



The Lexington Jobs Fund

Presentation to Council
November 19, 2013

Lexington Jobs Fund - Purpose

- Increases Lexington's economic development competitiveness with peer cities and leverages select Federal and State resources.
- Allows the city to encourage job growth and respond quickly to opportunities with a focused approach – building on our economic strength.



Lexington Jobs Fund - Key Highlights

- Targeted grant and loan incentive offerings that focus on high priority industries to create high wage jobs.
- Transparent three tiered approval process.
- Accountability and protection incorporated with legal framework connecting the city's investments with specific job creation goals.



Lexington Jobs Fund - Structure

One Goal:
Job Creation

Two Basic Programs:

1. Grants up to \$100,000
2. Loans up to \$250,000



Lexington Jobs Fund - Structure

Two Main Tools for
Business Expansion and Attraction:

1. Gap Incentives
2. Deal Closing Investments

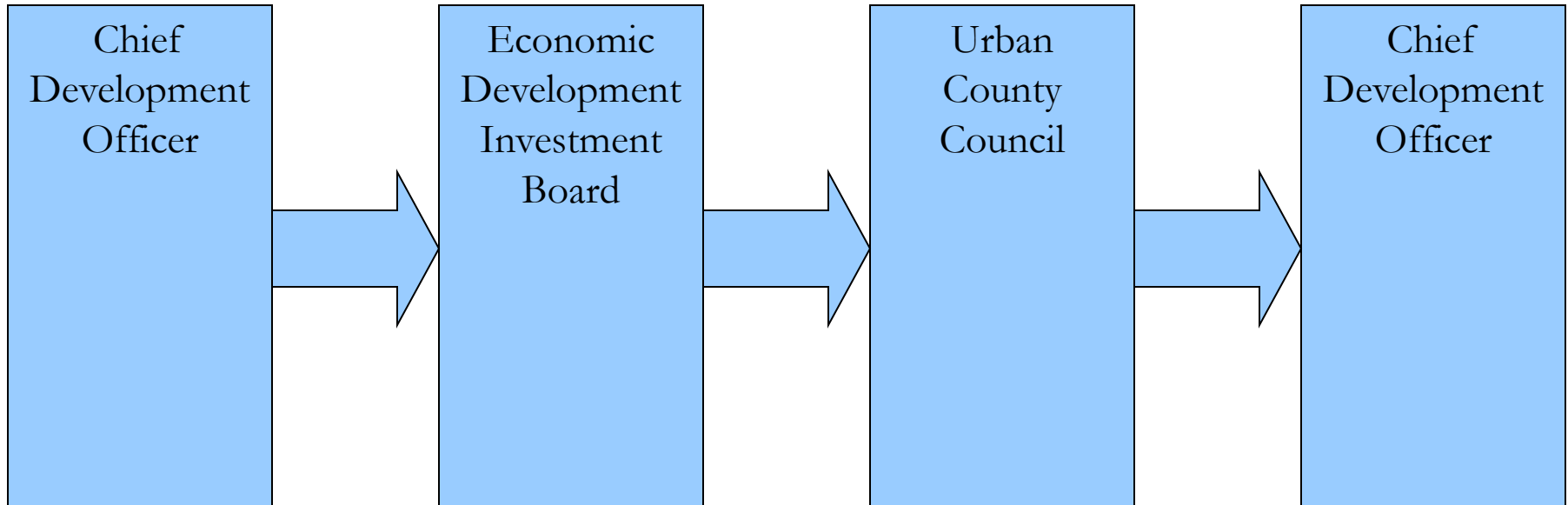


Lexington Jobs Fund – Priority Sectors

- Advanced manufacturing
- Corporate Headquarters
- Healthcare
- Innovative focused companies receiving competitive Federal or State grants
- Professional services including shared service centers
- Technology



Lexington Jobs Fund – Process & Management



Economic Development Investment Board

Current IRB Committee Structure Proposed Board Structure

Affiliation - Industry	Affiliation - Industry
LFUCG – Council Member	Chief Development Officer - Chair
At-Large Designee	LFUCG – Council Member
At-Large Designee	At-Large Designee
At-Large Designee	At-Large Designee
At-Large Designee	At-Large Designee
Commerce Lexington	Commerce Lexington
Housing	Housing
Housing	Investment Community
Lexington Industrial Foundation	Lexington Industrial Foundation
	Private Equity/Venture Capital



Lexington Jobs Fund – Protecting Public Investment

- Clawback provisions will be required as part of any incentive package.
- Intended to protect the taxpayer dollars in the event that a company is not able to grow or retain the jobs indicated in their agreement.



Questions?

