

M E M O

May 29, 2015

**FROM: KEVIN ATKINS
CHIEF DEVELOPMENT OFFICER**

TO: ECONOMIC DEVELOPMENT INVESTMENT BOARD

RE: LEXINGTON JOBS FUND APPLICATION RECOMMENDATION – Belcan Engineering Group

PROJECT COMPANY:
Belcan Engineering Group

COMPANY APPLICATION REQUEST:
\$100,000 Grant
10 Years

PROJECT DESCRIPTION:

Belcan Engineering Group, headquartered in Cincinnati, OH, opened their Lexington Design Center in 2005. The office is located in the Vine Center downtown. The company currently works with Sikorsky, Cessna, Link-Belt and Lockheed.

Belcan is expecting growth in their contracts with Sikorsky & UTAS (divisions of UTC). Due to the growth in business within that area the company is increasing employment by at least 100 employees. The new employees will work on structural analysis and software validation/verification. The new employees will be recent graduates as well as senior level employees.

The \$100,000 grant would assist in the creation of 100 additional jobs at Belcan with a salary ranging from \$23.50 per hour up to \$45 per hour. The median wage of the positions will be \$32.50 per hour.

JOBS FUND GUIDELINE FINDINGS:

- (Program) The applicant does meet the criteria for a grant under Company Attraction/Innovation Support which allows a grant of up to \$100,000 for up to 10 years.
- (Eligibility) Eligible under this category since Belcan would be a growth company.
- (Eligibility) Eligible under this category since Belcan would meet job creation requirement.
- (Eligibility) Eligible under this category since Belcan would produce a tradable service.
- (Eligibility) Eligible under this category since average wage would be greater than the county median income.
- (Performance Indicators) Jobs created

RECOMMENDATION:

For the purposes of the Lexington JOBS Fund we recommend the following:

- A grant in the amount of \$100,000 which may be disbursed upon activation/hiring of their 10th new employee.
- Incentive based on the hiring of 100 new employees and any possible penalties to be based on that number.
- Monitoring period of 10 years.