



## CONTRACT PRICING WORKSHEET

Contract No. <b>#082025-PMI</b>	Date Prepared 2/10/2026
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Buying Agency:	Lexington Fayette UCG	Dealer:	Atlantic Emergency Solutions
Contact Person:	Jason Wells	Sales Rep:	Eric Colson
Member Number:	45743	Phone:	502-370-7954
Phone:	859-231-5660	Email:	<a href="mailto:ecolson@atlanticemergency.com">ecolson@atlanticemergency.com</a>
Email:	<a href="mailto:welljg@lexingtonky.gov">welljg@lexingtonky.gov</a>	Pierce Bid #:	1810

### Base Spec.

Sourcewell ID #	Description:	Sourcewell Price List Date	Published Contract Price
1810	Rescue - Walk In - Tandem 22.5'	2/6/2026	\$ 945,464.77

### Removed Options from Base Spec.

Notes: (do not list options removed)	Before Discount Price
<i>If audited by Sourcewell be prepared to show detail.</i>	\$ 10,070.49
<i>With Pierce Discount (5.5%)</i>	\$ 9,516.61

### Added Options to Base Spec.

Notes: (do not list options added)	Before Discount Price
<i>If audited by Sourcewell be prepared to show detail.</i>	\$ 971,939.51
<i>With Pierce Discount (5.5%)</i>	\$ 918,482.84

Qty	<b>1</b>	<b>Subtotal (Base Spec+Added/Removed Options)</b>	<b>\$ 1,854,431.00</b>
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### Other Expenses

Description	Price
Dealer to furnish - Reports, Travel, Delivery, Prep, Training, Etc.	\$ 51,300.00
Customer Allowance	\$ 50,000.00
Performance Bond	\$ 5,000.00
Applicable State Fees (Tire Fee, etc.)	\$ -
<b>Total Other Expenses</b>	<b>\$ 106,300.00</b>

### Discounts

Description	Price
100% Pre-Payment Discount	\$ -
Chassis Pre-Payment Discount	\$ -
Aerial Pre-Payment Discount	\$ -
Trade-In Value / Other Customer Adjustments	\$ -
<b>Total Discount</b>	<b>\$ -</b>

<b>Total Purchase Price (matches customer PO)</b>	<b>\$ 1,960,731.00</b>
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