



LEXINGTON

RFP-12-2026

World Wide Technology, LLC

World Wide Technology, LLC

Supplier Response

Event Information

Number: RFP-12-2026
Title: Information Technology Consulting and/or Technical Services
Type: Request For Proposal
Issue Date: 3/20/2026
Deadline: 4/20/2026 02:00 PM (ET)

Contact Information

Contact: Todd Slatin
Address: Central Purchasing
Government Center Building
Room 338
200 East Main Street
Lexington, KY 40507
Phone: (859) 2583320
Fax: (859) 2583322
Email: tslatin@lexingtonky.gov

World Wide Technology, LLC Information

Contact: Carol Harting
Address: 1 World Wide Way
St. Louis, MO 63146
Phone: (314) 995-6103
Email: carol.harting@wwt.com

ONLY ONLINE BIDS WILL BE ACCEPTED! By submitting your response, you certify that you are authorized to represent and bind your company and that you agree to all bid terms and conditions as stated in the attached bid/RFP/RFQ/Quote/Auction documents.

Carol Harting

Signature

Submitted at 4/20/2026 12:41:34 PM (ET)

Carol.Harting@wwt.com

Email

Response Attachments

WWT Response to LFUCG RF#12-2026 - Final.pdf

WWT's response to RFP#12-2026



Lexington-Fayette Urban County Government

Information Technology Consulting and/or Technical Services
RFx# 12-2026

April 20, 2026

Presented by
Eric Poynter
Client Executive
World Wide Technology
(859) 314-2987
Eric.Poynter@wwt.com

www.wwt.com

CONFIDENTIAL

Lexington-Fayette Urban County Government
Director of Purchasing
200 East Main Street
Lexington, KY 40507

RE: WWT Response to LFUCG Request for Proposal (RFP#12-2026) for Information Technology Consulting and/or Technical Services

Dear Liz and Paul:

I hope this message finds you well. When I saw this bid released, I immediately pulled my team together to thoughtfully evaluate the requirements and develop a strong, intentional response. Throughout this document, my goal is to clearly demonstrate a few key things.

First, I have a commitment to being accessible, responsive, and accountable. Second, my company brings a deep bench of talented professionals with proven experience and capabilities that closely align with the specific needs outlined in this bid. Finally, we offer an established contract vehicle that provides transparency, flexibility, and predictability from a pricing standpoint, ensuring engagements are efficient, compliant, and focused on delivering value.

Together, these elements reflect our readiness to be a trusted partner to LFUCG and to support both immediate needs and long-term objectives. With that, World Wide Technology (WWT) is pleased to present this proposal to LFUCG for the Information Technology Consulting and/or Technical Services RFP# 12-2026.

WWT empowers clients to make swift business decisions by providing expert consulting, delivering scalable solutions and offering meaningful business outcomes tailored to their unique needs. We achieve this through a collaborative ecosystem comprising thousands of IT engineers, hundreds of application developers and unparalleled labs for testing technology at scale before deployment. Our commitment is to help clients bridge the gap between IT and business, enabling them to innovate faster than their competitors.

WWT's services experts' partner with clients on an idea with the intention to reach meaningful outcomes. Our holistic approach ensures client success through technology transformation. WWT's services focus on advisory and consulting, implementation and deployment, operations and support. Our enterprise and global delivery experience brings LFUCG best practices to support smart technology decisions as well as quality and efficient implementation

Our **award-winning culture** is built around WWT's core values, mission and vision. These guiding principles promote innovation by integrating ideation into everyday practices and enhance client satisfaction through our customer-centric approach and innovative solutions tailored to meet specific needs.

WWT has long-term strategic relationships with many of the **world's leading technology suppliers**, including Cisco, Dell Technologies, F5, HPE, Intel, Microsoft, NetApp, NVIDIA, Palo Alto Networks and AWS. We have access to millions of products from thousands of other vendors and distributors around the world. Our ability to integrate technology from multiple original equipment manufacturers (OEMs) leads to truly game-changing solutions for our clients.

WWT's **core capabilities** — AI and Data, Automation, Cloud, Consulting and Engineering, Data Center, Digital, Implementation Services, IT Spend Optimization, Lab Hosting, Mobility, Networking, Security, Strategic Resourcing, and Supply Chain and Integration — feature teams of experienced, industry-certified technology professionals ready to help mature your company's IT evolution strategy and roadmap and streamline your product procurement and solution development.

World Wide Technology offers a comprehensive suite of solutions designed to enhance operational effectiveness, reduce downtime, strengthen security, maximize technology investments, and accelerate modernization initiatives. Here is how WWT can support these objectives:

1. **Improve Operational Effectiveness and Service Quality:** WWT leverages advanced automation and orchestration frameworks to streamline IT operations, enhance service delivery, and improve customer experiences. By automating repetitive tasks and optimizing workflows, WWT helps organizations achieve higher efficiency and responsiveness.
2. **Reduce Downtime and Support Costs:** Through managed services and proactive support models, WWT minimizes downtime and reduces support costs. Their approach includes incident management, automated runbooks, and intelligent incident routing to ensure quick resolution and continuous service improvement.
3. **Strengthen Security and Resilience:** WWT employs robust security protocols and compliance measures to protect data and systems. Their solutions include cloud security, endpoint protection, and zero-trust architectures, ensuring comprehensive protection against threats and vulnerabilities.
4. **Maximize Return on Technology Investments:** WWT's strategic alignment with business goals ensures that technology investments are optimized for maximum ROI. This includes cloud cost optimization, workload placement strategies, and leveraging AI and data analytics to drive business outcomes.
5. **Accelerate Modernization Initiatives:** WWT supports modernization through hybrid cloud solutions, Microsoft Azure IaaS, and robust network/endpoint security capabilities. Their expertise in cloud migration, application modernization, and infrastructure optimization enables organizations to transition smoothly to modern IT environments.

Supported by an ecosystem of WWT engineers and OEM partners, our **Advanced Technology Center (ATC)** is a perfect environment for developing innovative technology solutions. It features cutting-edge labs and testing environments for exploring, analyzing, comparing and validating technologies to enable seamless integration and optimized performance for diverse IT infrastructures.

WWT is **leading the Artificial Intelligence (AI) and digital revolution** by investing over \$500 million to enhance enterprise AI adoption globally. This initiative includes our ATC AI Proving Ground, a dedicated space to test and develop tailored AI solutions, enabling effective exploration and implementation of customized AI technologies.

In 2025, WWT acquired Softchoice, a software and cloud-focused IT solutions provider. The Softchoice acquisition represents a significant expansion of WWT's Microsoft expertise and its integration into our broader lab ecosystem. In addition, Softchoice brings robust SAM+

LFUCG
April 20, 2026



capabilities to WWT, including the SAM+ Hub, which delivers actionable insights to support renewal planning, true-ups, and informed decisions around future expansion.

An **innovative and interactive digital platform**, wwt.com is dynamically designed for exploring a wide range of IT solutions and services. It offers clients access to articles, case studies, hands-on labs and other tools that enhance their organization's technology stance.

Thank you for this opportunity. Please contact me to discuss WWT's proposal in more detail.

Respectfully,

Eric Poynter

Eric Poynter
Client Executive
World Wide Technology
(859) 314-2987
Eric.Poynter@wwt.com

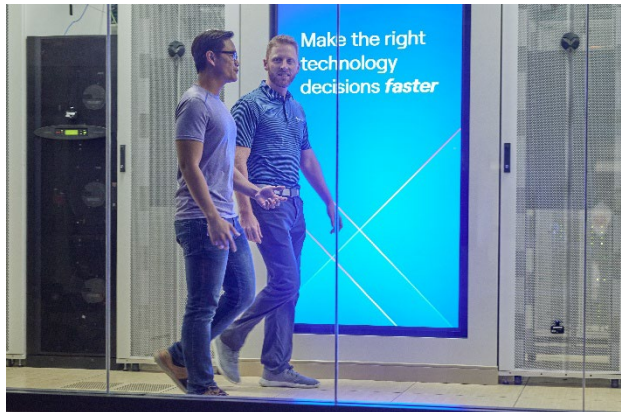


Table of Contents

Please click on section titles to navigate the document

Scope of Services – Consulting and Technical Services	1
Vendor Requirements – 5.1: Attachment A	3
Core Infrastructure.....	3
Cloud & DevOps.....	8
Database & Data Platforms	14
Application Development.....	17
GIS & Spatial Technologies	21
Security & Networking	22
ERP & Enterprise Applications	26
Vendor Requirements – 5.2: Software Development.....	27
Vendor Requirements – 5.3: Consulting Services	29
Vendor Requirements – 5.4: Security and Compliance	31
Vendor Requirements - Attachment B.....	33
Fee Schedule	33
Pricing Model.....	43
Value-Added Services At No Additional Charge	44
Company Information	52
References	53
Sample Resumes	55
Affidavit.....	61
Equal Opportunity Agreement.....	63
Workforce Analysis Form	65
Notice of Requirement for Affirmative Action.....	68
LFUCG MWDBE Participation Form	70
Minority Outreach Plan.....	72
General Provisions.....	78
Certificate of Insurance	82
Appendix 1 – Sample Master Purchase Agreement	83
Appendix 2 – List of Minority-Owned Firms for WWT	98

Scope of Services – Consulting and Technical Services

World Wide Technology (WWT) provides a comprehensive portfolio of technical and consulting services designed to support clients across strategy, modernization, operations, security, resilience and workforce enablement. WWT combines advisory expertise, implementation services and technical subject matter leadership to help organizations assess current-state environments, define future-state architectures, implement modern solutions and improve operational maturity.

2.1 Technical Services

WWT delivers Technical Services across hybrid infrastructure, cloud, security, data and end-user environments.

For **Hybrid Cloud & IaaS**, WWT provides advisory and implementation services that help clients assess, design, migrate and optimize infrastructure across on-premises, colocation and cloud environments. Relevant WWT capabilities include infrastructure assessment, data center migrations, data center operational readiness, business continuity and disaster recovery, and cloud-aligned security services. These capabilities enable clients to modernize legacy environments, improve scalability and availability, and establish secure, resilient hybrid platforms.

For **Infrastructure Operations**, WWT provides services focused on operational readiness, service improvement and lifecycle optimization. These capabilities include infrastructure assessment, network assessment, IT asset management, ITSM maturity assessment, change management assessment, and data center profiling. WWT helps organizations improve service delivery, strengthen operational governance, reduce inefficiencies and better align infrastructure operations to business and mission requirements.

For **Security Operations**, WWT offers services that strengthen cybersecurity posture, readiness and resilience across enterprise environments. WWT capabilities include cyber resilience services, secure cloud security offerings, business impact analysis, advanced visibility assessments and security-oriented architecture support. These services help clients improve detection and response readiness, protect critical assets, strengthen recovery capabilities and support secure operations across hybrid cloud and enterprise platforms.

For **Application & Data**, WWT provides advisory and implementation capabilities to support modernization, integration and data enablement initiatives. Relevant capabilities include data transformation, data migration, data lake services, data pipelining services, data streaming, predictive analytics and AI business analytics. These offerings help clients improve data accessibility, modernize application ecosystems, support analytics initiatives and establish the data foundation required for automation and AI-enabled operations.

For **Modern Endpoint Management**, WWT supports modern workforce and end-user computing initiatives through capabilities such as application and desktop virtualization, end-user computing security, identity-related services, productivity solutions and end-user device solution support. These services help organizations improve endpoint usability, strengthen

Click here to
navigate
the
document.



Table of
Contents

Next
Section

secure access, support remote and hybrid work models, and standardize the delivery and management of end-user technology.

For **Training & Knowledge Transfer**, WWT supports enablement through SME-led briefings, workshops, advisory sessions and hands-on experiences aligned to broader technical engagements. WWT also offers cyber range-based experiences and hosted/private events that can support practical readiness, operational exercises and knowledge transfer for client personnel. This approach helps ensure client teams are prepared to sustain and operationalize delivered solutions.

2.2 Consulting Services

WWT provides Consulting Services that help clients define strategy, strengthen governance, manage risk and execute transformation initiatives effectively.

For **Strategy & Architecture**, WWT delivers advisory-led services that help clients assess their environment, define requirements, identify gaps and build actionable roadmaps. Capabilities such as infrastructure assessment, network assessment, business impact analysis, AI readiness assessment and data strategy-oriented services support future-state architecture planning and investment alignment.

For **Governance & Process**, WWT helps organizations improve operational discipline, visibility and control through services such as ITSM maturity assessment, change management assessment, IT asset management and operational readiness planning. These capabilities support the establishment and refinement of governance structures, service management processes and organizational practices needed for sustainable transformation and service excellence.

For **Risk, Resilience, & Compliance**, WWT provides consulting and implementation support in areas including cyber resilience, business continuity and disaster recovery, impact analysis, and security-focused assessments. These services help clients identify risk exposure, strengthen preparedness, improve recovery planning and support compliance-aligned operational practices.

For **Program & Project Services**, WWT supports complex initiatives through structured advisory and implementation engagement models that align technical delivery with business outcomes. WWT's experience across infrastructure modernization, data transformation, cybersecurity improvement and operational readiness enables clients to execute programs in a coordinated, outcome-driven manner while managing dependencies, stakeholder needs and implementation risk.

For **Training & Administrative** support, WWT incorporates knowledge transfer, workshops, technical briefings and user enablement into broader service engagements to help clients build internal capability and support long-term adoption. These activities can be aligned to administrative, operational and technical audiences depending on client need.

WWT's approach is centered on delivering measurable outcomes through a combination of strategic advisory services, implementation expertise and cross-domain technical depth. WWT is well-positioned to support clients seeking a partner capable of delivering both Technical Services and Consulting Services across modern hybrid infrastructure, operations, cybersecurity, data and workforce transformation initiatives.

[Table of Contents](#)

[Next Section](#)

Vendor Requirements – 5.1: Attachment A

Core Infrastructure

- Microsoft Windows Server (2019, 2022, and latest GA release)
- Microsoft Windows 10/11 Desktop
- Microsoft 365 (Architecture, Design, Security & Compliance)
- Microsoft Active Directory / Azure AD / Entra ID
- Microsoft Exchange Online (Cloud-first; on-prem Exchange only if required)
- Linux – Various modern distributions (RHEL, Ubuntu, SUSE)
- Internet Information Services (IIS) (latest supported versions)
- VMware vSphere / ESXi (latest versions)
- VMware vCenter (latest versions)
- F5 BIG-IP (Load Balancing, WAF, SSL Offload)

WWT brings broad core infrastructure experience across Microsoft, Linux, virtualization and application delivery platforms, supported by dedicated partner practices, certified technical resources and delivery teams spanning architecture, deployment and ongoing modernization services.

Recently, WWT acquired Softchoice, resulting in a partnership that delivers five Solutions Partner designations and eleven Advanced Specializations across Azure, Modern Work and Security. WWT is a Microsoft Solutions Specialized Partner with more than **760 Microsoft certifications and accreditations**, **340-plus dedicated specialists**, and specializations across Infrastructure, Modern Work and Security. An Azure Expert MSP with over **300 Microsoft certifications**, Softchoice is also leading Microsoft partner.

WWT's Microsoft Qualifications

Ensure LFUCG's core infrastructure needs are met

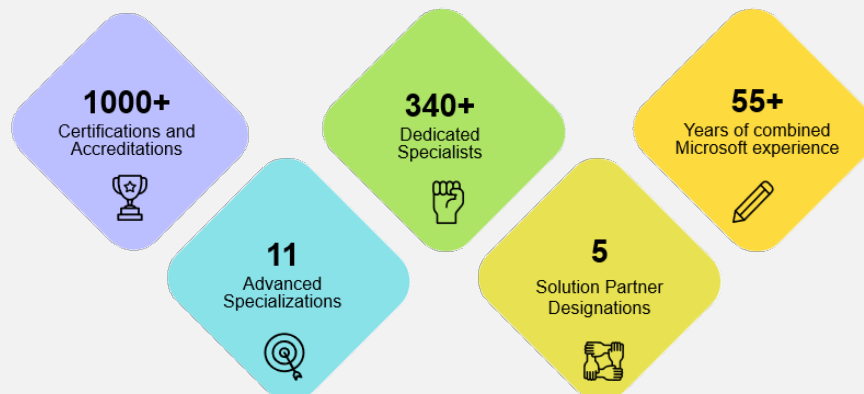


Table of Contents

Next Heading

Next Section

WWT also provides enterprise support across Microsoft 365, Exchange, compliance, endpoint management, Windows Server and Windows 10 environments.

Within the Microsoft ecosystem, WWT supports architecture, design and security use cases for Microsoft 365 and related identity services. WWT's security portfolio includes Microsoft 365 security and compliance capabilities such as **Azure Information Protection, Windows Information Protection, Microsoft Defender for Office 365**, Microsoft Defender for Identity, multifactor authentication, Privileged Identity Management and Azure AD Identity Protection and Conditional Access.

WWT delivers Microsoft 365 security assessments covering security and compliance processes for Microsoft 365, Office 365 E5, Enterprise Mobility + Security and Windows 10 advanced security capabilities. For identity-driven programs, WWT has practitioners with deep identity and authentication expertise, including **Microsoft Certified Masters in Office 365**, and experience designing IAM strategies and architectures across on-premises and cloud environments.

Below are some case studies featuring our abilities with Microsoft Windows Server, Windows 10/11 Desktop, Microsoft 365, Microsoft Active Directory, Azure AD/Entra ID, and Microsoft Exchange Online.

Energy Company – Microsoft 365 and Device Modernization

Overview: WWT helped an energy company consolidate IT systems and processes across nine subsidiaries into a shared services model, migrate email namespaces to a single Microsoft tenant, and deploy a full suite of collaboration tools.



Technologies Involved:

- Microsoft 365 (including Exchange Online, Teams, OneDrive, SharePoint)
- 17,000 user migrations
- 10,000 remote Microsoft O365 installations
- 16,000 managed devices (Windows 10/11 desktops)
- Ten physical sites migrated across three countries—all with zero downtime

Outcome: The project unlocked new levels of efficiency and productivity, supporting a modern, collaborative digital workspace for thousands of users.

Higher Education Institution – Azure AD, Active Directory, and Cloud Modernization

Overview: WWT supported a higher education institution in architecting and deploying a new Azure cloud-based data warehouse, integrating siloed and SaaS data sources.



[Table of Contents](#)

[Next Heading](#)

[Next Section](#)

Technologies Involved:

- Azure Active Directory (Azure AD/Entra ID) for identity and access management
- Integration with on-premises Active Directory
- Modernization of authentication and access for cloud and on-premises resources.

State Government IT Agency – Active Directory and Cloud Integration

Overview: WWT worked with a large state government IT agency to set up a centralized DNS and Active Directory infrastructure leveraging AWS Managed AD, VPC Endpoints, Route 53, and Transit Gateway.



Technologies Involved:

- Active Directory (on-prem and AWS Managed AD)
- Integration with cloud services for secure, scalable identity management
- Custom automation for log management and compliance.



Pinnacle Partner

For virtualization, WWT is a **VMware Pinnacle Partner** and one of the first partners to achieve all eight VMware Master Services Competencies, with more than **1,700 certifications** and accreditations and more than 15 VMware awards since the partnership began in 2009. WWT's hands-on lab and delivery capabilities include VMware vSphere, ESXi and vCenter, including labs focused on vSphere Distributed Switches, introductory ESXi and Virtual Center administration, and troubleshooting of vCenter and ESXi host issues. WWT has also executed customer upgrade activities involving ESXi environments and clustered virtual machine platforms.

Below are two case studies that attest to WWT's skills with **VMware vCenter**.

Healthcare Provider – VMware ELA and Modernization



WWT improved a healthcare provider's software-defined infrastructure by building and executing a VMware Enterprise Licensing Agreement (ELA) for cost savings, flexible deployments, and simplified license management. The engagement included integration with VMware vCenter for virtual machine management and Pivotal Cloud Foundry for application development.

Table of Contents

Next Heading

Next Section

Large Public University – VMware Migration



WWT supported a large public university with VMware migration services, helping transition to a modern, efficient virtualized environment managed by VMware vCenter.



For application delivery and security, WWT is an **F5 Platinum Partner** and one of F5's largest and most strategic partners globally, with more than **100 F5 competencies** ranging from load balancing to advanced security. WWT supports F5 BIG-IP-based solutions that extend beyond load balancing to include SSL offloading and Web Application Firewall functionality, and WWT provides implementation services across the F5 portfolio.

Recent proposal experience includes professional services to install, configure and rearchitect F5 load balancers, including phased migration from BIG-IP i5800 platforms to F5 r5800 systems and supported BIG-IP software versions.



WWT has extensive experience with Linux, including Red Hat Enterprise Linux (RHEL) and SUSE. Here are cases studies showing how WWT utilized Linux-based solutions for our clients.

1. State Government Data Center Modernization

Overview: WWT worked with a state government to modernize its data center, which included refreshing infrastructure and simplifying IT management. The client's environment hosted critical data for hundreds of locations, including hospitals and physician practices.

Linux Involvement: The project included integration with VMware and Pivotal Cloud Foundry, both of which are commonly deployed on Linux distributions. The modernization effort involved hands-on workshops and sandbox environments to test and validate Linux-based server and application deployments.

Outcome: The client achieved simplified management, reduced power and cooling costs, and streamlined workflows, with Linux as a foundational platform for their virtualized and cloud-native workloads.

[Table of Contents](#)

[Next Heading](#)

[Next Section](#)

2. Large State Government IT Agency – Cloud Migration & Modernization

Overview: WWT developed a migration plan for a large state government IT agency to move critical business applications to AWS and Azure. The migration included applications moving to hybrid and multi-cloud architectures, with legacy applications containerized and managed using orchestration tools.

Linux Involvement: Many containerized and cloud-native workloads in AWS and Azure are based on Linux distributions, including RHEL, Ubuntu, and SUSE. The migration leveraged Linux as the operating system for both legacy and modernized applications, supporting scalability and cost savings.

3. Major Utility Company – Operations Transformation

Overview: WWT helped a major utility organization serving nearly a million customers to advance their monitoring and automation capabilities. The project included building a multi-vendor architecture and implementing infrastructure-as-code principles.

Linux Involvement: The automation and monitoring solutions (BigPanda, Datadog, Cribl, OpsManager) are typically deployed on Linux servers, and the infrastructure-as-code approach often targets Linux-based environments for operational efficiency and reliability.

Note: Due to our large base of industry professionals, WWT does not track all individual employee certifications nor their number of years of experience with each technology.

[Table of Contents](#)

[Next Heading](#)

[Next Section](#)

Cloud & DevOps

- Microsoft Azure Architecture & Design
- Microsoft Azure IaaS / PaaS Services
- Microsoft Azure VMs / Key Vault
- Microsoft Azure DevOps (CI/CD, Pipelines)
- Amazon Web Services (AWS) Architecture & DevOps
- Infrastructure as Code (IaC)
- Configuration Management: Ansible, Microsoft Configuration Manager (SCCM/MECM), Chef, Puppet, Vagrant, etc.
- Containerization & Orchestration: Docker, Kubernetes (AKS/EKS)
- Node.js (for modern web apps)
- Modern CI/CD Tools: GitHub Actions, GitLab CI

WWT has broad cloud and DevOps capabilities aligned to enterprise modernization, hybrid operations and automated delivery across Microsoft Azure and Amazon Web Services environments. Our teams support cloud architecture, migration, platform engineering, CI/CD, infrastructure automation and hybrid cloud operations, reinforced by an Advanced Technology Center used to validate architectures, proofs of concept and deployment patterns before production rollout.

For Microsoft Azure, WWT provides architecture and design services, Azure migration and modernization, application modernization, analytics and hybrid cloud integration through Azure Stack and related services. WWT reports **160-plus Microsoft certifications** across roles that include Azure DevOps Engineer, Azure Solutions Architect, Azure Developer, Azure Security Engineer, Azure Administrator and Azure Data Engineer, and also cites more than **22 Azure Solutions Architect Expert** certifications, more than **40 Azure Administrator Associate** certifications and more than **120 Azure Fundamentals** certifications.

WWT's Azure capabilities extend to Azure IaaS and PaaS services, validated CI/CD pipelines, Azure DevOps, Azure Kubernetes Service, Azure-native governance and hybrid operations. We also support cross-platform automation using Terraform, Ansible and CI/CD pipelines, and identify Azure DevOps, GitHub and GitLab CI/CD among our vetted DevOps technologies.

WWT's Vetted DevOps Technologies

Extending Our Capabilities to Azure IaaS and PaaS Services



Table of
Contents

Previous
Heading

Next
Heading

Next
Section

Please see the case studies that feature WWT's skills with this technology.

Microsoft Azure Architecture & Design, IaaS/PaaS, VMs, Key Vault, DevOps

- **Global Pharmaceutical Company – Azure + On-Prem Hybrid Cloud**
 - Built secure landing zones aligned with Azure CAF and GxP guidelines.
 - Established validated CI/CD pipelines for regulated workloads.
 - Achieved 30% cost reduction through rightsizing and reserved instances.
 - Enabled high-availability disaster recovery across Azure and on-premises.
- **Multinational Medical Device Manufacturer – GCP & Azure Multi-Cloud**
 - Unified identity management across Azure AD and GCP IAM.
 - Centralized observability across both clouds.
 - Automated 80% of infrastructure provisioning via Terraform & Ansible.
 - Delivered multi-cloud FinOps dashboard for spend optimization.
- **Global Financial Services Provider – AWS + Azure + On-Prem Multi-Cloud**
 - Migrated 500+ apps with <1% post-migration defects.
 - Built cloud-native DevOps platform using GitOps.
 - Consolidated 3 global data centers while maintaining 24/7 continuity.



For AWS architecture and DevOps, WWT helps clients evaluate, design, implement and operate DevOps processes and tools, including CI/CD, microservices and infrastructure as code. WWT also holds AWS DevOps Services Competency and Government Competency designations, and our cloud team holds AWS certifications that include **Solutions Architect Professional, DevOps Engineer Professional, Solutions Architect Associate, Developer Associate and SysOps Administrator Associate.**

Across infrastructure as code and automation, WWT uses Terraform, Ansible, Packer and related tools to provision, configure and govern cloud environments. Our hybrid cloud management approach also includes GitOps workflows, infrastructure version control, centralized observability and policy-driven governance across on-premises and cloud platforms to deliver results for LFUCG.

Here are WWT case studies that demonstrate WWT's experience with AWS technology.

State Government Azure & AWS Architecture, IaC, and Automation

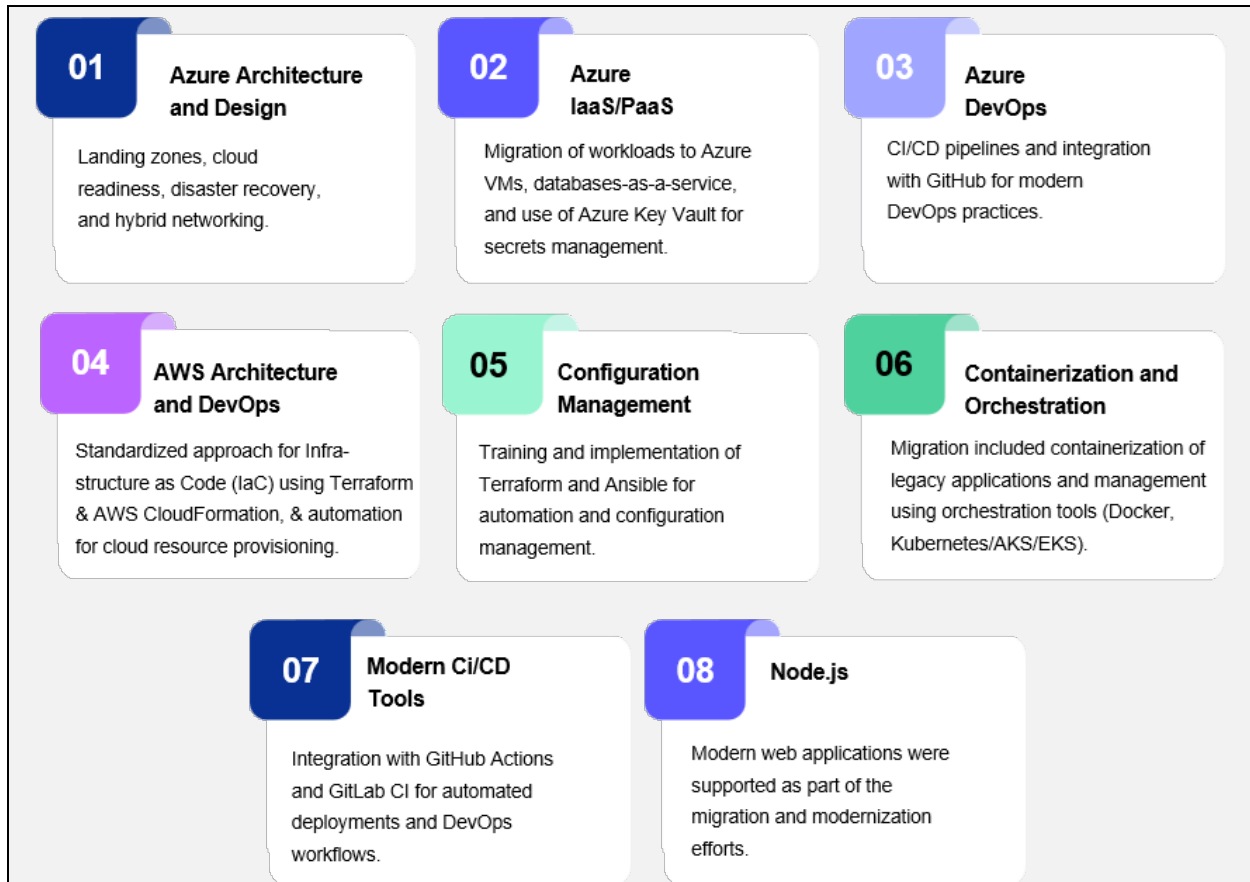
Overview: WWT worked with a large state government IT agency to modernize and migrate critical business applications to AWS and Azure. The project included:

[Table of Contents](#)

[Previous Heading](#)

[Next Heading](#)

[Next Section](#)



Utility Company AWS Architecture & DevOps, IaC

Overview: WWT collaborated with a utility company to accomplish the following:

- Used AWS for e-commerce services, applying governance, reliability, and efficiency to AWS architecture.
- Developed a CloudWatch event for S3 security and unified IAM policies.
- Defined a standardized approach for IaC using Terraform and AWS CloudFormation.
- Embedded AWS architects with the client's teams for DevOps and automation.



World Wide Technology & Extreme Networks

Delivering Secure, Intelligent, and Simplified Networking

WWT partners with Extreme Networks to deliver modern, secure, and highly automated networking solutions that help organizations improve performance, reduce operational complexity, and strengthen security. This partnership combines WWT's proven systems integration expertise with Extreme Networks' industry-leading cloud and AI-driven networking platforms.

Table of Contents

Previous Heading

Next Heading

Next Section

Strategic Partnership

WWT is a Diamond-level partner with Extreme Networks—the highest level of partnership. This designation reflects deep technical expertise, close collaboration with Extreme engineering teams, and a consistent record of successful enterprise-scale deployments. Customers benefit from prioritized access to innovation, best practices, and expert guidance throughout the solution lifecycle.

Solution Capabilities

Together, WWT and Extreme Networks deliver a comprehensive networking portfolio designed to support today's evolving enterprise needs:

Cloud-Based Network Management

ExtremeCloud™ IQ provides centralized, cloud-native management with advanced visibility, analytics, and control across both wired and wireless environments.

Fabric-Based Networking

Extreme's Fabric technologies simplify network design and operations while enabling secure, granular segmentation of users, applications, and devices—improving agility and reducing operational risk.

AI-Driven Operations (AIOps)

Built-in artificial intelligence and machine learning proactively identify performance issues, detect anomalies, and deliver actionable recommendations—reducing downtime and improving network reliability.

Integrated Security

Native security capabilities—including hyper-segmentation, stealth controls, and Zero Trust Network Access (ZTNA)—help protect users, data, and applications without adding management overhead.

Customer Value

This joint solution delivers measurable business and technical outcomes:

Operational Efficiency: Automation and AI reduce manual tasks, accelerate troubleshooting, and lower day-to-day operational burden.

Improved Reliability and Performance: Proactive insights and fabric-based architecture improve availability and user experience.

Scalable and Cost-Effective: Simplified licensing and flexible deployment models support predictable costs and long-term scalability.

Reduced Risk: Built-in security and segmentation help organizations strengthen their overall security posture.

[Table of Contents](#)

[Previous Heading](#)

[Next Heading](#)

[Next Section](#)

Engagement and Proven Success

WWT supports customers through the full engagement lifecycle—from strategy and design to deployment and optimization. This includes hands-on ExtremeCloud IQ and Fabric workshops to help teams understand capabilities, accelerate adoption, and realize value faster. WWT has successfully supported large-scale implementations for enterprise customers, including complex environments like Verizon IT, demonstrating proven results at scale.

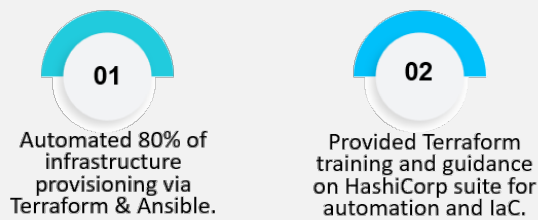
WWT supports containerization and orchestration through Kubernetes, AKS and other managed and self-managed platforms, with services spanning architecture design, multi-cluster topology, high availability, policy enforcement and secure deployment pipelines. Our cloud-native DevOps services include Azure DevOps, GitLab CI/CD and GitOps frameworks such as ArgoCD and Flux.

Here are case studies that involve configuration management, containerization, and modern CI/CD tools:

Configuration Management: Ansible, SCCM/MECM, Chef, Puppet, Vagrant

Multinational Medical Device Manufacturer

Overview: WWT worked with our client to achieve the following:



Containerization & Orchestration: Docker, Kubernetes (AKS/EKS), Node.js, Modern CI/CD Tools

1. Energy Provider – Hybrid Cloud Application Transformation

Overview: WWT worked with our client to achieve the following:

- Implemented containerization via VMware Tanzu Application Services (TAS).
- Deployed Concourse CI/CD pipelines for automation.
- Transformed legacy services into Spring Boot microservices.
- Built hybrid infrastructure on-prem via VxRail with public cloud consistency.
- Integrated Healthwatch Monitoring for real-time observability.

[Table of Contents](#)

[Previous Heading](#)

[Next Heading](#)

[Next Section](#)

2. Cloud-Native DevOps Platform2

Overview: WWT worked with our client to achieve the following:

- Built using GitOps, supporting modern CI/CD workflows.
- Leveraged GitHub Actions, GitLab CI, and other modern DevOps tools for automation and deployment.

[Table of Contents](#)

[Previous Heading](#)

[Next Heading](#)

[Next Section](#)

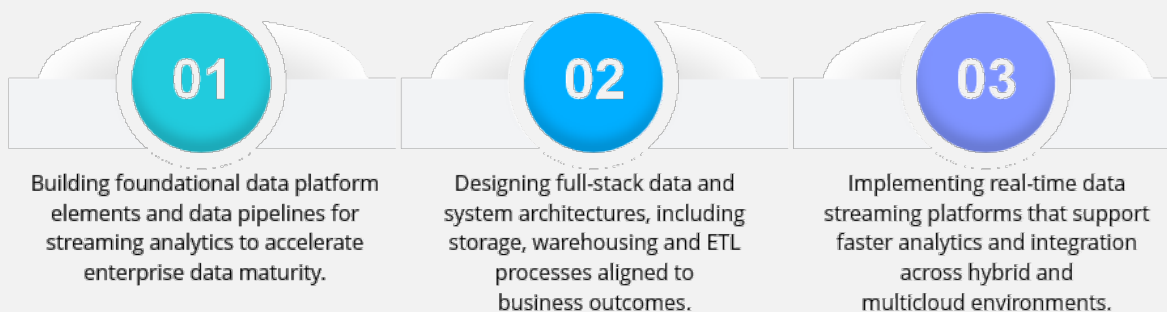
Database & Data Platforms

- Microsoft SQL Server (2019 and latest GA release)
- IBM Db2 (latest supported versions)
- Cloud Databases: Azure SQL Database, AWS RDS
- NoSQL: MongoDB, Cosmos DB (if applicable)

WWT delivers database and data platform services that span data architecture, data modeling, cloud migration, greenfield platform design and data streaming, enabling clients to modernize legacy environments and build scalable, insight-driven ecosystems across AWS, Azure and Google Cloud. Our teams design foundational data platform elements, structure data pipelines for streaming analytics and align platform choices to each client's long-term data maturity objectives.

Our experience includes active data engineering projects in each major public cloud, supported by partnerships and implementation experience across modern data platforms such as Snowflake and Confluent. As a **Confluent premier partner**, WWT provides consultative services, data streaming strategy and implementation across private, public and hybrid cloud environments, including platforms that support real-time ETL, event-driven architecture and cloud data warehouse modernization with technologies such as Redshift, Synapse, BigQuery and Snowflake.

Representative examples of our database and data platform capabilities include:



WWT maintains certifications and credentials that strengthen delivery for cloud-based database and data platform initiatives. WWT has more than **4,000 certified engineers** across OEM technologies and disciplines that include cloud, data and AI. Within Microsoft, WWT has more than **100 Microsoft-certified professionals**, holds the Data and AI for Azure Solutions Partner designation, and includes more than 10 Azure Data Fundamentals certifications. WWT experts also hold Microsoft Certified Azure Data Engineer Associate certifications as part of our Azure certification portfolio.

[Table of Contents](#)

[Previous Heading](#)

[Next Heading](#)

[Next Section](#)

WWT's experience with large-scale migrations and hybrid architectures for public sector clients includes integration with a variety of enterprise databases, including IBM Db2, as part of modernization and cloud adoption projects.

WWT's cloud and data analytics solutions for SLED clients include experience with NoSQL databases such as Cosmos DB and MongoDB, especially in the context of building modern data warehouses and analytics platforms on Azure and AWS. These platforms are used for operational and clinical decision-making, as well as for integrating siloed data sources.

Here are WWT case studies and project highlights involving Microsoft SQL Server, IBM Db2, cloud databases (Azure SQL Database, AWS RDS), and NoSQL (MongoDB, Cosmos DB):

Microsoft SQL Server (2019 and Latest GA Release)



Cloud Data Platform Modernization for Healthcare

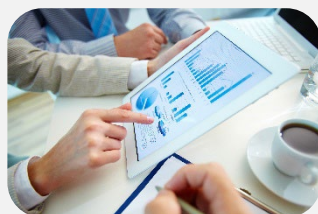
WWT built a centralized data warehouse and reporting platform on Azure, Snowflake, and Power BI for a national specialty pharmacy provider. The solution included modernizing financial data pipelines and streamlining reporting, which often involves migrating or integrating with Microsoft SQL Server as a core data source.



Hybrid Cloud Transformation for Financial Institution

WWT implemented a secure, scalable hybrid cloud platform for a global financial institution, integrating on-premises systems (including SQL Server) with AWS and Azure. Automated compliance validation and self-service cloud provisioning frameworks were delivered, supporting SQL Server workloads in hybrid and cloud environments.

IBM Db2 (Latest Supported Versions)



Global Financial Institution – Modernization & Observability

WWT worked with a global bank to modernize their monitoring architecture, which included IBM's Netcool and likely involved integration with IBM Db2 databases for operational data and analytics. The project focused on enabling telemetry, observability, and AIOps across a mixed environment.

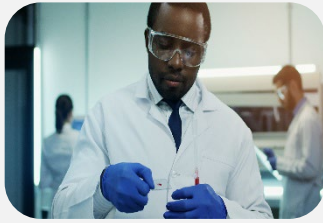
[Table of Contents](#)

[Previous Heading](#)

[Next Heading](#)

[Next Section](#)

Cloud Databases: Azure SQL Database, AWS RDS



Azure + On-Prem Hybrid Cloud for Pharmaceutical Company

WWT built secure landing zones aligned with Azure CAF and GxP guidelines, established validated CI/CD pipelines, and enabled high-availability disaster recovery across Azure and on-premises. Azure SQL Database was a key component for regulated workloads.



Multi-Cloud Journey for Healthcare Insurer

WWT implemented a unified management platform across AWS and Azure, supporting cloud-native and managed database services such as AWS RDS and Azure SQL Database for scalable, compliant data storage.

[Table of Contents](#)

[Previous Heading](#)

[Next Heading](#)

[Next Section](#)

Application Development

- Microsoft.NET 6+ /.NET Core (modern framework)
- ASP.NET Core (for web apps)
- Visual Studio / Visual Studio Code
- Languages:
 - C#
 - Python
 - JavaScript / TypeScript
 - HTML5 / CSS3
- Frameworks & Libraries:
 - React, Angular, Vue.js
 - jQuery (legacy support only)
- APIs & Web Services: REST, GraphQL
- PHP (only for legacy systems)

WWT delivers application development services across mobile, web development, systems integration and Agile transformation, with experience ranging from complex back-end systems to front-end applications with innovative UX design. Our **outcome-based approach** emphasizes ongoing client collaboration, iterative development and continuous testing to produce applications that are easy to use, well architected and scalable.

WWT's experience aligns directly to **modern Microsoft-centric development environments and full-stack delivery**. Across the practice, WWT also highlights internal engineering expertise in C#.NET Core, React application testing and TypeScript, demonstrating active capability in the languages and frameworks requested.

WWT also has a documented record of delivering modern application solutions with **JavaScript-based frameworks**. In a healthcare-related engagement, we used React Native and Kotlin to build a fully featured mobile solution, selecting React Native in part because it closely resembles JavaScript and supports maintainability from a single code repository.

WWT's Development Practice

Relies on engineering base with formal partner-backed credentials

4000+

Certified
Engineers



500+

Application Developers
and Architects



100+

Microsoft-certified
Development Professionals



Table of
Contents

Previous
Heading

Next
Heading

Next
Section

WWT further supported that effort with DevOps, platform enablement and iterative product delivery practices.

WWT's development practice is supported by a substantial engineering base and formal partner-backed credentials. WWT' technical services delivery organization includes **500-plus application developers and architects and more than 4,000 certified engineers**. For Microsoft, WWT maintains 100-plus Microsoft-certified professionals, hundreds of Microsoft certifications across core competencies and the Digital & App Innovation designation within Microsoft Solutions Partner status.

WWT also holds **Microsoft Gold Application Development and Gold Cloud Platform competencies**, with certified expertise that includes Azure DevOps Engineer Expert, Azure Developer Associate and Azure Solutions Architect Expert credentials.

WWT's accessibility-led engineering model further strengthens web application delivery using a repeatable Accessibility Integrated Development Process that includes technology-specific guidance, automated and manual testing methodologies, CI pipeline tooling and conformance checklists for development teams.

WWT's application development capabilities also include: .NET Core/C#, Angular, React Native, JavaScript, TypeScript, responsive web delivery, Agile development and Microsoft-backed application modernization credentials.

WWT Utilizes a Repeatable Accessibility Integrated Development Process

Strengthening web application delivery for LFUCG



Below are SLED (State, Local, and Education) case studies from WWT involving modern application development technologies, frameworks, and languages:

[Table of Contents](#)

[Previous Heading](#)

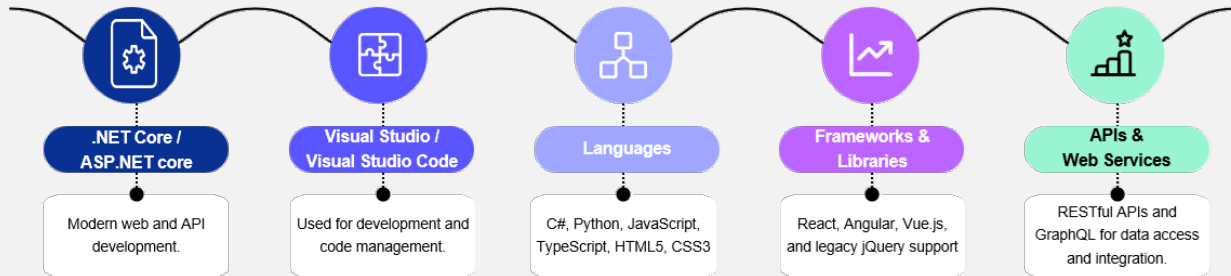
[Next Heading](#)

[Next Section](#)

Government Agency – Data Lab & API Development

Overview: WWT worked with a government agency’s Chief Data Officer to enable data-driven operational agility and develop a Data Strategy Implementation Plan.

Technologies Involved:

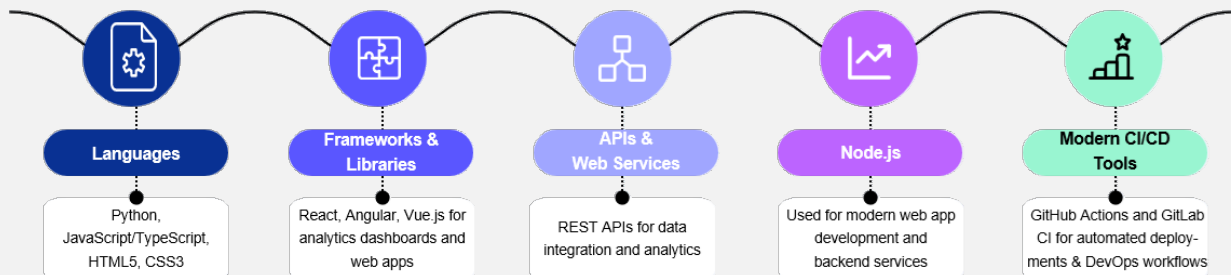


Business Outcomes: The agency’s Data Lab was designed and built, supporting modern web and API development, and a strategic roadmap for digital transformation was delivered.

Metropolitan Law Enforcement Agency – Analytics Transformation

Overview: WWT helped a metropolitan law enforcement agency migrate workloads to AWS and implement an enterprise data lake and data warehouse using native AWS services.

Technologies Involved:



[Table of Contents](#)

[Previous Heading](#)

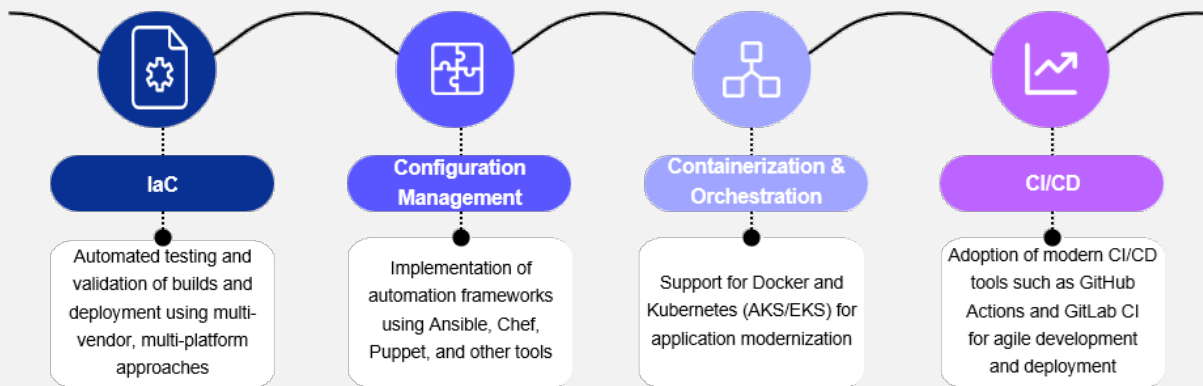
[Next Heading](#)

[Next Section](#)

Automation & IaC for SLED Clients

Overview: WWT delivered automation frameworks and Infrastructure as Code (IaC) solutions for SLED clients to reduce process time, improve compliance, and accelerate development cycles.

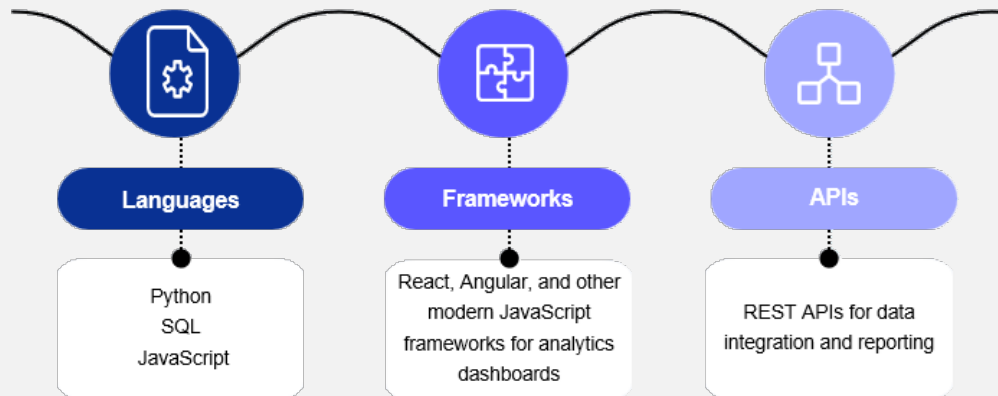
Technologies Involved:



Data Warehousing & Analytics for Higher Education

Overview: WWT built a centralized data warehouse and reporting platform for a large tribal health system, using Azure Synapse, Power BI, and supporting multiple languages and frameworks.

Technologies Involved:



[Table of Contents](#)

[Previous Heading](#)

[Next Heading](#)

[Next Section](#)

GIS & Spatial Technologies

- ESRI ArcGIS Enterprise (latest supported version)
- ESRI ArcGIS Pro (latest supported version)
- ESRI ArcGIS Online
- ESRI ArcGIS API for JavaScript & Python

WWT supports geospatially adjacent digital solutions through our broader application, data and smart city delivery experience; however, the requested evidence set for Esri ArcGIS Enterprise, ArcGIS Pro, ArcGIS Online, and ArcGIS APIs for JavaScript and Python is not part of WWT's core project delivery capabilities.

WWT offers Strategic Resourcing services to our clients to support technical resourcing needs in solution areas where extra assistance is needed. Strategic Resourcing allows our clients the flexibility to select qualified resources to augment their goals and business objectives. Our vetting and onboarding processes assure talent at the time and point of need.

[Table of Contents](#)

[Previous Heading](#)

[Next Heading](#)

[Next Section](#)

Security & Networking

- Next-Gen Firewalls: Palo Alto
- Network Infrastructure: Extreme Networks (wired/wireless), Routing & Switching
- Load Balancing & WAF: F5 BIG-IP, Azure WAF, Cloudflare, Azure Front Door
- Vulnerability Management: Tenable Nessus, OpenVAS, Shodan
- Patch Management: Microsoft Endpoint Manager (Intune), WSUS, IBM BigFix/HCL
- SIEM: Splunk, Microsoft Sentinel, managed services
- Endpoint Security: Microsoft Defender for Endpoint
- Identity & Access: MFA, Conditional Access, Zero Trust Architecture

WWT delivers established depth across security and networking, supported by top-tier OEM relationships, certified engineering resources, and hands-on delivery experience across enterprise, public sector, and hybrid cloud environments. WWT is a **Palo Alto Networks Diamond Innovator Partner and holds more than 100 Palo Alto Networks certifications**, including eight PCNSE-certified engineers, five PCNSA-certified engineers, and two PCNSC-certified engineers. WWT also maintains **13 CyberForce Heroes and seven CyberForce Guardians**, reflecting a mature bench for next-generation firewall, Cortex, and managed security outcomes.

WWT is a Top Security and Networking Partner

Managing Multi-Vendor Solutions for Complex Wired and Wireless Infrastructures



For load balancing and application protection, WWT is an **F5 Platinum Partner**, the highest partner status available, and our employees hold more than 70 individual F5 certifications, including BIG-IP Administrator, LTM Technology Specialist, APM Technology Specialist, DNS Technology Specialist, ASM Solution Expert, and Security Solution Expert credentials. WWT's F5 competencies span load balancing through advanced security, and our ATC labs demonstrate practical capabilities for BIG-IP APM, SSL Orchestrator, and WAF use cases.

Across network infrastructure, WWT delivers enterprise routing, switching, and wireless design and deployment services at scale. WWT employs hundreds of highly certified network engineers and maintains **more than 6,000 active industry-recognized networking certifications** spanning routing, switching, and wireless technologies across core, campus, and WAN environments.

Our core networking practice has demonstrated experience delivering proof-of-concept validation, large-scale deployments, and structured knowledge-transfer support for next-generation routing architectures, including modern transport, segmentation, and traffic-engineering solutions. WWT has also delivered resilient and secure industrial network

[Table of Contents](#)

[Previous Heading](#)

[Next Heading](#)

[Next Section](#)

environments for highly automated manufacturing operations, including a new electric vehicle production facility, highlighting our ability to execute complex wired and wireless infrastructure transformations in mission-critical settings. For cloud-delivered application security, WWT combines F5 and Microsoft expertise to support secure application delivery in Azure environments. WWT is identified as an F5 Platinum Partner and trusted Azure integrator for NGINXaaS and integrated WAF capabilities, and WWT holds **Microsoft Gold Cloud Platform competency with more than 100 individual Microsoft certifications**, including Azure Security Engineer Associate and Azure Solutions Architect Expert credentials.

Within security operations, WWT supports strategy, design, implementation, and configuration for **Microsoft Sentinel and Microsoft Defender for Cloud** across hybrid environments. WWT also provides Microsoft security workshops that demonstrate Azure Sentinel SIEM capabilities, automated response integration, and endpoint protection outcomes. WWT's internal security program further reflects operational maturity through centralized SIEM, managed endpoint controls, MFA-protected remote access, and enterprise mobility management.

For endpoint security and identity-centered architectures, WWT aligns Microsoft Defender, Microsoft Endpoint Manager, Conditional Access, and Zero Trust policy enforcement as part of a broader Microsoft security model spanning identities, endpoints, applications, data, infrastructure, and network telemetry. This supports endpoint protection, MFA, Conditional Access, and Zero Trust architecture requirements.

WWT has documented practical experience with Palo Alto next-generation firewalls, F5 load balancers, Aruba wireless, and Cisco wireless platforms, including design, migration, and deployment services.

The list below highlights some of WWT's major security certifications:

- CSSP (Cyber Security Service Provider)
- CISSP (Certified Information Systems Security Professional)
- CEH (Certified Ethical Hacker)
- CompTIA Sec+
- CISM (Certified Information Security Manager)
- CRISC (Certified in Risk and Information Systems Control)
- SAFe SPC (SAFe Program Consultant)
- CSM (Certified Scrum Master)
- CSSGB (Certified Six Sigma Green Belt)
- TBME (Technical Business Management Executive)
- RPA Advanced Developer
- ISO 20243-1:2018
- SOC1 and SOC2 Type 2 audit reports

WWT recently earned Capability Model Maturity Integration (CMMI) Benchmark Appraisal – Maturity Level 2 for our Internal IT Services (ITSM). Our specific Appraisal Details are shown [here](#) for review.

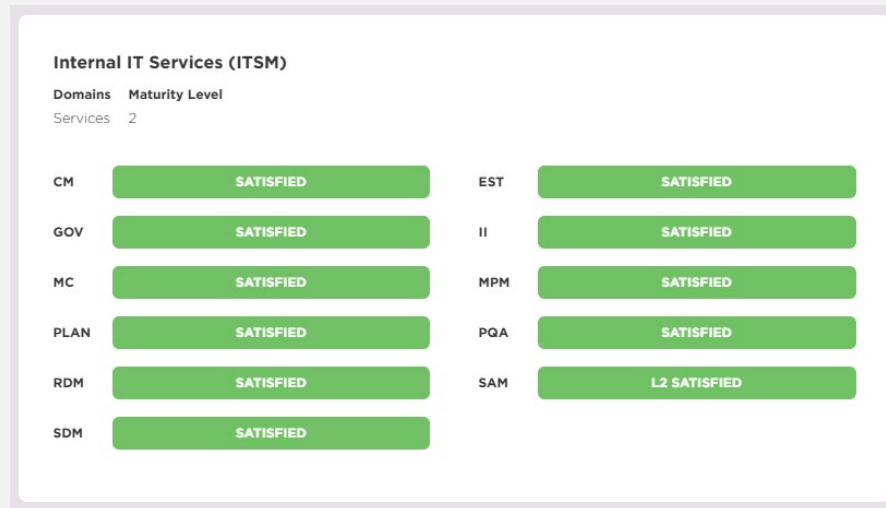
Table of
Contents

Previous
Heading

Next
Heading

Next
Section

WWT's CMMI satisfies 11 categories



Below are SLED (State, Local, and Education) case studies from WWT involving next-gen firewalls, network infrastructure, load balancing, vulnerability management, patch management, SIEM, endpoint security, and identity & access solutions:

1. Higher Education & K-12 – Security and Network Modernization

Overview: WWT employed extensive experience supporting education clients with next-generation firewall platforms (including Palo Alto), security architecture, endpoint security, and identity and access management.

Technologies Involved:

- **Next-Gen Firewalls:** Palo Alto (and others)
- **Network Infrastructure:** Campus and LAN switching, cloud networking, data-center networking, SD-WAN, wireless access and mobility (including Extreme Networks and others)
- **Application Delivery Controllers:** F5 BIG-IP and others
- **Patch Management:** Microsoft Endpoint Manager (Intune), WSUS, IBM BigFix/HCL
- **SIEM:** Splunk, Microsoft Sentinel, managed services
- **Endpoint Security:** Microsoft Defender for Endpoint
- **Identity & Access:** MFA, Conditional Access, Zero Trust Architecture

Outcomes: WWT's holistic approach to networking and security delivered secure, always-on access to applications and data, regardless of where they are hosted. WWT also provided Strategic Resourcing and managed services to support ongoing operations and transformation.

Table of
Contents

Previous
Heading

Next
Heading

Next
Section

2. Major Utility Company – Network & Security Operations Transformation

Overview: WWT helped a major utility organization, serving nearly a million customers, advance their monitoring and automation capabilities.

Technologies Involved:

- **Network Infrastructure:** Multi-vendor architecture across BigPanda, Datadog, Cribl, OpsManager
- **Security & Automation:** Infrastructure-as-code principles, business intelligence dashboarding, and advanced anomaly detection
- **Identity & Access:** Recommendations for monitoring policies, guidelines, and patterns to support Zero Trust and proactive remediation

Outcomes: The client shifted from reactive to proactive remediation, improved operational visibility, and reduced incident response times.

[Table of Contents](#)

[Previous Heading](#)

[Next Heading](#)

[Next Section](#)

ERP & Enterprise Applications

- PeopleSoft HCM 9.2
- PeopleSoft FSCM 9.2
- PeopleTools 8.62+

While ERP and Enterprise Applications are not core WWT project delivery capabilities, WWT provides ERP and enterprise application support through our broader Strategic Resourcing delivery model. WWT offers Strategic Resourcing services to our clients in support of technical expertise. Strategic Resourcing provides flexible engagement models that allow our clients to meet their resourcing needs by way of WWT's thorough screening and onboarding process. We are eager to support LFUCG with our qualified talent.

WWT has placed PeopleSoft talent within active client environments. In one case, we supported a large financial advisor company with 37 billable resources across a broad technical footprint that included PeopleSoft, in addition to providing Java development, automation, product leadership, solutions architecture, legacy COBOL, Meraki, and quality assurance capabilities.

[Table of Contents](#)

[Previous Heading](#)

[Next Section](#)

Vendor Requirements – 5.2: Software Development

If proposing software development services, include:

- Application programming methodology
- Development life cycle
- Documentation standards
- Secure development practices
- Preferred stacks/frameworks and tooling

WWT applies an **outcome-focused, agile application programming methodology** built on ongoing client collaboration, iterative development, and continuous testing to deliver business value early and often. Our teams emphasize strong product ownership, weekly demonstrations, test-driven development, pair programming, agile QA and test automation, CI/CD, and co-development models that can also mentor client teams while software is being delivered.

Across the development life cycle, WWT uses agile software delivery practices supported by standardized development environments and cross-functional teams designed to deliver incremental value quickly. Our methodology remains responsive to evolving requirements while preserving quality through continuous testing and customer acceptance validation throughout delivery.

Secure development practices are embedded within WWT's software delivery model. We use **OWASP as the baseline standard for application hardening at a minimum level 2 controls** and integrate secure processes within the agile software development life cycle. Secure coding practices, formal change management, peer code reviews, SAST, and DAST are incorporated as CI/CD pipeline best practices. In addition, personnel involved in application development are required to complete secure application development training upon onboarding and at least every two years.

WWT supports modern stacks, frameworks, and tooling aligned to client requirements and solution objectives. Source-supported examples include Python-based automation, Robot Framework for acceptance testing and robotic process automation, CI/CD pipeline integration, and automated testing libraries and topology builders used to improve release quality and speed. We also apply standardized tool configuration, test automation, and continuous delivery practices to reduce inconsistencies and accelerate software delivery.

WWT's CI/CD Pipeline Best Practices

Delivering a Sound Methodology for Software Development



[Table of Contents](#)

[Previous Heading](#)

[Next Heading](#)

[Previous Section](#)

[Next Section](#)

Here are some case studies highlighting WWT's expertise in agile practices, custom software solutions, and quality assurance in software development.

1. **Media Company's Software Development Team Drives Value Using Agile**

- A media company needed to overhaul their development practices. WWT provided Agile Workshops to enhance agile practices and test-driven development.
- [Read more](#)

2. **Home Improvement Retailer: Software Innovation**

- WWT delivered a custom mobile solution for a large home improvement retailer, improving both employee and customer experiences with new applications.
- [Read more](#)

3. **Stabilizing and Streamlining Application Development**

- WWT Application Services built a platform for a flagship healthcare application using development best practices.
- [Read more](#)

4. **Empowering Quality: Transforming Development with SonarQube at WWT**

- Implementing SonarQube in WWT's CI/CD pipeline improved code quality by providing metrics on code coverage, security vulnerabilities, and maintainability.
- [Read more](#)

5. **Parallel Testing Environment Compresses Development Cycles**

- A Fortune 50 Financial Institution used WWT's ATC and Application Services team to accelerate its private cloud migration.
- [Read more](#)

[Table of Contents](#)

[Previous Heading](#)

[Next Heading](#)

[Previous Section](#)

[Next Section](#)

Vendor Requirements – 5.3: Consulting Services

- Experience
- Approach
- Security & Resilience
- BC/DR

WWT brings three decades of real-world consulting experience, combining the research, analysis, modeling and strategy development of a traditional consulting firm with the ability to deploy, integrate and operate complex infrastructure solutions at global scale. That experience is supported by a broad technical bench that includes **more than 4,000 consultants, engineers and architects**, with utility-focused consultants averaging 10 to 15 years of utility and regulatory experience.

Our consulting approach connects business objectives to measurable technology outcomes through a human-centered, agile model. In security engagements, we apply a phased methodology of discovery, workshop alignment, product evaluation, low-level design, implementation and operationalization to reduce risk and accelerate adoption.



For BC/DR consulting, we use customized questionnaires, focused workshops, domain-specific analysis, review of business continuity and business impact requirements, assessment of disaster recovery capabilities, and a prioritized roadmap to address gaps between BC and DR objectives.

Our security and resilience capabilities are backed by a **\$1.5 billion-plus security practice**, more than 1,000 security consultants, architects and engineers, and 8,500-plus engineers and researchers supporting threat mitigation and remediation. WWT also reports more than 450 total years of cybersecurity consulting experience, roughly 80 certifications and 100 years of government agency experience across our cybersecurity consultants. Our security posture is reinforced through enterprise risk management, quarterly risk reviews, internal and external audits, and formal compliance verification processes.

For security and resilience, we design programs to minimize exposure to foreseeable threats, maintain asset security and restore operations in a timely manner. Our cyber resilience methodology aligns governance, identification, protection, detection, response and recovery, then validates solution designs through proof of concept and operational testing.

For BC/DR, WWT maintains a comprehensive Business Continuity Program that includes disaster recovery plans for IT, telecommunications and data processing, along with business continuity plans for essential business functions. Critical production systems operate with active hot or passive warm standby at a secondary data center, supported by a mirrored backup recovery site and a mobile workforce model that enables departments to function

[Table of Contents](#)

[Previous Heading](#)

[Next Heading](#)

[Previous Section](#)

[Next Section](#)

within hours of a disaster. WWT reviews these plans regularly, and the overall Business Continuity Program is maintained as part of its **ISO 9000:2016/TL900:2015 certification**.

Our certification profile further supports consulting delivery. WWT is a Cisco Gold Certified Partner and Cisco Learning Partner with Master Specializations in Cloud, Security and Unified Communications. Our employees hold **more than 6,000 individual Cisco certifications**, and WWT has 367 Cisco-certified engineers on staff. In cloud-related consulting, WWT reports 184-plus AWS certifications, 100-plus Azure certifications and 50-plus GCP (Google Cloud) certifications.

Here are some case studies related to WWT's consulting services and illustrate WWT's expertise in consulting services across various industries, focusing on security, AI, and infrastructure optimization.

1. **Global Financial Services Organization Seeks Unified Security Policy**

- A financial services organization turned to WWT to perform a TrustSec proof of concept to enforce a unified security policy.
- [Read more](#)

2. **Financial Services Client Uses AI Proving Ground to Capitalize on Hardware Fulfillment Window**

- This internal WWT case study highlights how a financial client leveraged AI Proving Ground.
- [Read more](#)

3. **WWT Helps Top U.S. Bank Select and Integrate a F5 SSL Inspection Solution**

- WWT partnered with F5 to support a leading national banking corporation with SSL inspection solution integration.
- [Read more](#)

4. **Modernizing the Point of Sale at Jack in the Box to Drive Efficiency, Insights and Growth**

- Jack in the Box transformed its point-of-sale infrastructure to enhance guest experience and empower franchisees.
- [Read more](#)

5. **Global Financial Org Evaluates Cybersecurity Solutions, Optimizes Cloud Investments**

- The firm streamlined cloud software procurement and leveraged WWT labs for endpoint detection and response solutions.
- [Read more](#)

[Table of Contents](#)

[Previous Heading](#)

[Next Heading](#)

[Previous Section](#)

[Next Section](#)

Vendor Requirements – 5.4: Security and Compliance

All proposals should demonstrate capability to design, implement, and operate security aligned with recognized frameworks and public-sector practices, including:

- Identity & Access
- Endpoint Security
- Network Security
- Monitoring & Response
- Data Protection
- Vulnerability & Configuration Management
- Compliance Alignment
- Documentation

WWT delivers security and compliance services through an integrated security practice that spans identity and access, endpoint security, network security, monitoring and response, data protection, vulnerability and configuration management, compliance alignment, and supporting documentation artifacts. Our **IAM practice is designed to holistically manage identities of all types** and enable authentication and authorization architectures across on-premises, hybrid cloud, multicloud, IT and OT environments, while our consultants assess governance, policy and technical capabilities to define maturity objectives and roadmaps aligned to business and security outcomes.

Within Identity & Access, WWT provides strategy development, **IAM risk assessments, cloud identity strategy**, privileged identity management, policy and governance development, and identity architecture development for authentication, authorization, administration and auditing. WWT's IAM practitioners support user lifecycle management, access review and certification, IAM product selection, and privileged access management to align access with business responsibility, mitigate risk and reduce administrative cost.



WWT's broader security capabilities support the full security and compliance lifecycle. These services include lifecycle management, network access control, single sign-on, privileged access management, key management and encryption; endpoint protection, EDR and XDR, endpoint visibility, **compliance to standards such as CIS and NIST**, and vulnerability management through patching, configuration and remediation; and security tools rationalization and assessments mapped to the NIST Cybersecurity Framework to improve visibility, control and rapid response.

[Table of Contents](#)

[Previous Heading](#)

[Next Heading](#)

[Previous Section](#)

[Next Section](#)

WWT's security delivery model is reinforced by recognized frameworks and certifications. WWT's architecture teams include consultants grounded in and **certified in TOGAF, SABSA and ITIL**. Our experts are also certified in identity and authentication, including Microsoft Certified Masters in Office 365. These credentials support security architectures and operating models aligned to established governance and service management practices.

Here are some case studies related to WWT's security and compliance capabilities and demonstrate WWT's expertise in improving security measures and ensuring compliance across various industries.:

1. **Enhancing Security and Streamlining Compliance for Large Service Provider**

- This case study highlights how WWT helped a large service provider enhance security and streamline compliance processes.
- [Read more](#)

2. **Global Financial Services Provider Cloud Security Case Study**

- WWT empowered security and operations teams with clear responsibilities and learning paths, enabling the organization to address additional use cases internally.
- [Read more](#)

3. **WWT Performs Wholistic Perimeter Security Assessment for Global Pharmaceutical**

- WWT created and implemented a comprehensive security program to enhance the overall security posture of a global pharmaceutical company.
- [Read more](#)

[Table of Contents](#)

[Previous Heading](#)

[Next Heading](#)

[Previous Section](#)

[Next Section](#)

Vendor Requirements - Attachment B

Fee Schedule

Please review our proposed fee schedule below.

OEM/Brand	Participating Category	OEM/Brand Discount Categories	Minimum Discount from MSRP/List
Armis	B - Software and Licensing	Armis	
	Operating systems (Windows, macOS, Linux)	Software as a Service (SaaS)	5%
	Productivity suites (Microsoft 365, Google Workspace)		
	Security software (antivirus, EDR, firewalls, DLP)		
	Virtualization and containerization platforms		
	Database, ERP, CRM, and business applications		
	Software asset management and license compliance services		
	F - Emerging and Innovative Technologies		
	Artificial Intelligence (AI) and machine learning applications		
	Internet of Things (IoT) devices and platforms		
AWS	C - Cloud Solutions	AWS	
	Infrastructure as a Service (IaaS), Platform as a Service (PaaS), and Software as a Service (SaaS)	Infrastructure as a Service (IaaS), Platform as a Service (PaaS), and Software as a Service (SaaS)	5%
	Cloud migration and modernization services		
	Cloud storage and backup solutions		
Cisco Systems	A - IT Hardware and Peripherals	Cisco Systems	
	Desktop, Laptops, tablets, mobile devices	Hardware and Software (on premise)	35%
	Servers (rack, tower, blade), storage systems, and backup appliances	Cloud Services	10%
	Networking hardware (switches, routers, firewalls, access points)	Service Packages (i.e., Maintenance, etc.)	10%
	Monitors, input devices, cables, and accessories	Training	0%
	B - Software and Licensing	Non-SOW Cisco Services (i.e. Advanced, etc.)	0%
	Operating systems (Windows, macOS, Linux)		
	Productivity suites (Microsoft 365, Google Workspace)		
	Security software (antivirus, EDR, firewalls, DLP)		
	Virtualization and containerization platforms		
Cloudflare	B - Software and Licensing	Cloudflare	
	Operating systems (Windows, macOS, Linux)	Software as a Service (SaaS)	5%
	Productivity suites (Microsoft 365, Google Workspace)		
	Security software (antivirus, EDR, firewalls, DLP)		
	Virtualization and containerization platforms		
	Database, ERP, CRM, and business applications		
	Software asset management and license compliance services		
Cohesity	B - Software and Licensing	Cohesity	
	Operating systems (Windows, macOS, Linux)	Software as a Service (SaaS)	5%
	Productivity suites (Microsoft 365, Google Workspace)		
	Security software (antivirus, EDR, firewalls, DLP)		
	Virtualization and containerization platforms		
	Database, ERP, CRM, and business applications		
	Software asset management and license compliance services		
Cribl	F - Emerging and Innovative Technologies	Cribl	
	Artificial Intelligence (AI) and machine learning applications	Software as a Service (SaaS)	2%
	Internet of Things (IoT) devices and platforms		
	Edge computing, blockchain, and RPA		
	Smart city and smart campus solutions		

- [Table of Contents](#)
- [Previous Heading](#)
- [Next Heading](#)
- [Previous Section](#)
- [Next Section](#)

OEM/Brand	Participating Category	OEM/Brand Discount Categories	Minimum Discount from MSRP/List
Crowdstrike	B - Software and Licensing	Crowdstrike	
	Operating systems (Windows, macOS, Linux)	Software as a Service (SaaS)	5%
	Productivity suites (Microsoft 365, Google Workspace)		
	Security software (antivirus, EDR, firewalls, DLP)		
	Virtualization and containerization platforms		
	Database, ERP, CRM, and business applications		
	Software asset management and license compliance services		
	C - Cloud Solutions		
	Infrastructure as a Service (IaaS), Platform as a Service (PaaS), and Software as a Service (SaaS)		
	Cloud migration and modernization services		
Cloud storage and backup solutions			
Cloud-based security and compliance tools			
Dataminr	F - Emerging and Innovative Technologies	Dataminr	
	Artificial Intelligence (AI) and machine learning applications	Software as a Service (SaaS)	2%
	Internet of Things (IoT) devices and platforms		
	Edge computing, blockchain, and RPA		
Smart city and smart campus solutions			
Google	B - Software and Licensing	Google	
	Operating systems (Windows, macOS, Linux)	Infrastructure as a Service (IaaS), Platform as a Service (PaaS), and Software as a Service (SaaS)	5%
	Productivity suites (Microsoft 365, Google Workspace)	On-Premises	3%
	Security software (antivirus, EDR, firewalls, DLP)		
	Virtualization and containerization platforms		
	Database, ERP, CRM, and business applications		
	Software asset management and license compliance services		
	C - Cloud Solutions		
	Infrastructure as a Service (IaaS), Platform as a Service (PaaS), and Software as a Service (SaaS)		
	Cloud migration and modernization services		
Cloud storage and backup solutions			
Cloud-based security and compliance tools			
Microsoft	B - Software and Licensing	Microsoft	
	Operating systems (Windows, macOS, Linux)	On-Prem Applications & Server Products	6.50%
	Productivity suites (Microsoft 365, Google Workspace)	Cloud Service Applications	6.50%
	Security software (antivirus, EDR, firewalls, DLP)		
	Virtualization and containerization platforms		
	Database, ERP, CRM, and business applications		
	Software asset management and license compliance services		
	C - Cloud Solutions		
	Infrastructure as a Service (IaaS), Platform as a Service (PaaS), and Software as a Service (SaaS)		
	Cloud migration and modernization services		
Cloud storage and backup solutions			
Cloud-based security and compliance tools			
NetApp	A - IT Hardware and Peripherals	NetApp	
	Desktop, Laptops, tablets, mobile devices	Servers and Storage	16.35%
	Servers (rack, tower, blade), storage systems, and backup appliances	Product Codes: A, B, C, D, D1, D2, E, F1, F2, F3, G1, G2, H, J, K, L, M, N	
	Networking hardware (switches, routers, firewalls, access points)	Product Cloud Services & Related Services	1%
	Monitors, input devices, cables, and accessories	Product Code: Y	
		Support and Professional Services	16.35%
	Product Code: P, R, R1, R2, R3, R4, R5, S, T, T1, T2, V, W		

Table of Contents

Previous Heading

Next Heading

Previous Section

Next Section

OEM/Brand	Participating Category	OEM/Brand Discount Categories	Minimum Discount from MSRP/List
NVIDIA	A - IT Hardware and Peripherals	NVIDIA	
	Desktop, Laptops, tablets, mobile devices	NVIDIA on-prem HW and Software	3%
	Servers (rack, tower, blade), storage systems, and backup appliances	NVIDIA Cloud	3%
	Networking hardware (switches, routers, firewalls, access points)	NVIDIA Services	0%
	Monitors, input devices, cables, and accessories	vGPU Subscriptions	3%
		DGX Support and vGPU Support, upgrades, and maintenance renewals	3%
		NVAIE and Omniverse renewals	3%
	F - Emerging and Innovative Technologies		
	Artificial Intelligence (AI) and machine learning applications		
	Internet of Things (IoT) devices and platforms		
Edge computing, blockchain, and RPA			
Smart city and smart campus solutions			
Okta	B - Software and Licensing	Okta	
	Operating systems (Windows, macOS, Linux)	Software as a Service (SaaS)	5%
	Productivity suites (Microsoft 365, Google Workspace)		
	Security software (antivirus, EDR, firewalls, DLP)		
	Virtualization and containerization platforms		
	Database, ERP, CRM, and business applications		
Software asset management and license compliance services			
Palo Alto Networks	A - IT Hardware and Peripherals	Palo Alto Networks	
	Desktop, Laptops, tablets, mobile devices	Hardware	20%
	Servers (rack, tower, blade), storage systems, and backup appliances	Subscriptions	15%
	Networking hardware (switches, routers, firewalls, access points)	Support	10%
	Monitors, input devices, cables, and accessories	Professional Services	0%
	B - Software and Licensing		
	Operating systems (Windows, macOS, Linux)		
	Productivity suites (Microsoft 365, Google Workspace)		
	Security software (antivirus, EDR, firewalls, DLP)		
Virtualization and containerization platforms			
Database, ERP, CRM, and business applications			
Software asset management and license compliance services			
Pure Storage	A - IT Hardware and Peripherals	Pure Storage	
	Desktop, Laptops, tablets, mobile devices	All Hardware Products	37%
	Servers (rack, tower, blade), storage systems, and backup appliances	All Related Services	6%
	Networking hardware (switches, routers, firewalls, access points)		
Monitors, input devices, cables, and accessories			
Tanium	B - Software and Licensing	Tanium	
	Operating systems (Windows, macOS, Linux)	Conferences	4%
	Productivity suites (Microsoft 365, Google Workspace)	Appliances	4%
	Security software (antivirus, EDR, firewalls, DLP)	Software as a Service (SaaS)	4%
	Virtualization and containerization platforms	Modules	4%
	Database, ERP, CRM, and business applications	Training	4%
	Software asset management and license compliance services	Tanium as a Service (TaaS)	4%
		Support	4%
	C - Cloud Solutions		
	Infrastructure as a Service (IaaS), Platform as a Service (PaaS), and Software as a Service (SaaS)		
Cloud migration and modernization services			
Cloud storage and backup solutions			
Cloud-based security and compliance tools			

Table of Contents

Previous Heading

Next Heading

Previous Section

Next Section

OEM/Brand	Participating Category	OEM/Brand Discount Categories	Minimum Discount from MSRP/List
Zscaler	B - Software and Licensing	Zscaler	
	Operating systems (Windows, macOS, Linux)	Software as a Service (SaaS)	5%
	Productivity suites (Microsoft 365, Google Workspace)	On-Premises	3%
	Security software (antivirus, EDR, firewalls, DLP)		
	Virtualization and containerization platforms		
	Database, ERP, CRM, and business applications		
	Software asset management and license compliance services		
	C - Cloud Solutions		
	Infrastructure as a Service (IaaS), Platform as a Service (PaaS), and Software as a Service (SaaS)		
	Cloud migration and modernization services		
	Cloud storage and backup solutions		
	Cloud-based security and compliance tools		
All Others	All other OEMs available from WWT	All other OEMs available from WWT	2%

Pricing is a Minimum Discount from MSRP/List

WWT is offering products that align with Categories A - IT Hardware and Peripherals, B - Software and Licensing, C - Cloud Solutions, F - Emerging and Innovative Technologies
Please see WWT Services pricing for Categories D - Professional and Consulting Services, E - Managed and Support Services

WWT NAIC Pricing for Contract # R250610 Technology Solutions, Products and Services

- D. Professional Consulting Services include:**
- IT strategy assessments, and roadmap
 - System integration and implementation services
 - Network architecture and design
 - Cybersecurity, assessments and risk mitigation
- E. Managed IT services (end-to-end or co-managed) include:**
- Remote and on-site help desk support
 - Device lifecycle services (deployment, imaging, decommissioning)
 - Asset tracking and configuration management
 - Break-fix and warranty support

North American Integration Service Catalog (NAIC)

Rack Base – Project startup and project management for rack builds	
SKU Number and URL	NTE Contract Price
WWT-SKU-US-INTGR-NAIC-RACK-ANY-BASE-REMOT Integration Project Management for Rack Build	\$11,025

- [Table of Contents](#)
- [Previous Heading](#)
- [Next Heading](#)
- [Previous Section](#)
- [Next Section](#)

Rack Add-ons – Time, labor and materials for rack builds	
SKU Number and URL	NTE Contract Price
WWT-SKU-US-INTGR-NAIC-RACK-FULL-BASIC-ADDON-REMOT NAIC Integration Add-On Full Rack Build for 1 to 6 devices (Basic)	\$6,140
WWT-SKU-US-INTGR-NAIC-RACK-FULL-DENSE-ADDON-REMOT NAIC Integration Add-On Full Rack Build for 21 to 31 devices (Dense)	\$14,399
WWT-SKU-US-INTGR-NAIC-RACK-FULL-MEDIUM-ADDON-REMOT NAIC Integration Add-On Full Rack Build for 7 to 20 devices (Medium)	\$10,003
WWT-SKU-US-INTGR-NAIC-RACK-FULL-SUPERDENSE-ADDON-REMOT NAIC Integration Add-On Full Rack Build for 31 to 58 devices (Super Dense)	\$18,911
WWT-SKU-US-INTGR-NAIC-RACK-HALF-BASIC-ADDON-REMOT NAIC Integration Add-On Half Rack Build for 1 to 3 devices (Basic)	\$3,718
WWT-SKU-US-INTGR-NAIC-RACK-HALF-DENSE-ADDON-REMOT NAIC Integration Add-On Half Rack Build for 9 to 13 devices (Dense)	\$7,716
WWT-SKU-US-INTGR-NAIC-RACK-HALF-MEDIUM-ADDON-REMOT NAIC Integration Add-On Half Rack Build for 4 to 8 devices (Medium)	\$5,137
WWT-SKU-US-INTGR-NAIC-RACK-HALF-SUPERDENSE-ADDON-REMOT NAIC Integration Add-On Half Rack Build for 14 to 24 devices (Super Dense)	\$10,422
WWT-SKU-US-INTGR-NAIC-RACK-INTERCONNECTED ADDON-REMOT NAIC Integration Add-On for Rack Build Interconnects	\$989

Device – Base Service Catalog - Project startup and project management	
SKU Number and URL	NTE Contract Price
WWT-SKU-US-INTGR-NAIC-SEP-BASE-PRANY-REMOT Used for Project start either pure logistics (no power-on) or when a Customer has recurring orders and an xIC PM in regular contact	\$5,045
WWT-SKU-US-INTGR-NAIC-SEP-BASE-PRSTRT-REMOT Used either for Project start handling ad-hoc (non-recurring) orders or to get the first order of a new program started	\$8,360

Device - 10 Rack Units (RU) and Up	
SKU Number and URL	NTE Contract Price
WWT-SKU-US-INTGR-NAIC-SEP-10UANDUP-L2-ADDON-REMOT L2 Integration Add-on SKU for UPS, Router, Switch, Server, Appliance, Storage 10RU+ per Device	\$100
WWT-SKU-US-INTGR-NAIC-SEP-10UANDUP-L3-ADDON-REMOT L3 Integration Add-on SKU for UPS, Router, Switch, Server, Appliance, Storage 10RU+ per Device	\$382

Table of Contents

Previous Heading

Next Heading

Previous Section

Next Section

Device - 9 Rack Units (RU) and Under	
SKU Number and URL	NTE Contract Price
WWT-SKU-US-INTGR-NAIC-SEP-9UMAX-L2-ADDON-REMOT L2 Integration Add-on SKU for UPS, Router, Switch, Server, Appliance, Storage Up to 9RU per Device	\$54
WWT-SKU-US-INTGR-NAIC-SEP-9UMAX-L3-ADDON-REMOT L3 Integration Add-on SKU for UPS, Router, Switch, Server, Appliance, Storage Up to 9RU per Device	\$163

Device - Laptop, PC, and Tablets	
SKU Number and URL	NTE Contract Price
WWT-SKU-US-INTGR-NAIC-SEP-LAPPCT-L2-ADDON-REMOT L2 Integration Add-On SKU for Laptop, PC, Tablets	\$41
WWT-SKU-US-INTGR-NAIC-SEP-LAPPCT-L3-ADDON-REMOT L3 Integration Add-On SKU for Laptop, PC, Tablets	\$62

Device - Smart Devices (Access Point, IP Phone, Smartphone, Printer, IOT)	
SKU Number and URL	NTE Contract Price
WWT-SKU-US-INTGR-NAIC-SEP-SMART-L2-ADDON-REMOT L2 Integration Add-on SKU for Smart Devices (Access Point, IP Phone, Smartphone, Printer, IOT)	\$46
WWT-SKU-US-INTGR-NAIC-SEP-SMART-L3-ADDON-REMOT L3 Integration Add-on SKU for Smart Devices (Access Point, IP Phone, Smartphone, Printer, IOT)	\$54

Device – Add Ons	
SKU Number and URL	NTE Contract Price
WWT-SKU-US-INTGR-NAIC-SEP-CONSIGN-SHIP-ADDON-REMOT Integration SKU for Device Separate Consignment	\$511
WWT-SKU-US-INTGR-NAIC-SEP-KIT-ADDON-REMOT Integration SKU for Device Separate Kitting	\$27

SKU Number and URL	NTE Contract Price
WWT-SKU-US-INTGR-NAIC-SHIP-ADDON-REMOT Integration Add-On SKU for Shipping Destination	\$119

Storage	
SKU Number and URL	NTE Contract Price
WWT-SKU-US-INTGR-NAIC-STOR-ADDON-REMOT NAIC Integration Services – Additional (Add-On) Processing – Storage for Up to One (1) Month	\$89

Table of Contents

Previous Heading

Next Heading

Previous Section

Next Section

Pricing listed as Not to Exceed (NTE) Contract Prices
Pricing based on August 2025 Rates. Subject to change, WWT to requote at time of services based on Scope of Work

WWT's supply chain and integration services teams provide a range of solutions, including integration architecture and design, integration platform deployment, and ongoing integration support and management. Their services are designed to help clients streamline their IT infrastructure, automate business processes, and improve data accuracy and consistency.

By using this model, WWT can provide clients with a transparent and consistent pricing model, allowing them to easily compare different service offerings and choose the ones that best fit their business needs.

Using the Service Catalog for integration services at WWT also enables clients to easily reorder or expand their integration services, as they can simply provide the catalog codes for the services they need. This helps streamline the procurement process and reduces the time and effort required to order and manage integration services

WWT Professional Services Rates

D. Professional Consulting Services include:

- IT strategy assessments, and roadmap
- System integration and implementation services
- Network architecture and design
- Cybersecurity, assessments and risk mitigation

E. Managed IT services (end-to-end or co-managed) include:

- Remote and on-site help desk support
- Device lifecycle services (deployment, imaging, decommissioning)
- Asset tracking and configuration management
- Break-fix and warranty support

Role	NTE Labor Rate
Agile Business Analyst	\$256.32
Agile Delivery Manager	\$378.53
Agile Developer - Lead	\$345.00
Agile Product Owner	\$330.94
Agile QA Analyst	\$188.18
Agile QA Engineer	\$217.38
Agile Software Engineer	\$273.62
Agile UX Consultant	\$204.40
Agile UX Frontend Engineer	\$232.52
Agile UX Mentor	\$302.82

[Table of Contents](#)

[Previous Heading](#)

[Next Heading](#)

[Previous Section](#)

[Next Section](#)

Role	NTE Labor Rate
AI Analyst	\$229.28
AI Chief Architect	\$514.79
AI Cloud Engineer	\$338.51
AI Cloud Platform Architect	\$444.50
AI Cloud Solution Architect	\$469.37
AI Cloud Sr Engineer	\$387.18
AI Consultant	\$348.24
AI Creative Director	\$345.00
AI Data Scientist	\$312.55
AI Engagement Manager	\$445.58
AI Enterprise Architect	\$448.82
AI Infrastructure Architect	\$482.35
AI Infrastructure Engineer	\$415.30
AI Infrastructure Layer 1 Foreman	\$242.26
AI Infrastructure Layer 1 Technician	\$199.00
AI Infrastructure Project Coordinator	\$171.96
AI Infrastructure Project Manager	\$360.14
AI Lead Consultant	\$419.62
AI Principal Consultant	\$532.10
AI Program Manager	\$512.63
AI Senior Consultant	\$460.72
AI Senior Creative Consultant	\$245.50
AI Software Engineer	\$339.59
AI Software Executive	\$555.89
Business Analytics Advisor Consultant	\$258.48
Business Analytics Advisor Data Scientist	\$200.08
Business Analytics Advisor Sr Consultant	\$361.22

[Table of Contents](#)

[Previous Heading](#)

[Next Heading](#)

[Previous Section](#)

[Next Section](#)

Role	NTE Labor Rate
Chief Technology Advisor	\$422.87
Cloud Application Architect	\$282.27
Cloud Engineer	\$260.64
Cloud Platform Architect	\$342.84
Data Center Engineer	\$256.32
Data Center Engineer > 6 months FTE	\$192.51
Digital Strategy - Digital Client Director	\$350.41
Digital Strategy - Strategist	\$381.77
Digital Strategy - Technologist	\$306.06
Digital Strategy - UX Creative Consultant	\$154.65
Digital Strategy - UX Creative Directory	\$263.89
End User Computing Engineer	\$216.30
End User Computing Engineer > 6 months FTE	\$184.94
Enterprise Architect	\$393.67
Layer 1 Technician	\$178.45
Network Engineer	\$256.32
Network Engineer > 6 months FTE	\$192.51
Principal Security Consultant	\$422.87
Program Manager	\$354.73
Program Manager > 6 months FTE	\$272.54
Project Coordinator	\$146.00
Project Coordinator > 6 months FTE	\$112.48
Project Manager	\$297.41
Project Manager > 6 months FTE	\$228.20
Security Consultant	\$343.92
Security Engineer	\$250.91
Security Engineer > 6 months FTE	\$204.40
Solution Architect - All Technologies	\$417.46

[Table of Contents](#)

[Previous Heading](#)

[Next Heading](#)

[Previous Section](#)

[Next Section](#)

Role	NTE Labor Rate
Sr. Contact Center Engineer	\$392.58
Sr. Contact Center Engineer > 6 months FTE	\$293.09
Sr. Data Center Engineer	\$335.27
Sr. Data Center Engineer > 6 months FTE	\$251.99
Sr. End User Computing Engineer	\$295.25
Sr. End User Computing Engineer > 6 months FTE	\$224.95
Sr. Network Engineer	\$352.57
Sr. Network Engineer > 6 months FTE	\$258.48
Sr. Security Engineer	\$348.24
Sr. Security Engineer > 6 months FTE	\$262.80
Sr. Trainer	\$308.23
Sr. Unified Communications Engineer	\$339.59
Sr. Unified Communications Engineer > 6 months FTE	\$256.32
Sr. Wireless Engineer	\$313.64
Sr. Wireless Engineer > 6 months FTE	\$231.44
Technology Advisory Services Consultant	\$273.62
Technology Advisory Services Principal Consultant	\$409.89
Trainer	\$162.23
Unified Communications Engineer	\$277.95
Unified Communications Engineer > 6 months FTE	\$200.08
Wireless Engineer	\$295.25

All Rates are Not to Exceed Hourly

All labor rates are inclusive of Travel and Expenses unless otherwise noted in a SOW and agreed to with end-user.

WWT is offering the above categories for Professional Consulting and Managed IT Services. WWT reserves the right to review and evaluate labor and integration rates on an annual basis for price adjustments.

- [Table of Contents](#)
- [Previous Heading](#)
- [Next Heading](#)
- [Previous Section](#)
- [Next Section](#)

Sample Contract

Please see [Appendix 1](#) – Sample Purchase Agreement.

Pricing Model

Model #1

Pricing for consulting, advisory, implementation, and support services are structured to align scope, commercial flexibility and budget predictability for LFUCG. Since WWT solutions are custom fit-for-purpose for our clients, each solution is priced accordingly based on the needs outlined for the specific initiative at that time. Across engagements, pricing is tailored to business requirements, delivery scope and resource profile.

WWT supports multiple engagement models based on the nature of the work, including time-and-materials and firm fixed-fee engagements with defined outcomes, and hybrid structures that combine these approaches within a single program when appropriate.

For time-and-materials engagements, pricing is applied by billable role and rate as defined in the statement of work. Revenue and invoicing are tied to the billable hours charged for each role outlined in the statement of work, which provides transparency into labor consumption and cost by engagement. Invoicing typically occurs monthly in arrears under this model.

WWT also supports firm fixed-fee engagements tied to defined outcomes, as well as deliverable-based structures where scope, acceptance criteria and commercial terms are established in advance through the statement of work. Please see the Fee Schedule and sample contract above.

Model #2

Model #2 Strategic Resourcing is WWT's approach to ensuring customers have the right expertise available when they need it. We work closely with our customers to understand upcoming initiatives, delivery timelines, and required skill sets so we can align the right resources to support successful outcomes. This collaborative, forward-looking approach helps eliminate delays and ensures resources are well matched to the work at hand.

Once needs are defined, WWT sources and aligns highly qualified resources from our trusted ecosystem. Each resource is carefully vetted for technical expertise, availability, and alignment with the engagement goals. We coordinate interviews and onboarding efficiently, allowing customers to move quickly while maintaining confidence in the quality and readiness of the talent supporting their projects.

Strategic Resourcing continues throughout the engagement to ensure long-term success. WWT provides ongoing coordination, visibility, and flexibility as requirements evolve, helping customers scale resources up or down as needed. This end-to-end support allows customers to stay focused on delivery while trusting WWT to manage resource continuity, performance, and adaptability. Please see the Fee Schedule and sample contract above.

[Table of Contents](#)

[Previous Heading](#)

[Next Heading](#)

[Previous Section](#)

[Next Section](#)

Value-Added Services At No Additional Charge

The following provides value-added services that WWT will offer LFUCG at no additional cost.



Advanced Technology Center (ATC)

To answer the most complex questions, we have developed an immersive learning platform, powered by our ATC and designed to be at the forefront of what is possible. This physical and virtual ecosystem of innovation, research, community, labs and thought leadership accelerates LFUCG's knowledge in technical services.

The ATC is a collaborative ecosystem used to design, build, educate, demonstrate and deploy innovative technology products and integrated architectural solutions for our customers, partners and employees around the globe. The heart of the ATC is our Data Centers which house 500+ racks of equipment used to cut technology evaluation time from months to weeks, if not days.

We partner with the world's leading technology manufacturers — from Silicon Valley heavyweights to emerging tech players — to deliver innovative solutions that drive business outcomes and position our customers to take on the business challenges of tomorrow.

Adopting a combination of on-premise, off-premise and public cloud capabilities is the only way to keep up with the rapid market changes digital disruption is driving. The ATC is a replica of that ever-changing landscape with integration into all three major Cloud Service Providers, leveraging low latency connections through our Equinix Extension as shown in Figure 1.



Figure 1

The ATC infrastructure facilitates fast proofs of concept for current and future use cases

We use enterprise-class traffic generation tools, such as Ixia IxLoad, to simulate the applications that are unique to LFUCG to show how a solution seamlessly integrates into its network. Over the years, WWT has developed a testing framework that allows us to go from concept to test plan to achieve the outcome needed for product or solution evaluation. This yields the following benefits:

- Testing use cases
- Comparison
- Upgrade/Migration
- Architecture Validation
- Performance
- Functionality

Table of Contents

Previous Heading

Next Heading

Previous Section

Next Section



Cyber

Fortify your cyber defenses across your people, processes and technology.

WWT Cyber Range

WWT Cyber Range, formerly called Lab as a Service, addresses the need for our customers to upskill their staff, compare and test new technologies and configuration changes, gain insights into industry innovation, and accelerate successful adoption in a safe and secure environment. WWT offers a free monthly Cyber Range where your teams can join and sharpen their security skills in our environment competing against other teams from around the world.

WWT's Cyber Range provides operations teams unprecedented training and access to a suite of commercial tools that are actually used in a real-world cyber incident. Customers can also leverage WWT's Advanced

Technology Center support staff, and our expansive list of OEM partnerships, to build their own customized cyber range environment to suit their unique needs.

In a world with ever-evolving security threats, the need for comprehensive security solutions has never been greater. WWT's Cyber Range is a virtual arena to fortify your cyber defenses across your people, process and technology.

Cyber Range takes IT teams to the next level

In a world with ever-evolving security threats, the need for comprehensive security solutions has never been greater. WWT's Cyber Range is a virtual arena to fortify your cyber defenses across your people, process and technology.



WWT's Advanced Technology Center Platform is a capability that LFUCG can lean on to make smart technology decisions fast to accelerate security transformation.

There is no other platform in the world that features:

- Insight and intellectual capital that reaches into every sector of the economy
- Industry-leading partnerships with the world's largest OEMs and technology companies
- Independent and informed guidance with a customer-centric approach


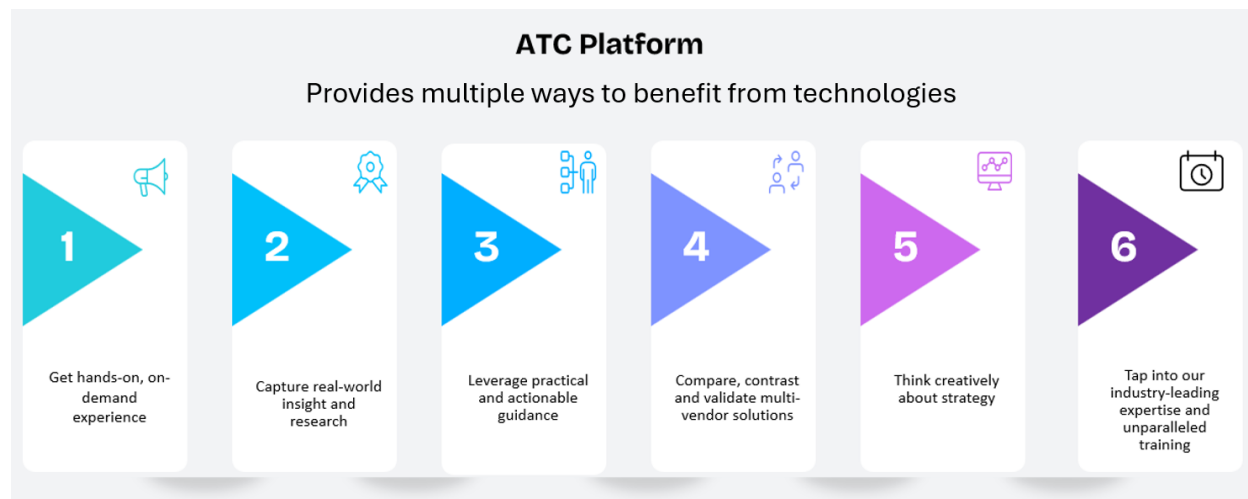
[Table of Contents](#)

[Previous Heading](#)


[Next Heading](#)

[Previous Section](#)

[Next Section](#)



Digital Platform



Gain access to an ecosystem rich in resources to meet your technology needs.

WWT Digital Platform

WWT customers have access to the WWT Platform which is an educational and training platform with deep technical content on technology solutions and business that can help drive your business outcomes. From insight articles on Security Transformation to updates on the partners ecosystem, this is a rich resource for all of your team from executives to security analysts. This is where we host our industry leading articles, labs, and communities to educate and collaborate with our customers, partners and colleagues.



Labs & Learning












Accelerate future-proof skills development and real-world readiness.

WWT Labs and Learning - Free Training on the WWT Platform

WWT has free training thru our WWT Learning Paths on the WWT Platform that all customers can utilize. Our hands-on labs and tailored Learning Paths guide architects and engineers through the latest technologies and provide customized training by grouping content based on solution area and experience level. There are currently over 22 current Learning paths around Technology and Security Solutions from Identity & Access Management to Data Protection to DevOps to AWS and more. Below is a sample of the free training courses available for LFUCG.

- [Table of Contents](#)
- [Previous Heading](#)
- [Next Heading](#)
- [Previous Section](#)
- [Next Section](#)

<p>BETA</p> <h3>Identity & Access Management with CyberArk</h3> <p>Identity & Access Management with CyberArk</p> <p>Learning Path  Fundamentals</p> <p>~5 hrs View Path</p>	<p>BETA</p> <h3>Cisco ACI Fundamentals</h3> <p>Cisco ACI Fundamentals</p> <p>Learning Path  Fundamentals</p> <p>~13 hrs View Path</p>	<p>BETA</p> <h3>DevOps Principles</h3> <p>DevOps Principles</p> <p>Learning Path  Fundamentals</p> <p>~3 hrs View Path</p>
<p>BETA</p> <h3>Collaboration System Release 12.5</h3> <p>Collaboration System Release 12.5</p> <p>Learning Path  Fundamentals</p> <p>~17 hrs View Path</p>	<p>BETA</p> <h3>Application Delivery Controller Foundations</h3> <p>Application Delivery Controller Foundations</p> <p>Learning Path  Fundamentals</p> <p>~1 hr View Path</p>	<p>BETA</p> <h3>SD-Branch with Juniper</h3> <p>SD-Branch with Juniper</p> <p>Learning Path  Fundamentals</p> <p>~1 hr View Path</p>
<p>BETA</p> <h3>Collaboration System Release 14</h3> <p>Collaboration System Release 14</p> <p>Learning Path  Fundamentals</p> <p>~17 hrs View Path</p>	<p>BETA</p> <h3>Fortinet FortiVoice</h3> <p>Fortinet FortiVoice</p> <p>Learning Path  Fundamentals</p> <p>~1 hr View Path</p>	<p>BETA</p> <h3>Rubrik Data Protection Fundamentals</h3> <p>Rubrik Data Protection Fundamentals</p> <p>Learning Path  Fundamentals</p> <p>~5 hrs View Path</p>

- [Table of Contents](#)
- [Previous Heading](#)
- [Next Heading](#)
- [Previous Section](#)
- [Next Section](#)



Security Briefings

Receive consumable overviews of key issues and technologies.

WWT Security Transformation Briefings

WWT will host routine Security Transformation briefings on a monthly and quarterly basis to give knowledge and insights on specific security topics to increase the security awareness and security maturity of all organizations. Topics can include:

- Revolutionizing Engineering: Framework for Generative AI Development
- Key Security Considerations for Driving Business Success Amid Threats
- How to Secure Your Hybrid Workforce with SASE
- Cyber Recovery Experience



CISO Roundtable

Take advantage of knowledge sharing and collaboration with experts.

WWT State-wide CISO roundtable

Chief Information Security Officers (CISOs) must navigate a constantly changing cyber threat landscape. Continuous improvement and proactive security measures are crucial for safeguarding organizations in an increasingly hostile cyber environment.

WWT will host a State-Wide CISO roundtable for CISOs and security executives across the State where we will dive into security topics and provide access to our WWT Security Experts. This interactive roundtable will allow security knowledge sharing and collaboration amongst all of the State-wide CISOs, WWT Security Experts and security executives to drive security maturity of all organizations.

Some ideas that can be topics of these sessions are:

- Explore and simplify hot security topics
- Process Challenges
- Cross- functional alignment and big picture planning
- Segmentation Strategy
- MRA Remediation
- Security Transformation: Successfully leveraging ATC & Cyber Range as a Service
- Transformational Security Buying, Rationalization
- Convergence of network and security services (SASE)
- Break down silos in SecOps solution stack (XDR)
- Operational shift toward zero trust maturity (ZTA)
- Maintain compliance and enforce security across multicloud
- Prune and optimize observability pipeline for security
- Simplify identity management and adopt passwordless

[Table of Contents](#)

[Previous Heading](#)

[Next Heading](#)

[Previous Section](#)

[Next Section](#)



Security Assessments

Evaluate endpoint security solutions through a hands-on practical approach.

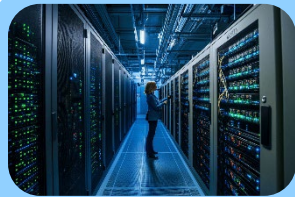
WWT Security Assessments

WWT will host security assessments on a routine basis in a workshop format to drive security outcomes.

WWT's Security Assessments are for LFUCG-identified security and operation teams and other key stakeholders. Our subject matter experts provide a customized assessment that enables LFUCG to understand emerging threats and develop a security strategy for increasing its security maturity for people, process and tools.

After conducting the assessment, WWT can offer LFUCG access to our ATC to further evaluate endpoint security solutions through a hands-on, practical approach. This includes customized product

demos, real-world solution comparisons and integrations with our Cyber Analytics Reference Architecture, which includes SIEMs, automation and orchestration.



Security Community

Benefit from internal training content and knowledge sharing.

WWT Community Page and “Hour of Cyber”

WWT can host a security community page for LFUCG to drive security collaboration and content. Videos and content can be posted here for internal training and knowledge sharing for LFUCG.

We live in a time of extremes— on one end is cyber disruption, on the other, rapid innovation. WWT recognizes how important it is for security leaders to have a safe space for curated focused discussions from both business and technical perspectives.

Foci of this security community and “Hour of Cyber” are:

- Explore and simplify hot security topics
- Conquer the speed and complexity of cyber threats
- Share challenges faced by other global organizations
- Chart a path toward security transformation
- Capture and prioritize concerns and challenges



Hour of Cyber

Receive thought leadership and interactive dialoguedialogue.

What is “Hour of Cyber?”

Hour of Cyber is a private thought leadership event hosted monthly for security leaders to connect with WWT experts and executive advisors. Immerse yourselves in global cybersecurity trends with purposeful dialogue and heightened clarity.

Our goal is to focus on LFUCG’s particular security needs and create a plan for a successful, optimized security transformation strategy. Sessions are scheduled for 50 minutes total, with 20 minutes for thought leadership exploration and 30-minutes for interactive dialogue and discussion.

[Table of Contents](#)

[Previous Heading](#)

[Next Heading](#)

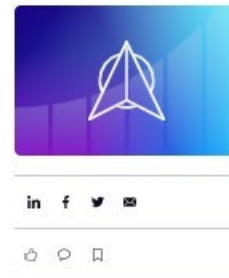
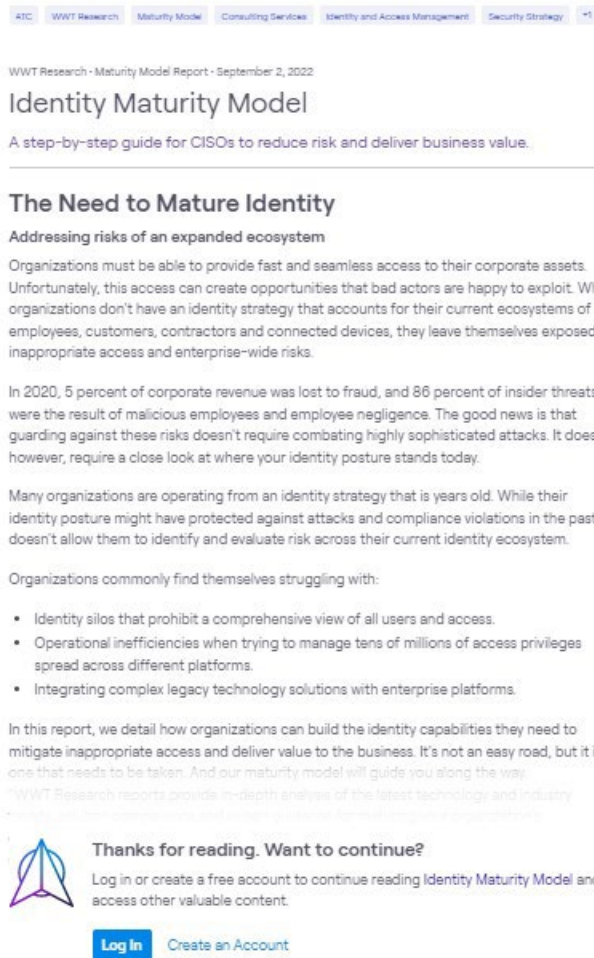
[Previous Section](#)

[Next Section](#)



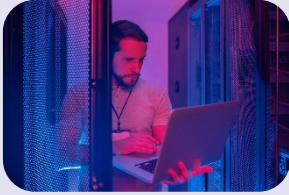
WWT Research

WWT Research Reports gives insights as thought leaders in the market. Our **Technology Evaluations, Maturity Models, Priorities Reports, and Artificial Intelligence and Machine Learning (AI/ML) Applied Research Reports** each provide compelling business and technology insights that help LFUCG make smarter technology decisions faster and imagine the art of the possible. The screenshot below reveals a typical format for these reports.



These reports provide actionable insights into technology solutions and trends that can help you make more informed decisions and outpace the competition.

- Table of Contents
- Previous Heading
- Next Heading
- Previous Section
- Next Section



WWT TEC37 Podcasts and Case Studies

Learn how WWT has
helped other customers.

WWT TEC37 Podcasts

WWT hosts monthly technical webcasts on different security and technology topics that are available for our customers. We all learn differently. That's why we dive deep into security and technology on WWT TEC37 Podcasts through conversations with our experts. Please follow the links below for the podcasts.

WWT Case Studies

Our case studies show how we have helped organizations across industries adopt enterprise security programs that put the business first.

[Table of Contents](#)

[Previous Heading](#)

[Next Heading](#)

[Previous Section](#)

[Next Section](#)

Attachment B Services

For all services listed in Attachment B, please refer to the fee schedule, sample contract, and pricing model descriptions referenced above to see how WWT can meet LFUCG's needs.

Company Information

Company Name and Address and Years in Business

World Wide Technology, LLC
One World Wide Way
St. Louis, MO 63146
Years in business: 36

Business Partnerships

WWT partners with the world's leading technology manufacturers and maintains the highest levels of certification to offer customers hardware and software solutions that improve their business. Our partners are designated as Strategic (highest level), Advantage, Select or Approved. We are always adding new partners to our ecosystem, and we can help our clients design, procure equipment and build solutions using a wide variety of manufacturers and developers. Individually, these companies are impressive but, when integrated with WWT, we create transformative solutions. For a comprehensive list of our partners, please visit wwt.com/explore/partners.

WWT Strategic Partners

WWT's Strategic Partners are established market leaders. They receive our highest level of investment in product training, ATC lab environments, marketing and communications, field sales enablement and executive sponsorship.



WWT Advantage Partners

Our Advantage Partner tier contains innovators and growing companies. WWT invests in personnel, marketing and training, and we are continually expanding ATC lab capabilities for this group.



- Table of Contents
- Previous Heading
- Next Heading
- Previous Section
- Next Section

COHESITY

Premier Partner



EQUINIX

Platinum Partner

FORTINET

Expert Partner

Google Cloud

Premier Partner

JUNIPER
NETWORKS

Global ElitePlus Partner

NUTANIX

Champion Partner



PURESTORAGE

Elite Partner



Red Hat

Premier Partner



rubrik

National Elite Partner

splunk>
a **CISCO** company

Elite Partner

CISCO
ThousandEyes

Focus Partner

vmware
by **Broadcom**

Pinnacle Partner



zscaler

Zenith Partner

References

Reference #1

Customer Name	Kentucky State Police (KSP)
Customer Contact	Aaron Tupts KSP Public Affairs aaron.tupts@ky.gov
Project description and scope	<p>KSP partnered with WWT to launch a new, redesigned website, aimed at providing a streamlined, user-friendly experience for Kentuckians. The fresh, modern look contains new features created with all Kentuckians in mind. It makes it easier for the public to interact with KSP while also providing a robust recruitment platform for sworn and civilian careers within KSP.</p> <p>WWT took a data-driven approach to ensure the information most sought after by the citizens of Kentucky is front and center on the page, with easy-to-use menus for anything a user might want or need to find, driving a better digital experience for the citizens of Kentucky.</p> <p>Two top features of the site are the “Tip Line” application and the “Thank a Trooper” icon. The “Tip Line” gives Kentuckians the ability to confidentially and easily submit crime tips to law enforcement. The “Thank a Trooper” icon allows citizens to express their appreciation for the dedicated work of KSP personnel. I</p> <p>KSP’s innovative website utilizes advanced analytics to determine which content would be featured prominently. Those links show up on the homepage for easy access.</p>

Table of Contents

Previous Heading

Next Heading

Previous Section

Next Section

Reference #2

Customer Name	Western Kentucky University (WKU)
Customer Contact	Dr. Austin Griffiths Director, Lifeskills Center for Child Welfare Education and Research Austin.Griffiths@wku.edu
Project description and scope	<p>WWT partnered with WKU and Kentucky’s Cabinet for Health and Family Services (CHFS) to transform how preventative services are delivered to families across the state. This initiative focused on modernizing critical applications that support child welfare outcomes, ensuring staff have the tools to monitor and deliver services efficiently, maintain uninterrupted service and safeguard data security.</p> <p>By expanding the partnership to include Amazon Web Services (AWS), the team leveraged a secure, enterprise-grade cloud infrastructure that scales with program needs and delivers global reliability. This collaboration enables a seamless migration, reduced technical debt, and improved operational performance, laying a strong foundation for future innovation.</p> <p>Since the migration, the team has explored advanced enhancements, including artificial intelligence and automation tools that streamline workflows, optimize decision-making, and enhance preventative service delivery. This modernization not only strengthens the operational efficiency of CHFS and WKU staff but also improves outcomes for Kentucky families by enabling faster, more data-driven support.</p>

Reference #3

Customer Name	State of Missouri
Customer Contact	Kevin McCarthy Chief of IT Operations State of Missouri OA-ITSD 301 W High St Jefferson City MO 65101 573-751-8778 kevin.mccarthy@oa.mo.gov
Project description and scope	<p>Network Infrastructure and Related Products, SMARTnet Maintenance, and Services</p> <p>WWT has been a faithful and trusted partner servicing the State of Missouri Network Product, SMARTnet and Services contract. Our work in collaboration with their IT Network team has successfully enabled the provision of thousands of technology products and services to State and local government agencies, educational institutions, and libraries throughout Missouri.</p> <p>We have worked closely with the State to support all State agencies while developing mutually beneficial relationships to ensure the full value of the acquired technology is realized. Rather than a simple commodity transaction, WWT has brought the full knowledge, skills and capabilities of our engineers. and ATC personnel to bear on State of Missouri business needs leveraging world class solutions.</p>

- [Table of Contents](#)
- [Previous Heading](#)
- [Next Heading](#)
- [Previous Section](#)
- [Next Section](#)

Sample Resumes

On the following pages, we are providing sample resumes to illustrate the expertise of our staff. Upon award and task assignments, we can provide specific resumes upon request.

[Table of Contents](#)

[Previous Heading](#)

[Next Heading](#)

[Previous Section](#)

[Next Section](#)

John Cox

Senior Consulting Security Architect

Summary

A 30-year veteran to IT with the past 20 years focused on cybersecurity and protecting the most attacked networks in the world. Specializing in operationalization and adaptation of DoD-grade security solutions for civilian environments like K-12 institutions, Fortune 500 companies and state and local governments across the country.

Certifications

- Blue Coat Certified Proxy Professional
- Blue Coat Certified WAN Optimization Professional
- Symantec Certified Specialist – Email, Endpoint, DLP

Experience

World Wide Technology

Senior Consulting Security Architect SLED

- Develop multi-tiered authentication and account provisioning systems across 100+ school districts within the state of Florida
- Lead technical team in the development and deployment of multiple statewide managed security solutions for local entities including cities, counties and public school districts

Symantec/Broadcom, US Federal Civilian, DoE, DoJ, USPS, NASA

Security Architect

- Led the technology team responsible for integration of comprehensive Incident Response solutions into DoE and NASA enterprises
- Developed, deployed and integrated the first (and, to date, only) endpoint integrated AD deception platform within the US Federal government
- Integrated and operationalized Symantec technology solutions into diverse enterprises

Blue Coat/Symantec, US Federal, DoD, IC

Senior Security Engineer

- Led technical architecture and engineering teams supporting the DoD-wide consolidation of security infrastructure, Joint Regional Security Stack (JRSS)
- Oversaw design, development, deployment, integration and initial support efforts for the largest single-agency boundary security deployment in DoD history, encompassing active web security gateways, as well as a comprehensive security analytics and incident response platform, supporting over 200 locations globally
- Led technical efforts to deploy the first full agency inline SSL/TLS decryption & inspection solution within DoD
- Ensured the successful deployment and integration of Blue Coat and Symantec security solutions in the largest enterprise environments

Table of
Contents

Previous
Heading

Next
Heading

Previous
Section

Next
Section

John Evans

Chief Technology Advisor

Summary

An experienced technology advisor with two decades in government technology including leading a nearly half-billion dollar state government digital transformation initiative and serving as Maryland's first governor-appointed CISO. Delivers strategic, technical direction to government agencies across the country, including K-12 and higher education institutions, for cloud migration, digital transformation and cybersecurity.

Certifications

- CISSP
- CISM
- CRISC
- AWS Solutions Architect (Associate)
- PMP
- SAFe SPC
- CSM
- CSSGB
- TBME
- RPA Advanced Developer

Experience

World Wide Technology

Chief Technology Advisor

- Evaluate emergent technology and use cases within existing and potential customers
- Advise “C-Level” executives on digital transformation, cloud migration and cybersecurity strategies for their organizations
- Perform assessments on as-is state of IT environments and create roadmaps to assist customers in reaching their desired to-be state
- Provide successes and lessons learned to organizations looking to make transformative changes to their systems
- Develop strategies for data sharing and new data use cases in order to drive better outcomes for customers and their constituents

State of Maryland

Chief Information Security Officer (CISO)

- Responsible for the cybersecurity for the State of Maryland, with jurisdiction over the executive branch, a \$64B organization comprised of over 60 State agencies
- Developed State of Maryland legislation regarding sensitive information
- Led large forensic investigations leading to identification of malicious activities/actors
- Implemented enterprise-wide risk assessment and vulnerability management programs, led cybersecurity assessment/audit teams and developed strategies for remediation
- Developed the State of Maryland IT security policy handbook, along with multiple other State policies, based on federal standards such as NIST, FISMA, FIPS, etc.
- Consolidated security tools saving the State millions of dollars

John Evans

Chief Technology Advisor

State of Maryland

Deputy Chief Technology Officer (CTO)

- Led a \$350M+ state-wide initiative to consolidate all health and human services IT systems into a common platform using cutting-edge technologies and methodologies to break down decades old data silos and create wholistic care for constituents
- Optimized and implemented software development methodologies within the state of Maryland that saved an estimated \$8M per year
- Led the development of a “Golden Record” program to identify constituents across State programs and truly deliver a no-wrong-door experience
- Created a self-service data platform that any MD State agency could utilize on a consumption-based payment model
- Ran the cloud Platform as a Service (PaaS) initiative for the state of Maryland, including infrastructure, security, and DevOps
- Successfully directed the development, implementation, and operation of the first true DevOps pipeline in the State of Maryland
- Developed PMO transition strategy for transitioning to Agile delivery methods including transition to DevOps processes
- Developed the State of Maryland cloud policy
- Drove Agile contracting methods and wrote the state’s first Agile contract vehicle

Secure Network Systems (SNS)

Vice President of Operations

- Responsible for the operational success of SNS by ensuring that all the policies, process, and governance were in place to position SNS within Federal, DoD and Intelligence communities
- As an executive was still involved in the technical work as required:
 - Successfully instituted a DevOps integration strategy to bring security operations in alignment with development and deployment tasks
 - Led the development of Security Operations Center (SOC)
 - Led the development and management of activities to measure the cybersecurity posture of departments within USDA and create roadmaps for remediation
 - Conducted lean value chain mapping on security operations, reducing waste time on average by 22%
- Develop processes and direct the application of software development and quality methodologies, including agile/scrum, waterfall, Capability Maturity Model Integration (CMMI), and ITIL
- Overall responsibilities for Client Satisfaction, Financial Management, Project Management, Subcontractor Management and Resource Management

Table of Contents

Previous Heading

Next Heading

Previous Section

Next Section

Nathan Look

Chief Technology Advisor

Summary

An IT professional with more than 30 years of executive management, technical and project management experience that spans Aviation Operations, Water, Power and Capital Projects, SCADA, Laboratory Information Management Systems and advanced Information Technology Enterprise systems. Successfully designed and implemented projects for LAWA and LADWP.

Training and Certifications

- Registered Professional Electrical Engineer, California
- Project Management Professional (PMP)

Experience

World Wide Technology

Chief Technology Advisor – State, Local and Education Team

- Engage with clients on strategy, innovation, and transformation to develop and deliver solutions that are tailor-made for a customer
- Serve as a Subject Matter Expert on Aviation Systems, pLTE/ CBRS, Cloud and On-premises Data Center infrastructure, Cisco and Juniper Segment Routing/ MPLS, Wi-Fi design and installation, IoT and Operational Technologies, Smart Cities/ Regions strategy and implementation, Municipal Broadband, IT/ OT Cyber Security architecture and systems

City of Los Angeles, Los Angeles World Airports (LAWA)

Deputy Chief Information Officer – Office of Infrastructure Technology

- Worked with LAWA Executive Team and diverse line of business managers to implement technology and streamline processes to achieve customer delight and to increase operational efficiency and situational awareness effectiveness
- Led, directed and managed expert technical teams and customer service personnel in the capital build out, operations, and maintenance of LAWA IT Infrastructure Technology (Operational and Enterprise Systems including SAP, Location Based Services, and Revenue Optimization, Internet of Things, Hybrid Cloud Architectures, and Public Safety Systems)

City of Los Angeles, Department of Water and Power

Director – Information Technology Services

- Profit and loss responsibility for \$27 million Fiber Optic Enterprise (FOE)
- Provided management and technical direction for strategic planning, technical architecture definition and implementation, security, operations, maintenance, budgeting, training, and customer relationship/service management
- Enterprise systems included approximately 400 enterprise servers, 5000 desktop/laptop computers, enterprise databases (Oracle, SQL Server, DB2, IMS, VSAM), supply chain and accounts payable applications, enterprise storage and backup, and disaster recovery

Table of Contents

Previous Heading

Next Heading

Previous Section

Next Section

Zaid Doleh

Senior Consulting Solutions Architect

Summary

An experienced IT Services Professional with 20+ years successfully combining technical expertise and competencies with a business-driven approach to lead, develop and deliver projects in the Public Sector, Higher Education, Financial Services, Banking, Insurance and Healthcare markets.

Certifications

- AWS Certified Cloud Practitioner
- AWS Certified Solutions Architect Associate
- AWS Certified Solutions Architect Professional
- AWS Certified Advanced Networking Specialty
- ITIL v4 Foundation

Experience

World Wide Technology

Senior Consulting Solutions Architect

- Serve as Senior Multicloud Expert for SLED/Public Sector Multicloud solutions by leveraging AWS, Azure and GCP
- Provide pre-sales support and serve as a trusted advisor for SLED sales teams and customers
- Develop long term digital transformation programs including strategic roadmaps for SLED customers by aligning their business and cloud strategies
- Facilitate workshops and assessments related to cloud strategy, cloud maturity and cloud migration planning

Prolifics

Senior Cloud Advisor – Enterprise Cloud Architect

- Served as cloud leader for Multicloud solutions by leveraging AWS, Azure and GCP
- Aligned customers' cloud strategy with their business strategy
- Created cloud adoption / migration roadmaps to enable digital transformation
- Provided cloud strategy, cloud migration planning workshops / assessments and implementation services

Unisys

Senior Consulting Manager

- Served as Multicloud leader for the cloud & infrastructure services consulting practice
- Managed cloud consulting pre-sales and delivery services for mid-sized entities
- Developed cloud strategy and cloud migration planning workshops / assessments
- Provided implementation services for AWS and Azure projects

Table of
Contents

Previous
Heading

Next
Heading

Previous
Section

Next
Section

Affidavit

AFFIDAVIT

Comes the Affiant, Gregory Brush, and after being first duly sworn, states under penalty of perjury as follows:

1. His/her name is Gregory Brush and he/she is the individual submitting the proposal or is the authorized representative of World Wide Technology, LLC, the entity submitting the proposal (hereinafter referred to as "Proposer").

2. Proposer will pay all taxes and fees, which are owed to the Lexington-Fayette Urban County Government at the time the proposal is submitted, prior to award of the contract and will maintain a "current" status in regard to those taxes and fees during the life of the contract.

3. Proposer will obtain a Lexington-Fayette Urban County Government business license, if applicable, prior to award of the contract.

4. Proposer has authorized the Division of Procurement to verify the above-mentioned information with the Division of Revenue and to disclose to the Urban County Council that taxes and/or fees are delinquent or that a business license has not been obtained.

5. Proposer has not knowingly violated any provision of the campaign finance laws of the Commonwealth of Kentucky within the past five (5) years and the award of a contract to the Proposer will not violate any provision of the campaign finance laws of the Commonwealth.

6. Proposer has not knowingly violated any provision of Chapter 25 of the Lexington-Fayette Urban County Government Code of Ordinances, known as "Ethics Act."

7. Proposer acknowledges that "knowingly" for purposes of this Affidavit means, with respect to conduct or to circumstances described by a statute or ordinance defining an offense, that a person is aware or should have been aware that his conduct is of that nature or that the circumstance exists.

Continued on next page

[Table of Contents](#)

[Previous Heading](#)

[Next Heading](#)

[Previous Section](#)

[Next Section](#)

8. Bidder will comply with all registration requirements as a contractor where required by Section 5-85 of the Code of Ordinances of the Lexington-Fayette Urban County Government. Bidder will utilize as subcontractors on the contract only contractors who are registered as required by Section 5-85 of the Code of Ordinances. Bidder will maintain a “current” status with regard to all contractor registration requirements during the life of the contract and will ensure that all subcontractors maintain a “current” status with regard to all contractor registration requirements during the life of the contract. Bidder has authorized the Division of Procurement to verify the registration of Bidder and Bidder’s subcontractors with the Division of Building Inspection.

Further, Affiant sayeth naught.

STATE OF Missouri

COUNTY OF St. Louis

The foregoing instrument was subscribed, sworn to and acknowledged before me
by Carl Harting on this the 17th day
of April, 2026.

My Commission expires: 11/5/2027



NOTARY PUBLIC, STATE AT LARGE

Table of
Contents

Previous
Heading

Next
Heading

Previous
Section

Next
Section

Equal Opportunity Agreement

Standard Title VI Assurance

The Lexington Fayette-Urban County Government, (hereinafter referred to as the “Recipient”) hereby agrees that as a condition to receiving any Federal financial assistance from the U.S. Department of Transportation, it will comply with Title VI of the Civil Rights Act of 1964, 78Stat.252, 42 U.S.C. 2000d-4 (hereinafter referred to as the “Act”), and all requirements imposed by or pursuant to Title 49, Code of Federal Regulations, U.S. Department of Transportation, Subtitle A, Office of the Secretary, (49 CFR, Part 21) Nondiscrimination in Federally Assisted Program of the Department of Transportation – Effectuation of Title VI of the Civil Rights Act of 1964 (hereinafter referred to as the “Regulations”) and other pertinent directives, no person in the United States shall, on the grounds of race, color, national origin, sex, age (over 40), religion, sexual orientation, gender identity, veteran status, or disability be excluded from participation in, be denied the benefits of, or be otherwise subjected to discrimination under any program or activity for which the Recipient receives Federal financial assistance from the U.S. Department of Transportation, including the Federal Highway Administration, and hereby gives assurance that will promptly take any necessary measures to effectuate this agreement. This assurance is required by subsection 21.7(a) (1) of the Regulations.

The Law

- Title VII of the Civil Rights Act of 1964 (amended 1972) states that it is unlawful for an employer to discriminate in employment because of race, color, religion, sex, age (40-70 years) or national origin.
- Executive Order No. 11246 on Nondiscrimination under Federal contract prohibits employment discrimination by contractor and sub-contractor doing business with the Federal Government or recipients of Federal funds. This order was later amended by Executive Order No. 11375 to prohibit discrimination on the basis of sex.
- Section 503 of the Rehabilitation Act of 1973 states:

The Contractor will not discriminate against any employee or applicant for employment because of physical or mental handicap.

- Section 2012 of the Vietnam Era Veterans Readjustment Act of 1973 requires Affirmative Action on behalf of disabled veterans and veterans of the Vietnam Era by contractors having Federal contracts.
- Section 206(A) of Executive Order 12086, Consolidation of Contract Compliance Functions for Equal Employment Opportunity, states:

The Secretary of Labor may investigate the employment practices of any Government contractor or sub-contractor to determine whether or not the contractual provisions specified in Section 202 of this order have been violated.

The Lexington-Fayette Urban County Government practices Equal Opportunity in recruiting, hiring and promoting. It is the Government’s intent to affirmatively provide employment opportunities for those individuals who have previously not been allowed to enter into the mainstream of society. Because of its importance to the local Government, this policy carries the full endorsement of the Mayor, Commissioners, Directors and all supervisory personnel. In following this commitment to Equal Employment Opportunity and because the Government is the benefactor of the Federal funds, it is both against the Urban County Government policy and illegal for the Government to let contracts to companies which knowingly or unknowingly practice discrimination

[Table of Contents](#)

[Previous Heading](#)

[Next Heading](#)

[Previous Section](#)


[Next Section](#)

in their employment practices. Violation of the above mentioned ordinances may cause a contract to be canceled and the contractors may be declared ineligible for future consideration.

Please sign this statement in the appropriate space acknowledging that you have read and understand the provisions contained herein. Return this document as part of your application packet.

Bidders

I/We agree to comply with the Civil Rights Laws listed above that govern employment rights of minorities, women, Vietnam veterans, handicapped and aged persons.



Signature

World Wide Technology, LLC

Name of Business

- [Table of Contents](#)
- [Previous Heading](#)
- [Next Heading](#)
- [Previous Section](#)
- [Next Section](#)

Workforce Analysis Form

WORKFORCE ANALYSIS FORM

Name of Organization: World Wide Technology, LLC

Categories	Total	White (Not Hispanic or Latino)		Hispanic or Latino		Black or African-American (Not Hispanic or Latino)		Native Hawaiian and Other Pacific Islander (Not Hispanic or Latino)		Asian (Not Hispanic or Latino)		American Indian or Alaskan Native (not Hispanic or Latino)		Two or more races (Not Hispanic or Latino)		Total	
		M	F	M	F	M	F	M	F	M	F	M	F	M	F	M	F
Administrators																	
Professionals																	
Superintendents																	
Supervisors																	
Foremen																	
Technicians																	
Protective Service																	
Para-Professionals																	
Office/Clerical																	
Skilled Craft																	
Service/Maintenance																	
Total:																	

Prepared by: Zoey Hulbert, WWT Associate Data Analyst Date: 4 / 17 / 2026

(Name and Title)

Revised 2015-Dec-15

WWT tracks our workforce categories differently than the above-referenced form. Please see the attachment, "WWT Workforce Analysis Form for LFUCG," for our breakdown. Screenshots are available in the following pages.

[Table of Contents](#)

[Previous Heading](#)

[Next Heading](#)

[Previous Section](#)

[Next Section](#)

Count of Pay Group	Race/Ethnicity		Gender		Black or African American	
	American Indian/Alaska Native	Asian	Man/Male	Woman/Female	Man/Male	Woman/Female
Job Manager Level	Man/Male	Woman/Female	Man/Male	Woman/Female	Man/Male	Woman/Female
Area Director						
Area Vice President			8	1		1
Associate Professional	1	1	8	16	56	45
Director	1		14	3	8	5
Distinguished Professional		1	2		2	1
EVP					1	
Executive level					1	
Hourly Worker	5	4	11	3	313	115
Lead Professional	1		24	8	11	7
Manager		1	18	18	19	13
Principal Professional			5	1	3	
Professional	4		93	60	122	46
Senior Director	1		5	4	1	1
Senior Manager		2	4	3	11	3
Senior Professional	3	1	120	60	71	38
Senior Vice President						
Supervisor/Team Lead			8	6	29	19
Support			3	5	10	9
Vice President			1	2		1
(blank)						
Grand Total	16	10	324	190	659	303

Count of Pay Group	Hispanic or Latino		Not Specified	Nat Hawaiian/Oth Pac Islander	
	Man/Male	Woman/Female		Man/Male	Woman/Female
Job Manager Level	Man/Male	Woman/Female	Not Specified	Man/Male	Woman/Female
Area Director				1	
Area Vice President					
Associate Professional	26			23	2
Director	10			2	
Distinguished Professional	1				
EVP					
Executive level					
Hourly Worker	38			25	1
Lead Professional	10	1		4	2
Manager	13			5	3
Principal Professional	1				
Professional	91			48	6
Senior Director	1			1	
Senior Manager	5			5	1
Senior Professional	50			24	4
Senior Vice President					
Supervisor/Team Lead	12			4	
Support	2			3	
Vice President	2				
(blank)					
Grand Total	262	1	145	18	4

- Table of Contents
- Previous Heading
- Next Heading
- Previous Section
- Next Section

Count of Pay Group	Not Applicable (Non-U.S.)	Not Specified			Two or More Races	
Job Manager Level	Man/Male	Man/Male	Not Specified	Woman/Female	Man/Male	Woman/Female
Area Director						
Area Vice President					1	
Associate Professional		1			12	11
Director		1			4	3
Distinguished Professional						
EVP						
Executive level						
Hourly Worker					33	15
Lead Professional					4	2
Manager					8	8
Principal Professional					2	
Professional	1	362	17	146	37	17
Senior Director					2	1
Senior Manager					1	2
Senior Professional		2		1	17	13
Senior Vice President						1
Supervisor/Team Lead					9	1
Support						3
Vice President						
(blank)						
Grand Total	1	366	17	147	130	77

Count of Pay Group	White	Not Specified	Woman/Female	(blank)	Grand Total
Job Manager Level	Man/Male	Not Specified	Woman/Female	(blank)	
Area Director	27		20		48
Area Vice President	61		20		92
Associate Professional	363		266		831
Director	227		66		344
Distinguished Professional	84		3		94
EVP	6		3		10
Executive level	5				6
Hourly Worker	712		251		1526
Lead Professional	233		80		387
Manager	295		184		585
Principal Professional	93		10		115
Professional	1051	12	514		2630
Senior Director	58		21		96
Senior Manager	129		77		243
Senior Professional	879		421		1704
Senior Vice President	14		3		18
Supervisor/Team Lead	210		127		425
Support	43		47		125
Vice President	42		13		61
(blank)					
Grand Total	4532	12	2126		9340

- Table of Contents
- Previous Heading
- Next Heading
- Previous Section
- Next Section

Notice of Requirement for Affirmative Action

**DIRECTOR, DIVISION OF PROCUREMENT
LEXINGTON-FAYETTE URBAN COUNTY GOVERNMENT
200 EAST MAIN STREET
LEXINGTON, KENTUCKY 40507**

NOTICE OF REQUIREMENT FOR AFFIRMATIVE ACTION TO ENSURE EQUAL EMPLOYMENT OPPORTUNITIES AND DBE CONTRACT PARTICIPATION

The Lexington-Fayette Urban County Government has a Certified Minority and Women Business Enterprise seventeen percent (17%) minimum goal including minimum subgoals of five percent (5%) for Minority Business Enterprises (MBE) and a subgoal of twelve percent (12%) for Women Business Enterprises (WBE); a three (3%) minimum goal for Certified Veteran-Owned Small Businesses and/or Certified Service- Disabled Veteran Owned Businesses; and a goal of utilizing Disadvantaged Business Enterprises (DBE), where applicable, for government contracts.

For assistance in locating certified DBEs, MBEs, WBEs, VOSBs and/or VOSBs, contact Sherita Miller at 859/258-3320 or by writing the address listed below:

Sherita Miller, MPA, CPSD
Minority Business Enterprise Liaison
Division of Procurement
Lexington-Fayette Urban County Government
200 East Main Street
Lexington, Kentucky 40507
smiller@lexingtonky.gov
859-258-3323

Table of
Contents

Previous
Heading

Next
Heading

Previous
Section

Next
Section

LFUCG MWDBE Participation Form

LFUCG MWDBE PARTICIPATION FORM Bid/RFP/Quote Reference # 12-2026

The MWDBE and/or veteran subcontractors listed have agreed to participate on this Bid/RFP/Quote. If any substitution is made or the total value of the work is changed prior to or after the job is in progress, it is understood that those substitutions must be submitted to the Division of Procurement for approval immediately. **Failure to submit a completed form may cause rejection of the bid.**

MWBE Company, Name, Address, Phone, Email	DBE/MBE WBE/VOSB/SDVOSB	Work to be Performed	Total Dollar Value of the Work	% Value of Total Contract
1. World Wide Technology, LLC 1 World Wide Way St. Louis, MO 63146 323-572-5277 Eric.Poynter@wwt.com	MBE	All Services listed in Attachment B of the RFP document #12-2026	TBD	TBD
2. JFAB Consulting 1001 Liberty Ave Suite 500 Pittsburgh, PA 15222 323-572-5277 joann@jfabconsulting.com	WBE	Assist with ERP & Enterprise Applications tasks	TBD	TBD
3.				
4.				


The undersigned company representative submits the above list of MDWBE and veteran firms to be used in accomplishing the work contained in this Bid/RFP/Quote. Any misrepresentation may result in the termination of the contract and/or be subject to applicable Federal and State laws concerning false statements and false claims.

World Wide Technology, LLC

Company

4/20/2026

Date



Company Representative

Vice President – Public Sector Strategy

Title

Table of Contents

Previous Heading

Next Heading

Previous Section

Next Section

Certificate Number IN728947	 NMSDC	Advancing Economic Impact Together
This certificate attests that the below mentioned company is an NMSDC-Certified Minority Business Enterprise(MBE)		
World Wide Technology, LLC		
12-11-2025		541519,334111,334118,423430, 513210
Issuance Date		NAICS Codes
01-31-2027	Donald R. Cravins, Jr. President and CEO NMSDC	80101500
Expiration Date		UNSPSC Codes
Regional Affiliate: Mid-States MSDC		

Table of
Contents

Previous
Heading

Next
Heading

Previous
Section

Next
Section

Minority Outreach Plan

ATTACHMENT A – SMALL AND DISADVANTAGED, MINORITY-, WOMEN-, AND VETERAN-OWNED BUSINESS OUTREACH PLAN

Proposer Name:	<u>World Wide Technology, LLC</u>	Date:	<u>4/17/2026</u>
	<u>Information Technology</u>		
	<u>Consulting and/or Technical</u>		
Project Name:	<u>Services</u>	Project Number:	<u>12-2026</u>
Contact Name:	<u>Eric Poynter</u>	Telephone:	<u>(859) 314-2987</u>
Email:	<u>Eric. Poynter@wwt.com</u>		

The mission of the Minority Business Enterprise Program is to facilitate the full participation of disadvantaged businesses, minority-, women-, veteran-, and service-disabled veteran-owned businesses in the procurement process and to promote economic inclusion as a business imperative essential to the long-term economic viability of Lexington-Fayette Urban County Government.

To that end, small and disadvantaged businesses, including minority-, woman-, veteran-, and service-disabled veteran-owned businesses, must have an equal opportunity to be utilized in the performance of contracts with public funds spent from certain discretionary agreements. By submitting its offer, Bidder/Proposer certifies that it has taken, and if there are further opportunities will take, reasonable steps to ensure that small and disadvantaged businesses, including minority-, woman-, veteran-, and service-disabled veteran-owned businesses, are provided an equal opportunity to compete for and participate in the performance of any subcontracts resulting from this procurement.

The information submitted in response to this clause will not be considered in any scored evaluation. Failure to submit this form may cause the bid or proposal to be rejected.

Is the Bidder/ Proposer a certified firm? Yes No

If yes, indicate all certification type(s):

DBE MBE WBE SBE VOSB/SDVOSB

and supply a copy of the certificate and/or certification letter if not currently listed on the city’s Minority Business Enterprise Program’s (MBEP) certified list.

1. Include a list of firms that Bidder/ Proposer has had a contractual relationship with within the last two years that are minority-owned, woman-owned, veteran-owned or small businesses, regardless of their certification status.

« Please see Appendix 2 - “List of Minority-Owned Firms for WWT.” » »

Table of Contents

Previous Heading

Next Heading

Previous Section

Next Section

2. Does Bidder/Proposer foresee any subcontracting opportunities for this procurement?

Yes No

If no, please explain why in the field below. Do not complete the rest of this form and submit this first page with your bid and/or proposal. (Click or tap here to enter text.)

If yes, please complete the following pages and submit all pages with your bid and/or proposal.

Describe the steps Bidder/Proposer took to solicit small and disadvantaged businesses, including MBEs, WBEs, VOSBs, and SDVOSBs, for subcontracting opportunities for this procurement.

3. Check the good faith and outreach efforts the Bidder/Proposer used to encourage the participation of small and disadvantaged businesses including, MBEs, WBEs, VOSBs and SDVOSBs:

- Bidder placed advertisements in search of prospective small businesses, DBEs, MBEs, WBEs, VOSBs and/or SDVOSBs for the solicitation.
- Bidder attended LFUCG Procurement Economic Inclusion Outreach event(s) within the past year.
- Bidder attended pre-bid and/or pre-proposal meetings for this solicitation.
- Bidder sponsored an Economic Inclusion Outreach event.
- Bidder requested a list of certified small, DBE, MBE, WBE, VOSB and/or SDVOSB subcontractors or suppliers from LFUCG.
- Bidder contacted organizations that work with small, DBE, MBE, WBE, VOSB and/or SDVOSB companies.
- Bidder sent written notices to certified small, DBE, MBE, WBE, VOSB and SDVOSB businesses.
- Bidder followed up to initial solicitations with interested small, DBE, MBE, WBE, VOSB and/or SDVOSB.
- Bidder provided small, DBE, MBE, WBE, VOSB and/or SDVOSB businesses interested in performing the solicited work with prompt access to the plans, specifications, scope of work, and requirements of the solicitation.

Table of
Contents

Previous
Heading

Next
Heading

Previous
Section

Next
Section

- Bidder made efforts to segment portions of the work to be performed by small businesses, DBEs, MBEs, WBEs, VOSBs and/or SDVOSBs, including dividing sub-bid/partnership opportunities into economically feasible units/parcels, to facilitate participation.

- Bidder negotiated in good faith with interested small, DBE, MBE, WBE, VOSB and/or SDVOSB businesses.


- Bidder provided adequate rationale for rejecting any small business', DBEs, MBEs, WBEs, VOSBs or SDVOSBs for lack of qualifications.

- Bidder offered assistance in obtaining bonding, insurance, financial, equipment, or other resources to small businesses, DBEs, MBEs, WBEs, VOSBs and/or SDVOSBs, in an effort to assist them in meeting project requirements.

- Bidder made efforts to expand the search for small businesses, DBEs MBEs, WBEs, VOSBs and/or SDVOSBs beyond the usual geographic boundaries.

- Bidder made other reasonable efforts to include small businesses, DBEs, MBEs, WBEs, VOSBs and/or SDVOSBs participation.

4. Bidder/Proposer must include documentation, including the date each effort was made, the medium through which each effort was made, and the outcome of each effort with this form, regardless of the level of small, DBE, MBE, WBE, VOSB and/or SDVOSB participation. Examples of required documentation include copies of email communications, copies of newspaper advertisements, or copies of quotations received from interested small businesses, DBEs, MBEs, WBEs, VOSBs or SDVOSBs.

 Please see the screenshots of the emails that were sent to our diversity supplier, inviting them to join us in this work for LFUCG.

[Table of Contents](#)

[Previous Heading](#)

[Next Heading](#)


[Previous Section](#)


[Next Section](#)

FW: [EXTERNAL] Re: Certification



Gretta, James
To ● Dilworth, Mark

 General

 If there are problems with how this message is displayed, click here to view it in a web browser.
Click here to download pictures. To help protect your privacy, Outlook prevented automatic download of some pictures in this message.

From: JoAnn Fabrizio <joann@ifabconsulting.com>

Date: Friday, April 17, 2026 at 10:57 AM

To: Gretta, James <James.Gretta@wwt.com>

Subject: [EXTERNAL] Re: Certification

Hi Jamie,

We have the DOT cert that is typically accepted all over for the DBE and WBE.
We also have the WOSB cert through the SBA.

We are working on the WBENC cert but do not have that yet.

Is there a way to ask them a question to confirm they accept the DOT cert?

Thanks,
JoAnn

JoAnn Fabrizio
Founder and CEO
joann@ifabconsulting.com
www.ifabconsulting.com
Mobile: 323-572-5277
Schedule a Meeting: [Calendly - JoAnn Fabrizio](#)
WBE/DBE Certified by PA UCP
SDB and SB in PA
OH DBE, NY DBE, NYNJ WBE
Certified WOSB

[Table of Contents](#)

[Previous Heading](#)

[Next Heading](#)


[Previous Section](#)


[Next Section](#)

FW: [EXTERNAL] Re: Certification



Gretta, James
To ● Dilworth, Mark

 General

 If there are problems with how this message is displayed, click here to view it in a web browser.
Click here to download pictures. To help protect your privacy, Outlook prevented automatic download of some pictures in this message.

On Fri, Apr 17, 2026 at 10:17 AM Gretta, James <James.Gretta@wwt.com> wrote:

JoAnn,

Do you hold any of the following?

Kentucky Transportation Cabinet (KYTC), Disadvantaged Business Enterprise (DBE)
Kentucky Minority and Women Business Enterprise (MWBE)
Women's Business Enterprise National Council (WBENC)
National Women Business Owners Corporation (NWBOC)
National Minority Supplier Development Council (NMSDC)
Tri-State Minority Supplier Development Council (TSMSDC)
U.S. Small Business Administration Veteran Small Business Certification (VetCert)
Kentucky Service- Disabled Veteran Owned Small Business (SDVOSB)

Thanks,
Jamie

James Gretta
Consulting Systems Engineer, SLED East
World Wide Technology
Mobile: [724.494.1332](tel:724.494.1332)
Email: james.gretta@wwt.com

Please check out the Advanced Technology Center.
<https://www.wwt.com/atc>



For detailed information regarding outreach efforts that satisfy the MBE Program's requirements, please see "Documentation Required for Good Faith Efforts and Outreach Plans" page.

Note: The Bidder/Proposer must be willing to report the identity of each subcontractor and the value of each subcontract to MBEP if awarded a contract from this procurement.

[Table of Contents](#)

[Previous Heading](#)

[Next Heading](#)

[Previous Section](#)

[Next Section](#)

Failure to submit the documentation requested may be cause for rejection of the bid. Bidders may include any other documentation deemed relevant to this requirement, which is subject to review by the MBE Liaison. Documentation of Good Faith and Outreach Efforts must be submitted with the bid, regardless of the proposed level of SBEs, DBEs, MBEs, WBEs, VOSBs and/or SDVOSBs participation in the procurement. If the Good Faith and Outreach Effort Form and associated documentation is not submitted with the bid response, the bid may be rejected.

The undersigned acknowledges that all information is accurate. Any misrepresentations may result in termination of the contract and/or be subject to applicable Federal and State laws concerning false statements and claims.

World Wide Technology, LLC

Company

4/17/2026

Date



Company Representative

Vice President – Public Sector Strategy

Title

4870-1925-6809, v. 1

Table of
Contents

Previous
Heading

Next
Heading

Previous
Section

Next
Section

General Provisions

GENERAL PROVISIONS

1. Each Respondent shall comply with all Federal, State & Local regulations concerning this type of service or good.

The Respondent agrees to comply with all statutes, rules, and regulations governing safe and healthful working conditions, including the Occupational Health and Safety Act of 1970, 29 U.S.C. 650 *et. seq.*, as amended, and KRS Chapter 338. The Respondent also agrees to notify the LFUCG in writing immediately upon detection of any unsafe and/or unhealthful working conditions at the job site. The Respondent agrees to indemnify, defend and hold the LFUCG harmless from all penalties, fines or other expenses arising out of the alleged violation of said laws.

2. Failure to submit ALL forms and information required in this RFP may be grounds for disqualification.
3. Addenda: All addenda and IonWave Q&A, if any, shall be considered in making the proposal, and such addenda shall be made a part of this RFP. Before submitting a proposal, it is incumbent upon each proposer to be informed as to whether any addenda have been issued, and the failure to cover in the bid any such addenda may result in disqualification of that proposal.
4. Proposal Reservations: LFUCG reserves the right to reject any or all proposals, to award in whole or part, and to waive minor immaterial defects in proposals. LFUCG may consider any alternative proposal that meets its basic needs.
5. Liability: LFUCG is not responsible for any cost incurred by a Respondent in the preparation of proposals.
6. Changes/Alterations: Respondent may change or withdraw a proposal at any time prior to the opening; however, no oral modifications will be allowed. Only letters, or other formal written requests for modifications or corrections of a previously submitted proposal which is addressed in the same manner as the proposal, and received by LFUCG prior to the scheduled closing time for receipt of proposals, will be accepted. The proposal, when opened, will then be corrected in accordance with such written request(s), provided that the written request is contained in a sealed envelope which is plainly marked "modifications of proposal".
7. Clarification of Submittal: LFUCG reserves the right to obtain clarification of any point in a bid or to obtain additional information from a Respondent.
8. Bribery Clause: By his/her signature on the bid, Respondent certifies that no employee of his/hers, any affiliate or Subcontractor, has bribed or attempted to bribe an officer or employee of the LFUCG.

[Table of Contents](#)

[Previous Heading](#)

[Next Heading](#)

[Previous Section](#)

[Next Section](#)

9. Additional Information: While not necessary, the Respondent may include any product brochures, software documentation, sample reports, or other documentation that may assist LFUCG in better understanding and evaluating the Respondent's response. Additional documentation shall not serve as a substitute for other documentation which is required by this RFP to be submitted with the proposal,
10. Ambiguity, Conflict or other Errors in RFP: If a Respondent discovers any ambiguity, conflict, discrepancy, omission or other error in the RFP, it shall immediately notify LFUCG of such error in writing and request modification or clarification of the document if allowable by the LFUCG.
11. Agreement to Bid Terms: In submitting this proposal, the Respondent agrees that it has carefully examined the specifications and all provisions relating to the work to be done attached hereto and made part of this proposal. By acceptance of a Contract under this RFP, proposer states that it understands the meaning, intent and requirements of the RFP and agrees to the same. The successful Respondent shall warrant that it is familiar with and understands all provisions herein and shall warrant that it can comply with them. No additional compensation to Respondent shall be authorized for services or expenses reasonably covered under these provisions that the proposer omits from its Proposal.
12. Cancellation: If the services to be performed hereunder by the Respondent are not performed in an acceptable manner to the LFUCG, the LFUCG may cancel this contract for cause by providing written notice to the proposer, giving at least thirty (30) days notice of the proposed cancellation and the reasons for same. During that time period, the proposer may seek to bring the performance of services hereunder to a level that is acceptable to the LFUCG, and the LFUCG may rescind the cancellation if such action is in its best interest.

A. Termination for Cause

1. (1) LFUCG may terminate a contract because of the contractor's failure to perform its contractual duties
- (2) If a contractor is determined to be in default, LFUCG shall notify the contractor of the determination in writing, and may include a specified date by which the contractor shall cure the identified deficiencies. LFUCG may proceed with termination if the contractor fails to cure the deficiencies within the specified time.
- (3) A default in performance by a contractor for which a contract may be terminated shall include, but shall not necessarily be limited to:
 - (a) Failure to perform the contract according to its terms, conditions and specifications;
 - (b) Failure to make delivery within the time specified or according

[Table of Contents](#)

[Previous Heading](#)

[Next Heading](#)

[Previous Section](#)

[Next Section](#)

- to a delivery schedule fixed by the contract;
- (c) Late payment or nonpayment of bills for labor, materials, supplies, or equipment furnished in connection with a contract for construction services as evidenced by mechanics' liens filed pursuant to the provisions of KRS Chapter 376, or letters of indebtedness received from creditors by the purchasing agency;
 - (d) Failure to diligently advance the work under a contract for construction services;
 - (e) The filing of a bankruptcy petition by or against the contractor; or
 - (f) Actions that endanger the health, safety or welfare of the LFUCG or its citizens.

B. At Will Termination

Notwithstanding the above provisions, the LFUCG may terminate this contract at will in accordance with the law upon providing thirty (30) days written notice of that intent, Payment for services or goods received prior to termination shall be made by the LFUCG provided these goods or services were provided in a manner acceptable to the LFUCG. Payment for those goods and services shall not be unreasonably withheld.

- 13. **Assignment of Contract:** The contractor shall not assign or subcontract any portion of the Contract without the express written consent of LFUCG. Any purported assignment or subcontract in violation hereof shall be void. It is expressly acknowledged that LFUCG shall never be required or obligated to consent to any request for assignment or subcontract; and further that such refusal to consent can be for any or no reason, fully within the sole discretion of LFUCG.
- 14. **No Waiver:** No failure or delay by LFUCG in exercising any right, remedy, power or privilege hereunder, nor any single or partial exercise thereof, nor the exercise of any other right, remedy, power or privilege shall operate as a waiver hereof or thereof. No failure or delay by LFUCG in exercising any right, remedy, power or privilege under or in respect of this Contract shall affect the rights, remedies, powers or privileges of LFUCG hereunder or shall operate as a waiver thereof.
- 15. **Authority to do Business:** The Respondent must be a duly organized and authorized to do business under the laws of Kentucky. Respondent must be in good standing and have full legal capacity to provide the services specified under this Contract. The Respondent must have all necessary right and lawful authority to enter into this Contract for the full term hereof and that proper corporate or other action has been duly taken authorizing the Respondent to enter into this Contract. The Respondent will provide LFUCG with a copy of a corporate resolution authorizing this action and a letter from an attorney confirming that the proposer is authorized to do business in the State of Kentucky if requested. All proposals must

[Table of Contents](#)

[Previous Heading](#)

[Next Heading](#)

[Previous Section](#)

[Next Section](#)

- be signed by a duly authorized officer, agent or employee of the Respondent.
16. **Governing Law:** This Contract shall be governed by and construed in accordance with the laws of the Commonwealth of Kentucky. In the event of any proceedings regarding this Contract, the Parties agree that the venue shall be the Fayette County Circuit Court or the U.S. District Court for the Eastern District of Kentucky, Lexington Division. All parties expressly consent to personal jurisdiction and venue in such Court for the limited and sole purpose of proceedings relating to this Contract or any rights or obligations arising thereunder. Service of process may be accomplished by following the procedures prescribed by law.
 17. **Ability to Meet Obligations:** Respondent affirmatively states that there are no actions, suits or proceedings of any kind pending against Respondent or, to the knowledge of the Respondent, threatened against the Respondent before or by any court, governmental body or agency or other tribunal or authority which would, if adversely determined, have a materially adverse effect on the authority or ability of Respondent to perform its obligations under this Contract, or which question the legality, validity or enforceability hereof or thereof.
 18. Contractor understands and agrees that its employees, agents, or subcontractors are not employees of LFUCG for any purpose whatsoever. Contractor is an independent contractor at all times during the performance of the services specified.
 19. If any term or provision of this Contract shall be found to be illegal or unenforceable, the remainder of the contract shall remain in full force and such term or provision shall be deemed stricken.
 20. Contractor [or Vendor or Vendor's Employees] will not appropriate or make use of the Lexington-Fayette Urban County Government (LFUCG) name or any of its trade or service marks or property (including but not limited to any logo or seal), in any promotion, endorsement, advertisement, testimonial or similar use without the prior written consent of the government. If such consent is granted LFUCG reserves the unilateral right, in its sole discretion, to immediately terminate and revoke such use for any reason whatsoever. Contractor agrees that it shall cease and desist from any unauthorized use immediately upon being notified by LFUCG.



Signature

4/17/2026

Date

Table of
Contents

Previous
Heading

Next
Heading

Previous
Section

Next
Section

Certificate of Insurance



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
04/15/2026

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER MARSH USA, LLC, 800 Market Street, Suite 1800 St. Louis, MO 63101 CN101442852-CA10P-26-27	CONTACT NAME: Marsh Business & Client Services PHONE (A/C, No, Ext): 866-966-4664 E-MAIL ADDRESS: St.Louis,CertRequest@marsh.com
	FAX (A/C, No): INSURER(S) AFFORDING COVERAGE
INSURER A: National Union Fire Insurance Company INSURER B: ACE Property & Casualty Insurance Company INSURER C: New Hampshire Insurance Company INSURER D: National Union Fire Ins. Co. of Pittsburgh, PA INSURER E: Reazley Excess & Surplus Lines Inc INSURER F:	NAIC # 19445 20699 23841 19445 N/A

COVERAGES **CERTIFICATE NUMBER:** CHI-011145770-00 **REVISION NUMBER:** 0

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDITIONAL INSURED	SUBROGATED	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input checked="" type="checkbox"/> LOC OTHER:	X	X	GL5180087	03/01/2026	03/01/2027	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COM/PROP AGG \$ 2,000,000 OTHER: \$
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS NON-OWNED AUTOS ONLY	X	X	CA2951519	03/01/2026	03/01/2027	COMBINED SINGLE LIMIT (Ea accident) \$ 5,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$250CMP/\$500COL DED \$
B	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 25,000	X	X	G48968065002	03/01/2026	03/01/2027	EACH OCCURRENCE \$ 1,000,000 AGGREGATE \$ 1,000,000 OTHER: \$
C	<input checked="" type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below		X	WC068656840 (AOS) WC068656839 (CA)	03/01/2026 03/01/2026	03/01/2027 03/01/2027	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
E	Tech E&O & Professional Liability, including Cyber			D12831251401 SIR: \$1,000,000	07/15/2025	07/15/2026	PER CLAIM 1,000,000 AGGREGATE 2,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
 Lexington-Fayette Urban County Government is included as additional insured where required by written contract with respect to general and auto liability.
 Waiver of subrogation is applicable where required by written contract and allowed by law.

CERTIFICATE HOLDER Lexington-Fayette Urban County Governmen 200 East Main Street Lexington, KY 40507	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE of Marsh USA LLC
--	--

ACORD 25 (2016/03)

The ACORD name and logo are registered marks of ACORD

© 1988-2016 ACORD CORPORATION, All rights reserved.

- Table of Contents
- Previous Heading
- Next Heading
- Previous Section
- Next Section

Appendix 1 – Sample Master Purchase Agreement

(Return to Attachment B)

MASTER PURCHASE AGREEMENT

This Master Purchase Agreement (“Agreement”) is entered into as of this ____ day of _____ 20__ (“Effective Date”) by and between World Wide Technology, LLC, a Missouri limited liability company with its principal place of business at 1 World Wide Way, Saint Louis, MO 63146 (“WWT”) and [Customer Name], a [State and Type of Incorporation] with its principal place of business at [Address] (“Customer”) (individually or collectively, a “Party” or the “Parties,” respectively).

1. **Scope.** This Agreement governs Customer’s purchase of certain original manufacturer (“OEM”) hardware and software products, support and maintenance services, cloud and software as a service offerings, and other professional services (each “OEM Products,” “OEM Support,” “SAAS/Cloud Services,” and “OEM PS,” respectively, collectively (“Products”)) and WWT provided Professional Services, Lab Services, Application Services, or other related services (“Services”). The various types of Products and Services that may be sold by WWT hereunder are described in each attachment (“Attachment”):

- **OEM RESALE (Attachment 1)**
- **PROFESSIONAL SERVICES (Attachment 2)**
- **LAB SERVICES (Attachment 3)**
- **SAAS AND CLOUD SERVICES (Attachment 4)**
- **APPLICATION SERVICES (Attachment 5)**
- **STAFFING SERVICES (Attachment 6)**

The Agreement includes the general terms and conditions set forth in the body of this document (“General Terms”), as well as the terms and conditions contained in each of the Attachments hereto. In the event of any conflict or inconsistency between the provisions of the General Terms and an Attachment, the Attachment will control. In the event of a conflict between a statement of work (“SOW”) and these General Terms and/or an Attachment, the SOW or Work Order will control to the extent that the provision to be modified is expressly called out in the SOW or Work Order and mutually agreed to by an authorized representative of each Party.

2. **Orders.** Customer may order Products and Services as described in the relevant Attachments by requesting a quote from WWT and thereafter issuing a purchase order (“PO”) upon acceptance of such quote. Any prices set forth in a quote from WWT are good for the time noted in the quote.

3. **Payment Terms; Taxes.** Payment terms are net thirty (30) days from date of WWT’s invoice. All prices are exclusive of taxes. Except for WWT’s income and employment taxes, Customer will pay all taxes, including, but not limited to sales, use, property, gross receipts, excise, VAT, bypass or other local, state, or federal taxes or charges imposed on the sale or use of Products or Services, including any international freight, duties or custom fees applicable to Vendor drop shipments. If applicable, Customer will provide WWT with a tax exemption certificate acceptable to the taxing authorities. A valid tax exemption, resale, or tax nexus must be provided for tax exemption based on the tax requirements of the ship-to state. In the absence of a tax exemption certificate, taxes will be charged to and payable by Customer until a valid tax exemption certificate is on file

4. **Period; Termination.**

(a) This Agreement shall commence on the Effective Date and shall continue for a period of three (3) years from the date hereof (“Initial Period”). Thereafter, this Agreement shall automatically extend for additional one (1) year terms (each a “Renewal Period”) unless either Party shall provide written notice of termination at least ninety (90) days prior to the expiration of the Initial Period or any Renewal Period (the Initial Period and any Renewal Period(s) shall be referred to collectively as the “Contract Period”). Notwithstanding the foregoing, any outstanding PO or SOW in effect as of the expiration of a Contract Period shall remain in effect for the duration of such PO or SOW unless otherwise terminated as provided herein or therein.

(b) The termination or expiration of this Agreement or any Attachment shall not relieve either Party of any obligations that may have accrued prior to the effective date of such termination or expiration, including, without limitation, the obligation of Customer to pay WWT for Products ordered and Services performed prior to the effective date of termination or expiration.

INTERNAL

1

Table of
Contents

Previous
Heading

Next
Heading

Previous
Section

Next
Section

(c) Either Party may terminate this Agreement in the event of a material breach by the other Party by providing the breaching Party with written notice of the breach and thirty (30) days to cure the same. Should the breaching Party fail to cure within such time, this Agreement shall terminate automatically at the end of the cure period without a requirement of further notice.

5. Credit Support. Any payment terms afforded by WWT to Customer hereunder are based on the creditworthiness of Customer alone. Therefore, if WWT agrees to allow any Customer Affiliates to purchase Products or Services hereunder (which right may be denied by WWT in its sole discretion), Customer shall remain primarily responsible for any such purchases by its Affiliates. For purposes of this Agreement, the term “Affiliates” shall mean a corporation, partnership or other entity controlling, controlled by, or under common control of a Party. Further, WWT may require each such Customer Affiliate to provide credit information and/or separate credit support (such as parent guarantees, letters of credit or “cash-on-delivery” purchasing). Past due amounts shall bear interest at the greater of one and a half percent (1.5%) per month or the maximum interest chargeable under law. Customer shall be liable for all expenses, including attorneys’ fees, relating to the collection of past due amounts. Should Customer’s financial responsibility become unsatisfactory to WWT in its sole and reasonable discretion, cash payments, different payment terms or security satisfactory to WWT may be required by WWT for future deliveries. WWT shall have the right, among other remedies, to terminate this Agreement in the event Customer fails to make any payment when due.

6. Confidentiality.

(a) **“Confidential Information”** As used herein, “Confidential Information” shall mean any information in whatever form, and however delivered or communicated, relating to the business, operations, plans, services, facilities, processes, software, methodologies, technologies, intellectual property, research and development, clients and suppliers, partners, principals, employees, consultants and authorized agents of a Party (the “Disclosing Party”) that is supplied by or on behalf of the Disclosing Party to the other Party (the “Receiving Party”) or otherwise acquired by the Receiving Party during the course of dealings between the parties or otherwise and which is reasonably understood to be of a confidential nature. The Receiving Party shall exercise the same degree of care with respect to the Disclosing Party’s Confidential Information as the Receiving Party normally takes to safeguard and preserve its own confidential information, provided that in no event shall the degree of care be less than a reasonable degree of care. Upon discovery of any prohibited use or disclosure, the Receiving Party shall immediately notify the Disclosing Party in writing and shall make its best efforts to prevent any further prohibited use or disclosure; however, such remedial actions shall in no manner relieve the Receiving Party’s obligations or liabilities for breach hereunder

(b) **Use and Disclosure.** The Receiving Party shall only use the Confidential Information for the purposes contemplated by this Agreement. The Receiving Party may not disclose the other’s Confidential Information to third persons without the Disclosing Party’s prior written consent, provided that the Receiving Party may disclose the Disclosing Party’s Confidential Information to its employees and authorized agents, subcontractors, partners, principals and consultants on a need-to-know basis. The Receiving Party shall be responsible for ensuring that any of its employees, authorized agents, subcontractors, partners, principals and consultants who receive Confidential Information comply with the foregoing obligations. It is understood that the receipt of Confidential Information under this Agreement shall not create any obligation in any way limiting or restricting the assignment or reassignment of a Party’s employees.

(c) **Exclusions.** Confidential Information shall not include information which the Receiving Party can demonstrate: (a) is or becomes publicly known through no wrongful act of the Receiving Party; (b) is already known to the Receiving Party as evidenced by competent proof thereof; (c) is rightfully received by the Receiving Party from a third party without restriction to Disclosing Party as to any Confidential Information and without breach of this Agreement; or (d) is independently developed by the Receiving Party without reference to or use of the Confidential Information. Nothing contained in this Section 3 shall be construed to allow a Party to reverse engineer or decompile the other Party’s Confidential Information

(d) **Request for Disclosure:** Should the Receiving Party be required to disclose Confidential Information by order of a government agency or bureau or a court of law or equity with competent jurisdiction over the Receiving Party, Receiving Party may make such disclosures, provided that it will first have provided the Disclosing Party with prompt written notice of such required disclosure and will take reasonable steps to allow the Disclosing Party to seek a protective order with respect to the Confidential Information required to be disclosed. The Receiving Party will promptly cooperate with and assist the Disclosing Party, at the Disclosing Party’s expense, in connection with obtaining such protective order

(b) **Term.** The obligations of confidentiality hereunder shall survive the expiration of the term of this Agreement for a period of five (5) years; provided, however, that with respect to any Confidential Information that qualifies as a trade secret under applicable law, the obligation of confidentiality with respect to such trade secrets shall survive for so long as such items remain trade secrets.

(c) **Return of Materials.** Upon a Party's request at any time and for any reason, the other Party shall, to the extent feasible, promptly destroy, render unreadable, or deliver to the requesting Party all materials (including all copies) in its possession which contain Confidential Information of that Party; provided, however, that this provision does not apply to data that may be kept during the normal course of business in email or back-up systems.

7. Insurance; Indemnity.

(a) During the term of this Agreement, each Party with domicile in the United States will maintain, at its expense, the following insurance: workers'/work injury compensation in amounts required by applicable law; automobile in an amount not less than \$1,000,000; a general liability policy with limits of at least \$1,000,000 per occurrence; and professional liability insurance in an amount not less than \$1,000,000. Each Party will provide the other with a certificate of insurance evidencing such coverage upon request. Insurance requirements for any Affiliate (as defined in Section 5 of these General Terms) shall be determined based on availability and custom appropriate to the jurisdiction in which such Affiliate is domiciled.

(b) Each Party agrees to hold harmless and indemnify the other Party against all claims, losses, liabilities and damages, and to pay all claims, judgments, awards, costs and expenses, including attorneys' fees, to the extent arising out of or related to any third party claims of death, personal injury or property damage resulting from the gross negligence or willful misconduct of the indemnifying Party or its employees.

8. Limitation of Liability.

(a) Except as otherwise set out in an applicable Attachment, in no event shall WWT's aggregate liability to Customer under this Agreement or in any SOW or PO issued hereunder exceed the lesser of: (i) the total amount paid by Customer to WWT for the Services giving rise to the claim or (ii) one (1) million US dollars.

(b) IN NO EVENT SHALL EITHER PARTY BE LIABLE TO ANY PERSON FOR LOST BUSINESS OR LOST PROFITS OR ANY INDIRECT, INCIDENTAL, SPECIAL, PUNITIVE OR CONSEQUENTIAL DAMAGES, HOWEVER ARISING, EVEN IF SUCH PARTY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.

9. **Notices.** All notices required or permitted under this Agreement shall be deemed duly given (a) when delivered by hand or sent by email; (b) one (1) day after delivery by overnight delivery, or (c) three (3) days after being mailed by certified or registered mail, return receipt requested, with postage prepaid. In each case, notice must be sent to the physical address or the email address for the other Party noted below the signature line of this Agreement, or to such other physical address and/or email address as either Party shall furnish to the other in writing in accordance with this Section 9.

10. **Assignment.** This Agreement shall be binding on the successors in interest and permitted assigns of both Parties. Neither Party shall assign any of its rights or delegate any of its responsibilities under this Agreement (by operation of law or otherwise) without the written consent of other Party, which consent shall not be unreasonably withheld, and any purported attempt to do so will be null and void.

11. **Relationship of the Parties.** The Parties hereto shall be deemed to be independent contractors and the employees of one Party shall not be deemed to be employees of the other. This Agreement shall not be interpreted as a joint venture, partnership, agency relationship or formal business organization of any kind. There are no third-party beneficiaries to this Agreement. Neither Party shall make any public announcement or press release concerning this Agreement or the terms hereof, or the business relationship between Customer and WWT without the prior written consent of the other.

12. Affiliates. The Affiliates of Customer and WWT may desire to purchase and sell under this Agreement and one or more Attachments. Such Affiliates may do so either through the issuance and acceptance of Purchase Orders or SOWs referencing this Agreement or execution of a separate participation agreement, as applicable. No other Customer or WWT Affiliate will have any liability or obligation whatsoever in connection with the order or participation agreement of another Affiliate.

13. Attorneys' Fees. If it becomes necessary for either Party to institute any legal action against the other Party, the prevailing Party in such action shall be entitled to its reasonable attorneys' fees and costs.

14. Governing Law; Venue; Limitation of Actions. The validity, performance, and all other matters relating to the interpretation and effect of this Agreement shall be governed by the laws of the State of Missouri, USA without regard to its conflict of law principles. The Parties agree that the proper venue for all actions arising in connection herewith shall be deemed exclusively proper only in state court in St. Louis County, Missouri or in the federal court for the Eastern District of Missouri and the Parties agree to submit to such jurisdiction. The United Nations Convention on the International Sale of Goods (1980) (as amended from time to time) shall not apply to this Agreement or any transactions relating thereto. No action, regardless of form, arising out of or relating to this Agreement may be brought by either Party more than two (2) years after the cause of action has accrued.

15. Force Majeure. With the exception of Customer's payment obligations, neither Party shall be liable for any failure to perform due to acts of force majeure, which shall include acts of God, natural disasters, epidemics, pandemics, supply chain disruptions, riots, war, terrorism, civil disorder, court order, labor dispute; failures or fluctuations in electrical power, heat, light, air conditioning or telecommunications equipment or lines, or any other similar causes beyond its reasonable control ("Force Majeure") provided that the Party subject to the Force Majeure gives prompt notice to the other Party and takes commercially reasonable steps to remedy the Force Majeure and mitigate the damages therefrom. For the avoidance of doubt, a change in market conditions (including WWT's ability to sell a Product or Service at a higher price and Customer's ability to economically use a Product or Service or buy it at a lower price) shall not be considered a Force Majeure.

16. Severability. If any provision of this Agreement is held to be unenforceable, this Agreement shall be construed without such provision.

17. No Waiver. Neither Party's failure to exercise any of its rights under this Agreement will constitute or be deemed a waiver or forfeiture of those rights, and shall in no way be construed to be a waiver of such rights or to affect either the validity of this Agreement, or any part hereof, or the right of either Party thereafter to enforce each and every provision in accordance with its terms..

18. Entire Agreement; Amendment and Modification. This Agreement supersedes all other communications, negotiations and prior oral or written statements regarding the subject matter of these terms and conditions. No change, modification, rescission, discharge, abandonment, or waiver of this Agreement shall be binding upon either Party unless made in writing and signed on their behalf by their duly authorized representatives. No conditions, usage or trade, course of dealing or performance, understanding or agreement purporting to modify, vary, explain, or supplement this Agreement shall be binding unless hereafter made in writing and signed by the Parties. No modification shall be affected by WWT's receipt or acceptance of Customer's POs (except where indicated herein), shipping instruction forms, or other documentation containing terms at variance with or in addition to those set forth herein, all of which are objected to by WWT. All typographical or clerical errors are subject to correction.

[Remainder of page intentionally left blank; signature page follows]

By the signature of its respective authorized representative, each of the Parties agrees to be bound by its terms.

WORLD WIDE TECHNOLOGY, LLC	CUSTOMER
By: _____ Name: _____ Title: _____ Address: 1 World Wide Way, Maryland Heights, MO 63146 Email: Legal.Notices@wwt.com	By: _____ Name: _____ Title: _____ Address: _____ Email: _____

ATTACHMENT 1

OEM PRODUCT AND SERVICES RESALE

- 1. Scope.** Pursuant to the terms and conditions of this **Attachment 1**, WWT agrees to resell the OEM Products as set forth in the applicable quotes or SOWs submitted to Customer and as Customer may order from time to time. Orders are not binding upon WWT until accepted by WWT.
- 2. Price; Invoicing; Taxes.** The prices shall be as set forth on the quote or SOW provided by WWT, as applicable. Quoted prices are valid only for the period specified, if any. Prices quoted in currency other than US Dollars are subject to change for currency fluctuations. Unless expressly noted on a quote or invoice, prices do not include, and Customer is responsible for, any and all taxes, handling, shipping, transportation, duties or other charges or fees relating to the sale and delivery of OEM Products. Exemption certificates, valid in the place of delivery, must be presented to WWT prior to shipment if they are to be honored. WWT's acceptance of Customer's order occurs at time of shipment, except for non-standard products. Any sales, use, or other applicable tax is based on the location to which the order is shipped. Unless otherwise specified by WWT, WWT will invoice Customer upon shipment of the Products. WWT may invoice parts of an order separately. For OEM PS, Customer will be invoiced monthly for Services rendered in the previous month unless otherwise specified by the OEM or set out in a SOW.
- 3. Licensing.** OEM Products and OEM Support resold under this **Attachment 1** will be governed by either the license agreement between Customer and the OEM or, if no such agreement exists, the OEM's standard end user license and support agreements as provided by the OEM. WWT acknowledges that all such separate terms and conditions, rights and responsibilities by and between OEM and Customer will pass to any order placed by Customer hereunder. Customer acknowledges that WWT is not a party to any such terms between Customer and OEM and Customer agrees to look solely to the OEM for satisfaction of all license support claims or obligations related to the OEM Product and OEM Support, but may request assistance from WWT with their claim, which assistance WWT shall use commercially reasonable efforts to provide.
- 4. OEM PS.** WWT may also act as a reseller of OEM PS. WWT and its Personnel (as defined in Attachment 2) are not managing, directing, or performing OEM PS. OEM PS will be provided as described in the applicable SOW or OEM standard services description for the work, and the terms thereof shall take precedence over any conflicting or different terms contained in this Agreement. To the extent the OEM PS are not provided as stated in the applicable SOW or OEM standard terms for the service, WWT will use commercially reasonable efforts to assist Customer with addressing any claims or issues with the OEM.
- 5. Warranty.** Customer understands that WWT is not the manufacturer of the OEM Products or the provider of any OEM Support or OEM PS. WWT will pass through to Customer any warranty extended to WWT by the OEM. THE FOREGOING ARE THE SOLE AND EXCLUSIVE WARRANTIES GIVEN BY WWT AND ARE IN LIEU OF AND EXCLUDE ALL OTHER EXPRESS OR IMPLIED WARRANTIES OR CONDITIONS ARISING BY OPERATION OF LAW OR OTHERWISE, INCLUDING WITHOUT LIMITATION, WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, AND NON-INFRINGEMENT.
- 6. Remedies.** The sole and exclusive remedy of Customer for any breach under this **Attachment 1** shall be the replacement or repair of the defective item, or a refund of the purchase price relating thereto, all at WWT's option. Non-conforming OEM Products may only be returned in accordance with the OEM's return policy, as in effect from time to time. Customer assumes all other responsibility for any loss, damage, or injury to persons or property arising out of, connected with, or resulting from the use of the OEM Products, either alone or in combination with other products/components.
- 7. Shipment and Delivery.** Unless otherwise set out in an applicable PO, shipments are made FCA (Incoterms 2020) WWT's shipping point, and title and risk of loss of damage and responsibility shall pass from WWT to Customer at such point. Any claims for shortages or damages suffered in transit are the responsibility of Customer and shall be submitted by Customer directly to the carrier. Shortages or damages must be acknowledged and signed for at the time of delivery. While WWT will use all commercially reasonable efforts to maintain the delivery dates acknowledged or quoted by WWT, all shipping dates are approximate and not guaranteed. WWT reserves the right to make partial shipments. WWT, at its option, shall not be bound to tender delivery of any OEM Products for which Customer has not provided shipping instructions. If the

shipment of the OEM Products is postponed or delayed by Customer for any reason, and WWT is not able to postpone or delay its purchase of such OEM Product from the OEM, Customer agrees to reimburse WWT for any and all costs and expenses resulting therefrom; and, if WWT is able and agrees to hold such OEM Product for Customer, Customer will bear the risk of loss while it is in WWT's custody and control.

8. Import; Export Sales. For POs in which WWT is importer of record, Customer agrees to cooperate with respect to import requirements and to comply with applicable export laws. Customer agrees that it will not export, re-export, directly or indirectly, any United States origin commodities, technology/technical data or software acquired from WWT, or any direct product of that technical data: (i) in violation of the export laws and regulations of the United States, including but not limited to, the Bureau of Industry and Security Export Administration Regulations and the regulations of the Treasury Department's Office of Foreign Assets Control or any other relevant national government authority; (ii) to any country for which an export license or other governmental approval is required at the time of export, without first obtaining all necessary export licenses or other approvals; (iii) to any country or national or resident of a country to which trade is embargoed by the United States; (iv) to any person or firm on any government agencies Restricted Party List, including, but not limited to the U.S. Department of Commerce's Table of Denial Orders or Entities list, or U.S. Treasury Department's list of Specially Designated Nationals; or (v) for use in any sensitive nuclear, chemical or biological weapons, or missile technology end-uses unless authorized by the U.S. Government by regulation or specific license. In addition, OEM warranties for exported products may vary or may be null and void for products exported outside the United States. OEM warranties, compatibility, and serviceability may vary for imported Products depending on the country of origin.

9. Returns and Cancellations. Products may only be returned or cancelled in accordance with the OEM's return policy. In the event of approval of a return request, (i) any allowed outgoing prepaid freight costs will apply, (ii) all returns must be shipped freight prepaid at Customer's expense, and (iii) Customer must pay WWT's return charge. Customer may cancel orders only upon reasonable advance written notice and upon WWT's approval and payment to WWT of WWT's cancellation charges which include, among other things, all costs and expenses incurred, and to cover commitments made by WWT and a reasonable profit thereon. WWT's determination of such cancellation charges shall be conclusive.

10. Excuse of Performance. If WWT determines that its ability to supply the total demand for the Products is hindered, limited or made impracticable due to a Force Majeure event, WWT may allocate its available supply of Products or such material (without obligation to acquire other supplies of any such Products or materials) among itself and its customers on such basis as WWT determines to be equitable without liability for any failure or performance which may result therefrom.

ATTACHMENT 2

PROFESSIONAL SERVICES

1. **Scope.**

(a) This **Attachment 2** applies to consulting, advisory, integration, installation, and other professional services (“Professional Services”) performed by WWT personnel or its subcontractors (collectively, “Personnel”). WWT shall deliver any final tangible result(s) of such Professional Services (the “**Deliverables**”) as specifically set forth in a SOW. Professional Services shall be provided in accordance with the terms of this **Attachment 2** and the applicable SOW.

(b) Unless otherwise provided in the applicable SOW, Customer will be invoiced monthly for Services rendered in the previous month.

(c) WWT shall assign enough Personnel to provide the Professional Services. Should any of WWT’s Personnel be unable to perform the scheduled Professional Services because of illness, resignation, or other causes beyond WWT’s control, WWT will replace such Personnel within a reasonable time.

(d) WWT will perform Professional Services during the hours specified in the SOW or, if hours are not specified, from 8 am to 5 pm local time, Monday through Friday excluding WWT holidays. Customer may request in writing extended hours beyond these business hours at prevailing surcharge rates.

(e) Customer shall furnish WWT, at Customer’s expense, all technical data and information as may be determined by WWT to be necessary for the performance and delivery of the Professional Services. Customer shall grant WWT such access to its system as WWT may require for the performance of the Professional Services, and Customer shall be responsible for ensuring that its system is configured as may be required for the performance of the Professional Services.

(e) Customer remains solely responsible for the determination of Customer’s requirements and for Customer’s decision to implement design, business, or other recommendations resulting from the Professional Services.

2. Workplace Safety. While present on Customer’s premises and performing Professional Services, Personnel shall abide by Customer’s published policies and procedures (to the extent copies are provided to or available for review by WWT and Personnel) and shall abide by Customer’s directions that are consistent with the SOW. Customer shall be responsible to ensure that its work sites are appropriate and safe for Personnel working on-site. Customer represents and warrants that it complies with all applicable laws and regulations regarding health and workplace safety. Unless otherwise set out in an applicable SOW, Customer, at its expense, shall provide Personnel with appropriate information, training, and safety equipment as applicable to conditions at the work site and shall provide WWT with prior notice thereof.

3. Intellectual Property. WWT performs Professional Services for its customers using WWT’s proprietary intellectual property, skill sets, tools, know-how, and other methodologies (“**WWT Intellectual Property**”). No WWT Intellectual Property shall transfer to Customer under this Agreement, whether subsequently developed, improved, enhanced, or otherwise modified by WWT or a third party during the term of this Agreement. Customer shall have full ownership to the Deliverables. WWT shall provide Customer a personal, non-exclusive, non-transferable, worldwide, limited, and revocable license, without the right to sublicense to use WWT Intellectual Property for the Customer’s internal purposes and full enjoyment of the Deliverables. Customer will not, nor will Customer allow any third party to reverse engineer, decompile, or disassemble the WWT Intellectual Property or otherwise reduce it to human-readable form except to the extent required for interoperability purposes under applicable law. WWT may use third-party materials in the provision of Professional Services and Deliverables, including open source components. WWT provides all third-party materials solely pursuant to the terms of the third-party provider.

4. Warranty. WWT warrants that the Deliverables will be of the kind and quality designated in the SOW and that the Professional Services will be performed in a professional and workmanlike manner. EXCEPT AS SET FORTH HEREIN OR IN AN APPLICABLE SOW, THERE ARE NO EXPRESS OR IMPLIED WARRANTIES OR CONDITIONS, INCLUDING ANY WARRANTY AGAINST INFRINGEMENT, WITH RESPECT TO THE PROFESSIONAL SERVICES. WWT DISCLAIMS ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR

PARTICULAR PURPOSE AND DOES NOT WARRANT THE RESULT OF ANY PROFESSIONAL SERVICE OR THAT THE PROFESSIONAL SERVICE WILL MEET CUSTOMER'S REQUIREMENTS OR THAT ANY DELIVERABLE BE ERROR-FREE.

5. Data Protection. Customer will not provide WWT any personally identifiable information, protected health information, Customer information or other structured personal information as defined by applicable data protection laws (collectively, "Protected Data"). If Customer inadvertently provides Protected Data to WWT, Customer will promptly notify WWT, at which point WWT will take subjectively reasonable measures to not disclose such Protected Data until such time as it can be, at Customer's expense, returned, disposed of, or otherwise properly and more permanently secured consistent with applicable laws. Customer will work with WWT expeditiously and without delay to remedy Customer's inadvertent provision of Protected Data to WWT and will indemnify and hold WWT harmless for any and all costs or liability arising from or related to the Protected Data. If the nature of the work performed by WWT will grant Personnel with access to Customer's systems and any sensitive Customer data, WWT and Customer will agree upon the nature of such access in a separate written document, which may be a SOW issued hereunder. Customer should ensure that any such access is limited in time and scope to only the systems required to perform the work under the applicable SOW.

[Table of Contents](#)

[Previous Heading](#)

[Next Heading](#)

[Previous Section](#)

[Next Section](#)

ATTACHMENT 3

LAB SERVICES

1. **Scope.**

(a) WWT offers lab services (“Lab Services”) to assist customers in demonstration, evaluation and testing of, and training on, a variety of technology products and integrated architectural solutions. Lab Services may be delivered through WWT’s Advanced Technology Center (“ATC”) (a collaborative ecosystem, powered by a multi-tenant private cloud infrastructure, where WWT can design, build, educate and demonstrate and deploy a variety of innovative technology products and integrated architectural solutions) or other similarly configured environments under the terms of this Attachment 3.

(b) Customer understands that, due to the nature of Lab Services, and to promote the free flow of ideas and provide maximum flexibility to run tests and demonstrations, the Lab Services computing environment is relatively open and is not designed to host, process, or store Customer’s Protected Data (as defined in Attachment 2). If Customer inadvertently provides Protected Data to WWT, Customer will promptly notify WWT, at which point WWT will take subjectively reasonable measures to not disclose such Protected Data until such time as it can be, at Customer’s expense, returned, disposed of, or otherwise properly secured consistent with applicable laws. Customer will work with WWT expeditiously and without delay to remedy Customer’s inadvertent provision of Protected Data to WWT and will indemnify and hold WWT harmless for any and all costs or liability arising from or related to the Protected Data. Lab Services, including without limitation any POC, demonstration, test or evaluation of technology, should be performed using only test data or other de-identified, non-sensitive data.

(c) Customer is responsible for all management functions and decisions relating to the Lab Services, including without limitation, evaluation and adequacy of the scope of Lab Services in addressing Customer’s needs, and the results achieved from using the Lab Services or Lab Deliverables.

2. Warranty. Lab Services work is for demonstration, testing and evaluation purposes only. WWT will provide Customer with the results of any test, demonstration, POC, evaluation or other Lab Services performed (the “Lab Deliverables”) but does not guarantee any results or that the results of any efforts will meet Customer’s requirements. Lab Services are performed and provided AS-IS, WHERE-IS, WITH ALL FAULTS unless otherwise expressly stated in a SOW.

3. Confidentiality and Third-Party Disclosure. WWT is providing the Lab Services and any associated Lab Deliverables solely for Customer’s internal use and benefit, and not for a third party’s use, benefit, or reliance. WWT disclaims any contractual or other responsibility or duty of care to others based upon the Lab Services or any associated Lab Deliverables. Customer shall not discuss the Lab Services with or disclose any associated Lab Deliverables to any third party without the express written permission of WWT, except that Customer may discuss and disclose such information to its third party professional advisors (including auditors, attorneys, financial and other advisors) which are acting solely for Customer’s benefit and on Customer’s behalf and which have a need to know such information in order to provide advice or services to Customer, subject to the written agreement by such third party that: (i) WWT did not perform the Lab Services or prepare the Lab Deliverables for such advisors’ use, benefit or reliance and WWT assumes no duty, liability or responsibility to such advisors, and (ii) it will not disclose or discuss the Lab Services or Lab Deliverables to any other party.

ATTACHMENT 4

SAAS AND CLOUD SERVICES

- 1. Scope.** WWT may act as the reseller of third-party software-as-a-service and third-party cloud services (collectively, “SAAS/Cloud Services”) to Customer as a purchasing or billing agent pursuant to this **Attachment 4**. WWT is not the provider of the SAAS/Cloud Services.
- 2. Orders.** Orders are not binding upon WWT until accepted by WWT. Customer agrees that this **Attachment 4** is the sole and exclusive understanding of the parties with respect to the SAAS/Cloud Services. Any contrary terms or conditions contained in any such purchase order will be null and void.
- 3. Payment Terms.** Payment terms shall be as set forth on the applicable PO or other similar ordering form (“**Order Form**”).
- 4. Warranty.** Customer is relying solely on the third-party’s services descriptions and specifications for the SAAS/Cloud Services. WWT EXPRESSLY DISCLAIMS ALL WARRANTIES AND CONDITIONS, WHETHER EXPRESS OR IMPLIED, WITH RESPECT TO THE SAAS/CLOUD SERVICES, INCLUDING BUT NOT LIMITED TO, THE IMPLIED WARRANTIES OF MERCHANTABILITY, INFRINGEMENT OR FITNESS FOR A PARTICULAR PURPOSE.
- 5. Limitation of Liability.** WWT’s obligation with respect to the resale of the SAAS/Cloud Services is to act as a billing agent for the SAAS/Cloud Services. IN NO EVENT SHALL WWT’S AGGREGATE LIABILITY FOR ANY KIND OF DAMAGES TO CUSTOMER UNDER THIS ATTACHMENT OR IN ANY ORDER FORM ISSUED HEREUNDER EXCEED THE AMOUNT OF THE ERROR IN BILLING.
- 6. Licensing.** With the exception of public cloud offerings (such as AWS, Microsoft, and Google), the SAAS/Cloud Services are subject to and governed exclusively by the then-current applicable third-party provider’s end-user license agreement, services terms, and service descriptions (collectively, the “SAAS/Cloud Terms and Conditions”). The SAAS/Cloud Terms and Conditions are an agreement exclusively between Customer and the applicable third-party provider. WWT acknowledges that all such separate SAAS/Cloud Terms and Conditions and any other rights and responsibilities of the third-party provider and Customer will pass to any order placed by Customer hereunder. Customer acknowledges and agrees that WWT is not a party to any such SAAS/Cloud Terms and Conditions or any other agreements between Customer and the third-party provider. Customer agrees to look solely to the third-party provider for satisfaction of any and all license support claims or obligations related to the SAAS/Cloud Services but may request assistance from WWT with its claim, which assistance WWT shall use commercially reasonable efforts to provide.

ATTACHMENT 5
APPLICATION SERVICES

1. Scope.

(a) WWT will perform the custom software development services (“Application Services”) set forth in a SOW between Customer and WWT issued hereunder in accordance with the terms of this Attachment 5.

(b) WWT shall assign enough Personnel to provide the Application Services. Should any Personnel be unable to perform the scheduled Application Services because of illness, resignation, or other causes beyond WWT’s control, WWT will replace such Personnel within a reasonable time.

(c) WWT will perform Application Services during the hours specified in the SOW or, if hours are not specified, from 8 am to 5 pm local time, Monday through Friday excluding WWT holidays. Customer may request in writing extended hours beyond these business hours at prevailing surcharge rates.

(d) Customer shall furnish WWT, at Customer’s expense, all technical data and information as may be determined by WWT to be necessary for the performance and delivery of the Application Services. Customer shall grant WWT such access to its system as WWT may require for the performance of the Application Services, and Customer shall be responsible for ensuring that its system is configured as may be required for the performance of the Application Services.

(e) Customer remains solely responsible for the determination of Customer’s requirements and for Customer’s decision to implement design, business, or other recommendations resulting from Application Services.

2. Control and Supervision. While present on Customer’s premises and performing Application Services, Personnel shall abide by Customer’s published policies and procedures (to the extent copies are provided to or available for review by WWT and each Personnel) and shall abide by Customer’s directions that are consistent with the SOW. Customer shall be responsible to ensure that its work sites are appropriate and safe for Personnel working on-site. Customer represents and warrants that it complies with all applicable laws and regulations regarding health and workplace safety. Unless otherwise set out in an applicable SOW, Customer shall provide Personnel with appropriate information, training, and safety equipment as applicable to conditions at the worksite.

3. Intellectual Property.

(a) Customer will own all final, written material that is prepared for and delivered by WWT as a direct result of this Agreement or any agreed upon SOW (“Application Services Deliverables”). Application Services Deliverables shall not include any of WWT’s preexisting materials and software, as well as any general skills, know-how, processes or other intellectual property rights which may be exerted by WWT (including a non-Customer specific version of the Application Services Deliverables) that WWT may have discovered, improved upon, enhanced, or otherwise modified as a result of the provisions of its Application Services or Application Services Deliverables (“WWT Materials”). Customer has a non-exclusive, non-transferable license to use any WWT Materials included in the Application Services Deliverables, to the extent needed for Customer’s full enjoyment of the Application Services Deliverables. Commercial software programs, including open source software, and/or libraries and third-party data may be employed in the Application Services Deliverables and shall be subject to the terms and conditions under which these materials were purchased or licensed. General software libraries and their contents owned by WWT and not specifically created for Customer, or modified versions thereof, which are used in providing the Application Services and incorporated into the Application Services Deliverables will remain the sole property of WWT. Customer and any Customer Affiliate will be granted a perpetual license to use such libraries for the sole purpose of using the Application Services Deliverables in conducting its normal business practices. At Customer’s expense, WWT shall execute all documents and perform all acts that Customer may reasonably request to assist Customer in perfecting its rights, including but not limited to patent, copyright, and trademark rights, in and to such Application Services Deliverables, if applicable. WWT will not employ on behalf of any other customer any specific software developed hereunder on Customer’s behalf to which Customer has been granted title without the express permission of Customer unless specified under a SOW.

(b) WWT reserves the right, subject to the terms herein and any SOW, to use all ideas, concepts, technologies, algorithms, and formulas developed or discovered by WWT during the performance of Application Services for such purposes as WWT reasonably sees fit, without royalty obligation to Customer. Customer acknowledges that WWT is free to develop similar

products as those specified in a SOW for other customers without restriction or royalty to Customer. WWT agrees not to attempt to restrict Customer to the similar use of such ideas, concepts, technologies, algorithms, and formulas so long as said use does not contravene the terms herein, including the SOW.

(c) Nothing herein restricts either party from developing new products, improving existing products, or marketing any new, improved, or existing products or commits either party to market information, or to develop, make, use, buy, sell, or otherwise dispose of any existing or future product, or to favor or recommend any product or service of the other party. Any such restriction or commitment must be in writing, signed by both parties.

4. **Warranty.** WWT warrants and represents that the Application Services and Application Services Deliverables will be of the kind and quality designated in the SOW and will be performed in a professional and workmanlike manner. EXCEPT AS STATED HEREIN OR IN AN APPLICABLE SOW, WWT MAKES NO OTHER WARRANTIES OR REPRESENTATIONS, EXPRESS OR IMPLIED, BY OPERATION OF LAW OR OTHERWISE, WITH RESPECT TO ANY APPLICATION SERVICES OR APPLICATION SERVICES DELIVERABLES. WWT EXPRESSLY DISCLAIMS ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE AND DOES NOT WARRANT THE RESULT OF ANY SERVICE OR THAT THE SERVICE WILL MEET CUSTOMER'S REQUIREMENTS. WWT DOES NOT REPRESENT OR WARRANT, NOR IS IT A TERM OR CONDITION OF THIS AGREEMENT, THAT THE OPERATION OF ANY SOFTWARE WILL BE UNINTERRUPTED OR ERROR FREE.

ATTACHMENT 6
STAFFING SERVICES

1. **Staffing and Contract to Hire Services.**

(a) WWT will provide Customer with temporary personnel (“Personnel”) to provide the staffing services (“Staffing Services”) in accordance with the terms and conditions in this Attachment.

(b) On Customer’s behalf, WWT will recruit, interview, and screen Personnel qualified to perform the type of work described in the position requisition or work order (“Work Order”) received from Customer.

(c) Staffing Services.

(i) Personnel will perform the work for Customer at the location designated by Customer. While present on Customer’s premises and performing Staffing Services under this Agreement, Customer shall properly direct and supervise the Personnel performing the Staffing Services. Customer shall be responsible for its business operations, products, services, and intellectual property. Personnel will abide by Customer’s published policies and procedures (to the extent copies are provided to or available for review by WWT and each Personnel) and will abide by Customer’s directions. Customer shall be responsible to ensure that its work sites are appropriate and safe for Personnel and Customer represents and warrants that it is in compliance with all applicable laws and regulations regarding health and workplace safety. Customer shall provide Personnel with appropriate information, training, and safety equipment as applicable to conditions at the worksite. Customer will not request or permit any Personnel to use any vehicle, regardless of ownership, in connection with the performance of services for Customer, without the express prior written permission of WWT. Customer shall control the length of time and scope of services that the Personnel will perform and shall ensure that both are in accordance with all applicable laws and regulations including, but not limited to, any misclassification of such Personnel under employment law. Customer will indemnify, defend, and hold harmless WWT from any damages of any kind resulting from its failure to comply with the requirements in this Section.

(ii) Customer hereby agrees, covenants, and warrants that Customer will not hire, solicit, or otherwise retain in any manner, whether directly or indirectly (including through another consulting firm), the services of any Personnel to which Customer is introduced, either hereunder or through another agreement, through WWT. If Customer hires, solicits, or otherwise retains Personnel in contravention of this section, Customer hereby agrees to pay WWT twelve (12) months of the agreed-upon billing rate.

(iii) Notwithstanding the foregoing Section, prior to any engagement, Customer may request to convert Personnel to a Customer full-time employee (“Contract to Hire Services”). Upon WWT’s approval as specifically set out in a Work Order and pursuant to Section 4(b) below, Personnel may be so converted. Customer shall be fully responsible for Customer’s decision to hire any such Personnel and WWT accepts no liability of any kind for Customer’s hiring decisions or whether Personnel accepts such offer to hire. Customer shall be responsible for negotiating salary and benefits with Personnel. The Parties will use **Table 1: Contract to Hire Fees** below to determine conversion fees that WWT will add to the final invoice.

2. **Payment Terms.**

(a) For Staffing Services, Customer will pay WWT at the applicable base hourly rate for each hour worked by Personnel. The base hourly rate will be set out in the Work Order. To the extent that any hours worked by any Personnel qualify as overtime hours under any state, local, or federal law, the rate payable by Customer to WWT for any such overtime hours shall be increased by the same factor as the increase in hourly wages required by applicable state, local, or federal law. All invoices are due and payable within 30 days of the date of WWT’s invoice.

(b) After any Personnel have been assigned to Customer for more than 2080 hours, Customer may hire the Personnel directly without any additional fee or charge. If Customer hires Personnel that have been assigned less 2080 hours or less, Customer will pay a prorated rate of Consultant’s annual salary based on the Table 1 below.

Table 1: Contract to Hire Fees

Hours of Service Prior to Conversion	0 - 400	401 - 800	801 - 1200	1201-1600	1601-1880	1881-2080	>2080
Conversion Fee (% of First Year Annual Earnings and Guaranteed Bonuses)	30%	25%	20%	15%	10%	5%	0%

4. **Warranty.** EXCEPT AS SET FORTH HEREIN OR IN AN APPLICABLE WORK ORDER, THERE ARE NO EXPRESS OR IMPLIED WARRANTIES OR CONDITIONS, INCLUDING ANY WARRANTY AGAINST INFRINGEMENT, WITH RESPECT TO THE STAFFING SERVICES. WWT DISCLAIMS ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR PARTICULAR PURPOSE AND DOES NOT WARRANT THE RESULT OF ANY PROFESSIONAL SERVICE OR THAT THE STAFFING SERVICES WILL MEET CUSTOMER'S REQUIREMENTS.

Appendix 2 – List of Minority-Owned Firms for WWT

[\(Return to Minority Outreach Plan\)](#)

List of Minority-Owned Firms for WWT

Supplier Name	Primary Classification
3T-Innovations, LLC	SDVO
4K SOLUTIONS, LLC	SDVO
4xbolt, LLC	Woman-owned
7Signal Inc	Small Business
10Zig Technology Inc.	Small Business
90meter, Inc	Small Business
A10 Networks, Inc	Small Business
Abnormal AI, Inc.	Small Business
ACCESS Data Network Solutions, Inc.	Woman-owned
Accurate Employment Screening, LLC	Minority-owned
ACCUSOFT CORPORATION	Small Business
Ace Fire Extinguisher Service, Inc.	Small Business
ACF Technologies, Inc.	Small Business
ACG Systems Inc	Small Business
Achilleus, Inc.	Minority-owned
Active Security Consulting	SDVO
Acumentrics	Small Business
Acumentrics RUPS, LLC	Small Business
ADB Companies, LLC	Small Business
Add-on Computer Peripherals	Small Business
Adonis Holdings L.L.C.	Small Business
ADVANCED COMPUTER CONCEPTS	Woman-owned
Advanced Programs, Inc	Small Business
Advanced Simulation Technology inc	Small Business
Advanced Systems Concepts Inc.	Small Business
Advanced Technology Services Group, LLC	Small Business
AGILE RISK MANAGEMENT LLC	Small Business
Agilea Solutions Inc	Minority-owned
AJ's Power Source, Inc.	VO
Alcor Solutions, Inc	Minority-owned
Alexander Machine & Tool Co., Inc.	Small Business
AlgoSec Inc.	Small Business
Alleyne Consulting Group	Minority-owned
Alliance Technology Group, LLC	Woman-owned
Allied Telesis, Inc	Small Business
Alpine Power Systems, Inc	Small Business
American Cable Assemblies, Inc.	Small Business
Ameripack Inc.	Small Business
Anchorcraft Co. DBA Wave2Wave.io	Small Business
Another Reality Studio, LLC	Small Business
Applied Global Technologies, LLC.	VO
Applied Visions, Inc.	Small Business

[Table of Contents](#)

[Previous Heading](#)

[Previous Section](#)

Apposite Technologies LLC	Small Business
Approved Memory Corp.	Small Business
AppSpace, Inc.	Small Business
ApTask Global Workforce	Minority-owned
Arion Systems Inc.	Small Business
Arizona Communication Experts, Inc.	Small Business
Artech L.L.C.	Minority-owned
ASI Computer Technologies, Inc.	Minority-owned
Aston Technologies, Inc.	Minority-owned
AttackIQ, Inc.	Small Business
Aurus, Inc	Minority-owned
Auslyn Group Inc.	Small Business
Austin Data Logics	SDVO
Authentic8, Inc.	Small Business
Automation Anywhere, Inc	Minority-owned
AV3 INC	VO
Avanti Data Products	Small Business
Axellio Inc	Small Business
Axiom Memory Solutions, Inc	Small Business
Barrister Global Services Network, Inc.	Woman-owned
Belson Outdoors, LLC	Small Business
Berkeley Varitronics Systems Inc	Small Business
Best Transportation of St. Louis	Woman-owned
Biospace Inc	Small Business
Bisco Industries	Small Business
bitsIO, Inc.	Minority-owned
BlackHawk Data LLC	Woman-owned
Blackwood Associates Inc	Small Business
BlastWave	Small Business
Blavity Inc	Minority-owned
Blingz Creations LLC DBA Blingz Promo	Minority-owned
BloKchain Talent LLC	Minority-owned
Blue Skye Foods LLC	SDVO
Blue Star	Small Business
Bluestar, Inc.	Small Business
Bluewater Properties LLC	Small Business
Bolster, Inc	Small Business
Bridgewater Consulting Group, Inc.	Minority-owned
Brightfield, LLC	Small Business
Building Infrastructure Group, Inc.	Small Business
Buoyant, Inc.	Small Business
C2 DEFENSE	SDVO
Calvert Systems Engineering, Inc.	SDVO
Campbell Security & Service Group, LLC	SDVO
Canvas Infotech Inc.	Minority-owned
Capital Awards, Inc.	Minority-owned
Capital Shredder Corp.	Small Business

Table of Contents
Previous Heading
Previous Section

Cardinal Paint and Powder, Inc.	Small Business
Castle Rock Computing	Small Business
Celona, Inc.	Small Business
Centraprise Corp	Minority-owned
Centric RF LLC	Small Business
CeteraMarketing, LLC	Minority-owned
Charitee Consulting, LLC	Small Business
Chrome Media Group, LLC	Small Business
CIS Secure Computing Inc	Small Business
Clango, Inc.	Small Business
CLEAR CHOICE HEADSETS, LLC	Small Business
Cloud Destinations Inc	Minority-owned
Cloud Linux Software, Inc	Small Business
CloudBolt Software, Inc.	Small Business
CloudFabrix Software Inc	Small Business
Cloudsyntrix	Minority-owned
CMK Resources, Inc	Woman-owned
Coginiti Corp	Small Business
Collide Media Promotions	Small Business
comforte inc	Small Business
Communication Consulting Services, Inc	Small Business
Communication Devices, Inc	Small Business
Communication Technology Services LLC	Minority-owned
ComponentSource Inc.	Small Business
Computer Products Corporation	Small Business
ComSolutions, Inc.	Woman-owned
Contact Government Services, LLC	Small Business
Contrast Security, Inc	Small Business
Contrologix, LLC	Small Business
Coranet Corp.	Woman-owned
Corellium	Small Business
Cornelis Networks	Small Business
Covenant Technology Partners, LLC	Small Business
cPacket Networks, Inc	Small Business
Cranium AI, Inc.	Small Business
Crown Packaging Corp	Small Business
CRU Acquisitions Group, LLC	Small Business
CRU Data Security Group, LLC	Small Business
Crunchy Data Solutions Inc	Small Business
Crystal Group Inc.	Small Business
CTG Federal LLC	Small Business
Custom Technologies LLC	Small Business
CXtec	Small Business
Cybernetics	Small Business
CyberSoft Operating Corporation	Small Business
CyCognito, Inc.	Small Business
Cykor, LLC	SDVO

[Table of Contents](#)

[Previous Heading](#)

[Previous Section](#)

D24 PRINTING, LLC	Small Business
Daniel Moving & Storage Co., Inc	VO
Dark Wolf Solutions, LLC	Small Business
DataBahn, Inc.	Small Business
DataDirect Networks, Inc.	Small Business
DataPro International Inc.	Small Business
Deborah Miller Catering & Events	Woman-owned
DEEP WATER POINT LLC	VO
Del Mar Thoroughbred Club	Small Business
Delaware North Company Sportservice	Small Business
Delta Computer Solutions Inc	Minority-owned
Delta Electronics (USA) Inc.	Small Business
Derive Technologies, LLC	Minority-owned
Device42 Inc.	Small Business
DGR Systems LLC	Woman-owned
Diagenix Corporation	Small Business
Digital Intelligence, Inc	Small Business
Dispel, LLC	Small Business
dmarcian, Inc.	Small Business
Docker, Inc.	Small Business
Dodge Moving & Storage Co Inc	Small Business
Dolphin, Inc.	Small Business
DomainTools, LLC	Small Business
Doppel Inc.	Small Business
DPG Solutions LLC	SDVO
Dynamic Visual Solutions LLC	Small Business
DynTek DBA Arctiq	Small Business
E2 Consulting Engineers, Inc.	Minority-owned
e.Republic, LLC	Small Business
East Coast Datacom, Inc.	Small Business
EC1322 Inc.	Small Business
ECCO Select Corporation	Minority-owned
EchoMark, Inc	Small Business
Edgecore Americas Networking	Small Business
EK Event Group	Small Business
Electronic Product Services LLC	Small Business
Elevate Production Group	Minority-owned
Elliott Data Systems, Inc.	Small Business
Employment Law Services Ltd	Small Business
End2End Solution, LLC	Minority-owned
EndRun Technologies	Small Business
Entelligence, LLC	Small Business
Enterprise Control Systems	Small Business
Enterprise Management Solutions, LLC	VO
Epic Broadband Solutions	Woman-owned
ET Superior Services	Minority-owned
Exacom, Inc.	Small Business

Table of Contents
Previous Heading
Previous Section

Exact Market, LLC.	Woman-owned
Fairbanks Scales Inc	Small Business
Fairwinds Technologies, LLC	Minority-owned
Faith Group, LLC	Woman-owned
Falcon Technologies, Inc.	Small Business
Faronics Technologies USA, Inc	Small Business
Fast Lane Consulting & Edu Serv, Inc.	Small Business
FasTrak SoftWorks, Inc	Small Business
FastSigns 71301	Minority-owned
Federal Lock and Safe Inc	Small Business
Federal Training Partnership, LLC	Small Business
Federated Wireless, Inc.	Small Business
Ferret Systems, Inc. DBA Tag-N-Trac	Small Business
Ferrules Direct	Small Business
Fidelis Security LLC	Small Business
Fire Solutions, Inc.	Minority-owned
FireMon LLC	Small Business
FirstSpear, LLC	Small Business
Flight-Case Innovation Enterprise	Small Business
Flock9 Inc.	Small Business
FluxLight, Inc.	Small Business
Flywheel Data LLC	Small Business
Foam Equipment & Consulting Co	Small Business
Forms and Surfaces, Inc.	Woman-owned
Forward Networks, Inc.	Small Business
Four LLC	Small Business
fox valley metrology	Small Business
Full Compass Systems Ltd	Woman-owned
Fusion Trade, Inc.	Small Business
Fusus, Inc	Small Business
Futron Incorporated	Small Business
Fuze Technology, Inc.	Small Business
GAMZI DIGITAL	Small Business
Garland Technology LLC	Small Business
Garrison Technology Inc.	Small Business
Gaw Associates, Inc	Woman-owned
GC Micro	Minority-owned
Gemini Power Systems, Inc.	Minority-owned
General Devices Company Inc.	Small Business
General Digital Corporation	Small Business
Gigaio Networks, Inc.	Small Business
GMI	Minority-owned
Go Media LLC	Small Business
Golden Bridge Strategies LLC	Small Business
Gordon Electric Supply, Inc.	Small Business
GRAID TECHNOLOGY INC	Small Business
Gray Design Group, Inc.	Woman-owned

Gray Link Technologies LLC	Small Business
Growing Green, Inc.	Small Business
Haivision Network Video Inc	Small Business
Hardware Specialty	Small Business
Hart Label	Minority-owned
Hartigen Solutions, LLC	Small Business
Havis Inc.	Small Business
Hawk Ridge Systems, LLC	Small Business
Headset World Inc.	Woman-owned
HOLOGRAM, INC.	Small Business
Horizon31, LLC	Small Business
Huber & Associates, Inc	Woman-owned
Huel Technology LLC	SDVO
Hueosity	Small Business
Hurricane Electric LLC	Small Business
Hypori Inc	SDVO
iboss, Inc.	Small Business
ICV SOLUTIONS, INC. DBA BEDROC	Small Business
IdentiSys, Inc.	Small Business
Identity And Access Solutions LLC (dba CyberSol	Small Business
IDW, LLC	Small Business
Illumio, Inc.	Small Business
IMS Engineered Products LLC	Small Business
INE, Inc.	Small Business
Infinite Networks, Inc.	Minority-owned
InfoMart, Inc.	Woman-owned
Information Security Corporation	Small Business
InnoDisk USA Corporation	Small Business
Innovative Research, Inc.	Small Business
Inspired Solutions, Inc.	Minority-owned
Integral Agile, Inc	Minority-owned
Integrity Networks, Inc	Small Business
Intellicom, Inc.	Small Business
International Association of Information Technology	Small Business
Internetwork Expert, LLC (INE)	Small Business
Intersect Inc	Woman-owned
IntraNext Software, Inc.	VO
Inventu Corporation	Small Business
Island Computer Products, Inc.	Woman-owned
IT Veterans	SDVO
Itential, Inc	Small Business
ITI Systems	Small Business
IVM Inc.	Small Business
JFL Consulting, LLC	SDVO
JTEK Data Solutions, LLC	Small Business
JTF Business Systems Corp	Small Business
Kavaliro	Minority-owned

[Table of Contents](#)

[Previous Heading](#)

[Previous Section](#)

KBay Consulting	SDVO
Ken Nix & Associates, Inc.	Small Business
KERAMIDA	Woman-owned
KGP TELECOMMUNICATIONS INC	Woman-owned
King Associates Ltd	Small Business
Klas Government, Inc.	Small Business
Knowledge Services	Small Business
Koru Strategies Inc.	Woman-owned
Kymeta Government Solutions	Small Business
Lacy Maxwell Productions, Inc	Woman-owned
Lambda, Inc.	Small Business
LAN Cables Direct	Small Business
Lanner Electronics USA Inc	Small Business
Laser Shot Inc.	Small Business
LaunchTech, LLC	Minority-owned
LDP Associates, Inc	Small Business
Leadership Connect, Inc.	Small Business
LEON UNIFORM COMPANY, INC.	Small Business
LightRiver Technologies Inc.	Small Business
Lightspeed PM	SDVO
Limble Solutions, Inc.	Small Business
Liquid PC LLC	Woman-owned
LogZilla Corporation	SDVO
Loop1, LLC	Small Business
LSI Technology, LLC	Small Business
LUHINA LLC	Small Business
Luna Data Solutions Inc	Woman-owned
Lutz Network & Power Group, LLC	Small Business
MA Federal, Inc.	Small Business
MA LABORATORIES, INC	Small Business
Magno International LP	Minority-owned
Major Custom Cable, Inc.	Small Business
Market Central Inc.	Small Business
Masterclock, Inc.	Small Business
MatchPoint Solutions	Minority-owned
MatterHackers, Inc.	Small Business
MBA Veterans Network	Small Business
Mechanical Solutions, Inc	Minority-owned
Meinberg USA Inc.	Small Business
Merge IT, LLC	Small Business
MeriTalk, LLC	Small Business
Merlin International, Inc	VO
Metal Craft ID Plates & Labels	Small Business
Miller's Supplies at Work, Inc.	Small Business
Milsoft Utility Solutions, Inc.	Small Business
Minburn Technology Group, LLC	SDVO
Mind Safety Management LLC	Minority-owned

[Table of Contents](#)

[Previous Heading](#)

[Previous Section](#)

MixMode, Inc.	Small Business
MKI Group, LLC dba IS3 Solutions	Minority-owned
MobiChord, Inc.	Small Business
Modern Business Interiors LLC	Small Business
ModernCyber LLC	Small Business
ModTech Solutions LLC	VO
MOI, Inc.	Small Business
Molaprise	Minority-owned
Monoprice, Inc.	Small Business
MTX Group Inc	Minority-owned
Mutare Inc	Small Business
n2grate Government Technology Solutions, LLC	Small Business
National Cart Co.	Small Business
National Conference Services, Inc.	Small Business
Netnology LLC	Minority-owned
Netview, Inc.	Woman-owned
Network to Code, LLC	Small Business
NewPower Worldwide, LLC	Small Business
NGEN, LLC	Minority-owned
Norseman Defense Technologies	Small Business
NovaVision, LLC	Small Business
NowSecure, Inc.	Small Business
Nterone Corporation	VO
Nucleus Security, Inc.	Small Business
Oasis Landscaping LLC	Small Business
Octed LLC DBA Programmers.io	Minority-owned
Office Essentials, Inc.	Small Business
Office Timeline LLC	Small Business
Omnigo Software, LLC	Small Business
OnFilter, Inc.	Small Business
OnLogic	Small Business
ONSPRING TECHNOLOGIES LLC	Small Business
OPENGEAR.COM	Small Business
OpenVPN INC.	Small Business
Optic Cyber Solutions	VO
OptiNet Communications Inc	Minority-owned
OSI Hardware, Inc.	Small Business
OutSolve, LLC	Small Business
Paragon Micro	Small Business
Parsec Technologies, Inc.	Small Business
Passage Technology LLC	Small Business
Patch My PC LLC	Small Business
Peak Industries, Inc.	Small Business
Peer Software Inc.	Small Business
Pensar LED LLC	Small Business
PerCon Corporations	VO
Perle Systems Inc.	Small Business

[Table of Contents](#)

[Previous Heading](#)

[Previous Section](#)

Persistent Systems, LLC	Small Business
Petrilla Technologies LLC	SDVO
Phone and Pad Warehouse	Minority-owned
PHS West, LLC	Small Business
PISOFT INC	Woman-owned
Pivotal Optics	Small Business
Pliant.io, Inc.	Small Business
PNY Technologies Inc.	Small Business
Preferred Resource Network, Inc.	Small Business
Premier Handling Solutions	Small Business
Premio, Inc.	Minority-owned
PREZENTIUM INC	Minority-owned
Process Software LLC	Small Business
Procustom Group	Small Business
Professional Solutions Delivered, LLC	SDVO
PruTech	Minority-owned
Pulse Power & Measurement Inc. dba ViaLite Com	Small Business
Pure Catering LLC	Minority-owned
Purview Technology Services INC	Small Business
Quorum Analytics	Small Business
R-Squared Solutions	SDVO
Rack Solutions	Small Business
Rackmount Solutions	Small Business
Radius Networks, Inc.	Small Business
Rampant Technologies	Small Business
Range Systems	Small Business
Raven Antenna Systems, Inc DBA Global Skywar	Small Business
Ravensberg Incorporated	Small Business
Reality Defender, Inc.	Small Business
RedHawk IT Solutions, LLC	SDVO
Rescale, Inc.	Small Business
Ridge Events LLC	Small Business
Rockwood Sustainable Solutions, LLC	Small Business
Rogue Wave Software, Inc.	Small Business
RPI-CS, Inc.	SDVO
S&S Promotional Group, Inc	Woman-owned
SAFE Securities Inc	Small Business
Salient Global Technologies Corp.	Minority-owned
SchedMD LLC	Small Business
ScienceLogic, Inc.	Small Business
SCS Cases	Small Business
Sealevel Systems, Inc.	Small Business
Secure Western Storage Inc.	Small Business
Securelogix Corporation	Small Business
Servsys Corporation	Minority-owned
SharpShooter, Inc.	Small Business
Shellee Fisher Photography	Minority-owned

[Table of Contents](#)

[Previous Heading](#)

[Previous Section](#)

Sideview, LLC	Small Business
Silicom Inc.	Small Business
Singlewire Software, LLC	Small Business
SmartSign	Small Business
SNUC Systems	Small Business
Snyk Inc	Small Business
Softiron Inc	Small Business
SoftNice, Inc.	Minority-owned
Software Diversified Services	Small Business
Solid Optics	Small Business
Solution Partners, Inc.	Small Business
SolutionSoft Systems, Inc.	Small Business
SOUND DESIGN INC	Woman-owned
Source 1 Solutions Inc	SDVO
Source IT Technologies, LLC	Woman-owned
Southeast Exhibits and Events	Minority-owned
Spectra Logic Corporation	Small Business
Spinsci Technologies, LLC	Minority-owned
Spur Intelligence Corporation	Small Business
SpyCloud, Inc.	Small Business
Squirrel Compliancy Solutions, Inc.	Small Business
Stack Exchange	Small Business
Stay Online	Small Business
SteelCloud LLC	Small Business
Stephen Gould Corporation	Small Business
Stock & Assoc Consulting Eng.	Small Business
STOP-Security Tracking of Office Property	Small Business
Storage Engine, Inc.	Small Business
Structured Plus Communication	Minority-owned
STRYDE	Minority-owned
SUMURI LLC	Minority-owned
Sunset Learning Institute	VO
Sunset Marketing, Inc	Woman-owned
SUPERCAPACITOR ENERGY LLC	Small Business
Supplier.io	Small Business
Surecut Lawncare, LLC	Woman-owned
Suss Consulting, Inc.	Small Business
Swimlane, Inc.	Small Business
Swish Data Corporation	SDVO
Swoon Group LLC	Woman-owned
Syncworks	Small Business
Synovix, Inc. DBA Whitespace Innovations	VO
T-Metrics, LLC	Small Business
Take2 Consulting, LLC	Small Business
Takeform	Small Business
Talent Bridge (DNU)	Woman-owned
Talent Source Global LLC	Minority-owned

[Table of Contents](#)

[Previous Heading](#)

[Previous Section](#)

Talley Communications	Small Business
TDK Technologies, LLC	Woman-owned
Technical Cable Applications Inc	Small Business
Tekgence Inc	Minority-owned
TekStaff Solutions Inc	SDVO
Telamon Technologies Corp.	Minority-owned
Telemate.Net Software	Small Business
TESSCO Technologies Incorporated	Small Business
The Kiesel Company	Woman-owned
The Lillis Technology Group, LLC	Small Business
The Muse Group, L.L.C.	VO
THE OPEN GROUP LLC	Small Business
The Ranger Group, LLC	Small Business
The Siemon Company	Small Business
The Stemmler Group, LLC	Woman-owned
The SyllogisTeks Company	Woman-owned
The William Everett Group Inc	Minority-owned
ThreatQuotient, Inc.	Small Business
ThunderCat Technology LLC	SDVO
Titanus Technologies LLC	Small Business
Tobias International Inc	VO
Torchlight Analytics LLC	Small Business
Training Camp	Small Business
Transtelco, Inc	Small Business
Triad Consulting Group LLC.	SDVO
Triveni Digital Inc	Small Business
True Vines Inc	Small Business
True Zero Technologies LLC	VO
TrueNAS	Small Business
Trulight LLC	VO
Trusted Systems, Inc	Small Business
TSCM AMERICA	VO
TSI Global Companies, LLC	Minority-owned
TW Constructors, LLC	Minority-owned
Tx Systems, Inc.	Small Business
UNICOM Engineering, Inc.	Small Business
Unified Compliance FKA Network Frontiers, LLC	VO
Unified2 Global Packaging Group, LLC	Small Business
Unimax Systems Corporation	Small Business
Unique Communications Solutions	Small Business
Unite Private Networks, LLC dba Segra	Small Business
US Wellness, Inc.	Woman-owned
Utimaco Inc	Small Business
Vandalia Bus Lines Inc	Small Business
VBrick Systems, Inc.	Small Business
Vectra Networks, Inc.	Small Business
Venatore LLC	Small Business

[Table of Contents](#)

[Previous Heading](#)

[Previous Section](#)

Veriato, Inc.	Small Business
Verigent, LLC	Small Business
Versa Technology Inc	Small Business
Veza Technologies, Inc.	Small Business
VG Promotions, Inc.	Woman-owned
Vibrant Technologies, Inc.	Woman-owned
Vilintus LLC DBA WhiteWater, W2T	SDVO
VisionTek Products LLC	Small Business
Vitec, Inc.	Small Business
VTS Group INC	Minority-owned
Wave2Wave Solution Corp	Minority-owned
Waynecorp LLC	Minority-owned
WebHouse, Inc.	SDVO
Whitaker Brothers Business Machines, Inc.	VO
Wifi Hotshots	Small Business
Winncom Technologies Corp	Small Business
Wintec Industries Inc.	Minority-owned
World Cord Sets, Inc	Small Business
World Wide Lan Tec, Inc.	Small Business
Wyebot, Inc.	Small Business
Xage Security, Inc.	Small Business
Xavier Gold Consulting Group, Incorporated	SDVO
XONA SYSTEMS	Small Business
Xoriant Corporation	Minority-owned
Yaggle IT Corp	Minority-owned
Yubico Inc	Small Business
Zigabyte Corporation	SDVO
Zivaro, Inc.	Small Business
Zones, Inc.	Minority-owned
ZT Systems	Minority-owned

End of list

[Table of Contents](#)

[Previous Heading](#)

[Previous Section](#)