

RESOLUTION NO. 346-2024

A RESOLUTION AUTHORIZING AND DIRECTING THE MAYOR, ON BEHALF OF THE URBAN COUNTY GOVERNMENT, TO EXECUTE AN AGREEMENT WITH FLOCK GROUP INC., FOR THE PURCHASE OF TWENTY-FIVE FLOCK CAMERAS, WARRANTY AND IMPLEMENTATION OF THE CAMERAS AT A COST NOT TO EXCEED \$453,375.00 IN FY 2025.

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BE IT RESOLVED BY THE COUNCIL OF THE LEXINGTON-FAYETTE URBAN COUNTY GOVERNMENT:

Section 1 - That the Mayor, on behalf of the Lexington-Fayette Urban County Government, be and hereby is authorized and directed to execute the Agreement, which is attached hereto and incorporated herein by reference, with Flock Group Inc., for the purchase of twenty-five Flock Cameras, warranty and implementation of the cameras.

Section 2 - That an amount, not to exceed the sum of \$453,375.00, be and hereby is approved for payment to Flock Group Inc., from account #1101-505506-76102 in FY 2025.

Section 3 - That this Resolution shall become effective on the date of its passage.

PASSED URBAN COUNTY COUNCIL: July 2, 2024

  
\_\_\_\_\_  
MAYOR

ATTEST:  
  
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CLERK OF URBAN COUNTY COUNCIL  
621-24:MRS: 4863-3422-7143, v. 1

**Flock Safety + KY - Lexington PD -  
Fayette Urban County PD**

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Flock Group Inc.  
1170 Howell Mill Rd, Suite 210  
Atlanta, GA 30318

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**MAIN CONTACT:**  
Katie Ward  
katie.ward@flocksafety.com  
954-531-3398

Created Date: 06/04/2024  
Expiration Date: 06/29/2024  
Quote Number: Q-84395  
PO Number:

**flock safety**

# flock safety

## Budgetary Quote

This document is for informational purposes only. Pricing is subject to change.

Bill To: 150 E Main St Lexington, Kentucky 40506

Ship To: 150 East Main Street Lexington, Kentucky 40507

Billing Company Name: KY - Lexington PD -Fayette Urban County PD

Subscription Term: 60 Months

Billing Contact Name:

Payment Terms: Net 30

Billing Email Address:

Retention Period: 30 Days

Billing Phone:

Billing Frequency: Annual - First Year at Signing.

### Hardware and Software Products

Annual recurring amounts over subscription term

Item	Cost	Quantity	Total
<b>Flock Safety Platform</b>			<b>\$82,500.00</b>
<b>Flock Safety Flock OS</b>			
FlockOS™ -	Included	1	Included
<b>Flock Safety LPR Products</b>			
Flock Safety Falcon®	Included	25	Included
<b>Flock Safety Platform Add Ons</b>			
Extended data retention (Up to 1 Year)	Included	25	Included

### Professional Services and One Time Purchases

Item	Cost	Quantity	Total
<b>One Time Fees</b>			
<b>Flock Safety Professional Services</b>			
Professional Services - Existing Infrastructure Implementation Fee	\$150.00	22	\$3,300.00
Professional Services - Standard Implementation Fee	\$650.00	3	\$1,950.00

<b>Subtotal Year 1:</b>	\$53,375.00
<b>Annual Recurring Subtotal:</b>	\$82,500.00
<b>Estimated Tax:</b>	\$0.00
<b>Contract Total:</b>	\$383,375.00

Taxes shown above are provided as an estimate. Actual taxes are the responsibility of the Customer. This is not an invoice – this document is a non-binding proposal for informational purposes only. Pricing is subject to change.

## Billing Schedule

### **Additional Hardware (Prorated)**

Item	Cost	Quantity	Total
<b>August 1, 2024 - February 28, 2025</b>			
Flock Safety Falcon ®	\$1,750.00	25	\$43,750.00
Extended Data Retention (Up to 1 Year)	\$175.00	25	\$4,375.00
Professional Services – Existing Infrastructure Implementation Fee	\$150.00	22	\$3,300.00
Professional Services - Standard Implementation Fee	\$650.00	3	\$1,950.00
		<b>Prorated Total:</b>	<b>\$53,375.00</b>

### **Additional Hardware + Existing Hardware**

<b>March 1, 2025 – February 28, 2029</b>			
Flock Safety Falcon ®	\$2,500.00	25	\$62,500.00
Flock Safety Falcon ®	\$3,000.00	100	\$300,000.00
Extended data retention (Up to 1 Year)	\$300.00	125	\$37,500.00
		<b>(Additional + Existing) Annual Recurring Total:</b>	<b>\$400,000.00</b>

## Product and Services Description

Flock Safety Platform Items	Product Description
Flock Safety Falcon ®	An infrastructure-free license plate reader camera that utilizes Vehicle Fingerprint® technology to capture vehicular attributes.

One-Time Fees	Service Description
Installation on existing infrastructure	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.
Professional Services - Standard Implementation Fee	One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.
Professional Services - Advanced Implementation Fee	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.