



# LEXINGTON

**RFP-12-2026**

**Ellipsis Information Security LLC  
Supplier Response**

**Event Information**

Number: RFP-12-2026  
Title: Information Technology Consulting and/or Technical Services  
Type: Request For Proposal  
Issue Date: 3/20/2026  
Deadline: 4/20/2026 02:00 PM (ET)

**Contact Information**

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## Ellipsis Information Security LLC Information

Contact: Jeremy Druin  
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Taylorsville, KY 40071  
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Web Address: <https://www.ellipsisinfosec.com/>

ONLY ONLINE BIDS WILL BE ACCEPTED! By submitting your response, you certify that you are authorized to represent and bind your company and that you agree to all bid terms and conditions as stated in the attached bid/RFP/RFQ/Quote/Auction documents.

Jeremy Michael Druin

*Signature*

*Submitted at 4/1/2026 07:25:49 PM (ET)*

[jeremy@ellipsisinfosec.com](mailto:jeremy@ellipsisinfosec.com)

*Email*

## Response Attachments

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### **Ellipsis-Affidavit-RFP12-2026.pdf**

Affidavit (Notarized)

### **Ellipsis-Technical-Capabilities-RFP12-2026.pdf**

Technical Proposal (Attachment A - Technology Capabilities)

### **Ellipsis-Attachment-B-Cost-Proposal-RFP12-2026.pdf**

Cost Proposal (Attachment B)

### **Ellipsis-Attachment-A-Outreach-Form-RFP12-2026.pdf**

Attachment A - MWDBE Outreach Form

### **Ellipsis-Outreach-Plan-RFP12-2026.pdf**

MWDBE Outreach Plan

### **Ellipsis-MWDBE-Participation-Form-RFP12-2026.pdf**

MWDBE Participation Form

### **Ellipsis-Equal-Opportunity-Agreement-RFP12-2026.pdf**

Equal Opportunity Agreement

### **Ellipsis-Workforce-Analysis-RFP12-2026.pdf**

Workforce Analysis Form

### **Ellipsis-Company-Information-RFP12-2026.pdf**

Company Information

## **Ellipsis Information Security LLC**

**RFP #12-2026**

### **Company Information**

#### **Company Overview**

Ellipsis Information Security LLC is a cybersecurity consulting firm specializing in security architecture, assessment, penetration testing, and remediation strategy. The firm delivers principal-led services focused on identifying and validating real-world security risk and supporting effective remediation.

Ellipsis Information Security LLC is a Kentucky-based small business.

#### **Business Information**

**Company Name:** Ellipsis Information Security LLC

**Business Address:** 845 Early Wyne Dr., Taylorsville, Ky 40071

**Primary Contact:** Jeremy Druin

**Title:** Owner

**Email:** procurement@ellipsisinfosec.com

**Phone:** 502-902-1544

#### **Years in Business**

Ellipsis Information Security LLC has been in operation in Kentucky since 2014.

#### **Business Structure**

Ellipsis Information Security LLC is a single-member limited liability company providing specialized cybersecurity consulting services. All services are delivered directly by the principal.

#### **Business Partnerships**

Ellipsis Information Security LLC does not maintain formal business partnerships and operates as an independent consulting firm.

## **References**

Available upon request.

**Ellipsis Information Security LLC**  
**RFP #12-2026**  
**Attachment A – Technology Capabilities**

**Company Overview**

Ellipsis Information Security LLC is a Kentucky-based small business specializing in cybersecurity engineering, security architecture, and validation services. The firm has been in operation since 2014 and delivers all services directly through a principal-led model.

The company provides enterprise-focused security assessment, penetration testing, and remediation strategy services across infrastructure, cloud, and application environments.

The firm specializes in identifying, validating, and remediating security risks across environments, with a focus on practical, actionable outcomes rather than theoretical guidance. Engagements are designed to support both immediate risk reduction and long-term capability maturity through architecture, assessment, and knowledge transfer.

**Enterprise Infrastructure Security & Architecture**

**Microsoft Windows Server (2019, 2022, latest):**

10+ years (1 resource) – Extensive experience in enterprise environments including security architecture, hardening, and penetration testing

**Microsoft Windows 10/11 Desktop:**

10+ years (1 resource) – Endpoint security assessment, configuration review, and enterprise environment experience

**Apple OSX Desktop:**

7+ years (1 resource) – Endpoint security assessment and architecture review

**Microsoft 365 (Architecture, Design, Security & Compliance):**

8+ years (1 resource) – Security architecture, identity integration, security assessment and configuration review

**Microsoft Active Directory / Azure AD / Entra ID:**

10+ years (1 resource) – Deep experience in identity architecture, attack path analysis, and security assessments

**Microsoft Exchange Online:**

5+ years (1 resource) – Security assessment and configuration review within Microsoft 365 environments

**Linux (RHEL, Ubuntu, Debian):**

10+ years (1 resource) – Strong expertise in system security, administration, and penetration testing across multiple distributions

**Internet Information Services (IIS):**

8+ years (1 resource) – Web server configuration, security assessment, and application hosting environments

**VMware vSphere / ESXi / vCenter:**

3–5 years (1 resource) – Experience in enterprise environments including security assessment and architecture review

**F5 BIG-IP (Load Balancing, WAF, SSL Offload):**

2+ years (1 resource) – Experience providing security assessment and configuration review in client environments, including load balancing and web application firewall (WAF) technologies

**Cloud Security & DevSecOps****Microsoft Azure Architecture & Design:**

6+ years (1 resource) – Cloud security architecture, design, and assessment across enterprise environments; supported by certifications and hands-on implementation

**Microsoft Azure IaaS / PaaS Services:**

6+ years (1 resource) – Experience securing and assessing cloud workloads, including identity, networking, and platform services

**Microsoft Azure VMs / Key Vault:**

5+ years (1 resource) – Security configuration, access control, and secrets management within Azure environments

**Microsoft Azure DevOps (CI/CD, Pipelines):**

5+ years (1 resource) – Secure pipeline design, code integration workflows, and DevOps security practices

**Microsoft Azure Cloud, Google Cloud, & Amazon Web Services (AWS) Architecture & DevOps:**

5+ years (1 resource) – Multi-cloud security architecture and assessment, including identity, compute, and storage services

**Infrastructure as Code (IaC):**

5+ years (1 resource) – Experience writing, reviewing, and securing infrastructure-as-code deployments and automation workflows

**Configuration Management (Ansible, cloud-init, Terraform, etc.):**

5+ years (1 resource) – Experience with configuration and automation tools in enterprise environments

**Containerization & Orchestration (Docker, Kubernetes):**

6+ years (1 resource) – Security assessment and architecture experience for containerized applications and orchestration platforms

**Modern web applications (Node.js, Angular, etc.):**

5+ years (1 resource) – Application security assessment, penetration testing, and architecture experience in modern web environments

**Modern CI/CD Tools (GitHub Actions, Azure DevOps Tasks):**

5+ years (1 resource) – Secure development workflows and automation, including hands-on experience building security-focused tooling

**Database, Data Platforms, & Data Security****Microsoft SQL Server (2019 and latest):**

10+ years (1 resource) – Extensive experience including database design, administration, and security assessment; background includes T-SQL development and enterprise data environments

**Azure SQL Database:**

5+ years (1 resource) – Cloud-based database security, access control, and architecture experience

**MySQL / PostgreSQL:**

10+ years (1 resource) – Experience across development and security assessment in open-source database platforms

**Oracle Database:**

5+ years (1 resource) – Prior experience as database administrator and developer using PL/SQL in enterprise environments

**NoSQL (MongoDB, Cosmos DB):**

2+ years (1 resource) – Security assessment and architecture experience, including document-based data platforms

**IBM Db2:**

2+ years (1 resource) – Experience supporting enterprise environments and conducting security assessment activities

**Application Security & Secure Development****Microsoft .NET / ASP.NET Core:**

6+ years (1 resource) – Application development and security assessment, including secure coding practices and architecture review

**VB.NET, C#:**

6+ years (1 resource) – Development and application security experience in enterprise environments

**Python:**

10+ years (1 resource) – Development of automation tools, security tooling, and application testing utilities

**JavaScript:**

10+ years (1 resource) – Web application development and security testing, including modern application architectures

**HTML5 / CSS3:**

10+ years (1 resource) – Web application structure and front-end security considerations

**Frameworks (React, Angular, Vue.js):**

5+ years (1 resource) – Security testing and architecture experience for modern frontend applications

**APIs & Web Services (REST, GraphQL):**

8+ years (1 resource) – Design, development, and security testing of APIs and service-based architectures

**PHP (legacy systems):**

10+ years (1 resource) – Development and security assessment in legacy application environments

## **Security Assessment, Risk Validation, & Remediation Strategy**

### **Network Security / Firewalls (including Next-Gen Firewalls):**

10+ years (1 resource) – Experience in enterprise network and cloud security architecture, including firewall governance, rule exception processes, and secure network design

### **Palo Alto / Check Point Enterprise Firewall Platforms:**

5+ years (1 resource) – Experience in enterprise environments including policy review, architecture experience, and security assessment

### **Vulnerability Management (Nessus, OpenVAS, etc.):**

10+ years (1 resource) – Extensive experience conducting vulnerability assessments, prioritization, and remediation strategy using both commercial and open-source tools

### **Penetration Testing & Offensive Security:**

10+ years (1 resource) – Deep experience conducting network, web application, API, and cloud penetration testing, including manual exploitation, attack path analysis, and real-world adversary simulation to validate risk and support remediation

### **Security Testing Tooling (Burp Suite, Nikto, SSLScan, Kali, etc.):**

10+ years (1 resource) – Extensive use of industry-standard and open-source tools supplemented by manual testing and validation techniques

### **SIEM (Splunk):**

2+ years (1 resource) – Experience with log analysis, alerting, and integration within broader security operations environments

### **Endpoint Security (Microsoft Defender, Intune, CrowdStrike):**

2+ years (1 resource) – Experience with endpoint protection platforms and enterprise endpoint security strategy, configuration, and assessment

### **Identity & Access Management / Zero Trust Architecture:**

10+ years (1 resource) – Deep expertise in identity architecture, MFA strategy, conditional access, device trust, and Zero Trust design principles, including assessment and validation of identity-based attack paths.

### **Patch Management & Vulnerability Remediation Strategy:**

8+ years (1 resource) – Experience designing and advising on vulnerability remediation, patch prioritization, risk-based prioritization, and remediation strategy aligned to business impact

## **Enterprise Application Security (ERP Systems)**

### **PeopleSoft, SAP & ABAP Programming:**

2+ years (1 resource) – Experience within enterprise environments, including security architecture awareness, programming, and assessment

# ATTACHMENT A – SMALL AND DISADVANTAGED, MINORITY-, WOMEN-, AND VETERAN-OWNED BUSINESS OUTREACH PLAN

<b>Proposer Name:</b>	<u>Ellipsis Information Security LLC</u>	<b>Date:</b>	<u>April 1, 2026</u>
<b>Project Name:</b>	<u>Information Technology Consulting</u>	<b>Project Number:</b>	<u>RFP #12-2026</u>
<b>Contact Name:</b>	<u>Jeremy Druin</u>	<b>Telephone:</b>	<u>502 902-1544</u>
<b>Email:</b>	<u>procurement@ellipsisinfosec.com</u>		

The mission of the Minority Business Enterprise Program is to facilitate the full participation of disadvantaged businesses, minority-, women-, veteran-, and service-disabled veteran-owned businesses in the procurement process and to promote economic inclusion as a business imperative essential to the long-term economic viability of Lexington-Fayette Urban County Government.

To that end, small and disadvantaged businesses, including minority-, woman-, veteran-, and service-disabled veteran-owned businesses, must have an equal opportunity to be utilized in the performance of contracts with public funds spent from certain discretionary agreements. By submitting its offer, Bidder/Proposer certifies that it has taken, and if there are further opportunities will take, reasonable steps to ensure that small and disadvantaged businesses, including minority-, woman-, veteran-, and service-disabled veteran-owned businesses, are provided an equal opportunity to compete for and participate in the performance of any subcontracts resulting from this procurement.

The information submitted in response to this clause will not be considered in any scored evaluation. Failure to submit this form may cause the bid or proposal to be rejected.

**Is the Bidder/ Proposer a certified firm?** Yes  No

If yes, indicate all certification type(s):

DBE

MBE

WBE

SBE

VOSB/SDVOSB

and supply a copy of the certificate and/or certification letter if not currently listed on the city's Minority Business Enterprise Program's (MBEP) certified list.

**1. Include a list of firms that Bidder/ Proposer has had a contractual relationship with within the last two years that are minority-owned, woman-owned, veteran-owned or small businesses, regardless of their certification status.**

None

**2. Does Bidder/Proposer foresee any subcontracting opportunities for this procurement?**

Yes  No

**If no, please explain why in the field below. Do not complete the rest of this form and submit this first page with your bid and/or proposal.**

Ellipsis Information Security LLC is a single-member firm that performs all services directly. Due to the specialized and principal-led nature of the services provided, no subcontracting opportunities are anticipated for this engagement.

# Ellipsis Information Security LLC

## RFP #12-2026

### Attachment B – Cost Proposal

#### 1. Professional Services

Ellipsis Information Security provides principal-led cybersecurity engineering, security architecture, assessment, and advisory services. All services are delivered directly by a senior security architect.

Service Category	Rate
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Professional Services (All Services) \$245.00 per hour

#### Notes:

- This is a blended rate covering all services, including but not limited to security architecture, assessment, advisory, remediation support, and application security services.
- All work is performed by a single principal resource; no subcontracting is utilized.

#### 2. Training & Structured Knowledge Transfer

Service	Rate
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Training & Structured Knowledge Transfer (up to 8 attendees) \$2,000.00 per day

Additional Attendees \$200.00 per attendee per day

#### Notes:

- Training engagements are customized to the organization's environment and are optionally provided live, remote, or hybrid per the customer preference.
- Training scope and duration is customizable and will be defined per engagement.

#### 3. Expenses

- Travel and related expenses (if required) will be billed at cost and pre-approved by the client.
- No additional fees or hidden costs are included.

#### **4. Pricing Validity**

- All rates are valid for the duration of the contract term as defined in RFP #12-2026.

#### **5. Payment Terms**

- Standard invoicing terms: Net 30 days from date of invoice unless otherwise agreed.

# EQUAL OPPORTUNITY AGREEMENT

## Standard Title VI Assurance

The Lexington Fayette-Urban County Government, (hereinafter referred to as the "Recipient") hereby agrees that as a condition to receiving any Federal financial assistance from the U.S. Department of Transportation, it will comply with Title VI of the Civil Rights Act of 1964, 78Stat.252, 42 U.S.C. 2000d-4 (hereinafter referred to as the "Act"), and all requirements imposed by or pursuant to Title 49, Code of Federal Regulations, U.S. Department of Transportation, Subtitle A, Office of the Secretary, (49 CFR, Part 21) Nondiscrimination in Federally Assisted Program of the Department of Transportation – Effectuation of Title VI of the Civil Rights Act of 1964 (hereinafter referred to as the "Regulations") and other pertinent directives, no person in the United States shall, on the grounds of race, color, national origin, sex, age (over 40), religion, sexual orientation, gender identity, veteran status, or disability be excluded from participation in, be denied the benefits of, or be otherwise subjected to discrimination under any program or activity for which the Recipient receives Federal financial assistance from the U.S. Department of Transportation, including the Federal Highway Administration, and hereby gives assurance that will promptly take any necessary measures to effectuate this agreement. This assurance is required by subsection 21.7(a) (1) of the Regulations.

## The Law

- Title VII of the Civil Rights Act of 1964 (amended 1972) states that it is unlawful for an employer to discriminate in employment because of race, color, religion, sex, age (40-70 years) or national origin.
- Executive Order No. 11246 on Nondiscrimination under Federal contract prohibits employment discrimination by contractor and sub-contractor doing business with the Federal Government or recipients of Federal funds. This order was later amended by Executive Order No. 11375 to prohibit discrimination on the basis of sex.
- Section 503 of the Rehabilitation Act of 1973 states:

*The Contractor will not discriminate against any employee or applicant for employment because of physical or mental handicap.*

- Section 2012 of the Vietnam Era Veterans Readjustment Act of 1973 requires Affirmative Action on behalf of disabled veterans and veterans of the Vietnam Era by contractors having Federal contracts.
- Section 206(A) of Executive Order 12086, Consolidation of Contract Compliance Functions for Equal Employment Opportunity, states:

*The Secretary of Labor may investigate the employment practices of any Government contractor or sub-contractor to determine whether or not the contractual provisions specified in Section 202 of this order have been violated.*

\*\*\*\*\*

The Lexington-Fayette Urban County Government practices Equal Opportunity in recruiting, hiring and promoting. It is the Government's intent to affirmatively provide employment opportunities for those individuals who have previously not been allowed to enter into the mainstream of society. Because of its importance to the local Government, this policy carries the full endorsement of the Mayor, Commissioners, Directors and all supervisory personnel. In following this commitment to Equal Employment Opportunity and because the Government is the benefactor of the Federal funds, it is both against the Urban County Government policy and illegal for the Government to let contracts to companies which knowingly or unknowingly practice discrimination

in their employment practices. Violation of the above mentioned ordinances may cause a contract to be canceled and the contractors may be declared ineligible for future consideration.

Please sign this statement in the appropriate space acknowledging that you have read and understand the provisions contained herein. Return this document as part of your application packet.

Bidders

*I/We agree to comply with the Civil Rights Laws listed above that govern employment rights of minorities, women, Vietnam veterans, handicapped and aged persons.*

  
\_\_\_\_\_  
Signature

Ellipsis Information Security LLC  
\_\_\_\_\_  
Name of Business



# LEXINGTON

## LFUCG MWDBE PARTICIPATION FORM

Bid/RFP/Quote Reference # RFP #12-2026

The MWDBE and/or veteran subcontractors listed have agreed to participate on this Bid/RFP/Quote. If any substitution is made or the total value of the work is changed prior to or after the job is in progress, it is understood that those substitutions must be submitted to the Division of Procurement for approval immediately. **Failure to submit a completed form may cause rejection of the bid.**

MWBE Company, Name, Address, Phone, Email	DBE/MBE WBE/VOSB/SDVOSB	Work to be Performed	Total Dollar Value of the Work	% Value of Total Contract
1.				
2.				
3.				
4.				

The undersigned company representative submits the above list of MDWBE and veteran firms to be used in accomplishing the work contained in this Bid/RFP/Quote. Any misrepresentation may result in the termination of the contract and/or be subject to applicable Federal and State laws concerning false statements and false claims.

Ellipsis Information Security LLC

**Company**

April 1, 2026

**Date**

**Company Representative**

Owner

**Title**

## **Ellipsis Information Security LLC**

**RFP #12-2026**

### **MWDBE Outreach Plan**

#### **Overview**

Ellipsis Information Security LLC is a single-member cybersecurity consulting firm that delivers all services directly without subcontracting. Due to the specialized and principal-led nature of the services offered, subcontracting opportunities are limited.

#### **Good Faith Efforts**

Ellipsis Information Security LLC acknowledges the Lexington-Fayette Urban County Government's goals for participation by Minority Business Enterprises (MBE), Women Business Enterprises (WBE), Disadvantaged Business Enterprises (DBE), and Veteran-Owned Small Businesses (VOSB).

In support of these goals, the firm has reviewed the scope of work and considered opportunities for subcontracting or partnership. Due to the highly specialized and integrated nature of the services provided, no subcontracting opportunities have been identified for this engagement.

#### **Future Consideration**

Ellipsis Information Security LLC remains open to identifying and utilizing certified MBE, WBE, DBE, and VOSB firms where appropriate in future engagements, particularly in cases where project scope, scale, or client requirements support collaborative delivery.

#### **Commitment**

Ellipsis Information Security LLC is committed to fair and equitable business practices and supports the intent of supplier diversity initiatives. The firm will continue to evaluate opportunities to support these goals where practical and aligned with service delivery requirements.

## AFFIDAVIT

Comes the Affiant, Jeremy Druin, and after being first duly sworn, states under penalty of perjury as follows:

1. His/her name is Jeremy Druin and he/she is the individual submitting the proposal or is the authorized representative of Ellipsis Information Security LLC, the entity submitting the proposal (hereinafter referred to as "Proposer").
2. Proposer will pay all taxes and fees, which are owed to the Lexington-Fayette Urban County Government at the time the proposal is submitted, prior to award of the contract and will maintain a "current" status in regard to those taxes and fees during the life of the contract.
3. Proposer will obtain a Lexington-Fayette Urban County Government business license, if applicable, prior to award of the contract.
4. Proposer has authorized the Division of Procurement to verify the above-mentioned information with the Division of Revenue and to disclose to the Urban County Council that taxes and/or fees are delinquent or that a business license has not been obtained.
5. Proposer has not knowingly violated any provision of the campaign finance laws of the Commonwealth of Kentucky within the past five (5) years and the award of a contract to the Proposer will not violate any provision of the campaign finance laws of the Commonwealth.
6. Proposer has not knowingly violated any provision of Chapter 25 of the Lexington-Fayette Urban County Government Code of Ordinances, known as "Ethics Act."
7. Proposer acknowledges that "knowingly" for purposes of this Affidavit means, with respect to conduct or to circumstances described by a statute or ordinance defining an offense, that a person is aware or should have been aware that his conduct is of that nature or that the circumstance exists.

**Continued on next page**

8. Bidder will comply with all registration requirements as a contractor where required by Section 5-85 of the Code of Ordinances of the Lexington-Fayette Urban County Government. Bidder will utilize as subcontractors on the contract only contractors who are registered as required by Section 5-85 of the Code of Ordinances. Bidder will maintain a "current" status with regard to all contractor registration requirements during the life of the contract and will ensure that all subcontractors maintain a "current" status with regard to all contractor registration requirements during the life of the contract. Bidder has authorized the Division of Procurement to verify the registration of Bidder and Bidder's subcontractors with the Division of Building Inspection.

Further, Affiant sayeth naught.

Jeremy Druin

STATE OF Kentucky

COUNTY OF Spencer

The foregoing instrument was subscribed, sworn to and acknowledged before me

by Jeremy Druin on this the 24<sup>th</sup> day

of March, 2024

My Commission expires: June 4, 2029

Ashlee Jordan  
NOTARY PUBLIC, STATE AT LARGE

**WORKFORCE ANALYSIS FORM**

Name of Organization: Ellipsis Information Security LLC

Categories	Total	White (Not Hispanic or Latino)		Hispanic or Latino		Black or African-American (Not Hispanic or Latino)		Native Hawaiian and Other Pacific Islander (Not Hispanic or Latino)		Asian (Not Hispanic or Latino)		American Indian or Alaskan Native (not Hispanic or Latino)		Two or more races (Not Hispanic or Latino)		Total	
		M	F	M	F	M	F	M	F	M	F	M	F	M	F	M	F
Administrators																	
Professionals		1															
Superintendents																	
Supervisors																	
Foremen																	
Technicians																	
Protective Service																	
Para-Professionals																	
Office/Clerical																	
Skilled Craft																	
Service/Maintenance																	
<b>Total:</b>		1															

Prepared by: Jeremy Druin, Owner

Date: 04 / 01 / 2026

*(Name and Title)*

*Revised 2015-Dec-15*