

MAYOR JIM GRAY



LEXINGTON

CHARLES H. MARTIN, P.E.
DIRECTOR
WATER QUALITY

To: Mayor Jim Gray
Lexington Fayette Urban County Council

From: 
Charles H. Martin, P.E., Director
Division of Water Quality

Date: October 6, 2016

Subject: Recommendation for Replacement of Equipment at the West Hickman Creek WWTP

Request

The purpose of this memorandum is to request approval for the purchase of replacement components for the Helixpress #3 Fine Screen and Conveyor assembly in operation at the West Hickman Creek WWTP. The manufacturer, Parkson Corporation, is the sole source for the specified component.

Purpose of Request

Replacement of the existing unit is necessitated due to numerous prior "spot repairs-welds" to said equipment that have resulted in "metal fatigue" for the existing unit which therefore renders said equipment unsuitable for another "spot repair-weld" and thereby warranting the need for said unit replacement.

Replace and repair Cost in FY16

The quote from Parkson Corporation for these components is \$27,571.00. This amount is inclusive of the components and estimated freight charge(s).

Are Funds Budgeted

Funds are budgeted in: 4002-303403-0001-91017

Martin/Hoskins-Squier





Aftermarket - Quotation

1401 W Cypress Creek Road - Suite 100, Fort Lauderdale, FL 33309
 1- 888 PARKSON
 562 Bunker Court, Vernon Hills, IL 60061
 1-800-249-2140

* The Quotation is submitted pursuant to Parkson Corporation's Aftermarket Terms and Conditions, which are attached hereto

Quote Name	Lexington KY H-0013442A&B SPR260 & HCN260 vp 9-14-16	Created Date	9/14/2016
Quote Number	00018005	Expiration Date	10/14/2016
Prepared By	Venetia Parker	Contact Name	Mike Foster
Phone	(847) 837-4958	Phone	(859) 272-1713
Email	vparker@parkson.com	Email	mfoster@lexingtonky.gov
Fax	(954) 252-4085		
Bill To Name	Lexington-Fayette County, KY	Ship To Name	Lexington Fayette County KY
Freight	Prepay and Add	Payment Terms	Net 30
		Estimated Delivery	See Below
		FOB	Shipping Point

Item Number	Product	Line Item Description	Quantity	Sales Price	Total Price
Custom	Customized1	5248-105-239/A4 Spiral Assembly SPR260, Tandem 239" (H-0013442A) <i>FB</i>	1.00	\$15,487.00	\$15,487.00
Custom	Customized2	5248-007-318/A4 Spiral Subassy, HCN260 318" (H-0013442A) <i>FA</i>	1.00	\$10,484.00	\$10,484.00
	notes	Lead Time on HCN260 spiral; 4 Weeks Lead time on SPR260 spiral to be determined at time of order; currently raw spiral needed is on backorder If in stock; 4 Weeks	1.00	\$0.00	\$0.00

Line Items	3	Subtotal	\$25,971.00
		Total Price	\$25,971.00

Please complete information below:

BILL TO Name:	SHIP TO Name:
Address	Address
City, State, Zip	City, State, Zip
PO #:	SHIP TO Attn of:
Bill to - Email	Phone:

All amounts expressed in US Dollars

Quote Acceptance Information

Signature



562 Bunker Court
Vernon Hills IL 60061-1831
Phone 847.816.3700
Fax 847.816.3707

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Sole Source Letter

To: Mike Foster
Company: Lexington Fayette Urban County Govt
Tel: (859) 272-1713
Fax:
Email: mfoster@lexingtonky.gov
Pages: 1
Subject: Product: Hycor® HelixPress® Model SPR260 & Helicon® Model HCN260

Date: September 16, 2016
From: Venetia Parker – Inside Sales
Tel: 847-837-5948
Fax: 954-252-4085
Email: vparker@parkson.com
Cc:

This document is to confirm that Parkson Corporation is the sole source provider for parts for the subject product. Parkson Corporation is the original manufacturer/supplier of the subject product and is the only source for replacement parts.

If I can be of further assistance or should you have any questions, please feel free to contact me.

Sincerely,

Parkson Corporation



JUSTIFICATION FOR SOLE SOURCE CERTIFICATION

Sole Source Purchases are defined clearly, based upon a legitimate need, and are limited to a single supplier. Sole source purchases are normally not allowed except when based upon strong technological grounds such as operational compatibility with existing equipment and related parts or upon a clearly unique and/or cost effective feature requirement. The use of sole source purchases must be justified and shall be limited only to those specific instances in which compatibility or technical performance needs are being satisfied.

Sole Source Services are defined as a service provider providing technical expertise of such a unique nature that the service provider is clearly and justifiably the only practicable source available to provide the service. The justification shall be based on the uniqueness of the service, sole availability at the location required, or warranty or defect correction service obligations of the service provider.

This form must be filled out for the request to purchase any good or non-professional service that requires a competitive procurement process (informal quotes (\$1001-\$10,000), formal quotes (\$10,001 - \$19,999.99), or formal bid (\$20,000 or more) as defined in the LFUCG's Purchasing Manual. This form must be completed in its entirety and attached to the purchase requisition.

Note: Sole Source Purchase requests for goods exceeding \$20,000 will require approval by the Urban County Council by submitting an Administrative Review Form. A copy of this form must be signed off by Central Purchasing and attached to the Administrative Review Form.

Requesting Division

Name: JAMES WORTEN
Division/Dept.: WATER QUALITY / WEST HICKMAN WWTP

Phone: 859-2721713
Email: jworten@lexingtonky.gov

Type of Purchase: (x) Goods/Materials/Equipment () Services

Cost: 27,571.00

Sole Source Request for the Purchase of: A customized replacement 5428-105-239/A4 spiral assembly SPR260, Tandem 239" (H-0013442B) and a 5248-007-318/A4 Spiral Subassy, HCN260 318" (H-0013442A) Fine screen and conveyor assembly in operation at West Hickman Creek WWTP. Indicated equipment/component is as manufactured and provided by Parkson Corporation.

X One Time Purchase

To Establish Sole Source Provider Contract

(subject to annual review and approval by Central Purchasing and/or Urban County Council)

Vendor Information

Business Name: Parkson Corporation

Contact Name: Venetia Parker

Address: 562 bunker court, Vernon Hills, IL. 60061

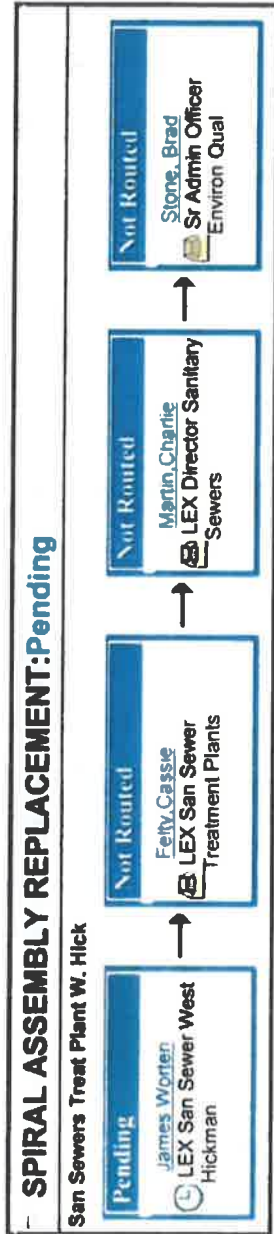
Phone: 847-837-4958 EMAIL: vparker@parkson.com

Confirmation

Requested For: LaFollette, Melissa
Requisition Name: SPIRAL ASSEMBLY REPLACEMENT
Requisition ID: 0000140994
Business Unit: LFUCG
Priority: Medium
Budget Status: Valid

Number of Lines: 3
Total Amount: 27,571.00 US D
Justification: REPLACEMENT PARTS FOR REPLACEMENT SPIRAL ASSEMBLY AND SPIRAL SUBASSY FOR FINE SCREEN AND CONVEYOR ASSEMBLY IN OPERATION AT WEST HICKMAN WWTP. RESOLUTION NUMBER IS 776-2015. ATTACHED IS THE SOLE SOURCE LETTER AND JUSTIFICATION AND QUOTE AND RESOLUTION

Departmental Approval



Fund Approval





JUSTIFICATION FOR SOLE SOURCE CERTIFICATION

STATEMENT OF NEED: (Add additional pages as needed)

My division/department's recommendation for sole source is based upon an objective review of the product/service required and appears to be in the best interest of the LFUCG. I know of no conflict of interest on my part, and I have no personal involvement in any way with this request. No gratuities, favors, or compromising actions have taken place. Neither has my personal familiarity with particular brands, types of equipment, materials, persons or firms been a deciding influence on my request to sole source this purchase when there are other known suppliers to exist.

1. Describe the product or service and list the necessary features this product provides that are not available from any other option.

The components are previously indicated are customized replacement spiral assembly which is the main component of a larger specialized enclosed conveyor type system manufactured by Parkson Corporation that is in operation at the West Hickman Creek WWTP and is necessary to convey the "screenings" removed by the #1 Fine Screen Unit for disposal into a dump truck located in a lower level room in the same building. The specified product is custom made by the Original Equipment Manufacturer (OEM) Parkson Corporation for the length and application for use at the West Hickman WWTP. Further, specified component is proprietary to OEM and as such an "or equal" aftermarket option is not available.

2. Below are eligible reasons for sole source. Check one and describe.

Licensed or patented product or service. No other vendor provides this. Warranty or defect correction service obligations to the consultant. Describe why it is mandatory to use this licensed or patented product or service.

Existing LFUCG equipment, inventory, custom-built information system, custom-built data inventory system, or similar products or programs. Describe. If product is off-the-shelf, list efforts to find other vendors (i.e. web site search, contacting the manufacturer to see if other dealers are available to service this region, etc.)

Uniqueness of the service. Describe.

The LFUCG has established a standard for this manufacturer, supplier, or provider and there is only one vendor. Attach documentation from manufacturer to confirm that only one dealer provides the product. ATTACHED SOLE SOURCE LETTER FROM PROCESS PUMP AND SEAL, INC. OUR DISTRIBUTOR FOR CHESTERTON PRODUCTS.

Factory-authorized warranty service available only from this single dealer. Sole availability at the location required. Describe.

Used item with bargain price (describe what a new item would cost). Describe.

Other – The above reasons are the most common and established causes for an eligible sole source. If you have a different reason, please describe:



JUSTIFICATION FOR SOLE SOURCE CERTIFICATION

3. Describe efforts to find other vendors or consultants (i.e. phone inquires, web site search, contacting the manufacturer to see if other dealers are available to service region, etc.).

Contact person, Venetia Parker, indicated that while there is a local representative, H P Thompson Co. Inc., for Parkson Corporation in the Kentucky region all sales and/or Purchase Orders should be submitted directly with Parkson Corporation.

4. How was the price offered determined to be fair and reasonable?

(Explain what the basis was for comparison and include cost analyses as applicable.)

The price offered was determined to be fair based on discussions with manufacturer and based on similar purchases from same for other "specialty" and/or proprietary equipment and/or components for use at or within the Town Branch and/or West Hickman Creek WWTPs.

5. Describe any cost savings realized or costs avoided by acquiring the goods/services from this supplier.

While a specific dollar amount of savings cannot be provided it has been the experience of the West Hickman Creek WWTP administrative and/or maintenance supervisor(s) that replacement of unique and/or specialty items are usually, if not always, more cost effective and exact in meeting all required specifications when purchased through the OEM as opposed to having "product" reproduced by an alternate manufacturer/fabricator.

RESOLUTION NO. 276 -2015

A RESOLUTION AUTHORIZING THE DIVISION OF WATER QUALITY TO PURCHASE REPLACEMENT PARTS FOR THE HELIXPRESS #1 FINE SCREEN AND CONVEYOR ASSEMBLY LOCATED AT THE WEST HICKMAN WASTE WATER TREATMENT PLANT, FROM PARKSON CORPORATION, A SOLE SOURCE PROVIDER, AND AUTHORIZING THE MAYOR, ON BEHALF OF THE URBAN COUNTY GOVERNMENT, TO EXECUTE ANY NECESSARY AGREEMENT WITH PARKSON CORPORATION RELATED TO THE PROCUREMENT, AT A COST NOT TO EXCEED \$20,380.00.

BE IT RESOLVED BY THE COUNCIL OF THE LEXINGTON-FAYETTE URBAN COUNTY GOVERNMENT:

Section 1 - That the Division of Water Quality is authorized to purchase replacement parts for the Helixpress #1 Fine Screen and Conveyor Assembly located at the West Hickman Waste Water Treatment Plant, from Parkson Corporation, a sole source provider, and the Mayor, on behalf of the Lexington-Fayette Urban County Government, be and hereby is authorized to execute any necessary agreement with Parkson Corporation related to the procurement.

Section 2 - That an amount, not to exceed the sum of \$20,380.00, be and hereby is approved for payment to Parkson Corporation, from account # 4002-303403-91017.

Section 3 - That this Resolution shall become effective on the date of its passage.

PASSED URBAN COUNTY COUNCIL: December 8, 2015

MAYOR



ATTEST:

CLERK OF URBAN COUNTY COUNCIL

