



Lexington-Fayette Urban County Government
DEPARTMENT OF ENVIRONMENTAL QUALITY AND PUBLIC WORKS

Jim Gray
Mayor

Richard Moloney
Commissioner

TO: Jim Gray, Mayor
Urban County Council

FROM: Steve Feese, Director *Steve B. Feese*
Division of Waste Management

DATE: May 17, 2013

RE: Sole Source Procurement for Heil Python MultiPack Refuse Body

The purchase of sole source waste collection bodies from Heil Environmental Industries is driven primarily by the fact that it is the sole manufacturer of packing body that is uniquely suited to the Division of Waste Management's (DWM) level of residential collection services. The packing body features both an automated arm and a rear loading hopper that combines the flexibility of loading bulky materials in the rear of the body along with the efficiency of automated collection.

The Division of Waste Management's service is relatively unique with regard to the weekly collection of materials outside of the designated waste containers (Herbies, Rosies and Lennys) for all three waste streams. The use of this packing body allows DWM to maintain this level of service while reaping the benefits of a streamlined collection operation.

The opportunities for efficiency include:

Automation allows DWM to use fewer personal, decrease injury rates associated with more labor intensive collection and increase the households serviced per man hour.

Because the multipack truck can be used for all three residential streams the DWM can move to more standardization of the residential fleet that will require fewer spare vehicles. This will also help the Division of Fleet Services streamline maintenance operations.

We currently have 40 multipack trucks in our fleet. As we move forward on purchasing additional multipack collection bodies we will be able to streamline our driver training efforts as compared to the current situation where our operators must trained on a variety of styles and brands of packing bodies. Heil has produced waste collection vehicles for 100 years and have over 100 of these specific units in operation around the United States. The automated arm and the rear loading hopper used in the multipack body are among the most common components in the industry.

The total cost presented by Central Indiana Equipment Corporation (C.I.T.E.) for the Heil Python Multipack truck body is \$223,747 each. We are planning to purchase eight truck bodies out of fiscal year 2013 funds.

The following documents are attached:

- A. Administrative review form (bluesheet)
- B. Price sheet for Heil Python Multipack
- C. Sole Source Procurement Certification

Cc: Geoff Young, Commissioner of General Services
Richard Maloney, Commissioner of Environmental Quality
Jamshid Baradaran, Director of Facilities and Fleet Management
Todd Slatin, Director of Central Purchasing