

**LEXINGTON-FAYETTE URBAN COUNTY GOVERNMENT  
COMMUNITY PROJECT AGREEMENT**

**THIS COMMUNITY PROJECT AGREEMENT** ("Agreement") is made and entered into on the 17<sup>th</sup> day of December 2025, by and between the Lexington-Fayette Urban County Government, an urban county government of the Commonwealth of Kentucky created pursuant to KRS Chapter 67A ("LFUCG"), 200 East Main Street, Lexington, Kentucky 40507, and HOSPICE OF THE BLUEGRASS, INC. dba BLUEGRASS CARE NAVIGATORS, a Kentucky nonprofit corporation ("Organization"), with offices located at 1733 HARRODSBURG ROAD, LEXINGTON, KENTUCKY 40504.

**WITNESSETH**

**WHEREAS**, the Organization is a 501(c)(3) nonprofit organization, as defined by the Internal Revenue Code, that owns the property (or properties) located at 1733 HARRODSBURG ROAD, located in Lexington, Kentucky ("Property" or "Properties");

**WHEREAS**, the Organization provides aide to residents of Fayette County who are low- income, underserved, and/or marginalized;

**WHEREAS**, LFUCG issued Request for Proposal (RFP) No. 29-2025, for its "Nonprofit Capital Grants Program," which offers grant awards to Fayette County 501(c)(3) nonprofit organizations who directly provide, or indirectly facilitate, the provision of services to low-income, underserved, or marginalized Lexington-Fayette County residents, and is designed to better position local government in recognizing the strains upon infrastructure within our local network of community agency partners which are affecting their service delivery to residents;

**WHEREAS**, the Organization submitted a response to Proposal (RFP) No. 29-2025, seeking funding from LFUCG for operational investment projects and/or capital improvement projects so it can budget appropriate funds to continue providing needed services to Fayette County residents;

**NOW, THEREFORE**, in consideration of the mutual promises and covenants set forth herein, the receipt and sufficiency of which are acknowledged, the parties hereby agree as follows:

- 1. EFFECTIVE DATE; TERM.** This Agreement shall commence on January 1, 2026, and shall last until April 30, 2027, unless terminated by LFUCG at an earlier date.
- 2. RELATED DOCUMENTS.** This Agreement shall consist of the terms herein as well as the following additional documents, which are attached hereto as exhibits and incorporated herein by reference as if fully stated:

- a. **Exhibit A** – Request for Proposal, Risk Management Provisions, and Scope of Project
- b. **Exhibit B** – Response to Request for Proposal

To the extent there is any conflict between or among any of these documents, the terms and provisions of this Agreement shall prevail, followed by terms and provisions of **Exhibit A**, then **Exhibit B**, in that order.

**3. SCOPE OF WORK.** Organization shall complete the Scope of Project outlined in the attached **Exhibit A** (the "Project(s)"), which are further specified in Numbered Paragraph 4 of this Agreement. The Organization shall complete these Projects in a timely, workmanlike and professional manner, as specified herein.

**4. PAYMENT.** LFUCG shall pay Organization a total amount not to exceed Seventy Thousand Dollars (\$70,000.00) ("Funds") for the completion of the Project. The total amount of Funds the Organization shall receive is divided into separate amounts which shall be allocated for each Project. Thus, the total amount paid for each Project ("Sum") shall not exceed the amounts stated herein:

<b>PROJECT # AND DESCRIPTION</b>	<b>SUM</b>	<b>CAPITAL</b>
1) 2 2025 BraunAbility Chrysler Commercial Rear-Entry Vans	1) \$30,000.00	1) OPERATIONAL INVESTMENTS

The use of these Funds are limited to the Projects described in this numbered Paragraph and may not be spent by the Organization for any other purpose without the prior written consent of LFUCG. Absent any additional written agreement stating otherwise, any travel or other expenses are excluded from the above payment schedule.

a. LFUCG shall make payment under this Agreement upon timely submission of approved invoice(s) from Organization specifying that nature of work performed, accompanied by data satisfactory to LFUCG to document entitlement to payment for work completed to date. LFUCG shall have thirty (30) days from the date of receipt of the invoice to pay the invoice amount. LFUCG reserves the right to refuse payment if it is determined by LFUCG that any of the work performed on the Projects is inadequate or defective.

b. LFUCG also reserves the right to reject any invoice submitted for services more than sixty (60) days after the services were rendered.

**5. CONSTRUCTION TERMS.** If applicable, the following terms shall apply to any of the Project(s) above that require construction costs.

- a. Project to be Completed in Workmanlike Manner. Organization shall bid, contract for, and cause to prosecute to completion, the Projects described herein in a good, safe and workmanlike manner, and in compliance with all applicable codes, ordinances, laws and regulations. Organization shall take necessary action to protect the life, health, safety, and property of all personnel on the job site, members of the public, and personnel.
- b. Permits. Organization agrees to obtain all necessary local, state, and federal permits, encroachments, permissions, approvals, etc. in a timely manner and prior to start of construction.
- c. Building Regulations. Organization asserts that it is in full compliance with all applicable provisions of the Lexington-Fayette Urban County Government's Code of Ordinances Chapter 5 – Buildings and Building Regulations, Chapter 7 – Finance and Taxation, Chapter 12 – Housing, and Chapter 16 – Sewage, Garbage, Refuse, and Weeds, or in compliance with Kentucky Department of Housing Buildings and Construction rules and requirements as is appropriate for those state institutions, parcels, or buildings which are subject to state regulations and oversight as opposed to local ordinances and regulations. If the Organization becomes out of compliance with any of these provisions, it will provide written notice to LFUCG immediately. Failure to notify LFUCG and resolve any such matters to the satisfaction of LFUCG may lead to termination of this Agreement for cause.
- d. No Liens. Organization will cause all work to be performed, including all labor, materials, supervision, supplies, equipment, architectural, and engineering services necessary to complete the improvements, in accordance with all applicable standards in the construction industry. The Organization will complete the improvements free from all materialmen's liens and all mechanic's liens and claims. All contracts with subcontractors and materialmen will contain, upon the request of LFUCG, a provision for not less than ten percent (10%) retainage to ensure adequate and complete performance in connection with interim or progress payments hereunder.
- e. Right of Inspection. Organization will permit access by LFUCG to the books and records of Organization related to the Project at reasonable times. In the event LFUCG determines that any work or materials are not substantially in conformance with applicable standards in the construction industry, or are not in conformance with any applicable laws, regulations, permits, requirements or rules of any governmental authority having or exercising jurisdiction thereover or are not otherwise in conformity with sound building practices, LFUCG may stop the work and order replacement or correction of any such work or materials. Such inspection will not be construed as a representation or warranty by LFUCG to any third party that the improvements are, or will be, free of faulty materials or workmanship.

f. **Nonliability.** This Agreement will not be construed to make LFUCG liable to materialmen, contractors, craftsmen, laborers or others for goods and services delivered by them to or upon the property on which the Project is constructed, or for debts or claims accruing to said parties against the Organization. There are no contractual relationships, either express or implied, between LFUCG and any materialman, contractors, craftsmen, laborers or any other persons supplying work, labor or materials on the job, nor will any third person or persons, individual or corporate, be deemed to be beneficiaries of this Agreement or any term, condition or provisions hereof or on account of any actions taken or omitted by LFUCG pursuant hereto.

**6. TERMINATION.** LFUCG, through the Mayor or the Mayor's designee, may terminate this Agreement for any reason whatsoever by providing Organization with at least thirty (30) days' advance written notice. Organization shall be entitled for payment of all work performed up to that period of time, calculated on a reasonable basis.

a. In the event of a termination based upon a material condition of non-performance or default by Organization, LFUCG shall provide Organization with advance written notice and a reasonable period of time to cure the breach.

b. Organization may only terminate this Agreement based upon LFUCG's failure to timely pay for properly invoiced and accepted work. Organization shall provide LFUCG with at least thirty (30) days' advance written notice and an opportunity to cure prior to termination.

c. Organization acknowledges that LFUCG is a governmental entity, and that the validity of this Agreement is based upon the availability of appropriated funding. In the event that such funding is not appropriated in a future fiscal year, LFUCG's obligations under this Agreement shall automatically expire without penalty to the LFUCG thirty (30) days after written notice to Organization. LFUCG shall exercise any application of this provision in good faith.

**7. REPORTING.** Organization shall provide LFUCG with timely quarterly reports and updates related to the completion of the Projects in the form and manner reasonably specified by LFUCG.

**8. REGISTRATION; COMPLIANCE; AUTHORITY TO SIGN.** Organization shall be lawfully registered or authorized to do business in the Commonwealth of Kentucky and Lexington-Fayette County and shall at all times comply with any and all applicable federal, state, and local laws, ordinances, and regulations. LFUCG may request proof that Organization has timely filed federal, state, or local tax forms which shall be provided by Organization on a timely basis. The person signing this Agreement on behalf of Organization is fully authorized to do so.

**9. INSURANCE; INDEMNITY.** The Risk Management Provisions in **Exhibit A** are incorporated herein as if fully stated.

**10. RECORDS.** Organization shall keep and make available to LFUCG any records related to this Agreement as are necessary to support its performance of the services for a period of at least five (5) years following the expiration or termination of this Agreement, or as otherwise required depending upon the source of funds. Books of accounts shall be kept by Organization and entries shall be made therein of all money, goods, effects, debts, sales, purchases, receipts, payments and any other transactions of Organization related to this Agreement and shall be made available to LFUCG upon request.

a. LFUCG shall be the owner of all final documents, data, studies, plans, reports, and information prepared by Organization under this Agreement.

b. Organization understands and agrees that this Agreement and any related documents may be subject to disclosure under the Kentucky Open Records Act and will comply with any reasonable request by LFUCG to provide assistance with such a request.

**11. ACCESS.** Organization shall allow LFUCG any necessary reasonable access to monitor its performance under this Agreement.

**12. CONTRACTUAL RELATIONSHIP ONLY.** In no event shall the parties be construed, held or become in any way for any purpose the employee of the other party, or partners, associates or joint ventures in the conduct of their respective endeavors or otherwise.

**13. EQUAL OPPORTUNITY; FAIRNESS ORDINANCE.** Organization shall provide equal opportunity in employment for all qualified persons, and shall (a) prohibit discrimination in employment because of race, color, creed, national origin, sex, age, sexual orientation, gender identity, or handicap, (b) promote equal employment through a positive, continuing program of equal employment, and (c) cause any subcontractor or agency receiving funds provided pursuant to this Agreement to do so. This program of equal employment opportunity shall apply to every aspect of its employment policies and practices. Organization agrees to comply with LFUCG's Fairness Ordinance (Ordinance No. 201-99) and all sources of applicable law, including those specified in any Exhibit attached to this Agreement and incorporated herein by reference.

**14. SEXUAL HARASSMENT.** Organization must adopt or have adopted a written sexual harassment policy, which shall, at a minimum, contain a statement of current law; a list of prohibited behaviors; a complaint process; and a procedure which provides for a confidential investigation of all complaints. The policy shall be given to all employees and clients and shall be posted at all locations where Organization conducts business. The

policy shall be made available to LFUCG upon request.

**15. ANNUAL AUDIT.** Organization shall comply with the audit requirements of 2 CFR Part 200, Subpart F, if applicable. LFUCG shall also have the option to request an audit of all revenue and expenditures related to this Agreement. If such an audit is requested by LFUCG, the audit shall be conducted by independent certified public accountants at Organization's expense, who shall express an opinion as to whether or not revenue and expenditures during the year audited have conformed to state and local law and regulation. For any audit performed, including a 2 CFR Part 200 audit, a copy of the audit, or clean audit opinion letter from an independent certified public accountant, shall be submitted to LFUCG upon request.

**16. DISPOSITION OF PROPERTY.** Organization agrees that it shall not sell or otherwise dispose of any goods, property, or equipment acquired and/or improved with any portion of the Funds without first obtaining the consent of LFUCG. Organization agrees that this provision shall survive termination of the Agreement, if this Agreement terminates prior to December 31, 2029. If Organization breaches this provision, Organization may be liable to LFUCG for that breach in an amount that shall not exceed the fair market value of the goods, property and/or equipment that it sold or otherwise transferred. LFUCG further reserves the right to enforce this provision through any remedy available at law, equity, or in bankruptcy.

**17. INVESTMENT.** Any investment of the Funds received pursuant to this Agreement must fully comply with any restrictions imposed by law.

**18. NO ASSIGNMENT.** Organization may not assign any of its rights and duties under this Agreement without the prior written consent of LFUCG.

**19. NO THIRD PARTY RIGHTS.** This Agreement does not create a contractual relationship with or right of action in favor of a third party against either Organization or LFUCG.

**20. KENTUCKY LAW AND VENUE.** This Agreement shall be governed in all respects by the laws of the Commonwealth of Kentucky and venue for all actions shall lie in the Circuit Court of Fayette County, Kentucky.

**21. AMENDMENTS.** By mutual agreement, the parties to this Agreement may, from time to time, make written changes to any provision hereof. Organization acknowledges that LFUCG may make such changes only upon approval of its legislative authority, the Lexington-Fayette Urban County Council, and the signature of its Mayor.

**22. NOTICE.** Any written notice required by the Agreement shall be delivered by certified mail, return receipt requested, to the following:

**For Organization:**

Elizabeth D. Fowler, President/CEO  
Hospice Of The Bluegrass, Inc. Dba Bluegrass Care Navigators  
1733 Harrodsburg Rd,  
Lexington, KY 40504

**For Government:**

Kacy Allen-Bryant , Commissioner of Social Services  
Lexington-Fayette Urban County Government  
200 East Main Street  
Lexington, Kentucky 40507

**23. WAIVER.** The waiver by either party of any breach of any provision of this Agreement shall not constitute a continuing waiver or waiver of any subsequent breach by either party of either the same or another provision.

**24. ENTIRE AGREEMENT.** This Agreement shall constitute the entire agreement between the parties and no representations, inducements, promises or agreements, oral or otherwise, which are not embodied herein shall be effective for any purpose. This Agreement shall replace any previous agreement between the parties on the same subject matter.

**THE REMAINDER OF THIS PAGE LEFT INTENTIONALLY BLANK**

**SIGNATURE PAGE TO FOLLOW**

**IN WITNESS WHEREOF**, the parties have executed this Agreement at Lexington, Kentucky, the day and year first above written.

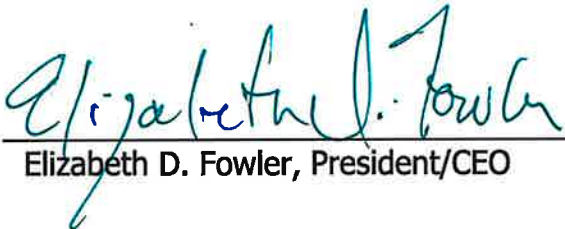
LEXINGTON-FAYETTE URBAN COUNTY GOVERNMENT

BY:   
Linda Gorton, Mayor

ATTEST:

  
Deputy Clerk of the Urban County Council

HOSPICE OF THE BLUEGRASS, INC.  
dba BLUEGRASS CARE NAVIGATORS

BY:   
Elizabeth D. Fowler, President/CEO

COMMONWEALTH OF KENTUCKY )

COUNTY OF FAYETTE )

The foregoing instrument was acknowledged before me this the 17<sup>th</sup> day of December, 2025, by Elizabeth D. Fowler for Hospice of the Bluegrass, Inc. a Kentucky nonprofit organization.



My commission expires: 2/22/2027

Commission number: KYNP66221

  
Notary Public, State-at-Large, Kentucky



**EXHIBIT A**

**Request for Proposal, Risk Management Provisions, and Scope of Project**



# Lexington-Fayette Urban County Government

## Request for Proposals

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The Lexington-Fayette Urban County Government hereby requests proposals for **RFP #29-2025 Nonprofit Capital Grants Program – Operational Investments** to be provided in accordance with terms, conditions and specifications established herein.

Sealed proposals will be received through Ion Wave until **2:00 PM**, prevailing local time, on **October 7, 2025**. All forms and information requested in RFP must be included and attached in Response Attachments tab in Ion Wave.

Proposals received after the date and time set for opening proposals will not be accepted. It is the sole responsibility of the Proposer to assure that his/her proposal is submitted in Ion Wave before the date and time set for opening proposals.

Proposals, once submitted, may not be withdrawn for a period of one hundred twenty (120) calendar days.

The Lexington-Fayette Urban County Government reserves the right to reject any or all proposals, and to waive technicalities and informalities when such waiver is determined by the Lexington-Fayette Urban County Government to be in its best interest.

Signature of this proposal by the Proposer constitutes acceptance by the Proposer of terms, conditions and requirements set forth herein.

Minor exceptions may not eliminate the proposal. Any exceptions to the specifications established herein shall be listed in detail on a separate sheet and attached hereto. The Lexington-Fayette Urban County Government shall determine whether any exception is minor.

***Please do not contact any LFUCG staff member or any other person involved in the selection process other than the designated contact person(s) regarding the project contemplated under this RFP while this RFP is open and a selection has not been finalized. Any attempt to do so may result in disqualification of the firm's***

***submittal for consideration.***

**Laws and Regulations**

All applicable state laws, municipal ordinances and regulations of all authorities having jurisdiction over the project shall apply to the contract, and shall be deemed to be incorporated herein by reference.

**Equal Employment Opportunity**

The Entity (regardless of whether construction contractor, non-construction contractor or supplier) agrees to provide equal opportunity in employment for all qualified persons, to prohibit discrimination in employment because of race, color, religion, sex (including pregnancy, sexual orientation or gender identity), national origin, disability, age, genetic information, political affiliation, or veteran status.

**Kentucky Equal Employment Opportunity Act**

The Kentucky Equal Employment Opportunity Act of 1978 (KRS 45.560-45.640) requires that any "county, city, town, school district, water district, hospital district, or other political subdivision of the state shall include in directly or indirectly publicly funded contracts for supplies, materials, services, or equipment hereinafter entered into the following provisions:

"During the performance of this contract, the contractor agrees as follows:

- (1) The contractor will not discriminate against any employee or applicant for employment because of race, color, religion, sex, age, or national origin;
- (2) The contractor will state in all solicitations or advertisements for employees placed by or on behalf of the contractors that all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, age, or national origin;
- (3) The contractor will post notices in conspicuous places, available to employees and applicants for employment, setting forth the provision of the nondiscrimination clauses required by this section; and
- (4) The contractor will send a notice to each labor union or representative of workers with which he has a collective bargaining agreement or other contract or understanding advising the labor union or workers' representative of the contractor's commitments under the nondiscrimination clauses."

The contractor is expressly required to comply with the Kentucky Equal Opportunity Act of 1978 (KRS 45.560 to KRS 45.640)

**LFUCG Non-Appropriation Clause**

Contractor acknowledges that the LFUCG is a governmental entity, and the contract validity is based upon the availability of public funding under the authority of its statutory mandate.

In the event that public funds are unavailable and not appropriated for the performance of the LFUCG's obligations under this contract, then this contract shall automatically expire without penalty to the LFUCG thirty (30) days after written notice to Contractor of the unavailability and non-appropriation of public funds. It is expressly agreed that the LFUCG shall not activate this non-appropriation provision for its convenience or to circumvent the requirements of this contract, but only as an emergency fiscal measure during a substantial fiscal crisis, which affects generally its governmental operations.

In the event of a change in the LFUCG's statutory authority, mandate and mandated functions, by state and federal legislative or regulatory action, which adversely affects the LFUCG's authority to continue its obligations under this contract, then this contract shall automatically terminate without penalty to the LFUCG upon written notice to Contractor of such limitation or change in the LFUCG's legal authority.

#### **Contention Process**

Vendors who respond to this invitation have the right to file a notice of contention associated with the RFP process or to file a notice of appeal of the recommendation made by the Director of Procurement resulting from this invitation.

Notice of contention with the RFP process must be filed within 3 business days of the bid/proposal opening by (1) sending a written notice, including sufficient documentation to support contention, to the Director of the Division of Procurement or (2) submitting a written request for a meeting with the Director of Procurement to explain his/her contention with the RFP process. After consulting with the Commissioner of Finance the Chief Administrative Officer and reviewing the documentation and/or hearing the vendor, the Director of Procurement shall promptly respond in writing findings as to the compliance with RFP processes. If, based on this review, a RFP process irregularity is deemed to have occurred the Director of Procurement will consult with the Commissioner of Finance, the Chief Administrative Officer and the Department of Law as to the appropriate remedy.

Notice of appeal of a RFP recommendation must be filed within 3 business days of the RFP recommendation by (1) sending a written notice, including sufficient documentation to support appeal, to the Director, Division of Procurement or (2) submitting a written request for a meeting with the Director of Procurement to explain his appeal. After reviewing the documentation and/or hearing the vendor and consulting with the Commissioner of Finance and the Chief Administrative Officer, the Director of Procurement shall in writing, affirm or withdraw the recommendation.

## **SELECTION CRITERIA:**

1. Directly Provide or Indirectly Facilitate the Provision of Services to Low-income, Underserved, or Marginalized Lexington-Fayette County Residents. 20%
2. Demonstrated Need 20%
3. Applicant Capacity for Project and Meeting LFUCG Requirements. 20%
4. Operational Feasibility 20%
5. Cost Analysis 20%

Proposals shall contain the appropriate information necessary to evaluate based on these criteria. A committee composed of government employees as well as representatives of relevant user groups will evaluate the proposals.

The LFUCG reserves the right to request clarification of any proposal from prospective vendors, or to interview any vendor to further discuss their submitted proposal. The LFUCG further reserves the right to select more than one vendor as a preliminary finalist that will be required to make an oral presentation to the LFUCG. The LFUCG reserves the right to amend its final scoring of the proposals based upon information provided during such a presentation as long as the proposal does not materially differ from the written proposal submitted by the vendor.

Questions shall be submitted via IonWave at: <https://lexingtonky.ionwave.net>

## **AFFIDAVIT**

Comes the Affiant, Elizabeth D. Fowler and after being first duly sworn, states under penalty of perjury as follows:

1. His/her name is Elizabeth D. Fowler, and he/she is the individual submitting the proposal or is the authorized representative of Hospice of the Bluegrass, Inc., dba Bluegrass Care Navigators, the entity submitting the proposal (hereinafter referred to as "Proposer").
2. Proposer will pay all taxes and fees, which are owed to the Lexington-Fayette Urban County Government at the time the proposal is submitted, prior to award of the contract and will maintain a "current" status in regard to those taxes and fees during the life of the contract.
3. Proposer will obtain a Lexington-Fayette Urban County Government business license, if applicable, prior to award of the contract.
4. Proposer has authorized the Division of Procurement to verify the above-mentioned information with the Division of Revenue and to disclose to the Urban County Council that taxes and/or fees are delinquent or that a business license has not been obtained.
5. Proposer has not knowingly violated any provision of the campaign finance laws of the Commonwealth of Kentucky within the past five (5) years and the award of a contract to the Proposer will not violate any provision of the campaign finance laws of the Commonwealth.
6. Proposer has not knowingly violated any provision of Chapter 25 of the Lexington-Fayette Urban County Government Code of Ordinances, known as "Ethics Act."

**Continued on next page**

7. Proposer acknowledges that "knowingly" for purposes of this Affidavit means, with respect to conduct or to circumstances described by a statute or ordinance defining an offense, that a person is aware or should have been aware that his conduct is of that nature or that the circumstance exists.

Further, Affiant sayeth naught.

Elizabeth D. Fowler

STATE OF Kentucky

COUNTY OF Fayette

The foregoing instrument was subscribed, sworn to and acknowledged before me  
by Elizabeth D. Fowler on this the 10<sup>th</sup> day  
of September, 2025

My Commission expires: 2/22/2027



Lori Poff  
NOTARY PUBLIC, STATE AT LARGE KYNP 66221

## EQUAL OPPORTUNITY AGREEMENT

### Standard Title VI Assurance

The Lexington Fayette-Urban County Government, (hereinafter referred to as the "Recipient") hereby agrees that as a condition to receiving any Federal financial assistance from the U.S. Department of Transportation, it will comply with Title VI of the Civil Rights Act of 1964, 78Stat.252, 42 U.S.C. 2000d-4 (hereinafter referred to as the "Act"), and all requirements imposed by or pursuant to Title 49, Code of Federal Regulations, U.S. Department of Transportation, Subtitle A, Office of the Secretary, (49 CFR, Part 21) Nondiscrimination in Federally Assisted Program of the Department of Transportation – Effectuation of Title VI of the Civil Rights Act of 1964 (hereinafter referred to as the "Regulations") and other pertinent directives, no person in the United States shall, on the grounds of race, color, national origin, sex, age (over 40), religion, sexual orientation, gender identity, veteran status, or disability be excluded from participation in, be denied the benefits of, or be otherwise subjected to discrimination under any program or activity for which the Recipient receives Federal financial assistance from the U.S. Department of Transportation, including the Federal Highway Administration, and hereby gives assurance that will promptly take any necessary measures to effectuate this agreement. This assurance is required by subsection 21.7(a) (1) of the Regulations.

### The Law

- Title VII of the Civil Rights Act of 1964 (amended 1972) states that it is unlawful for an employer to discriminate in employment because of race, color, religion, sex, age (40-70 years) or national origin.
- Section 503 of the Rehabilitation Act of 1973 states:

*The Contractor will not discriminate against any employee or applicant for employment because of physical or mental handicap.*

- Section 2012 of the Vietnam Era Veterans Readjustment Act of 1973 requires Affirmative Action on behalf of disabled veterans and veterans of the Vietnam Era by contractors having Federal contracts.

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The Lexington-Fayette Urban County Government practices Equal Opportunity in recruiting, hiring and promoting. In following this commitment to Equal Employment Opportunity and because the Government is the benefactor of the Federal funds, it is both against the Urban County Government policy and illegal for the Government to let contracts to companies which practice discrimination in their employment practices. Violation of the above mentioned ordinances may cause a contract to be canceled and the contractors may be declared ineligible for future consideration.

Please sign this statement in the appropriate space acknowledging that you have read and understand the provisions contained herein. Return this document as part of your application packet.

  
Signature

Hospice of the Bluegrass, Inc. dba Bluegrass Care Navigators  
Name of Business



Firm Submitting Proposal: Hospice of the Bluegrass, Inc., dba Bluegrass Care Navigators

Complete Address: 1733 Harrodsburg Road, Lexington, KY 40504  
Street City Zip

Contact Name: Laura Klumb Title: Vice President, Philanthropy

Telephone Number: 859-296-5344 Fax Number: N/A

Email address: lklumb@bgcarenav.org

## **GENERAL PROVISIONS**

1. Each Respondent shall comply with all Federal, State & Local regulations concerning this type of service or good.

The Respondent agrees to comply with all statutes, rules, and regulations governing safe and healthful working conditions, including the Occupational Health and Safety Act of 1970, 29 U.S.C. 650 *et. seq.*, as amended, and KRS Chapter 338. The Respondent also agrees to notify the LFUCG in writing immediately upon detection of any unsafe and/or unhealthful working conditions at the job site. The Respondent agrees to indemnify, defend and hold the LFUCG harmless from all penalties, fines or other expenses arising out of the alleged violation of said laws.

2. Failure to submit ALL forms and information required in this RFP may be grounds for disqualification.
3. Addenda: All addenda and IonWave Q&A, if any, shall be considered in making the proposal, and such addenda shall be made a part of this RFP. Before submitting a proposal, it is incumbent upon each proposer to be informed as to whether any addenda have been issued, and the failure to cover in the bid any such addenda may result in disqualification of that proposal.
4. Proposal Reservations: LFUCG reserves the right to reject any or all proposals, to award in whole or part, and to waive minor immaterial defects in proposals. LFUCG may consider any alternative proposal that meets its basic needs.
5. Liability: LFUCG is not responsible for any cost incurred by a Respondent in the preparation of proposals.
6. Changes/Alterations: Respondent may change or withdraw a proposal at any time prior to the opening; however, no oral modifications will be allowed. Only letters, or other formal written requests for modifications or corrections of a previously submitted proposal which is addressed in the same manner as the proposal, and received by LFUCG prior to the scheduled closing time for receipt of proposals, will be accepted. The proposal, when opened, will then be corrected in accordance with such written request(s), provided that the written request is contained in a sealed envelope which is plainly marked "modifications of proposal".
7. Clarification of Submittal: LFUCG reserves the right to obtain clarification of any point in a bid or to obtain additional information from a Respondent.
8. Bribery Clause: By his/her signature on the bid, Respondent certifies that no employee of his/hers, any affiliate or Subcontractor, has bribed or attempted to bribe an officer or employee of the LFUCG.

9. **Additional Information:** While not necessary, the Respondent may include any product brochures, software documentation, sample reports, or other documentation that may assist LFUCG in better understanding and evaluating the Respondent's response. Additional documentation shall not serve as a substitute for other documentation which is required by this RFP to be submitted with the proposal,
10. **Ambiguity, Conflict or other Errors in RFP:** If a Respondent discovers any ambiguity, conflict, discrepancy, omission or other error in the RFP, it shall immediately notify LFUCG of such error in writing and request modification or clarification of the document if allowable by the LFUCG.
11. **Agreement to Bid Terms:** In submitting this proposal, the Respondent agrees that it has carefully examined the specifications and all provisions relating to the work to be done attached hereto and made part of this proposal. By acceptance of a Contract under this RFP, proposer states that it understands the meaning, intent and requirements of the RFP and agrees to the same. The successful Respondent shall warrant that it is familiar with and understands all provisions herein and shall warrant that it can comply with them. No additional compensation to Respondent shall be authorized for services or expenses reasonably covered under these provisions that the proposer omits from its Proposal.
12. **Cancellation:** If the services to be performed hereunder by the Respondent are not performed in an acceptable manner to the LFUCG, the LFUCG may cancel this contract for cause by providing written notice to the proposer, giving at least thirty (30) days notice of the proposed cancellation and the reasons for same. During that time period, the proposer may seek to bring the performance of services hereunder to a level that is acceptable to the LFUCG, and the LFUCG may rescind the cancellation if such action is in its best interest.

#### **A. Termination for Cause**

- (1) LFUCG may terminate a contract because of the contractor's failure to perform its contractual duties
- (2) If a contractor is determined to be in default, LFUCG shall notify the contractor of the determination in writing, and may include a specified date by which the contractor shall cure the identified deficiencies. LFUCG may proceed with termination if the contractor fails to cure the deficiencies within the specified time.
- (3) A default in performance by a contractor for which a contract may be terminated shall include, but shall not necessarily be limited to:
  - (a) Failure to perform the contract according to its terms, conditions and specifications;
  - (b) Failure to make delivery within the time specified or according to a delivery schedule fixed by the contract;

- (c) Late payment or nonpayment of bills for labor, materials, supplies, or equipment furnished in connection with a contract for construction services as evidenced by mechanics' liens filed pursuant to the provisions of KRS Chapter 376, or letters of indebtedness received from creditors by the purchasing agency;
- (d) Failure to diligently advance the work under a contract for construction services;
- (e) The filing of a bankruptcy petition by or against the contractor; or
- (f) Actions that endanger the health, safety or welfare of the LFUCG or its citizens.

#### **B. At Will Termination**

Notwithstanding the above provisions, the LFUCG may terminate this contract at will in accordance with the law upon providing thirty (30) days written notice of that intent. Payment for services or goods received prior to termination shall be made by the LFUCG provided these goods or services were provided in a manner acceptable to the LFUCG. Payment for those goods and services shall not be unreasonably withheld.

13. **Assignment of Contract:** The contractor shall not assign or subcontract any portion of the Contract without the express written consent of LFUCG. Any purported assignment or subcontract in violation hereof shall be void. It is expressly acknowledged that LFUCG shall never be required or obligated to consent to any request for assignment or subcontract; and further that such refusal to consent can be for any or no reason, fully within the sole discretion of LFUCG.
14. **No Waiver:** No failure or delay by LFUCG in exercising any right, remedy, power or privilege hereunder, nor any single or partial exercise thereof, nor the exercise of any other right, remedy, power or privilege shall operate as a waiver hereof or thereof. No failure or delay by LFUCG in exercising any right, remedy, power or privilege under or in respect of this Contract shall affect the rights, remedies, powers or privileges of LFUCG hereunder or shall operate as a waiver thereof.
15. **Authority to do Business:** The Respondent must be a duly organized and authorized to do business under the laws of Kentucky. Respondent must be in good standing and have full legal capacity to provide the services specified under this Contract. The Respondent must have all necessary right and lawful authority to enter into this Contract for the full term hereof and that proper corporate or other action has been duly taken authorizing the Respondent to enter into this Contract. The Respondent will provide LFUCG with a copy of a corporate resolution authorizing this action and a letter from an attorney confirming that the proposer is

authorized to do business in the State of Kentucky if requested. All proposals must be signed by a duly authorized officer, agent or employee of the Respondent.

16. **Governing Law:** This Contract shall be governed by and construed in accordance with the laws of the Commonwealth of Kentucky. In the event of any proceedings regarding this Contract, the Parties agree that the venue shall be the Fayette County Circuit Court or the U.S. District Court for the Eastern District of Kentucky, Lexington Division. All parties expressly consent to personal jurisdiction and venue in such Court for the limited and sole purpose of proceedings relating to this Contract or any rights or obligations arising thereunder. Service of process may be accomplished by following the procedures prescribed by law.
17. **Ability to Meet Obligations:** Respondent affirmatively states that there are no actions, suits or proceedings of any kind pending against Respondent or, to the knowledge of the Respondent, threatened against the Respondent before or by any court, governmental body or agency or other tribunal or authority which would, if adversely determined, have a materially adverse effect on the authority or ability of Respondent to perform its obligations under this Contract, or which question the legality, validity or enforceability hereof or thereof.
18. Contractor understands and agrees that its employees, agents, or subcontractors are not employees of LFUCG for any purpose whatsoever. Contractor is an independent contractor at all times during the performance of the services specified.
19. If any term or provision of this Contract shall be found to be illegal or unenforceable, the remainder of the contract shall remain in full force and such term or provision shall be deemed stricken.
20. Contractor [or Vendor or Vendor's Employees] will not appropriate or make use of the Lexington-Fayette Urban County Government (LFUCG) name or any of its trade or service marks or property (including but not limited to any logo or seal), in any promotion, endorsement, advertisement, testimonial or similar use without the prior written consent of the government. If such consent is granted LFUCG reserves the unilateral right, in its sole discretion, to immediately terminate and revoke such use for any reason whatsoever. Contractor agrees that it shall cease and desist from any unauthorized use immediately upon being notified by LFUCG.

  
Signature

  
Date

## **INDEMNIFICATION AND HOLD HARMLESS PROVISION**

- (1) It is understood and agreed by the parties that Contractor hereby assumes the entire responsibility and liability for any and all damages to persons or property caused by or resulting from or arising out of any act or omission on the part of Contractor or its employees, agents, servants, owners, principals, licensees, assigns or subcontractors of any tier (hereinafter "CONTRACTOR") under or in connection with this agreement and/or the provision of goods or services and the performance or failure to perform any work required thereby.
- (2) CONTRACTOR shall indemnify, save, hold harmless and defend the Lexington-Fayette Urban County Government and its elected and appointed officials, employees, agents, volunteers, and successors in interest (hereinafter "LFUCG") from and against all liability, damages, and losses, including but not limited to, demands, claims, obligations, causes of action, judgments, penalties, fines, liens, costs, expenses, interest, defense costs and reasonable attorney's fees that are in any way incidental to or connected with, or that arise or are alleged to have arisen, directly or indirectly, from or by CONTRACTOR's performance or breach of the agreement and/or the provision of goods or services provided that: (a) it is attributable to personal injury, bodily injury, sickness, or death, or to injury to or destruction of property (including the loss of use resulting therefrom), or to or from the negligent acts, errors or omissions or willful misconduct of the CONTRACTOR; and (b) not caused solely by the active negligence or willful misconduct of LFUCG.
- (3) In the event LFUCG is alleged to be liable based upon the above, CONTRACTOR shall defend such allegations and shall bear all costs, fees and expenses of such defense, including but not limited to, all reasonable attorneys' fees and expenses, court costs, and expert witness fees and expenses, using attorneys approved in writing by LFUCG, which approval shall not be unreasonably withheld.
- (4) These provisions shall in no way be limited by any financial responsibility or insurance requirements, and shall survive the termination of this agreement.
- (5) LFUCG is a political subdivision of the Commonwealth of Kentucky. CONTRACTOR acknowledges and agrees that LFUCG is unable to provide indemnity or otherwise save, hold harmless, or defend the CONTRACTOR in any manner.
- (6) Notwithstanding, the foregoing with respect to any professional services performed by CONTRACTOR hereunder (and to the fullest extent permitted by law), CONTRACTOR shall indemnify, save, hold harmless and defend LFUCG from and against any and all liability, damages and losses, including but not limited to, demands, claims, obligations, causes of action, judgments, penalties, fines, liens, costs, expenses, interest, defense costs and reasonable attorney's fees, for any damage due to death or injury to any person or injury to any property (including the loss of use resulting therefrom) to the extent arising out of, pertaining to or relating to the negligence, recklessness or willful misconduct of CONTRACTOR in the performance of this agreement.

## **FINANCIAL RESPONSIBILITY**

BIDDER/CONTRACTOR understands and agrees that it shall demonstrate the ability to assure compliance with the above Indemnity provisions and these other risk management provisions prior to final acceptance of its bid and the commencement of any work or provision of goods.

### **Safety and Loss Control**

CONTRACTOR shall comply with all applicable federal, state, and local safety standards related to the performance of its works or services under this Agreement and take necessary action to protect the life, health and safety and property of all of its personnel on the job site, the public, and LFUCG.

### **Verification of Coverage**

BIDDER/CONTRACTOR agrees to furnish LFUCG with all applicable Certificates of Insurance signed by a person authorized by the insurer to bind coverage on its behalf prior to final award, and if requested, shall provide LFUCG copies of all insurance policies, including all endorsements.

### **Right to Review, Audit and Inspect**

CONTRACTOR understands and agrees that LFUCG may review, audit and inspect any and all of its records and operations to insure compliance with these Insurance Requirements.

## **DEFAULT**

BIDDER/CONTRACTOR understands and agrees that the failure to comply with any of these insurance, safety, or loss control provisions shall constitute default and that LFUCG may elect at its option any single remedy or penalty or any combination of remedies and penalties, as available, including but not limited to purchasing insurance and charging BIDDER/CONTRACTOR for any such insurance premiums purchased, or suspending or terminating the work.

00548704



**LEXINGTON**

Lexington-Fayette Urban County Government  
Request for Proposals

**Nonprofit Capital Grant Program  
Operational Investments  
Scope of Work**

**Description:** The Nonprofit Capital Project Grants Program is an initiative designed to better position local government in recognizing the strains upon infrastructure within our local network of community agency partners which are affecting their service delivery to residents. These grants are funded by Lexington-Fayette Urban County Government (LFUCG) general fund dollars and are subject to LFUCG reporting and spending requirements.

Agencies with established proven track records of performance that are located in and/or service residents of Lexington-Fayette County are invited to apply for this competitive grant program.

- **NOTE: Agencies who received funding from the Nonprofit Capital Grant Program in 2024 are not eligible to apply or to receive funds.**

**Purpose:** To provide a **one-time grant** to local 501(c)(3) agencies for major capital projects for Operational Investments, for the purchase of major equipment, such as a generator or vehicle.

**Instructions**

Please submit all required proposal submittal forms and attachments no later than the deadline indicated below:

**Proposal Deadline – 2 P.M. ON October 7, 2025**

**Proposals received after this deadline or incomplete proposals will not be considered.**

For More Information:

Lexington-Fayette Urban County Government  
Division of Central Purchasing Todd Slatin, Director  
200 E. Main Street  
Lexington, KY 40507  
Office: (859) 258-3320  
E-mail: [tslatin@lexingtonky.gov](mailto:tslatin@lexingtonky.gov)



## 1.0 GENERAL PROVISIONS

### A. Funding

The funding is a **ONE TIME** grant. LFUCG will conduct ongoing evaluation of the project to determine effectiveness. Funds must be expended **April 30, 2027**.

LFUCG intends to award multiple proposals with funding via LFUCG general fund.

**PLEASE NOTE: All grant funds are reimbursed funds only, no funds will be dispersed to grant recipients in advance. Reimbursements may occur periodically during the project. Grant recipients shall invoice the Lexington-Fayette Urban County Government, Department of Social Services, upon completion of grant recipients spend for reimbursement.**

The Subrecipient agrees that it shall spend the entire amount of funds provided under this Agreement before April 30, 2027.

The Subrecipient shall invoice LFUCG upon spend for the reimbursement of actual expenditures incurred. The Subrecipient's invoice must be for eligible expenses.

If it becomes apparent to the grant recipient that it will be unable to complete the Project either in the manner or for the amount described in this Agreement, then the grant recipient must immediately provide written notice to the LFUCG with a complete and detailed explanation of its inability to comply with the terms of the Agreement, any proposed changes, and the reasons for those changes. If the grant recipient fails to use any amount of funds provided under the Agreement within the time of performance (by April 30, 2027), grant recipient forfeits those funds.

### B. Proposal Submission

In order to be considered, proposals must be received by **October 7, 2025 at 2 PM**. The proposal must contain the required documents and respond to each of the required narrative/application questions to be complete.

Proposals containing significant omissions of required information will be considered non-responsive and will be removed from the funding process. Significant missing responses to narrative/questionnaire questions constitute an incomplete proposal.

**If the Agency is submitting a bundled proposal for the funding of more than one project, please note that they must be included in a single completed Proposal Submittal form. Only one Proposal Submittal per agency will be accepted, per Division of Purchasing regulations. Projects being bundled must have separate Project Budgets submitted as attachments.**

**Submitted Proposal shall be comprised of the attached PDF formatted Proposal Submittal form. This form must be submitted in the original PDF form, and NOT be a scanned version of the original form.**

The final decision regarding proposal completeness and penalties will be determined by the Commissioner of Social Services.

**C. Acceptance/Rejection of Applications**

The LFUCG reserves the right to reject any proposals which may be considered irregular, show serious omission, contain unauthorized alteration of form, or are incomplete.

The LFUCG reserves the right to accept or reject any or all applications in whole or in part, with or without cause, to waive technicalities, to implement scoring penalties, or to accept applications or portions thereof which, in the Urban County Government's judgement, best serve the interests of Urban County Government.

**Inquiries/Questions**

After thoroughly reading this Request for Proposals, Applicants must direct any questions to:

Todd Slatin, Director  
Division of Central Purchasing 200 E. Main Street, Lexington, KY 40507  
E-mail: [tslatin@lexingtonky.gov](mailto:tslatin@lexingtonky.gov) Phone: (859) 258-3320  
**Deadline for questions is October 1, 2025 at 2:00 PM EST**

**D. Requests for Clarification**

The LFUCG reserves the right to request clarification of information submitted and to request additional information (to clarify the information submitted) of the applicant either orally or in writing. This may include negotiation of funding amounts, outcomes, and other adjustments prior to the execution of a funding award.

**E. Timeline**

This Request for Proposals is being released on September 3, 2025, and is made available to the public and all potentially eligible applicants. An informational and question and answer meeting will be held on Teams on Thursday, September 11, 2025 at 2 PM EST

**[Click here to Join September 11, 2025 at 2 PM Technical Q&A TEAMS Meeting](#)**

**Meeting LINK: [Join the meeting now](#)**

**Meeting ID: 229 729 603 779 0**

**Passcode: K5kq7Hz3**

This meeting will be open to the public and any potentially eligible applicants are invited to attend and ask questions or seek clarification regarding the RFP. Attendance is NOT

required in order to submit a proposal and will not affect scoring during the evaluation process.

**Completed proposals are due no later than 2 p.m. on October 7, 2025. Late or incomplete proposals will not be accepted or evaluated.**

The LFUCG intends to conduct proposal evaluation immediately following the proposal due date and intends to make funding announcements in November 2025. This timeline is subject to change without notice.

**No funds may be expended prior to the execution of a funding agreement and grantees will not be reimbursed for pre-award costs.**

**F. Evaluation**

This is a competitive grant process, with Proposals evaluated by a neutral panel selected by the Commissioner of Social Services, all of whom have no affiliation with any applicant.

In evaluating whether to ultimately award funding to an agency, the Lexington-Fayette Urban County Government may consider how much funding, if any, an agency has previously received from LFUCG during the same funding cycle, and reserves the right to not fund, or to reduce the amount of funding that an agency might otherwise receive, based upon such an evaluation.

Scoring criteria are outlined in Section 4.0 Evaluation.

**G. Selection**

The highest scoring proposals as determined by the panel will be recommended for funding and contacted to negotiate a funding agreement.

**H. Reporting**

The funded projects will be required to submit regular financial and progress reports. Failure to submit complete reports on time will delay processing of invoices submitted for grant reimbursements and affect the grantee's competitiveness for any future funding opportunities with LFUCG. This includes, but is not limited to, timesheets for staff; bids, quotes, invoices and receipts for purchases; copies of any contracts for services; and additional information as required by LFUCG for compliance with federal regulations.

**All payments are based on submitted invoices for reimbursements, no payments shall be made in advance.**

## 2.0 PROPOSAL FORMAT

The Proposer must submit the proposal via the LFUCG's Procurement Software at <https://lexingtonky.ionwave.net>. Adherence to the proposal format by all proposers will ensure a fair evaluation. Proposers not following the prescribed format will be deemed non-responsive.

A complete proposal contains each of the following components:

- Fully completed application submittal cover sheet (PDF form attached)
- Attached project(s) and agency budgets
- Other Attachments
- **Project Narrative for each requested capital project being requested (separate Project Narratives for each request if bundling capital project requests),** responding to each of the five evaluation criteria described in Section 4.0 and utilizing format described below
  - Double spaced
  - Single sided
  - Arial 12-point font with 1-inch margins
  - Sections clearly marked
  - Page numbers in bottom right corner of complete submission

### **Section 1: Directly Provide or Indirectly Facilitate the Provision of Services to Low income, Underserved, or Marginalized Lexington-Fayette County Residents**

Please provide a brief description of your agency's mission and objectives. Applying agencies must meet the criteria below:

1. Operational Investments must be for the purpose of serving Fayette County residents with these grant funds
2. Be in good standing with the Kentucky Secretary of State
3. Responders shall be registered and have a current, complete 2025 Gold Seal of Transparency or higher level agency portrait on [Candid.org](https://candid.org).  
[Learn how to earn your 2025 Gold Seal of Transparency on Candid here.](#)
4. Funds for the projects cannot be used to teach, advance, advocate or promote any religion
5. Applying organization agrees to comply with all applicable local, state, and federal laws

### **Section 2: Demonstrated Need**

Demonstrate how the proposed capital project is needed for the agency to provide their services. Applications must describe the need for the specific project in regards to the agency's ability to meet its mission and objectives. Criteria to be considered include:

1. The type and scale of the project proposed clearly enables the capacity of the agency's mission
2. Data provided that documents project need
3. If applicable, the facility proposed for use meets local codes, health, or safety standards. Or the proposed project would remedy any code infractions or notices

### **Section 3: Applicant Capacity for Project**

The application must demonstrate that the agency staff has adequate credentials and experience to carry out the proposed project. This means that the organization carrying out the project, its employees, or its partners, must have the necessary experience and qualifications to execute the project and adhere to the requirements of this grant program.

Factors to be considered will include: prior agency experience with capital projects and grants; suitable agency fiscal capacity and organizational infrastructure to implement the project; and employee experience in grant management. The LFUCG's monitoring records of previously funded projects will also be considered in determining applicant capacity. The LFUCG will pay special attention to previously awarded projects and an agency's track record for timely implementation and spending of awarded funds.

### **Section 4: Operational Feasibility**

The application must include:

1. Clear and complete plans and timeline for implementing and completing the project
2. An adequate strategy for securing additional support and commitment if needed. If applicable, include letters of commitment for other funding that will be used to implement the project
3. Adequate number of qualified staff to carry out the proposed project
4. Indicators that demonstrate that the project can be completed by April 30, 2027

### **Section 5: Cost Analysis – and attachments**

1. Cost proposals and budget narrative
2. This section shall provide the total costs of the capital project, including all expenses to be incurred
3. Project is cost-effective and all costs are reasonable, and do not deviate substantially from the norm in Lexington

**4. Attach line item Budgets for each Grant Project requested and the Agency Budget**

### 3.0 SCOPE

Agencies may apply for a grant to assist with a capital project of a minimum of **\$13,000 in Operational Investments** (*Agencies may bundle Operational Investments projects to meet the \$13,000 minimum*). **Maximum award is \$30,000.**

#### Who is Eligible?

Community nonprofit partners with established proven track records of performance are invited to apply for this competitive grant program for capital projects.

- Grant funds must be invested in facilities located in and serving residents of Lexington-Fayette County.
- Agencies must be recognized by Internal Revenue Service as a 501(c)(3) nonprofit organization.
- Agencies that are primarily affiliated with, or funded through, an educational institution (e.g., a public or private school or the Fayette County Board of Education) are not eligible to receive funds.
- **All funds awarded must be spent by grantees before April 30, 2027.**
- ***NOTE: Agencies who received funding from the Nonprofit Capital Grant Program in 2024 are not eligible to apply or to receive funds.***

#### Eligible Operational Investment Cost Activities (*including, but not limited to*):

- A. Information Technology & Telecommunication (*Servers, Computer Systems, Database Systems, etc.*)
- B. Fleet and Mobile Service Units
- C. Generators, Alternative Power Supply
- D. Security Cameras, Safety Controls
- E. Other Major Operational Equipment

#### Grant Award Allocation

##### ***Operational Investments***

<b>Funding Pool *</b>	<b>\$180,600</b>
Minimum Request **	\$13,000
Maximum Request	\$30,000

***\*\*Agencies may bundle projects in either Facility Improvements or Operational Investments to meet the minimums (not across the two types of investments in order to meet minimums).***

*LFUCG reserves the right to adjust funding amounts.*



#### 4.0 EVALUATION & CRITERIA

Factor	Points
<b>4.1 Directly Provide or Indirectly Facilitate the Provision of Services to Low-income, Underserved, or Marginalized Lexington-Fayette County Residents</b>	20
<b>4.2 Demonstrated Need</b>	20
<b>4.3 Applicant Capacity for Project and Meeting LFUCG Requirements</b>	20
<b>4.4 Operational Feasibility</b>	20
<b>4.5 Cost Analysis</b>	20
<b>Total Points</b>	<b>100</b>

#### **4.1 Directly Provide or Indirectly Facilitate the Provision of Services to Low-income, Underserved, or Marginalized Lexington-Fayette County Residents**

Please provide a brief description of your agency's mission and objectives. Applying agencies must meet the criteria below:

1. Facility Improvement location is located in Fayette County and Operational Investments must be for the purpose of serving Fayette County residents with these grant funds
2. Be in good standing with the Kentucky Secretary of State
3. Responders shall be registered and have a current, complete 2023 Gold Seal of Transparency or higher level agency portrait on [Candid.org](https://candid.org)  
*If you haven't updated your 2022 Gold Seal, you will need to log into Candid and do so. Learn how to earn your 2023 Gold Seal of Transparency on Candid:*  
<https://help.candid.org/s/article/Go-for-the-Gold>
4. Funds for the projects cannot be used to teach, advance, advocate or promote any religion
5. Applying organization agrees to comply with all applicable local, state, and federal laws

#### **4.2 Demonstrated Need**

Demonstrate how the proposed capital project is needed for the agency to provide their services. Applications must describe the need for the specific project in regards to the agency's ability to meet its mission and objectives. Criteria to be considered include:

1. The type and scale of the project proposed clearly enables the capacity of the agency's mission
2. Data provided that documents project need
3. If applicable, the facility proposed for use meets local codes, health, or safety standards. Or, the proposed project would remedy any code infractions or notices

#### **4.3 Applicant Capacity for Project**

The application must demonstrate that the agency staff has adequate credentials and experience to carry out the proposed project. This means that the organization carrying out the project, its employees, or its partners, must have the necessary experience and qualifications to execute the project and adhere to the requirements of this grant program.

Factors to be considered will include: prior agency experience with capital projects and grants; suitable agency fiscal capacity and organizational infrastructure to implement the project; and employee experience in grant management. The LFUCG's monitoring records of previously funded projects will also be considered in determining applicant capacity. The LFUCG will pay special attention to previously awarded projects and an agency's track record for timely implementation and spending of awarded funds.

#### **4.4 Operational Feasibility**

The application must include:

1. Clear and complete plans and timeline for implementing and completing the project
2. An adequate strategy for securing additional support and commitment if needed. If applicable, include letters of commitment for other funding that will be used to implement the project
3. Adequate number of qualified staff to carry out the proposed project
4. Indicators that demonstrate that the project can be completed by April 30, 2024

#### **4.5 Cost Analysis – and attachments**

1. Cost proposals and budget narrative
2. This section shall provide the total costs of the capital project, including all expenses to be incurred
3. Project is cost-effective and all costs are reasonable, and do not deviate substantially from the norm in Lexington
4. Line item Budgets for each Grant Project requested and the Agency Budget

*LFUCG reserves the right to adjust funding amounts.*

**EXHIBIT B**

**Response to Request for Proposal**



PROPOSAL SUBMITTAL COVER SHEET

Agency Information

Agency Name: Hospice of the Bluegrass, Inc. D/B/A Bluegrass Care Navigators

Mailing Address: 1733 Harrodsburg Road, Lexington, KY 40504

Street Address: 1733 Harrodsburg Road, Lexington, KY 40504

Phone: (855) 492 - 0812

Is your Agency registered with the IRS as a 501(c)(3) organization? ☒ Yes ☐ No  
*Note: Agencies **must** be registered with the IRS as a 501(c)(3) organization to be eligible for this grant program funding.*

Does your agency have a Gold Seal of Transparency or higher profile on [Candid.org](https://www.candid.org)? ☒ Yes ☐ No  
*Note: Agencies **must** have a Gold Seal of Transparency or higher profile with GuideStar.org to be eligible for this grant funding.*

Agency Representative (typically the Executive Director - Name, Title, Phone, Email):

Elizabeth D. Fowler, President and CEO, 859-296-6810, lfowler@bgcarenav.org

Person Completing Application (Name, Title, Phone, Email):

Polly Ruddick, Director of Philanthropy - Grants, 859-893-3264, paruddick@bgcarenav.org

Project Information

Funding Requested by Project, if bundling multiple Projects:

Project: <u>PACE Transportation Improvement Project</u>	Request \$ <u>30,000.00</u>
<u>Operational Investment project</u>	
Project: _____	Request \$ _____
<u>Operational Investment project</u>	
Project: _____	Request \$ _____
<u>Operational Investment project</u>	
Project: _____	Request \$ _____
<u>Operational Investment project</u>	

Total Funding Amount Requested: \$ 30,000.00

- Save this PDF formatted Proposal Submittal Cover Form to your hard drive before beginning to enter responses in it to ensure your responses are saved to the form.
- Total Funding Pool is \$180,600. Minimum Total Request per agency is \$13,000; Maximum Total Request per Agency is \$30,000
- If applying for/bundling multiple projects, submit a 5 section narrative for each project.



**LFUCG 2025 Nonprofit Capital Grants Program  
RFP #29-2025**

**BCN Project Narrative  
PACE Transportation Improvement Project**

**Section 1: Directly Provide or Indirectly Facilitate the Provision of Services to Low-Income, Underserved, or Marginalized Lexington-Fayette County Residents**

Bluegrass Care Navigators (BCN) has been providing hospice, palliative, transitional, and grief care to seriously ill residents of Lexington-Fayette County and their families since 1978. Building on this history of service, BCN launched Bluegrass PACE Care on July 1, 2022, to meet the needs of older adults who qualify for both Medicare and Medicaid and would otherwise be eligible for nursing home care but choose to live independently with assistance from PACE. BCN is in good standing with the Kentucky Secretary of State, maintains a Platinum Seal of Transparency from Candid (GuideStar), and holds a 100% "Give with Confidence" rating from Charity Navigator.

Bluegrass PACE Care is a federally authorized "Program of All-Inclusive Care for the Elderly" (PACE) that enables seniors to remain in their homes and communities. Eligibility requires participants to be age 55 or older, live in the service area, require a nursing home level of care, but be able to safely live at home with PACE support. Since services are fully covered for those enrolled in both Medicare and Medicaid, almost all enrollees are low-income and medically fragile.

The program has experienced rapid growth, expanding to more than 115 participants in just three years, including an 81.5% increase in enrollment over the past 12 months. In 2025, PACE has already received 149 referrals from Fayette County, and currently, nearly 80% of active participants (n=91 of 115) reside in Fayette County, underscoring both the community's need and trust in the organization, as well as the direct impact of this investment on our local Fayette County neighbors. Demonstrating BCN's

targeted outreach to historically underserved populations, 32% of Fayette County participants identify as Black. The average participant age ranges from 60 to 69, a group often burdened with multiple chronic conditions and transportation barriers.

Transportation is one of the most critical services PACE provides. Unlike standard public or Medicaid transport that only offers “curb-to-curb” rides, PACE delivers “door-through-door” support: drivers and aides enter the participant’s home, help with mobility devices, and make sure participants are safely dressed, ready, and escorted to the vehicle. When they arrive, staff help participants into the PACE Center, medical office, or hospital, and stay with them until they are securely checked in. This level of service is vital for individuals with dementia, significant physical disabilities, low vision, or no family caregiver to help them. Without it, many participants would simply be unable to access medical care, meals, or therapy.

For Fayette County’s low-income seniors, transportation is often the single largest barrier to care. Many participants live alone, cannot drive, and do not have family who can consistently provide rides. A dedicated PACE van ensures equitable access by:

- Connecting seniors with vital healthcare, from dialysis and physical therapy to urgent specialty care.
- Providing access to daily nutrition and activities at the PACE Center, reducing isolation and food insecurity.
- Preventing unnecessary hospitalizations by ensuring consistent follow-up and preventive care.
- Supporting caregivers by removing transportation burdens that would otherwise fall on family members.



Rodney A.'s experience shows the real impact of PACE beyond the numbers. When he first heard about Bluegrass PACE Care, he wasn't convinced it was the right fit. But his daughter encouraged him to try, seeing the chance for her father to regain connection, care, and purpose. "She made me an appointment, and I came here," Rodney said. "At first, I wasn't sure I wanted to go. But later I realized I needed that social part."

As a PACE participant, Rodney's life changed in ways he never expected. The PACE team provides primary care, access to specialists, and everything needed to live safely at home while staying active in the community. "They'll pick you up, feed you, and make sure you have the medicine you need," he shared. "They evaluate your situation and accommodate you based on your needs." Most importantly, Rodney found something he didn't know he was missing, a community. "It is a better alternative," he said. "You're surrounded by people who have the same kind of wants and needs, and we actually have fun here." Rodney's story is a powerful reminder that this program is more than healthcare and transportation; it is about restoring independence, dignity, and joy. LFUCG's investment in an additional dedicated van will directly impact more older adults like Rodney across Fayette County.

BCN has embedded health equity as a guiding principle. A full-time Health Equity Officer at the PACE Center focuses exclusively on engagement with low-income and minority residents. Over the past year, BCN has participated in 74 community outreach events, many through the Faith & Community Collaborative, which mobilizes trusted faith and community leaders to build confidence in healthcare access. These efforts help ensure that enrollment reflects Fayette County's diversity and prioritizes residents who are most often excluded from traditional healthcare systems.

The PACE Center, owned and operated by BCN at 2409 Members Way in Lexington, serves as the hub for Fayette County residents. The van requested through this proposal will be dedicated exclusively to Fayette County participants, ensuring safe and reliable transportation that directly connects medically fragile seniors with care, nutrition, and social supports. At its core, PACE Care ensures that low-income and marginalized seniors are not denied dignity, independence, or healthcare access.

## **Section 2: Demonstrated Need**

The PACE Transportation Improvement Project is designed to ensure that frail, elderly participants in Fayette County continue to have safe, reliable, and equitable access to the entire spectrum of care. While BCN has made significant investments in the PACE Center and our current fleet of vehicles, regulatory surveyors strongly recommend that BCN acquire additional specialized, commercially accessible vans as soon as possible to uphold the highest safety and accessibility standards. Although enrollment continues without interruption, reviewers emphasized that this investment is essential for participants with advanced physical and cognitive needs.

Transportation is not optional in PACE; Medicare and Medicaid regulations require PACE providers to deliver door-through-door transportation for participants using walkers, scooters, wheelchairs, or gurneys. Without this service, seniors face higher risks of falls, missed medical care, and avoidable hospitalizations. Falls are already the leading cause of injury-related ER visits among Kentuckians over 65, underscoring why this investment is crucial for participant safety.

The need is compounded by program growth. In just three years, PACE Care has grown to serve 115 participants, with an 81.5% increase in enrollment over the past year.

Of those, 91 participants, nearly 80%, reside in Fayette County, making this investment overwhelmingly impactful for the local community. With each participant averaging 2–3 trips per week, Fayette residents generate over 450 transportation trips each month.

In addition to the PACE vans already purchased and in service, BCN is forced to rely on contracted transportation providers to meet the increasing demand. These services are expensive, averaging \$65–\$85 per one-way wheelchair trip, with surcharges for door-through-door assistance. For a typical participant, this can amount to \$400 or more per month, a cost that strains program resources. Also, contracted drivers often provide only “curb-to-curb” service, which fails to meet PACE regulatory standards or the safety needs of participants with dementia, severe disabilities, or no caregiver support. In contrast, owning additional vans will enable BCN to keep up with enrollment and deliver compliant, flexible, and cost-efficient transportation customized to participant needs.

BCN has projected that PACE will need to purchase two 2025 BraunAbility Chrysler Voyager Commercial Rear-Entry Vans or a similar model, which directly addresses this gap, with one being dedicated to serving our Fayette County residents. Key features include ADA-compliant rear entry with a 1,000 lb. capacity ramp, retracting tie-downs for multiple wheelchairs, compact but maneuverable size for Lexington streets, and safety features such as ADA lighting, quiet suspension, back-up alarm, and emergency hatch release. These features ensure safe and dignified transportation for medically fragile seniors.

These vans are more than just a convenience; it is both a regulatory requirement and an investment in equity. Nationally, transportation barriers account for nearly 30% of missed medical appointments, and locally, many Fayette seniors live alone without family

support. For these residents, the dedicated Fayette County PACE van will be their only consistent and dependable link to healthcare, nutrition, and social engagement.

Without immediate investment, BCN will continue to absorb high vendor costs, operate with limited flexibility, and place participants at risk of unreliability in terms of safety and access. By assisting in the underwriting of this van, LFUCG will ensure Fayette County's most vulnerable seniors can safely access the care they need to remain independent at home.

Investment: \$30,000 – this is a portion of the total estimated new vehicle cost of \$72,508 for the dedicated Fayette County van. The total projected cost for both fleet vehicles to ensure compliance and meet demand is \$145,016. Cost estimates included.

### **Section 3: Applicant Capacity for Project**

BCN has a long and proven history of successfully managing local, state, and federal government grants for both capital and operational projects. The organization is currently engaged in a multi-year partnership with the LFUCG Grants and Special Programs Department to administer the HUD Older Adults Home Modification Program, managing \$500,000. Additionally, BCN has been awarded the Winter Weather Elderly and Specialized Needs Emergency Shelter program from the LFUCG Office of Homelessness Prevention and Intervention for three consecutive years, totaling \$610,270.

BCN has also successfully executed major federal awards, all of which were closed with no findings or deficiencies:

- \$1,000,000 – U.S. Department of Health and Human Services, Alzheimer's Disease Program Initiative (2019–2022)

- \$538,756 – USDA Rural Utilities Service Distance Learning and Telemedicine Grant (2020–2023)
- \$137,102 – ARPA Subrecipient, LFUCG Office of Homelessness: Non-congregate Emergency Shelter/Medical Respite (2021–2023)
- \$681,470 – ARPA Subrecipient, LFUCG Department of Social Services: PACE Center Capital and Operations Improvements (2022–2023)
- Since 2017, BCN has also consistently managed LFUCG ESR grant awards, including two recent FY25 awards totaling \$150,000 for emergency shelter and community grief care services in Fayette County.

BCN has the staff expertise and infrastructure to ensure compliance with all LFUCG requirements. Key staff include:

- Liz Fowler, President/CEO – 30+ years of experience with successful leadership through several complex construction/renovation and capital investment projects during her tenure at BCN, including the construction of the Lexington Headquarters facility and the purchase and implementation of a new electronic medical records system. Liz also has years of experience overseeing grant-funded projects.
- Laura Klumb, Vice President of Philanthropy – Brings 27+ years of nonprofit leadership and grant management experience.
- Melissa Perry, MSN, RN, CNML, NE-BC, PACE Site Director – Manages PACE Center operations and ensures regulatory compliance with 10+ years of experience in nursing management.
- Shauna Chapleau, Senior Accountant/Project Specialist – With over 10+

years of experience, Shauna tracks grant expenditures and ensures compliance with procurement and reporting requirements.

BCN maintains the fiscal capacity to manage large awards, routinely producing the full documentation required for reimbursement. This track record demonstrates that BCN has the expertise, fiscal strength, and compliance infrastructure to successfully implement this project.

#### **Section 4: Operational Feasibility**

Upon execution of the funding agreement, BCN will begin procurement for the van in compliance with internal procurement policies and LFUCG requirements. Competitive bids have been and will be solicited from ADA-compliant vehicle vendors, and time-bound quotes are attached.

Following the award notification in fall 2025, vendor selection will be finalized with updated quotes if necessary, and all external funding commitments will be confirmed. A purchase order will be issued in early winter, with delivery expected within 90–120 days. If a low-mileage used model becomes available, BCN may pursue that option to accelerate delivery. By spring 2026, the van will be delivered, inspected, branded, and placed into service, with staff trained in safe operations and compliance protocols. This ensures the van is operational well in advance of LFUCG's April 30, 2027, expenditure deadline.

The total estimated cost for both vans is \$145,016, with BCN requesting \$30,000 from LFUCG to underwrite a portion of the dedicated van for Fayette County. Additional funding is secured or pending, including \$25,000 from the HDR Foundation, \$35,000 from the Truist Foundation, and a confirmed \$10,000 community donor. Should pending

requests not be fully awarded, BCN's Board of Directors has authorized the use of organizational investment revenue or a line of credit to guarantee the completion of both van purchases.

Oversight of the PACE transportation provision will be managed by the PACE Program Leadership Team in collaboration with Finance, Procurement, and Philanthropy. Leadership includes:

- Cassie Mitchell, Chief Operating Officer and Chief Nursing Officer;
- Craig Ammermann, Vice President of PACE; and
- Melissa Perry, MSN, RN, CNML, NE-BC, PACE Site Director.

This team brings extensive experience in operations, compliance, and senior care program management, ensuring the project is completed on time and in full compliance.

By securing diversified funding, initiating procurement immediately upon award, and leveraging experienced leadership, BCN will complete the van purchase well ahead of schedule, with the vehicle in service by the first quarter of 2026.

#### **Section 5: Cost Analysis**

BCN has worked diligently to secure accurate cost estimates to ensure the efficient completion of this purchase. Due to inflation and market volatility, costs may fluctuate during the formal bid process; however, the current verified estimate is included.

#### **PACE Transportation Investment Project Line-Item Budget:**

Capital Expense	Estimated Total Cost	Requested Amount:	Narrative:	Verified Estimates
PACE Passenger Van	\$145,016 (\$72,508 each)	\$30,000.00	Handicap-accessible vehicles, specially equipped to accommodate multiple passengers using walkers, scooters, wheelchairs, and/or gurneys. One dedicated to Fayette County PACE participants only.	Superior Van and Mobility

# Introducing the New **Commercial Side-Entry** Built on the Chrysler Voyager



 **BraunAbility®**



The Commercial Side-Entry wheelchair accessible vehicle has been a cost-effective, workhorse product for paratransit providers and transportation services. Leveraging almost 50 years of experience in mobility transportation solutions, BraunAbility introduces with the newest addition to the Commercial fleet, the Chrysler Voyager. The side-entry foldout has all the ADA-compliant features of the Dodge Grand Caravan but with 15% more cabin space for easier maneuverability, more seating positions, plus enhanced space at the toe pan for wheelchair footrests. The new conversion also features the much more durable thermoplastic (TPO) front, side and rear flares to absorb minor impacts while protecting the exterior look of the vehicle. An LED spotlight package for the ramp and cabin as well as an easy access footrest for rear seating adds to the overall ease of use for both operators and passengers.

- **15% more cabin space vs. Dodge Grand Caravan**
- **Seating for up to 7 ambulatory\*; up to 2 wheelchair positions**
- **Added space at front for wheelchair passenger footrests**
- **Hard-wearing TPO front, side and rear flares to absorb minor impacts**
- **Reinforced, heavy-duty swing-out ramp and latch**
- **Enhanced ADA lighting package**

\* With optional aftermarket 2nd row 2-passenger folding bench seat

**Superior®**  
**Van & Mobility**   
COMMERCIAL DIVISION

Scott Locey | slocey@superiorvan.com | 574-276-1061

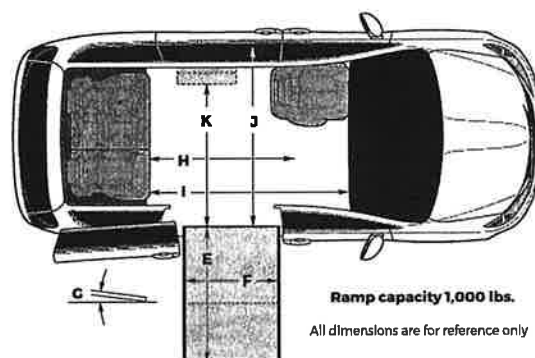
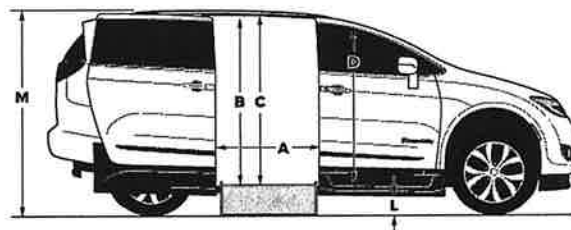


# Voyager Commercial Side-Entry



## Standard Features

- ADA, FMVSS and CMVSS Compliant
- CARB approved
- 7-passenger vehicle (with optional aftermarket 2nd row 2-passenger folding bench seat)
- Lowered floor from toepan to rear axle
- 60" floor-to-ceiling at center of van
- 30" wide manual ramp with 1,000 lb capacity and swing out feature for ambulatory access
- Multiple wheelchair securement locations
- One wheelchair securement system
- Manual driver and passenger side sliding door providing 56" vertical opening (ADA compliant), passenger door provides clear opening width of 31" (excluding OEM grab handle)
- Step-and-Roll removable front passenger seat
- 3-passenger bench seat at rear with folding footrest
- Front passenger floor tracks for wheelchair securement, with 60" floor-to-ceiling height
- TPO plastic lower body panels with integrated steps
- Vinyl flooring with 3/8" underlayment, a thermoplastic honeycomb panel subfloor
- ADA-compliant park interlock
- ADA-compliant ramp and door entrance lighting
- Priority seating and wheelchair securement location decals
- Auxiliary wiring harnesses include fused circuits
- Emergency rear hatch release
- Easy maintenance interior trim package
- 19 gallon OEM fuel tank



## Optional Features

- Aftermarket 2nd row 2-passenger folding bench seat
- DOT kit
- Additional set of tie-down straps

## Dimensions

Door opening usable width (excluding OEM grab handle)	A	31"
Door opening usable height (at middle of door)	B	56"
Interior height at center of vehicle	C	60"
Interior height at driver and passenger position	D	60"
Ramp length	E	52"
Ramp width (usable clear opening)	F	30"
Ramp angle*	G	13.75°
Interior floor length (behind front seat strikers)	H	71"
Overall interior floor length (flat area)	I	98.5"
Interior width at passenger doors (doors closed)	J	64"
Interior width - ramp (deployed) to optional 2-passenger seat (stowed)	K	49"
Ground clearance (loaded) @ = GVWR lbs**	L	5"
Overall vehicle height (unloaded)	M	81"

Due to manufacturing tolerances both with the OEM vehicle and the conversion components, all dimensions may vary slightly from those shown.

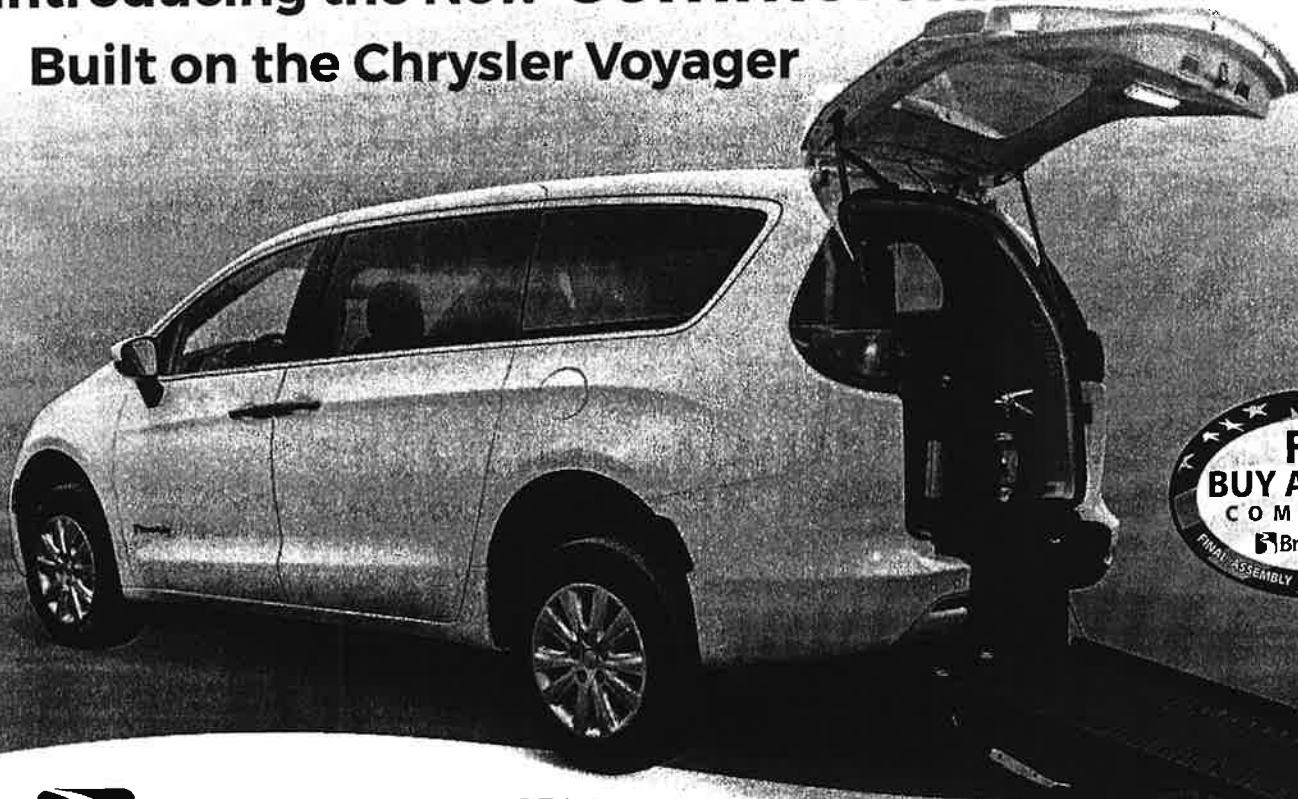
\* Ramp angle may vary based on chassis trim level and other environmental factors

\*\* 5" clearance between the break-over angle position of the vehicle exhaust pipe and level ground when loaded to capacity



Scott Locey | slocey@superiorvan.com | 574-276-1061

# Introducing the New **Commercial Rear-Entry** Built on the Chrysler Voyager



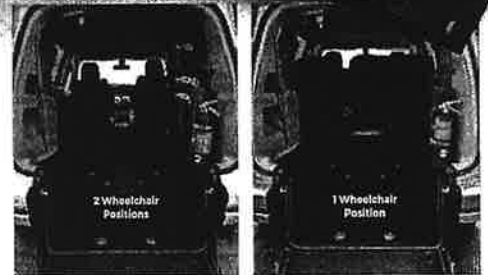
The BraunAbility ADA compliant Commercial Rear-Entry on the new Chrysler Voyager is the culmination of over 50 years experience in wheelchair accessibility in commercial and public transportation. The rear-entry conversion is a passenger-friendly as well as a cost-efficient mobility solution for many commercial transportation providers.

The Voyager Commercial Rear-Entry has multiple seating options available to accommodate passengers and wheelchair users. Depending on the options you select, you'll have the flexibility in seating and wheelchair configurations to meet all your customers' needs.

BraunAbility has a proven track record of producing economical and dependable commercial vehicles designed to keep you up and running day after day, year after year. Contact your BraunAbility representative today to see how the wheelchair accessible Chrysler Voyager can help you maintain ADA compliance... and your bottom line.

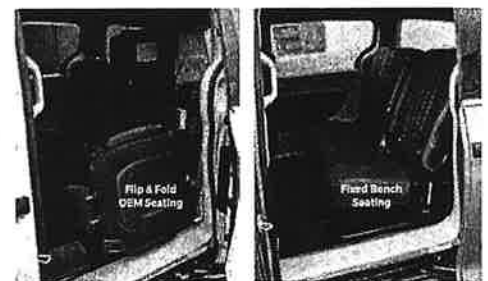
- Seats up to 7 passengers\*, configurations up to 2 wheelchair positions
- Radius floor provides easier wheelchair transition to middle position
- New OEM Tier 1 ramp latching system minimizing movement and noise
- Weather Tech mats provide enhanced floor protection and sound benefits

\* With optional 2nd row 3-passenger bench seat and optional 3rd row 2-passenger folding bench seat



#### Lowered Floor

Choose the configuration that best meets your needs.



#### Flexible Seating

Multiple options are available to accommodate ambulatory passengers and wheelchair users.



[braunability.com/commercial](http://braunability.com/commercial)

800.488.0359



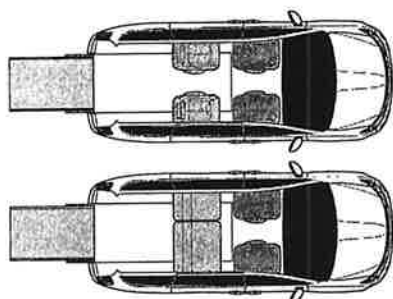
# Voyager Commercial Rear-Entry

## Standard Features

- 2020 and newer Chrysler Voyager
- FTA Buy America compliant
- ADA, FMVSS and CMVSS compliant
- Meets/exceeds Altoona test requirements
- CARB compliant
- 56" rear door opening
- Lowered floor section, aft of 1st row seats
- 34" wide manual ramp with 1,000 lb capacity
- Remount OEM quad seats - Flip & Fold
- ADA commercial flooring
- Wheelchair securement tie-downs - QRT MAX Slide-n-Click
- Transmission interlock
- ADA ramp lighting
- Emergency exit release for rear hatch
- Back-up alarm

## Optional Features

- 2nd row 3-passenger OEM bench remount
- 2nd row 3-passenger aftermarket bench
- 3rd row 2-passenger foldaway seat
- Vinyl cover kits for OEM seats
- DOT kit
- Additional wheelchair securement belts: QRT Deluxe, QRT MAX, QRT 360
- Additional set of lap and shoulder belts



2nd Row OEM  
Flip and Fold  
Seating

2nd Row  
3 Passenger  
Bench Seating

## Dimensions

Lowered floor length	A	98"
Lowered floor length (behind optional 2nd row bench)	B	54.625"
Lowered floor width	C	34.25"
Ramp width (usable clear opening)	D	34"
Ramp length (manual foldout)	E	60"
OEM mid-row seats (both unfolded)	F	15.25"
OEM mid-row seats (one folded up)	G	23.5"
Ground clearance at muffler (lowest point - loaded)	H	5"
2nd row wheelchair location interior height	I	56"
Entrance height	J	56"
Overall vehicle height (hatch closed - unloaded)	K	75"
Ramp angle*	L	10°

Due to manufacturing tolerances both with the OEM vehicle and the conversion components, all dimensions may vary slightly from those shown.

\* Ramp angle may vary based on chassis trim level and other environmental factors



### Radius Floor

Rounded floor for easier transition for wheelchair passengers.



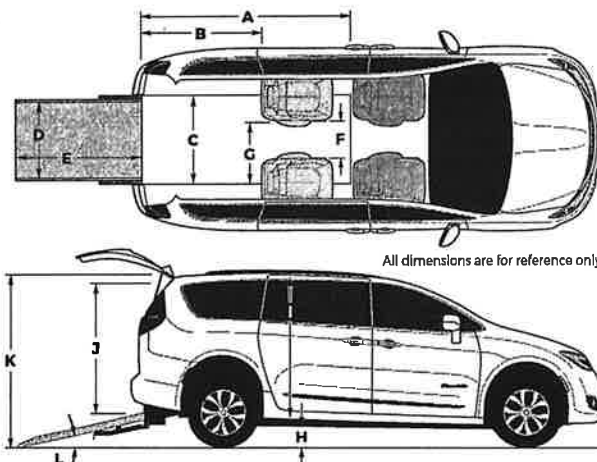
### New Latch

OEM Tier 1 latching system minimizes movement and ramp noise.



### Weather Tech Custom Sculpted Mats

Enhanced floor protection and sound deadening benefits.



All dimensions are for reference only



[braunability.com/commercial](http://braunability.com/commercial)

800.488.0359





**CORPORATE OFFICE:**

SUPERIOR VAN & MOBILITY LLC  
1506 LAKESHORE COURT  
LOUISVILLE, KY 40223  
(502)-447-8267

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761 E. NEW CIRCLE RD  
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(859)-253-1832

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BLUEGRASS CARE NAVIGATORS  
KEITH WILSON  
1733 HARRODSBURG ROAD  
LEXINGTON, KY 40504

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BLUEGRASS CARE NAVIGATORS  
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Phone: (859)-351-9570

Phone: (859)-351-9570

Fax:

**TOTAL DUE**

**64,497.00**

SLS1	SLS2	DUE DATE	DISC DUE DATE	ORDER NO	ORDER DATE	SHIP DATE	SHIP NO
SLO		8/22/2025	8/22/2025	00412089	8/22/2025		

TERMS DESCRIPTION	CUSTOMER PO NO	SHIP VIA
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DUE NOW

ITEM ID	TX CL	UNITS	ORDERED	SHIPPED	UNIT PRICE	EXTENSION
NMV- COMM	5	EA	1.0000	0.0000	40,193.0000	40,193.00

NEW MOBILITY VEHICLE COMMERCIAL

NEW 2025 CHRYSLER VOYAGER LX

VIN: 2C4RC1CG9RR173516

MILEAGE: 100

COLOR: WHITE

ENGINE: 3.6L V6 GAS

NEW BRAUN REAR ENTRY ADA	0	EA	1.0000	0.0000	23,229.0000	23,229.00
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BRAUN ADA REAR ENTRY CONVERSION

NEW 2025 BRAUNABILITY VOYAGER COMMERCIAL REAR-

ENTRY FOLDOUT CONVERSION INCLUDES:

ADA, FMVSS COMPLIANT & CARB APPROVED

FTA BUY-AMERICA COMPLIANT

56" REAR OPENING HEIGHT

34" WIDE, 1,000# MANUAL REAR RAMP

REMOUNTED EOM MID-ROW "FLIP & FOLD" SEATS

QRT MAX SLIDE-N-CLICK SELF-RETRACTING TIE-DOWNS

(QTY 1 SET)

ADA-COMPLIANT PARK INTERLOCK & RAMP LIGHTING,

VINYL FLOORING, WEATHER-TECH MATS (FRONT ONLY),

EMERGENCY REAR HATCH RELEASE, BACK UP ALARM

QSTR Q-8300-AP-SC2	0	EACH	1.0000	0.0000	800.0000	800.00
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SLIDE-N-CLICK MAX (NO KNOBS) W/LAP

\*\* OPTIONAL EQUIPMENT \*\*

2nd SET SELF-RETRACTING TIE-DOWNS. 1st SET

INCLUDED WITH CONVERSION. REQUIRED IF

TRANSPORTING TWO WHEELCHAIRS SIMULTANEOUSLY.

SALES TAX	0	EACH	1.0000	0.0000	0.0000	0.00
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SALES TAX

SUBJECT TO SALES TAX. IF TAX-EXEMPT, PLEASE

PROVIDE SUPPORTING DOCUMENTATION PRIOR TO

FINAL INVOICING.

PF	0	EA	1.0000	0.0000	275.0000	275.00
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PROCESSING FEE

IN, KY, TN, NE, AL, FL, AR



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ITEM ID	TX CL	UNITS	ORDERED	SHIPPED	UNIT PRICE	EXTENSION
LL	0	EA	1.0000	0.0000	0.0000	0.00

FCA / STELLANTIS DRIVEABILITY REBATE  
THIS NEW CHRYSLER CHASSIS IS ELEGIBLE FOR THE  
\$1,000 MOBILITY REBATE (SUBJECT TO  
MANUFACTURER'S TERMS & CONDITIONS). DEALER-  
SIGNED APPLICATION WILL BE PROVIDED WITH  
COMPLETED TITLING DOCUMENTS. TO BE APPLIED FOR  
BY OWNER SUBSEQUENT TO VEHICLE REGISTRATION.  
ONLINE APPLICATION INFORMATION AVAILABLE AT:  
<https://www.fcausdriveability.com/>

Quotes are good for 30 days.

30-0184223

TAXABLE	NONTAXABLE	FREIGHT	SALES TAX	MISC	TOTAL
0.00	64,497.00	0.00	0.00	0.00	64,497.00
<b>TOTAL DUE</b>					<b>64,497.00</b>

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**TOTAL DUE**

**72,508.00**

SLS1	SLS2	DUE DATE	DISC DUE DATE	ORDER NO	ORDER DATE	SHIP DATE	SHIP NO
SLO		8/22/2025	8/22/2025	00412094	8/22/2025		

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NMV- COMM	5	EA	1.0000	0.0000	40,193.0000	40,193.00
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NEW MOBILITY VEHICLE COMMERCIAL

NEW 2025 CHRYSLER VOYAGER LX

VIN: TBD

MILEAGE: 100

COLOR: WHITE

ENGINE: 3.6L V6 GAS

NEW BRAUN ADA	0	EA	1.0000	0.0000	31,240.0000	31,240.00
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BRAUN ADA SIDE ENTRY CONVERSION

NEW BRAUNABILITY COMMERCIAL SIDE-ENTRY

FOLDOUT CONVERSION INCLUDES:

ADA, FMVSS COMPLIANT & CARB APPROVED

60" FLOOR-TO-CEILING AT CENTER OF VAN

30" WIDE, 1,000# CAPACITY, MANUAL RAMP w/ SWING-OUT

FEATURE FOR AMBULATORY ACCESS

56" VERTICAL OPENING (ADA COMPLIANT) AT RAMP DOOR

MULTIPLE WHEELCHAIR SECUREMENT LOCATIONS

ONE SET MANUAL TIE-DOWN STRAPS

STEP & ROLL REMOVABLE FRONT PASSENGER SEAT

3-PASSENGER REAR BENCH SEAT w/ FOLDING

FOOTREST

VINYL FLOORING THROUGHOUT

QSTR Q-8300-AP-SC2	0	EACH	1.0000	0.0000	800.0000	800.00
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SLIDE-N-CLICK MAX (NO KNOBS) W/LAP

\*\* OPTIONAL EQUIPMENT \*\*

2nd SET SELF-RETRACTING TIE-DOWNS. 1st SET

INCLUDED WITH CONVERSION. REQUIRED IF

TRANSPORTING TWO WHEELCHAIRS SIMULTANEOUSLY.

PLEASE SPECIFY THIS OPTION PRIOR TO FINAL INVOICING.

SALES TAX	0	EACH	1.0000	0.0000	0.0000	0.00
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SALES TAX

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DUE NOW

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PROCESSING FEE  
IN, KY, TN, NE, AL, FL, AR

LL	0	EA	1.0000	0.0000	0.0000	0.00
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FCA / STELLANTIS DRIVEABILITY REBATE  
THIS NEW CHRYSLER CHASSIS IS ELEGIBLE FOR THE  
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<b>TOTAL DUE</b>					<b>72,508.00</b>

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LEXINGTON  
761 E. NEW CIRCLE RD  
LEXINGTON, KY 40505  
(859)-253-1832

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BLUEGRASS CARE NAVIGATORS  
KEITH WILSON  
1733 HARRODSBURG ROAD  
LEXINGTON, KY 40504

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BLUEGRASS CARE NAVIGATORS  
KEITH WILSON  
1733 HARRODSBURG ROAD  
LEXINGTON, KY 40504

Phone: (859)-351-9570

Phone: (859)-351-9570

Fax:

TOTAL DUE

67,270.00

SLS1	SLS2	DUE DATE	DISC DUE DATE	ORDER NO	ORDER DATE	SHIP DATE	SHIP NO
SLO		8/22/2025	8/22/2025	00412099	8/22/2025		

TERMS DESCRIPTION	CUSTOMER PO NO	SHIP VIA
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DUE NOW

ITEM ID	TX CL	UNITS	ORDERED	SHIPPED	UNIT PRICE	EXTENSION
NMV- COMM	5	EA	1.0000	0.0000	41,710.0000	41,710.00
NEW MOBILITY VEHICLE COMMERCIAL 2025 TOYOTA SIENNA LE HYBRID VIN: TBD MILEAGE: 100 COLOR: ICE CAP (WHITE) ENGINE: 2.5L HYBRID						

THIS VEHICLE MUST BE ORDERED WITH ANTICIPATED  
LEAD TIME OF FOUR (4) MONTHS.

NEW BRAUN RE TOYOTA ADA	0	EA	1.0000	0.0000	25,285.0000	25,285.00
BRAUN TOYOTA ADA REAR ENTRY CONV TOYOTA SIENNA HYBRID ADA CONVERSION (VT) ADA & FMVSS COMPLIANT MEETS/EXCEEDS ALTOONA TEST REQUIREMENTS CARB COMPLIANT 56" REAR DOOR OPENING LOWERED FLOOR SECTION, AFT OF 2ND ROW SEATS FOR 1 WHEELCHAIR POSITION 32.25" WIDE MANUAL RAMP W/ 1,000 LB CAPACITY SIMPLE STOW RAMP FEATURE OEM 2ND ROW BENCH SEAT ADA COMMERCIAL FLOORING FRONT Q'STRAIT QER ELECTRONIC RETRACTORS REAR Q'STRAIT QRT MAX RETRACTORS TRANSMISSION INTERLOCK ADA RAMP & LOWERED FLOOR LIGHTING EMERGENCY EXIT RELEASE FOR REAR HATCH BACK-UP ALARM OEM FUEL TANK BRAUNABILITY RUNNING BOARDS W/ INTEGRATED STEP WEATHER TECH MATS (DRIVER & FRONT PASSENGER)						

SALES TAX	0	EACH	1.0000	0.0000	0.0000	0.00
SALES TAX						

SUBJECT TO STATE SALES TAX. IF TAX-EXEMPT, PLEASE  
PROVIDE SUPPORTING DOCUMENTATION PRIOR TO  
FINAL INVOICING.





**CORPORATE OFFICE:**

SUPERIOR VAN & MOBILITY LLC  
 1506 LAKESHORE COURT  
 LOUISVILLE, KY 40223  
 (502)-447-8267

**PURCHASE LOCATION:**

LEXINGTON  
 761 E. NEW CIRCLE RD  
 LEXINGTON, KY 40505  
 (859)-253-1832

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SLO		8/22/2025	8/22/2025	00412099	8/22/2025		

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DUE NOW

ITEM ID	TX CL	UNITS	ORDERED	SHIPPED	UNIT PRICE	EXTENSION
PF	0	EA	1.0000	0.0000	275.0000	275.00

PROCESSING FEE  
 IN, KY, TN, NE, AL, FL, AR, MI

Quotes are good for 30 days.

30-0184223

TAXABLE	NONTAXABLE	FREIGHT	SALES TAX	MISC	TOTAL
0.00	67,270.00	0.00	0.00	0.00	67,270.00
<b>TOTAL DUE</b>					<b>67,270.00</b>

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