



TO: Mayor Jim Gray
FROM: Kristin D. Chilton, Fire Chief
C/O Gregg Bayer, Batt. Chief
CC: Harold Hoskins, Asst. Chief
DATE: October 07, 2016
SUBJECT: Sole Source Provider-Bullard Inc.

Request Council authorization to grant Bullard Inc., maker of Thermal Imaging Cameras, which are currently utilized as the camera issued on all Fire Apparatus, rescue and ARFF companies, a sole source provider.

The Division of Fire and Emergency Medical Services has established the use of Bullard Thermal Imaging Cameras for a variety of uses to support fire suppression, hazardous materials and other activities. The Division has utilized these cameras since inception of the program, over a decade, and all personnel are familiar with functionality, use and sustainment of this particular camera. The contract is in alignment with the Division's sustainment program, and does not disrupt continuity of operations in that crews are already trained and familiar with this brand of thermal imager and its operations.

Budgetary Implications [select]: Yes-

Advance Document Review:

Law: { No }

Risk Management: { No }

Fully Budgeted [select]: Yes

Account Number: 505702-1101-5714-75801

This Fiscal Year Impact: \$30,000.00

Annual Impact: \$ 30,000.00

Project: Thermal Imagin Sustainment (Operating Capital)

Activity: Council

Budget Reference: 2017

Current Balance: \$62,789.59

