




**TO: Mayor Linda Gorton
Urban County Council**

FROM: 
**Antonio Baldon, Director
Division of Waste Management**

DATE: January 16, 2025

SUBJECT: Sole Source Purchase Request for RouteWare, INC to purchase new hardware devices between Lexington-Fayette Urban County Government (LFUCG) on behalf of the LFUCG Division of Waste Management and RouteWare, INC>

Request: The purpose of this memorandum is to request authorization to purchase hardware from RouteWare INC., a sole source provider, for the Waste Management Routing Project and continued use of RouteWare's software platform for heavy and light duty fleet in the Division of Waste Management, at a cost of \$124,432. This hardware will be used to continue to utilize RouteWare's software platform in Waste Management heavy and light duty fleet. RouteWare INC. was one of the vendors originally selected for the Routing project to provide this service for LFUCG-Waste Management.

Authorization to: Purchase hardware from RouteWare INC., a sole source provider, for the Waste Management Routing Project and continued use of RouteWare's software platform for heavy and light duty fleet in the Division of Waste Management, at a cost of \$124,432.

Why are you requesting? RouteWare INC. is the sole supplier of supported hardware devices for the RouteWare Software platform. The hardware devices are used in combination with our routing software to determine current route status, location of trucks and customer service levels. The hardware and software work in conjunction to provide route management for Waste Management.



Department needs this action completed because: Newer hardware devices are required and have been provided to continue to utilize Routeware Waste Management routing solutions as per RouteWare's End-of-Life process for windows-based RCore application.

What is the cost in this budget year and future budget years?

The cost for this FY is: \$124,432.00

The cost for future FY is: \$309,480.60

Are the funds budgeted?

The funds are budgeted or a budget amendment is in process:

Account number: 1115-303501-0001-75801

File Number:

Director/Commissioner:

