



CONTRACT PRICING WORKSHEET

Contract No. #082025-PMI	Date Prepared 4/2/2026
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Buying Agency: Lexington Fayette UCG	Dealer: Atlantic Emergency Solutions
Contact Person: Jason Wells	Sales Rep: Eric Colson
Member Number: 45743	Phone: 502-370-7954
Phone: 859-231-5660	Email: ecolson@atlanticemergency.com
Email: wellsjg@lexingtonky.gov	Pierce Bid #: 1804

Base Spec.

Sourcewell ID #	Description:	Sourcewell Price List Date	Published Contract Price
1804	Pumper - 152" 2nd Gen Pumper	2/6/2026	\$ 862,130.39

Removed Options from Base Spec.

Notes: (do not list options removed)	Before Discount Price
<i>If audited by Sourcewell be prepared to show detail.</i>	\$ 79,164.73
<i>With Pierce Discount (5.5%)</i>	\$ 74,810.67

Added Options to Base Spec.

Notes: (do not list options added)	Before Discount Price
<i>If audited by Sourcewell be prepared to show detail.</i>	\$ 497,072.77
<i>With Pierce Discount (5.5%)</i>	\$ 469,733.77

Qty	1	Subtotal (Base Spec+Added/Removed Options)	\$ 1,257,053.49
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Other Expenses

Description	Price
Dealer to furnish items, Travel, Dealer Prep, Delivery, Misc.	\$ 83,800.00
Customer Allowance	\$ -
Performance Bond	\$ 2,500.00
Applicable State Fees (Tire Fee, etc.)	\$ -
<i>Total Other Expenses</i>	\$ 86,300.00

Discounts

Description	Price
100% Pre-Payment Discount	\$ 40,000.00
Chassis Pre-Payment Discount	\$ -
Aerial Pre-Payment Discount	\$ -
Trade-In Value / Other Customer Adjustments	\$ 353.49
<i>Total Discount</i>	\$ 40,353.49

Total Purchase Price (matches customer PO)	\$ 1,303,000.00
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