



We have prepared a quote for you

HW Refresh CKy911net

Quote # 001481
Version 1

Prepared for:

Fayette County, KY

Jonelle Patton-Edwards
jpatton@lexington911.ky.gov

Friday, March 08, 2024

Fayette County, KY
Jonelle Patton-Edwards
115 Cisco Road
Lexington, KY 40504
jpatton@lexington911.ky.gov

Dear Jonelle,

Thank you for giving us the opportunity to provide Fayette County, KY with a quote for HW Refresh CKy911net. We are excited to work with you. Should you have any questions on this project please feel free to reach out to any member of the AK Associates team!

A handwritten signature in cursive script that reads 'Beth Stankus'.

Beth Stankus
Manager of Accounting
AK Associates

Central Equipment A

Description	Price	Qty	Ext. Price
P-IQ500 IQ500 Chassis Kit	\$3,742.10	1	\$3,742.10
P-HDVOIP High Density 512 Port VoIP Card	\$17,193.65	1	\$17,193.65
P-ENH ADMIN-R- GA-5YS+ Administrative Server <i>Includes 5 year Support</i>	\$7,550.90	1	\$7,550.90
P-STD APP-GA- 5YS+ Application Server <i>Includes 5 year Support</i>	\$8,078.75	1	\$8,078.75
P-ESK-GEO-C Switch Kit Geo-Diverse System Cisco	\$5,993.80	1	\$5,993.80
P-FORTIFw-Geo- HA High Avail. Fortinet Firewall Geo	\$2,116.00	1	\$2,116.00
P-IOBox-4Out- 24In Relay I/O Box - 4 Outputs / 24 Inputs	\$829.15	1	\$829.15
P-ENH MIS-5YS+ Enhanced MIS Server <i>Includes 5 year Support</i>	\$7,771.70	1	\$7,771.70
<i>Re-using:</i>			
1 x 42U cabinet (2014) 2 x 4-port IP to Serial device (2014) 2 x 20A Power Bar (2019) 1 x 4G SMS Modem (2023) 1 x Guardian Controller License (2014) 1 x Guardian Geo-Diverse MIS License (2014)			

Subtotal: \$53,276.05

Central Equipment B

Description	Price	Qty	Ext. Price
P-IQ500 IQ500 Chassis Kit	\$3,742.10	1	\$3,742.10
P-HDVOIP High Density 512 Port VoIP Card	\$17,193.65	1	\$17,193.65
P-ENH ADMIN- GB-5YS+ Administrative Server <i>Includes 5 year Support</i>	\$7,550.90	1	\$7,550.90

Central Equipment B

Description	Price	Qty	Ext. Price
P-STD APP-GB-5YS+ Application Server <i>Includes 5 year Support</i>	\$8,078.75	1	\$8,078.75
P-ESK-GEO-C Switch Kit Geo-Diverse System Cisco	\$5,993.80	1	\$5,993.80
P-FORTIFw-Geo-HA High Avail. Fortinet Firewall Geo	\$2,116.00	1	\$2,116.00
P-IOBox-4Out-24In Relay I/O Box - 4 Outputs / 24 Inputs	\$829.15	1	\$829.15
P-ENH MIS-5YS+ Enhanced MIS Server <i>Includes 5 year Support</i>	\$7,771.70	1	\$7,771.70
<i>Re-using:</i>			
1 x 42U cabinet (2014) 2 x 4-port IP to Serial device (2014) 1 x 4G SMS Modem (2023) 1 x Guardian Controller License (2014) 1 x Guardian Geo-Diverse MIS License (2014)			

Subtotal: \$53,276.05

Professional Services

Description	Price	Qty	Ext. Price
SV-InstDaily Installation Services - Daily Rate	\$1,300.00	2	\$2,600.00
SV-SBC Setup SBC config & setup for 1 Network	\$1,300.00	2	\$2,600.00
SV-T&L1stD Travel and Living Expenses - First Day	\$1,700.00	1	\$1,700.00
SV-T&LSubD Travel and Living Expenses - Daily	\$255.00	2	\$510.00
SV-FORTISBC SBC config & setup	\$650.00	2	\$1,300.00
SV-ServerSetup Server Configuration Update <i>Import existing Database and tune existing configuration for usability with newer servers and Operating system. Load updated config onto new servers.</i>	\$900.00	6	\$5,400.00



Professional Services

Description	Price	Qty	Ext. Price
SV-SiteAudit System Refresh Audit <i>System technical audit:</i> - Audit coordination - Assess system design, connectivity, user interface usage, call flow and site conditions - Review system changes from original to determine changes required for new updated configuration manual - Review, determine and produce system upgrade plan based on current configuration	\$4,000.00	1	\$4,000.00
SV-MISTR-G MIS Data Transfer Geo SVR	\$1,045.00	1	\$1,045.00
SV-PSUpgrade Professional Services Refresh	\$12,900.00	1	\$12,900.00
SV-PMDaySd Secondary Project Management -Daily Rate	\$965.00	6	\$5,790.00

Subtotal: \$37,845.00

Warranty/Maintenance

Description	Price	Qty	Ext. Price
MT-Warranty Guardian First Year HW Warranty <i>The Guardian first year warranty covers all Hardware for the first year.</i>	\$0.00	1	\$0.00
MT-HSGUARD-06 Guardian Hardware Support - Year 6 <i>The Guardian hardware support program covers all hardware purchased from Solacom with the following exceptions: 1. Computers and servers are excluded, and are covered under manufacturer support for up to five (5) years. 2. Monitors, keyboards and mouse devices purchased with the initial computer order will carry the same support purchased for the associated computer or server. 3. UPS, Individually purchased; Keyboards, mouse devices, headsets, and handsets are covered under the initial one (1) year warranty and are not eligible for extended support.</i>	\$1,003.55	1	\$1,003.55

Subtotal: \$1,003.55

Shipping

Description	Price	Qty	Ext. Price
ShippingFee Shipping and Handling Charges	\$1,840.00	1	\$1,840.00

Subtotal: \$1,840.00

Payment Terms

Description	Qty
<p>Terms of Sale:</p> <ul style="list-style-type: none">• Hardware and software will be invoiced upon shipment• Services will be invoiced upon completion• Payment Terms are Net 30	



HW Refresh CKy911net

Prepared by:

AK Associates

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Prepared for:

Fayette County, KY

115 Cisco Road
Lexington, KY 40504
Jonelle Patton-Edwards
(859) 280-8184
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Quote Information:

Quote #: 001481

Version: 1
Delivery Date: 03/08/2024
Expiration Date: 05/28/2024

Quote Summary

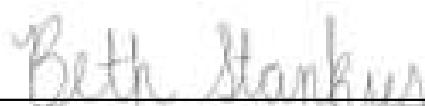
Description	Amount
Central Equipment A	\$53,276.05
Central Equipment B	\$53,276.05
Professional Services	\$37,845.00
Warranty/Maintenance	\$1,003.55
Shipping	\$1,840.00

Total: \$147,240.65

Disclaimers: This quote is provided for the listed contact and is not to be shared or disseminated without written consent by AK Associates. This quote null and voids any previous version.

AK Associates

Fayette County, KY

Signature: 
Name: Beth Stankus
Title: Manager of Accounting
Date: 03/08/2024

Signature: _____
Name: Jonelle Patton-Edwards
Date: _____