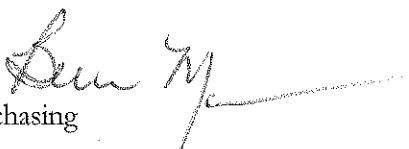


Lexington-Fayette Urban County Government
DEPARTMENT OF FINANCE & ADMINISTRATION

Jim Gray
Mayor

Jane C. Driskell
Commissioner

TO: Mayor Jim Gray
Urban County Council

FROM: Brian Marcum, Director 
Division of Central Purchasing

DATE: April 10, 2012

RE: Bid 31-2012 – Heavy Duty Power Rescue Tools

(Bid 31-2012) for Heavy Duty Power Rescue Tools for the Division of Fire & Emergency Services was received by the Division of Central Purchasing on March 26, 2012. America's Bravest Equipment submitted a low responsive bid. The second lowest bid was submitted by Vogelpohl Fire Equipment.

Purchasing concurs with the recommendation by Division of Fire & Emergency Services for the acceptance of Vogelpohl Fire Equipment based on the following:

Several "no bids" on key items:

a. Percentage of catalogue items

- i. Justification: All of our current tools are Holmatro tools. The tools are in good condition because we do routine maintenance on them. The routine maintenance has traditionally cost the Division around \$1500.00 annually. Having percentage of catalogue items significantly decreases that cost associated with annual maintenance.
- ii. Justification: Occasionally, with any mechanical device, our tools break down. It is absolutely essential we have access to a variety of catalogue items needed to repair our tools on an emergent basis.

b. air/hydraulic power unit

- i. Justification: The need to utilize a piece of equipment in an IDLH atmosphere, or in confined space where the use of an internal combustion engine may create an IDLH atmosphere is an essential rescue capability that we currently have. The Amkus system does not offer such capability and limits the scope of our response capabilities, thus the no bid.

c. Electric Cutter/Spreader Combo Tool

- i. Justification: The need to utilize a piece of equipment in an IDLH atmosphere, or in confined space where the use of an internal combustion engine may create an IDLH atmosphere is an essential rescue capability that we currently have. The Amkus system does not offer such capability and limits the scope of our response capabilities, thus the no bid

d. Hydraulic Lifting Wedge

- i. Justification: This tool is specifically utilized to lift heavy objects with no or minimal purchase points. On more than one occasion the Division has utilized this tool. Most significantly a subject who was fatality injured from a concrete slab off a parking garage. Amkus does not make a comparable tool, thus no bid.

e. Replacement Blades for Hydraulic Mini Cutter

- i. Justification: Blades will on occasion, depending on the hardness and angle of the material being cut break. Amkus does not offer replacement blades (as listed in the bid sheet) for the mini cutter. If the blade were to break the tool would be rendered useless.

Compatibility:

- f. The entire fleet of currently used rescue tools is Holmatro tools. These tools were selected several years ago after extensive product testing and evaluation.
 - i. The Amkus tools are not compatible with the current tools utilized in the fleet. They utilize different hoses', connections, and fluids.
 - ii. The power plants operating the Amkus tools are not compatible with the current tools. They are made specifically for the Amkus tools.

I recommend accepting the bid submitted by Vogelpohl Fire Equipment. They met specifications and are within budgetary constraints.

Cc: Richard Moloney, Chief Administrative Officer
 Jane Driskell, Commissioner of Finance
 Sally Hamilton, Commissioner of General Services
 Stacey Maynard, Council Administrator