

PURCHASE OF SERVICE AGREEMENT

THIS PURCHASE OF SERVICE AGREEMENT, made and entered into on the ___ day of July, 2016, by and between the **LEXINGTON-FAYETTE URBAN COUNTY GOVERNMENT**, an urban county government of the Commonwealth of Kentucky created pursuant to KRS Chapter 67A (“Government”), 200 East Main Street, Lexington, Kentucky 40507, on behalf of its Chief Development Officer (“CDO”) and the **LEXINGTON, KENTUCKY CHAPTER OF THE SERVICE CORPS OF RETIRED EXECUTIVES, ASSOCIATION, INC.** (“Organization”), with offices located at 389 Waller Avenue, Suite 130, Lexington, Kentucky 40504, with an effective date of July 1, 2016..

WITNESSETH

That for and in consideration of the mutual promises and covenants herein expressed, the Government and the Organization agree as follows:

1. Government hereby retains Organization for the period beginning on July 1, 2015, and continuing for a period of twelve (12) months from that date unless within that period Government gives the Organization thirty (30) days written notice of termination of this Agreement in which case this Agreement shall terminate thirty (30) days from the date notice is given to the Organization.

2. Government shall pay the Organization the sum of Seven Thousand Dollars (\$7,000.00) for services required by this Agreement, said services being more particularly described in Exhibit A attached hereto and incorporated herein by reference. One Thousand Seven Hundred Fifty (\$1,750) of the total sum amount shall be payable each quarter, within ten (10) days after receipt of the report required in Paragraph 6

herein, July to June, inclusive. Lexington-Fayette Urban County Government funds may not be used to provide Cost of Living Increases beyond 3%.

3. In the event of termination of this Agreement by Government as provided for in Paragraph 1 above, Organization shall be entitled to that portion of total compensation due under this Agreement, as the service rendered bears to the total service required hereunder.

4. Organization shall provide consulting assistance for Fayette County small business owners related to starting, managing and operating a small business in a satisfactory manner. Organization shall keep itself fully informed of all national and state laws and all municipal ordinances and regulations in any manner affecting the work or performance of this Agreement, and shall at all times observe and comply with such laws, ordinances and regulations, whether or not such laws, ordinances or regulations are mentioned herein and shall indemnify Government, its officers, agents and employees against any claim or liability arising from and based on Organization's violation of any such laws, ordinances or regulations. In addition, Organization shall provide Government with timely and satisfactory evidence that it has fulfilled any underlying lease obligations that it has for the rental or lease of any space related to the provision of its services upon the request of Government.

5. Organization represents that it has filed any federal, state or local income tax returns required by law in the legally prescribed time and manner. This Agreement shall not become effective unless and until copies of all of the executed originals of the aforementioned tax returns filed for the Organization's most recent or current tax year are

registered by the Organization with the CDO, and the Organization shall not be compensated unless and until such registration has taken place.

6. The Organization shall, at the end of each quarter and by no later than the 10th day of the succeeding quarter (October 10, 2016; January 10, 2017; April 10, 2017 and July 10, 2017), on such forms as the CDO shall provide, submit to the CDO: a report containing, for each of the services enumerated in Exhibit A which were provided in the preceding quarter (a) a description of the service provided, including the costs of providing services and the quantity and quality of the service provided, and (b) the additional information requested in and submitted on the form attached hereto as Exhibit B and incorporated herein by reference (or a similar form created and provided to Organization by the Government); and (c) an invoice requesting compensation for the services provided during the preceding quarter. Failure to submit the quarterly report and invoice described herein by the required date shall result in the quarterly payment to Organization being withheld until the next reporting period. In addition, Organization shall be required to present a progress report as to its activities annually before the Urban County Council's Budget, Finance & Economic Development Committee, or as otherwise instructed by the Government.

7. Books of accounts shall be kept by the Organization and entries shall be made therein of all money, goods, effects, debts, sales, purchases, receipts, payments and any other transactions of the Organization. The books of accounts, together with all bonds, notes, bills, letters and other writings belonging to the Organization, shall be maintained at the principal place of business of the Organization as set forth in this Agreement.

Government shall have free and complete access to the books, papers and affairs of the Organization relating to the LFUCG funds provided hereunder at all reasonable times, and if it desires, it may have said books and papers of the Organization audited and examined by auditors, accountants or attorneys. Any examination shall be at the expense of the Government.

8. Government may designate such persons as may be necessary to monitor and evaluate the services rendered hereunder by the Organization. The Government, its agents and employees, shall, at all times, have unrestricted access to all places where or in which the services required hereunder are being carried on and conducted. Inspection and monitoring of the work by these authorities shall in no manner be presumed to relieve in any degree the responsibility or obligations of Organization, or to constitute Organization an agent of the Government.

9. Organization shall provide equal opportunity in employment for all qualified persons, shall prohibit discrimination in employment because of race, color, creed, national origin, sex, age, sexual orientation or gender identity, or handicap, shall promote equal employment through a positive, continuing program of equal employment, and shall cause each of its subcontracting agencies to do so. This program of equal employment opportunity shall apply to every aspect of its employment policies and practices.

10. Organization shall adopt a written sexual harassment policy, which shall, at a minimum, contain a statement of current law; a list of prohibited behaviors; a complaint process; and a procedure which provides for a confidential investigation of all complaints.

The policy shall be given to all employees and clients and shall be posted at all locations where Organization conducts business. The policy shall be submitted to the MOED for review within thirty (30) days of the execution of this Agreement.

11. The Organization agrees that all revenue and expenditures shall be audited at least annually by independent certified public accountants who shall express an opinion as to whether or not revenue and expenditures during the year audited have conformed to state and local law and regulation. A copy of this audit shall be submitted to the MOED within ten (10) days of completion.

12. Organization agrees that it shall apply all funds received by it from the Urban County Government in accordance with the following investment policy guidelines:

A. Objectives--Capital preservation with surety of income. Reasonable competitive income consistent with high investment quality and purpose of funds. All investments shall conform with state and local law and regulations and these Policies.

B. Investment Funds Management--The governing board may elect to either:

(1) manage its investments through its executive director where the size or complexity of funds to be managed is deemed by the board to be within the training, expertise and/or available time capacity of the executive director and the operating staff;

-or-

(2) utilize the professional investment management facilities of a local bank trust department acting in a fiduciary capacity within the same approved investment policies and federal, state, local and trust laws and regulations. The trust department may utilize its regular short-term 100% U.S. Treasury Fund for daily funds investment. The election of option 1 or 2 should be made consistent with the relative cost

incurred and in the case of option 2 the cost shall be competitive among local trust departments.

C. Investment Policies--Safety and Prudence.

- (1) Short-term liquidity funds shall be invested in "riskless" investments, i.e., deposits in Kentucky commercial banks or savings and loan associations that are fully federally insured or deposits collateralized by U.S. Treasury securities with a current market value of at least 100%, or in direct obligations of U.S. Treasury securities.

Investments shall be diversified according to maturity in order to meet projected cash flow needs.

Collateral pledged to secure uninsured deposits shall be held at a federal reserve bank with the receipt providing absolute control by the agency.

- (2) Retirement funds, endowment funds, long-term capital reserve funds and any other special funds may be held and invested by a local bank trust department under investment objectives and diversification in accordance with the individual nature of the funds and pursuant to the "prudent man" investment rule as well as general trust law.
- (3) All investments shall be reviewed monthly by a finance or investment committee of the agency.
- (4) Local brokerage firms may hold and invest funds provided that investments are located within Kentucky and are fully insured.

- D. Audit--All investments shall be audited at least annually by independent certified public accountants who shall express an opinion as to whether or not investments during the year audited have conformed with state and local law and regulation and with the approved investment policies.

13. This instrument contains the entire agreement between the parties, and no statement, promises or inducements made by either party or agent of either party that is

not contained in this written Agreement shall be valid and binding; and this Agreement may not be enlarged, modified or altered except in writing signed by the parties and endorsed hereon.

14. Notice – Any written notice required by the Agreement shall be delivered by certified mail, return receipt requested, to the following:

For Organization: SCORE
 333 Waller Avenue, Suite 130
 Lexington, Kentucky 40504
 Att: Vincent Smith, Chapter Chair (or as otherwise
 designated in writing by Organization)

For Government: Lexington-Fayette Urban County Gov.
 200 East Main Street
 Lexington, Kentucky 40507
 Att: Kevin Atkins, Chief Development Officer

IN WITNESS WHEREOF, the parties have executed this Agreement at Lexington, Kentucky, the day and year first above written.

LEXINGTON-FAYETTE URBAN
COUNTY GOVERNMENT

BY: _____
 JIM GRAY, MAYOR

ATTEST:

Meredith Nelson
Clerk of the Urban County Council

**LEXINGTON, KENTUCKY CHAPTER
OF SERVICE CORPS OF RETIRED
EXECUTIVES, ASSOCIATION, INC.**

VINCENT SMITH, CHAPTER CHAIR
ATTEST:

BY: _____

WITNESS/DATE:_____

EXHIBIT “A”

Lexington/Fayette Urban County Government

Addendum for Services

Service Corps of Retired Executives

Scope of Work

Local Contribution

During Fiscal Year 2017 (July 1, 2016 through June 30, 2017) the Service Corps of Retired Executives (SCORE) will use these funds from Lexington-Fayette Urban County Government to partially support all of Lexington SCORE Chapter 276's programs and services:

- Counseling and mentoring small business owners and prospective small business owners.
- Workshops and seminars for entrepreneurs, existing small businesses, and people considering starting a small business.
- Office and meeting space to support SCORE counseling sessions.
- Staffing the SCORE Chapter office.
- Advertising and other promotional costs to increase the public's awareness of SCORE and the free services it offers to small businesses in central Kentucky.
- Advertising and other promotional costs to aid SCORE in recruiting and training additional volunteers so the programs and services it offers can be expanded.
- Equipment and materials used in accomplishing its mission.
- Provide resources and expertise to maximize the success of existing and emerging small businesses
- Recruit qualified mentors
- Assist veterans in starting their own small businesses

EXHIBIT "B"

Lexington/Fayette Urban County Government

Addendum for Services

Service Corps of Retired Executives

LEXINGTON-FAYETTE URBAN COUNTY GOVERNMENT ECONOMIC DEVELOPMENT PARTNER AGENCY QUARTERLY REPORT FISCAL YEAR 2017

Economic Development Partner Agency:
Service Corps of Retired Executives (SCORE)

Date:
Put Submission Date Here

Outcome Evaluation

Using this Addendum "B" to the Service Corps of Retired Executives (SCORE) Purchase of Service Agreement, please demonstrate progress towards stated goals and initiatives

NOTE: If there have been changes to your Lexington-Fayette Urban County Government funded program(s) necessitating amendment of your approved outcomes, please contact Kevin Atkins, Chief Development Officer, 859.258.3110 (or email at katkins@lexingtonky.gov) to discuss the proposed amendments.

Counseling & Mentoring Small Business Owners and Prospective Small Business Owners

1. Provide number of Lexington small business owners you have worked with during the most recent quarter and examples of the assistance you have offered. How does this number compare to the same period during the previous fiscal year?

ANSWER (1) HERE

2. Provide the number of Lexington "prospective" small business owners worked with during the most recent quarter and the status of their effort to start a business. If the business is now open please provide the current number of employees to the best of your knowledge. How does the number of startups compare to the same quarter in the previous fiscal year?

ANSWER (2) HERE

3. During the most recent quarter how many individual face-to-face mentoring sessions occurred with Lexington business owners or prospective business owners?

ANSWER (3) HERE

Workshops & Seminars for Entrepreneurs, Existing Small Businesses, and People Considering Starting a Small Business

1. Please provide detail on how many sessions for each category mentioned above were offered during the most recent quarter as well as the attendance and topics discussed at the workshop/seminars. How many of those in attendance were Lexington residents?

ANSWER (1) HERE

2. What was the follow-up with/from the participants following the sessions?

ANSWER (2) HERE

3. How do the number of sessions and attendance compare to the same quarter during the previous fiscal year?

ANSWER (3) HERE

4. How many of the workshops/seminars were aimed at helping veterans start new businesses and what type of support services were offered to those veterans? As a result of these workshops/seminars how many Lexington veterans were served?

ANSWER (4) HERE

Marketing Efforts and Other Promotional Efforts to Increase Public Awareness of SCORE and the Services Offered

1. Describe the marketing efforts and promotions you have undertaken in the most recent quarter and if those efforts have increased awareness of SCORE services and programs?

ANSWER (1) HERE

2. Have these efforts resulted in the additional recruitment of qualified mentors for the program?

ANSWER (2) HERE

Staff & Volunteer Levels

1. Please provide the current number of paid SCORE staff (full & part-time) as well as the number of volunteers and mentors actively engaged during the most recent quarter?

ANSWER (1) HERE

2. How do the staffing and volunteer levels compare to the same quarter in the previous fiscal year?

ANSWER (2) HERE

Mission Statement: Provides resources and expertise to maximize the success of existing and emerging small businesses

Please provide the measures of success during the most recent quarter based on the SCORE Mission Statement. How have these measures improved compared with the previous quarter?

ANSWER HERE

Describe efforts to diversify dependence on yearly funding from the Lexington-Fayette Urban County Government. What percentage of your funding is from Lexington-Fayette Urban County Government dollars?

ANSWER HERE

CERTIFICATION

As the Chair or Chief Executive Officer (or equivalent) of this agency, I certify that the information provided in this Quarterly Report is true and complete to the best of my knowledge and belief.

I further agree that funds received from Lexington-Fayette Urban County Government will be used for the purposes for which they were requested and approved, and that the agency will comply with the requirements set forth in the application and the approved Purchase of Service Agreement and Addendum(s).

Name:

INSERT NAME HERE

Title:

INSERT TITLE HERE

Date:

INSERT DATE HERE

THIS REPORT AND ANY REQUIRED ATTACHMENT(S) ARE DUE IN THE OFFICE OF THE CHIEF DEVELOPMENT OFFICER NO LATER THAN:

1ST QUARTER: OCTOBER 10, 2016

2ND QUARTER: JANUARY 10, 2017

3RD QUARTER: APRIL 10, 2017

4TH QUARTER: JULY 10, 2017

THIS REPORT SHOULD BE COMPLETED AND SUBMITTED VIA EMAIL TO THE OFFICE OF THE CHIEF DEVELOPMENT OFFICER ALONG WITH QUARTERLY FUNIDNG REQUEST INVOICE TO:

Kevin Atkins
Chief Development Officer
Lexington-Fayette Urban County Government
katkins@lexingtonky.gov

NOTE: All quarterly reports will be electronically date stamped by email receipt record to ensure submission by organization is on time and in accordance with the FY2017 Purchase of Service Agreement with Lexington-Fayette Urban County Government.