Leaf Collection Services for LFUCG



Republic Services of Kentucky, LLC June 29, 2021 Gregory M Butler 859-619-3851 / GButler@RepublicServices.com

We'll handle it from here.™





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June 29, 2021

City of Lexington Division of Central Purchasing 200 East Main Street Lexington, KY 40507

Re: Leaf Collection Services

Republic Services is honored for the opportunity to provide Lexington with this proposal to continue providing leaf collection services throughout the city's seven 'C' zones. Republic Services has provided vacuum leaf collection for Lexington since 2014 and communities throughout the United States, including Charleston, South Carolina and Indianapolis, Indiana for several years. Further, Republic's Lexington staff has experience in managing and performing vacuum leaf collection.

Republic Services is the leading solid waste management provider in Kentucky and we are committed to providing the most affordable, efficient, and safe leaf collection and disposal program possible. Republic's first and foremost goal is to provide exceptional services that meet the need and expectation of Lexingtonians. As a result of our business model, we are able to guarantee that Republic Services will:

- Adhere to all contractual requirements;
- Increase our vacuum collection fleet threefold; and
- Complete each sub-zone in a timely fashion.

Republic appreciates the importance of providing effective and timely leaf collection in order to meet resident expectations. If awarded, Republic Services pledges that our team and equipment:

- Will be staffed with Class-A license holders, as required by DOT for the operation of commercial trucks and trailer systems;
- Will be solely dedicated to this project;
- Will not collect any other wastes or perform other duties during our service;

Republic Services has continuously demonstrated the ability to abide by city and state regulations with our various partnerships with LFUCG, with an emphasis on maintaining a safe and healthy work conditions.

Enclosed you will find our detailed proposal. Please do not hesitate to reach out to me for references or with any questions you may have.

Sincerely,

Tregory M Retter

Gregory M Butler





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Our Proposal

Republic Services is dedicated to partnering with the City of Lexington to continually improve leaf collection services for residents throughout Zone 'C' and all of Lexington

Pricing

Republic Services proposes the following rates per sub-zone as requested.

The below rates are for single-pass leaf collection only. Republic Services is unable to commit to continuous service or repeated service on individual streets in a lump sum contract. Upon completion of each street, as certified by LFUCG, Republic Services will cease operations on that street.

Republic Services requests that each additional street length be calculated by LFUCG for actual service length. Rate per 1,244 linear foot is based on curb-mile and assumes service on one side of street only.

Republic Services is your low-risk, best value partner

- Lexington's Leaf Collection Partner since 2014
- Dedicated to purchasing new equipment necessary to meet all expectations
- Only firm in Lexington with municipal vacuum leaf collection experience

Exceeding Expectations

If selected, Republic Services will make every effort to exceed the expectations of Lexington residents and city staff.

Since our initial leaf collection project in 2014, Republic Services has made strides in both the equipment and labor used to complete this project. We are excited for this next opportunity, and believe that the addition of new, and redundant, equipment will ensure that we perform to an even higher level.

Republic Services proposes to dedicate two teams to vacuum leaf collection. We contend that we can complete each of the seven zones in the mandated six days, presuming there are no delays to weather.

Contact Information

The contact for this proposal is:

Gregory M Butler Municipal Relationship Manager

Republic Services of Kentucky, LLC 451 Conway Court Lexington, KY 40511

Email: gbutler@republicservices.com Mobile: 859-619-3851 Fax: 859-263-2601

Figure 1. Leaf Collection Rates - Republic Services is proud to provide the following rates for leaf collection services in Zone 'C' as requested.

AREA	CURB MILES	COST	
C1	50	\$ 16,000.00	
C2	60	\$19.200.00	
C3	88	\$28,160.00	
C4	65	\$20,800.00	
C5	80	\$25,600.00	
C6	66	\$21,120.00	
C7	59	\$ 18,880.00	
Additional Locations (1244 LF)		\$80.00	





Equipment Specifications

Republic Services proposes to primarily use two new 84HP leaf vacuum units for this project. A third, identical, 84 HP leaf vacuum unit, initially purchased in 2014, will serve as a backup in the instance of equipment failure.

One vacuum will be dedicated to an industrial collection vehicle outfitted with a custom 40-yard receiver box to accept leaves.

The second vacuum can be affixed either to the Ford F250 Super Duty, with a 10-yard capacity, or to an industrial collection vehicle with a 40-yard capacity. The presence of low hanging hazards (e.g. wires, tree limbs) in certain areas requires the use of a smaller vehicle to complete all streets within Zone 'C'.

All vehicles, including the industrial collection vehicles, will be less than ten years old. Republic Services maintains a current fleet of 28 industrial collection vehicles, with an average age less than seven years. The supplemental vehicle dedicated to leaf collection may vary due to Republic Services' other projects.

All three vacuums are installed on a dedicated trailer, and can be quickly switched to different vehicles. Republic Services is insistent on using the appropriate application in any given situation, in the safest and most efficient manner allowable. Republic Services will supplement vacuum units with the use of commercial-grade gas leaf blowers, rakes, and other tools. Each team member will be assigned a leaf blower.

Lastly, Republic Services proposes to continue usage of the 34HP small vacuum unit on a very limited basis. This unit is supplemental only, but will assist in particularly challenging streets (e.g. Hampton Court). Due to its engine size, this unit is not suitable for continuous use and will only be used in a supplemental role.

Inspections

Republic Services welcomes inspections of our equipment at any time prior to, or during the contract.

All Republic Services drivers maintain the necessary CDL licensing to operate their vehicles, and complete extensive industryleading training on vehicle operation.

Item	ID#	Year	Make	Model	Zones
Leaf Vacuum	TBD	2017	GVM	6600-LCT	All Zones
Leaf Vacuum	TBD	2017	GVM	6600-LCT	All Zones
Leaf Vacuum	14-001	2020	GVM	6600-LCT	All Zones
Industrial Collection Vehicle	TBD	TBD	Peterbilt	Heil 365	All Zones
Industrial Collection Vehicle	TBD	TBD	Peterbilt	Heil 365	All Zones
Pickup Truck	#221	2021	Ford	F250 Super Duty	All Zones

Figure 2. Continual investment in more and newer equipment enables program improvements.





New Equipment

If selected, Republic Services proposes to purchase two new GVM leaf vacuum units. Each of the new units, plus the existing GVM unit (of the same specifications) will be dedicated solely to the Lexington Leaf Collection Services contract.

GVM 6600-LCT Trailer Leaf Vac

- 84HP John Deere Diesel
- Hydraulic boom
- 18" diameter intake hose
- LED lights
- PTO safety engagement system

Traffic Control Plan

Traffic control is essential to our employee and public safety. The Area Safety Representative will ensure that all Republic Services, Federal, and Kentucky regulations are met at all times.

Signage

Figure 3. Two brand new leaf vacuums, plus one spare, ensures that all zones will be completed without interruption. Republic will place signage at significant intersections to indicate that leaf collection is ongoing and that precaution is warranted.

Road closures will be necessary on one-way roads, in order to service the left-hand side of traffic with the right-hand side of the collection vehicle. Closures will be identified with proper signage.

Lighting

A strobe light package installed on the truck, trailer, and the pickup truck will be 'on' during leaf collection and disposal. The Strobe Light Package is an LED pulsating system designed to draw other motorists and/or pedestrians attention to the truck. The system utilizes a series of strobe lights and designated patterns to provide 360° visibility.

Cones

When appropriate, high visibility cones will be set to notify oncoming traffic that some of the roadway is blocked by the vacuum collection equipment for an extended duration.







Executive Summary

92% of municipalities partnered with Republic Services extend their contracts because of our partnerships and local expertise offering simple, reliable solutions that are environmentally responsible.

Best Value

We'll handle it from here[™], our brand's promise, lets customers know they can always rely on us to handle their recycling and waste needs in a way that is easy and effortless for them.

There is an undeniable energy of excellence at Republic, and it is surging through everything we do. Excellence is the essence of our Growth through Differentiation strategy.

We believe that excellence means being better than competitors at everything we do. Every day. We begin by actively listening to our customers. We seek out thousands of conversations each month, mining for insights into customer wants and needs. Those insights

Republic Services is your low-risk, best value partner

- 30 years continuously serving Lexington
- Safer 41% fewer incidents than industry average
- Only recycling and waste company named to the 2020 Forbes America's Best Employer List
- Only recycling and waste company on the Dow Jones Sustainability Index North America and World Indices
- Member of 2020 World's Most Ethical Company®List by Ethisphere Institute

lead to innovation. Our innovation brings about simple solutions for our customers. We configure products and services to the individual customer, at the right price.

Next, we make it an effortless and enjoyable experience. We enable customers to interact with us on their terms: online, in-person or by phone. Then, the best people deliver a superior product or service, fulfilling and exceeding our promise. Every time.

Strengths of our Company	Benefits to Municipality
99.9% On-time pickup rate	Happy community; fewer calls to city hall
41% safer than industry average	Fewer incidents; safer community streets for children at play
Simple Solutions for your community waste and recycling needs	Easy access to solutions for the growing number of waste streams
Recognized Globally on Dow Jones Sustainability Index	Peace of mind that you have a global leader in sustainable initiatives as your partner
Most advanced, integrated Customer Resource Centers in the industry	Longer customer service hours, with hundreds of trained agents networked together nationwide
Web and Smartphone based apps for easy access by community residents to relevant information	Stronger communications, and ease of alert and news dissemination
Robust community education and outreach	Better informed community leads to lower contamination and greater diversion rates

Figure 4. **You're Low-Risk, Best Value Partner** - *Republic Services is proud to lead the industry in many key factors that make us your preferred partner for municipal recycling and waste services.*





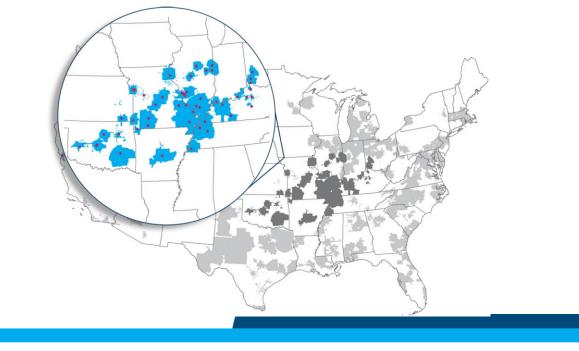
The zeal for our customers has brought forth new and exciting changes. From operations to talent to technology, we are focused on not just meeting the needs of our 14 million customers, but exceeding them.

Low cost providers in the industry sacrifice one or more of these elements, translating to risk to your municipality. Republic Services is your best-value partner, through our proven and demonstrated balance of these factors, while serving over 2,700 municipal contracts today.

Local Leadership with National Support

Our local team is vital to the successful delivery of this contract and its daily operations. This team's unique combination of collection experience, recycling expertise, and innovative management systems will ensure quality service for the duration of the contract. Our local and area management teams have extensive industry experience in operating and managing solid waste companies and have substantial experience in the region. As a result of retaining experienced managers with extensive knowledge of their local communities, we are proactive in anticipating customers' needs and adjusting to changes in the markets. We also seek to implement the best practices of our various business units throughout our operations to continue improving our operations and service to our customers.

For 25 years, Republic has served Central Kentucky communities with waste services. Figure 5. Local accountability backed by national support. Our local operations are backed by our corporate-wide strength and experience, incorporating innovations from other local operations.







While our local business operation is fully empowered and accountable for delivering on our commitments, they are also backed by the support and breadth of our area and corporate leadership teams, capable of amassing expertise and corporate support to assist or respond to any challenge. An example of this benefit to you is the response capabilities during times of crisis such as hurricanes, tornados, or other disasters. In times of challenges like this, our area and corporate teams activate to ensure people, assets and services are safe and can return to normal operations quickly. This is a considerable benefit and risk mitigation to Lexington that many other providers in the industry are unable to stand behind.

Operations

We exercise the utmost responsibility in our operations. This includes our fleet, our buildings, our landfill technology and the dayto-day activities we conduct in our communities. We are working hard to understand and measure our impact on air, land and water to minimize or eliminate any negative consequences, where possible. We are dedicated to being a good neighbor in the communities in which we live and work. This includes investing back in our communities through customer engagement, philanthropic giving, volunteerism, environmentally responsible infrastructure, and operating in over 240 markets at the highest standards.

Republic's community engagement plan is based on the needs of the community-based organizations and civic and business entities of the communities we serve. Republic has a track record of giving to and spending on environmental education and outreach, community beautification efforts, and community events. Our estimated spend in is estimated to be nearly \$100,000 annually.

Communities



Figure 6. 5 Elements of Sustainability – *These commitments are reflected in the way we do business and guided by the five elements of our sustainability platform.*





Safety

We prioritize safety above all else. When people feel safe, they can fully participate in the opportunities that are available to them every day.

Republic has a consistently low and trending lower occurrence of incidents and accidents and is known for its strict focus on safety and corresponding best in industry, multi-faceted, and well organized safety program. Republic's average OSHA scores are lower than the average OSHA scores for the waste industry according to Department of Labor, Bureau and Statistics Data. Employees, the general public, and rate payers all benefit from Republic's dedication to safety. Republic has been and will continue to strive to be the safest waste services company in America. We are 41 percent safer than our competition. Republic also has one of the youngest fleets among waste services providers in the United States.

People

Engaged employees are the greatest indicator of our success. We provide ongoing job training, growth and development opportunities for our employees at every level. We are invested in our employees and continue to look for meaningful ways to demonstrate our appreciation for the hard work and dedication they show each and every day.

Republic is a local company staffed with a committed team of nearly 200 professionals who take personal responsibility for serving customers with care, and Republic is also an industry leader providing the strength of its national network, decades of experience, diversified capabilities and expertise serving clients of all sizes—including, proudly, the Lexington.

Customer First

In 2016, Republic Services made a major commitment to further differentiate from our competitors by investing in the enhancement of the quality and reliability of our customer service capabilities. To accomplish this, we consolidated hundreds of small call centers across the country into three state-of-the-art, fully integrated Customer Resource Centers (CRC) located in Phoenix, AZ, Indianapolis, IN, and Charlotte, NC. These facilities were selected for their location to ensure we can deliver call support for 15 hours per day (7:00am Eastern to 7:00pm Pacific) on weekdays, and 5 hours on Saturday.

Figure 7. An industry leading safety program that has been 41% better than the industry average.







We'll Handle It From Here™

Our brand promise is backed by the details of this proposal submittal to you. In summary, we take pride in offering you a best-value partnership that consists of Simple Solutions, which are Reliable and Environmentally Responsible.

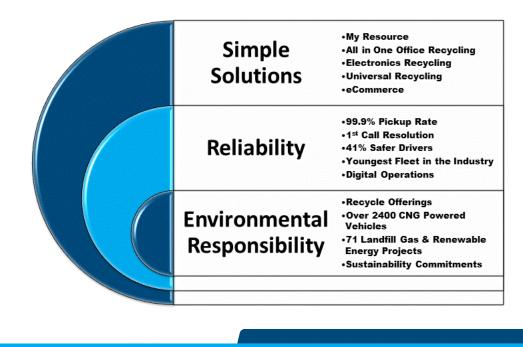
- Simple Solutions We offer a wide range of tailored products to assist the community in the responsible recycling or disposal of unique waste streams that include electronics, universal waste, or household hazardous waste. Additionally, our investments in customer-facing web and smartphone based apps allow simple interaction between customers and Republic Services, offering service details, alerts, as well as delivery schedule information.
- Reliable Our operations and performance metrics prove that we are your most reliable partner. Our 99.9% pickup rate means that you face fewer calls from the community

regarding service, and when callers reach out to us for any needs, we strive for 1st call resolution through our fully integrated customer resource centers. Our drivers are the safest in the industry, which means your residents are better off with our team on your streets.

 Environmental Responsibility – We are globally recognized as a leader in sustainability. Our investments in recycling infrastructure, Natural Gas powered trucks, and landfill gas-to-energy plants are all examples of how we drive to be a good neighbor in every municipality we partner with.

It is through these initiatives and recognitions that we reiterate our commitment to Lexington. On behalf of the 31,000 employees at Republic Services, we appreciate the opportunity to earn your business through this submittal, and look forward to a long and continued partnership for years to come.

Figure 8. We'll Handle It From Here[™] – Our brand promise to you is backed by our three pillars of differentiation, enabling us to be your preferred recycling and waste partner.







Company Overview

Republic Services is a leading provider of municipal recycling and waste services in the country, serving over 2,700 communities, with over 14 million customers in 39 states and Puerto Rico.

Local Presence

For over 25 years, Republic Services has partnered with municipalities, residents, and businesses in Lexington to provide solid waste, yard waste, and bulky item collection services. For the previous three years, Republic Services has partnered with the Division of Streets and Roads to provide vacuum leaf collection services for approximately 25% of the urban services area.

Republic Services is integrated in the community, employing several Fayette County residents, and 80 individuals in our Lexington office alone.

We place great importance on our human capital and recognize that our employees are our most important asset. Republic Services endeavors to provide the very best working Republic Services invests in our communities by continuing to provide customers with safe, customer service focused solutions

- Municipalities that partner with Republic Services choose to renew or extend 92% of the time
- Our 15,000 drivers execute 5.8M pickups/day
- Average tenure of Republic Services Municipal customer is over 12 years
- As a corporate partner we sponsor and are present in the communities we serve.
- 52,000 residential customers, 8,000 commercial, and 5,000 industrial customers in Central Kentucky.
- Republic Services deploys 82 trucks daily from its local collection operations.

conditions, including a safe environment, competitive pay and benefits, and many opportunities for professional growth. In fact, 64% of our supervisors and managers began their careers at Republic Services as drivers, landfill operators, dispatchers, or technicians.

Our Company

Republic Services is an industry leader in the non-hazardous solid waste industry with

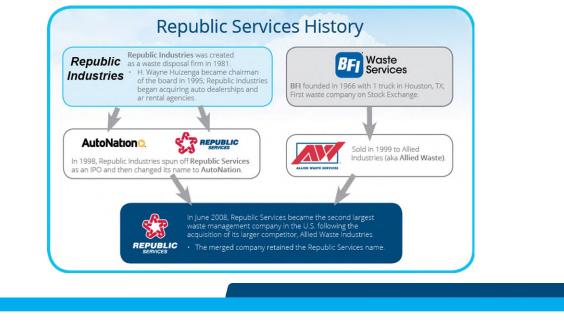


Figure 9. Company History – Today's Republic Services is the product of three former industry leaders







revenues in excess of \$9.3 billion and over 33,000 dedicated employees. Figure 6 shows our lineage, which includes three of the industries most recognized brands, who combined in 2008. All of our legacy brands operate today as a part of the Republic Services family.

Republic's collection companies, transfer stations, recycling centers and landfills focus on providing effortless solutions for our more than 14 million commercial, industrial, and residential customers. Republic Services responsibly operates 333 collection operations, 204 transfer stations, 192 active solid waste landfills and 64 recycling centers across 39 states and Puerto Rico. We also have 71 landfill gas and renewable energy projects and are adding new facilities every year. In our Energy Services vertical, we have 7 treatment, recover, and disposal facilities as well as 10 salt water disposal wells.

With over 16,000 vehicles Republic deploys the 8th largest fleet in the U.S. to collect approximately 100 million tons of waste and collect five million tons of recyclables.

Vision

Republic Services' vision is to be America's preferred recycling and waste services partner. We'll earn this by providing our customers with simple solutions, reliability and environmental responsibility, wrapped with a level of service unmatched anywhere else in our industry.

Values





Lexington-Fayette Urban County Government





We believe that empowered and engaged employees are the greatest indicator of our success. We are guided by the principles we have adopted as our core values – to be Respectful, Responsible, Reliable, Resourceful and Relentless in all we do, every day. We are reminded of these principles every time we see the five R's joined together to form the Republic Services' Star.

Strategy

Our strategy is profitable growth through differentiation. Simply put, we hire the best people that deliver the best products that best meet our customers' needs.

Brand

We'll handle it from here.TM, our brand's promise, lets customers know they can always rely on us to handle their recycling and waste needs in a way that is easy and effortless for them.

Sustainability

At Republic Services, we are dedicated environmental stewards entrusted to properly handle materials every day by driving increased recycling, generating renewable energy, and helping our customers be more resourceful. Republic Services leads by example, working diligently to improve our relationship with the environment and society through decreased vehicle emissions, innovative landfill technologies, use of renewable energy, community engagement and employee growth opportunities.

Sustainability contributes to a cleaner world, while also providing opportunities to increase customer loyalty, grow our business, motivate our employees and differentiate Republic Services from our competitors.

People

Our people are the center of our success. Attracting, developing and engaging the best talent is critical to our strategy of profitable growth through differentiation. Whether it's through our dedication to safety, robust learning and talent development programs or expanding our diversity and inclusion initiative, Mosaic, we are committed to making Republic Services an Employer of Choice where the best and brightest come to work.

Leadership

Republic Services' operations are national in scope, but the physical collection and disposal of waste is very much a local business and the dynamics and opportunities differ in each of our markets.

Our national presence allows us to identify and incorporate best practices that drive greater overall operating efficiency across the company while maintaining day-to-day operating decisions at the local level, closest to the customer. We manage our operations through ten geographic operating areas, consisting of multiple divisions that each provides recycling and waste collection, transportation and disposal services.

Your municipal contract will be executed locally, by our seasoned team located in Lexington and Frankfort. This team is fully empowered within our company structure to deliver on our promise to be your preferred recycling and waste provider. This local team is only two levels removed from our corporate staff, which means the backing and support of a national company is accessible on a moment's notice.

Ownership

Republic Services, Inc. is a publicly traded company on the New York Stock Exchange

(NYSE symbol: RSG).





Ownership beyond five percent

The following table shows certain information as of January 6, 2020 with respect to the ownership of common stock by each shareholder who is known by Republic Services to own more than 5% of our outstanding common stock:

Credit Rating

Republic Services, Inc. has an "investment grade" rating. No creditor is owed a debt greater than 10 percent of the Company's total assets.

Associations

Republic Services is a member of the following associations and organizations. Republic Services employees are actively engaged in these organizations. In many cases, our employees serve on the Boards of Directors and are elected officers in many of these associations.

 National Waste & Recycling Association (NW&RA)

Name of Owner	% Outstanding	Shares
Cascade Investment, LLC	32.0%	108.8M
The Vanguard Group, Inc.	5.2%	17.8M

- Solid Waste Association of North America (SWANA)
- Environmental Research and Education Foundation (EREF)
- United States Green Building Council (USGBC)
- Public Affairs Council

 U.S. Conference of Mayors, Solid Waste Advisory Council

- National League of Cities (NLC)
- International City Managers Association (ICMA)
- Keep Lexington Beautiful
- Habitat for Humanity











Key Personnel

Our operations are run locally, by seasoned industry veterans who live in your community, and are backed by the experience and strength of their Area and Corporate leadership team.

Republic Services is structured along functional lines, which allows for local decision-making by managers with direct responsibility and experience relevant to the contract operations. They are knowledgeable of local collection and post-collection processing activities and are supported by the extensive resource recovery technical expertise and financial strength of our parent company Republic Services, Inc.

Republic's in-house training, personnel advancement, recruitment programs, and work force development are some of the most comprehensive in the industry. This enables Republic to attract and retain the most highly qualified, dedicated, and experienced professionals in the business today.

Local Leadership

Our local personnel are vital to the successful delivery of this contract and its daily operations. We will manage the various operational and administrative components of contract implementation and ongoing service to the Lexington. This team's unique combination of collection experience, recycling expertise, and innovative management systems will ensure quality service for the duration of the contract. Our local and area management teams have extensive industry experience in operating and managing solid waste companies and have substantial experience in the region. This allows us to quickly respond and meet your needs;

 We provide jobs to over 31,000 people nationwide, including 145 who live and work in Central Kentucky

Local Business Unit has over X years of

- The local General Manager and her business unit are fully empowered to serve your needs
- Every business unit is supported by Area and Corporate staff

all the while staying in touch with your local businesses and residents. We believe our strong area management team allows us to effectively and efficiently drive our initiatives and helps ensure consistency across the organization. These teams have extensive authority, responsibility and autonomy for operations within their geographic markets. As a result of retaining experienced managers with extensive knowledge of their local communities, we are proactive in anticipating customers' needs and adjusting to changes in the markets. We also seek to implement the best practices of our various business units throughout our operations to continue improving our operations and service to our customers.

Figure 13. **Empowered Leadership** – The local business unit is fully empowered, with full support of Area and Corporate staff







National Backing

Each of our local business operations is fully empowered and accountable for delivering on our commitments to our customers. They are also backed by the support and breadth of our area and corporate leadership teams, capable of massing expertise and corporate might to assist or respond to any challenge during the term of the contract. An example of this benefit to you is the response capabilities during times of crisis such as hurricanes, tornados, or other disasters. In times of challenges like this, our area and corporate teams activate to ensure people, assets and services are safe and can return to normal operations as soon as possible.

Key Personnel Bios

Your local team has been working together for countless years, serving 12 local governments in your area. The key positions and roles involved in the delivery of this contract are listed below:

General Manager

Tim Ward has been with Republic Services since 2015 and is responsible for leading the business unit in Central Kentucky Responsibilities include 145 employees, 12 municipal contracts, three hauling companies, and two landfills. Tim comes to Republic with a wealth of management skills including operations, P&L Management, Risk Management, Customer Relations and Satisfaction, Sales, and Marketing Management.

As General Manager, Tim is ultimately responsible for all activities performed by Republic Services locally.

Municipal Manager

The Municipal Relationship Manager shall act as the liaison between Republic Services and LFUCG, and is responsible for communicating any and all directives, questions, and concerns from LFUCG to the appropriate Republic employee and assuring that all communications are addressed.

The Municipal Relationship Manager shall also submit to LFUCG daily reports, updated weekly collection schedules, as well as any proposed changes to the service plan.

Gregory Butler has over 15 years' experience working with and for local governments, including over five years in solid waste collection. Gregory is responsible for earning and maintaining contracts with our municipal partners throughout Central Kentucky. Additional responsibilities include marketing, public education, project development, governmental relations and negotiations.

Figure 14. **Your Local Team** – Our team, located in Lexington is ready to deliver service to your city today.



Lexington-Fayette Urban County Government





Operations Manager

Kevin Duffy has several years of experience in municipal daily operations. Kevin manages the daily operations for the Lexington, Frankfort, and Danville hauling divisions and ensures maximum productivity and route management systems for commercial, roll off and residential routes and establishes productivity improvement goals where needed.

Responsibilities include the development of supervisory goals and objectives, management of labor hours, and disposal expenses. She directly manages the budget for the operations department, which includes approval of purchase orders and vendor pricing. She also interacts with customers and local, state and federal government employees to resolve customer service concerns and ensure regulatory compliance standards are met.

Maintenance Manager

Brandon Sidebottom has been in the heavy truck maintenance industry for over ten years. He is responsible for overseeing all aspects of our fleet maintenance program. Brandon ensures that all repair and maintenance work is performed in a safe, efficient and timely manner; reallocating resources among sites as appropriate. He oversees coordination, planning and scheduling of all repair work to increase productivity, while effectively managing the department's overtime.

Operations Supervisor

Ernie King and Robin Alexander have a combined twenty years in the solid waste and collection industries. Each is responsible for district route maps, route restructuring and supervision of employees providing waste collection and disposal.

The operations supervisors shall establish the routes, identify the leaf collection and disposal team members, and ensure that the team clearly understands the expectations for this project.

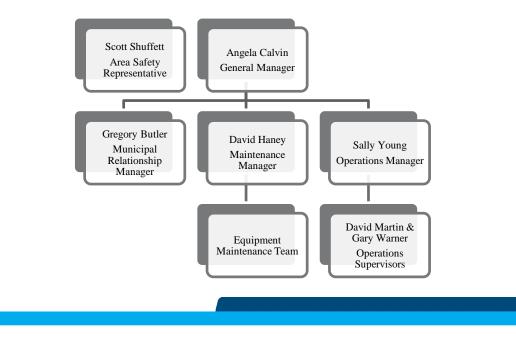


Figure 15. Personal and Powerful - Your dedicated local support backed by Republic infrastructure





Leaf Collection Teams

Each leaf collection team will be comprised of one Republic Services full-time driver and two-to-four temporary laborers depending on the service area. Republic Services will offer completion bonuses to temporary laborers to encourage their assignment to the leaf collection team throughout the project. The same individuals will be assigned to the leaf collection team throughout the project.

Team members will rotate through the driver, operator, and operator assistant positions in order to mitigate for fatigue and carelessness.

The drivers will be certified Class-A driver's license holders as required by the Department of Transportation for the operation of a commercial vehicle with a trailer.

Area Safety Representative

Scott Shuffett is the Area Safety Representative, responsible for ensuring that all company safety policies are understood and implemented at all levels of the organization, including operations and maintenance.

Scott will review and implement the Traffic Control Plan, ensuring that both Republic Services policies and federal and state regulations (e.g. Manual on Uniform Traffic Control Devices) are continuously met.





Safety

Safety is Republic Services' highest priority. We adhere to a strict policy of safety protocols with supporting infrastructure, where employees are trained to think, choose, live within a framework designed for safety.

Safety Overview

Republic Services has an industry leading safety program that has been 41% better than the industry average for the past nine years, based on OSHA data. In addition, we have been recipients of 75% of industry Driver of the Year awards for the large truck category since 2009.

Republic Services and its employees maintain strict compliance with all applicable OSHA and Federal, State, and Local safety requirements while performing all work related functions. We recognize that a safe workforce is not simply a discussion with a new hire, but a dedicated plan to review, educate, and verify employee practices throughout their careers.

Republic Services has the lowest occurrence of incidents and accidents in the industry due to its company-wide emphasis on safety, extensive employee training and on-going educational development programs. Republic Services requires all operations personnel to participate in extensive in house (off truck) training and testing as well as on road auditing and policy reinforcement.

Republic Services offers full-spectrum safety initiatives and award-winning safety training programs to all employees. We are an industry leader in safety and we are very proud of our safety track record.

Our employees are our greatest asset, and our dedication to every employee's safety is second to none

- 41% Safer than the Industry Average, while maintaining the 8th largest commercial fleet in the United States
- "Think, Choose, Live" embodies our company culture
- Winners of 75% of industry Driver of the Year awards since 2009

Think. Choose. Live.

Every day, drivers face a multitude of challenges and are required to make decisions that can greatly impact their safety, as well as the safety of those in the communities we serve. We instituted a best-in-class driver training program that drives continual improvement for all of our 15,000 drivers.

Our Think. Choose. Live. philosophy helps navigate these situations by encouraging employees to **Think** about what they're doing, **Choose** the safe answer and **Live** to go home to their families.

ReSOP Program

The Republic Safety Observation Program (ReSOP) is paramount to decreasing safety incidents throughout the company. Supervisors

Figure 16. **Republic Services ReSOP** Program decreased safety incidents since implementation









are required to conduct a minimum of two inperson driver observations per week.

The purpose is mutual improvement in safety and service. The driver and their leaders work together towards excellence; improving safety and efficiency throughout the process. Upon completion of each ReSOP, drivers receive corresponding steps for improvement.

Safety Meetings & Training

Republic Services provides intensive safety training for all operational employees (Operations, Maintenance, Landfill) to develop on-going awareness through a combination of annual, monthly, and weekly training.

Safety topics are developed based on accident potential and subject matter required under OSHA regulation. Republic Services prepares well-developed tailgate sessions, provides appropriate translators to engage all employees, encourages open discussion and participation by all and documents every session.

Meeting topics can include:

- Injury and illness prevention/safety rules
- Back injury prevention
- Emergency response/fire safety
- Exposure control plan
- Drug and alcohol program
- Personal protective equipment
- Employee right-to-know
- Hearing conservation safety
- Lock out and tag out safety
- Slips, trips, and falls
- Confined space entry

Together for Safer Roads

As the operator of the 8th largest vocational fleet in the country, with an industry leading safety record, we have a direct effect on roadway safety each day. While our strong safety performance is significant in the communities we serve, we aspire for more.

Today, we are proud to be the only recycling and waste services provider associated with Together for Safer Roads. This innovative coalition brings together global private sector companies across industries to collaborate on improving road safety and reducing deaths and injuries caused by road traffic crashes.

The Coalition's mission to provide guidelines and processes to keep employees, partners and contractors safe on the road closely aligns with our continuous work in fostering an environment that provides ongoing road safety education.

Focus 6

Our Focus 6 program provides employees with tips and techniques to reduce the frequency of our six most common types of serious accidents. This industry-leading program, which involves in-class training and a practical skills course exercise, helped to reduce accidents by 22% in 2015.

Figure 17. **Our Focus 6 safety program** assists in tips and techniques to reduce our top 6 most common accident types







One Fleet

The One Fleet management system enhances quality of service, maintains a reliable fleet and ultimately improves customer experience at the curb.

Republic Services is dedicated to operating the best running, safest and most environmentally friendly vehicles in the industry. This goal is achieved through a coordinated vehicular operation maintenance system called One Fleet.

With standardized procedures and consistent execution, the One Fleet system improves safety for the fleet, decreases repair downtime and improves customer satisfaction.

Nearly 18% of our total fleet now operates on natural gas, 74% of our residential fleet is automated, and 99% of our total fleet has been certified under our OneFleet maintenance program, up from 785 one year earlier.

Preventative Maintenance

Preventative Maintenance (PM) is the hallmark of One Fleet. Republic Services prescribes six levels of PM activity at varying truck hour markers.

- Every 150 hours (full inspection, including nuts/bolts/ fluids/no cracks)
- 2) Every 450 hours (A plus, full lubrication service)
- Every 1350 hours (transmission, front suspension, air-to-air, hydraulics, CNG inspection)
- Every 2700 hours (A, B, C plus drain transmission, new filters and fluids; crank ventilation filters; exhaust system inspection/service, cleaning, catalyst inspection/service)

The Republic Services One Fleet system leads the industry in creating a safer, more reliable fleet-both operationally and environmentally

- A scheduled preventative maintenance program provides a superior fleet traveling on your roads.
- Regular preventative maintenance contributes to our 99.9% reliability and 41% safer than industry average.
- One Fleet allows us to keep costs low and efficiency high which ultimately benefits the communities we serve.
- 99% of our trucks are certified under OneFleet
 - 5) Every 5,400 hours (A, B, C, D plus differential fluids, DPF system, overhead valve adjustment, fuel systems inspection/service)
 - 6) Every Year Annual Federal Safety Inspection

Community Engagement

Serving our 14 million customers goes beyond handing their recycling and waste

Figure 18. **Our One Fleet** Preventative maintenance system contains six pillars







needs. Service is about being a good neighbor to the communities where we live, work, and raise our families. Whether we are volunteering, or donating our time or resources, our willingness to give back is yet another way we make a difference.

At Republic Services, our customers can always rely on us to handle their recycling and waste needs in a way that is easy and effortless for them. But our promise goes far beyond our business. It is about being a good neighbor and supporting the communities where we live and work. This is why Republic Services centers our charitable giving around community development and neighborhood revitalization to help build stronger, safer communities.

Thought Leadership

Delivering exceptional services to a community requires that we remain a thought leader in the complex topics that our industry requires. We understand the complex regulations and requirements to responsibly manage and dispose of the nation's recycling and waste, and are able to help municipal leaders and the community understand these topics as well.

We are heavily engaged in the top municipal associations in the country, as well as important local organizations, which include:

Figure 19. **We are a visible** and highly engaged partner, because we live and work in your community.



We are a committed, visible partner for your municipality

- We're watching out for you program partnering with local law enforcement
- \$5M donated annually cash or in-kind
- \$6.7M in local sponsorships nationwide
- National League of Cities (NLC)
- International City Manager's Association (ICMA)
- Council of Mayors
- National Waste and Recycling Association (NWRA)
- Solid Waste Association of North America (SWANA)
- Bluegrass Greensource
- Keep Lexington Beautiful
- Habitat for Humanity

Through these forums, we are able to contribute as a thought leader, as well as listen and understand the top and emerging topics that we must address. This enables us to continue to tell our customers that "We'll handle it from hereTM".

Community Events

Helping the local community and leaders understand the complexity of the industry is a big part of our role. We frequently execute events that enable increased awareness and understanding of how to responsibly dispose of recycling and waste, as well as events that assist the community in doing the right thing. Shred events help the disposal of large volumes of recyclable paper.

Lexington-Fayette Urban County Government





We offer tours of our facilities, to help educate the community on how the operations work, and to show how much effort and care goes into ensuring that the recycling and waste material from your community is properly handled and disposed in a responsible manner.

Volunteering

Nine of our employees live, work, and are committed to being involved in your community. We frequently dedicate time to volunteering at community events, local charities, and with initiatives that are important to the municipality. As a partner in your community, we engage with your staff to ensure we understand the initiatives and events that our employees can align with, so that our volunteer efforts can help advance your goals and visions.

In-Kind or Cash Contributions

As a good neighbor, we often support community events and initiatives through inkind donation of recycling and waste services, or cash donations.

Large community events involve large crowds of people. Our event boxes are easily distributed throughout community events, offering easy and environmentally conscious solutions for recycling and waste disposal.

Figure 20. **Good neighbors** help build stronger neighborhoods, which is why we volunteer in our communities.



Where needed and appropriate, larger containers can be utilized to manage the consolidation and removal of recycling and waste from an event. In 2020, Republic donated over \$25 million to our community partners through cash or in-kind services.





Financials and Other Requested Information

Republic Services is among the leading recycling and waste services companies in the United States, with annual revenues exceeding \$9 billion, guaranteeing the financial strength and stability to exceed Lexington's expectations for the duration of the contract and beyond.

Financial Overview

Republic Services' financial stability allows us to guarantee our commitments and obligations presented to Lexington in our proposal. We have the capacity to continually invest in equipment and preventative maintenance, as evidenced by the youngest fleet in the industry.

Republic Services does not use third party financing, meaning Republic Services owns all assets used to perform the duties of this agreement. Lexington will not need to be concerned with the potential for adverse business or performance conditions affecting the ability of our company to perform or obtain financing.

We implore Lexington to take financial stability into serious consideration when choosing a long term partner for your recycling and waste needs. In many instances, the success of a service provider is dependent on their ability to invest in necessary equipment or personnel.

Financial Reporting

Republic Services, Inc. provides audited financial statements on behalf of its subsidiaries. Republic Services, Inc. is a publicly traded (NYSE:RSG), Fortune 300 Company and will be the signatory for the corporate guarantee.

The financial strength you need in a long term partner for your municipality

- Financial capacity to continually invest in equipment and preventative maintenance
- Youngest fleet in the industry
- Reinvesting in state of the art equipment and facilities.
- Republic Services contributes over \$5 million to charities annually.

Republic's most recently completed audited financial statements can be found at on our website at <u>www.republicservices.com</u>

The Annual Reports to Shareholders have been prepared in accordance with Securities and Exchange Commission requirements, with New York Stock Exchange Commission requirements, and in accordance with generally accepted accounting principles (GAAP).

Labor Agreements and Wages

Republic Services offers a safe, respectful and rewarding workplace for our employees and provides the best training and safety programs in the industry.

Republic Services focuses on maintaining a positive and professional relationship with its

Figure 21. **Excellence Driven** - Republic Services takes pride in being excellence driven, which includes continuous investment in new vehicles, containers, and technologies.





Lexington-Fayette Urban County Government Leaf Collection Services



workforce through continuous training and consistent communication. We utilize this approach with both our represented and nonrepresented employees. Nearly 40 percent of Republic Services over 33,000 employees are represented under various collective bargaining agreements across the country.

We negotiate fairly with our labor unions, carefully balancing the needs of the workforce with the cost to provide service and the ultimate impact it will have upon the municipality we are partnering with.

Republic Services works tirelessly with our labor partners to ensure labor peace and although the parties do not always agree, both sides work respectfully and relentlessly to reach an expeditious resolution. Republic Services will commit to the Lexington that the organization will take every reasonable measure to avoid a labor dispute or labor unrest during the term of the collection services agreement.

In the unlikely event of labor dispute or labor unrest, Republic Services will immediately implement a plan to minimize the impact to the Lexington by utilizing our expansive network of local facilities, equipment and people to ensure there is minimal disruption in service.

Litigation Information

Republic Services is involved in routine judicial and administrative proceedings that arise in the ordinary course of business and that relate to, among other things, personal injury or property damage claims, employment matters and commercial and contractual

Figure 22. **Republic Strength** - Republic Services dedication to our employees, the communities we serve, and environmental sustainability is impeccable.

Forbes | 2017 AMERICA'S BEST LARGE EMPLOYERS

Forbes America's Best Large Employer List

- Only recycling& waste company to make the list
- Anonymous survey to employees who are willing to recommend Republic Services
- High Net Promoter Score



U.S. Environmental Protection Agency

- 2015 Electricity Project of the Year Award
 Renewable energy project at Sand
- Valley Landfill in Alabama

Dow Jones Sustainability Indices In Collaboration with RobecoSAM (

Dow Jones Sustainability

- Index Only recycling& waste company to make the 2016 DJSI North America and DJSI
- World Indices * Scored in the 90th percentile or higher on 8 of the Index's sustainability dimensions



U.S. Department of Energy

2015 Award and Recognition

Commitment to operating a
growing CNG fleet, as part of
the federal government's clean
fleets initiative



Carbon Disclosure Project

- 2015 Climate Change Report
 Scored of 98 out of 100
- Among top 10 percent globally
- Highest score in the industry



Solid Waste Association of North America

- 2015 Award and Recognition • Gold award for Recycling Excellence
- North Texas Recycling Center



Human Rights Campaign

- 2016 Corporate Equality Index
 Scored of 85 out of 100
- National benchmarking survey and report on corporate policies and practices relating to lesbian, gay, bisexual, and transgender



National Waste & Recycling Association

- Driver of the Year awards in the large company category
- 14 out of 18 times (since 2009)
 2016 Recycling Facility of the Year
- Southern Nevada Recycling Center

Lexington-Fayette Urban County Government



disputes. We are subject to federal, state and local environmental laws and regulations.

Due to the nature of our business, we are also often routinely a party to judicial or administrative proceedings involving governmental authorities and other interested parties related to environmental regulations or liabilities.

From time to time, we may also be subject to actions brought by citizens' groups, adjacent landowners or others in connection with the permitting and licensing of our landfills or transfer stations, or alleging personal injury, environmental damage, or violations of the permits and licenses pursuant to which we operate. Additional information can be provided upon request.

In the previous five years, Republic Services has not experienced any of the following claims against:

- Officers of the company
- Local key personnel
- A bid or proposal
- Performance bond
- Any contractual default or termination

Republic Services Identifications, Classifications and Ratings

Federal Employee Identification Number	65-0716904
Dun's Identification Number	61342862
U.S. Dept. of Labor (SIC) Code	4953 – Sanitary Services / Refuse Systems
North American Industry Classification System (NAICS) - Primary	562212 – Solid waste landfills combined with collection and/or hauling of waste materials
North American Industry Classification System (NAICS) – Secondary	 562111 – Solid waste collection 562920 – Material Recovery Facilities 562920 – Other non-hazardous waste treatment and disposal
Standard & Poor's Identification Number and Rating	(TIN): 13-1026995 BBB+
Moody's Identification Number and Rating	(TIN): 13-3998945 Baa3
Fitch's Identification Number and Rating	(NRSRO): 3235-0625 BBB





Bank and Credit References

Available Credit Lines

Total All Banks (as of 12-31-16): \$ 2.4 billion

Bank References

All inquiries for bank references must be made by fax.

Bank of America Attn: Confirmation Department Reference: Republic Services Inc. Tax ID: 65-0716904 Phone: (803)832-7770 Fax (toll #): (900)733-5100 Online: <u>www.bankVOD.com</u>

J P Morgan Chase Bank Attn: Confirmation Credit Inquiries PO Box 955200 Fort Worth, TX 76155-2732 Reference: AWIN Management, Inc. Tax ID: 76-0353318 Phone: (800)550-8509 Fax: (817)345-3795

Credit References

Heil Environmental	Mansfield Oil Co.
2030 Hamilton Place Blvd., Suite 200	1025 Airport Parkway, SW
Chattanooga, TN 37421	Gainesville, GA 30501
Contact: Sherri Wilson	Contact: Erica Johnstone, Credit &
Telephone: (423) 855-3465	Collections Analyst
Fax:	Telephone: (678) 450-2330
Email: swilson@doveresg.com	Fax: (770) 532-6266
Mack Truck	FleetPride
Vanguard Truck Center	P.O. Box 9156
Tower Place 200	Corpus Christi, TX 78469
3348 Peachtree Rd. NE. Suite 1450	Contact: Mr. Steven Stockseth
Atlanta, GA 30326	(Please fax requests)
Contact: Tom Ewing, President	Telephone: (361) 445-3765
Telephone: (404) 963-9143	Fax: (361) 883-3323
Fax: (404) 963-9152	
Wastequip	
Corporate Headquarters	
1901 Roxborough Road	
Suite 300	
Charlotte, NC 28211	
Contact: Pattie Shidler	
Telephone: (800) 285-0666, ext. 241	

Lexington-Fayette Urban County Government





FY 2020-21 Certificate of Insurance

REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE IMPORTANT: If the certificate holder is an ADDITIONAL INS terms and conditions of the policy, certain policies may re certificate holder in lieu of such endorsement(s).	SURED, the					
RODUCER CANNON COCHRAN MANAGEMENT SERVICES, INC. 17015 N. SCOTTSDALE RD.	1	CONTACT PHONE (A/ E-MAIL AD		ateteam@ccn	FAX (A/C No.Ext):	
SCOTTSDALE, AZ 85255	_				ORDING COVERAGE	NAIC #
SURED			ACE America Indemnity Ins			22667 43575
REPUBLIC SERVICES, INC. 18500 N. ALLIED WAY PHOENIX, AZ 85054	- 1		ACE Fire Un Illinois Union		ompany	20702 27960
		INSURER F:				
COVERAGES CERTIFICATE NUMBER: THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTE INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OF CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURA EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHO	ED BELOW H	OF ANY DED BY T	CONTRACT	THE INSUR	DOCUMENT WITH RESPECT TO W D HEREIN IS SUBJECT TO ALL TH	HICH THIS
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			4			5,000,000
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	-				EACH OCCURRENCE AGGREGATE	
DED RETENTION \$						
	R C64412917 -		06/30/2017	06/30/2018	X WC-STATU- TORY LIMITS OTHER	
ANY PROPRIETOR/PARTNER/EXECUTIVE N SCI OFFICER/MEMBER EXCLUDED? NC	R C64412905 - F C64412929 - CU C64412899 -	OHXS	06/30/2017 06/30/2017 06/30/2017	06/30/2018 06/30/2018 06/30/2018	E.L. EACH ACCIDENT S E.L. DISEASE -EA EMPLOYEE S	3,000,000 3,000,000
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ESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach A EVIDENCE OF COVERAGE - FOR USE FOR REPUBLIC SERVICES				edule, if mo	e space is required)	
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United States				1)	



Lexington-Fayette Urban County Government Leaf Collection Services



GENCY		NAMED INSURED	
		REPUBLIC SERVICES, INC.	
DLICY NUMBER		18500 N. ALLIED WAY	
See First Page	NAIC CODE	PHOENIX, AZ 85054	
See First Page	NAIC CODE	EFFECTIVE DATE:	
DDITIONAL REMARKS			
HIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD	FORM.	4	
ORM NUMBER: 25 FORM TITLE: CERTIFICATE OF LIA			
			•
The following provisions apply when required by writte the insured has become obligated to include as a resu			on or organization that
GENERAL LIABILITY:			
Certificate holder is Additional Insured when required	by written contract.		
Coverage is primary and non-contributory when requi	red by written contract.		
Waiver of Subrogation in favor of the certificate holder	r is included when requ	ired by written contract.	
AUTO LIABILITY:			
Certificate holder is Additional Insured when required			
Waiver of Subrogation in favor of the certificate holder	r is included when requ	red by written contract.	
WORKERS COMPENSATION AND EMPLOYERS LIA Waiver of Subrogation in favor of the certificate holder		ired by written contract where allowed by state law.	
Stop gap coverage for ND, WA and WY is covered un C64412899, as noted on page 1 of this certificate.	nder policy no. WLR C6	4412917 and stop gap coverage for OH is covered un	der policy no. WCU
TEXAS EXCESS INDEMNITY AND EMPLOYERS LI/ Republic Services, Inc. and its subsidiaries are registe approved Indemnity Plan with the Texas Department Compensation Insurance in Texas. The excess policy coverage for the approved Indemnity Plan.	ered non-subscribers to of Insurance which offe	rs an alternative in benefits to employees rather than t	the traditional Workers
Contractual Liability is included in the General Liability not contain endorsements excluding Contractual Liab		ty coverage forms. The General Liability and Automot	bile Liability policies do
Separation of Insured (Cross Liability) coverage is pro Commercial General Liability Coverage form and the	ovided to the Additional Automobile Liability Co	Insured, when required by written contract, per the Co verage form.	onditions of the
*			

The ACORD name and logo are registered marks of ACORD





LFUCG Documentation

Lexington-Fayette Urban County Government

Lexington, Kentucky Horse Capital of the World

Division of Central Purchasing

Date of Issue: May 20, 2021

INVITATION TO BID #56-2021 Single Pass Leaf Collection Services

Bid Opening Date: Address:	ening Date: June 10, 2021 Bid Opening s: 200 East Main Street, 3 rd Floor, Room 338, Lexington, Kentucky 40507			
Type of Bid:	Price Contract			
Pre Bid Meeting: Address:	N/A N/A	Pre Bid Time:	N/A	

Sealed bids will be received via Ion Wave, until **2:00 PM**, prevailing local time on **06/10/2021**. Bids must be <u>received</u> by the abovementioned date and time. Bids should be submitted via:

> Ion Wave https://lexingtonky.ionwave.net

Lexington, KY 40508

City, State & Zip

The Lexington-Fayette Urban County Government assumes no responsibility for bids that are not delivered as indicated above. All bids must be signed.

Bids are to include all shipping, handling and associated fees to the point of delivery located at: various locations, Lexington, KY

Bid Specifications Met	X <u>Check One:</u> Exceptions to Bid Specifications.	Exceptions shall be itemized and attached to bid proposal submitted.	Proposed Delivery: days after acceptance of bid.
	Lexington-Fayette Urban County Governments. Will you accept Procurement C		t Cards to purchase goods
Submitted by:	Republic Services of Kent	tucky, LLC	
	Firm Name 451 Conway Court		
	Address		

 Bid must be signed: (original signature)
 Image: Constraint of the signature of the sis the signature of the signature of the signa

E-Mail Address

The Affidavit in this bid must be completed before your firm can be considered for award of this contract.

Page 1 of 25





AFFIDAVIT

	Comes the Affiant, _	,	and	after	being	first	duly	sworn	under	penalty	of
periury a	s follows:				_						

1. His/her name is Gregory M Butler and he/she is the individual submitting the bid or is the

authorized representative of Republic Services of Kentucky, LLC

the entity submitting the bid (hereinafter referred to as "Bidder")

- Bidder will pay all taxes and fees, which are owed to the Lexington-Fayette Urban County Government at the time the bid is submitted, prior to award of the contract and will maintain a "current" status in regard to those taxes and fees during the life of the contract.
- Bidder will obtain a Lexington-Fayette Urban County Government business license, if applicable, prior to award of the contract.
- 4. Bidder has authorized the Division of Central Purchasing to verify the above-mentioned information with the Division of Revenue and to disclose to the Urban County Council that taxes and/or fees are delinquent or that a business license has not been obtained.
- 5. Bidder has not knowingly violated any provision of the campaign finance laws of the Commonwealth of Kentucky within the past five (5) years and the award of a contract to the Bidder will not violate any provision of the campaign finance laws of the Commonwealth.
- Bidder has not knowingly violated any provision of Chapter 25 of the Lexington-Fayette Urban County Government Code of Ordinances, known as "Ethics Act."
- 7. Bidder acknowledges that "knowingly" for purposes of this Affidavit means, with respect to conduct or to circumstances described by a statute or ordinance defining an offense, that a person is aware or should have been aware that his conduct is of that nature or that the circumstance exists.

Further, Affiant sayeth naught. STATE OF COUNTY OF

The foregoing instrument was subscribed, sworn to and acknowledged before me

by Gregory M Butler	on this the day	
of_June, 2021.		ROBERTA PEDICINI HAYDEN NOTARY PUBLIC
My Commission expires: 02/13/2022	_	Kentucky, State At Large ID # 595019 My Commission Expires 2/13/2022
-/	Andium Hajden	

Please refer to Section II. Bid Conditions, Item "U" prior to completing this form.

Page 2 of 25





I. GREEN PROCUREMENT

A. ENERGY

The Lexington-Fayette Urban County Government is committed to protecting our environment and being fiscally responsible to our citizens.

The Lexington-Fayette Urban County Government mandates the use of Energy Star compliant products if they are available in the marketplace (go to **www.Energystar.gov**). If these products are available, but not submitted in your pricing, your bid will be rejected as <u>non-compliant</u>.

ENERGY STAR is a government program that offers businesses and consumers energy-efficient solutions, making it easy to save money while protecting the environment for future generations.

Key Benefits

These products use 25 to 50% less energy Reduced energy costs without compromising quality or performance Reduced air pollution because fewer fossil fuels are burned Significant return on investment Extended product life and decreased maintenance

B. GREEN SEAL CERTIFIED PRODUCTS

The Lexington-Fayette Urban County Government is also committed to using other environmentally friendly products that do not negatively impact our environment. Green Seal is a non-profit organization devoted to environmental standard setting, product certification, and public education.

Go to **www.Greenseal.org** to find available certified products. These products will have a reduced impact on the environment and on human health. The products to be used must be pre-approved by the LFUCG prior to commencement of any work in any LFUCG facility. If a Green Seal product is not available, the LFUCG must provide a signed waiver to use an alternate product. Please provide information on the Green Seal products being used with your bid response.

C. GREEN COMMUNITY

The Lexington-Fayette Urban County Government (LFUCG) serves as a principal, along with the University of Kentucky and Fayette County Public Schools, in the Bluegrass Partnership for a Green Community. The Purchasing Team component of the Partnership collaborates on economy of scale purchasing that promotes and enhances environmental initiatives. Specifically, when applicable, each principal is interested in obtaining best value products and/or services which promote environment initiatives via solicitations and awards from the other principals.

If your company is the successful bidder on this Invitation For Bid, do you agree to extend the same product/service pricing to the other principals of the Bluegrass Partnership for a Green Community (i.e. University of Kentucky and Fayette County Schools) if requested?

Yes ____ No____

Page 3 of 25





GENERAL PROVISIONS OF BID CONTRACT

By signing the below, bidder acknowledges that it understands and agrees with the following provisions related to its bid response and the provision of any goods or services to LFUCG upon selection by LFUCG pursuant to the bid request:

- 1. Bidder shall comply with all Federal, State & Local regulations concerning this type of service or good. All applicable state laws, ordinances and resolutions (including but not limited to Section 2-33 (Discrimination due to sexual orientation or gender identity) and Chapter 13 (Licenses and Regulations) of the Lexington-Fayette Urban County Government Code of Ordinances, and Resolution No. 484-17 (Minority, Women, and Veteran-Owned Businesses)) and the regulations of all authorities having jurisdiction over the project shall apply to the contract, and shall be deemed to be incorporated herein by reference.
- 2. Failure to submit ALL forms and information required by LFUCG may be grounds for disqualification.
- 3. Addenda: All addenda and IonWave Q&A, if any, must be considered by the bidder in making its response, and such addenda shall be made a part of the requirements of the bid contract. Before submitting a bid response, it is incumbent upon bidder to be informed as to whether any addenda have been issued, and the failure of the bidder to cover any such addenda may result in disqualification of that response.
- 4. Bid Reservations: LFUCG reserves the right to reject any or all bid responses, to award in whole or part, and to waive minor immaterial defects in proposals. LFUCG may consider any alternative proposal that meets its basic needs.
- 5. Liability: LFUCG is not responsible for any cost incurred by bidder in the preparation of its response.
- 6. Changes/Alterations: Bidder may change or withdraw a proposal at any time prior to the opening; however, no oral modifications will be allowed. Only letters, or other formal written requests for modifications or corrections of a previously submitted proposal which is addressed in the same manner as the bid response, and received by LFUCG prior to the scheduled closing time for receipt of bids, will be accepted. The bid response when opened, will then be corrected in accordance with such written request(s), provided that the written request is contained in a sealed envelope which is plainly marked "modifications of bid response".
- 7. Clarification of Submittal: LFUCG reserves the right to obtain clarification of any point in a bid or to obtain additional information from any bidder.
- 8. Bribery Clause: By his/her signature on its response, bidder certifies that no employee of his/hers, any affiliate or subcontractor, has bribed or attempted to bribe an officer or employee of the LFUCG.
- 9. Additional Information: While not necessary, the bidder may include any product brochures, software documentation, sample reports, or other documentation that may assist LFUCG in better understanding and evaluating the bid response. Additional documentation shall not serve as a substitute for other documentation which is required by the LFUCG to be submitted with the bid response.
- Ambiguity, Conflict or other Errors: If a bidder discovers any ambiguity, conflict, discrepancy, omission or other error in the bid request of LFUCG, it shall immediately notify LFUCG of such error in writing and request modification or clarification of the document if allowable by the LFUCG.
- 11. Agreement to Bid Terms: In submitting its bid response, the bidder agrees that it has carefully examined the specifications and all provisions relating to LFUCG's bid request, including but not limited to the bid contract. By submission of its bid response, bidder states that it understands the meaning, intent and requirements of LFUCG's bid request and agrees to the same. The successful bidder shall warrant that it is familiar with and understands all provisions herein and shall warrant that it can comply with them. No additional compensation to bidder shall be authorized for services, expenses, or goods reasonably covered under these provisions that the bidder omits from its bid response.
- Cancellation: LFUCG may unilaterally terminate the bid contract with the selected bidder(s) at any time, with or without cause, by providing at least thirty (30) days advance written notice unless a different advance written notice period is negotiated prior to contract approval. Payment for services or goods received prior to Page 9 of 25

Lexington-Fayette Urban County Government





termination shall be made by the LFUCG provided these goods or services were provided in a manner acceptable to the LFUCG. Payment for those goods and services shall not be unreasonably withheld.

- 13. Assignment of Contract: The selected bidder(s) shall not assign or subcontract any portion of the bid contract with LFUCG without the express written consent of LFUCG. Any purported assignment or subcontract in violation hereof shall be void. It is expressly acknowledged that LFUCG shall never be required or obligated to consent to any request for assignment or subcontract; and further that such refusal to consent can be for any or no reason, fully within the sole discretion of LFUCG.
- 14. No Waiver: No failure or delay by LFUCG in exercising any right, remedy, power or privilege hereunder, nor any single or partial exercise thereof, nor the exercise of any other right, remedy, power or privilege shall operate as a waiver hereof or thereof. No failure or delay by LFUCG in exercising any right, remedy, power or privilege under or in respect of this bid proposal or bid contract shall affect the rights, remedies, powers or privileges of LFUCG hereunder or shall operate as a waiver thereof.
- 15. Authority to do Business: Each bidder must be authorized to do business under the laws of the Commonwealth of Kentucky and must be in good standing and have full legal capacity to provide the goods or services specified in the bid proposal. Each bidder must have all necessary right and lawful authority to submit the bid response and enter into the bid contract for the full term hereof including any necessary corporate or other action authorizing the bidder to submit the bid response and enter into this bid contract. If requested, the bidder will provide LFUCG with a copy of a corporate resolution authorizing this action and/or a letter from an attorney confirming that the proposer is authorized to do business in the Commonwealth of Kentucky. All bid responses must be signed by a duly authorized officer, agent or employee of the bidder.
- 16. Governing Law: This bid request and bid contract shall be governed by and construed in accordance with the laws of the Commonwealth of Kentucky. In the event of any proceedings regarding this matter, the bidder agrees that the venue shall be the Fayette County Circuit Court or the U.S. District Court for the Eastern District of Kentucky, Lexington Division and that the bidder expressly consents to personal jurisdiction and venue in such Court for the limited and sole purpose of proceedings relating to these matters or any rights or obligations arising thereunder.
- 17. Ability to Meet Obligations: Bidder affirmatively states that there are no actions, suits or proceedings of any kind pending against bidder or, to the knowledge of the bidder, threatened against the bidder before or by any court, governmental body or agency or other tribunal or authority which would, if adversely determined, have a materially adverse effect on the authority or ability of bidder to perform its obligations under this bid response or bid contract, or which question the legality, validity or enforceability hereof or thereof.
- Price Discrepancy: When applicable, in case of price discrepancy, unit bid price written in words will prevail followed by unit price written in numbers then total amount bid per line item.
- Bidder understands and agrees that its employees, agents, or subcontractors are not employees of LFUCG for any purpose whatsoever. Bidder is an independent contractor at all times related to the bid response or bid contract.
- 20. Contractor [or Vendor or Vendor's Employees] will not appropriate or make use of the Lexington-Fayette Urban County Government (LFUCG) name or any of its trade or service marks or property (including but not limited to any logo or seal), in any promotion, endorsement, advertisement, testimonial or similar use without the prior written consent of the government. If such consent is granted LFUCG reserves the unilateral right, in its sole discretion, to immediately terminate and revoke such use for any reason whatsoever. Contractor agrees that it shall cease and desist from any unauthorized use immediately upon being notified by LFUCG.
- 21. If any term or provision of this bid contract shall be found to be illegal or unenforceable, the remainder of the contract shall remain in full force and such term or provision shall be deemed stricken.

rugang M Rette

June 28, 2021 Date

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WORKFORCE ANALYSIS FORM

Name of Organization: ______Republic Services of Kentucky, LLC

Categories	Total	(N His c	hite lot pani or ino)	Hisp c Lat	or	Afri Ame (N Hisp	ck or can- rican lot oanic atino	Haw ar Ott Pao Islar (N Hisp	tive aiian nd her cific nder lot oanic atino	Asi (N Hisp c d Lat	ot bani br	India Alas Na (n Hisp	rican an or skan tive not banic atino	more (I Hisp	vo or e races Not anic or atino	То	tal
		м	F	М	F	м	F	м	F	м	F	м	F	м	F	м	F
Administrators	6	3	3													3	3
Professionals	12	4	6			1					1					5	7
Superintendents																	
Supervisors	5	3		2												5	
Foremen																	
Technicians																	
Protective Service																	
Para-Professionals																	
Office/Clerical	10	2	5			1	1				1					3	7
Skilled Craft	36	34		1		1										36	
Service/Maintenanc	11	10				1										11	
Total:	80	56	14	3		4	1				2					63	17

Prepared by: Gregory Butler

(Name and Title)

Revised 2015-Dec-15

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LFUCG MWDBE PARTICIPATION FORM Bid/RFP/Quote Reference #_____

The MWDBE and/or veteran subcontractors listed have agreed to participate on this Bid/RFP/Quote. If any substitution is made or the total value of the work is changed prior to or after the job is in progress, it is understood that those substitutions must be submitted to Central Purchasing for approval immediately. **Failure to submit a completed form may cause rejection of the bid.**

MWDBE Company, Name, Address, Phone, Email	MBE WBE or DBE	Work to be Performed	Total Dollar Value of the Work	% Value of Total Contract
1.				
2.				
3.				
4.				

The undersigned company representative submits the above list of MWDBE firms to be used in accomplishing the work contained in this Bid/RFP/Quote. Any misrepresentation may result in the termination of the contract and/or be subject to applicable Federal and State laws concerning false statements and false claims.

Company

Company Representative

Date

Title

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LFUCG MWDBE PARTICIPATION FORM Bid/RFP/Quote Reference #_____

The MWDBE and/or veteran subcontractors listed have agreed to participate on this Bid/RFP/Quote. If any substitution is made or the total value of the work is changed prior to or after the job is in progress, it is understood that those substitutions must be submitted to Central Purchasing for approval immediately. **Failure to submit a completed form may cause rejection of the bid.**

MWDBE Company, Name, Address, Phone, Email	MBE WBE or DBE	Work to be Performed	Total Dollar Value of the Work	% Value of Total Contract
1.				
2.				
3.				
4.				

The undersigned company representative submits the above list of MWDBE firms to be used in accomplishing the work contained in this Bid/RFP/Quote. Any misrepresentation may result in the termination of the contract and/or be subject to applicable Federal and State laws concerning false statements and false claims.

Company

Company Representative

Date

Title

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LFUCG MWDBE SUBSTITUTION FORM Bid/RFP/Quote Reference #_____

The substituted MWDBE and/or veteran subcontractors listed below have agreed to participate on this Bid/RFP/Quote. These substitutions were made prior to or after the job was in progress. These substitutions were made for reasons stated below and are now being submitted to Central Purchasing for approval. By the authorized signature of a representative of our company, we understand that this information will be entered into our file for this project. Failure to submit this form may cause rejection of the bid.

SUBSTITUTED MWDBE Company Name, Address, Phone, Email	MWDBE Formally Contracted/ Name, Address, Phone, Email	Work to Be Performed	Reason for the Substitution	Total Dollar Value of the Work	% Value of Total Contract
1.					
2					
2.					
3.					
4.					

The undersigned acknowledges that any misrepresentation may result in termination of the contract and/or be subject to applicable Federal and State laws concerning false statements and false claims.

Company

Company Representative

Date

Title

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Lexington-Fayette Urban County Government Leaf Collection Services





MWDBE QUOTE SUMMARY FORM Bid/RFP/Quote Reference #_____

The undersigned acknowledges that the minority and/or veteran subcontractors listed on this form did submit a quote to participate on this project. Failure to submit this form may cause rejection of the bid.

Contact Person
Gregory Butler
Bid Package / Bid Date
June 28, 2021

Republic is committed to exploring MWDBE Temporary Staffing companies for this project, if selected.

MWDBE Company Address	Contact Person	Contact Information (work phone Email, cell)	Services to be performed	Method of Communication (email, phone meeting, ad, event etc)	Total dollars \$\$ Do Not Leave Blank (Attach Documentation)	MBE * AA HA AS NA Female	Veteran

(MBE designation / AA=African American / HA= Hispanic American/AS = Asian American/Pacific Islander/ NA= Native American)

The undersigned acknowledges that all information is accurate. Any misrepresentation may result in termination of the contract and/or be subject to applicable Federal and State laws concerning false statements and claims.

Republic Services of Kentucky, LLC Company **Gregory Butler**

Company Representative

June 28, 2021

Date

Title

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LFUCG SUBCONTRACTOR MONTHLY PAYMENT REPORT

The LFUCG has a 10% goal plan adopted by city council to increase the participation of minority and women owned businesses in the procurement process. The LFUCG also has a 3% goal plan adopted by cited council to increase the participation of veteran owned businesses in the procurement process. In order to measure that goal LFUCG will track spending with MWDBE and Veteran contractors on a monthly basis. By the signature below of an authorized company representative, you certify that the information is correct, and that each of the representations set forth below is true. Any misrepresentation may result in termination of the contract and/or prosecution under applicable Federal and State laws concerning false statements and false claims. Please submit this form monthly to the Division of Central Purchasing/ 200 East Main Street / Room 338 / Lexington, KY 40507.

Bid/RFP/Quote #_

Total Contract Amount Awarded to Prime Contractor for this Project____

Work Period/ From:	To:
Address:	
Contact Person:	

Subcontractor Vendor ID (name, address, phone, email	Description of Work	Total Subcontract Amount	% of Total Contract Awarded to Prime for this Project	Total Amount Paid for this Period	Purchase Order number for subcontractor work (please attach PO)	Scheduled Project Start Date	Scheduled Project End Date

By the signature below of an authorized company representative, you certify that the information is correct, and that each of the representations set forth below is true. Any misrepresentations may result in the termination of the contract and/or prosecution under applicable Federal and State laws concerning false statements and false claims.

Company

Company Representative

Date

Title

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LFUCG STATEMENT OF GOOD FAITH EFFORTS Bid/RFP/Quote #____

By the signature below of an authorized company representative, we certify that we have utilized the following Good Faith Efforts to obtain the maximum participation by MWDBE and Veteran-Owned business enterprises on the project and can supply the appropriate documentation.

_____ Advertised opportunities to participate in the contract in at least two (2) publications of general circulation media; trade and professional association publications; small and minority business or trade publications; and publications or trades targeting minority, women and disadvantaged businesses not less than fifteen (15) days prior to the deadline for submission of bids to allow MWDBE firms and Veteran-Owned businesses to participate.

_____ Included documentation of advertising in the above publications with the bidders good faith efforts package

X Attended LFUCG Central Purchasing Economic Inclusion Outreach event

_____ Attended pre-bid meetings that were scheduled by LFUCG to inform MWDBEs and/or Veteran-Owned Businesses of subcontracting opportunities

_____ Sponsored Economic Inclusion event to provide networking opportunities for prime contractors and MWDBE firms and Veteran-Owned businesses

_____ Requested a list of MWDBE and/or Veteran subcontractors or suppliers from LFUCG and showed evidence of contacting the companies on the list(s).

_____ Contacted organizations that work with MWDBE companies for assistance in finding certified MWBDE firms and Veteran-Owned businesses to work on this project. Those contacted and their responses should be a part of the bidder's good faith efforts documentation.

_____Sent written notices, by certified mail, email or facsimile, to qualified, certified MWDBEs soliciting their participation in the contract not less than seven (7) days prior to the deadline for submission of bids to allow them to participate effectively.

_____ Followed up initial solicitations by contacting MWDBEs and Veteran-Owned businesses to determine their level of interest.

_____ Provided the interested MWBDE firm and/or Veteran-Owned business with adequate and timely information about the plans, specifications, and requirements of the contract.

_____ Selected portions of the work to be performed by MWDBE firms and/or Veteran-Owned businesses in order to increase the likelihood of meeting the contract goals. This includes, where appropriate, breaking out contract work items into economically feasible units to facilitate MWDBE and Veteran participation, even when the prime contractor may otherwise perform these work items with its own workforce

_____ Negotiated in good faith with interested MWDBE firms and Veteran-Owned businesses not rejecting them as unqualified without sound reasons based on a thorough investigation of their capabilities. Any rejection should be so noted in writing with a description as to why an agreement could not be reached.

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_____ Included documentation of quotations received from interested MWDBE firms and Veteran-Owned businesses which were not used due to uncompetitive pricing or were rejected as unacceptable and/or copies of responses from firms indicating that they would not be submitting a bid.

Bidder has to submit sound reasons why the quotations were considered unacceptable. The fact that the bidder has the ability and/or desire to perform the contract work with its own forces will not be considered a sound reason for rejecting a MWDBE and/or Veteran-Owned business's quote. Nothing in this provision shall be construed to require the bidder to accept unreasonable quotes in order to satisfy MWDBE and Veteran goals.

_____ Made an effort to offer assistance to or refer interested MWDBE firms and Veteran-Owned businesses to obtain the necessary equipment, supplies, materials, insurance and/or bonding to satisfy the work requirements of the bid proposal

_____Made efforts to expand the search for MWBE firms and Veteran-Owned businesses beyond the usual geographic boundaries.

_____ Other--any other evidence that the bidder submits which may show that the bidder has made reasonable good faith efforts to include MWDBE and Veteran participation.

<u>NOTE</u>: Failure to submit any of the documentation requested in this section may be cause for rejection of bid. Bidders may include any other documentation deemed relevant to this requirement which is subject to approval by the MBE Liaison. Documentation of Good Faith Efforts must be submitted with the Bid, if the participation Goal is not met.

The undersigned acknowledges that all information is accurate. Any misrepresentations may result in termination of the contract and/or be subject to applicable Federal and State laws concerning false statements and claims.

Company

Company Representative

Date

Title

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CONTRACT TERM

The initial contract term will be for one (1) year. Contract will automatically renew in one (1) year increments for up four (4) renewals. At each renewal, LFUCG reserves the right to reduce or increase the number of service areas awarded to a successful bidder if LFUCG determines that it is in the best interest of LFUCG to do so.

LFUCG will notify the vendor of any increase or decrease of service area by June 30th of the year of service. The vendor will have thirty (30) days from the date of notification of a service area increase or decrease to accept the proposed changes.

PERFORMANCE BOND

A 100 percent performance bond will be required each year of contract before the beginning of leaf collection.

AREA	CURB MILES	COST
C1	50	\$ 16,000.00
C2	60	\$19.200.00
C3	88	\$28,160.00
C4	65	\$20,800.00
C5	80	\$25,600.00
C6	66	\$21,120.00
C 7	59	\$18,880.00
Additional Locations		
(1244 LF)		\$80.00

BID SCHEDULE

Republic Services requests the following exception: "Contract will renew upon mutual agreement in one (1) year increments up to four (4) renewals for a maximum length of five (5) years."