



## JUSTIFICATION FOR SOLE SOURCE CERTIFICATION

**Sole Source Purchases** are defined clearly, based upon a legitimate need, and are limited to a single supplier. Sole source purchases are normally not allowed except when based upon strong technological grounds such as operational compatibility with existing equipment and related parts or upon a clearly unique and/or cost effective feature requirement. The use of sole source purchases must be justified and shall be limited only to those specific instances in which compatibility or technical performance needs are being satisfied.

**Sole Source Services** are defined as a service provider providing technical expertise of such a unique nature that the service provider is clearly and justifiably the only practicable source available to provide the service. The justification shall be based on the uniqueness of the service, sole availability at the location required, or warranty or defect correction service obligations of the service provider.

This form must be filled out for the request to purchase any good or non-professional service that requires a competitive procurement process (informal quotes (\$2,500-\$10,000), formal quotes (\$10,001 - \$39,999.99), or formal bid (\$40,000 or more) as defined in the LFUCG's Purchasing Manual. This form must be completed in its entirety and attached to the purchase requisition.

**Note: Sole Source Purchase requests for goods exceeding \$40,000 will require approval by the Urban County Council by submitting an Administrative Review Form. A copy of this form must be signed off by Central Purchasing and attached to the Administrative Review Form.**

### Requesting Division

Name Charles Martin Division/Dept Water Quality  
859  
Phone 425-2455 Email chmartin@lexingtonky.gov

Type of Purchase:  Goods/Materials/Equipment  Services

Cost: ≤ \$100,000

Sole Source Request for the Purchase of: the replacement of fixed asset  
sewage pumps that have failed.

One Time Purchase  To Establish Sole Source Provider Contract  
(subject to annual review and approval by Central Purchasing and/or Urban County Council)

### Vendor Information

Business Name Straeffer Pump & Supply

Contact Name Joe Collins - Vice Pres. Let

Address 8055 Indiana 62 Chandler IN 47610

Phone (800) 837 7867 Email JCollins@straefferpump.com

(812) 476 3075



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**STATEMENT OF NEED:** (Add additional pages as needed)

My division/department's recommendation for sole source is based upon an objective review of the product/service required and appears to be in the best interest of the LFUCG. I know of no conflict of interest on my part, and I have no personal involvement in any way with this request. No gratuities, favors, or compromising actions have taken place. Neither has my personal familiarity with particular brands, types of equipment, materials, persons or firms been a deciding influence on my request to sole source this purchase when there are other known suppliers to exist.

1. Describe the product or service and list the necessary features this product provides that are not available from any other option.

*Placent pumps for pumping stations already in service and using pump controls that are unique to the original manufacturer. Sole source replacement of failed pumps*

2. Below are eligible reasons for sole source. Check one and describe.

Licensed or patented product or service. No other vendor provides this. Warranty or defect correction service obligations to the consultant. Describe why it is mandatory to use this licensed or patented product or service.

Existing LFUCG equipment, inventory, custom-built information system, custom-built data inventory system, or similar products or programs. Describe. If product is off-the-shelf, list efforts to find other vendors (i.e. web site search, contacting the manufacturer to see if other dealers are available to service this region, etc.)

Uniqueness of the service. Describe.

The LFUCG has established a standard for this manufacturer, supplier, or provider and there is only one vendor. Attach documentation from manufacturer to confirm that only one dealer provides the product. *Standard established when original P.S. was commissioned. Recommended vendor authorized vendor for this region.*

Factory-authorized warranty service available only from this single dealer. Sole availability at the location required. Describe.

Used item with bargain price (describe what a new item would cost). Describe.

Other – The above reasons are the most common and established causes for an eligible sole source. If you have a different reason, please describe:

\_\_\_\_\_  
\_\_\_\_\_



## JUSTIFICATION FOR SOLE SOURCE CERTIFICATION

3. Describe efforts to find other vendors or consultants (i.e. phone inquires, web site search, contacting the manufacturer to see if other dealers are available to service region, etc.).

Straeffer is the authorized dealer in this area for Pentair Myers pumps and is the geographically closest KSB pump vendor.

4. How was the price offered determined to be fair and reasonable?

(Explain what the basis was for comparison and include cost analyses as applicable.)

Comparison of cost for vendors of J. Fluitt manufacturer, realizing that cost of that pump does not include cost of additional modification.

5. Describe any cost savings realized or costs avoided by acquiring the goods/services from this supplier.


Avoidance of costs for temporary pumping or pump and haul services while the failed pump station is out of service.

Avoidance of EPA levied stipulated penalties resulting from station bypass.





**To:** Todd Slatin, Director  
Division of Procurement

**From:**   
Charles H. Martin, P.E., Director  
Division of Water Quality

**Date:** July 23, 2024

**Subject:** Replacement of Sewage Pumps  
**SOLE SOURCE**

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The Division of Water Quality is requesting the creation of a sole source contract with Straeffler Pumping and Supply for the following products:

- Pentair Myers submersible sewage and grinder pumps
- KSB submersible and dry-pit submersible pumps

The purpose of this contract is to provide an efficient and cost-effective way to replace existing pumps and accessories in pumping stations already configured for one of these manufacturers. The sole purpose of this contract would be to replace existing pumps with identical pumps to maintain current service levels and prevent a sewage bypass. This contract will not apply to existing pump stations being reconfigured for a desired capacity increase or new pump stations constructed by the division.

Straeffler Pumping and Supply is the designated local vendor for Pentair Myers and is the geographically closest KSB authorized vendor.

The requested duration of this sole source contract is 365 days. Funds are budgeted in 4002 303411 3481 91017.







# BUY LOCALLY

ENTER LOCATION: 200 E Main St, Lexington, KY 40507, USA

SEARCH

**FILTER BY:**

Brand By Market ▼

**STRAEFFER PUMP & SUPPLY** 150.9 MI

ELMORA, IN, 47529, US  
[Get Directions](#)  
Markets: Industrial, Municipal

**K-M SPECIALTY PUMPS** 157.5 MI

8055 STATE ROAD 62 WEST, CHANDLER, IN, 47810, US  
[Get Directions](#)  
[Contact Distributor](#)  
Markets: Industrial, Municipal

**STRAEFFER PUMP (MYERS)** 157.5 MI

8055 STATE ROAD 62 W, CHANDLER, IN, 47810, US







# KSB™ Pumps Suppliers

Displaying 1 to 16 out of 16 suppliers

Filter

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CNC, Custom, etc.

Search

Search Within

50 Miles

Zip/Postal Code

Search

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Recommended

## Featured Suppliers

Thomas Verified (3)

## Video Type

Company Overview (1)

## Company Type

- Manufacturer (2)
- Distributor (13)
- Manufacturers' Rep (1)
- Turnkey Systems Integrator (1)

## Quality Certifications

- ASME BPVC (1)
- ASME N-Type (1)
- Pressure Equipment Directive (2014/68/EU) (1)
- ISO 45001:2018 (1)
- ISO 14001
- ISO 9001

## Other Certification / Registration

- REACH (1)
- OHSAS 18001

## Located In

- Alaska (1)
- Arizona (1)
- British Columbia (1)
- California - North (1)
- California - South (2)
- Colorado (1)
- Connecticut (2)
- Florida (2)
- Georgia (3)
- + Show More



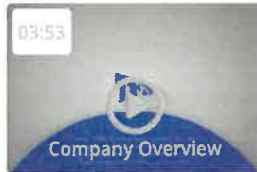
**Thermal Fluid Systems**  
Kennesaw, GA 30144

Save Select

Turnkey Systems Integrator\*, Distributor, Manufacturer, Custom Manufacturer, Service Company . \$1 - 4.9 Mil Revenue . Est. 1994

Distributor of high temperature hot oil pumps. Types include mechanical seal type (water or air cooled), canned motor, and magnetic drive pumps. Used for waste heat recovery and heat transfer applications. Stock items available.

More +



Contact Supplier

Request Information



**Industrial Pump Sales & Service**  
Tiverton, RI 02878

Save Select

Distributor\*, Custom Manufacturer, Service Company, Finishing Service Company . \$5 - 9.9 Mil Revenue . Est. 1984

Distributor of pumps. Services include pump engineering, system design and installations, preventive maintenance programs and inspections, system trouble shooting, impeller trim and dynamic balancing, wear ring and shaft repair and replacement, machine shop, paint booth an...

More +

Contact Supplier

Request Information





**DXP Pacific**  
Anaheim, CA 92807 [Locations](#)

**Distributor\***, Service Company, Remanufacturer . \$250 Mil. and over Revenue . Est. 1987

Distributor of KSB™ pumps for water extraction, transport, wastewater treatment, automation, mining, energy generation, carbon dioxide handling or storage, building drainage, water supply and HVAC applications. In-line, hot water, thermal oil, chemical, sealless, process, submersible...

[More +](#)

**Brands:** Ansimag, BJM, Blackmer, Cornell, Floway, Flowserve, Gardner Denver, Goulds Water Technology, Grundfos, Hydromatic, Inoxpa, KSB, LMI, LaBour, Liquiflo, Milton Roy, Patterson, Pioneer Pump, Pitbull, Sandpiper, Schurco Slurry, Seepex, Sundyne, Sunflo, Tuthill, Vertiflo, Weir, Williams

Contact Supplier

Request Information

**DXP Enterprises, Inc.**  
Houston, TX 77040 [Locations](#)

**Distributor\***, Service Company . Est. 1908

Distributor of industrial products and supplies. Rotating equipment, bearings, power transmission, metalworking products, and safety products are offered. Various supplies are also offered, such as chemicals, fasteners, balls, fittings, tools, and welding supplies. Repair services...

[More +](#)

**Brands:** KSB

Contact Supplier

Request Information

**Total Equipment Co.**  
Coraopolis, PA 15108 [Locations](#)

**Distributor\***, Manufacturer, Custom Manufacturer, Service Company . \$10 - 24.9 Mil Revenue . Est. 1982

Stocking distributor of pumps. Complete customized packaging. Vibration analysis service.

[More +](#)

**Brands:** KSB

Contact Supplier

Request Information

**Gayle Corp.**  
Malvern, PA 19355

**Distributor\***, Service Company . Est. 1984

Distributor Of Pumps, Valves, Strainers



[More +](#)**Brands:** KSB[Contact Supplier](#)[Request Information](#)**Casey Equipment Co.**

Pittsburgh, PA 15238

[Save](#) [Select](#)[Distributor\\*](#), Service Company • \$5 - 9.9 Mil Revenue • Est. 1965

Distributor of used pumps for commercial and industrial applications. Descale, boiler feed, hydraulic, pond aerator, vacuum, vertical deep well and horizontal water pumps are available. Offered in different specifications. Products sold EOK or rebuilt. Inventory may vary. Also buyer...

[More +](#)**Brands:** KSB[View Supplier](#)**Anchor Pump and Engineered Equipment, Inc.**

Warminster, PA 18974

[Save](#) [Select](#)[Distributor\\*](#), Custom Manufacturer, Service Company • \$5 - 9.9 Mil Revenue • Est. 1981

Distributor of industrial pumps & general purpose, all-purpose pumps. Types of pumps include horizontal & vertical pumps, submersible pumps, centrifugal pumps, positive displacement pumps, diaphragm & bellows type metering pumps, air operated double diaphragm pumps &...

[More +](#)**Brands:** KSB[View Supplier](#)**National Pump & Process, Inc.**

Aurora, OH 44202

[Save](#) [Select](#)[Distributor\\*](#), Custom Manufacturer, Service Company, Finishing Service Company • \$5 - 9.9 Mil Revenue • Est. 1979

Stocking distributor of pump parts, centrifugal & submersible pumps & turbines. Other products include constant pressure & booster systems, filtration & strainer systems. Pump types include air operated diaphragm, chemical, condensate, constant pressure, inline, fiberglass, vertical,...

[More +](#)**Brands:** KSB[View Supplier](#)**Custom Pump & Controls, Inc.**Jacksonville, FL 32207 [Locations](#)[Save](#) [Select](#)



### KSB™ Pumps Suppliers

 Manufacturer\*, Distributor, Service Company . \$5 - 9.9 Mil Revenue . Est. 1987

Manufacturer of fiberglass packaged sewage lift & stormwater pump stations. Custom system design & pump repairs. Distributor of pumps, packaged booster pump stations & control equipment for the potable & wastewater markets.

[View Supplier](#)



**KSB, Inc.**  
📍 Henrico, VA 23231

 Save  Select

 Manufacturer\*, Custom Manufacturer, Service Company . \$25 - 49.9 Mil Revenue . Est. 1974

Manufacturer of pumps, pumping systems, mixers, agitators, valves, & pump service. Industries served include water, wastewater, industry, energy, & mining. Applications include: water extraction, water treatment, water transport, water for the amusement industry, municipal...

[More +](#)

[View Supplier](#)

**Hydrotec, Inc.**  
Oxford, CT 06478 [Locations](#)

 Save  Select

 Distributor\*, Manufacturers' Rep, Service Company . \$1 - 4.9 Mil Revenue . Est. 1988

Distributor & rep. of pumps

[More +](#)

Brands: KSB

[View Supplier](#)

**Aqua Flow Service Associates, Inc.**  
📍 Norcross, GA 30093

 Save  Select

 Distributor\*, Service Company . Under \$1 Mil Revenue . Est. 1988

Distributor: Boiler Feed & Fire Pumps; Service; Repairing

Brands: KSB

[View Supplier](#)

**Power & Pumps, Inc.**  
📍 Fort Lauderdale, FL 33312

 Save  Select

 Distributor\*, Custom Manufacturer, Service Company, Turnkey Systems Integrator . \$10 - 24.9 Mil Revenue

Distributor Of pumps, gaskets, compressors, valves, motors, electrical supplies, mechanical seals, power transmissions & instruments.

Brands: KSB

[View Supplier](#)





**Roedel-Hanson Associates, Inc.**

📍 Brookfield, WI 53005

🔖 Save ⚙️ Select

🏢 Manufacturers' Rep\*, Service Company . \$1 - 4.9 Mil Revenue . Est. 1960

Rep. Of Pumps, Tanks, Boilers, Valves, Heat Exchangers, Strainers & Flexible Connectors

[View Supplier](#)



**Straeffler Pump & Supply, Inc.**

📍 Chandler, IN 47610

🔖 Save ⚙️ Select

🏢 Distributor\*, Service Company . Under \$1 Mil Revenue . Est. 1967

Distributor Of Sewage, Diaphragm, Metering, Turbine Pumps Service

**Brands:** KSB

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