



We have prepared a quote for you

CKy911net Remote HW Refresh - Primary

Quote # 000484  
Version 3

Prepared for:

Fayette County, KY

Robert Stack  
rstack@lexington911.ky.gov

Monday, December 21, 2020

Fayette County, KY  
Robert Stack  
115 Cisco Road  
Lexington, KY 40504  
[rstack@lexington911.ky.gov](mailto:rstack@lexington911.ky.gov)

Dear Robert,

Thank you for giving us the opportunity to provide Fayette County, KY with a quote for CKy911net Remote HW Refresh - Primary. We are excited to work with you. Should you have any questions on this project please feel free to reach out to any member of the AK Associates team!

A handwritten signature in cursive script that reads 'Beth Stankus'.

Beth Stankus  
Manager of Accounting  
AK Associates

PSAP 1

Description	Price	Qty	Ext. Price
P-SUP POS-5YS+ Superior Position PC <i>Includes 5 year Support</i>	\$2,450.65	18	\$44,111.70
P-PBX-MEDIA-SRV 5YS+ PBX and Media Server <i>Includes 5 year Support</i>	\$3,256.80	1	\$3,256.80
P-STD POS-5YS+ Standard Position PC <i>Includes 5 year Support</i> <i>Replacement PC for Guardian Stat Package</i>	\$1,474.30	1	\$1,474.30
P-GISSYNCSRV GIS Sync server <i>Includes 5 years Support</i>  <i>Re-using:</i>  2 x 24-Port DLink Switch (2016) 2 x 4-port IP to Serial device (2016) 1 x M1K FXO Kit (2016) 1 x M1K FXO Module (2016) 2 x MP-114 Rackmount shelf (2016) 1 x Relay I/O Box (2016) 36 x 19" Monitor (2016) 18 x IRR (2016) 18 x PACII (2016) 18 x Genovation Keypad (2016) 18 x 4-Wire Dual Prong Handset (2016) 18 x Supplemental/Supervisor Jackbox (2016) 16 x Guardian Position License (2016) 2 x Guardian Backup Call Taker Pos License (2016) 18 x MIS Position License (2016) 18 x Guardian Map Software License (2016) 18 x Guardian Map Sync Software (2016) 1 x Guardian Stat Pack License (2016)	\$2,601.30	1	\$2,601.30
<i>Re-using:</i>  2 x 24-Port DLink Switch (2016) 2 x 4-port IP to Serial device (2016) 1 x M1K FXO Kit (2016) 1 x M1K FXO Module (2016) 2 x MP-114 Rackmount shelf (2016) 1 x Relay I/O Box (2016) 36 x 19" Monitor (2016) 18 x IRR (2016) 18 x PACII (2016) 18 x Genovation Keypad (2016) 18 x 4-Wire Dual Prong Handset (2016) 18 x Supplemental/Supervisor Jackbox (2016)			



PSAP 1

Description	Price	Qty	Ext. Price
18 x Guardian Position License (2016)			
18 x MIS Position License (2016)			
18 x Guardian Map Software License (2016)			
18 x Guardian Map Sync Software (2016)			
1 x Guardian Stat Pack License (2016)			
<b>Subtotal:</b>			\$51,444.10

Spares

Description	Qty
<i>Re-using:</i>	
1 x M1K FXO module (2016)	
1 x M1K Power supply (2016)	
1 x PACII (2016)	
2 x Genovation Keypad (2016)	
2 x Dual Prong Handset 4 Wires (2016)	

Professional Services

Description	Price	Qty	Ext. Price
SV-InstRemDaily Remote Install Services - Daily Rate	\$1,300.00	3	\$3,900.00
SV-PositionSetup Position Configuration Update <i>Tune existing PC configuration and import for usability with Newer PC and Operating system. Load updated config onto new PC.</i>	\$140.00	18	\$2,520.00
SV-PMDaySd Secondary Project Management -Daily Rate	\$965.00	1	\$965.00
<b>Subtotal:</b>			\$7,385.00

Warranty/Maintenance

Description	Price	Qty	Ext. Price
MT-SSGUARD-01 Position Software Support - Year 6	\$1,300.00	18	\$23,400.00
MT-HSGUARD-06 Guardian Hardware Support - Year 6	\$2,333.12	1	\$2,333.12
MT-STATPS1 Guardian Status package support Year 6	\$500.00	1	\$500.00
MT-MAPSTDPOS Map Software Support / Position - Year 6 <i>For Guardian Mapping Standard Solution. Doesn't include GIS data updates. GIS data Updates need to be purchased separately.</i>	\$502.00	18	\$9,036.00



Warranty/Maintenance

Description	Price	Qty	Ext. Price
MT- MAPSYNCPOS Map Sync Software Support/Pos - Year 6 <i>For Guardian Mapping Sync Solution Software</i>	\$24.00	18	\$432.00
MT-SSIPBX-01 SW Support IP-PBX - Year 6	\$103.00	1	\$103.00

Subtotal: \$35,804.12

Options \* Optional

Description	Price	Qty	Ext. Price
P-MONITOR 19in Standard Monitor 19.5"	\$223.10	36	\$8,031.60

\* Optional Subtotal: \$8,031.60

Shipping

Description	Price	Qty	Ext. Price
ShippingFee Shipping and Handling Shipping and Handling	\$1,000.00	1	\$1,000.00

Subtotal: \$1,000.00

Payment Terms

Description	Qty
<p><b>Terms of Sale:</b></p> <ul style="list-style-type: none"> <li>• Hardware and software will be invoiced upon shipment</li> <li>• Services will be invoiced upon completion</li> <li>• Payment Terms are Net 30</li> </ul>	



## CKy911net Remote HW Refresh - Primary

### Prepared by:

AK Associates  
Beth Stankus  
(603) 432-5755 x.283  
Fax (603) 432-0900  
bstankus@AKassociates911.com

### Prepared for:

Fayette County, KY  
115 Cisco Road  
Lexington, KY 40504  
Robert Stack  
(859) 280-8184  
rstack@lexington911.ky.gov

### Quote Information:

Quote #: 000484  
Version: 3  
Delivery Date: 12/21/2020  
Expiration Date: 06/30/2021

## Quote Summary

Description	Amount
PSAP 1	\$51,444.10
Professional Services	\$7,385.00
Warranty/Maintenance	\$35,804.12
Shipping	\$1,000.00
<b>Total:</b>	
	\$95,633.22

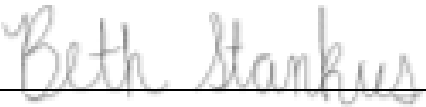
## \*Optional Expenses

Description	One-Time
Options	\$8,031.60
<b>Optional Subtotal:</b>	
	\$8,031.60

Disclaimers: This quote is provided for the listed contact and is not to be shared or disseminated without written consent by AK Associates.  
This quote null and voids any previous version.

## AK Associates

## Fayette County, KY

Signature:   
Name: Beth Stankus  
Title: Manager of Accounting  
Date: 12/21/2020

Signature: \_\_\_\_\_  
Name: Robert Stack  
Date: \_\_\_\_\_