

Lexington-Fayette Urban County Government
 Economic Development Partner Agency Quarterly Report
 Fiscal Year 2018

Partner Agency: World Trade Center Kentucky (WTC KY)
 Date: ##/##/####
 Quarter: Q#
 Form Completed By: # #

Section 1: Program Narrative

Describe your quarterly activities as they relate to Lexington. What were the biggest successes and the biggest challenges?
 Q1: Are you meeting your goals?

Describe your efforts in the previous quarter to target Lexington companies that previously have not exported. How are
 Q2: you connecting with local businesses, and what is the greatest challenge?

WTC KY partners with many other organizations. Describe your partnership activities in the past quarter, particularly
 Q3: addressing UK and the BEAM initiative.

Q4: What actions has LexArts taken in the past quarter to increase its financial sustainability? What dollar amount and
 percentage of its funding comes from LFUCG and other public sources? List all other public sources with their funding in
 dollar amount and percentage.

Section 2: Performance Metrics

*Outcomes Directions: Report each metric on a quarterly basis, unless it is only available annually. If an annual measure, use latest available.
 Inputs/Outputs Directions: Report each metric per last quarterly activities. Calculation specifications, if needed, are provided. ONLY report on previous
 quarter's activities. Report on all activities falling in to the listed types. If "other," indicate in a cell comment the nature of the event.*

Inputs	
Event Name	Name
Type	Training
Number of Sessions (if applicable)	5
Cost per Person	\$200
Total Cost Covered by LFUCG	\$1,000
Outputs	
Overall Attendance	100
Lexington-Based Business Attendance	49
Industries Represented (by percentage)	10% - Biotechnology 25% - Beverage Industry 50% - Manufacturing 15% - Agriculture
Business Age by Percentage in the following categories	<2 Years: 25% 2-5 Years: 50% 5-10 Years: 10% >10 Years: 15%
Number of Certifications/Training Completions by Lexington-Based Businesses (if applicable)	49

New Employment of Those Companies ####

Increase of Sales Employment of Companies
 Currently ####

Estimated Export Sales of those Companies ####

New Lexington Companies Exporting ####

Outcomes

Export Productivity as Percentage of State %

Change in Total Export Activity (Current Year \$ / Last Year \$) %

Export Activity By Region (annual, top 5)	
Asia-Pacific Econ. Coop.	\$
TPP	\$
FTA	\$
NAFTA	\$
Asia	\$

Job Growth in High-Export Industries	
Transport. Equip. Manufacturing	####
Machinery Manufacturing	####
Animal Production	####
Computer, Electronic Product Manufacturing	####
Chemical Manufacturing	####

Export Activity by Industry (annual, top 5)	
Transport. Equip. Manufacturing	\$
Machinery Manufacturing	\$
Animal Production	\$
Computer, Electronic Product Manufacturing	\$
Chemical Manufacturing	\$

Number of Jobs Created by Participating Lexington Businesses ####

Average Wage of Jobs Created by Participating Lexington Businesses (Annual) \$

Input/Output Measures	
Total Number of Events	####
Lexington Business Attendance	####
Certification/Training Completions	####
LFUCG Cost Per LFUCG Participant	####