

PURCHASE OF SERVICE AGREEMENT

THIS PURCHASE OF SERVICE AGREEMENT (hereinafter "Agreement"), made and entered into on the 27th day of August MONTH 2021, by and between the **LEXINGTON-FAYETTE URBAN COUNTY GOVERNMENT**, an urban county government of the Commonwealth of Kentucky created pursuant to KRS chapter 67A (hereinafter "Government"), 200 East Main Street, Lexington, Kentucky 40507, on behalf of its Department of Social Services (hereinafter "Sponsor"), and **GIRL SCOUTS OF KENTUCKY'S WILDERNESS ROAD**, with offices located **2277 EXECUTIVE DRIVE, LEXINGTON KY 40505**, (hereinafter "Organization").

WITNESSETH

That for and in consideration of the mutual promises and covenants herein expressed, the Government and the Organization agree as follows:

1. Government hereby retains Organization for the period beginning on **July 1, 2021**, and continuing for a period of one (1) year from that date unless within that period Government gives the Organization thirty (30) days written notice of termination of this Agreement in which case this Agreement shall terminate thirty (30) days from the date notice is given to the Organization.
2. Government shall pay Organization the sum of **\$10,000** for the services required by this Agreement, said services being more particularly described in the Addendum attached hereto and incorporated herein by reference as Exhibit A, one-half (1/2th) of which shall be payable in September 2021 or shortly thereafter upon receipt of an invoice, with one-half (1/2th) payable in January 2022 or shortly thereafter upon receipt of an invoice and the first six month detailed program report., **The first invoice required by this section shall be submitted by September 17th, 2021. The second invoice and the first six month detailed program report shall be due January 21st 2022. A detailed program report shall be submitted by April 15th, 2022. A year-end program report shall be submitted by July**

22nd, 2022. Failure to submit the April 2022 program report and the July 2022 year-end program report shall result in the Organization repaying one-half (1/2th) of total funds provided under this Agreement. Reports shall reflect the services and programs directly related to the funding provided by Lexington Fayette Urban County Government with emphasis on measurable outcomes, and specifically outlined in the funding application. Forms for both the quarterly financial and program reports will be provided.

3. In the event of termination of this Agreement by Government as provided for in paragraph 1 above, Organization shall be entitled to that portion of total compensation due under this Agreement as the service rendered bears to the service required herein.

4. Organization shall perform all duties and services included in the Addendum attached hereto faithfully and satisfactorily at the time, place and for the duration prescribed herein. Compensation paid pursuant to this Agreement shall be used exclusively for the services set forth in the Addendum and for no other purpose. Any alteration in the nature of such services and duties constitutes an amendment to this Agreement and must be in writing signed by both parties. Organization shall keep itself fully informed of all federal and state laws and all municipal ordinances and regulations in any manner affecting the work or performance of this Agreement, and shall at all times observe and comply with such laws, ordinances and regulations, whether or not such laws, ordinances or regulations are mentioned herein, and

5. Organization shall indemnify, defend and hold harmless Government, its officers, agents and employees, from and against any and all liabilities, claims, demands, losses, damages, costs, and/or expenses arising out of, from, relating to, and/or based on the Organization's violation of any such laws, ordinances or regulations or Organization's breach of this Agreement.

6. Organization represents that it has filed all federal, state and local income tax returns required by law in the legally prescribed time and manner. This Agreement shall not become effective unless and until copies of all of the executed originals of the aforementioned tax returns filed for the Organization have been registered for the current tax year by the Organization in the office of the Sponsor, and the Organization shall not be compensated unless and until such registration has taken place.

7. The Organization shall, on such forms as the Sponsor shall provide, submit to Sponsor an annual report and financial statement which summarize the previous year's activities regarding the services enumerated in the addendum attached hereto.

8. Books of accounts shall be kept by the Organization and entries shall be made therein of all money, goods, effects, debts, sales, purchases, receipts, payments and any other transactions of the Organization. The books of accounts, together with all bonds, notes, bills, letters and other writings belonging to the Organization, shall be maintained at the principal place of business of the Organization as set forth in this Agreement. Government shall have free and complete access to the books, papers and affairs of the Organization, that relate to the performance of this Agreement, at all reasonable times, and if it desires, it may have the books and papers of the Organization, that relate to the performance of this Agreement, audited and examined by auditors, accountants or attorneys. Any examination shall be at the expense of the Government.

9. Government may designate such persons as may be necessary to monitor and evaluate the services rendered by the Organization. The Government, its agents and employees, shall, at all times, have unrestricted access to all places where or in which the services required hereunder are being carried on and conducted. Inspection and monitoring of the work by these authorities shall in no manner be presumed to relieve in any degree the

responsibility or obligations of Organization, nor to constitute the Organization as an agent of the Government.

10. Organization shall provide equal opportunity in employment for all qualified persons, shall prohibit discrimination in employment because of race, color, creed, national origin, sex or age, and shall cause each of its subcontracting agencies to do so. This program of equal employment opportunity shall apply to every aspect of its employment policies and practices.

11. Organization shall adopt a written sexual harassment policy, which shall, at a minimum, contain a statement of current law; a list of prohibited behaviors; a complaint process; and a procedure which provides for a confidential investigation of all complaints. The policy shall be given to all employees and clients and shall be posted at all locations where Organization conducts business. The policy shall be submitted to Sponsor for review within thirty (30) days of the execution of this Agreement.

12. This instrument, and the Addendum incorporated herein, contains the entire agreement between the parties, and no statement, promises or inducements made by either party or agent of either party that is not contained in this written Agreement shall be valid and binding; and this Agreement may not be enlarged, modified or altered except in writing signed by the parties and endorsed hereon.

13. Organization agrees that it shall apply all funds received by it from the Urban County Government in accordance with the following investment policy guidelines:

- A. Objectives: Capital preservation with surety of income. Reasonable competitive income consistent with high investment quality and purpose of funds. All investments shall conform with state and local law and regulations and these policies.
- B. Investment Funds Management: The governing board may elect to either:

(1) Manage its investment through its executive director where the size or complexity of funds to be managed is deemed by the board to be within the training, expertise and/or available time capacity of the executive director and the operating staff; or

(2) Utilize the professional investment management facilities of a local bank trust department acting in a fiduciary capacity within the same approved investment policies and federal, state, local and trust laws and regulation. The trust department may utilize its regular short-term one hundred percent (100%) US Treasury Fund for daily funds investment.

The election of option 1 or 2 should be made consistent with the relative cost incurred and in the case of option 2 the cost shall be competitive among local trust departments.

C. Investment Policies - - Safety and Prudence.

(1) Short-term liquidity funds shall be invested in "riskless" investment, i.e., deposits in Kentucky commercial banks or savings and loan associations that are fully federally insured or deposits collateralized by U.S. Treasury securities with a current market value of at least one hundred percent (100%), or in direct obligations of U.S. Treasury securities.

Investments shall be diversified according to maturity in order to meet projected cash flow needs.

Collateral pledged to secure uninsured deposits shall be held at a federal reserve bank with the receipt providing absolute control by the agency.

(2) Retirement funds, endowment funds, long-term capital reserve funds and any other special funds may be held and invested by a local bank trust department under investment objectives and diversification in accordance with the individual nature of the funds and pursuant to the "prudent man" investment rule as well as general trust law.

(3) All investments shall be reviewed monthly by a finance or investment committee of the agency.

(4) Local brokerage firms may hold and invest funds provided that investments are located within Kentucky and are full insured.

D. Audit - - All investments shall be audited at least annually by independent certified public accountant who shall express an opinion as to whether or not investments during the year audited have conformed with state and local law and regulation and with the approved investment policies.

14. Notice – Any written notice required by the Agreement shall be delivered by certified mail, return receipt requested, to the following:

For Organization:

Girl Scouts of Kentucky's Wilderness Road
2277 Executive Drive
Lexington, KY 40505
Attn: Susan Douglas, CEO

For Government:

Lexington-Fayette Urban County Gov.
200 East Main Street
Lexington, Kentucky 40507

Attn: Kacy Allen-Bryant, Commissioner
Department of Social Services

IN WITNESS WHEREOF, the parties have executed this Agreement at Lexington, Kentucky, the day and year first above written.

LEXINGTON-FAYETTE URBAN
COUNTY GOVERNMENT

GIRL SCOUTS OF KENTUCKY'S
WILDERNESS ROAD

BY: Linda Gorton
Linda Gorton, Mayor

BY: Susan Douglas
Title: CEO

ATTEST:

Mackenzie Gommert
Clerk of the Urban
County Council



Lexington-Fayette Urban County Government

Request for Proposal

The Lexington-Fayette Urban County Government hereby requests proposals for **RFP #10-2021 Childhood & Youth Development – Extended Social Resources (ESR) Grant Program** to be provided in accordance with terms, conditions and specifications established herein.

Proposals will be received **online only** at <https://lexingtonky.ionwave.net> until **2:00 PM**, prevailing local time, on **May 14, 2021**.

Proposals received after the date and time set for opening proposals will not be considered for award of a contract/grant. It is the sole responsibility of the Proposer to assure that his/her proposal is submitted online before the date and time set for opening proposals.

Additional copies of this Request For Proposals are available from the Division of Central Purchasing, Room 338 Government Center, 200 East Main Street, Lexington, KY 40507, (859)-258-3320, at no charge.

Proposals, once submitted, may not be withdrawn for a period of sixty (60) calendar days.

The Lexington-Fayette Urban County Government reserves the right to reject any or all proposals, and to waive technicalities and informalities when such waiver is determined by the Lexington-Fayette Urban County Government to be in its best interest.

Electronic signature online at <https://lexingtonky.ionwave.net> constitutes acceptance by the Proposer of terms, conditions and requirements set forth herein.

Pre-Proposal Meeting will be held on **April 30th, 2021 at 10:00AM EST** via Zoom (see section 3.1 in Scope of Work document for meeting link).

Minor exceptions may not eliminate the proposal. Any exceptions to the specifications established herein shall be listed in detail on a separate sheet and attached hereto. The Lexington-Fayette Urban County Government shall determine whether any exception is minor.

Please do not contact any LFUCG staff member or any other person involved in the selection process other than the designated contact person(s) regarding the project contemplated under this RFP while this RFP is open and a selection has not been finalized. Any attempt to do so may result in disqualification of the firm's submittal for consideration.

Laws and Regulations

All applicable state laws, municipal ordinances and regulations of all authorities having jurisdiction over the project shall apply to the contract, and shall be deemed to be incorporated herein by reference.

Equal Employment Opportunity

The Entity (regardless of whether construction contractor, non-construction contractor or supplier) agrees to provide equal opportunity in employment for all qualified persons, to prohibit discrimination in employment because of race, color, creed, national origin, sex or age, and to promote equal employment through a positive, continuing program from itself and each of its subcontracting agents. This program of equal employment opportunity shall apply to every aspect of its employment policies and practices.

Kentucky Equal Employment Opportunity Act

The Kentucky Equal Employment Opportunity Act of 1978 (KRS 45.560-45.640) requires that any "county, city, town, school district, water district, hospital district, or other political subdivision of the state shall include in directly or indirectly publicly funded contracts for supplies, materials, services, or equipment hereinafter entered into the following provisions:

"During the performance of this contract, the contractor agrees as follows:

- (1) The contractor will not discriminate against any employee or applicant for employment because of race, color, religion, sex, age, or national origin;
- (2) The contractor will state in all solicitations or advertisements for employees placed by or on behalf of the contractors that all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, age, or national origin;

(3) The contractor will post notices in conspicuous places, available to employees and applicants for employment, setting forth the provision of the nondiscrimination clauses required by this section; and

(4) The contractor will send a notice to each labor union or representative of workers with which he has a collective bargaining agreement or other contract or understanding advising the labor union or workers' representative of the contractor's commitments under the nondiscrimination clauses."

The Act further provides:

"KRS 45.610. Hiring minorities -- Information required

(1) For the length of the contract, each contractor shall hire minorities from other sources within the drawing area, should the union with which he has collective bargaining agreements be unwilling to supply sufficient minorities to satisfy the agreed upon goals and timetables.

(2) Each contractor shall, for the length of the contract, furnish such information as required by KRS 45.560 to KRS 45.640 and by such rules, regulations and orders issued pursuant thereto and will permit access to all books and records pertaining to his employment practices and work sites by the contracting agency and the department for purposes of investigation to ascertain compliance with KRS 45.560 to 45.640 and such rules, regulations and orders issued pursuant thereto.

KRS 45.620. Action against contractor -- Hiring of minority contractor or subcontractor

(1) If any contractor is found by the department to have engaged in an unlawful practice under this chapter during the course of performing under a contract or subcontract covered under KRS 45.560 to 45.640, the department shall so certify to the contracting agency and such certification shall be binding upon the contracting agency unless it is reversed in the course of judicial review.

(2) If the contractor is found to have committed an unlawful practice under KRS 45.560 to 45.640, the contracting agency may cancel or terminate the contract, conditioned upon a program for future compliance approved by the contracting agency and the department. The contracting agency may declare such a contractor ineligible to bid on further contracts with that agency until such time as the

contractor complies in full with the requirements of KRS 45.560 to 45.640.

(3) The equal employment provisions of KRS 45.560 to 45.640 may be met in part by a contractor by subcontracting to a minority contractor or subcontractor. For the provisions of KRS 45.560 to 45.640, a minority contractor or subcontractor shall mean a business that is owned and controlled by one or more persons disadvantaged by racial or ethnic circumstances.

KRS 45.630 Termination of existing employee not required, when

Any provision of KRS 45.560 to 45.640 notwithstanding, no contractor shall be required to terminate an existing employee upon proof that employee was employed prior to the date of the contract.

KRS 45.640 Minimum skills

Nothing in KRS 45.560 to 45.640 shall require a contractor to hire anyone who fails to demonstrate the minimum skills required to perform a particular job."

It is recommended that all of the provisions above quoted be included as special conditions in each contract. In the case of a contract exceeding \$250,000, the contractor is required to furnish evidence that his workforce in Kentucky is representative of the available workforce in the area from which he draws employees, or to supply an Affirmative Action plan which will achieve such representation during the life of the contract.

LFUCG Non-Appropriation Clause

Contractor acknowledges that the LFUCG is a governmental entity, and the contract validity is based upon the availability of public funding under the authority of its statutory mandate.

In the event that public funds are unavailable and not appropriated for the performance of the LFUCG's obligations under this contract, then this contract shall automatically expire without penalty to the LFUCG thirty (30) days after written notice to Contractor of the unavailability and non-appropriation of public funds. It is expressly agreed that the LFUCG shall not activate this non-appropriation provision for its convenience or to circumvent the requirements of this contract, but only as an emergency fiscal measure during a substantial fiscal crisis, which affects generally its governmental operations.

In the event of a change in the LFUCG's statutory authority, mandate and mandated functions, by state and federal legislative or regulatory action, which adversely affects the LFUCG's authority to continue its obligations under this contract, then this contract shall automatically terminate without penalty to the LFUCG upon written notice to Contractor of such limitation or change in the LFUCG's legal authority.

AFFIDAVIT

Comes the Affiant, Susan Douglas, CEO, and after being first duly sworn, states under penalty of perjury as follows:

1. His/her name is Tammy Durham and he/she is the individual submitting the proposal or is the authorized representative of Girl Scouts of Kentucky's Wilderness Road, the entity submitting the proposal (hereinafter referred to as "Proposer").
2. Proposer will pay all taxes and fees, which are owed to the Lexington-Fayette Urban County Government at the time the proposal is submitted, prior to award of the contract and will maintain a "current" status in regard to those taxes and fees during the life of the contract.
3. Proposer will obtain a Lexington-Fayette Urban County Government business license, if applicable, prior to award of the contract.
4. Proposer has authorized the Division of Central Purchasing to verify the above-mentioned information with the Division of Revenue and to disclose to the Urban County Council that taxes and/or fees are delinquent or that a business license has not been obtained.
5. Proposer has not knowingly violated any provision of the campaign finance laws of the Commonwealth of Kentucky within the past five (5) years and the award of a contract to the Proposer will not violate any provision of the campaign finance laws of the Commonwealth.
6. Proposer has not knowingly violated any provision of Chapter 25 of the Lexington-Fayette Urban County Government Code of Ordinances, known as "Ethics Act."

Continued on next page

7. Proposer acknowledges that "knowingly" for purposes of this Affidavit means, with respect to conduct or to circumstances described by a statute or ordinance defining

an offense, that a person is aware or should have been aware that his conduct is of that nature or that the circumstance exists.

Further, Affiant sayeth naught.

STATE OF Kentucky _____

COUNTY OF Fayette _____

The foregoing instrument was subscribed, sworn to and acknowledged before me by Susan Douglas on this the 20 day of July, 2021.

My Commission expires: 4.9.2025 _____


NOTARY PUBLIC, STATE AT LARGE

EQUAL OPPORTUNITY AGREEMENT

The Law

- Title VII of the Civil Rights Act of 1964 (amended 1972) states that it is unlawful for an employer to discriminate in employment because of race, color, religion, sex, age (40-70 years) or national origin.
- Executive Order No. 11246 on Nondiscrimination under Federal contract prohibits employment discrimination by contractor and sub-contractor doing business with the Federal Government or recipients of Federal funds. This order was later amended by Executive Order No. 11375 to prohibit discrimination on the basis of sex.
- Section 503 of the Rehabilitation Act of 1973 states:
 - The Contractor will not discriminate against any employee or applicant for employment because of physical or mental disability.*
- Section 2012 of the Vietnam Era Veterans Readjustment Act of 1973 requires Affirmative Action on behalf of disabled veterans and veterans of the Vietnam Era by contractors having Federal contracts.
- Section 206(A) of Executive Order 12086, Consolidation of Contract Compliance Functions for Equal Employment Opportunity, states:


The Secretary of Labor may investigate the employment practices of any Government contractor or sub-contractor to determine whether or not the contractual provisions specified in Section 202 of this order have been violated.

The Lexington-Fayette Urban County Government practices Equal Opportunity in recruiting, hiring and promoting. It is the Government's intent to affirmatively provide employment opportunities for those individuals who have previously not been allowed to enter into the mainstream of society. Because of its importance to the local Government, this policy carries the full endorsement of the Mayor, Commissioners, Directors and all supervisory personnel. In following this commitment to Equal Employment Opportunity and because the Government is the benefactor of the Federal funds, it is both against the Urban County Government policy and illegal for the Government to let contracts to companies which knowingly or unknowingly practice discrimination in their employment practices. Violation of the above mentioned ordinances may cause a contract to be canceled and the contractors may be declared ineligible for future consideration.

Please sign this statement in the appropriate space acknowledging that you have read and understand the provisions contained herein. Return this document as part of your application packet.

Bidders

We agree to comply with the Civil Rights Laws listed above that govern employment rights of minorities, women, Vietnam veterans, handicapped and aged persons.



 Signature

Girl Scouts of Kentucky's Wilderness Road

 Name of Business

WORKFORCE ANALYSIS FORM

Name of Organization: Girl Scouts of Kentucky's Wilderness Road

Categories	Total	White (Not Hispanic or Latino)		Hispanic or Latino		Black or African-American (Not Hispanic or Latino)		Native Hawaiian and Other Pacific Islander (Not Hispanic or Latino)		Asian (Not Hispanic or Latino)		American Indian or Alaskan Native (not Hispanic or Latino)		Two or more races (Not Hispanic or Latino)		Total	
		M	F	M	F	M	F	M	F	M	F	M	F	M	F	M	F
Administrators																	
Professionals		1	31				3										
Superintendents																	
Supervisors																	
Foremen																	
Technicians																	
Protective Service																	
Para-Professionals																	
Office/Clerical																	
Skilled Craft																	
Service/Maintenance																	
Total:																	

Prepared by: Susan Douglas, CEO
(Name and Title)

Date: 5 / 5 / 2021
Revised 2015-Dec-15

GENERAL PROVISIONS

1. Each Respondent shall comply with all Federal, State & Local regulations concerning this type of service or good.

The Respondent agrees to comply with all statutes, rules, and regulations governing safe and healthful working conditions, including the Occupational Health and Safety Act of 1970, 29 U.S.C. 650 *et. seq.*, as amended, and KRS Chapter 338. The Respondent also agrees to notify the LFUCG in writing immediately upon detection of any unsafe and/or unhealthful working conditions at the job site. The Respondent agrees to indemnify, defend and hold the LFUCG harmless from all penalties, fines or other expenses arising out of the alleged violation of said laws.

2. Failure to submit ALL forms and information required in this RFP may be grounds for disqualification.
3. Addenda: All addenda, if any, shall be considered in making the proposal, and such addenda shall be made a part of this RFP. Before submitting a proposal, it is incumbent upon each proposer to be informed as to whether any addenda have been issued, and the failure to cover in the bid any such addenda may result in disqualification of that proposal.
4. Proposal Reservations: LFUCG reserves the right to reject any or all proposals, to award in whole or part, and to waive minor immaterial defects in proposals. LFUCG may consider any alternative proposal that meets its basic needs.
5. Liability: LFUCG is not responsible for any cost incurred by a Respondent in the preparation of proposals.
6. Changes/Alterations: Respondent may change or withdraw a proposal at any time prior to the opening; however, no oral modifications will be allowed. Only letters, or other formal written requests for modifications or corrections of a previously submitted proposal which is addressed in the same manner as the proposal, and received by LFUCG prior to the scheduled closing time for receipt of proposals, will be accepted. The proposal, when opened, will then be corrected in accordance with such written request(s), provided that the written request is contained in a sealed envelope which is plainly marked "modifications of proposal".
7. Clarification of Submittal: LFUCG reserves the right to obtain clarification of any point in a bid or to obtain additional information from a Respondent.
8. Bribery Clause: By his/her signature on the bid, Respondent certifies that no employee of his/hers, any affiliate or Subcontractor, has bribed or attempted to bribe an officer or employee of the LFUCG.

9. **Additional Information:** While not necessary, the Respondent may include any product brochures, software documentation, sample reports, or other documentation that may assist LFUCG in better understanding and evaluating the Respondent's response. Additional documentation shall not serve as a substitute for other documentation which is required by this RFP to be submitted with the proposal,
10. **Ambiguity, Conflict or other Errors in RFP:** If a Respondent discovers any ambiguity, conflict, discrepancy, omission or other error in the RFP, it shall immediately notify LFUCG of such error in writing and request modification or clarification of the document if allowable by the LFUCG.
11. **Agreement to RFP Terms:** In submitting this proposal, the Respondent agrees that it has carefully examined the specifications and all provisions relating to the work to be done attached hereto and made part of this proposal. By acceptance of a Contract/Grant under this RFP, proposer states that it understands the meaning, intent and requirements of the RFP and agrees to the same. The successful Respondent shall warrant that it is familiar with and understands all provisions herein and shall warrant that it can comply with them. No additional compensation to Respondent shall be authorized for services or expenses reasonably covered under these provisions that the proposer omits from its Proposal.
12. **Cancellation:** If the services to be performed hereunder by the Respondent are not performed in an acceptable manner to the LFUCG, the LFUCG may cancel this contract for cause by providing written notice to the proposer, giving at least thirty (30) days notice of the proposed cancellation and the reasons for same. During that time period, the proposer may seek to bring the performance of services hereunder to a level that is acceptable to the LFUCG, and the LFUCG may rescind the cancellation if such action is in its best interest.

A. Termination for Cause

- (1) LFUCG may terminate a contract because of the contractor's failure to perform its contractual duties
- (2) If a contractor is determined to be in default, LFUCG shall notify the contractor of the determination in writing, and may include a specified date by which the contractor shall cure the identified deficiencies. LFUCG may proceed with termination if the contractor fails to cure the deficiencies within the specified time.
- (3) A default in performance by a contractor for which a contract may be terminated shall include, but shall not necessarily be

limited to:

- (a) Failure to perform the contract according to its terms, conditions and specifications;
- (b) Failure to make delivery within the time specified or according to a delivery schedule fixed by the contract;
- (c) Late payment or nonpayment of bills for labor, materials, supplies, or equipment furnished in connection with a contract for construction services as evidenced by mechanics' liens filed pursuant to the provisions of KRS Chapter 376, or letters of indebtedness received from creditors by the purchasing agency;
- (d) Failure to diligently advance the work under a contract for construction services;
- (e) The filing of a bankruptcy petition by or against the contractor; or
- (f) Actions that endanger the health, safety or welfare of the LFUCG or its citizens.

B. At Will Termination

Notwithstanding the above provisions, the LFUCG may terminate this contract at will in accordance with the law upon providing thirty (30) days written notice of that intent, Payment for services or goods received prior to termination shall be made by the LFUCG provided these goods or services were provided in a manner acceptable to the LFUCG. Payment for those goods and services shall not be unreasonably withheld.

- 13. **Assignment of Contract:** The contractor shall not assign or subcontract any portion of the Contract without the express written consent of LFUCG. Any purported assignment or subcontract in violation hereof shall be void. It is expressly acknowledged that LFUCG shall never be required or obligated to consent to any request for assignment or subcontract; and further that such refusal to consent can be for any or no reason, fully within the sole discretion of LFUCG.
- 14. **No Waiver:** No failure or delay by LFUCG in exercising any right, remedy, power or privilege hereunder, nor any single or partial exercise thereof, nor the exercise of any other right, remedy, power or privilege shall operate as a waiver hereof or thereof. No failure or delay by LFUCG in exercising any right, remedy, power or privilege under or in respect of this Contract shall affect the rights, remedies, powers or privileges of LFUCG hereunder or shall operate as a waiver thereof.
- 15. **Authority to do Business:** The Respondent must be a duly organized and authorized to do business under the laws of Kentucky. Respondent must be in good standing and have full legal capacity to provide the services

specified under this Contract. The Respondent must have all necessary right and lawful authority to enter into this Contract for the full term hereof and that proper corporate or other action has been duly taken authorizing the Respondent to enter into this Contract. The Respondent will provide LFUCG with a copy of a corporate resolution authorizing this action and a letter from an attorney confirming that the proposer is authorized to do business in the State of Kentucky if requested. All proposals must be signed by a duly authorized officer, agent or employee of the Respondent.

16. **Governing Law:** This Contract shall be governed by and construed in accordance with the laws of the Commonwealth of Kentucky. In the event of any proceedings regarding this Contract, the Parties agree that the venue shall be the Fayette County Circuit Court or the U.S. District Court for the Eastern District of Kentucky, Lexington Division. All parties expressly consent to personal jurisdiction and venue in such Court for the limited and sole purpose of proceedings relating to this Contract or any rights or obligations arising thereunder. Service of process may be accomplished by following the procedures prescribed by law.
17. **Ability to Meet Obligations:** Respondent affirmatively states that there are no actions, suits or proceedings of any kind pending against Respondent or, to the knowledge of the Respondent, threatened against the Respondent before or by any court, governmental body or agency or other tribunal or authority which would, if adversely determined, have a materially adverse effect on the authority or ability of Respondent to perform its obligations under this Contract, or which question the legality, validity or enforceability hereof or thereof.
18. Contractor understands and agrees that its employees, agents, or subcontractors are not employees of LFUCG for any purpose whatsoever. Contractor is an independent contractor at all times during the performance of the services specified.
19. If any term or provision of this Contract shall be found to be illegal or unenforceable, the remainder of the contract shall remain in full force and such term or provision shall be deemed stricken.


Signature

5/5/2021
Date



PROPOSAL SUBMITTAL FORM

Agency Information

Agency Name: Girl Scouts of Kentucky's

Mailing Address: 2277 Executive Drive, Lexington KY 40505

Street Address: 2277 Executive Drive

Phone: (800) 475 - 2621.Opt.1

Is your Agency registered with the IRS as a 501(c)3 organization? Yes No
Note: Agencies must be registered with the IRS as a 501(c)3 organization to be eligible for ESR Program funding.

Does your agency have a Silver Seal of Transparency or higher profile on GuideStar.org? Yes No
Note: Agencies must have a Silver Seal of Transparency or higher profile with GuideStar.org to be eligible for ESR funding.

Website Address: www.gskentucky.org

Agency Representative (typically the Executive Director - Name, Title, Phone, Email):

Susan Douglas, CEO

Person Completing Application (Name, Title, Phone, Email):

Tammy Durham, Director of Grants and Community Partnerships tdurham@gswrc.org

Program Information

Name of program for which funds are being requested: Girl Scout School-Based Alternative Delivery

Total Funding Amount Requested: \$ 12,500

RFP #11-2021 PROPOSAL SUBMITTAL FORM

- **Save this PDF formatted Proposal Submittal Form to your hard drive before beginning to enter responses in it to ensure your responses are saved to the form.**
- **LIMIT RESPONSES IN TEXT BOXES TO 250 WORDS**
- **REMINDER: All proposals must be written in a clear and concise manner, as there will be no follow-up or clarifications to proposer's submittal form once the evaluation process begins.**

5.1 Program Proposal & Design

5.1.1 Needs Statement—Purpose of the Program Proposal / Problem Statement

15 Points

Using local data, provide a description of the problem in Fayette County. Identify the specific population your program is targeting (i.e. age, geographical region, economic status, etc.) and explain why. Discuss whether this population is under-served or at-risk. Describe your understanding of the local system of services addressing this problem, obstacles and/or opportunities your clients face, and how your agency fits within this system of services.

Parents and educators are concerned about the impact that school closures, upended routines, and isolation due to COVID-19 has had on children and youth during their critical formative years. Experts estimate the average student has already lost half a year of learning in reading, and over a full year in math since the start of the pandemic. Kentucky received \$928 million in federal funds to fight pandemic learning loss.

Academic skill-building is only one part of educating youth. Developing social and emotional competencies or “soft skills” is an essential part of youth development. There is a return of \$11 for every \$1 spend on SEL programming.

The Girl Scout Leadership Experience engages K-12 girls in out-of-school learning experiences around four pillars - STEM, Entrepreneurship, Life Skills and Outdoors - to mitigate learning loss due to COVID-19 and help girls develop essential social and emotional competencies that will prepare them for success in school, careers and communities. There are numerous flexible ways that girls may participate in Girl Scouting, including troops, series, events, camp, and our new Girl Scouts at Home virtual programming.

The GSLE program model incorporates three key processes – all-girl, girl led and learning by doing – in planning age-appropriate, progressive learning experiences for six Girl Scout grade levels. Girl Scouts’ K-12 curriculum aligns with national and state educational learning standards that support girls’ academic learning. Girl Scouting helps girls develop 5 outcomes: 1) Sense of Self, 2) Positive Values, 3) Challenge Seeking; 4) Healthy Relationships, and Community Problem Solving.

5.1.2 Service Delivery Model

15 Points

What steps will you take or what activities will you provide to assist clients in achieving these goals? Describe each “unit of service” you will provide for clients and how often and how long this service will be provided (e.g. a one-time three-hour training; a weekly one-hour support group for 12 weeks; one 30-minute health exam twice a year; 1-3 hour advocacy services as needed; etc.) How will these services address the problem as identified in the Needs Statement above? Be specific.

Girl Scouts School-Based Alternative Program Delivery is a specific strategy to reach out and provide Girl Scout personal and leadership development programs to low-income and minority girls. We target schools with a high percentage of free and reduced lunch, low parental involvement and limited extracurricular activities who could most benefit from Girl Scout experiences and opportunities. Girls receive a full scholarship to become a Girl Scout and participate in an enrichment program designed to meet their specific needs and interests.

Professional staff and trained volunteers will engage 75 K-5 girls in fun and exciting activities and learning experiences designed to mitigate learning loss and develop critical social and emotional competencies at three schools in targeted census tracts. Girl Scouts offers the ideal setting to develop “soft skills” through our safe, supportive all-girl learning environment that focuses on girl-led and learning-by-doing activities.

Key Activities

- 1) Girls will attend two afterschool enrichment series (fall/spring) focusing on STEM, Financial Literacy, and Life Skills. Each series consists of six one-hour sessions.
- 2) Girls will complete hands-on activities to earn 3 skill-building badges.
- 3) Girls will have the opportunity to participate in the Girl Scout Cookie Program.
- 4) Girls will attend an outdoor adventure day at Girl Scout camp.
- 5) Girls will meet and talk with 2-3 female role models/mentors.
- 6) Girls will participate in a community service project.

5.1.3 Client Eligibility and Requirements

5 Points

What eligibility requirements must clients meet to qualify for services? What are the expectations of clients while receiving services? (e.g. client must pay \$30 fee for each class; client must remain sober; client is responsible for chores; nothing other than participation in services; etc.)

Girls living in poverty and low-income families face considerable challenges that affect their health, happiness, and achievement. Low-SES girls have less access to extracurricular activities that promote positive development. They also have lower education outcomes, including higher dropout rates, over time. Girl Scouts can bridge the gap for low-SES girls.

The School-Based Alternative Program Delivery project will serve 75 K-5 girls at 3 or more elementary schools located in the most underserved communities in Fayette County. We are targeting schools that are located in zones within or that are physically located in or on the edge of United Way Collective Impact targeted census tracts: Cardinal Valley (40504), James Lane Allen (40504), Northern (40505), and Coventry Oak (40511). The targeted schools have a free and reduced lunch rate of 66.9% - 78.9%, and they have a minority population of 68.8% to 85%.

Each girl's family must pay a \$25 national membership fee for a girl to become a member of Girl Scouts of the USA. Girl Scouts of Kentucky's Wildemess Road does not keep any of the \$25, which is used for activity insurance and program development. Girls will receive a full scholarship to become a Girl Scout and participate in the School-Based Alternative Delivery Program.

5.1.4 Evidence-Based/Best Practice

10 Points

Describe the evidence-based or promising practice model on which this service approach is based. Provide particular sources that indicate what you are doing is best-practice.

The Girl Scout Research Institute delivers customer-centric, data-driven insights across the Girl Scout Movement and beyond. The Girl Scout Research Institute measures the impact of Girl Scout programming and leads national conversations about girls and their development via groundbreaking original studies. In 2020, nearly 27,000 girls from 109 councils participated in a Girl Scout Voices Count online survey. The Girl Scout Research Institute shares both the National Data Report and local council data with Girl Scout councils through webinars, reports and Qualtrics. Girls who have "High" scores exhibit the skills or attributes that make up the outcome (their mean scores are equal to or greater than 4.0 on a 5-point scale).

- GSKWR High Scores:
- Sense of Self: 77%
- Positive Values 78%
- Challenge Seeking 43%
- Healthy Relationships – 59%
- Community Problem Solving 47%

The Girl Scout Alum Difference: A Lifetime of Courage, Confidence, and Character (2021) showed that participating in Girl Scouts is a powerful factor for developing courage, confidence, and character, which in turn build a foundation for success in education and careers, enable a lifetime of leadership, and provide high levels of life satisfaction. Alums assert that Girl Scouts set them on a path for achievement, connected them to something bigger than themselves, and helped them develop their passions and interests.

5.2 Program Measures & Evaluation

5.2.1 Service Efficacy & Desired Outcomes

10 Points

What do you hope to help your clients achieve? What are some examples of goals you will set with clients? What is your service philosophy in terms of helping your clients achieve these goals? Describe how you define "successful" completion of services. (e.g. service is complete if: client remains for entire three-hour training; client continues services until judge orders otherwise; etc.) What percentage of clients meet that criteria for success?

Outcome 1 - Girls will demonstrate improved STEM skills.

Indicator - 80% or 60 of 75 girls will complete activities to earn STEM skill-building badges.

Girls complete 5 hands-on activities based on their grade level to earn a badge. Staff track completion of badge activities.

Outcome 2 - Girls will gain financial literacy skills.

Indicator - 80% or 60 of 75 girls will complete activities to earn Financial Literacy badges.

Girl Scout financial literacy badges help girls develop skills and practical knowledge around budgeting, marketing, smart buying decisions, financial planning and philanthropy. Girls will have the opportunity to participate in The Girl Scout Cookie Program. The Girl Scout Cookie Program is the largest girl-run business in the world that helps girls develop and practice 5 entrepreneurship skills: money management, goal setting, decision-making, people skills and business ethnics. In addition to learning important skills, girls earn individual recognitions and money to support group activities and service projects.

Outcome 3 - Girls will develop social emotional competencies.

Indicator - 60% or 45 of 75 girls will report improvement on 3 Girl Scout national outcomes - Sense of Self, Positive Values and Healthy Relationships measured by a pre- and post-survey.

Sense of Self: Girls have confidence in themselves and their abilities and form positive identities.

Positive Values: Girls act ethically, honestly and responsibly, and show concern for others.

Healthy Relationships: Girls develop and maintain healthy relationships by communicating their feelings.

5.2.2 Client Empowerment & Community Impact

10 Points

Describe what meaningful difference these services make in the lives of people served. What value is added to the community? Provide examples. (e.g. client demonstrates change in attitude; client has behavior change; etc.)

As time goes by, learning loss and the need for girls to develop social and emotional competencies is becoming more apparent. Girl Scouts is ready to support families as soon as they are willing to engage. Girl Scouts offers a shelter in the storm—a place where girls can find community, solidarity, leadership opportunities, and fun, despite the challenges of this past year. Girl Scouts helps girls overcome setbacks and enables them to move forward with grit and resilience. By combining our all-girl learning environment, our unique national program model and curriculum, our unparalleled delivery infrastructure, and our proven expertise in working with volunteer community partners, we are able to offer powerful out-of-school learning and leadership experiences to girls.

Female Leadership Workforce Pipeline

Girl Scouts fuels the female leadership workforce pipeline. Most of the female astronauts, 80% of female tech leaders, 75% of current senators and 50% of female business owners are Girl Scout alums.

GSKWR is a leader in Kentucky in improving STEM outcomes for girls. We have provided the Girl Scout STEM program to almost 1,300 K-12 girls in central Kentucky over the last three years. The Girl Scout STEM program is effective in improving girls' STEM skills and increasing their awareness and interest in STEM careers.

93% of girls demonstrated increased STEM skills/knowledge.

74% of girls learned that many jobs require STEM skills/knowledge.

67% of girls reported increased interest in a STEM job.

5.2.3 Data Assessment & Quality Improvement

10 Points

While it doesn't have to be complicated, evaluation is more than saying "we provided this many 'units of service.'" How will you know if your services have been effective? How does this relate to the desired outcomes for your clients? How will the information gathered be used to improve your services in the future? Be specific (for example, data collection may be through focus groups, pre-and post-tests, client satisfaction surveys, etc.), and also **be specific regarding sampling size and frequency of evaluation.**

Girls will complete a written pre- and post-survey to measure increased learning in STEM and financial literacy and improvement social emotional competencies as a result of their participation in the Girl Scout STEM Program. Staff enter survey results into a web-based program. The Grants Administrator analyzes the survey data and reports the findings to the outcomes team for review. The outcomes team recommends changes to strengthen the program. Girl Scouts shares outcome results with community partners and investors.

GSKWRC uses several web-based platforms to measure outputs and outcomes.

VS 2.0 is our customer engagement platform. Parents complete an online registration form for their daughters to join Girl Scouts. They will be able to also register for events online. Adults can register to volunteer.

gsLearn in our online training platform. Volunteers are able to access 35 training courses using an internet-connected device. We can track the number of volunteers who complete training as well as the specific courses.

Looker is our data reporting system. We use Looker to pull membership reports, historical data, and demographic information.

We use RMS (retail management system) to track the number of badges/awards girls earn.

Smart Cookies is our digital cookie website. We can pull reports on cookie sales goals, #girls selling, #of boxes sold, troop profit and cookie recognitions.

The Girl Scout Research Institute conducts an annual online customer service survey with girls, parents and volunteers to deliver customer-centric, data driven insights across the Girl Scout movement and beyond.

5.3 Capacity & Sustainability

5.3.1 Staff Qualifications & Experience

5 Points

Provide information on the key/primary individuals that will be involved in the provision of services and demonstrate that they have the capacity to address the stated need. List each position by title and name of employee, if available. Describe the anticipated roles and responsibilities for each person as it relates to this project. Describe the experience, expertise, and capacity of each individual to address the proposed activities.

Director of Grants and Community Partnerships, Tammy Durham, directs community partnerships, including United Way, corporations, foundations, outreach initiatives and advocacy to support Girl Scout programs in STEM, financial literacy, life skills and outdoor. Tammy is responsible for securing major gifts through grants and sponsorships. She researches and writes grants and prepares reports to funders. She also oversees outcomes measurement. Tammy holds a B.A. in journalism from UK.

Membership and Program Manager, Sarah Lewis, plans and coordinates Girl Scout leadership programming, which includes planning skill-building badge workshops, events, and virtual programs, and is the Project Manager for School-Based Alternative Delivery Programs in Fayette and surrounding counties. Sarah works with school partners and the membership team to ensure that grant goals are met. Sarah joined Girl Scouts in 2016 after graduating from UK with a bachelor's degree in Family Sciences and Communications.

Membership Manager, Shannon Alexander, supervises the Bluegrass Cluster membership team, which is responsible for recruiting girls and volunteers. The membership team and trained volunteers will deliver School-Based Alternative Delivery Programs.

Volunteer Support Manager, Tara Hamilton, oversees volunteer training and development, volunteer data, and leads volunteers through their first year of orientation. Tara directly oversees our Volunteer Toolkit, gsLearn, and Looker programs. Tara has a BA from MSU and is pursuing her masters degree at the University of the Cumberland.

5.3.2 Partnership & Resource Leverage

5 Points

How do your programs and services support our community's comprehensive response to the identified priority area of Childhood and Youth Development? Does your organization have any formal agreements or informal working relationship with other local service programs?

What role does your governing board members, volunteers, and / or donors play in facilitating viable service delivery and program administration? Does your program have any major civic benefactors or corporate sponsors? Describe other secured funding sources and committed operational resources your organization has allocated for the proposed program.

GSKWR has developed a strong network of community partnerships across our 67-county service area, including Family Resource Centers, colleges/universities, libraries, churches, businesses, and other youth organizations. Through our partnerships, sponsorships and initiatives, Girl Scouting reaches underserved girls, provides access to materials and mentors and offers content expertise and career exposure.

WellCare of Kentucky promotes Girl Scouting and pays the \$25 national membership fee and basic uniform cost for girls enrolled in their Medicaid program.

GSKWR is a Partners for Youth - Cardinal Valley Community Partner, and we have a Memorandum of Understanding with Headstart. We are currently participating in an NTI Collaboration of Fayette County Public Schools and afterschool providers hosted by the Kentucky Nonprofit Network. We are providing summer learning opportunities for the FCPS Summer Ignite program.

STEM partners provide STEM expertise, volunteers and funding across our service area to ensure a high-quality program, including Toyota, Kentucky American Water, Dow Chemical Women's Innovation Network, and the Living Arts and Science Center.

We partner with Junior Achievement to offer financial literacy/entrepreneurship programs at JA Biztown.

5.3.3 Outreach & Inclusion Strategy

15 Points

Demonstrate how the program will ensure services are available and accessible by all potential participants, especially related to language barriers for persons with limited English proficiency; persons with physical or other disabilities; and persons impacted by poverty and economic distress.

Has your organization enacted any policies (or employs any standard operating procedures) to ensure equitable service opportunity and / or benefit program to a diverse cross-section of the greater community? How does your proposal support or enhance the recommendations made by the Mayor's Commission on Racial Justice & Equality?

Girl Scout School-Based Alternative Delivery Programs are a specific strategy to reach out to girls impacted by poverty and economic distress in the most underserved communities in Fayette County. Girls receive a full scholarship to become a Girl Scout and participate in high quality out-of-school learning experiences throughout the school year and summer

GSKWR is part of an NTI Collaboration with Fayette County Public Schools and other afterschool providers hosted by the Kentucky Nonprofit Network. We are providing summer learning activities at the Rise STEM Academy for Girls as part of the Summer Ignite Program. We are creating a new partnership with the YMCA Black Achievers program. We extended a special invitation to girls in Black Achievers to attend a virtual Becoming Me event with Michelle Obama in May.

We have identified a diverse group of female engineers at Toyota to serve as role models/mentors for Girl Scout STEM programs. We are developing a new partnership with Yohana Rejes and the LatinX group to provide programs to Hispanic/Latina girls.

Equity is one of our key priorities. We strive to ensure equity is intertwined throughout all aspects of Girl Scouts of Kentucky's Wilderness Road. Equity focus should be on girls and women, where all voices are heard and valued through board leadership, staff, volunteer development and community partnerships. Over the last year, GSKWR staff and volunteers completed Implicit Bias training and participated in book clubs that are launching meaningful and impactful conversations with Girl Scout staff and volunteers.

6.0 Program Budget Summary Form Instructions

Proposal Submittal shall be considered incomplete and shall be rejected without completed Budget Summary Form. (Including total amount of ESR grant request.)

For organizations requesting funding for more than one program in this RFP, combine into a single Program Budget narrative for the proposal.

Please note that the Program Budget will be part of the grantee agreement with LFUCG and regular tracking and expenditure reporting will be required.

To ensure readability and uniformity, please use the Program Budget form included. Provide brief line-item detail as specified in each section below and verify all calculations.

This section provides a summary of the total proposed Program Budget for FY 2022. It requests the allocation of all projected funding amounts (City and non-City sources) for anticipated FY 2022 program expenditures.

Total Program Budget

Column A should reflect projected expenditures for the entire program (not just the proposed LFUCG ESR grant funding request portion). When the chart is completed this column should equal ESR Grant Funding Request plus other/non-ESR program funding. (A=B+C)

ESR Grant Funding Request

Column B is the grant amount being requested from this RFP to support this program's services to eligible Fayette County Participants.

Non-LFUCG Program Funding

Column C is the non-LFUCG ESR funding that is allocated to the Total Program Budget (A-B = C).

This form is for the budget for the PROGRAM applying for ESR funds, not the total agency budget.

For each category identify the amount requested and the amount to be leveraged through other programs or organizations (if applicable).

Staff Salaries – Identify the number of Full-time position salaries allocated to the program, and part-time positions allocated to the program, and the amounts of each allocated to Columns A, B, & C.

Consultant Services – In the "List Details" box, **briefly** describe any expenses associated with providing expanded supportive services or other services for which the organization intends to contract with another entity. Any of these expenses to be provided by the proposing organization should be included in other line items.

Space/Facilities – In the "List Details" box, **briefly** list the basis of the allocation of rental costs, utilities, janitorial costs, and any other facility costs for the Program. Identify any office or program space in an LFUCG owned building, and any other costs (rent, monthly utilities, etc.) reimbursed to LFUCG.

Scholarships/Stipends – In the "List Details" box, **briefly** list the type of scholarships or stipends, and include the number of people or organizations to receive funds.

Operating Expenses – In the "List Details" box, **briefly** list the costs associated with expenses, supplies, utilities, and any other expense associated directly with the operation of the project.

Other – In the "List Details" box, **briefly** list any other costs for the Program not covered above.

PROGRAM BUDGET SUMMARY

Agency Name **Girl Scouts of Kentucky's**

Program Name _____

FY 2022 (July 1, 2021 - June 30, 2022) Total Program Budget

		Column A Total Program Budget [= B+C]	Column B ESR Grant Funding Request	Column C Non-ESR Program Funding [A-B]
1. Staff Salaries for Program	# of Employees:			
Full-Time (FTE)	1	18,375	8,435	9,940
Part-Time		0		
Total Salaries		18,375	8,435	9,940
3. Consultant Services	\$	0		
<i>list details</i>				
4. Space/Facilities	\$	500	225	275
<i>list details</i>	Camp Rental for Outdoor Adventure Day			
5. Operating Expenses	\$	1,875	1,875	0
<i>list details</i>	Mileage - \$500 Van Rental (transport girls to camp) - \$1375			
6. Scholarships / Stipends	\$	1,875	0	1,875
<i>list details - numbers & amounts</i>	\$25 national membership registration fee (\$25 x 75 girls)			
7. Other	\$	4,875	1,965	2,910
<i>list details</i>	Basic Girl Scout Uniform - \$25 x 75 girls Girl Scout Badges/Awards - \$20 x 75 girls Food/Supplies - \$20 x 75 girls			
8. TOTAL FY22 PROGRAM BUDGET	\$	27,500	12,500	15,000
Cost per Program Participant:	\$	325		

I understand that this document in its entirety is incorporated into my grant Agreement with the Lexington-Fayette Urban County Government.

Authorized Representative (typed name): Susan Douglas

Title: CEO

Date: 5/6/21