



Lexington-Fayette Urban County Government

Request for Proposals

The Lexington-Fayette Urban County Government hereby requests proposals for **RFP #30-2025 Elderly/Disabled Winter Motel Shelter Services** to be provided in accordance with terms, conditions and specifications established herein.

Sealed proposals will be received through Ion Wave until **2:00 PM**, prevailing local time, on **September 15, 2025**. All forms and information requested in RFP must be included and attached in Response Attachments tab in Ion Wave.

Proposals received after the date and time set for opening proposals will not be accepted. It is the sole responsibility of the Proposer to assure that his/her proposal is submitted in Ion Wave before the date and time set for opening proposals.

Proposals, once submitted, may not be withdrawn for a period of ninety (90) calendar days.

The Lexington-Fayette Urban County Government reserves the right to reject any or all proposals, and to waive technicalities and informalities when such waiver is determined by the Lexington-Fayette Urban County Government to be in its best interest.

Signature of this proposal by the Proposer constitutes acceptance by the Proposer of terms, conditions and requirements set forth herein.

Minor exceptions may not eliminate the proposal. Any exceptions to the specifications established herein shall be listed in detail on a separate sheet and attached hereto. The Lexington-Fayette Urban County Government shall determine whether any exception is minor.

The Lexington-Fayette Urban County Government encourages the participation of minority- and women-owned businesses in Lexington-Fayette Urban County Government contracts. This proposal is subject to Affirmative Action requirements attached hereto.

Please do not contact any LFUCG staff member or any other person involved in the selection process other than the designated contact person(s) regarding the project contemplated under this RFP while this RFP is open and a selection has not been finalized. Any attempt to do so may result in disqualification of the firm's submittal for consideration.

Laws and Regulations

All applicable state laws, municipal ordinances and regulations of all authorities having jurisdiction over the project shall apply to the contract, and shall be deemed to be incorporated herein by reference.

Equal Employment Opportunity

The Entity (regardless of whether construction contractor, non-construction contractor or supplier) agrees to provide equal opportunity in employment for all qualified persons, to prohibit discrimination in employment because of race, color, religion, sex (including pregnancy, sexual orientation or gender identity), national origin, disability, age, genetic information, political affiliation, or veteran status, and to promote equal employment through a positive, continuing program from itself and each of its sub-contracting agents. This program of equal employment opportunity shall apply to every aspect of its employment policies and practices.

Kentucky Equal Employment Opportunity Act

The Kentucky Equal Employment Opportunity Act of 1978 (KRS 45.560-45.640) requires that any "county, city, town, school district, water district, hospital district, or other political subdivision of the state shall include in directly or indirectly publicly funded contracts for supplies, materials, services, or equipment hereinafter entered into the following provisions:

"During the performance of this contract, the contractor agrees as follows:

- (1) The contractor will not discriminate against any employee or applicant for employment because of race, color, religion, sex, age, or national origin;
- (2) The contractor will state in all solicitations or advertisements for employees placed by or on behalf of the contractors that all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, age, or national origin;
- (3) The contractor will post notices in conspicuous places, available to employees and applicants for employment, setting forth the provision of the nondiscrimination clauses required by this section; and
- (4) The contractor will send a notice to each labor union or representative of workers with which he has a collective bargaining agreement or other

contract or understanding advising the labor union or workers' representative of the contractor's commitments under the nondiscrimination clauses."

The Act further provides:

"KRS 45.610. Hiring minorities -- Information required

(1) For the length of the contract, each contractor shall hire minorities from other sources within the drawing area, should the union with which he has collective bargaining agreements be unwilling to supply sufficient minorities to satisfy the agreed upon goals and timetables.

(2) Each contractor shall, for the length of the contract, furnish such information as required by KRS 45.560 to KRS 45.640 and by such rules, regulations and orders issued pursuant thereto and will permit access to all books and records pertaining to his employment practices and work sites by the contracting agency and the department for purposes of investigation to ascertain compliance with KRS 45.560 to 45.640 and such rules, regulations and orders issued pursuant thereto.

KRS 45.620. Action against contractor -- Hiring of minority contractor or subcontractor

(1) If any contractor is found by the department to have engaged in an unlawful practice under this chapter during the course of performing under a contract or subcontract covered under KRS 45.560 to 45.640, the department shall so certify to the contracting agency and such certification shall be binding upon the contracting agency unless it is reversed in the course of judicial review.

(2) If the contractor is found to have committed an unlawful practice under KRS 45.560 to 45.640, the contracting agency may cancel or terminate the contract, conditioned upon a program for future compliance approved by the contracting agency and the department. The contracting agency may declare such a contractor ineligible to bid on further contracts with that agency until such time as the contractor complies in full with the requirements of KRS 45.560 to 45.640.

(3) The equal employment provisions of KRS 45.560 to 45.640 may be met in part by a contractor by subcontracting to a minority contractor or subcontractor. For the provisions of KRS 45.560 to 45.640, a minority contractor or subcontractor shall mean a business that is owned and controlled by one or more persons disadvantaged by racial or ethnic circumstances.

KRS 45.630 Termination of existing employee not required, when

Any provision of KRS 45.560 to 45.640 notwithstanding, no contractor shall be required to terminate an existing employee upon proof that employee was employed prior to the date of the contract.

KRS 45.640 Minimum skills

Nothing in KRS 45.560 to 45.640 shall require a contractor to hire anyone who fails to demonstrate the minimum skills required to perform a particular job."

It is recommended that all of the provisions above quoted be included as special conditions in each contract. In the case of a contract exceeding \$250,000, the contractor is required to furnish evidence that his workforce in Kentucky is representative of the available work-force in the area from which he draws employees, or to supply an Affirmative Action plan which will achieve such representation during the life of the contract.

LFUCG Non-Appropriation Clause

Contractor acknowledges that the LFUCG is a governmental entity, and the contract validity is based upon the availability of public funding under the authority of its statutory mandate.

In the event that public funds are unavailable and not appropriated for the performance of the LFUCG's obligations under this contract, then this contract shall automatically expire without penalty to the LFUCG thirty (30) days after written notice to Contractor of the unavailability and non-appropriation of public funds. It is expressly agreed that the LFUCG shall not activate this non-appropriation provision for its convenience or to circumvent the requirements of this contract, but only as an emergency fiscal measure during a substantial fiscal crisis, which affects generally its governmental operations.

In the event of a change in the LFUCG's statutory authority, mandate and mandated functions, by state and federal legislative or regulatory action, which adversely affects the LFUCG's authority to continue its obligations under this contract, then this contract shall automatically terminate without penalty to the LFUCG upon written notice to Contractor of such limitation or change in the LFUCG's legal authority.

Contention Process

Vendors who respond to this invitation have the right to file a notice of contention associated with the RFP process or to file a notice of appeal of the recommendation made by the Director of Central Purchasing resulting from this invitation.

Notice of contention with the RFP process must be filed within 3 business days of the

bid/proposal opening by (1) sending a written notice, including sufficient documentation to support contention, to the Director of the Division of Central Purchasing or (2) submitting a written request for a meeting with the Director of Central Purchasing to explain his/her contention with the RFP process. After consulting with the Commissioner of Finance the Chief Administrative Officer and reviewing the documentation and/or hearing the vendor, the Director of Central Purchasing shall promptly respond in writing findings as to the compliance with RFP processes. If, based on this review, a RFP process irregularity is deemed to have occurred the Director of Central Purchasing will consult with the Commissioner of Finance, the Chief Administrative Officer and the Department of Law as to the appropriate remedy.

Notice of appeal of a RFP recommendation must be filed within 3 business days of the RFP recommendation by (1) sending a written notice, including sufficient documentation to support appeal, to the Director, Division of Central Purchasing or (2) submitting a written request for a meeting with the Director of Central Purchasing to explain his appeal. After reviewing the documentation and/or hearing the vendor and consulting with the Commissioner of Finance and the Chief Administrative Officer, the Director of Central Purchasing shall in writing, affirm or withdraw the recommendation.

SELECTION CRITERIA:

The LFUCG's Selection Committee shall consider the following factors when it evaluates the proposals received:

1. Methodology and proposed approach to provide services as described in the 4.0 Scope of Work. 40 Points
2. Demonstrated understanding of the project deliverables and proposal responsiveness. 20 Points
3. Demonstrated homeless services and emergency shelter knowledge and experience of key personnel, as well as availability of key personnel. 20 Points
4. Cost Analysis. 20 points

Proposals shall contain the appropriate information necessary to evaluate based on these criteria. A committee composed of government employees as well as representatives of relevant user groups will evaluate the proposals.

Questions regarding this RFP shall be addressed through:
<https://lexingtonky.ionwave.net>

Affirmative Action Plan

All vendors must submit as a part of the proposal package the following items to the Urban County Government:

1. Affirmative Action Plan for his/her firm;
2. Current Work Force Analysis Form;

Failure to submit these items as required may result in disqualification of the submitter from award of the contract. All submissions should be directed to:

Director, Division of Procurement
Lexington-Fayette Urban County Government
200 East Main Street, 3rd Floor
Lexington, Kentucky 40507

All questions regarding this proposal must be directed to the Division of Central Purchasing, (859)-258-3320.

AFFIDAVIT

Comes the Affiant, Elizabeth D. Fowler, and after being first duly sworn, states under penalty of perjury as follows:

1. His/her name is Elizabeth D. Fowler, and he/she is the individual submitting the proposal or is the authorized representative of the entity Hospice of the Bluegrass, Inc., dba Bluegrass Care Navigators

submitting the proposal (hereinafter referred to as "Proposer").

2. Proposer will pay all taxes and fees, which are owed to the Lexington-Fayette Urban County Government at the time the proposal is submitted, prior to award of the contract and will maintain a "current" status in regard to those taxes and fees during the life of the contract.

3. Proposer will obtain a Lexington-Fayette Urban County Government business license, if applicable, prior to award of the contract.

4. Proposer has authorized the Division of Central Purchasing to verify the above-mentioned information with the Division of Revenue and to disclose to the Urban County Council that taxes and/or fees are delinquent or that a business license has not been obtained.

5. Proposer has not knowingly violated any provision of the campaign finance laws of the Commonwealth of Kentucky within the past five (5) years and the award of a contract to the Proposer will not violate any provision of the campaign finance laws of the Commonwealth.

6. Proposer has not knowingly violated any provision of Chapter 25 of the Lexington-Fayette Urban County Government Code of Ordinances, known as "Ethics Act."

Continued on next page

7. Proposer acknowledges that "knowingly" for purposes of this Affidavit means, with respect to conduct or to circumstances described by a statute or ordinance defining an offense, that a person is aware or should have been aware that his conduct is of that nature or that the circumstance exists.

Further, Affiant sayeth naught.

Elizabeth D. Fowler

STATE OF Kentucky

COUNTY OF Fayette

The foregoing instrument was subscribed, sworn to and acknowledged before me
by Elizabeth D. Fowler on this the 10th day
of September, 2025

My Commission expires: 2/22/2027



Lori Poe

NOTARY PUBLIC, STATE AT LARGE KYNP66221

EQUAL OPPORTUNITY AGREEMENT

Standard Title VI Assurance

The Lexington Fayette-Urban County Government, (hereinafter referred to as the "Recipient") hereby agrees that as a condition to receiving any Federal financial assistance from the U.S. Department of Transportation, it will comply with Title VI of the Civil Rights Act of 1964, 78Stat.252, 42 U.S.C. 2000d-4 (hereinafter referred to as the "Act"), and all requirements imposed by or pursuant to Title 49, Code of Federal Regulations, U.S. Department of Transportation, Subtitle A, Office of the Secretary, (49 CFR, Part 21) Nondiscrimination in Federally Assisted Program of the Department of Transportation – Effectuation of Title VI of the Civil Rights Act of 1964 (hereinafter referred to as the "Regulations") and other pertinent directives, no person in the United States shall, on the grounds of race, color, national origin, sex, age (over 40), religion, sexual orientation, gender identity, veteran status, or disability be excluded from participation in, be denied the benefits of, or be otherwise subjected to discrimination under any program or activity for which the Recipient receives Federal financial assistance from the U.S. Department of Transportation, including the Federal Highway Administration, and hereby gives assurance that will promptly take any necessary measures to effectuate this agreement. This assurance is required by subsection 21.7(a) (1) of the Regulations.

The Law

- Title VII of the Civil Rights Act of 1964 (amended 1972) states that it is unlawful for an employer to discriminate in employment because of race, color, religion, sex, age (40-70 years) or national origin.
- Executive Order No. 11246 on Nondiscrimination under Federal contract prohibits employment discrimination by contractor and sub-contractor doing business with the Federal Government or recipients of Federal funds. This order was later amended by Executive Order No. 11375 to prohibit discrimination on the basis of sex.
- Section 503 of the Rehabilitation Act of 1973 states:

The Contractor will not discriminate against any employee or applicant for employment because of physical or mental handicap.

- Section 2012 of the Vietnam Era Veterans Readjustment Act of 1973 requires Affirmative Action on behalf of disabled veterans and veterans of the Vietnam Era by contractors having Federal contracts.
- Section 206(A) of Executive Order 12086, Consolidation of Contract Compliance Functions for Equal Employment Opportunity, states:

The Secretary of Labor may investigate the employment practices of any Government contractor or sub-contractor to determine whether or not the contractual provisions specified in Section 202 of this order have been violated.

The Lexington-Fayette Urban County Government practices Equal Opportunity in recruiting, hiring and promoting. It is the Government's intent to affirmatively provide employment opportunities for those individuals who have previously not been allowed to enter into the mainstream of society. Because of its importance to the local Government, this policy carries the full endorsement of the Mayor, Commissioners, Directors and all supervisory personnel. In following this commitment to Equal Employment Opportunity and because the Government is the benefactor of the Federal funds, it is both against the Urban County Government policy and illegal for the Government to let contracts to companies which knowingly or unknowingly practice discrimination

in their employment practices. Violation of the above mentioned ordinances may cause a contract to be canceled and the contractors may be declared ineligible for future consideration.

Please sign this statement in the appropriate space acknowledging that you have read and understand the provisions contained herein. Return this document as part of your application packet.

Bidders

I/We agree to comply with the Civil Rights Laws listed above that govern employment rights of minorities, women, Vietnam veterans, handicapped and aged persons.

Elizabeth J. Fowler
Signature

Hospice of the Bluegrass, Inc., dba Bluegrass Care Navigators
Name of Business

WORKFORCE ANALYSIS FORM

Name of Organization: Inspire of the Bluegrass, Inc. dba Bluegrass Care Navigators

Categories	Total	White (Not Hispanic or Latino)		Hispanic or Latino		Black or African- American (Not Hispanic or Latino)		Native Hawaiian and Other Pacific Islander (Not Hispanic or Latino)		Asian (Not Hispanic or Latino)		American Indian or Alaskan Native (not Hispanic or Latino)		Two or more races (Not Hispanic or Latino)		Total	
		M	F	M	F	M	F	M	F	M	F	M	F	M	F	M	F
Administrators	39	4	32	0	1	1	0	0	0	0	0	0	0	1	0	5	34
Professionals	869	97	723	2	2	6	25	0	0	1	2	0	1	1	9	107	761
Superintendents																	
Supervisors	46	3	40	0	1	0	1	0	0	0	0	0	0	0	1	3	42
Foremen																	
Technicians																	
Protective Service																	
Para-Professionals																	
Office/Clerical																	
Skilled Craft																	
Service/Maintenance																	
Total:	954	104	795	2	4	7	26	0	0	1	2	0	1	2	10	115	837

Prepared by: Polly Ruddick, Director of Philanthropy

(Name and Title)

Date: 8/25/2025

Revised 2015-Dec-15

**DIRECTOR, DIVISION OF PROCUREMENT
LEXINGTON-FAYETTE URBAN COUNTY GOVERNMENT
200 EAST MAIN STREET
LEXINGTON, KENTUCKY 40507**

**NOTICE OF REQUIREMENT FOR AFFIRMATIVE ACTION TO ENSURE EQUAL
EMPLOYMENT OPPORTUNITIES AND DBE CONTRACT PARTICIPATION**

The Lexington-Fayette Urban County Government has a Certified Minority and Women Business Enterprise seventeen percent (17%) minimum goal including minimum subgoals of five percent (5%) for Minority Business Enterprises (MBE) and a subgoal of twelve percent (12%) for Women Business Enterprises (WBE); a three (3%) minimum goal for Certified Veteran-Owned Small Businesses and/or Certified Service- Disabled Veteran Owned Businesses; and a goal of utilizing Disadvantaged Business Enterprises (DBE), where applicable, for government contracts.

For assistance in locating certified DBEs, MBEs, WBEs, VOSBs and/or VOSBs, contact Sherita Miller at 859/258-3320 or by writing the address listed below:

Sherita Miller, MPA, CPSD
Minority Business Enterprise Liaison
Division of Procurement
Lexington-Fayette Urban County Government
200 East Main Street
Lexington, Kentucky 40507
smiller@lexingtonky.gov
859-258-3323

Firm Submitting Proposal: Hospice of the Bluegrass, Inc., dba Bluegrass Care Navigators

Complete Address: 1733 Harrodsburg Road, Lexington, KY 40504
Street City Zip

Contact Name: Laura Klumb Title: Vice President, Philanthropy

Telephone Number: 859-296-5344 Fax Number: N/A

Email address: lklumb@bgcarenav.org



LEXINGTON

MINORITY BUSINESS ENTERPRISE PROGRAM

Sherita Miller, MPA, CPSD
Minority Business Enterprise Liaison
Division of Procurement
Lexington-Fayette Urban County Government
200 East Main Street
Lexington, KY 40507
smiller@lexingtonky.gov
859-258-3323

OUR MISSION: The mission of the Minority Business Enterprise Program (MBEP) is to facilitate the full participation of minority and women owned businesses in the procurement process and to promote economic inclusion as a business imperative essential to the long- term economic viability of Lexington-Fayette Urban County Government.

To that end the urban county council adopted and implemented Resolution 272-2024 – a Certified Minority and Women Business Enterprise seventeen percent (17%) minimum goal including minimum subgoals of five percent (5%) for Minority Business Enterprises (MBE) and a subgoal of twelve percent (12%) for Women Business Enterprises (WBE); a three (3%) minimum goal for Certified Veteran-Owned Small Businesses and/or Certified Service- Disabled Veteran Owned Businesses; and a goal of utilizing Disadvantaged Business Enterprises (DBE), where applicable, for government contracts.

The resolution states the following definitions shall be used for the purposes of reaching these goals:

Certified Disadvantaged Business Enterprise (DBE) – a business in which at least fifty-one percent (51%) is owned, managed and controlled by a person(s) who is socially and economically disadvantaged as define by 49 CFR subpart 26.

Certified Minority Business Enterprise (MBE) – a business in which at least fifty-one percent (51%) is owned, managed and controlled by an ethnic minority (i.e. Black American, Asian American, Hispanic American, Native American)

Certified Women Business Enterprise (WBE) – a business in which at least fifty-one percent (51%) is owned, managed and controlled by a woman.

Certified Veteran-Owned Small Business (VOSB) – a business in which at least fifty-one percent (51%) is owned, managed and controlled by a veteran who served on active duty with the U.S. Army, Air Force, Navy, Marines or Coast Guard.

Certified Service -Disabled Veteran Owned Small Business (SDVOSB) – a business in which at least fifty-one percent (51%) is owned, managed and controlled by a disabled veteran who served on active duty with the U.S. Army, Air Force, Navy, Marines or Coast Guard.

The term “Certified” shall mean the business is appropriately certified, licensed, verified, or validated by an organization or entity recognized by the Division of Procurement as having the appropriate credentials to make a determination as to the status of the business.

The following certifications are recognized and accepted by the MBEP:

Kentucky Transportation Cabinet (KYTC), Disadvantaged Business Enterprise (DBE)
Kentucky Minority and Women Business Enterprise (MWBE)
Women’s Business Enterprise National Council (WBENC)
National Women Business Owners Corporation (NWBOC)
National Minority Supplier Development Council (NMSDC)
Tri-State Minority Supplier Development Council (TSMSSDC)
U.S. Small Business Administration Veteran Small Business Certification (VetCert)
Kentucky Service- Disabled Veteran Owned Small Business (SDVOSB)

To comply with Resolution 272-2024, prime contractors, minority and women business enterprises, veteran owned small businesses, and service-disabled veteran owned small businesses must complete monthly contract compliance audits in the Diverse Business Management Compliance system, <https://lexingtonky.diversitycompliance.com/>

A list of organizations that certify and/or maintain lists of certified businesses (i.e. DBE, MBE, WBE, VOSB and/or SDVOSB) is available upon request by emailing, Sherita Miller, smiller@lexingtonky.gov.



LEXINGTON

LFUCG MWDBE PARTICIPATION FORM Bid/RFP/Quote Reference #30-2025

The MWDBE and/or veteran subcontractors listed have agreed to participate on this Bid/RFP/Quote. If any substitution is made or the total value of the work is changed prior to or after the job is in progress, it is understood that those substitutions must be submitted to the Division of Procurement for approval immediately. **Failure to submit a completed form may cause rejection of the bid.**

MWBE Company, Name, Address, Phone, Email	DBE/MBE WBE/VOSB/SDVOSB	Work to be Performed	Total Dollar Value of the Work	% Value of Total Contract
1. Alia Holdings LLC	MWBE	Owner of the extended stay overnight hotel where clients reside.	\$107,965	53%
2.				
3.				
4.				

The undersigned company representative submits the above list of MDWBE and veteran firms to be used in accomplishing the work contained in this Bid/RFP/Quote. Any misrepresentation may result in the termination of the contract and/or be subject to applicable Federal and State laws concerning false statements and false claims.

Hospice of the Bluegrass, Inc., dba Bluegrass Care Navigators Polly Ruddick

Company

Company Representative

8/25/2025

Director of Philanthropy, Grants

Date

Title



LEXINGTON

LFUCG MWDBE SUBSTITUTION FORM

Bid/RFP/Quote Reference # _____

The substituted MWDBE and/or veteran subcontractors listed below have agreed to participate on this Bid/RFP/Quote. These substitutions were made prior to or after the job was in progress. These substitutions were made for reasons stated below and are now being submitted to the Division of Procurement for approval. By the authorized signature of a representative of our company, we understand that this information will be entered into our file for this project. **Note: Form required if a subcontractor is being substituted on a contract.**

SUBSTITUTED DBE/MBE/WBE/VOSB Company Name, Address, Phone, Email	DBE/MBE/WBE/VOSB/SDVOSB Formally Contracted/ Name, Address, Phone, Email	Work to Be Performed	Reason for the Substitution	Total Dollar Value of the Work	% Value of Total Contract
1. P/A					
2.					
3.					
4.					

The undersigned acknowledges that any misrepresentation may result in termination of the contract and/or be subject to applicable Federal and State laws concerning false statements and false claims.

Company

Company Representative

Date

Title



DOCUMENTATION REQUIRED FOR GOOD FAITH EFFORTS AND OUTREACH PLANS

As affirmed in Resolution Number 272-2024, the Urban County Council has adopted an annual aspirational goal of utilizing at least seventeen percent (17%) of public funds spend from certain discretionary agreements with certified Minority Business Enterprises (MBEs) and certified Woman Business Enterprises (WBEs); utilizing at least three percent (3%) of public funds from certain discretionary agreements with Certified Veteran-Owned Small Business and Certified Service-Disabled Veteran-Owned Small Businesses (VOSBs); and utilizing Disadvantaged Business Enterprises (DBEs) where applicable. Bidders should make every effort to achieve these goals.

Therefore, as an element of the responsiveness of the bid, all Bidders are required to submit documentation of their good faith and outreach efforts to ensure all businesses, including small and disadvantaged businesses such as minority-, woman-, and veteran-owned businesses, have an equal opportunity to compete for and participate in the performance of any subcontracts resulting from this procurement. Examples of good faith and outreach efforts that satisfy this requirement to encourage the participation of, DBEs, MBEs, WBEs, VOSBs and/or SDVOSBs include:

1. Advertised opportunities to participate in the contract in at least two (2) publications of general circulation media; trade and professional association publications; small and minority business or trade publications; and publications or trades targeting minority, women, and disadvantaged businesses not less than fifteen (15) days prior to the deadline for submission of bids to allow, DBEs, MBEs, WBEs, VOSBs and/or SDVOSBs to participate.
2. Attended LFUCG Procurement Economic Inclusion Outreach event(s) within the past year to meet new small businesses, DBEs, MBEs, WBEs, VOSBs and/or SDVOSBs to partner with on LFUCG contracts and procurements.
3. Attended pre-bid/pre-proposal meetings that were scheduled by LFUCG to inform small businesses, DBEs, MBEs, WBEs, VOSBs and/or SDVOSBs of subcontracting opportunities.
4. Sponsored Economic Inclusion event to provide networking opportunities for prime contractors and small businesses, DBEs, MBEs, WBEs, VOSBs and/or SDVOSBs.
5. Requested a list of certified small, DBE, MBE, WBE, VOSB and/or SDVOSB subcontractors or suppliers from LFUCG and showed evidence of contacting the companies on the list(s).
6. Contacted organizations that work with small, DBE, MBE, WBE, and VOSB companies

for assistance in finding certified DBEs, MBEs, WBEs, VOSB and/or SDVOSBs to work on this project. Those contacted and their responses must be a part of the bidder's outreach efforts documentation.

7. Sent written notices, by certified mail, email, or facsimile, to qualified, certified small businesses, DBEs, MBEs, WBEs, VOSBs and/or SDVOSBs soliciting their participation in the contract not less than seven (7) days prior to the deadline for submission of bids to allow them to participate effectively.
8. Followed up initial solicitations by contacting small businesses, DBEs, MBEs, WBEs, VOSBs and/or SDVOSBs via tailored communications to determine their level of interest.
9. Provided the interested small businesses, DBEs, MBEs, WBEs, VOSBs and/or SDVOSBs with adequate and timely information about the plans, specifications, and requirements of the contract.
10. Selected portions of the work to be performed by small businesses, DBEs, MBEs, WBEs, VOSBs and/or SDVOSBs in order to increase the likelihood of subcontracting participation. This includes, where appropriate, breaking out contract work items into economically feasible units to facilitate small, DBE, MBE, WBE, VOSB and/or SDVOSB participation, even when the prime contractor may otherwise perform these work items with its own workforce.
11. Negotiated in good faith with interested small businesses, DBEs, MBEs, WBEs, VOSBs and/or SDVOSBs, not rejecting them as unqualified without sound reasons based on a thorough investigation of their capabilities. Any rejection must be so noted in writing with a description as to why an agreement could not be reached.
12. Included documentation of quotations received from interested small businesses, DBEs, MBEs, WBEs, VOSBs and/or SDVOSBs that were not used due to uncompetitive pricing or were rejected as unacceptable and/or copies of responses from firms indicating that they would not be submitting a bid.
 - a. Bidder has to submit sound reasons why the quotations were considered unacceptable. The fact that the bidder has the ability and/or desire to perform the contract work with its own forces will not be considered a sound reason for rejecting a small business', DBE's MBE's, WBE's, VOSB's and/or SDVOSB's quote. Nothing in this provision shall be construed to require the bidder to accept unreasonable quotes in order to satisfy the participation goals.
13. Made an effort to offer assistance to or refer interested small businesses, DBEs, MBEs, WBEs, VOSBs and/or SDVOSBs to obtain the necessary equipment, supplies, materials,

insurance and/or bonding to satisfy the work requirements of the bid proposal.

14. Made efforts to expand the search for small businesses, DBEs, MBEs, WBEs, VOSBs and/or SDVOSBs beyond the usual geographic boundaries.
15. Other – any other evidence that the bidder submits that may demonstrate that the bidder has made reasonable efforts to include small, DBE, MBE, WBE, VOSB and/or SDVOSB participation.

Bidder must document, with specificity, each of the efforts it made to include small businesses, DBEs, MBEs, WBEs, VOSBs and/or SDVOSBs as subcontractors in the procurement, including the date on which each effort was made, the medium through which each effort was made, and the outcome of each effort.

Note: Failure to submit the documentation requested in this section may be cause for rejection of bid. Bidders may include any other documentation deemed relevant to this requirement which is subject to review by the MBE Liaison. Documentation of Good Faith and Outreach Efforts must be submitted with the Bid, regardless of the proposed level of small, DBE, MBE, WBE, VOSB and/or SDVOSB participation in the procurement. If the Good Faith and Outreach Effort documentation is not submitted with the bid response, the bid may be rejected.

OUTREACH EFFORTS EVALUATION

Outreach efforts demonstrated by the bidder or respondent will be evaluated on a pass/fail basis.

ATTACHMENT A – SMALL AND DISADVANTAGED, MINORITY-, WOMEN-, AND VETERAN-OWNED BUSINESS OUTREACH PLAN

Proposer Name: Hospice of the Bluegrass

Date:

9/9/2025

Project Name: Winter Weather Emergency Shelter

Project Number:

Contact Name: Daryl Love

Telephone:

Email: dlove@bgcarenav.org

The mission of the Minority Business Enterprise Program is to facilitate the full participation of disadvantaged businesses, minority-, women-, veteran-, and service-disabled veteran-owned businesses in the procurement process and to promote economic inclusion as a business imperative essential to the long-term economic viability of Lexington-Fayette Urban County Government.

To that end, small and disadvantaged businesses, including minority-, woman-, veteran-, and service-disabled veteran-owned businesses, must have an equal opportunity to be utilized in the performance of contracts with public funds spent from certain discretionary agreements. By submitting its offer, Bidder/Proposer certifies that it has taken, and if there are further opportunities will take, reasonable steps to ensure that small and disadvantaged businesses, including minority-, woman-, veteran-, and service-disabled veteran-owned businesses, are provided an equal opportunity to compete for and participate in the performance of any subcontracts resulting from this procurement.

The information submitted in response to this clause will not be considered in any scored evaluation. Failure to submit this form may cause the bid or proposal to be rejected.

Is the Bidder/ Proposer a certified firm? Yes ☐ No ☒

If yes, indicate all certification type(s):

DBE ☐

MBE ☐

WBE ☐

SBE ☐

VOSB/SDVOSB ☐

and supply a copy of the certificate and/or certification letter if not currently listed on the city's Minority Business Enterprise Program's (MBEP) certified list.

1. Include a list of firms that Bidder/ Proposer has had a contractual relationship with within the last two years that are minority-owned, woman-owned, veteran-owned or small businesses, regardless of their certification status.

PHARMACIST CONSULTATION SERVICES	FREEPORT	FL	32439
REIDY MEDICAL SUPPLY INC	CLEVELAND	OH	44193
BJM & ASSOCIATES, INC.	LEXINGTON	KY	40503

CASA EXPRESS CLEANING SERVICES LLC	LEXINGTON	KY	40515
GLOBAL WATER TECHNOLOGY	SOUTH HOLLAND	IL	60473
LUCKY PROPERTIES, LLC	PINEVILLE	KY	40977
SIGN LANGUAGE NETWORK OF KY	LEXINGTON	KY	40503
TAYLOR BELL CONSULTING	LEXINGTON	KY	40507
THE COMPETITIVE EDGE	LEXINGTON	KY	40514

2. Does Bidder/Proposer foresee any subcontracting opportunities for this procurement?

Yes ☐ No ☒

If no, please explain why in the field below. Do not complete the rest of this form and submit this first page with your bid and/or proposal.

As BCN will deliver direct services to patients accommodated at the extended stay overnight hotel, these services will primarily involve our clinical staff addressing the medical needs of those individuals. Consequently, opportunities for subcontractors will be highly limited.

If yes, please complete the following pages and submit all pages with your bid and/or proposal.

Describe the steps Bidder/Proposer took to solicit small and disadvantaged businesses, including MBEs, WBEs, VOSBs, and SDVOSBs, for subcontracting opportunities for this procurement.

3. Check the good faith and outreach efforts the Bidder/Proposer used to encourage the participation of small and disadvantaged businesses including, MBEs, WBEs, VOSBs and SDVOSBs:

- ☐ Bidder placed advertisements in search of prospective small businesses, DBEs, MBEs, WBEs, VOSBs and/or SDVOSBs for the solicitation.
- ☐ Bidder attended LFUCG Procurement Economic Inclusion Outreach event(s) within the past year.
- ☐ Bidder attended pre-bid and/or pre-proposal meetings for this solicitation.
- ☐ Bidder sponsored an Economic Inclusion Outreach event.
- ☐ Bidder requested a list of certified small, DBE, MBE, WBE, VOSB and/or SDVOSB subcontractors or suppliers from LFUCG.
- ☐ Bidder contacted organizations that work with small, DBE, MBE, WBE, VOSB and/or SDVOSB companies.

- ☐ Bidder sent written notices to certified small, DBE, MBE, WBE, VOSB and SDVOSB businesses.
- ☐ Bidder followed up to initial solicitations with interested small, DBE, MBE, WBE, VOSB and/or SDVOSB.
- ☐ Bidder provided small, DBE, MBE, WBE, VOSB and/or SDVOSB businesses interested in performing the solicited work with prompt access to the plans, specifications, scope of work, and requirements of the solicitation.
- ☐ Bidder made efforts to segment portions of the work to be performed by small businesses, DBEs, MBEs, WBEs, VOSBs and/or SDVOSBs, including dividing sub-bid/partnership opportunities into economically feasible units/parcels, to facilitate participation.

- ☐ Bidder negotiated in good faith with interested small, DBE, MBE, WBE, VOSB and/or SDVOSB businesses.
- ☐ Bidder provided adequate rationale for rejecting any small business', DBEs, MBEs, WBEs, VOSBs or SDVOSBs for lack of qualifications.
- ☐ Bidder offered assistance in obtaining bonding, insurance, financial, equipment, or other resources to small businesses, DBEs, MBEs, WBEs, VOSBs and/or SDVOSBs, in an effort to assist them in meeting project requirements.
- ☐ Bidder made efforts to expand the search for small businesses, DBEs MBEs, WBEs, VOSBs and/or SDVOSBs beyond the usual geographic boundaries.
- ☐ Bidder made other reasonable efforts to include small businesses, DBEs, MBEs, WBEs, VOSBs and/or SDVOSBs participation.

4. Bidder/Proposer must include documentation, including the date each effort was made, the medium through which each effort was made, and the outcome of each effort with this form, regardless of the level of small, DBE, MBE, WBE, VOSB and/or SDVOSB participation. Examples of required documentation include copies of email communications, copies of newspaper advertisements, or copies of quotations received from interested small businesses, DBEs, MBEs, WBEs, VOSBs or SDVOSBs.

BCN is dedicated to building relationships with, and awarding business to, small and disadvantaged businesses, including those owned by minorities, women, and veterans. BCN recognizes the importance of providing opportunities to ALL in its operating communities, understanding that those who use our services are local residents. Supporting local businesses helps strengthen and nurture strong communities.

BCN is dedicated to building relationships with, and awarding business to, small and disadvantaged businesses, including those owned by minorities, women, and veterans. BCN recognizes the importance of providing opportunities to ALL in its operating communities, understanding that those who use our services are local residents. Supporting local businesses helps strengthen and nurture strong communities.

Personnel costs are BCN's largest expense, followed by the procurement of medical supplies. However, local MBEs that can deliver at the required scale and cost are limited. To address this, BCN has adopted a hybrid approach: leveraging national MBEs while also connecting with and utilizing local MBEs whenever possible in our service areas.

In 2024, BCN set a minority spend target of 10% and achieved this goal, with approximately \$750,000 spent on general administrative and patient services. In 2013, proactive outreach led to securing Elaine Allen as the prime contractor for constructing additional office space at corporate headquarters, a project with significant financial impact.

During 2024, the Health Equity and Engagement Team, together with the Procurement department, attended the Central KY Minority Business Expo to engage with local vendors in central Kentucky. This event provided an opportunity to share information about BCN's purchasing needs and resulted in meaningful connections with several MBE organizations whose products and services have since been utilized.

BCN operates six regional offices outside Lexington, collaborating actively with regional executive directors and the procurement team, BCN encourages the use of small and minority-owned businesses in each region.

To maintain transparency and ensure ongoing progress, BCN produces a monthly scorecard tracking diverse spending. This scorecard is distributed to senior management and BCN board of directors, reinforcing the organization's commitment to inclusive sourcing and consistent accountability.

For detailed information regarding outreach efforts that satisfy the MBE Program's requirements, please see "Documentation Required for Good Faith Efforts and Outreach Plans" page.

Note: The Bidder/Proposer must be willing to report the identity of each subcontractor and the value of each subcontract to MBEP if awarded a contract from this procurement.

Failure to submit the documentation requested may be cause for rejection of the bid. Bidders may include any other documentation deemed relevant to this requirement, which is subject to review by the MBE Liaison. Documentation of Good Faith and Outreach Efforts must be submitted with the bid, regardless of the proposed level of SBEs, DBEs, MBEs, WBEs, VOSBs and/or SDVOSBs participation in the procurement. If the Good Faith and Outreach Effort Form and associated documentation is not submitted with the bid response, the bid may be rejected.

The undersigned acknowledges that all information is accurate. Any misrepresentations may result in termination of the contract and/or be subject to applicable Federal and State laws concerning false statements and claims.

Hospice of the Bluegrass

Company

9/5/2025

Date

Daryl Love

Company Representative

Vice President of Community Engagement

Title

GENERAL PROVISIONS

1. Each Respondent shall comply with all Federal, State & Local regulations concerning this type of service or good.

The Respondent agrees to comply with all statutes, rules, and regulations governing safe and healthful working conditions, including the Occupational Health and Safety Act of 1970, 29 U.S.C. 650 *et. seq.*, as amended, and KRS Chapter 338. The Respondent also agrees to notify the LFUCG in writing immediately upon detection of any unsafe and/or unhealthful working conditions at the job site. The Respondent agrees to indemnify, defend and hold the LFUCG harmless from all penalties, fines or other expenses arising out of the alleged violation of said laws.

2. Failure to submit ALL forms and information required in this RFP may be grounds for disqualification.
3. Addenda: All addenda and IonWave Q&A, if any, shall be considered in making the proposal, and such addenda shall be made a part of this RFP. Before submitting a proposal, it is incumbent upon each proposer to be informed as to whether any addenda have been issued, and the failure to cover in the bid any such addenda may result in disqualification of that proposal.
4. Proposal Reservations: LFUCG reserves the right to reject any or all proposals, to award in whole or part, and to waive minor immaterial defects in proposals. LFUCG may consider any alternative proposal that meets its basic needs.
5. Liability: LFUCG is not responsible for any cost incurred by a Respondent in the preparation of proposals.
6. Changes/Alterations: Respondent may change or withdraw a proposal at any time prior to the opening; however, no oral modifications will be allowed. Only letters, or other formal written requests for modifications or corrections of a previously submitted proposal which is addressed in the same manner as the proposal, and received by LFUCG prior to the scheduled closing time for receipt of proposals, will be accepted. The proposal, when opened, will then be corrected in accordance with such written request(s), provided that the written request is contained in a sealed envelope which is plainly marked "modifications of proposal".
7. Clarification of Submittal: LFUCG reserves the right to obtain clarification of any point in a bid or to obtain additional information from a Respondent.
8. Bribery Clause: By his/her signature on the bid, Respondent certifies that no employee of his/hers, any affiliate or Subcontractor, has bribed or attempted to bribe an officer or employee of the LFUCG.

9. Additional Information: While not necessary, the Respondent may include any product brochures, software documentation, sample reports, or other documentation that may assist LFUCG in better understanding and evaluating the Respondent's response. Additional documentation shall not serve as a substitute for other documentation which is required by this RFP to be submitted with the proposal,
10. Ambiguity, Conflict or other Errors in RFP: If a Respondent discovers any ambiguity, conflict, discrepancy, omission or other error in the RFP, it shall immediately notify LFUCG of such error in writing and request modification or clarification of the document if allowable by the LFUCG.
11. Agreement to Bid Terms: In submitting this proposal, the Respondent agrees that it has carefully examined the specifications and all provisions relating to the work to be done attached hereto and made part of this proposal. By acceptance of a Contract under this RFP, proposer states that it understands the meaning, intent and requirements of the RFP and agrees to the same. The successful Respondent shall warrant that it is familiar with and understands all provisions herein and shall warrant that it can comply with them. No additional compensation to Respondent shall be authorized for services or expenses reasonably covered under these provisions that the proposer omits from its Proposal.
12. Cancellation: If the services to be performed hereunder by the Respondent are not performed in an acceptable manner to the LFUCG, the LFUCG may cancel this contract for cause by providing written notice to the proposer, giving at least thirty (30) days notice of the proposed cancellation and the reasons for same. During that time period, the proposer may seek to bring the performance of services hereunder to a level that is acceptable to the LFUCG, and the LFUCG may rescind the cancellation if such action is in its best interest.

A. Termination for Cause

- (1) LFUCG may terminate a contract because of the contractor's failure to perform its contractual duties
- (2) If a contractor is determined to be in default, LFUCG shall notify the contractor of the determination in writing, and may include a specified date by which the contractor shall cure the identified deficiencies. LFUCG may proceed with termination if the contractor fails to cure the deficiencies within the specified time.
- (3) A default in performance by a contractor for which a contract may be terminated shall include, but shall not necessarily be limited to:
 - (a) Failure to perform the contract according to its terms, conditions and specifications;

- (b) Failure to make delivery within the time specified or according to a delivery schedule fixed by the contract;
- (c) Late payment or nonpayment of bills for labor, materials, supplies, or equipment furnished in connection with a contract for construction services as evidenced by mechanics' liens filed pursuant to the provisions of KRS Chapter 376, or letters of indebtedness received from creditors by the purchasing agency;
- (d) Failure to diligently advance the work under a contract for construction services;
- (e) The filing of a bankruptcy petition by or against the contractor; or
- (f) Actions that endanger the health, safety or welfare of the LFUCG or its citizens.

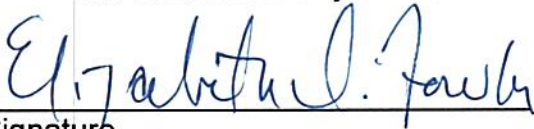
B. At Will Termination

Notwithstanding the above provisions, the LFUCG may terminate this contract at will in accordance with the law upon providing thirty (30) days written notice of that intent. Payment for services or goods received prior to termination shall be made by the LFUCG provided these goods or services were provided in a manner acceptable to the LFUCG. Payment for those goods and services shall not be unreasonably withheld.

13. **Assignment of Contract:** The contractor shall not assign or subcontract any portion of the Contract without the express written consent of LFUCG. Any purported assignment or subcontract in violation hereof shall be void. It is expressly acknowledged that LFUCG shall never be required or obligated to consent to any request for assignment or subcontract; and further that such refusal to consent can be for any or no reason, fully within the sole discretion of LFUCG.
14. **No Waiver:** No failure or delay by LFUCG in exercising any right, remedy, power or privilege hereunder, nor any single or partial exercise thereof, nor the exercise of any other right, remedy, power or privilege shall operate as a waiver hereof or thereof. No failure or delay by LFUCG in exercising any right, remedy, power or privilege under or in respect of this Contract shall affect the rights, remedies, powers or privileges of LFUCG hereunder or shall operate as a waiver thereof.
15. **Authority to do Business:** The Respondent must be a duly organized and authorized to do business under the laws of Kentucky. Respondent must be in good standing and have full legal capacity to provide the services specified under this Contract. The Respondent must have all necessary right and lawful authority to enter into this Contract for the full term hereof and that proper corporate or other action has been duly taken authorizing the Respondent to enter into this Contract. The Respondent will provide LFUCG with a copy of a corporate resolution

authorizing this action and a letter from an attorney confirming that the proposer is authorized to do business in the State of Kentucky if requested. All proposals must be signed by a duly authorized officer, agent or employee of the Respondent.

16. **Governing Law:** This Contract shall be governed by and construed in accordance with the laws of the Commonwealth of Kentucky. In the event of any proceedings regarding this Contract, the Parties agree that the venue shall be the Fayette County Circuit Court or the U.S. District Court for the Eastern District of Kentucky, Lexington Division. All parties expressly consent to personal jurisdiction and venue in such Court for the limited and sole purpose of proceedings relating to this Contract or any rights or obligations arising thereunder. Service of process may be accomplished by following the procedures prescribed by law.
17. **Ability to Meet Obligations:** Respondent affirmatively states that there are no actions, suits or proceedings of any kind pending against Respondent or, to the knowledge of the Respondent, threatened against the Respondent before or by any court, governmental body or agency or other tribunal or authority which would, if adversely determined, have a materially adverse effect on the authority or ability of Respondent to perform its obligations under this Contract, or which question the legality, validity or enforceability hereof or thereof.
18. Contractor understands and agrees that its employees, agents, or subcontractors are not employees of LFUCG for any purpose whatsoever. Contractor is an independent contractor at all times during the performance of the services specified.
19. If any term or provision of this Contract shall be found to be illegal or unenforceable, the remainder of the contract shall remain in full force and such term or provision shall be deemed stricken.
20. Contractor [or Vendor or Vendor's Employees] will not appropriate or make use of the Lexington-Fayette Urban County Government (LFUCG) name or any of its trade or service marks or property (including but not limited to any logo or seal), in any promotion, endorsement, advertisement, testimonial or similar use without the prior written consent of the government. If such consent is granted LFUCG reserves the unilateral right, in its sole discretion, to immediately terminate and revoke such use for any reason whatsoever. Contractor agrees that it shall cease and desist from any unauthorized use immediately upon being notified by LFUCG.


Signature


Date

**RISK MANAGEMENT PROVISIONS
INSURANCE AND INDEMNIFICATION**

INDEMNIFICATION AND HOLD HARMLESS PROVISION

- (1) It is understood and agreed by the parties that Contractor hereby assumes the entire responsibility and liability for any and all damages to persons or property caused by or resulting from or arising out of any act or omission on the part of Contractor or its employees, agents, servants, owners, principals, licensees, assigns or subcontractors of any tier (hereinafter "CONTRACTOR") under or in connection with this agreement and/or the provision of goods or services and the performance or failure to perform any work required thereby.
- (2) CONTRACTOR shall indemnify, save, hold harmless and defend the Lexington-Fayette Urban County Government and its elected and appointed officials, employees, agents, volunteers, and successors in interest (hereinafter "LFUCG") from and against all liability, damages, and losses, including but not limited to, demands, claims, obligations, causes of action, judgments, penalties, fines, liens, costs, expenses, interest, defense costs and reasonable attorney's fees that are in any way incidental to or connected with, or that arise or are alleged to have arisen, directly or indirectly, from or by CONTRACTOR's performance or breach of the agreement and/or the provision of goods or services provided that: (a) it is attributable to personal injury, bodily injury, sickness, or death, or to injury to or destruction of property (including the loss of use resulting therefrom), or to or from the negligent acts, errors or omissions or willful misconduct of the CONTRACTOR; and (b) not caused solely by the active negligence or willful misconduct of LFUCG.
- (3) In the event LFUCG is alleged to be liable based upon the above, CONTRACTOR shall defend such allegations and shall bear all costs, fees and expenses of such defense, including but not limited to, all reasonable attorneys' fees and expenses, court costs, and expert witness fees and expenses, using attorneys approved in writing by LFUCG, which approval shall not be unreasonably withheld.
- (4) These provisions shall in no way be limited by any financial responsibility or insurance requirements, and shall survive the termination of this agreement.
- (5) LFUCG is a political subdivision of the Commonwealth of Kentucky. CONTRACTOR acknowledges and agrees that LFUCG is unable to provide indemnity or otherwise save, hold harmless, or defend the CONTRACTOR in any manner.
- (6) Notwithstanding, the foregoing with respect to any professional services performed by CONTRACTOR hereunder (and to the fullest extent permitted by law), CONTRACTOR shall indemnify, save, hold harmless and defend LFUCG from and against any and all liability, damages and losses, including but not limited to, demands, claims, obligations, causes of action, judgments, penalties, fines, liens, costs, expenses, interest, defense costs and reasonable attorney's fees, for any damage due to death or injury to any person or injury to any property (including the loss of use resulting therefrom) to the extent arising out of, pertaining to or relating to the negligence, recklessness or willful misconduct of CONTRACTOR in the performance of this agreement.

FINANCIAL RESPONSIBILITY

BIDDER/CONTRACTOR understands and agrees that it shall demonstrate the ability to assure compliance with the above Indemnity provisions and these other risk management provisions prior to final acceptance of its bid and the commencement of any work or provision of goods.

INSURANCE REQUIREMENTS

YOUR ATTENTION IS DIRECTED TO THE INSURANCE REQUIREMENTS BELOW, AND YOU MAY NEED TO CONFER WITH YOUR INSURANCE AGENTS, BROKERS, OR CARRIERS TO DETERMINE IN ADVANCE OF SUBMISSION OF A RESPONSE THE AVAILABILITY OF THE INSURANCE COVERAGES AND ENDORSEMENTS REQUIRED HEREIN. IF YOU FAIL TO COMPLY WITH THE INSURANCE REQUIREMENTS BELOW, YOU MAY BE DISQUALIFIED FROM AWARD OF THE CONTRACT.

Required Insurance Coverage

BIDDER/CONTRACTOR shall procure and maintain for the duration of this contract the following or equivalent insurance policies at no less than the limits shown below and cause its subcontractors to maintain similar insurance with limits acceptable to LFUCG in order to protect LFUCG against claims for injuries to persons or damages to property which may arise from or in connection with the performance of the work hereunder by CONTRACTOR. The cost of such insurance shall be included in any bid:

<u>Coverage</u>	<u>Limits</u>
General Liability (Insurance Services Office Form CG 00 01)	\$1 million per occurrence, \$2 million aggregate or \$2 million combined single limit
Auto Liability	\$1 million per occurrence
Worker's Compensation	Statutory
Employer's Liability	\$100K
Professional (E&O) Liability	\$1 million per claim

The policies above shall contain the following conditions:

- a. All Certificates of Insurance forms used by the insurance carrier shall be properly filed and approved by the Department of Insurance for the Commonwealth of Kentucky (DOI). LFUCG shall be named as an additional insured in the General Liability Policy and Commercial Automobile Liability Policy using the Kentucky DOI approved forms.
- b. The General Liability Policy shall be primary to any insurance or self-insurance retained by LFUCG.
- c. LFUCG shall be provided at least 30 days advance written notice via certified mail, return receipt requested, in the event any of the required policies are canceled or non-renewed.

- d. Said coverage shall be written by insurers acceptable to LFUCG and shall be in a form acceptable to LFUCG. Insurance placed with insurers with a rating classification of no less than Excellent (A or A-) and a financial size category of no less than VIII, as defined by the most current Best's Key Rating Guide shall be deemed automatically acceptable.

Renewals

After insurance has been approved by LFUCG, evidence of renewal of an expiring policy must be submitted to LFUCG, and may be submitted on a manually signed renewal endorsement form. If the policy or carrier has changed, however, new evidence of coverage must be submitted in accordance with these Insurance Requirements.

Deductibles and Self-Insured Programs

IF YOU INTEND TO SUBMIT A SELF-INSURANCE PLAN IT MUST BE FORWARDED TO LEXINGTON-FAYETTE URBAN COUNTY GOVERNMENT, DIVISION OF RISK MANAGEMENT, 200 EAST MAIN STREET, LEXINGTON, KENTUCKY 40507 NO LATER THAN A MINIMUM OF FIVE (5) WORKING DAYS PRIOR TO THE RESPONSE DATE. Self-insurance programs, deductibles, and self-insured retentions in insurance policies are subject to separate approval by Lexington-Fayette Urban County Government's Division of Risk Management, upon review of evidence of BIDDER/CONTRACTOR's financial capacity to respond to claims. Any such programs or retentions must provide LFUCG with at least the same protection from liability and defense of suits as would be afforded by first-dollar insurance coverage

Safety and Loss Control

CONTRACTOR shall comply with all applicable federal, state, and local safety standards related to the performance of its works or services under this Agreement and take necessary action to protect the life, health and safety and property of all of its personnel on the job site, the public, and LFUCG.

Verification of Coverage

BIDDER/CONTRACTOR agrees to furnish LFUCG with all applicable Certificates of Insurance signed by a person authorized by the insurer to bind coverage on its behalf prior to final award, and if requested, shall provide LFUCG copies of all insurance policies, including all endorsements.

Right to Review, Audit and Inspect

CONTRACTOR understands and agrees that LFUCG may review, audit and inspect any and all of its records and operations to insure compliance with these Insurance Requirements.

DEFAULT

BIDDER/CONTRACTOR understands and agrees that the failure to comply with any of these insurance, safety, or loss control provisions shall constitute default and that LFUCG may elect at its option any single remedy or penalty or any combination of remedies and penalties, as available, including but not limited to purchasing insurance and charging BIDDER/CONTRACTOR for any such insurance premiums purchased, or suspending or terminating the work.

Lexington-Fayette Urban County Government
Office of Homelessness Prevention & Intervention

REQUEST FOR PROPOSALS

RFP 30-2025 Elderly/Disabled Winter Motel Shelter Services

General Information and Scope

The Lexington-Fayette Urban County Government's Office of Homelessness Prevention and Intervention (OHPI) provides coordination of services, facilitation of programs focused on ending homelessness, advocacy for system and policy changes, and education of the community at-large on the solutions to ending homelessness. The OHPI is the designated community Collaborative Applicant and Lead Agency for the local Continuum of Care (CoC) as well as the locally designated Homeless Management Information System (HMIS) Lead.

Since the onset of the COVID-19 pandemic, Lexington's emergency shelter system has faced challenges in meeting community needs, both in capacity and accessibility. This challenge is particularly great for individuals and groups who may not fit within the parameters of traditional congregate shelter—such as individuals couples, persons with pets, individuals with serious mental illness, those with mobility impairments, and those with medical vulnerabilities. As such, Lexington expands the availability of shelter beds via temporary resources each year to ensure access during the winter months.

This need is met through a multi-tiered approach, recognizing that no single solution meets the needs of all populations presenting within the system for shelter. While a congregate temporary shelter adequately serves many, others may have barriers to accessing this type of resource.

This Request for Proposals (RFP) invites eligible organizations to serve as the **operator of a temporary, motel-based emergency shelter for persons with specialized medical needs**. This includes elderly persons, persons with significant physical disabilities, and persons with mobility impairments. This shelter program will operate from **November 1, 2025, through April 1, 2026**.

The temporary, motel-based shelter should maintain availability of motel rooms to serve approximately 10 households at any time. This includes rooms that are ADA-compliant and/or wheelchair accessible. The operator will provide housing stability services, comprehensively assessing the needs of individuals or households and facilitating access to appropriate levels of subsequent housing. This should include facilitating access to permanent housing or to higher levels of care where appropriate.

In addition to housing-focused supports, the project will be expected to provide meals and assist with access to other basic needs, mainstream benefits, and other community resources as needed and appropriate.

This project will receive referrals from existing shelter providers and area street outreach teams when they identify potential persons in need. The project will assess and prioritize needs and work with both the OHPI and community partners to develop solutions for complex cases.

Eligibility

Eligible proposers are public organizations and private non-profit organizations with 501c3 status and collaborations of such organizations so long as the proposer or at least one member of the collaboration has demonstrated track record of serving people experiencing homelessness or at risk of homelessness including operation of programming with measurable outcomes and proven success.

Instructions

Please submit all required narrative and attachments no later than the deadline indicated below:

Proposal Deadline – 2 P.M. ON September 15, 2025

Proposals received after this deadline or incomplete proposals will not be considered.

1.0 General Provisions**1.1 Funding**

The funding period is for one (1) year with a 12-month period of performance from execution of agreement (project must operate between November 1, 2025 and April 1, 2026). LFUCG will conduct ongoing evaluation of the project to determine effectiveness including whether adjustments may be needed in order to maximize outcomes and return on investment.

LFUCG intends to award only one (1) proposal with funding. Unless otherwise agreed upon between the LFUCG and the selected applicant, LFUCG reserves the right to make multiple awards of varying amounts.

1.2 Proposal Submission

In order to be considered, proposals must be received by the September 15, 2025, deadline. The proposal must contain the required documents and respond to each of the required narrative questions to be complete.

Proposals containing significant omissions of required information will be considered non-responsive and will be removed from the funding process. Significant missing responses to narrative questions constitute an incomplete proposal.

1.3 Acceptance/Rejection of Applications

The LFUCG reserves the right to reject any proposals which may be considered irregular, show serious omission, contain unauthorized alteration of form, or are incomplete.

The LFUCG reserves the right to accept or reject any or all applications in whole or in part, with or without cause, to waive technicalities, to implement scoring penalties, or to accept

applications or portions thereof which, in the Urban County Government's judgement, best serve the interests of Urban County Government.

1.4 Requests for Clarification

The LFUCG reserves the right to request clarification of information submitted and to request additional information (to clarify the information submitted) of the applicant either orally or in writing. This may include negotiation of funding amounts, outcomes, and other adjustments prior to the execution of a funding award.

2.0 FUNDING PROCESS

2.1 Timeline

This Request for Progressive Street Outreach proposals is being released on August 25, 2025 and is made available to the public and all potentially eligible applicants.

Completed proposals are due no later than 2 p.m. on September 15, 2025, and late or incomplete proposals will not be accepted or evaluated.

Successful applicants will be contacted on or about September 22, 2025, to negotiate a funding agreement with expectations that an award be in place for the project to begin operations by November 1, 2025.

No funds may be expended prior to the execution of a funding agreement and grantees will not be reimbursed for pre-award costs.

2.2 Evaluation

Proposals will be evaluated by a neutral panel. Scoring criteria are outlined in Section 5.0 Evaluation.

2.3 Selection

The highest scoring proposal as determined by the panel will be recommended for funding and contacted to negotiate a funding agreement. Should no agreement be reached, the second highest scoring applicant will be contacted.

2.4 Reporting

The funded project will be required to submit monthly financial reports. OHPI will pull project reports from the Kentucky Homeless Management Information System (KYHMIS) in order to evaluate progress toward outcomes established in the proposal and associated funding agreement. Report formats will be determined by OHPI as will due dates and submission process.

Failure to submit complete reports on time will delay processing of grant payments and affect the grantee's competitiveness for any future funding opportunities with LFUCG.

3.0 PROPOSAL FORMAT

Proposals must be submitted via the LFUCG's Procurement Software at <https://lexingtonky.ionwave.net/Login.aspx>. Adherence to the proposal format by all proposers will ensure a fair evaluation regarding the needs of the LFUCG. Proposers not following the prescribed format will be deemed non-responsive.

A complete proposal contains each of the following components:

- One Page Cover Sheet containing:
 - Organization or Lead Applicant Name and Authorized Representative
 - Organization or Lead Applicant Address, Phone Number and E-mail
 - Title of proposed project
 - Brief summary of proposed project (250 words or less)
- Project Narrative responding to each of the evaluation criteria described in Section 4.0 and utilizing format described below (15 pages or less)
 - Double spaced
 - Single sided
 - Times New Roman 12-point font with 1-inch margins
 - Page numbers in bottom right corner of complete submission
- Section 1: Qualifications of the firm and key personnel

This section shall provide the professional credentials and expertise of the proposer and key personnel assigned to this project.

Although standard personnel resumes may be included as attachments to the proposal, amplification specific to this solicitation is required in this section. Proposers are asked to specifically note whether proposed project personnel have any prior public sector experience directly implementing homeless services programs at a city, county, or state level.

The absence of such project-specific information shall cause the proposal to be deemed non-responsive.
- Section 2: Proposed method to accomplish the work

In this section of the proposal, proposers must provide a detailed description of their approach for accomplishing the tasks specified in the scope of work.

This section shall include a work plan, schedule, and a project management plan that will detail all lines of authority and communication which will support all the project requirements and logically lead to the deliverables required in this RFP.
- Section 3: Staff availability and past performance

Timely completion of the tasks outlined for this project is of critical importance. Proposers are to provide a brief description of their current projects and the availability of key personnel proposed in this project.
- Cost proposals, line-item budget and budget narrative (2 pages or less)

This section shall provide the total costs by work task, staffing, meals, and facility rental, including all expenses, profits and fees to be charged to LFUCG for providing the services described in 3.0.

4.0 SCOPE OF WORK

4.1 General Overview

The LFUCG seeks an organization with demonstrated knowledge of homelessness services, emergency shelter, and housing stability services to implement a temporary motel-based winter shelter program for up to 10 households on any given night.

4.2 Services

Proposals should identify a clear plan for providing motel-based temporary shelter for up to 10 households on any given night. The plan should address how the proposer intends to receive and prioritize referrals, maintain sufficient stock of rooms, provide meals and basic needs, and deliver housing stability services to quickly move households to permanent housing.

Services should be available to populations not able to access other forms of shelter such as existing congregate shelters and the low-barrier temporary congregate shelter. An emphasis should be placed on the elderly and disabled, including those with significant physical disabilities and/or mobility issues. Alternate solutions may be required in severe cases and the operator of the project will need to collaborate with the OHPI, other organizations and projects if unable to serve someone adequately.

4.3 Staffing

Proposers need to specify the staffing levels, project team members, including any contracted services for expertise not available in-house, and the range of services to be provided.

4.4 Performance

The project will be measured with the following performance objectives:

- Number of individuals, households served;
- Total nights of shelter provided (total persons each night X number of nights)
- Number of individuals, household exiting to permanent housing;
- Length of stay for households.

5.0 EVALUATION

Factor	Points
Methodology and proposed approach to provide services as described in the 4.0 Scope of Work	40
Demonstrated understanding of the project deliverables and proposal responsiveness	20
Demonstrated homeless services and emergency shelter knowledge and experience of key personnel, as well as availability of key personnel	20
Cost Analysis	20
Total Points	100

Lexington-Fayette Urban County Government

Office of Homelessness Prevention and Intervention

RFP 30-2025: Elderly/Disabled Winter Motel Shelter Services

Cover Sheet

Organization or Lead Applicant Name:

Hospice of the Bluegrass, Inc., dba Bluegrass Care Navigators

Authorized Representative:

Elizabeth D. Fowler, President/CEO

Organization or Lead Applicant Address, Phone Number and E-mail:

1733 Harrodsburg Road, Lexington KY 40540

859-296-6810

lfowler@bgcarenav.org

Title of proposed project:

BCN Specialized Care: Winter Weather Shelter

Brief summary of proposed project (250 words or less):

Bluegrass Care Navigators (BCN) proposes to operate the Winter Weather Shelter for individuals with specialized medical needs from November 1, 2025, through April 1, 2026. This initiative directly supports the community's goals of preventing health risks from exposure, reducing unsheltered homelessness, and prioritizing housing stability for Lexington's most vulnerable residents. The program will provide up to 11 private motel rooms each night at a local extended-stay hotel for households. It will provide immediate shelter, meet basic needs, offer comprehensive care, and include 24/7 staff support. When feasible and agreeable to participants, households may choose to double up, increasing capacity while fostering companionship and safety. Participants

will receive individualized case management focused on long-term support, such as income assistance, benefits enrollment, healthcare access, and connection to permanent housing.

Last season, BCN served 35 individuals in 29 households, with the majority aged 55+ and living with disabilities. Despite their complex needs, 52% of participants transitioned into permanent housing, demonstrating the program's success in achieving positive housing outcomes. With experienced staff, strong partnerships, and a proven care model, BCN will ensure that individuals with specialized medical needs have a safe option during the winter months.

Project Narrative

Section 1: Qualifications of the firm and key personnel

Bluegrass Care Navigators (BCN) has over 46 years of experience providing high-quality healthcare and social services throughout Kentucky. As a trusted nonprofit, BCN has developed deep expertise in serving medically vulnerable populations, including seniors, individuals with disabilities, and those experiencing homelessness. Our mission is to provide patient-centered care to the seriously ill and their families with excellence and compassion, engage in community partnerships, education, and counseling, and offer opportunities to staff, volunteers, and donors to enrich lives through their gifts. BCN operates various programs to fill gaps in care and support housing stability, including hospice care, adult and pediatric palliative care, PACE, medical respite, grief care services, and integrative medicine. This wide range of services highlights our ability to handle complex needs, achieve measurable outcomes, and collaborate effectively with government agencies, healthcare providers, and community partners.

The Winter Weather Shelter program is managed by an experienced team with firsthand knowledge of emergency shelter operations, housing navigation, and supportive service delivery.

1. Program Director (Jamie Cody, RN) – Provides overall leadership and oversight. With 22 years of professional experience in nursing, program management, housing, and homeless services, the director has a proven track record of designing and expanding innovative shelter and housing programs that achieve measurable outcomes.
2. Transitional Care Nurse/Coach – Based on assessments, the nurse/coach meets with the participant once a week or as needed, providing additional telephonic support when necessary. This staff member is also responsible for discharge planning with the participant. We will have three (3) Lexington transitional care nurses/coaches offering services for this project, with

assignments based on the need and intensity of the intervention. All staff have previous experience working with medical respite clients.

3. Social Worker – This role provides motel visits as needed for community resource and program referrals, counseling, and assessment. This team currently serves clients of the BCN’s medical respite program. All team members have experience in housing stability services, benefits navigation, and supportive case management. They are highly skilled in working with elderly and disabled clients and in ensuring access to mainstream resources.
4. Support Staff/Volunteers – BCN has a pool of over 200 highly trained volunteers who contribute across our service areas, providing transportation as needed, delivering food, and offering companionship. Some volunteers have lived experience with aging, navigating systems, and healthcare services.

In addition to their professional expertise, key personnel have previous public sector experience with programs funded by the LFUCG via BCN’s Medical Respite program. The Medical Respite program serves as an emergency shelter for those experiencing homelessness who would otherwise be discharged home from a hospital but lack a home to return to and cannot be discharged into Lexington’s congregate shelter system. With BCN’s organizational history and experienced staff team, we are well-positioned to successfully operate the Winter Weather Shelter program for individuals with specialized medical needs, such as the elderly and individuals with disabilities, supporting LFUCG’s goals and performance expectations.

Section 2: Proposed method to accomplish the work

BCN will implement a Winter Weather Shelter designed to meet the specialized medical needs of the elderly, those with significant physical disabilities, and individuals with mobility impairments, such as those who cannot be safely accommodated in congregate shelter settings. Our approach

builds on the proven success of operating this specialized shelter in 2023 and 2024. In 2024, we served 35 individuals in 29 households between November 2024 and April 2025, with 52% exiting to permanent housing.

Referral and Prioritization Process

The program will receive referrals from existing shelter providers, hospitals, street outreach teams, and OHPI. The eligibility criteria include:

- Individuals experiencing homelessness in Fayette County with specialized medical needs who are prevented from utilizing the existing emergency shelter system.
- Households and individuals must have the ability to maintain independence in a motel setting or with support from a caregiver.
- All participants must agree to adhere to the motel rules, including no unauthorized visitors or pets.

BCN will use a low-barrier intake process to prioritize households with medical vulnerabilities, mobility impairments, or age-related needs, while confirming the eligibility or ineligibility of existing emergency shelters. BCN serves everyone regardless of race, color, religion, sex, sexual orientation, disability, national origin, or gender identity.

Shelter Operations and Accommodations

A total of 11 rooms will be available. BCN will reserve a block of 10 rooms to ensure availability for up to 10 households each night from November 1, 2025, to April 1, 2026 (check-out date). Three (3) of these rooms will be ADA-compliant and wheelchair accessible. While eight (8) rooms are on the first floor, two (2) rooms will be located on the second floor of the Bluegrass Extended Stay off Richmond Road. Each household will have a private room, ensuring dignity and safety for all participants. Whenever possible and agreeable to participants, BCN will support sharing

rooms to increase shelter capacity. For example, two single elderly men who are comfortable sharing space may be housed together, providing companionship and access to services while maximizing available resources. An additional room (1) will be reserved as needed for special situations, especially for those with pets that need a pet-friendly location.

Meals will be provided daily, and staff will assist with accessing additional basic needs such as transportation, medication management, and hygiene supplies. BCN provides translation services to individuals with limited English proficiency through a third-party language provider and respects participant preferences, working with family members or community-based translators when necessary.

Housing Stability Services

Team members will perform thorough assessments, create personalized housing plans, and connect participants to mainstream benefits and permanent housing resources. In 2024–2025, case managers successfully linked participants to Social Security, SSI/SSDI, and Medicaid, with many increasing or stabilizing their income by the time they exited the program. Staff will continue working closely with OHPI, the Housing Authority of Lexington, and healthcare providers to resolve complex cases.

Staffing and Oversight

Team members are available 24/7/365 and can be reached through an on-call number. All team members are trained in trauma-informed care, de-escalation techniques, and culturally responsive practices. BCN will maintain clear lines of authority and communication to ensure smooth coordination across program staff, OHPI, motel partners, and referring agencies. All participant-level data will be entered into the KYHMIS in accordance with the CoC's policies.

Work Plan and Schedule

- October 2025: Finalize contracts and reserve rooms.
- November 1, 2025 – April 1, 2026: Operate Winter Weather Shelter with 24/7 coverage and comprehensive case management services.
- Monthly: Submit financial and programmatic reports.
- April 2026: Complete closeout, evaluate outcomes, and submit the final report.

Through this approach, BCN will provide a safe and accessible alternative to congregate shelter for some of the most medically fragile members of our community, while maintaining a strong focus on rapid connections to housing and supports.

Section 3: Staff availability and past performance

BCN maintains the staffing and organizational infrastructure necessary to ensure the timely and effective operation of the Winter Weather Shelter. All key staff remain unchanged from the previous year and bring plenty of expertise in serving elderly and disabled individuals experiencing homelessness. Staff are available year-round and dedicated to operating the program from November 1, 2025, through April 1, 2026, with full 24/7 coverage during the winter season..

- Jamie Cody will lead the program. She has spent most of the past five years managing the BCN's Medical Respite program. With her experience as an RN and in transitional care for individuals experiencing homelessness, Jamie is the ideal person to oversee this program. She will dedicate one hour per week, totaling 110 hours throughout the program. She will ensure the smooth coordination of referrals, adherence to safety standards, and the delivery of high-quality services.
- BCN's three (3) Transitional Care Nurses/Coaches and our one Social Worker will serve as Case Managers and Housing Navigators, providing direct services for this program. They will allocate their time based on the needs of participants at any given moment. Like

Jamie, these team members have extensive experience from their roles with BCN's Medical Respite program. Additionally, they will be available in on-call positions covering nights, weekends, and holidays.

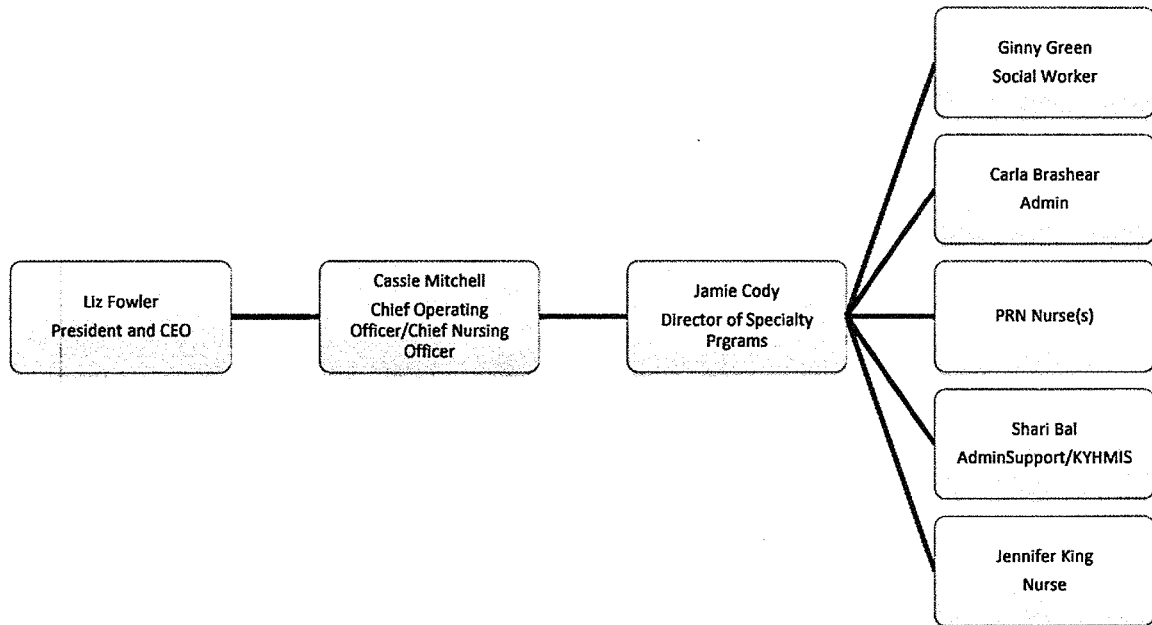
- Our volunteers acting as support staff assist with transportation, meals, and companionship when requested.

Past Performance

BCN successfully operated the Winter Weather Shelter last season, and like BCN's regular medical respite program, it consistently met or exceeded program goals. In 2024–2025, the shelter:

- Served 35 individuals across 29 households, with an average length of stay of 48 days (median 39 days).
- Achieved 52% of participants exiting into permanent housing (10 rental without subsidy, 4 with subsidy, 3 with family).
- Provided safe shelter for an older, medically fragile population, with 69% aged 55 or older and 26% experiencing chronic homelessness.
- Addressed complex needs: 77% had physical disabilities, 43% had chronic health conditions, and 40% experienced mental health disorders.
- Supported veterans and survivors of violence, including one chronically homeless veteran and five survivors of domestic violence.
- Ensured high-quality data collection and entry with prompt HMIS reporting.

These results demonstrate BCN's proven ability to effectively manage shelter operations, prioritize the most vulnerable populations, and achieve measurable housing outcomes. With stable staffing, extensive organizational experience, and strong community partnerships, BCN is well-positioned to sustain success in 2025–2026.



Cost

Line-Item by Work

Bluegrass Care Navigators - Bluegrass Transitional Care 2025 Specialized Medical Need Winter Weather

Line-Item Narrative Budget

		Winter Weather Nov 1 - March 31 (checkout 4/1)	
Staff Salaries		# of Employees:	
	Full-Time (FTE)	1.25	\$ 45,410
	Part-Time		
		Total Salaries	\$ 45,410
	Narrative Description	The 1.25 Full-Time FTE reflects a combination of time allocated by various Bluegrass Care Navigators team members: Hospital-Based Nurse/Coach; Transitional Nurse/Coach; Social Worker; and Director of Specialty Programs for 11 rooms.	
Staff Fringe Benefits			
	Narrative Description	The Staff Fringe Benefit Rate is 27.5% and is included in the staff salary figures above.	
Space/Facilities			\$ 132,125
	Narrative Description	Hotel/motel lodging: Winter Weather = 11 rooms/night at 75 per night for 5 months (10 X 151 X \$75.00 = \$113,250.00, 1 X 151 X \$125.00)	
Operating Expenses			\$ 7,835
	Narrative Description	Patient Transportation and Basic Need Expenses: Food (average 1,281.64/month x 5 = 6,408.22) + Transportation (average 285.07/month x 5 = \$1,425.36)	
Indirect Cost 10%			\$ 18,537
TOTAL FY2025 PROGRAM BUDGET			\$ 203,907

Budget Narrative

The proposed budget supports the operation of the Winter Weather Shelter for unsheltered households with specialized medical needs from November 1, 2025, to April 1, 2026. The total budget is \$203,907, underwriting staff salaries, fringe benefits, lodging, operating expenses, and indirect costs.

Staffing for the program includes 1.25 full-time equivalent (FTE) with a salary of \$45,410. This 1.25 FTE reflects the time allocated by a Hospital-Based Nurse/Coach, Transitional Care Nurse/Coach, Social Worker, and the Director of Specialty Programs, all of whom will ensure the smooth operation of the program. Fringe benefits are calculated at 27.5% and are included in the salary figures.

For lodging, the program will reserve 10 rooms per night at \$75.00, including taxes, and 1 room at \$125.00 per night, including taxes (11 rooms x 151 nights), totaling \$132,125. Ten rooms have been confirmed with Bluegrass Extended Stay to accommodate individuals with specialized medical needs during the winter months. An additional pet-friendly room may be secured at an off-site location.

Operating expenses total \$7,835, covering essentials like food and transportation. Food and transportation costs are budgeted at an average monthly rate based on the last two years of financial reports.

Indirect costs are calculated at 10% of total direct expenses, amounting to \$18,275, covering administrative overhead like accounting and legal services.