

AGREEMENT

THIS AGREEMENT (hereinafter referred to as "Agreement"), made and entered into this 1st day of February 2016, by and between the **LEXINGTON-FAYETTE URBAN COUNTY GOVERNMENT**, an urban county government pursuant to KRS 67A, (hereinafter referred to as "Government"), 200 East Main Street, Lexington, Kentucky 40507, on behalf of its **OFFICE OF HOMELESSNESS PREVENTION AND INTERVENTION** (hereinafter referred to as "OHPI"), and **NEW LIFE DAY CENTER**, 224 Martin Luther King, Jr., Blvd., Lexington, Kentucky 40508 (hereinafter referred to as "New Life").

RECITALS

WHEREAS, the Government, through OHPI, and New Life desire to implement a program aimed at assisting individuals experiencing homelessness;

WHEREAS, the Government, through OHPI's Board, and New Life, wish to support the start-up of a Housing Scholarships program;

WHEREAS, the New Life submitted a proposal to OHPI Board, which was deemed by the Government, through OHPI, to best serve the goals of the Government and the OHPI.

WITNESSETH

NOW THEREFORE, for and in consideration of the mutual promises and covenants herein expressed, the Government and New Life agree as follows:

(1) The above recitals are incorporated herein by reference, as if fully stated. This Agreement shall include the following additional document, which is attached hereto as Exhibit A and incorporated herein by reference as if fully stated:

(a) Exhibit "A" – New Life Day Center Housing Scholarship Proposal;

In the event of a conflict between and among the provisions of these documents, the provisions of this Agreement shall prevail, followed by Exhibit A.

(2) The Government shall pay New Life an amount not to exceed **Ten Thousand and 00/100 Dollars (\$10,000.00)**, to be used exclusively for the provision of Housing Scholarships to ten (10) qualified participants, which will be used as assistance for rental deposits. New Life shall identify, select, and assist ten (10) participants in finding requisite housing, along with providing all services enumerated within Exhibit A. The services required by this Agreement, said services being more particularly described in Exhibit A, shall be provided over the term of this Agreement. Payments shall be made on a cost reimbursement basis upon submission of a financial report and invoice, and a program report indicating number of individuals served and outcomes. Both reports shall reflect the services and programs directly related to the funding provided by the Government. Forms for both the financial and program reports will be provided.

(3) The term of this Agreement shall be for a period of twelve (12) months. This Agreement shall begin upon execution and continue for a period of twelve (12) months. Notwithstanding the above, the Government may terminate this Agreement at any time and for any reason by providing New Life with at least thirty (30) days advance notice of termination.

(4) The terms and conditions of this Agreement may be extended or amended at any time by mutual agreement of the parties in writing. Modifications to the Agreement shall be in compliance with the Notice section of this Agreement.

(5) New Life shall perform and provide the duties and services included in Exhibit A faithfully and satisfactorily at the time, place and for the duration prescribed herein. Compensation paid pursuant to this Agreement shall be used exclusively for the services set forth in said Exhibit and for no other purpose. Any alteration in the nature of such services and duties constitutes an amendment to this Agreement and must be in writing signed by both parties.

(6) **NOTICES.** All notices allowed or required to be given hereunder must be in writing dispatched by United States mail, or hand delivered to the parties at the following:

FOR GOVERNMENT:

Lexington-Fayette Urban County Government
Phoenix Building
101 East Vine Street, Ste 175
Lexington, KY 40507
Attn: Charlie Lanter

FOR NEW LIFE:

New Life Day Center
224 Martin Luther King, Jr., Blvd.
Lexington, KY 40508
ATTN:

IN WITNESS WHEREOF, this Agreement is executed as of the day first written above.

LEXINGTON-FAYETTE URBAN
COUNTY GOVERNMENT

BY: _____

Jim Gray, Mayor

NEW LIFE DAY CENTER

BY: Steve Polston

Title: Board Chairman

ATTEST:



Clerk, Urban County Council

HOUSING SCHOLARSHIPS:

Extraordinary steps are required to solve extraordinary social problems. Homelessness is one of the latter. The root causes of homelessness are complex. Lack of education, rejection by family, mental illness, and addiction can all interact to make solutions difficult to find and implement. Let's first stick to the absolutely obvious. The most elementary truth is that people are homeless because they are not housed. So, that begs the equally obvious question. Why are they not housed?

Let's look at that. Since New Life Day Center opened in 2011, it has registered over 3000 homeless. Again sticking with the obvious, we tried to understand why is it that 30-40% of those registered have regular assistance checks or work enough to have some income. Yet, the majority of them still live on the streets. A few prefer and choose it. Most would prefer housing. We find within the latter category those with income remain on the street because they can't afford housing. More accurately, they can't afford initial housing deposits. So, what they really can't afford is the typical rent deposit because they don't have the self-discipline to save-up any money. Solving this hurdle could be a breakthrough in the aforementioned segment of homelessness.

To solve the deposit issue is where the "extraordinary step" mentioned in the opening sentences comes into play. Find a way to surmount the front-money required to initiate renting and from that an appreciable segment of homelessness can be addressed. Housing Scholarships are one such extraordinary step. Scholarships can provide a strategic intervention necessary to start to achieve the stable foundation that comes from a decent place to live. We are seeking Homeless Prevention & Intervention (HP&I) financial help in road-testing this idea. Ultimately, however, these Scholarships should come from willing private donors. International approaches to world's orphaned children such as "Save the Children" can be a helpful model. The first step is the donor is introduced to the "adoptable" child via hand-written letter and pictures sent from child to donor. If the match is acceptable, money is then donated to a designated needy child, but a donor-adopted child relationship is also the goal. Applying this to Housing Scholarships, a potential donor of the initial rent deposit can be matched-up with a homeless person who has income. The donor will first be introduced to a recipient by background information, then in person. Beyond the donation, an enduring relationship can result.

How should it work? This concept of Housing Scholarships can be a breakthrough but it needs to first be tested in a controlled evaluation. That is NLDC's proposal to HP&I. Here is how it can work.

SEVEN-STEP HOUSING SCHOLARSHIP PROCESS

- 1. Determine who in New Life Day Center homeless ranks has regular income (from assistance checks or has income from regular employment). NLDC has upwards of 150 homeless/day inside the facility during the day. These daytime homeless are a mix from the Lexington homeless night shelters.**
- 2. Select from known registrants at NLDC those that have the personal stability to create a fair evaluation of the Housing Scholarships concept.**
- 3. Get the participating individuals to agree to be under an existing payee systems so they manage their budget allowing ongoing rent and utilities to be a priority payment each month.**
- 4. Help them find affordable housing.**
- 5. Pay their initial deposit.**
- 6. Help the homeless participants find furniture and transportation to move them into newly acquired housing.**
- 7. Continue to regularly monitor progress of the newly homed.**

The Ask: HP&I provides \$10,000 to fund ten Housing Scholarships for the evaluation period which would be approximately six months. Once the concepts has a successful track record, private donors will thereafter be sought to fund the Scholarships