



TO: Mayor Linda Gorton
FROM: Jason G. Wells, Fire Chief
DATE: 03/22/2023
SUBJECT: Agreement with EXCELLANCE, INC.

File Summary:

Authorization to enter into an agreement with EXCELLANCE, INC. for (3) Emergency Care Units at the cost of \$328,109.54 per unit.

This agreement will end upon delivery of the units. Additional purchases will require revised quote(s) and signed contract agreement.

Why are you requesting?

These units will replace (3) aged frontline units.

Department needs this action completed because:

The units that are being replaced meets the criteria of the division's heavy fleet replacement plan. The cost of maintenance and out of service time of continual frontline usage exceeds a reasonable investment.

What is the cost in this budget year and future budget years?

The cost for this FY'23 is: \$984,328.62

The cost for future FY is: Maintenance and repairs not included under warranties.

Are the funds budgeted? Yes

2613	2023 Bond	505702	Operations	5713	96957	Fire truck	2023
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The total amount is encumbered: POLF00193737

File Number: 0370-23

Director/Commissioner: Wells/Armstrong

