

Fiscal Year 2020 Lextran Budget



Presentation to
LFUCG Urban County Council

May 7, 2019

WE SERVE
PEOPLE
AND OUR
COMMUNITY
WITH
MOBILITY
SOLUTIONS.



Lextran at a Glance



**FIXED
ROUTES**



**4.2 MILLION
PASSENGER
TRIPS (FY18)**



**13,000
TRIPS PER
WEEKDAY
(FY18)**



**65% OF
TRIPS ARE
FOR WORK
OR SCHOOL**



**925 BUS
STOPS**



**98 BUS
SHELTERS**



**65
VEHICLES**



**59 WHEELS
PARATRANSIT
VEHICLES**



**8 VANS FOR
RIDESHARE**

Budget Timeline



Lextran

Accomplishments

- Reduced preventable accidents by **6.5%**
- Increased ridership by **5%** on Rt. 5 Nicholasville Road, Lextran's busiest arterial route
- Received **\$2.3M** Low and No Emissions grant from US Department of Transportation
- Awarded **\$1.4M** federal Congestion Mitigation Air Quality (CMAQ)

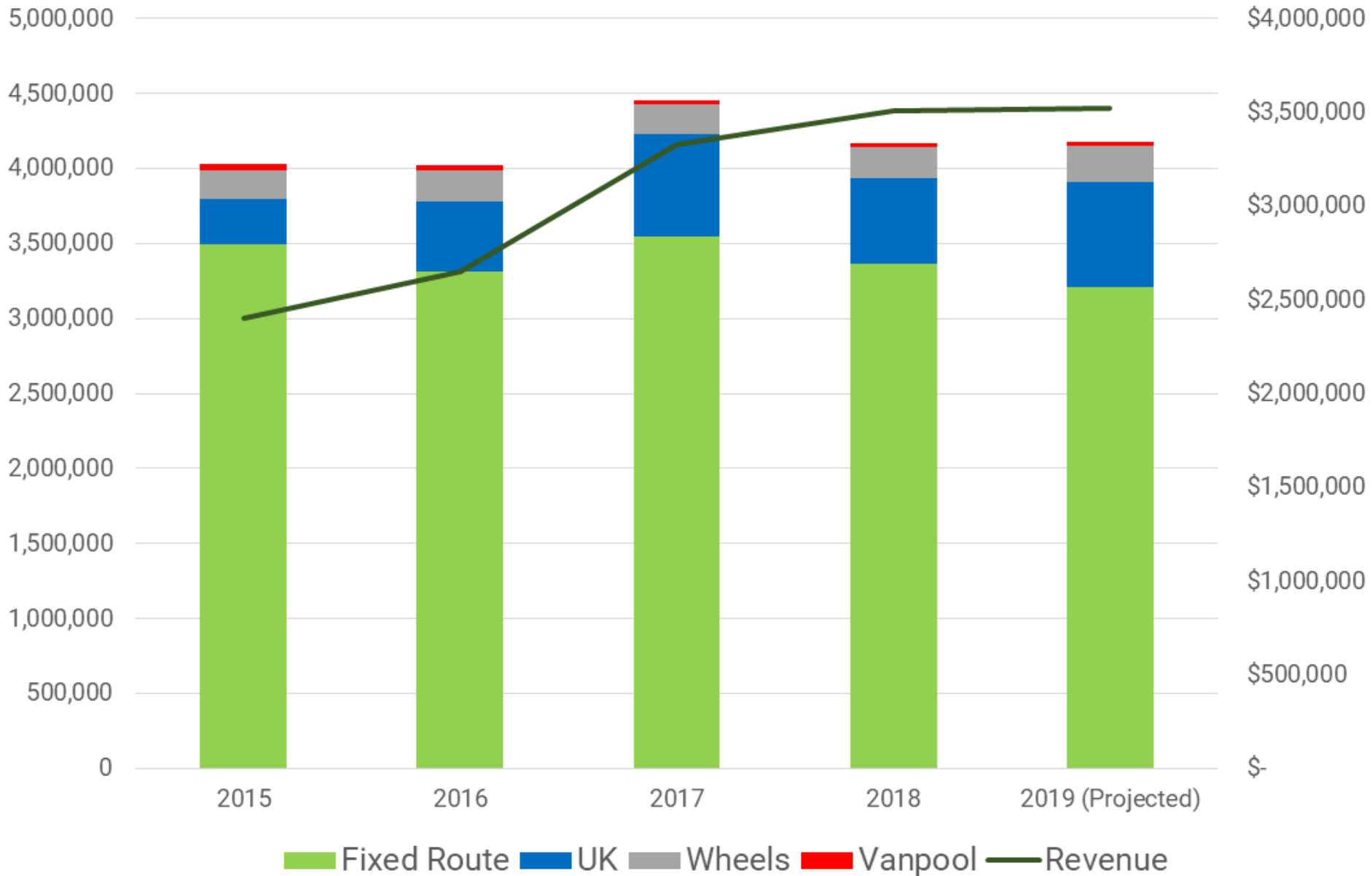


Accomplishments

- Received **15** commendations from customers (compared to 3 last FYTD)
- Added **1** new Million Miler to our safe driving program (total 9 current employees)
- Officially launched new Lextran brand (July 2018)
- Continued work on Transit Center through the Town Branch Project
- Released **2** requests for proposals (RFPs) for bus stop enhancements

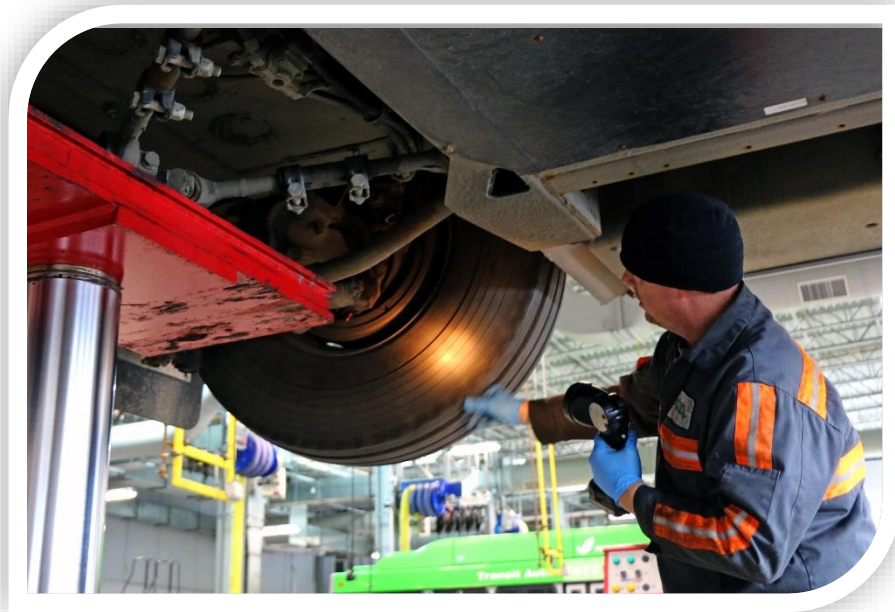


Ridership and Revenue: Five Year Look Back



Budget Concerns

- Fleet replacement
- Health Insurance premium
- No service reductions, but no planned increases either
- Expect loss of toll credits next year
- Fuel costs variable
- Paratransit trips increasing
- Uncertainty in federal and state funds



Revenue Sources

- Federal – Capital Expenses & Capital Operating
 - Fixing Americas Surface Transportation (FAST) Act for FFY 2016 to 2020
 - Requires local match (local or state funds)
- Local – Operating Expenses & Local Match
 - Share of local property tax from 2004 referendum
 - Fare revenue and pass programs
 - Advertising revenue
- State – Local Match / Capital Expenses
 - Unpredictable and varied year to year, awarded from general fund
 - Grant programs at state or pass through from federal

Lextran Budget Summary for Fiscal Year 2020

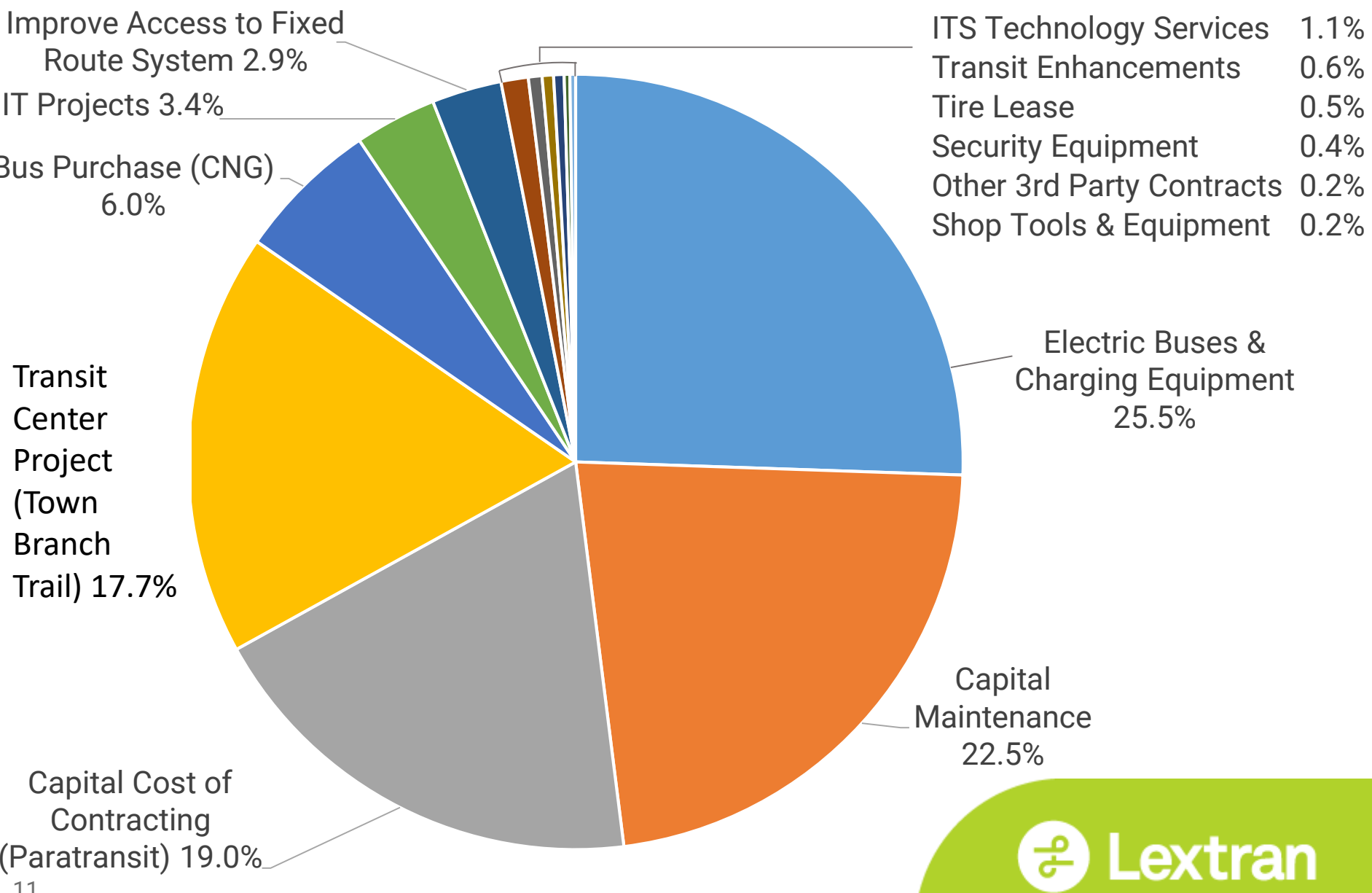
Total Revenue: \$ 27,600,232

Total Expenses: \$ 27,600,232

Capital Budget: \$ 5,515,469

Mass Transit Fund: \$ 18,772,115

Fiscal Year 2020 Capital Budget



Five Year Capital Budget

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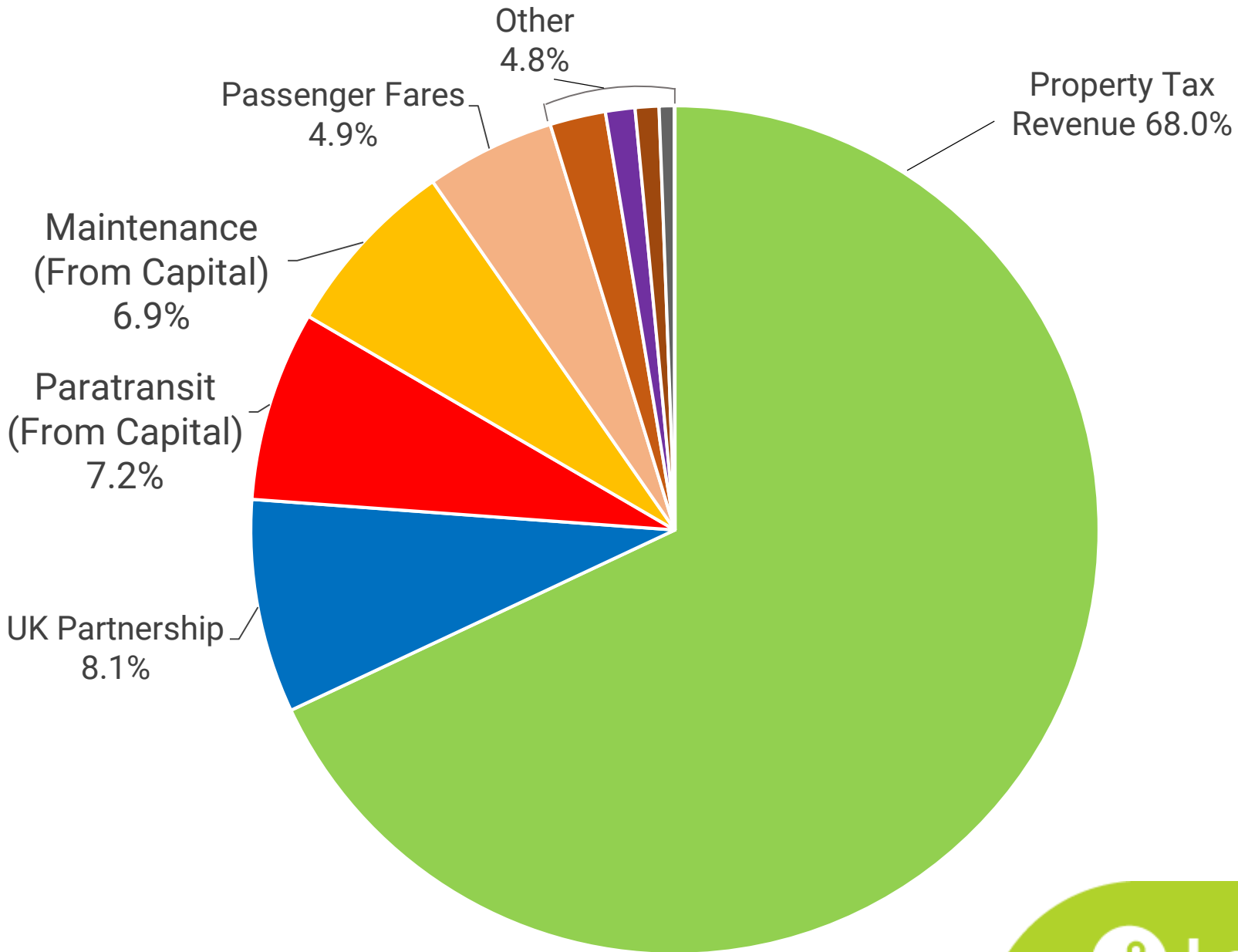
CAPITAL PROJECTS	FY2019	FY2020	FY2021	FY2022	FY2023
Bus Purchase (CNG)	\$627,785	\$627,785	\$784,731	\$784,731	\$784,731
Electric Buses & Charging Station	\$2,694,118	\$0	\$0	\$0	\$0
ITS Technology Services	\$120,000	\$171,000	\$160,000	\$165,000	\$165,000
Service Vehicles	\$0	\$0	\$75,000	\$0	\$105,000
Capital Cost of Contracting (Paratransit)	\$2,000,000	\$2,000,000	\$2,555,689	\$2,529,400	\$2,529,400
Other 3rd Party Contracts (Website, IT, etc.)	\$25,000	\$50,000	\$0	\$0	\$0
Capital Maintenance	\$2,370,431	\$1,862,869	\$2,172,031	\$2,941,799	\$2,895,935
Tire Lease	\$50,000	\$50,000	\$62,500	\$62,500	\$62,500
Town Branch Commons Corridor Project (TIGER)	\$1,862,500	\$0	\$0	\$0	\$0
Transit Enhancements (Shelters, Benches, Trash Cans)	\$60,000	\$40,000	\$58,678	\$75,000	\$75,000
Improve Access to Fixed Route System (5310 funds)	\$307,414	\$0	\$0	\$0	\$0
Hardware & Software (IT Projects)	\$360,917	\$168,500	\$62,500	\$62,500	\$62,500
Shop Tools & Equipment	\$25,000	\$372,938	\$250,000	\$18,750	\$18,750
Maintenance Facility Upgrades	\$0	\$126,000	\$0	\$0	\$0
Security Equipment	\$45,918	\$46,377	\$58,678	\$58,678	\$58,678
Comprehensive Operational Analysis (COA)	\$0	\$0	\$400,000	\$0	\$0
TOTAL CAPITAL EXPENSES	\$10,549,083	\$5,515,469	\$6,639,807	\$6,698,358	\$6,757,494
Federal Section 5307 Formula Funding	\$4,591,766	\$4,637,684	\$4,684,060	\$4,730,901	\$4,778,210
Section 5339 Bus & Bus Facilities Funding	\$627,785	\$627,785	\$627,785	\$627,785	\$627,785
Section 5339 LoNo Grant (Electric bus)	\$2,290,000	\$0	\$0	\$0	\$0
State Funding (Capital Maintenance)	\$465,500	\$250,000	\$100,000	\$100,000	\$100,000
Section 5310 Enhanced Mobility Seniors/Disabled	\$245,931	\$0	\$0	\$0	\$0
TIGER (Town Branch Commons Corridor Project)	\$892,500	\$0	\$0	\$0	\$0
Local Mass Transit Fund	\$1,435,601	\$0	\$1,227,961	\$1,239,672	\$1,251,499
TOTAL CAPITAL REVENUE	\$10,549,083	\$5,515,469	\$6,639,807	\$6,698,358	\$6,757,494

Capital Improvement Projects FY 2019-24

- Incorporate six (6) new Gillig CNG into Lextran fleet
- Fleet Replacement Plan for FY 2020
 - One (1) Proterra (from 2017 LoNo)
 - Two (2) Gillig Extended Range from 2018 LoNo
 - Two extended range electric vehicles (CMAQ)
- Continue with RAMP program and Section 5310 projects - boarding areas, benches, shelters, etc.
- Start Transit Center Improvements as part of Town Branch Trail
- Complete upgrades to facility for CNG infrastructure and the Technology and Communications Study



Fiscal Year 2020 Revenue

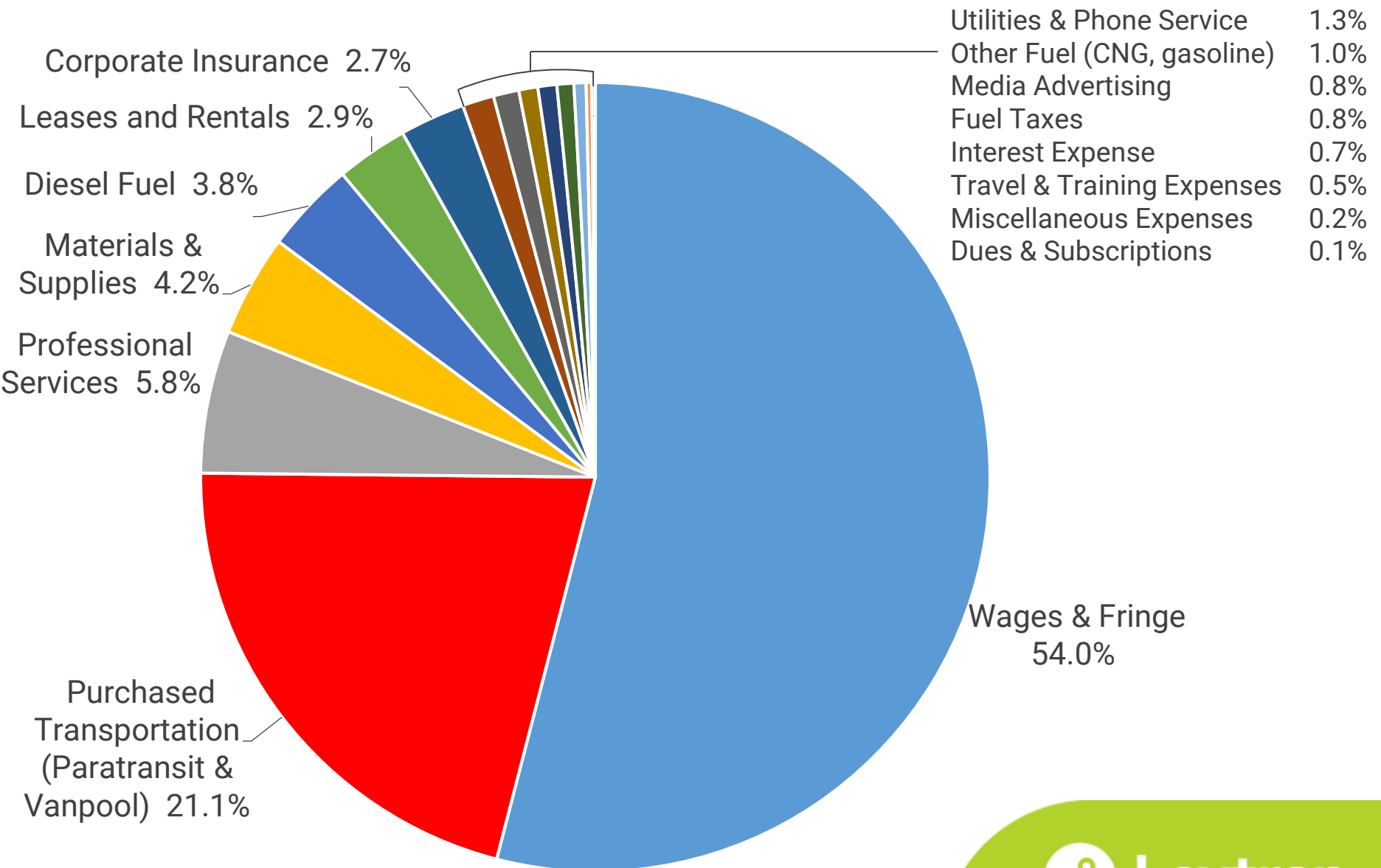


Lextran

Fiscal Year 2020 Revenue

REVENUE	Proposed FY2020 Budget	Percent of Total Revenue	FY2019 Annual Projection	FY2020 Over/(Under) FY2019 Projection	FY2019 Annual Budget
Property Tax Revenue	\$18,772,115	68.01%	\$17,937,500	\$834,615	\$17,937,500
UK Partnership	\$2,246,209	8.14%	\$2,246,209	\$0	\$2,277,743
Paratransit (From Capital)	\$2,000,000	7.25%	\$2,000,000	\$0	\$2,000,000
Maintenance (From Capital)	\$1,912,869	6.93%	\$1,904,931	\$7,938	\$1,904,931
Passenger Fares	\$1,358,248	4.92%	\$1,330,434	\$27,814	\$1,368,100
Revenue from Lextran Foundation	\$586,091	2.12%	\$573,439	\$12,652	\$573,439
Advertising Revenue	\$310,000	1.12%	\$300,000	\$10,000	\$300,000
State Funds	\$250,000	0.91%	\$465,500	(\$215,500)	\$100,000
Fuel Tax Refund	\$159,000	0.60%	\$152,638	\$6,362	\$162,000
Lextran Vending Fund	\$3,500	0.01%	\$3,300	\$200	\$2,500
ID Cards	\$2,200	0.01%	\$2,200	\$0	\$1,500
Total Revenue	\$27,600,232	100.0%	\$26,916,150	\$684,081	\$26,627,713

Fiscal Year 2020 Expenses



Fiscal Year 2020 Expenses

EXPENSES	Proposed FY2020 Budget	Percent of Total Revenue	FY2019 Annual Projection	FY2020 Over/(Under) FY2019 Projection	FY2019 Annual Budget
Wages & Fringe	\$14,910,617	54.0%	\$14,027,074	\$883,543	\$14,531,285
Purchased Transportation (Paratransit & Vanpool)	\$5,834,440	21.1%	\$5,654,770	\$179,670	\$5,442,200
Professional Services	\$1,613,215	5.8%	\$1,547,851	\$65,364	\$1,499,766
Materials & Supplies	\$1,151,285	4.2%	\$1,210,286	(\$59,001)	\$996,200
Diesel Fuel	\$1,036,000	3.8%	\$1,001,300	\$34,700	\$1,027,900
Leases and Rentals	\$812,809	2.9%	\$801,820	\$10,989	\$801,820
Corporate Insurance	\$738,000	2.7%	\$735,971	\$2,029	\$705,000
Utilities & Phone Service	\$356,196	1.3%	\$339,234	\$16,962	\$453,600
Other Fuel (CNG, gasoline)	\$289,000	1.0%	\$288,306	\$694	\$295,000
Media Advertising	\$215,000	0.8%	\$187,731	\$27,269	\$265,000
Fuel Taxes	\$214,000	0.8%	\$213,676	\$324	\$206,410
Interest Expense	\$190,420	0.7%	\$195,009	(\$4,589)	\$190,420
Travel & Training Expenses	\$136,250	0.5%	\$68,952	\$67,298	\$127,862
Other Miscellaneous Expenses	\$65,000	0.2%	\$48,589	\$16,411	\$50,250
Dues & Subscriptions	\$38,000	0.1%	\$37,000	\$1,000	\$35,000
Total Operating Expenses	\$27,600,232	100.0%	\$26,357,572	\$1,242,661	\$26,627,713

Outlook for 2020 and Beyond

- Deliver High Quality Product and Service
 - Maintain or increase ridership
 - Aim to be above 90% on-time across the system
- Demonstrate Value to Community
 - Rider-focused improvements
 - Grow community partnerships
 - Marketing and advertising campaign
- Manage and Sustain Resources
 - Fleet Rehab and Replacement
 - Strategic service delivery to make sure every dollar counts



Lextran