



525 W. Fifth Street
Covington, KY 41011

February 21, 2020

Lexington Fayette Urban County Government
200 E Main St.
Lexington, KY 40507

Re: Palo Alto Firewall and Data Security Software Upgrade

Dell Financial Master Lease Agreement # 6705564

Terms: 4.5 Year Lease with 6 months deferred. Quarterly Payments, equaling 16 total payments of \$20,312.46.

The attached lease quote, provided by Dell Financial Services, includes a fully implemented Palo Alto solution to replace LFUCG's current firewalls and software licensing. The new solution will provide LFUCG with a next-generation firewall platform that will allow for future upgrades and continue to protect LFUCG against current and future data threats. This solution replaces aging hardware that has been listed as "end-of-sale" with Palo Alto, and is no longer able to support new and advanced features with updated operating systems. This new platform will ensure LFUCG is at the forefront of data protection and data security awareness.

The proposal includes the following:

- (2) PA-3260 Firewalls
 - 4YR Premium Support
 - 4YR Threat Prevention
- (2) PA-3220 Firewalls
 - 4YR Premium Support
 - 4YR URL Filtering
 - 4YR Threat Prevention
 - 4YR WildFire
 - 4YR GlobalProtect
- Installation and implementation by STEP CG Engineering

Any additional information can be gladly provided.

Sincerely,

Clint Vaughn
Regional Sales Executive
STEP CG