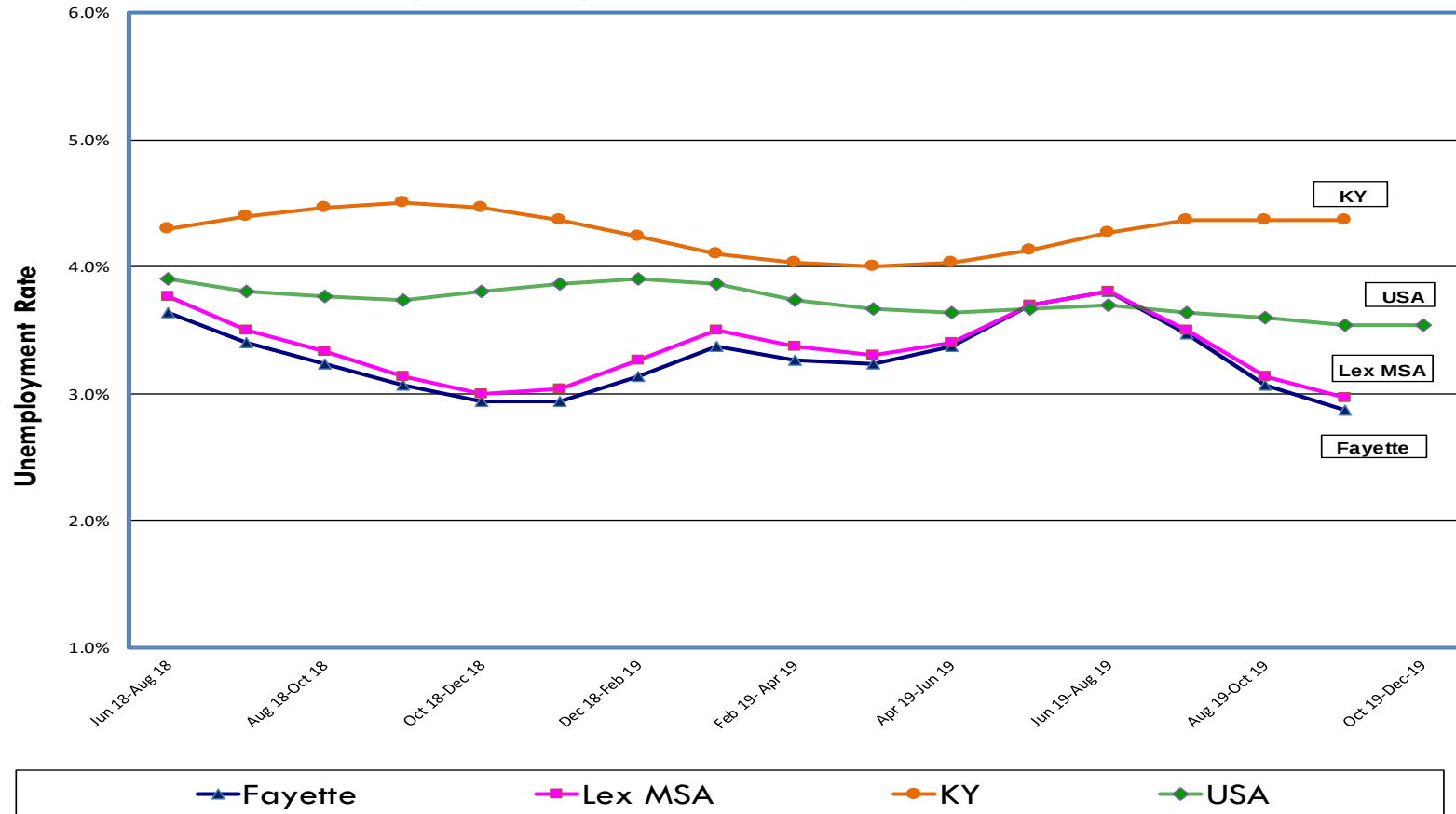
Comparative Unemployment Rates





Comparative Unemployment Rates Three Month Moving Average

Fayette County, Lexington MSA, Kentucky, USA





Comparison of Economic Indicators

2018 / 2019

Economic Indicators		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Fayette County Unemployment Rate	2017	4.0%	3.9%	3.9%	3.6%	3.6%	4.4%	4.5%	3.9%	3.2%	3.2%	3.1%	2.8%
	2018	3.0%	3.6%	3.4%	3.0%	3.2%	4.0%	3.8%	3.2%	3.2%	3.3%	2.7%	2.8%
	2019	3.3%	3.3%	3.5%	3.0%	3.2%	3.9%	4.0%	3.4%	2.9%	2.8%	2.9%	N/A
Quarterly Fayette County Employment	2017	-	-	192,217	-	-	194,097	-	-	196,127	-	-	199,897
	2018	-	-	191,518	-	-	193,808	-	-	194,593	-	-	194,528
	2019	-	-	191,509	-	-	196,409	-	-	N/A	-	-	N/A
Fayette County Permits Issued	2017	876	739	924	899	1,357	995	1,207	1,283	1,054	1,053	994	965
	2018	914	927	979	993	1,547	1,432	1,260	1,187	999	1,243	952	760
	2019	1,017	846	986	1,316	1,528	1,350	1,379	1,231	1,018	1,163	1,232	765
Fayette County New Business Business Licenses	2017	201	253	418	468	621	328	206	281	205	247	213	140
	2018	219	250	379	751	535	286	166	264	209	279	174	149
	2019	216	259	446	736	557	297	267	264	244	277	221	171
Home Sales (MSA)	2017	776	794	1,060	1,067	1,411	1,428	1,353	1,311	1,084	1,115	951	1,000
	2018	728	700	1,042	1,085	1,281	1,380	1,294	1,339	1,010	1,086	953	887
	2019	619	805	1,088	1,180	1,412	1,322	1,405	1,389	1,180	1,169	1,002	N/A
Fayette County Foreclosures	2017	27	17	16	19	16	17	20	22	19	16	26	16
	2018	21	0	22	21	21	22	16	25	28	14	0	15
	2019	11	16	14	18	13	18	11	12	10	16	11	11

N/A indicates information not available.

BLS Release Dates for Fayette Co. Quarterly Employment - 6 months after quarter end



FY 2020 Code Enforcement Nuisance Abatement/Lien Collections

<u>Month</u>	<u>Administrative Collection</u>		<u>Miscellaneous</u>		<u>Penalty & Interest</u>		<u>Total Collections</u>	
	<u>Fees</u>							
	<u>FY 2020</u>	<u>FY 2019</u>	<u>FY 2020</u>	<u>FY 2019</u>	<u>FY 2020</u>	<u>FY 2019</u>	<u>FY 2020</u>	<u>FY 2019</u>
July	450	675	5,057	1,430	89,851	15,407	95,358	17,512
August	450	75	4,058	2,068	77,099	61,651	81,607	63,794
September	450	225	8,930	4,083	72,184	31,372	81,564	35,680
October	450	150	5,457	2,431	68,296	88,286	74,203	90,867
November	175	225	2,387	1,247	89,632	28,552	92,194	30,024
December	75	375	6,448	1,548	75,543	33,737	82,065	35,660
<u>Totals</u>	2,050	1,725	32,337	12,808	472,604	259,004	506,992	273,537



December 2019 YTD Actual Compared to Adopted Budget

<u>Revenue Category</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>%Var</u>
OLT- Employee Withholding	102,593,681	102,716,099	(122,418)	-0.1%
OLT - Net Profit	12,103,815	11,637,812	466,003	4.0%
Insurance	17,492,846	17,568,043	(75,198)	-0.4%
Franchise Fees	12,295,334	12,602,898	(307,564)	-2.4%
TOTALS	144,485,675	144,524,853	(39,177)	0.0%

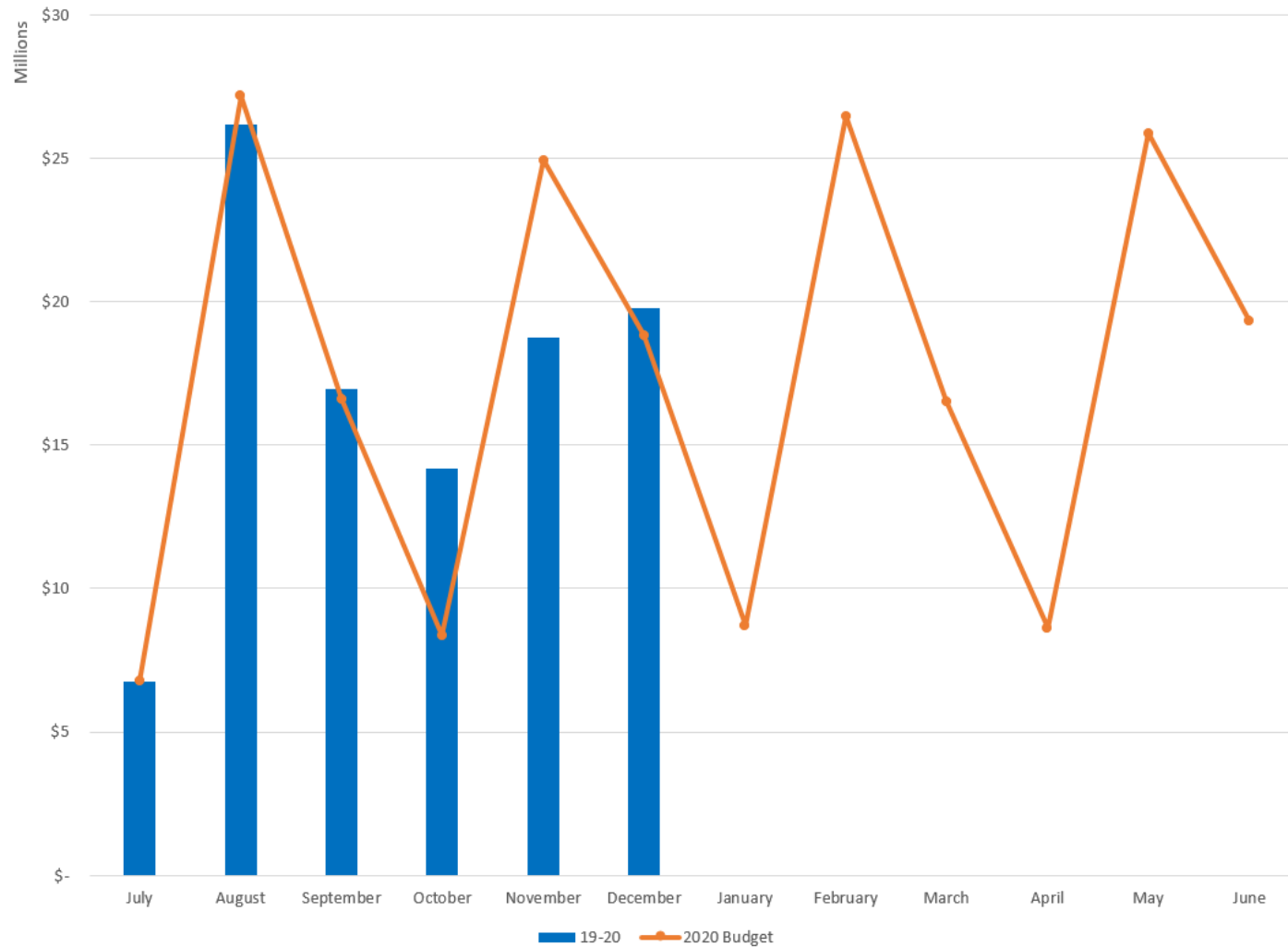


December 2019 YTD/December 2018 YTD Current Year Compared to Prior Year

<u>Revenue Category</u>	<u>Dec '19 YTD</u>	<u>Dec '18 YTD</u>	<u>Variance</u>	<u>%Var</u>
OLT- Employee Withholding	102,593,681	100,412,562	2,181,119	2.2%
OLT - Net Profit	12,103,815	11,788,664	315,151	2.7%
Insurance	17,492,846	16,440,408	1,052,437	6.4%
Franchise Fees	12,295,334	11,542,955	752,378	6.5%
TOTALS	144,485,675	140,184,590	4,301,085	3.1%

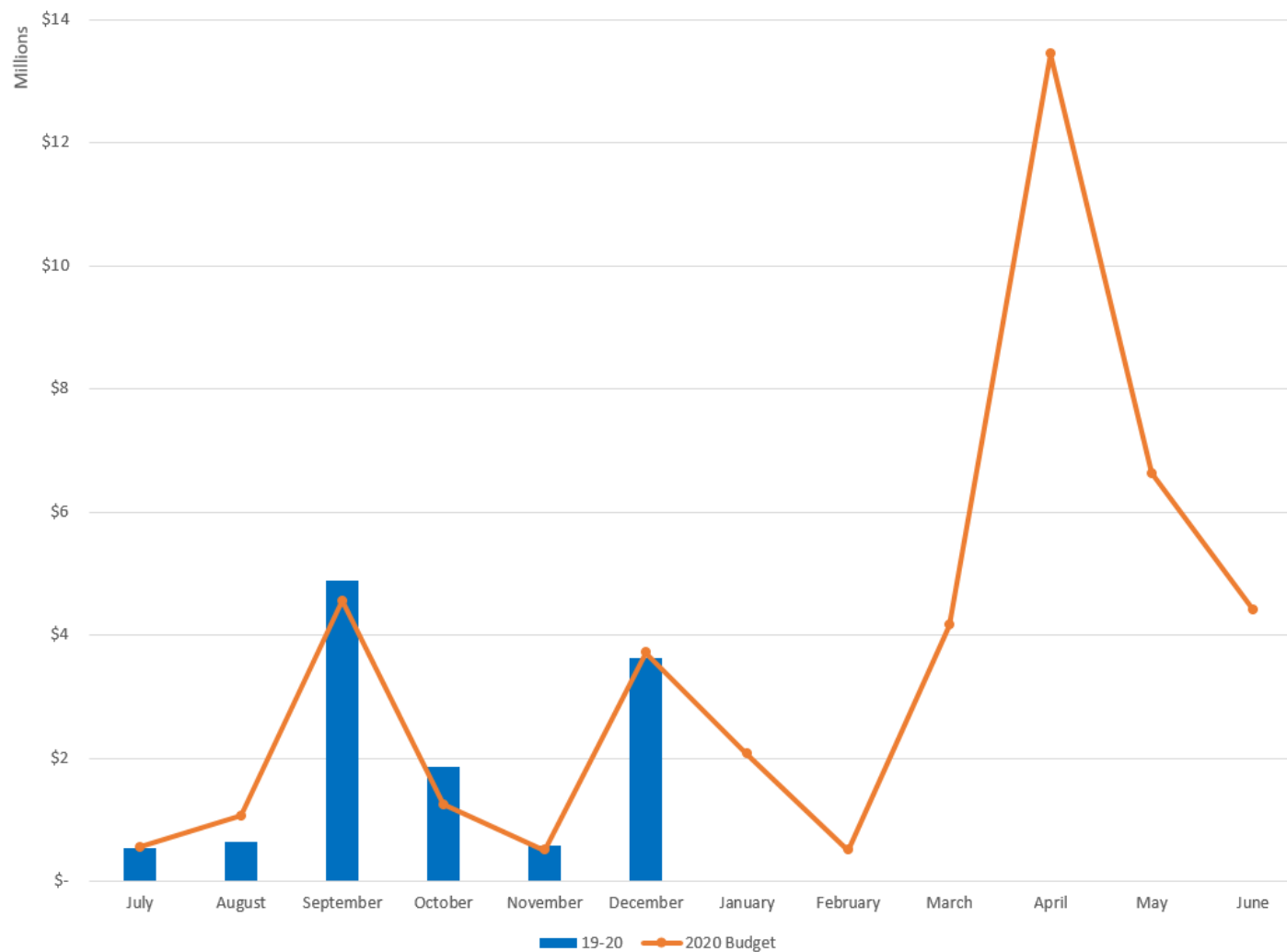


FY20 Payroll WH Actuals vs. Budget





FY20 Net Profit Actuals vs Budget





2020 Fiscal year – Cash Flow Variance Revenue (Actual to Budget)

<i>For the six months ended December 31, 2019</i>				
	Actuals	Budget	Variance	% Var
<u>Revenue</u>				
Payroll Withholding	102,593,681	102,716,099	(122,418)	-0.1%
Net Profit	12,103,815	11,637,812	466,003	4.0%
Insurance	17,492,846	17,568,043	(75,198)	-0.4%
Franchise Fees	12,295,334	12,602,898	(307,564)	-2.4%
Other Licenses & Permits	3,907,487	3,340,525	566,962	17.0%
Property Tax Accounts	21,670,202	21,514,542	155,660	0.7%
Services	12,456,288	11,240,247	1,216,041	10.8%
Fines and Forfeitures	115,200	130,100	(14,900)	-11.5%
Intergovernmental Revenue	223,985	162,376	61,609	37.9%
Property Sales	64,444	75,000	(10,556)	-14.1%
Investment Income	611,674	476,990	134,684	28.2%
Other Income	2,085,594	1,418,309	667,285	47.0%
Total Revenues	\$185,620,549	\$182,882,941	\$2,737,608	1.5%

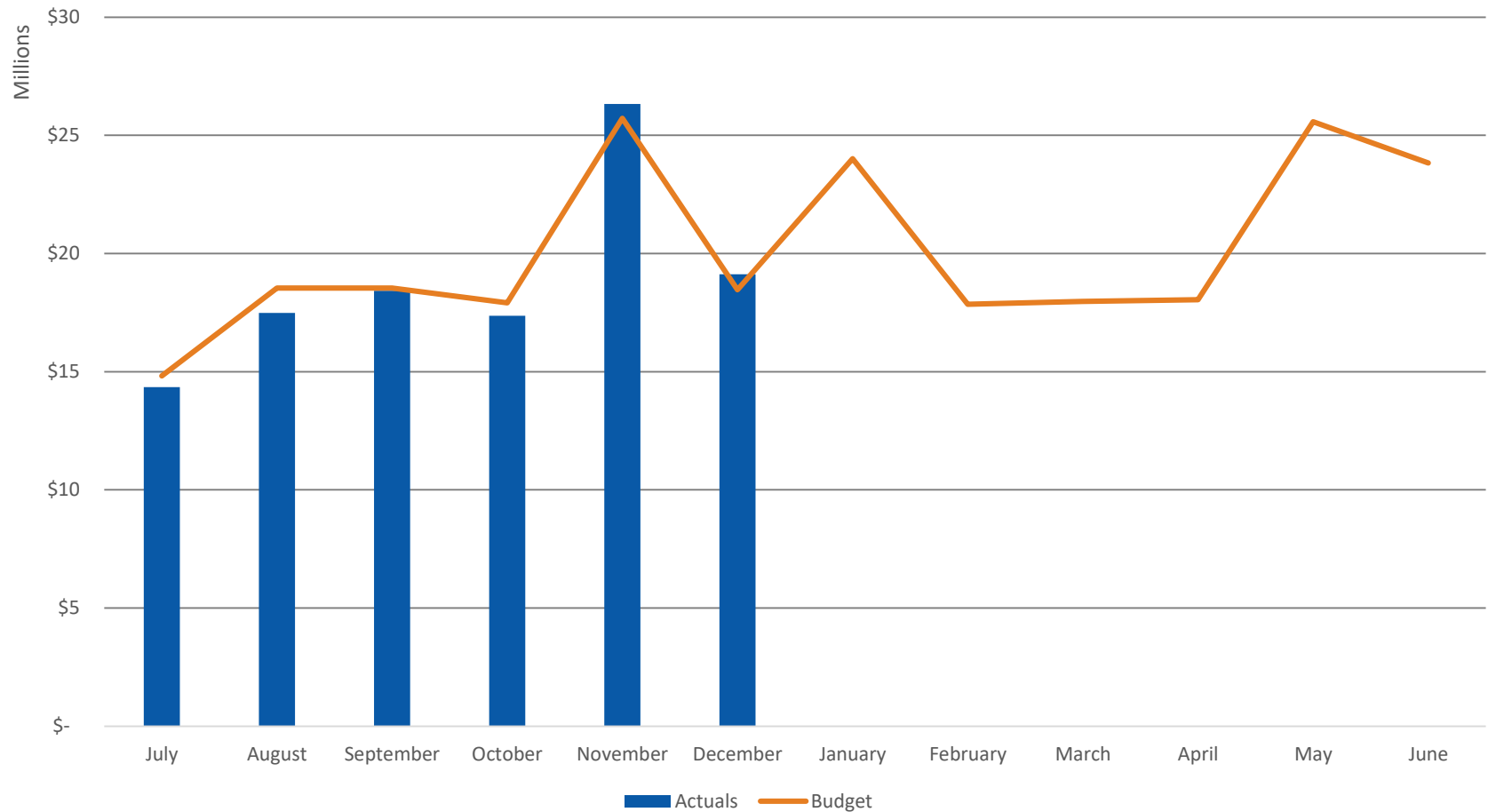


2020 Fiscal Year – Cash Flow Variance Expense (Actual to Budget)

<i>For the six months ended December 31, 2019</i>				
	Actuals	Budget	Variance	% Var
<u>Expense</u>				
Personnel	113,081,745	114,009,878	928,133	0.8%
Operating	22,339,256	26,318,956	3,979,699	15.1%
Insurance Expense	954,723	968,725	14,002	1.4%
Debt Service	31,126,865	31,126,865	0	-
Partner Agencies	9,593,027	10,888,927	1,295,900	11.9%
Capital	263,819	260,322	(3,496)	-1.3%
Total Expenses	\$177,359,435	\$183,573,674	\$6,214,239	3.4%
Transfers	2,795,304	2,527,386	(267,918)	-7.2%
Change in Fund Balance	\$5,465,810	(\$3,218,119)	\$8,683,929	

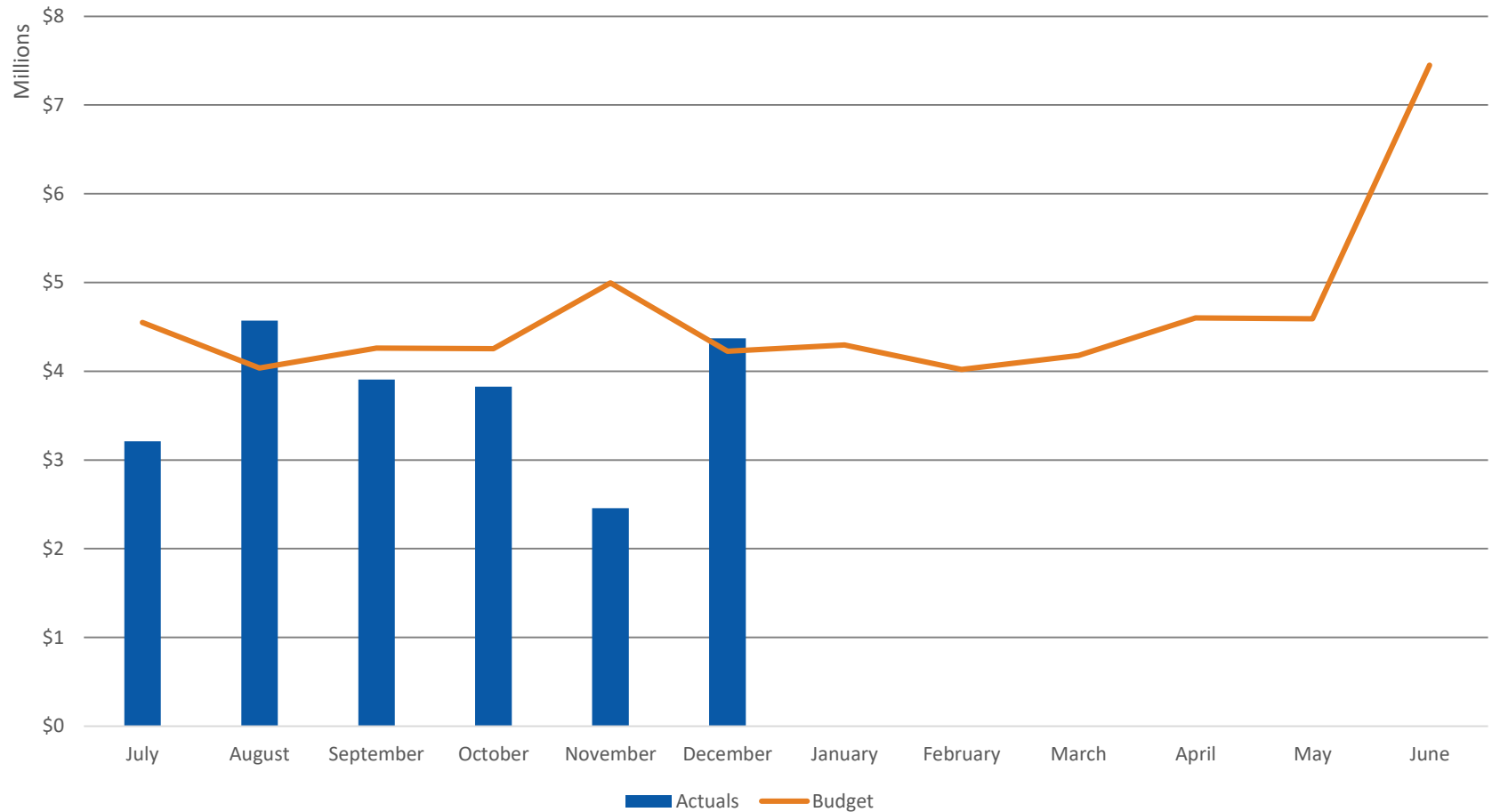


FY20 Personnel Budget v. Actuals





FY20 Operating Budget v. Actuals





2020 Fiscal Year - Cash Flow Variance Revenue (CY to PY)

<i>For the six months ended December 31, 2019</i>				
	FY 2020	FY 2019	Variance	% Var
<u>Revenue</u>				
Payroll Withholding	102,593,681	100,412,562	2,181,119	2.2%
Net Profit	12,103,815	11,788,664	315,151	2.7%
Insurance	17,492,846	16,440,408	1,052,437	6.4%
Franchise Fees	12,295,334	11,542,955	752,378	6.5%
Other Licenses & Permits	3,907,487	3,694,153	213,334	5.8%
Property Tax Accounts	21,670,202	20,758,259	911,942	4.4%
Services	12,456,288	10,683,415	1,772,874	16.6%
Fines and Forfeitures	115,200	144,334	(29,134)	-20.2%
Intergovernmental Revenue	223,985	96,638	127,346	131.8%
Property Sales	64,444	112,665	(48,222)	-42.8%
Investment Income	611,674	696,424	(84,750)	-12.2%
Other Financing Sources	-	591,000	(591,000)	-100.0%
Other Income	2,085,594	1,892,865	191,797	10.1%
Total Revenues	\$185,620,549	\$178,854,344	\$6,766,205	3.8%

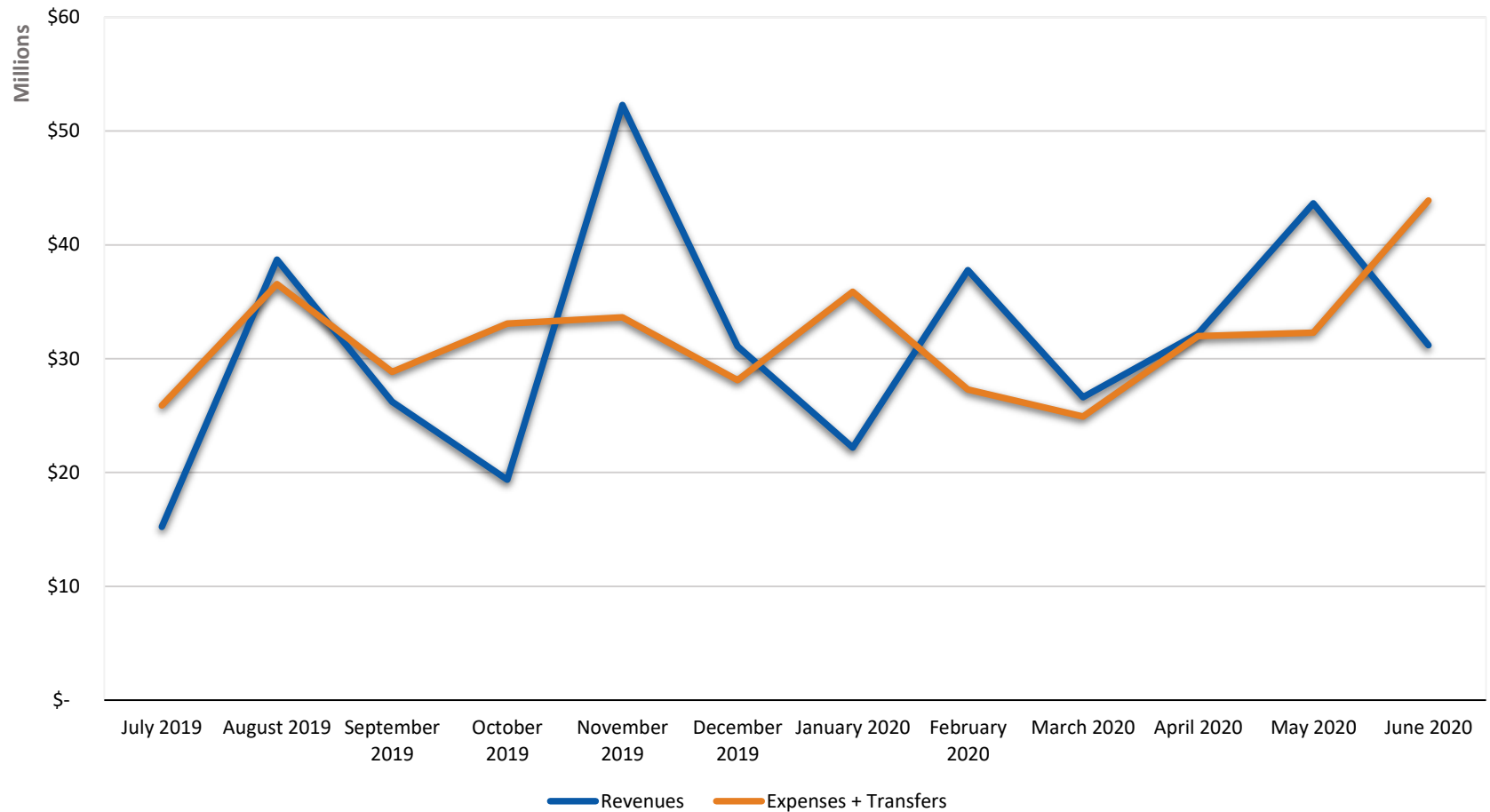


2020 Fiscal Year - Cash Flow Variance Expense (CY to PY)

<i>For the six months ended December 31, 2019</i>				
	FY 2020	FY 2019	Variance	% Var
<u>Expense</u>				
Personnel	113,081,745	110,278,661	(2,803,084)	-2.5%
Operating	22,339,256	22,015,315	(323,941)	-1.5%
Insurance Expense	954,723	938,061	(16,662)	-1.8%
Debt Service	31,126,865	28,146,487	(2,980,378)	-10.6%
Partner Agencies	9,593,027	8,831,125	(761,902)	-8.6%
Capital	263,819	257,892	(5,927)	-2.3%
Total Expenses	\$177,359,435	\$170,467,542	(\$6,891,892)	-4.0%
 Transfers	 2,795,304	 2,548,035	 (247,269)	 -56.0%
 Change in Fund Balance	 \$5,465,810	 \$5,838,767	 (\$372,957)	



FY20 Amended Budgeted Revenues v. Expenses



Questions?



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Revenue Highlights vs Budget December FY20 YTD

- Payroll WH is \$122K below budget
 - Employee Refunds are up \$207K above prior year
- Net Profit is \$466K above budget
 - Net profit refunds being up \$260K over prior year
- Franchise Fees are \$308K below budget
- Other License & Permits are \$567K above budget
 - Regulated fees are up \$450K – this will go down in 2nd half of FY
- Charges for Services are \$1.2M above budget
 - EMS fees, Excess fees & Parks & Rec programs are up
- Other Income is \$667K above budget
 - Penalties & Interest is up \$425K – Nuisances & Abatements up
 - Miscellaneous Income up \$240K



Expenditure Highlights vs Budget December FY20 YTD

- Personnel is \$928K below budget
 - Positive variance in health insurance
 - Overtime is over budget
- Operating is \$3.9M below budget
 - \$1M variance in software maintenance
 - \$500K for Body Cam software just approved by Council
 - \$500K to be expensed by end of Fiscal Year
 - \$313K variance in Salt
- Partner Agencies is \$1.2M below budget
 - Library payment of \$1.5M is one month behind budget
 - HOPE Center payment of \$425K paid earlier than budgeted