



February 26, 2015

Re: RE: Sole Source Letter for TrafficCast BlueTOAD Travel-Time System

To whom it may concern,

This letter is to confirm that Iron Armour, LLC, headquarters in Mogadore, OH is TrafficCast's Authorized and Sole Distributor for the State of Kentucky for the BlueTOAD travel-time system.

Please feel free to contact me with any questions. I can be reached at 678-575-0958.

Respectfully Submitted,
TrafficCast International Inc.

Paul Misticawi

Paul Misticawi
VP of Public Sector Sales

Cc: Loren Stayer, Iron Armour



1290 Fox Lane
 Mogadore, OH 44260
 Phone: (330) 608.5002
 E-Mail: Loren@Ironarmour.com

Date: 07/16/15

Quote No: 15-1137

Company
 LFUCG
 200 E. Main St, Suite 300
 Lexington, KY 40507

Attn:
 Steve Cummins

Job:
 BlueTOAD

Bid Date: 07/16/15

FOB:	Included
Ship Via:	Best Way
Terms:	Net 30

Item	Description	Qty	Cost	Amount
	BlueTOAD Travel Time Equipment BlueTOAD by TrafficCast International, Inc.			
BT-Eth-75	BlueTOAD Ethernet Self Enclosed Unit w/ 75' cable	1	4,070.00	4,070.00
BT-Eth-150	BlueTOAD Ethernet Self Enclosed Unit w/ 150' cable	1	4,100.00	4,100.00
BT-Cell-30	BlueTOAD Self Enclosed Unit w/ 30W solar panel & cellular IP	1	5,050.00	5,050.00
BT-Cell-PoE-75	BlueTOAD Cellular & Ethernet Self Enclosed Unit w/ 75' cable	1	4,645.00	4,645.00
BT-Cell-PoE-150	BlueTOAD Cellular & Ethernet Self Enclosed Unit w/ 150' cable	1	4,685.00	4,685.00
BT-Cell-Serv-1	Monthly GSM cellular service	1	30.00	30.00
BT-Mini	Mini-BlueTOAD non-real time detector	1	3,600.00	3,600.00
BT-SW-1	Post Processing, per year, per unit	1	440.00	440.00
BT-RTSW-1	Real-Time processing and web services, per year, per unit	1	660.00	660.00
BT-RTSW-2	Real-Time processing and web services, per year, per unit	1	1,320.00	1,320.00
	Pricing valid for 1 year.			

Product Engineer: Loren Stayer