

EXHIBIT “E”

Lexington/Fayette Urban County Government
Addendum for Services
Jubilee Jobs

**Jubilee Jobs of Lexington, Inc.
RFP #235-2024 RESPONSE
WORK PLAN**

4924-5281-4656, v. 1



JUBILEE JOBS
OF LEXINGTON

RFP #35-2024 Economic Development Partnership Services

**Jubilee Jobs of Lexington
535 W Second St., Ste. 205
Lexington, KY 40508**

Grant Proposal for Sections 2.9 & 2.10

RFP #35-2024 Economic Development Partnership Services

Jubilee Jobs of Lexington

Grant Proposal for Sections 2.9 & 2.10

2.9 WORK-Lexington

Description of Knowledge and Understanding of Lexington-Fayette County

Jubilee Jobs of Lexington has been a cornerstone in the Central Kentucky community since 2009, focusing on helping disadvantaged individuals secure stable, long-term employment. Our deep engagement with the local community has provided us with a thorough understanding of the economic landscape of Lexington-Fayette County, including the key industries, workforce demographics, and the unique challenges faced by the local population. In 2023 alone, Jubilee Jobs placed over 500 individuals at 184 distinct employers, evidencing our robust engagement of Lexington businesses. Furthermore, our program enjoys great collaboration with nonprofit organizations that help in addressing the co-occurring issues many of our clients face that affect their ability to obtain and maintain dignified employment. Our programs aim to bridge the gap between job seekers and Lexington's industries, addressing barriers such as criminal backgrounds, substance use disorders, and limited education.

WORK-Lexington Program Work Plan

To accomplish the goals outlined in the Request for Proposal (RFP), Jubilee Jobs of Lexington has developed a comprehensive work program for the WORK-Lexington initiative. This program is designed to enhance client participation at the Charles Young Center, Davis Park Workforce Center, and other satellite sites in Fayette County. Our approach focuses on engaging individuals in recovery from substance use disorders and those with criminal backgrounds, leveraging our extensive experience and community connections.

Our Approach:

Jubilee Jobs of Lexington will enhance the WORK-Lexington program by strategically engaging individuals in recovery and those with criminal backgrounds, integrating services with local partners, expanding employer networks, promoting workforce events, and implementing a robust marketing plan to increase client participation and employment outcomes in Fayette County.

Engagement and Recruitment:

To effectively engage our target demographic, we will develop and implement targeted outreach strategies. This includes regular visits to sober living and treatment facilities, where we will provide information sessions about the WORK-Lexington program. Additionally, we will utilize our established connections with the Fayette County Detention Center (FCDC) and regional prisons to reach individuals preparing for reentry into the workforce. By collaborating with these institutions, we can identify potential participants early and integrate them into our program as part of their reentry plan.

Service Integration:

A key component of our method involves close collaboration with the LFUCG Community Reentry Advocate housed at the Davis Park Workforce Center. This partnership ensures that our services are seamlessly integrated, providing a comprehensive support system for

participants. We will coordinate multiple monthly orientations at the Workforce Centers, where WORK-Lexington funded agencies can co-locate to offer a one-stop-shop for those seeking assistance. We will leverage our strong working relationships with dozens of treatment facilities to conduct the program orientations at the WORK-Lexington sites to increase foot traffic and engage with WORK-Lexington funded partners. This collaborative approach not only streamlines service delivery but also increases participant engagement by providing easy access to a range of resources.

Employer Network Expansion:

Building on our existing relationships with 184 distinct Kentucky employers who hired Jubilee Jobs clients in 2023, we will expand our employer network. By fostering deeper connections and engaging new employers, we aim to increase job placement opportunities for our participants. Collaborative efforts with other organizations will amplify our impact, ensuring that more employers are aware of the benefits of hiring through the WORK-Lexington program.

Coordination and On-Site Support:

To assist the Office of the Chief Development Officer, Jubilee Jobs will enhance day-to-day operations at WORK-Lexington offices, facilitating participant engagement, and ensuring smooth collaboration among different service providers. Our staff will be dedicated to enhancing the efficiency and effectiveness of the WORK-Lexington program through intentional coordination and oversight.

Coordination with Grant Partners:

Jubilee Jobs will actively coordinate with funded WORK-Lexington grant partners to provide residents with access to workforce programming across various locations in Lexington-Fayette County. This includes scheduling joint workshops, sharing resources, and co-hosting events that aim to maximize the reach and impact of our collective efforts.

Job Placement Opportunities:

We will work closely with local employers to connect them with WORK-Lexington grant partners, facilitating potential job placements for our participants. Through regular employer engagement activities, such as networking events and job fairs, we will ensure that participants have ample opportunities to secure meaningful employment.

Promotion of Workforce Events:

Jubilee Jobs will collaborate with WORK-Lexington grant partners to promote workforce events related to both training and placement. This includes organizing and publicizing job fairs, training sessions, and other relevant events. By leveraging our extensive community networks and outreach capabilities, we will enhance the visibility and attendance of these events.

Marketing Plan Implementation:

A comprehensive marketing plan will be developed and implemented to promote the WORK-Lexington program and its locations. This plan will include social media campaigns, email newsletters, community bulletin postings, and collaboration with local media outlets to raise awareness and encourage participation. Our goal is to ensure that all Lexington residents are informed about the resources available through the WORK-Lexington program.

Program Goals, Targets, and Success Criteria:

1. Orientation Schedules: Weekly schedules for orientation sessions at WORK-Lexington sites, co-locating multiple agencies to provide a one-stop-shop for participants.
Target: Conduct no fewer than 3 orientations per month at a WORK-Lexington site.
2. Employer Engagement Reports: Detailed reports tracking interactions with employers, job placements secured, and feedback from both employers and participants.
Target: Engage and document interactions with no fewer than 2 employers per week and assist 250 clients with securing employment through WORK-Lexington site participation within the first 12 months of the program.
3. Participant Enrollment Data: Records of participant demographics, enrollment numbers, and engagement levels throughout the program.
Target: Engage 500 participants through WORK-Lexington events over the calendar year, enroll 250 participants in employment programming, and secure 250 job placements through the WORK-Lexington program.
4. Marketing Campaigns: Documentation of marketing efforts, including social media campaigns, email newsletters, and community outreach activities promoting the WORK-Lexington program.
Target: Implement a marketing campaign that includes no fewer than 3 social media posts per month, a quarterly email newsletter, and monthly community outreach activities to promote the WORK-Lexington program.
5. Annual Reports: Comprehensive annual reports submitted to the Director of Business Engagement, detailing program activities, outcomes, challenges, and recommendations for improvement.
Target: Submit quarterly progress reports detailing outcomes and activities. Submit a comprehensive annual report detailing grant outcomes and successes.
6. Participant Success Stories: Case studies and testimonials highlighting individual participant achievements and the impact of the WORK-Lexington program on their lives.
Target: Identify and record no fewer than 4 client success stories for distribution in quarterly newsletters, reporting and social media campaigns.
7. Service Integration Documentation: Records of coordination efforts with the LFUCG Community Reentry Advocate and other partners, including integration processes and service delivery improvements.
Target: Document and review coordination efforts with the LFUCG Community Reentry Advocate and other partners on a quarterly basis, including detailed records of integration processes and service delivery improvements, with a summary report produced annually.
8. Event Summaries: Summaries of workforce events, such as job fairs and training sessions, including attendance figures, participant feedback, and overall impact assessments.
Target: Conduct no fewer than 6 workforce events within a 12-month calendar period and provide detailed summaries of each event, including attendance figures, participant feedback, and overall impact assessments.

Non-LFUCG Funding Sources:

To complement the LFUCG funding request, Jubilee Jobs of Lexington will leverage the following private and non-LFUCG sources:

- United Way of the Bluegrass: \$15,000

- PNC Foundation: \$7,500
- Truist Bank: \$3,500

In order to broaden the program, Jubilee Jobs will leverage \$26,000 in additional non-LFUCG funding to amplify WORK-Lexington's impact. Thereby employing \$101,000 in funding to ensure successful implementation of this initiative. This equates to Jubilee Jobs providing a match of over 25% to expand the impact of this project.

LFUCG-Funding 2022-2024:

2022:

- Neighborhood Development Funds: \$1,000
- Community Development Block Grant: \$20,000
- Workforce Development Grant: \$50,000

2023:

- BFREE IDs Grant: \$500
- Workforce Development Grant: \$68,750
- Second Chance Academy Grant: \$75,000

2024:

- BFREE IDs Grant: \$1,000
- Neighborhood Development Funds: \$1,300

All goals for LFUCG-funded programs were accomplished or exceeded, demonstrating Jubilee Jobs of Lexington's commitment to effective service delivery and positive outcomes for the community. This includes meeting or surpassing targets for participant engagement, job placements, employer partnerships, and program impact assessments, ensuring robust and impactful contributions to Fayette County's economic development.

Total Proposed Project Budget for 2.9 & 2.10 - \$150,000

Proposed 2.9 WORK-Lexington Budget

Total 2.9 Project Budget Requested: \$75,000

Advertising and Promotion - \$5,000
 Computer and Internet Expenses - \$500
 Restricted Grant Expenditures-Client Needs - \$500
 Special Events (Job Fairs, Employer Events, Upskilling, etc.) - \$2,500
 Insurance Expense - \$750
 Meals - \$500
 Move Up Meetings - \$750
 Office Supplies - \$1,000
 Payroll Expenses - \$50,000
 Health Insurance - \$5,000
 Postage & Delivery - \$500
 Rent Expense - \$5,000
 Telephone Expense - \$1,500
 Travel Expense - \$1,500

*Agency budget with proposed project budgets included in Exhibit 1

History of Organization and Statement of Qualifications

Key Personnel

Natalie Collins, Project Manager

- **Role:** Project Lead for WORK-Lexington
- **Time Commitment:** 75% of weekly work hours will be dedicated to this project.

Mason King, CEO

- **Role:** Oversight and Strategic Direction
- **Time Commitment:** 10% of weekly work hours dedicated to this project.

Individual Information

Natalie Collins

- **Resume:** Resume Attached at end of proposal. *Exhibit 1.1*
- **Job Description:** As Project Manager, Natalie Collins will oversee the implementation and coordination of the WORK-Lexington program. Her responsibilities include managing outreach and engagement efforts, coordinating with partner organizations, facilitating participant orientation sessions, and expanding the employer network.
- **Job Function:** Natalie will ensure the seamless integration of enhanced programming into the current WORK-Lexington framework. She will oversee all aspects of project execution, including participant recruitment, service delivery, and employer engagement.

Mason King

- **Resume:** Resume Attached at end of proposal. *Exhibit 1.2*
- **Job Description:** As CEO, Mason King provides strategic leadership and oversight for all Jubilee Jobs programs. His responsibilities include overall program management, financial oversight, human resources, and development operations.
- **Job Function:** Mason will provide strategic direction and high-level oversight for the WORK-Lexington program, ensuring that the project aligns with Jubilee Jobs' mission and goals and integrating existing and novel programs into WORK-Lexington to enhance program outcomes.

Qualifications of Key Staff

Natalie Collins has been the primary representative for WORK-Lexington at Jubilee Jobs for the past two years. Her familiarity with the program's current design and its benefits and drawbacks positions her well to lead the integration of enhanced programming. As a University of Kentucky alum, she brings a wealth of knowledge in communications and social media engagement, essential for promoting the program effectively. She has managed and created content for all organizational social media accounts, increasing engagement and follower growth. Natalie has designed and produced marketing materials, maintained the organization's website, and spearheaded the "Innovate to Elevate" program, aimed at preparing high school students in Fayette County for workforce entry. Her

robust network of employers and non-profit organizations in the region will be invaluable in expanding partnerships and securing job placements for participants.

Mason King has been leading Jubilee Jobs of Lexington as the CEO since 2022. Under his leadership, the organization has significantly expanded its reach and impact, serving over 500 clients annually. Mason oversees all programming, financing, human resources, and development operations. In his tenure, the program budget and revenue have tripled, and the number of clients served has doubled. He has launched critical new programs, including the innovative Second Chance Academy, a successful initiative established by the LFUCG Mayor's Office that supports long-term re-entry for inmates from the Fayette County Detention Center (FCDC). Mason holds an MBA from the University of South Carolina, Aiken School of Business, and a Bachelor of Arts in Political Science and Spanish from the University of Kentucky, providing a strong foundation in nonprofit management and community engagement.

Organizational Suitability

Jubilee Jobs of Lexington is uniquely positioned to execute this project on behalf of LFUCG due to our long-standing commitment to workforce development and our proven track record of success. Since 2009, we have helped thousands of individuals overcome significant barriers to employment and secure stable, long-term jobs. Our comprehensive seven-step program not only focuses on job placement but also on the personal and professional growth of our participants, ensuring they are equipped with the skills and confidence needed to thrive in their careers. Our deep-rooted connections within the community, including relationships with local employers, treatment facilities, and nonprofit partners, enable us to deliver tailored and impactful services.

Success in Similar Programs

Jubilee Jobs has a history of exceeding goals and outcomes for various workforce development initiatives. In our Workforce Development Grant, which included participation in the WORK-Lexington program, we have consistently surpassed grant targets each year. Most recently, our success led to additional mid-year funding to expand our program goals and services. This track record of achievement underscores our capability to manage and enhance the WORK-Lexington program effectively, ensuring positive outcomes for participants and the broader community.

By leveraging the expertise and experience of our dedicated staff, particularly Natalie Collins and Mason King, and building on our history of successful program implementation, Jubilee Jobs of Lexington is confident in our ability to deliver exceptional results for the WORK-Lexington program.

Attached, please see **Exhibits 2.9.1 to 2.9.6** evidencing some of Jubilee Jobs supplementary work products.

2.10 TALENT AND WORKFORCE DEVELOPMENT

Description of Knowledge and Understanding of Lexington-Fayette County

Jubilee Jobs of Lexington has been a leading workforce development nonprofit in Central Kentucky since 2009, with a deep understanding of the Fayette County economy, characterized by its diverse mix of industries such as healthcare, education, manufacturing, and services. Our innovative programs, like "Innovate to Elevate" and "Bright Futures Employment Program," specifically target high school and young-adult job seekers, providing comprehensive job readiness training and immersive career exploration experiences using advanced tools such as virtual reality technology.

These programs bridge the gap between education and employment, ensuring that participants gain practical experience and build professional networks. Our extensive experience and proven success in engaging this demographic uniquely position us to effectively contribute to the Talent and Workforce Development component of LFUCG's economic development strategy, fostering a skilled and resilient workforce to support the region's continued growth and prosperity.

Talent and Workforce Development Work Plan

The Talent and Workforce Development initiative aims to enhance workforce development in Lexington by partnering with local educational institutions and employers to create pathways to employment for high school and college students, focusing particularly on those facing significant barriers to employment. This program will be implemented in four phases, ensuring comprehensive outreach, engagement, program delivery, and evaluation.

Phase 1: Initial Setup

In the initial setup phase, Jubilee Jobs will establish a coordination team led by a specialized Job Counselor focusing solely on clients aged 16-26 years, with strategic oversight from CEO Mason King. We will develop detailed outreach and engagement plans tailored to the unique needs of Fayette County. Our approach will include identifying and initiating partnerships with colleges, universities, high schools, and local employers to form a robust network supporting the program.

Phase 2: Outreach and Engagement

During the outreach and engagement phase, Jubilee Jobs will conduct strategic meetings and workshops with college and university, FCPS and other educational and workforce development leadership to align our workforce development strategies with institutional goals. Engagement strategies will be implemented to connect upper-level college students with employment opportunities and internships. Additionally, we will organize career fairs and networking events for high school students, collaborating closely with Fayette County Public Schools and local nonprofit partners. Our efforts will ensure robust participation from educational institutions and local businesses. Deliverables for this phase will include detailed reports on outreach activities and partnership meetings, showcasing our proactive engagement and collaboration efforts.

Phase 3: Program Implementation

In the program implementation phase, Jubilee Jobs will facilitate internships and job placements for college and high school students, focusing on those facing significant barriers to employment. We will provide comprehensive job readiness training, including resume building, interview preparation, and job search strategies, ensuring that participants are well-equipped to succeed in the workforce. Continuous monitoring and support will be offered to participants to ensure successful outcomes. Deliverables for this phase will include quarterly reports on student participation and program outcomes, along with detailed documentation of training sessions and materials used. This phase will leverage our experience from successful programs like "Innovate to Elevate" and "Bright Futures Employment Program."

Phase 4: Evaluation and Reporting

The final phase, evaluation, and reporting, will involve collecting and analyzing data on program impact, including feedback from students and employers. Jubilee Jobs will prepare and submit an annual report detailing program activities, outcomes, and recommendations for improvement to the LFUCG. Deliverables for this phase will include an annual report with a comprehensive program evaluation and presentation materials.

Program Goals, Targets, and Success Criteria:

Launch Family Learning Community Hubs:

- Partner with and assist Fayette County Public Schools in launching Family Learning Community Hubs.
- Develop hubs emphasizing workforce development support for students and their families.
- Integrate workforce development curriculum and career exposure in these hubs.

Target: In partnership with Fayette County Public Schools, successfully integrate Jubilee Jobs workforce curriculum into the FCPS Family Learning Community Hubs, integrating job readiness and career exposure curriculum and comprehensive employment support.

Workforce Readiness Programming:

- Enhance workforce development services and provide materials, curriculum, experiential learning, or training participants aged 16-26.
- Conduct job workshops covering interview preparation and conflict resolution, and integration of Jubilee Jobs seven-step jobs program.

Target: Enroll 125 participants in the program and distribute educational resources to an additional 300 students. Achieve a 70% completion rate of the seven-step jobs program among enrolled participants.

Individual Assistance:

- Provide one-on-one job counseling, including resume building, job application assistance, mock interviews, and cover letter development.

Target: Ensure 70% of participants complete these individual assistance components.

Increase Participation in Experiential Learning:

- Provide internships, apprenticeships, career simulations, employment or shadowing opportunities to participants.
- Programming and experiential learning will be informed by both leading experts in Central Kentucky's educational sector and business world, while ensuring that student feedback keeps the programs student centric but industry informed.

Target: Enroll at least 60% of participants in experiential learning opportunities or employment.

Financial Literacy and Job Preparation in Financial Sector:

- Integrate financial literacy education in partnership with Leadership Lexington's "LitLex" initiative.
- Organize and conduct a financial literacy seminar with Dunbar Junior and Seniors to educate the students on fundamentals of financial literacy.
- Equip participants with financial knowledge to empower informed decision-making and long-term economic stability.
- Prepare students for jobs in the financial sector.

Target: In collaboration with Junior Achievement and LitLex, organize and conduct a financial literacy seminar for the junior and senior class of Dunbar High School.

Expand Technology Exposure and Integration:

- Utilize virtual reality technology and other modern tools to provide career exploration experiences, aiming for a 5% increase in student comfort with technology.
- Embracing the digital age, we will incorporate state-of-the-art virtual reality technology, leveraging Transfr's innovative software, to offer participants virtual exposure to over 35 distinct careers. This integration aims to provide a unique, immersive perspective on potential professions, ensuring students remain at the forefront of technological advancements in job preparedness.
- To measure outcomes on technology exposure and integration, Jubilee Jobs will utilize the exceptional data gathering and analytics tools available via Transfr's platform. Transfr has a proven track record of positive outcomes with students that utilize its career exploration simulations. For example, in 2021, West Alabama Works (WAW) exposed over 1,100 students to Transfr's career exploration simulations during a four-week program, which resulted in an 18% increase in CTE enrollment using only 10 Transfr VR headsets. In another study at Coastal Bend College in Texas, 83% of students chose a career path, and 39% felt more comfortable with their career pathway choices.

Target: Achieve a 5% increase in student comfort with technology through pre- and post-assessments.

Community Engagement:

- Engage families, educators, and local leaders to create a supportive environment for students.
- Develop and implement a Community Youth Workforce Conference to extend reach and promote educational advancements.

Target: Develop and implement a Community Youth Workforce Conference to extend reach and promote educational advancements.

Resource Connection Website Launch:

- Goal: Develop and launch a comprehensive online platform integrated into the Jubilee Jobs website to provide critical life skills and supportive service connection to promote academic and professional enrichment and employment attainment and upward mobility.

Target: Create a fully functioning website during the grant period that serves as a resourcing hub for young people aged 16-26, providing life skills education and critical wraparound resources for job attainment and retention. The website will offer guidance on topics surround life and soft skills, while also connecting users to job readiness training and employment resources.

This structured approach will ensure that Jubilee Jobs can effectively implement the Talent and Workforce Development initiative, fostering a skilled and resilient workforce that supports the continued growth and prosperity of Fayette County.

Sources of Non-LFUCG Funding:

To ensure resounding success for this Talent and Workforce Development initiative, Jubilee Jobs will deploy \$250,000 in earmarked funding. To complement the requested \$75,000 of LFUCG funding for

the Talent and Workforce Development project, Jubilee Jobs of Lexington has secured additional funding from private sources to support the initiative:

- Walton Foundation: \$125,000 for high school workforce programming.
- Taco Bell Foundation: \$50,000 for workforce programming for individuals aged 16-26.

Funding & Percentage Breakdown:

- Non-LFUCG Funding: $(\$175,000 / \$250,000) * 100 = 70\%$ **program non-LFUCG Funded**
- LFUCG Funding: $(\$75,000 / \$250,000) * 100 = 30\%$ **program LFUCG Funded**

LFUCG-Funding 2022-2024:

2022:

- Neighborhood Development Funds: \$1,000
- Community Development Block Grant: \$20,000
- Workforce Development Grant: \$50,000

2023:

- BFREE IDs Grant: \$500
- Workforce Development Grant: \$68,750
- Second Chance Academy Grant: \$75,000

2024:

- BFREE IDs Grant: \$1,000
- Neighborhood Development Funds: \$1,300

All goals for LFUCG-funded programs were accomplished or exceeded, demonstrating Jubilee Jobs of Lexington's commitment to effective service delivery and positive outcomes for the community. This includes meeting or surpassing targets for participant engagement, job placements, employer partnerships, and program impact assessments, ensuring robust and impactful contributions to Fayette County's economic development.

Proposed 2.10 Talent & Workforce Development Project Budget

Total 2.10 Project Budget Requested: \$75,000

Advertising and Promotion - \$2,500
Computer and Internet Expenses - \$1,500
Continuing Education - \$1,000
Restricted Grant Expenditures-Client Needs - \$1,000
Simulations and Field Trips - \$1,500
Insurance Expense - \$1,500
Meals - \$500
Office Supplies - \$1,500
Payroll Expenses - \$50,000
Health Insurance - \$6,000
Rent Expense - \$5,000
Telephone Expense - \$1,500
Travel Expense - \$1,500

*Agency budget with proposed project budgets included in Exhibit 1

History of Organization and Statement of Qualifications

Key Personnel

- **Ronald Delgado, Specialized Job Counselor**
 - **Role:** Program Lead for Talent and Workforce Development
 - **Time Commitment:** 95% of weekly work hours are dedicated to this project.
- **Natalie Collins, Project Manager**
 - **Role:** Oversight and Strategic Direction
 - **Time Commitment:** 10% of weekly work hours dedicated to this project.
- **Mason King, CEO**
 - **Role:** Oversight and Strategic Direction
 - **Time Commitment:** 5% of weekly work hours are dedicated to this project.

Individual Information

- **Ronald Delgado**
 - **Resume:** Resume Attached at end of proposal. *Exhibit 1.3*
 - **Job Description:** As the Specialized Job Counselor, Ronald Delgado will lead the Talent and Workforce Development initiative, focusing on providing direct services to clients aged 16-26. His responsibilities include developing and delivering workforce development curriculum, facilitating career exposure activities, and providing one-on-one job counseling.
 - **Job Function:** Ronald will oversee the implementation of job readiness training, internship and job placement facilitation, and financial literacy education. He will coordinate with educational institutions and local employers to ensure the successful integration of the program components.
- **Natalie Collins**
 - **Resume:** Resume Attached at end of proposal. *Exhibit 1.1*
 - **Job Description:** As Project Manager, Natalie Collins will provide strategic oversight and support for the Talent and Workforce Development program. Her responsibilities include overseeing outreach and engagement efforts, in collaboration with WORK-Lexington initiatives, coordinating with partner organizations, and ensuring the overall effectiveness of the program.
 - **Job Function:** Natalie will support Ronald in developing and delivering program components, tracking progress, and reporting outcomes.
- **Mason King**

- **Resume:** Resume Attached at end of proposal. *Exhibit 1.2*
- **Job Description:** As CEO, Mason King provides strategic leadership and oversight for all Jubilee Jobs programs. His responsibilities include overall program management, financial oversight, human resources, and development operations and cross-programmatic integration.
- **Job Function:** Mason will provide high-level strategic direction and support to ensure the program aligns with Jubilee Jobs' mission and goals and are integrated with complementary programming.

Qualifications of Key Staff

Ronald Delgado brings a wealth of experience and a diverse skill set to the Talent and Workforce Development program. He is bilingual with native fluency in Spanish, which will be invaluable in reaching and assisting a broader demographic. Ronald has extensive experience working with students, having served in roles such as a volunteer tutor at the Carnegie Center for Literacy and Learning, where he developed tutoring plans and provided counseling to students. His leadership roles at Northern Kentucky University, including Interim President of the Inter-Fraternity Council and Vice-President of Finance for Sigma Phi Epsilon Fraternity, demonstrate his strong organizational and communication skills. Ronald's ability to manage large-scale projects and his background in political science, business administration, and communications make him exceptionally qualified to lead this initiative.

Natalie Collins & Mason King's competencies are referenced in Section 2.9

Organizational Suitability and Past Programmatic Success

Jubilee Jobs of Lexington is uniquely positioned to execute this project on behalf of LFUCG due to our successful implementation of innovative workforce development programs and our proven track record of impactful community engagement. One of our standout initiatives is the "Innovate to Elevate" program, a collaborative effort between Commerce Lexington, Black Male Working Academy, and Transfr. This program garnered a \$500,000 investment from the Walton Foundation, significantly enhancing workforce programming in Fayette County. The program already boasts a first-in-the-nation youth Chamber of Commerce Trip, virtual reality career exploration, and workforce development initiatives for Fayette County students. Additionally, our "Broadened Horizons" program, funded by the Taco Bell Foundation, targets individuals aged 16-26. The success of this program in 2023 led to an increase in funding from \$25,000 to \$50,000 for 2024, underscoring our capability to deliver effective and scalable workforce development solutions, and garner expanded sustainable funding. These accomplishments demonstrate our ability to manage and enhance workforce initiatives, ensuring positive outcomes for participants and contributing to the economic growth of Fayette County.

Supplemental Exhibits

Exhibit 1.0

LFUCG Economic Development Partnership Services - Grant Budget			
Revenue	2024	2024	2024
	Agency Budget	2.9 WORK-LEXINGTON PROJECT BUDGET	2.10 TALENT AND WORKFORCE DEVELOPMENT PROJECT BUDGET
42000 • Employee Retention Credit	2,552.00		
43000 • Contributions			
43000.2 • Fundraiser - 2024 NCF Credit Card Gifts	8,500.00		
43000.3 • Fundraiser - Sponsors			
43000.4 • Fundraiser - Event	190,000.00		
43000 • Contributions - Other	35,000.00		
	236,052.00		
44000 • Interest Income	23,500.00		
45000.1 Grants restricted**	362,531.00	75,000.00	75,000.00
46000 • Grants - other			
	386,031.00		
Total Revenue	622,083.00	75,000.00	75,000.00
Cost of Goods Sold			
68500 Contracted Services	-		
Gross Revenue	622,083.00		150,000.00
Expense			
60000 • Advertising and Promotion	16,000.00	5,000.00	2,500.00
60400 • Bank Service Charges	100.00		
61000 • Business Licenses and Permits	50.00		
61300 • Donations (BGCf Goodgiving Challenge 2024)	500.00		
61700 • Computer and Internet Expenses	16,000.00	500.00	1,500.00
61800 • Office Refit (Covered by Insurance)	-		
62000 • Continuing Education	3,000.00		1,000.00
62800 • Dues and Subscriptions	5,000.00		
Total 60000-62500	40,650.00	5,500.00	5,000.00
62700.1 • Restricted Grant Expenditures-Client Needs	13,000.00	500.00	1,000.00
62800 • Client Transportation Assist. (Restricted)	6,000.00		
Total 62700.1 - 62800	19,000.00	500.00	1,000.00
63000.1 • Special Events	5,000.00	2,500.00	
63000.2 • Simulations and Field Trips	3,500.00		1,500.00
63000 • Fundraiser - Celebration	40,000.00		
Total 63000	48,500.00	2,500.00	1,500.00
63300 • Insurance Expense			
63310 • General Liability Insurance	1,800.00	250.00	500.00
63360 • Professional Liability	1,000.00	250.00	500.00
63380 • Worker's Compensation	600.00	250.00	500.00
63380 • Insurance Expense - Other	250.00		
	3,650.00	750.00	1,500.00
63600 • Legal	-		
64300 • Meals	1,500.00	500.00	500.00
64400 • Board Meetings	2,000.00		
64800 • Move Up Meetings	1,600.00	750.00	-
64900 • Office Supplies	4,500.00	1,000.00	1,500.00
66000 • Payroll Expenses	378,468.00	50,000.00	50,000.00
66100 • Health Insurance	51,732.00	5,000.00	6,000.00
66150 • Employer HSA/IRA Contribution	5,500.00		
	-		
66500 • Postage and Delivery	600.00	500.00	-
66700 • Professional Fees	4,000.00		
66900 • Longevity Recognition Program	2,500.00		
67100 • Rent Expense	30,990.00	5,000.00	5,000.00
67200 • Repairs and Maintenance	-		
68100 • Telephone Expense (Cell Phone)	4,100.00	1,500.00	1,500.00
68400 • Travel Expense (Mileage)	11,000.00	1,500.00	1,500.00
68700 • Flowers and Gifts	4,000.00		
89000 • Taxes	-		
Total =63500-69000	\$ 502,490.00	\$ 65,750.00	\$ 66,000.00
Total Expense	\$ 614,290.00	\$ 75,000.00	\$ 75,000.00
End of year reserve	\$ 7,793.00		

NC / NATALIE COLLINS

E: nataliecollins3600@gmail.com | (859) 559-8251 | A: Lexington, KY 40515

WORK HISTORY

Jubilee Jobs Of Lexington - Project Manager

Lexington, KY

07/2022 - Current

- Managed and created content for all organizational social media accounts, increasing engagement and follower growth across platforms.
- Designed and produced marketing materials, including brochures, flyers, and promotional products, to effectively communicate the organization's mission and programs.
- Maintained and updated the organization's website, ensuring content was current, relevant, and user-friendly.
- Provided one-on-one job counseling to clients, offering guidance on resume building, interview preparation, and job search strategies.
- Spearheaded the "Innovate to Elevate" program, aimed at preparing high school students in Fayette County for workforce entry.

Baptist Health Medical Group - Patient Access Coordinator

Lexington, KY

10/2019 - 06/2021

- Assisted patients in finding new primary care providers, facilitating smooth transitions and continuity of care.
- Coordinated and managed patient referrals to specialists and other healthcare providers, ensuring timely and accurate follow-up.
- Processed medication refill requests, collaborating with healthcare providers to ensure timely patient access to necessary medications.
- Accurately inputted and maintained patient demographic information in EPIC, the electronic health record (EHR) system, ensuring data integrity and confidentiality.
- Efficiently scheduled patient appointments, ensuring optimal use of available resources and reducing wait times for patients.

Sun Tan City - Lead Key Holder

Lexington, KY

07/2016 - 11/2018

- Assisted with inventory control, including ordering, receiving, and organizing products to maintain optimal stock levels and reduce shrinkage.

EDUCATION

University of Kentucky

05/2019

Bachelor of Public Health

- Dean's List Fall 2015 - Spring 2019
- Cumulative GPA of 3.9
- Elected to the Operations Committee for Kappa Alpha Theta in 2018

Lexington Christian Academy

Lexington, KY

05/2015

High School Diploma

- Member of National Honor Society, Beta Club, and Mu Alpha Theta
- Recipient of the English 12, Chemistry, Pre-Calculus, Calculus, Photography, and Microbiology Awards

VOLUNTEER EXPERIENCE

Colombia Mission Team Coordinator (July 2019 & June 2024)

- Coordinated community response to individual financial or material needs.
- Carried much needed food and personal supplies to impoverished communities in Cali, Colombia.

PepperPointe Management Marketing Intern (August 2017)

- Performed market analysis and researched latest trends.
- Took detailed notes of progress, processes and industry details to better understand marketing and company protocols.
- Generated reports detailing campaign performance, customer engagement and trends.

- Managed staff schedules to ensure adequate coverage during all shifts, optimizing productivity and maintaining a high level of customer service.
- Performed daily cleaning tasks and monthly deep cleans to maintain a pristine and inviting environment for customers.
- Consistently met or exceeded sales goals through effective customer service, product knowledge, and sales strategies.
- Trained new hires on company policies, procedures, and sales techniques, ensuring they were well-prepared to meet performance standards.

ADDITIONAL INFORMATION

Sode-Zo Center & CRAVE Recovery Intern (July 2021 - Present)

- Promoted family stabilization through direct service.
- Promoted persons in recovery pursuit of higher education.
- Helped resource recovery community with adult learning, economic stability, and social services.
- Conducted community outreach and service to multiple non-profit organizations (i.e., Revive Life House & Refuge for Women) within the community.

Lexington Humane Society Volunteer (September 2015 - August 2016)

- Kept cages, kennels, play yards and grooming areas neat and clean.
- Supported animal wellbeing by caring for both physical and mental health needs through strategies such as regular exercise.
- Cared for animals by feeding and bathing, taking dogs for walks, cleaning litter boxes and supervising playtime.

University of Kentucky Chandler Hospital Volunteer (May 2014 - July 2014)

- Organized and compiled electronic data management.
- Facilitated consumer relations.

SKILLS

Project Planning & Management

Verbal & Written Communication

Stakeholder Engagement

Problem Solving & Decision Making

Client Rapport

Attention to Detail

Creativity & Innovation

Team Collaboration

MASON T. KING, MBA

HONORS AND RECOGNITION

TODD L. DAUGHTERY AWARD FOR OUTSTANDING & UNIQUE CONTRIBUTIONS TO THE POLITICAL SCIENCES

Winner of the Daughtery Award for the University of Kentucky, Department of Political Science

FINALIST FOR THE VANDEBOSCH OUTSTANDING SENIOR IN POLITICAL SCIENCE AWARD

Selected as a finalist for the Outstanding Senior in Political Science Award at the University of Kentucky

DEPARTMENTAL HONORS, POLITICAL SCIENCE AND SPANISH

Graduated with departmental honors in both Political Science and Spanish at the University of Kentucky

M. EARL JOHNSON AWARD WINNER

Winner of the Bethel School of Ministry M. Earl Johnson Award for excellence and outstanding character

PUBLISHED POET

Creative Communication Contest: Poetry Selected for Publication

AP SCHOLAR WITH HONORS

Granted to students who received an average score of at least a 3.25 on all AP Exams taken

PHI SIGMA THETA NATIONAL HONOR SOCIETY

Distinguished member of the University of Kentucky chapter of Phi Sigma Theta Honor Society

EXPERIENCE

CHIEF EXECUTIVE OFFICER, JUBILEE JOBS OF LEXINGTON

April 2022 - Present

Chief Executive Officer for Jubilee Jobs. Oversees all programming, financing, human resourcing and development operations. Program services over 500 clients annually providing training, job placement and retention support to disadvantaged job seekers. Program budget and revenue has tripled in first two years, and number of clients served has increased doubled. Launched critical new programs such as the innovative Second Chance Academy, a successful LFUCG Mayor's Office initiative promoting long-term re-entry for FCDC inmates.

BENEFITS PARALEGAL & VOLUNTEER COORDINATOR, LEGAL AID OF THE BLUEGRASS

August 2014- April 2022

Bi-lingual benefits specialist and director of volunteer program, responsible for 35 counties throughout Kentucky. Coordinator of the over 100 statewide volunteers. Responsible for training, program compliance and recruitment of professional and lay volunteers. Advises clients on Medicare, Medicaid, KCHIP, and employer/retiree insurance. Frequent work with local, state and federal agencies regarding benefits issues and payment for medical services. Expert in health policy, Medicare, the Affordable Care Act, Expanded Medicaid, Medicaid Waivers, pandemic-related-benefits, etc. Successfully brokered a partnership between CHI Saint Joseph Hospital and Legal Aid which maximized outreach efforts, and furthered agency objectives. Produced materials that were celebrated at the National Council on Aging. Regularly conducts training and presents at inter-agency meetings. Charged with policy, rule and regulation interpretation for direct client advocacy.

OWNER AND OPERATOR, THE WILLOW HOUSE

August 2019- May 2021

Owner and operator of the Willow House, a thriving Airbnb in Redding, CA. Implemented business strategy and creativity to create a bed and breakfast that welcomed hundreds of guests in its first year of operation. Ranked as a

"Super Host" on the Airbnb platform and a regularly featured and celebrated hosting venue in Northern California. Invited as a panelist on an Airbnb focus group to address future company strategy and customer relations.

LAW CLERK, LEGAL AID OF THE BLUEGRASS

December 2012- August 2014

Assisted attorneys with regular Spanish interpretation to Legal Aid clients, expungement clinics, work with health and government benefits law, specialized work in the prevention of illegal evictions, assistance on immigration cases, work in elder-law, aid in wills clinics, and extensive work with the Fayette County Pro Bono program.

INTERN, UNITED STATES DEPARTMENT OF STATE

August 2015 – October 2015

Intern for the Office of Public Diplomacy in the United States Embassy located in Asuncion, Paraguay. Tasked with advancing American foreign policy through representing the United States at events across the Republic of Paraguay. Utilized to: draft speeches on behalf of the Ambassador, plan events for the Ambassador's schedule, write cables to Washington D.C., informing the Department of State on politically significant events, teach classes to local university students, and much more.

EDUCATION ABROAD PEER AMBASSADOR

January 2014 – May 2014

Ambassador for the International Center and Education Abroad office at the University of Kentucky. Responsible for advising students, educational marketing ventures, and preparing public presentations about topics such as: studying abroad, curriculum integration, marketing strategies, and multiculturalism.

MUTUAL CLERK, KEENELAND

January 2012 – November 2016

Responsible for selling and cashing wager tickets for Keeneland's live horse racing meets.

EDUCATION

UNIVERSITY OF SOUTH CAROLINA, AIKEN – MASTER OF BUSINESS ADMINISTRATION

Cumulative GPA: 4.0; AACSB Accredited

UNIVERSITY OF KENTUCKY – BACHELOR OF ARTS, SPANISH AND POLITICAL SCIENCE

Cumulative GPA: 3.778 ; Political Science Major GPA: 4.0; Spanish Major GPA: 4.0

UNIVERSITY OF KENTUCKY – UNDERGRADUATE CERTIFICATE IN GLOBAL STUDIES

Successful completion of the University of Kentucky Global Studies Certificate Program.

BETHEL SCHOOL OF MINISTRY – CERTIFICATE OF COMPLETION

Successful completion of three years of academic, faith-based studies at the Bethel School of Ministry. Completed a third-year mentorship under Hayley Braun, Associate Overseer of the Second Year Program.

UNIVERSITY OF SALAMANCA – EDUCATION ABROAD, CUSCO, PERÚ

Language intensive semester abroad in Cusco, Perú. Completed the educational program with high honors.

INDEPENDENT RESEARCH IN THE HUMAN HEALTH SCIENCES

Completed independent research for the University of Kentucky College of Health Sciences under Dr. Geza Bruckner. Conducted a semester-long investigative study on healthcare disparity with regards to economic status and income level along with encouraged actions to help eliminate the said disparities.

LEXINGTON CHRISTIAN ACADEMY – HIGH SCHOOL DIPLOMA

Graduated with High Honors from Lexington Christian Academy in Lexington, Kentucky.

COMMUNITY SERVICE

SEARCH.LOVE.RESCUE.

August 2012 - Present

Secretary and Director of Interns, Board of Directors. Leader of Search.Love.Rescue. Colombia missions trips. Director of fundraising efforts.

BETHEL SHORT TERM MISSIONS TRIP LEADER

August 2018 - May 2019

Missions trip leader for the BSTM Cali, Colombia trip 2019

HAITI OUTREACH MISSION TRIP

May 2010 – July 2011

Member of the 2010 and 2011 outreach team to St. Louis-du-Nord, Haiti

VOLUNTEER WORK AT SAINT JOSEPH HOSPITAL

September 2012 – December 2015

Volunteer in the Emergency Department at Saint Joseph Hospital in Lexington, Kentucky.

LEADERSHIP

BOARD MEMBER – SECRETARY – SEARCH.LOVE.RESCUE. NON-PROFIT

Elected Secretary on the Board of Directors for Search.Love.Rescue. Appointed Director of Interns.

HOMEGROUP LEADER – BETHEL SCHOOL OF MINISTRY

Voted to be small group leader in BSSM1 and Homegroup leader in BSSM2.

MISSIONS TRIP LEADER – BETHEL SHORT TERM MISSIONS TRIP

Chosen as a BSTM Trip Leader to Cali, Colombia, 2019.

PRESIDENT – NATIONAL HONOR SOCIETY

Elected President of the Lexington Christian Academy chapter of the National Honor Society

PRESIDENT – LEXINGTON CHRISTIAN ACADEMY CHORAL PROGRAM

Elected President of the LCA Choral Program in Lexington, Kentucky

Exhibit 1.3

Ronald Delgado

(859) 492-4500 |delgador5@nku.edu| 3710 Laredo Drive, Lexington, KY 40517

Skills

Bilingual native fluency in Spanish
Experience working with students
Proficiency in QuickBooks, Practice CS; CCH Access, Canva, and the Microsoft Suite
Fundraising experience
Research experience
Event planning, organizational, and interpersonal communication

Education

Northern Kentucky University, Highland Heights, KY

Major in Political Science/Business Administration/Communications Interdisciplinary Studies

May 2024

Work Experience

Frost Brown Todd, Lexington KY

September 2023 – Current

Office Assistant

- Reconciles vendor accounts and monitors expenditures made to the Kentucky Secretary of State.
- Records all parking validations distributed to clients and visitors, including monthly reconciliation of charges.
- Engages in document governance by checking in, checking out, and containerizing documents for off-site placement.
- Coordinates office maintenance requests and serves as the key point of contact for building administration and maintenance teams.
- Plans office social events including coordinating the event space, making, and sending calendar invitations, and making graphics using Canva.
- Serves as the initial point of contact for clients, visiting attorneys and business professionals, and potential new clients.

Blue&Company, Lexington KY

January – June 2023

Seasonal Tax Administrative Intern

- Assembled tax returns and financial statements for over 1,600 clients.
- Monitored and updated postage charges and reported to the corporate office for billing.
- Maintained office inventory, reconciled monthly credit card statements, and planned weekly office luncheons.
- Released weekly email communications with office staff to inform them of events and luncheons occurring during the succeeding week.
- Leveraged *CCH Access* to monitor and update projects and manage client information.
- Developed rapport with varied office staff and assisted in various special projects at the discretion of 5 Directors and the Office Manager.
-

Leadership and Volunteer Experience

Carnegie Center for Literacy and Learning

May 2023-Current

Volunteer Tutor

- Mentor a middle school student throughout the year.
- Develop a semester-long tutoring plan to track student's progress throughout the semester.
- Communicate with the student's parent to ensure homework and tutoring work is completed on a week-to-week basis.
- Provide counseling when needed to students.

Northern Kentucky University Inter-Fraternity Council

October 2021 – January 2022

Interim President

- Chaired the Council of Fraternity Presidents and the Inter-fraternity Council Executive Board, overseeing over 200 fraternity men.
- Led fundraising initiatives out of the Office of Greek Life.
- Established working relationships with university administrators and served as the spokesperson for the advancement of the fraternity community at NKU.
- Served as a liaison between the IFC community, Norse Violence Prevention Center, and the Office of Title IX to advocate for greater diversity, equity, inclusion, and power-based violence prevention.

- Presented and passed bylaw amendments to make the Vice-President of Diversity, Equity, and Inclusion a permanent executive board position.

Northern Kentucky University Sigma Phi Epsilon Fraternity

November 2020 – November 2021

Vice-President of Finance

- Managed the collection and management of approximately \$30,000 annually in membership dues.
- Led all fundraising initiatives for the chapter including events with local businesses, auctions, alumni outreach, and *Dine to Donate* partnerships with chain restaurants.
- Utilized QuickBooks to monitor cash flow, distribute invoices, disburse funds, and maintain collection records.
- Achieved a collection rate of 95% of membership dues – the highest in chapter history.
- Developed an emergency COVID-19 budget that decreased membership dues by 35%, while increasing chapter savings by 10%.

Northern Kentucky University Student Government Association

May 2020 – March 2021

Chairman of Student Advocacy

- Sponsored two resolutions that were unanimously passed by the Student Senate.
- Conducted extensive review of university policies that affected student rights and provided feedback to the Office of Student Conduct, Rights, and Advocacy and the Dean of Students.
- Researched resolution proposals via quantitative research and inter-university outreach.
- Reviewed the by-laws and constitution of the SGA and proposed amendments concerning student rights.
- Presented research to the Board of Regents that preserved many mental health initiatives launched during the COVID-19 pandemic.

Kentucky Governor's School for Entrepreneurs

June 2017

Demo Day, 1st Place

- Selected to be one of only a handful of students to be selected to attend Kentucky's Governor's School for Entrepreneurs.
- Developed a deep understanding of the business model canvas, design thinking, and *lean startup* strategy.
- Competed at the school's culminating event, *Demo Day*, a sales-pitch competition, and finished 1st overall.
- Received a full-tuition scholarship to Northern Kentucky University after the program, totaling \$30,000 in value.

Exhibit 2.9.1

- Jubilee Jobs' curated Instagram account serves as a vital communication channel to engage with our community and stakeholders.
- We regularly post updates, success stories, event announcements, and program highlights to keep our audience informed and involved.



Exhibit 2.9.2

- Over 20 partner organizations actively participated in our Back to Work BBQ, demonstrating collaborative engagement and support for Jubilee Jobs' mission.
- A remarkable turnout of over 500 clients indicates strong community interest and participation, reflecting the event's success in engaging and serving our target audience.

- By showcasing the success of our "Back to Work BBQ" event through this flyer, we aimed to illustrate our ability to effectively engage partners and the community, thereby enhancing program participation and fostering a sense of belonging among our stakeholders.

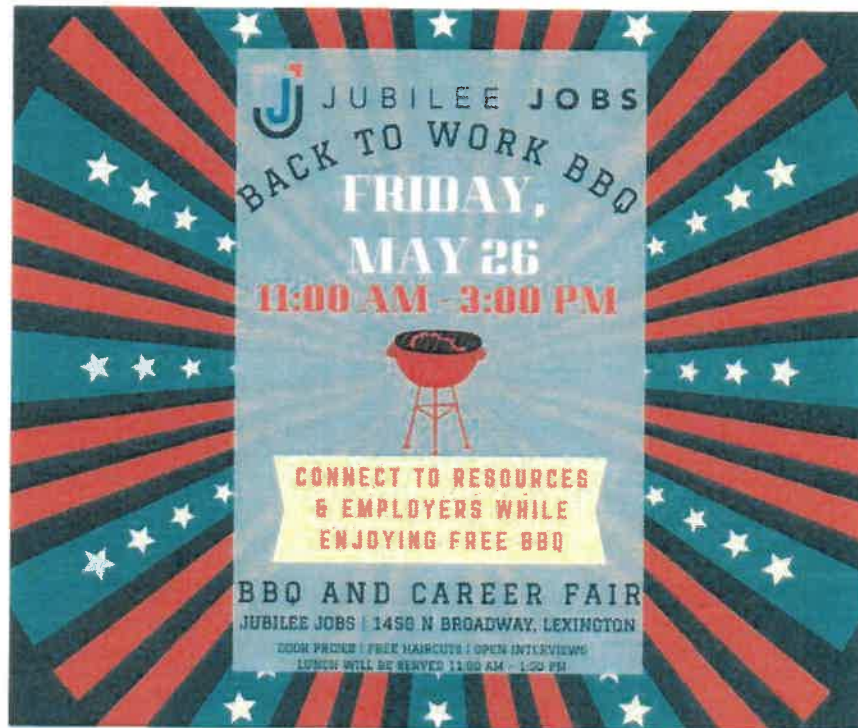


Exhibit 9.2.3

- Increased views, likes, shares, and comments reflect heightened awareness and interest in Jubilee Jobs' mission and activities.
- The "About Us" video (<https://jubileejobsoflexington.org/about-us/>) has facilitated meaningful connections with potential donors, volunteers, and partners, thereby contributing to our organizational growth and sustainability.
- This video evidences our ability to share compelling, concise stories that communicate missional objectives. This is a critical aspect of effective administration of the WORK-Lexington program.



About Us



Exhibit 9.2.4

- The flyer is distributed through various channels, including community centers, local businesses, partner organizations, and digital platforms.
- Strategic dissemination tactics, such as targeted outreach campaigns and partnerships with key stakeholders, ensure broad accessibility and reach among our target demographic.



Exhibit 9.2.5

- This graphic serves as a dynamic and visually engaging tool to attract participants and drive attendance.
- By showcasing our social media program orientations graphic advertisement, we aim to demonstrate our innovative approach to digital outreach and recruitment, leveraging the power of social media to connect with and empower individuals seeking employment and career development opportunities.

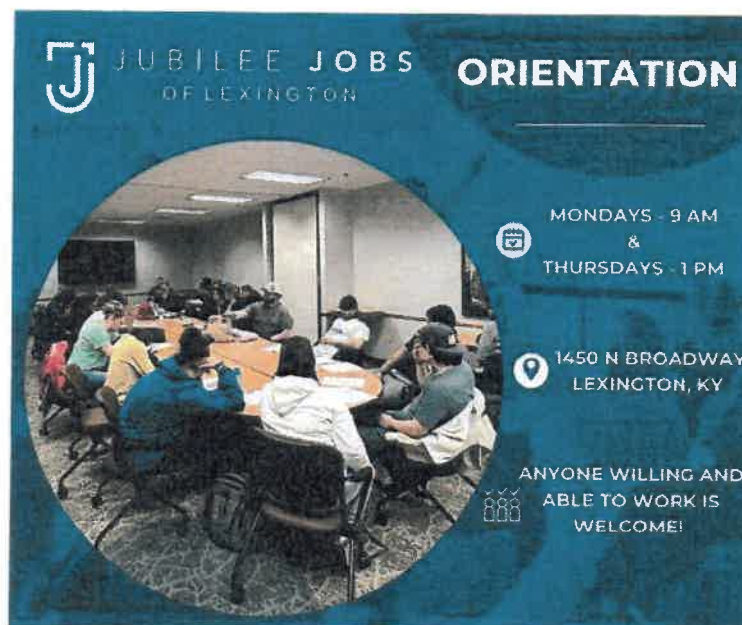


Exhibit 9.2.6

- Our client testimonial series, including the most recent video of Angela – a Second Chance Academy graduate – evidences our ability to tell engaging stories. These vignettes not only serve as powerful reports for funders, but excellent recruitment tools for employer and nonprofit partners. (<https://jubileejobsoflexington.org/testimonials/>)

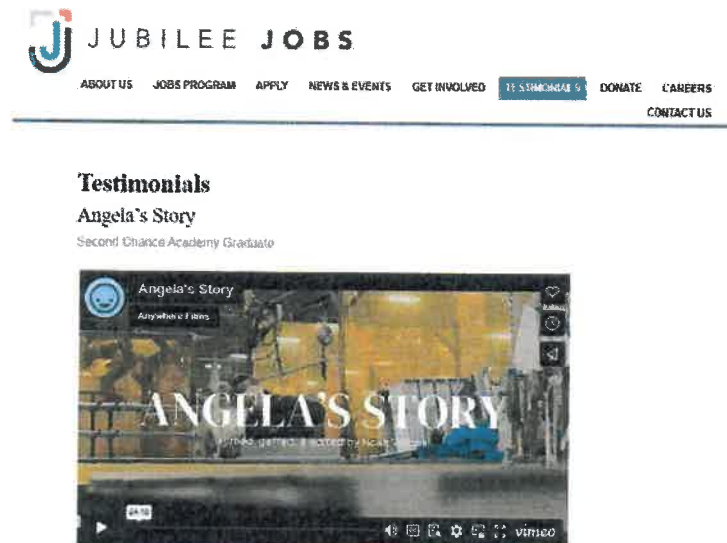


Exhibit 2.10.1

- Below are engaging materials for the "Innovate to Elevate" program, featuring comprehensive program information on the front and interview tips on the back.
- The inclusion of a QR code on our program flyer is just one example of how we harness technology to support our workforce development initiatives. Beyond printed materials, we incorporate QR codes into various digital platforms and communication channels to facilitate easy access to program resources and updates for our target audience.



Exhibit 2.10.2

- Jubilee Jobs' leadership has consistently delivered impactful projects, such as the "Bright Futures Employment Program." Notably, Taco Bell Foundation's decision to double its funding this year for the program serves as a compelling testament to the program's efficacy.
- Jubilee Jobs of Lexington has a strong track record of performing tasks with excellence, as evidenced by past successes and tangible outcomes achieved, which resulted in Taco Bell Foundation awarding \$50,000 in 2024 for the "Bright Futures Employment Program", compared to the \$25,000 awarded in 2023.



Exhibit 2.10.3

- Jubilee Jobs' commitment to innovation is evident in the successful deployment of virtual reality (VR) headsets for career exploration within its programs, particularly within the high schools of Fayette County. By harnessing cutting-edge technology, the organization has revolutionized the way students engage with career pathways.
- Through immersive VR experiences, students are transported into realistic work environments, allowing for hands-on exploration of various professions directly within their school settings.

Transfr Trainee Experience



Exhibit 2.10.4

- By strategically increasing our presence at key local events, we aim to raise awareness about our program and the various employment pathways available to high school and college students, especially those facing significant barriers to employment.
- Our active participation in community events such as the Lafayette Civic Expo and the LIFT Conference for young adults is a evidence of our recent outreach and engagement efforts.

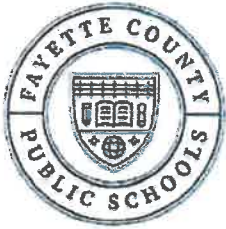


Exhibit 2.10.5

- Jubilee Jobs recognizes the importance of holistic support in empowering individuals to achieve sustainable employment and personal growth. In alignment with our commitment to comprehensive workforce development, we have established a strategic partnership with the Black Male Working Academy (BMWA) to provide wrap-around services for young men in their program.

- Beyond traditional workforce development initiatives, Jubilee Jobs and BMWA are committed to offering wrap-around services that address the multifaceted needs of program participants.





450 Park Place
Lexington, KY 40511
Phone: (859) 381-4100
FCPS.net

Board of Education:
Tyler Murphy, Chair
Amy Green, Vice Chair
Amanda Ferguson
Marilyn Clark
Jason Moore

Superintendent:
Demetrus Liggins, PhD

An Equal Opportunity
School District

May 21, 2024

Re: Jubilee Jobs Letter of Support - Economic Development Partnership Services Proposal

To Whom It May Concern,

I am writing to express my strong support for Jubilee Jobs of Lexington's proposal for the Talent and Workforce Development and WORK-Lexington initiatives. As the Director of Family and Community Engagement (FACE) for Fayette County Public Schools, I have witnessed firsthand the critical need for comprehensive workforce development support for our students and their families. Jubilee Jobs has been a steadfast partner in addressing these needs, and their proposed initiatives align perfectly with our goals for the Family Learning Community Hubs.

Fayette County Public Schools is excited to collaborate with Jubilee Jobs in launching the Family Learning Community Hubs across Fayette County. These hubs will serve as vital resources for our students and their families, offering a holistic approach to education and workforce development. Jubilee Jobs' expertise in job readiness training, career exploration, and life skills education will be instrumental in ensuring the success of these hubs.

Jubilee Jobs' track record of successful program implementation, including the "Innovate to Elevate" initiative and the "Broadened Horizons" program, demonstrates their capability to deliver impactful workforce development services. Their collaborative approach and deep connections within the community make them an ideal partner for this initiative.

I am confident that Jubilee Jobs' participation in the Family Learning Community Hubs will significantly benefit Fayette County Public Schools' students and their families. Their commitment to providing quality workforce development support aligns with our mission to create equitable educational opportunities and foster lifelong success for all students.

Thank you for considering Jubilee Jobs' proposal. I wholeheartedly support their efforts and look forward to the positive impact this collaboration will have on our community.

Sincerely,

A handwritten signature in black ink, appearing to read "Miranda Scully", is written over a horizontal line.

Miranda Scully
Director of Family and Community Engagement (FACE)
Fayette County Public Schools



444 Glen Arvin Ave. • P.O. Box 1050 • Lexington, KY 40588

Phone: (859) 381-9600 • Fax: (859) 381-9603 • www.lexingtonrescue.org

May 21, 2024

Re: Letter of Support – Jubilee Jobs' WORK-Lexington Proposal

To Whom It May Concern,

Please accept this letter as our strong support for Jubilee Jobs' WORK-Lexington initiative. As a funded agency of the WORK-Lexington program, Lexington Rescue Mission has had the privilege of collaborating closely with Jubilee Jobs and witnessing their exceptional commitment to workforce development in our community.

Jubilee Jobs has consistently demonstrated their ability to provide comprehensive and effective job readiness and placement services to individuals facing significant barriers to employment. Their innovative approaches and unwavering dedication have been instrumental in helping countless individuals secure stable and meaningful employment. Their expertise and experience make them an ideal candidate to coordinate and elevate the WORK-Lexington initiative to new levels of success.

Through our partnership with Jubilee Jobs, we have seen firsthand the positive impact of their programs. They have not only met but exceeded their goals, providing invaluable support to both job seekers and employers in Lexington. Jubilee Jobs' collaborative spirit and strong community connections have significantly enhanced the effectiveness of the WORK-Lexington initiative.

Lexington Rescue Mission supports Jubilee Jobs' proposal and their vision for the future of the WORK-Lexington initiative. We are confident that their influence will bring about significant positive change and further strengthen our collective efforts to address unemployment and underemployment in Lexington. We look forward to continuing our partnership with Jubilee Jobs and witnessing the continued success of the WORK-Lexington initiative under their capable coordination.

Thank you for considering Jubilee Jobs' proposal. We wholeheartedly endorse their efforts and believe that their involvement will be a tremendous asset to the WORK-Lexington initiative and the broader community.

Best Regards,

Laura Carr
Executive Director



LEXINGTON LEADERSHIP FOUNDATION

May 21, 2024

Re: Lexington Leadership Foundation Letter of Support – Jubilee Jobs

To Whom It May Concern,

I am writing to express my enthusiastic support for Jubilee Jobs of Lexington's proposals for the LFUCG WORK-Lexington initiative and the Talent and Workforce Development program.

As the CEO of Lexington Leadership Foundation (LLF), I have had the privilege of collaborating with Jubilee Jobs on numerous community-serving initiatives, including another LFUCG program – the Second Chance Academy. Our partnership has consistently demonstrated Jubilee Jobs' commitment to transforming lives and fostering economic stability in our community.

Jubilee Jobs' influence and effectiveness, particularly with young people in Fayette County, is invaluable. Their holistic approach to workforce development—encompassing job readiness training, career exploration, and life skills education—aligns seamlessly with LLF's mission to engage and empower youth. Through programs like Innovate to Elevate and Broadened Horizons, Jubilee Jobs has successfully bridged educational and employment gaps, providing young individuals with the tools and confidence needed to thrive in today's job market.

The WORK-Lexington initiative, under Jubilee Jobs' coordination, promises to elevate our community's workforce development efforts to new heights. Their strategic plan to expand outreach, integrate services with community partners, and implement a robust marketing strategy will undoubtedly enhance the program's reach and impact. Moreover, Jubilee Jobs' ability to connect with local employers and their extensive network of support services ensures that job seekers receive the comprehensive assistance they need to secure and retain employment.

Jubilee Jobs' longstanding success in workforce development and their deep-rooted connections across multiple sectors within the community make them the perfect organization for these initiatives. Their proven track record of exceeding program goals and securing additional funding speaks to their capability and dedication. We are confident that Jubilee Jobs' leadership in the WORK-Lexington initiative and the Talent and Workforce Development program will result in significant positive outcomes for our community. Their unwavering commitment to service makes them a vital asset to our collective mission of empowering individuals and strengthening our community.

Sincerely,

Christian Postel

CEO | Lexington Leadership Foundation



May 20, 2024

To Whom It May Concern,

I am writing to express my strong support for Jubilee Jobs of Lexington's proposal for the WORK-Lexington initiative. As the CEO of Tracy's House, a sober living and treatment program in Lexington, I have had the privilege of witnessing firsthand the transformative impact Jubilee Jobs has on our residents through their job training and placement services.

Jubilee Jobs has been a critical partner in our mission to support individuals in recovery. Their dedication to providing comprehensive job readiness training and employment opportunities has been instrumental in helping our residents rebuild their lives. The skills and confidence our residents gain through Jubilee Jobs' programs significantly contribute to their long-term recovery and reintegration into society.

The expanded services proposed under the WORK-Lexington initiative are particularly exciting for Tracy's House and the individuals we serve. Enhanced outreach and integrated services will undoubtedly increase the reach and effectiveness of the program. These improvements will provide critical support to our participants in recovery, offering them even more resources to secure stable employment and achieve self-sufficiency.

We are committed to actively participating in the WORK-Lexington initiative by bringing our residents to the orientations and ensuring they receive the assistance offered. The structured and supportive environment of Tracy's House, combined with the expert guidance and resources provided by Jubilee Jobs, and WORK-Lexington partners, creates a powerful synergy that fosters successful outcomes for our residents.

Jubilee Jobs' proven track record and their unwavering commitment to workforce development make them an ideal coordinator for the WORK-Lexington initiative. We wholeheartedly support their proposal and look forward to continuing our partnership to provide meaningful and impactful services to individuals in recovery.

Sincerely,

Chiquita Shields
CEO, Tracy's House

Caise Place Sober Living 1000 N. 1st St. Lexington, KY 40502 Phone (606) 251-1101 Fax (606) 251-1102	
---	---

3/10/2011

To Whom It May Concern,

I am writing on behalf of Caise Place to express our strong support for Jubilee Jobs of Lexington's proposal for the WORK-Lexington initiative. As the House Manager at Caise Place a sober living program, I have seen firsthand how Jubilee Jobs has been a vital partner in providing valuable employment services to our residents.

Jubilee Jobs has played a crucial role in our residents' recovery journeys by offering comprehensive job readiness training and connecting them with employment opportunities. Their dedicated staff works tirelessly to ensure that each individual receives personalized support, which has made a significant difference in helping our residents gain the skills and confidence needed to re-enter the workforce. The impact of their services is evident in the success stories of many of our participants who have secured stable employment and are on the path to long-term recovery.

The proposed expansion of the WORK-Lexington initiative is an exciting development for Caise Place and the individuals we serve. Their experience-based strategy will greatly benefit our residents, providing them with additional resources and support to achieve their employment goals. These improvements will help address the unique challenges faced by individuals in recovery, offering them a better chance at rebuilding their lives.

At Caise Place, we are committed to actively supporting the WORK-Lexington initiative. We will ensure that our residents attend the orientations and take full advantage of the assistance provided by Jubilee Jobs and other collaborative partners.

Jubilee Jobs does what they say they're going to do, and helps our people not only secure jobs, but a second shot at life.

Thank you for considering Jubilee Jobs' proposal. We look forward to continuing our partnership and witnessing the positive impact of the expanded WORK-Lexington initiative.

Regards,



Asher Snedegar
House Manager
Caise Place



Jonathan Allen
Primary Purpose Behavioral Health
Owner
C: 859-699-3046
E: jonathanallen@primarypurposebh.com

To Whom It May Concern,

I am writing to offer my enthusiastic support for Jubilee Jobs of Lexington's proposal for the WORK-Lexington initiative. As the Founder and CEO of Primary Purpose Behavioral Health, which provides outpatient counseling, intensive outpatient programs, and safe sober living, I have seen the significant positive impact that Jubilee Jobs has had on our residents through their job training and placement services.

Jubilee Jobs has been an invaluable partner in our mission to support individuals in their recovery journey. Their commitment to providing comprehensive job readiness training and employment opportunities has been a cornerstone in our community helping individuals with SUD rebuild their lives and gain the skills and confidence necessary for sustained recovery.

The personalized support and professional guidance they offer have made a tremendous difference in the lives of those we serve. The proposed expansion of services under the WORK-Lexington initiative is particularly exciting for Primary Purpose Behavioral Health and our clients.

We are committed to actively participating in the WORK-Lexington initiative by bringing our clients to orientations and ensuring they receive the valuable assistance offered. The structured environment and support provided by Primary Purpose Behavioral Health, combined with the expert job training and placement services from Jubilee Jobs, create a powerful combination that fosters successful outcomes for our residents.

Jubilee Jobs' proven expertise and dedication make them an ideal point guard for this initiative. Thank you for considering Jubilee Jobs' proposal. We are confident that their expanded role in the WORK-Lexington initiative will greatly benefit our community and the lives of those we serve.

Regards,

A handwritten signature in black ink, appearing to read "Jonathan Allen", is positioned above the printed name.

Jonathan Allen, CEO
Primary Purpose, Inc.