


Lexington-Fayette Urban County Government
DEPARTMENT OF FINANCE & ADMINISTRATION

Jim Gray
Mayor

Jane C. Driskell
Commissioner

MEMORANDUM

To: Mayor Jim Gray

From: Todd Slatin, Acting Director
Division of Central Purchasing 

Date: January 3, 2013

Subject: **Bid #123-2012 – Polymer Flocculants**

Bids were received in the Division of Central Purchasing on August 16, 2012 for the purpose of establishing a price contract for Polymer Flocculants for the Division of Water Quality locations at Town Branch WWTP and West Hickman WWTP.

Notifications were sent to (169) bidders via Economic Engine with (27) viewing the document. Four bids (4) bids were received. The bid submittal unit prices are as indicated below:

For Town Branch WWTP the low bid of \$1.65 per pound was submitted by 3F Chimica Americas Inc. and will be accepted as the best and lowest price bid quoted to meet original equipment bid specifications.

For West Hickman WWTP the tote unit pricing submitted is indicated below:

- 3F Chimica America Inc. \$7.98
- Hercules, Inc. \$8.16
- Atlanco of SC \$9.50

For West Hickman WWTP the bid by Atlanco of SC will be accepted as the best and lowest price bid quoted to meet original equipment bid specifications. Atlanco of SC was a non-low bid put performed the best at West Hickman. Staff tested the polymer from 3 companies as noted above. Performance of the polymers from 3F Chimica Americas and Hercules, Inc. was lower for both products by 1-2.5% cake solids; that difference would cause an increase in our landfill cost. For this reason based on the performance witnessed by plant staff and polymer representatives, the Division of Water Quality recommends Atlanco's tote price of \$9.50 per tote.

The bids submitted by 3F Chimica Americas Inc. and Atlanco of SC meet bid specifications and are within budgetary constraints. Therefore, in agreement with the Division of Water Quality, I recommend the bids by **3F Chimica Americas Inc.** and **Atlanco of SC** be accepted.