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MASTER
Proposal For
RFP #13-2016 Information
Technology Consulting and
Technical Services

Prepared for
Lexington-Fayette Urban
County Government

Prepared by
Matt Perry

April 27, 2016

Lexington-Fayette Urban County Government RFP #13-2016 Information Technology Consulting and Technical Services

SFID # O-0041433

Pomeroy

Matt Perry

Technology Solutions Executive
Phone: 1.800.846.8727 ext. 1176
Mobile: 1.859.816.7415
Fax: 1.866.308.3181
Email: matt.perry@pomeroy.com

1020 Petersburg Road
Hebron, Kentucky 41048
www.pomeroy.com
Phone: 859.586.1515
Toll-Free: 800.846.8727
Federal Tax ID: 61-1352158

Delivery Information

Delivery sealed proposals to the Division of Central Purchasing, Room 338, Government Center, 200 East Main Street, Lexington, KY, 40507, before 2:00 PM, on April 27, 2016.

Proposals must be sealed in an envelope and the envelope prominently marked:

RFP #13-2016 Information Technology Consulting and Technical Services

If mailed, the envelope must be addressed to:

Todd Slatin - Purchasing Director
Lexington-Fayette Urban County Government
Room 338, Government Center
200 East Main Street
Lexington, KY 40507

Submit one (1) master (hardcopy), (1) electronic version in PDF format on a flash drive or CD and six (6) duplicates (hardcopies).

Proposal Format

In our proposal, we have included your questions in Italics Gray Shaded type. Our responses immediately follow your questions in Normal Black type.

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April 27, 2016

Pomeroy
1020 Petersburg Road
Hebron, KY 41048

Todd Slatin, Director
Division of Central Purchasing
Lexington-Fayette Urban County Government
Room 338, Government Center
200 East Main Street
Lexington, KY 40507

Dear Mr. Slatin,

Pomeroy is pleased to submit this response to Lexington-Fayette Urban County Government (LFUCG) for RFP #13-2016 Information Technology Consulting and Technical Services.

As a proven partner for staffing IT resources, Pomeroy remains confident that we can fulfill your IT consulting and technical staffing needs with urgency using quality resources. We have 34+ years of experience in fulfilling IT consulting and technical staffing requirements and have multiple offices located in Kentucky, including our headquarters.

In the last three years, Pomeroy has provided LCUCG with almost 20 IT resources in various roles for different projects with positive results. LFUCG continues to need supplemental IT staffing in various Information Technology roles; we have proven that we can provide quality candidates for the open positions. We will utilize our extensive consulting services along with our proven capabilities in staffing and our proprietary e-bench approach to keep an active, prescreened, and qualified pool of technical talent available to support you.

This proposal is valid for 90 days. Please feel free to contact us immediately if you have any questions or need any additional information. We look forward to your next communication regarding RFP #13-2016 Information Technology Consulting and Technical Services.

Sincerely,

Matt Perry

Matt Perry
Technology Solutions Executive

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Pomeroy Executive Summary

Solutions Provider for Staffing

Pomeroy is a true solutions service provider with proven technical staffing capabilities for the Lexington Fayette Urban County Government (LFUCG). Our professionals provide staffing solutions as a core competency for over 30 years. We provide IT contingency workforce resources to a wide variety of companies, ranging from Fortune 50 companies, financial institutions, state and local governmental agencies, to emerging small businesses. Over the past year, Pomeroy has provided technical professionals to support critical IT engagements at more than 300 client locations, covering a wide spectrum of technical competencies including application development, project management, system architecture, business analysis, technical analysis, network support, and server and storage support. This includes active placements with LFUCG – in the last three years, we have provided almost 20 IT resources to fill your IT resource needs.

Under the current contract with LFUCG, we have demonstrated our ability to provide senior level consulting professionals. To continue these services in the future, we will maintain our investments in technical resources to support a wide range of advanced technologies, as well as certified support and consultant-level expertise in other major software vendor solutions including Microsoft, VMware, Altiris, and many other complimentary software solutions.

Staff Augmentation Experience

Pomeroy is a full service IT solutions and staffing provider which has provided contingency workforce resources as a core competency for over 40 years. On an annual basis, Pomeroy deploys several thousand IT consultants for projects of various capacities. As a result of this extensive experience, we have developed a set of best practices to attract, screen, interview, deploy, and manage high quality resources that enable you to optimize your IT.

Pomeroy will provide a dedicated team of staffing and IT solutions professionals to support LFUCG to ensure the continuing success of this initiative. We view this opportunity with LFUCG as a renewal of our partnership, and our goal is to provide a consistent, high level of service to ensure that you meet your strategic IT objectives for years to come. We pride ourselves on our ability to be flexible and accommodating. From your immediate IT needs to your long-term vision, Pomeroy is right beside you.

Pomeroy's Key Factors for Successful Staffing Partnership

Planning

Every successful large scale IT staffing initiative starts with a strategic plan. Pomeroy's staffing team will setup an initial planning meeting (as well as subsequent ongoing meetings) with LFUCG to discuss the necessary resources, project plans, opportunities, and potential challenges to ensure that the initiative gets off on the right foot. Once the initial plan is discussed and critical candidate skill sets are identified, Pomeroy's experienced project management, staffing,

and recruiting teams will begin to identify potential candidates through our diverse network of IT resources.

Sourcing

After gathering information regarding the technical and cultural requirements of the specific LFUCG positions, the Pomeroy recruiting organization will begin to quickly scale the amount of resources needed for your requirements. Our teams will work with existing consultants, new candidate sources, and, based on need, our strategic partnerships with best –in- class vendors to identify the technical resources requested. We understand that the best candidates are not always on the job boards or actively pursuing opportunities, so we use our extensive network to recruit talent. We know where the talent can be found, when they will be available, and what they expect to earn, and we use that knowledge efficiently and effectively to place candidates in your market. Pomeroy's dedicated and centrally managed recruiting organization supports markets throughout the U.S., Canada and Europe. This recruiting model offers Pomeroy a unique advantage, a model that is more efficient and scalable than that of our competition and also offers our clients a more cost effective and consistent delivery of staffing services. The average tenure of the recruiting and staffing professionals supporting this initiative is over 10 years in the IT staffing field. This experience allows us to identify, screen, and retain the industries best talent.

Screening

Our screening and selection process is one of the most thorough in the industry today. The applicant screening phase can include technical assessments via on-line skills testing, screening by other Pomeroy technical resources, face-to-face interviews, and verification of education, certifications and professional references - all prior to presenting a candidate to our client. As an IT services firm, Pomeroy has subject matter experts on staff who will participate in screening all IT resources for positions listed on this initiative.

Selected Resource Deployment

Pomeroy's team will work with LFUCG personnel to ensure our candidates are a cultural and technical match for your open positions. Pomeroy has found that a strong partnership between our staffing teams, and the IT managers, allows us to provide a consistent flow of qualified resources which require little ramp up time. Once candidates are accepted and have passed all pre-employment checks, Pomeroy will work in conjunction with LFUCG to ensure our consultants are positioned well to successfully execute the requirements of their position.

Client Partnership and Ongoing Feedback

Pomeroy is thoroughly invested in the success of this initiative. In addition to the initial feedback, the Pomeroy team will provide on-going performance analysis throughout the course of the engagement. Our goal is to provide consistent performance and continual process enhancement. During the initial period, Pomeroy will solicit feedback from the consultants to ensure that all objectives are clearly understood. This feedback will be relayed to LFUCG for further discussion.

Commitment to Retaining Best Contract Employees for LFUCG

Many of the factors that a candidate looks for in an employer include stability, growth, benefits, and recognition. Pomeroy offers a very dynamic opportunity for our contract employee's onsite

at LFUCG. Pomeroy is uniquely positioned in the industry because we are an IT solutions firm, and not just a staffing firm. As an IT Solutions firm we treat our contract employees similar to a traditional full time employee. We provide a full range of benefit options to ensure the retention and satisfaction of the contract employee. This package includes medical, dental, vision, short and long term disability, as well as access to a 401k retirement plan. In addition, we are a dynamic, growing, and profitable company and that has positioned us to attract and hire high quality, highly motivated employees. We are committed to keeping our best employees engaged and retained in the LFUCG environment over the long term.

Centralized Recruiting Management Model

A strong plus for Pomeroy's staffing department is that it provides a centralized management model for our recruiting resources. Pomeroy has a diverse team of recruiters placed around the country which are centrally managed by our Director of Recruiting. This model is unique in the staffing industry and offers a significant advantage to LFUCG due to our ability to provide consistent candidate quality across various locations. Our systems and processes mean that each request from LFUCG is handled the same way. Most staffing providers utilize a branch model which requires different recruiting teams to work positions in each specific city. This model leads to inconsistency in candidate submittal and more time to fill positions. The Pomeroy model eliminates those problems leading to higher fill rates, quicker response, and higher satisfaction from LFUCG hiring manager.

Prior Experience

- Pomeroy has been providing IT staffing services for the Commonwealth of Kentucky for over ten years. In January 2010, we were again selected as one of three prime IT staffing vendors, and currently have over 270 consultants placed at numerous agencies throughout every level of the Commonwealth of Kentucky Government.
- Recently, as a result of a healthcare initiative, Pomeroy rapidly deployed over 60 highly skilled technical resources in a multi-year engagement. The majority of these positions were Project Managers, Business Analysts, Software Testers and Application Development resources.
- Due to our consistent successful delivery of staffing resources, we continue to be the staffing provider of choice for the Commonwealth of Kentucky and many clients in Northern Kentucky.
- Pomeroy is a preferred staffing provider for Nissan North America. Pomeroy provides numerous technical staffing resources for Nissan in locations across the US. In 2015 Pomeroy was able to help Nissan to rapidly scale a team of 35 highly skilled IT resources to support multiple projects supporting the entire Nissan IT enterprise.

What Separates Pomeroy from our Competitors

- Pomeroy's dedicated managed services team can provide an additional layer of screening, on-boarding support, personnel management, feedback, and assistance with the success of this initiative.
- Locally headquartered company with a national reach.
- Cincinnati Business Courier has named Pomeroy the largest IT consulting firm in the Greater Cincinnati area. Our presence in Kentucky allows us to work with many businesses and government agencies for a multitude of IT needs including staffing.
- Over thirty years of experience as a nationally recognized IT solutions and staffing firm.
- Throughout our history as an industry recognized solution provider, we have developed best practices for attracting, on-boarding and retaining top talent.
- Proprietary database of local consulting resources
- Pomeroy has been recruiting in the Lexington market for many years. We have recruited the types of positions requested by LFUCG hundreds of times and will have immediate access to candidates that are not available to any other staffing or consulting firms.
- Best in class recruiting and staffing professionals
- The average tenure of the recruiting and staffing professionals supporting this initiative is over 10 years in the IT staffing field.
- This experience allows us to identify, screen, and retain the industries best talent.
- Pomeroy can provide multiple layers of screening to ensure that the consultants we present can be classified as highly skilled individuals. Throughout our 30 years of experience as an IT solutions provider we have created best practices which have allowed us to consistently identify consultants at the top of their respective fields.
- On an annual basis, Pomeroy deploys several hundred IT consultants for long term projects of various capacities. As a result of this extensive experience, we have developed a set of best practices to attract, screen, interview, deploy, and manage high quality resources that enable you to optimize your IT. Our clients often leverage our deep knowledge and understanding of rapidly scaling up a highly skilled team of IT resources for critical projects involving tight timelines.

Conclusion

Pomeroy believes we have documented why we will continue to be a valuable partner for LFUCG with future IT staffing resources as proven in the last three years. We look forward to the opportunity to serve you!

Affirmative Action Plan

All vendors must submit as a part of the proposal package the following items to the Urban County Government:

- 1. Affirmative Action Plan for his/her firm;*
- 2. Current Work Force Analysis Form;*

Failure to submit these items as required may result in disqualification of the submitter from award of the contract. All submissions should be directed to:

*Director, Division of Central Purchasing
Lexington-Fayette Urban County Government
200 East Main Street, 3rd Floor
Lexington, Kentucky 40507*

Pomeroy Equal Employment Opportunity and Affirmative Action Statement

CORPORATE POLICY Origination Date: 2006 Revision Date: March 2010 Effective Date: April 2011

It is the policy of Pomeroy to encourage and support Equal Employment Opportunity for all employees and applicants for employment without regard to sex, race, color, ancestry, religious creed, national origin, physical disability, mental disability, age, marital status, disabled veteran, Vietnam era veteran status or sexual orientation, and gender identity and expression. Employment decisions will be evaluated on the basis of the individual's skills, knowledge, abilities, job performance, and other qualifications as determined by the Company. Equal Employment Opportunity is among the very highest priorities for Pomeroy.

Affirmative Action requirements of the federal government are designed to enhance employment opportunities for females and minorities, people with disabilities, disabled veterans, veterans of the Vietnam era, and other eligible veterans. Affirmative Action programs provide for fuller utilization and development of all human resources.

Affirmative Action and Equal Employment Opportunity affects all employment practices at Pomeroy including recruiting, hiring, transfer, promotion, training, compensation, benefits, and termination of employment.

The Human Resources Senior Vice President has the responsibility to develop and monitor Affirmative Action and other Equal Employment Opportunity programs. However, management personnel at every level must share in the responsibility for promoting Affirmative Action and Equal Employment Opportunity to ensure that compliance is achieved.

Equal Opportunity must be part of the fabric of all personnel decisions at Pomeroy. Successful performance on our Affirmative Action goals will provide benefits to the company to the full utilization and development of previously underutilized human resources.

Pomeroy Diversity and Inclusion Policy and Commitment to Equal Employment Opportunity

CORPORATE POLICY Origination Date: 2006 Revision Date: March 2011 Effective Date: April 2011

Purpose

The purpose of this policy is to support Pomeroy's commitment to the principle of Equal Employment Opportunity and dedication to facilitating a diverse and inclusive workforce.

Scope

This policy outlines Pomeroy's pledge to ensure our workforce is diverse and free from any form of discrimination, harassment or retaliation.

Policy

In compliance with the law, as well as company policies and values, Pomeroy will work to ensure that our workforce is free from discrimination. Pomeroy further recognizes the principles of equal employment opportunity set forth in Title VII of the Civil Rights Act of 1964, as amended, Executive Order 11246, parts 60-741 Handicap Requirements 6-250 Veteran Requirements, the Americans with Disabilities Act of 1990 (ADA), the Civil Rights Act of 1991, and all related acts, rules, regulations and relevant orders of other federal agencies, which oversee such activities.

Pomeroy recognizes its talented and diverse workforce as a key competitive advantage. Our business success is a reflection of the quality and skill of our people. Pomeroy is committed to seeking out and retaining the finest human talent to ensure top business growth and performance.

Diversity management benefits individuals, teams, our Company as a whole, and our customers. We recognize that each employee brings his or her own unique capabilities, experiences and characteristics to the workplace. We value such diversity at all levels of the Company.

Pomeroy believes in treating all people with respect and dignity. We strive to create and foster a supportive and understanding environment in which all individuals realize their full potential within the Company, regardless of their differences. We are committed to employing the best people to do the best job possible. We recognize the importance of reflecting the diversity of our customers and markets in our workforce. The diverse capabilities that reside within our talented workforce, which result in high quality products and services, position Pomeroy to anticipate and fulfill the needs of our diverse customers, both domestically and globally. Pomeroy has clear reporting procedures outlined in the Anti-Harassment Policy for any type of discrimination, harassment, or retaliation, combined with follow-up procedures, also described in the Anti-Harassment Policy, to prevent further incidents.

Pomeroy is diverse along many dimensions. Our diversity encompasses, but is not limited to, differences in ethnicity, gender, language, age, sexual orientation, gender identity and expression, religion, socio-economic status, physical and mental ability, thinking styles, experience, and education. We believe that the wide array of perspectives that results from

such diversity promotes innovation and business success. Managing diversity makes us more creative, flexible, productive, and competitive.

Recruitment

As a global player, Pomeroy recruits people from all around the globe. We believe that our employees, who originate from many different cultural, linguistic, and national backgrounds, provide us with valuable knowledge for understanding complex international markets.

It is Pomeroy's policy to recruit, hire, train, promote, and administer all other terms and conditions of employment on the basis of relevant job qualifications and without regard to race, religion, national origin, gender, age, sexual orientation, gender identity and expression, disability, marital status or veteran status. Discrimination, whether prohibited by law or by the policies of Pomeroy, will not be tolerated.

Affidavit

Comes the Affiant, Pomeroy IT Solutions Sales Company, Inc., and after being first duly sworn, states under penalty of perjury as follows:

1. His/her name is Tom Froman and he/she is the individual submitting the proposal or is the authorized representative of Pomeroy IT Solutions Sales Company, Inc., the entity submitting the proposal (hereinafter referred to as "Proposer").
2. Proposer will pay all taxes and fees, which are owed to the Lexington-Fayette Urban County Government at the time the proposal is submitted, prior to award of the contract and will maintain a "current" status in regard to those taxes and fees during the life of the contract.
3. Proposer will obtain a Lexington-Fayette Urban County Government business license, if applicable, prior to award of the contract.
4. Proposer has authorized the Division of Central Purchasing to verify the abovementioned information with the Division of Revenue and to disclose to the Urban County Council that taxes and/or fees are delinquent or that a business license has not been obtained.
5. Proposer has not knowingly violated any provision of the campaign finance laws of the Commonwealth of Kentucky within the past five (5) years and the award of a contract to the Proposer will not violate any provision of the campaign finance laws of the Commonwealth.
6. Proposer has not knowingly violated any provision of Chapter 25 of the Lexington-Fayette Urban County Government Code of Ordinances, known as "Ethics Act."
7. Proposer acknowledges that "knowingly" for purposes of this Affidavit means, with respect to conduct or to circumstances described by a statute or ordinance defining an offense, that a person is aware or should have been aware that his conduct is of that nature or that the circumstance exists.

Further, Affiant sayeth naught.

STATE OF _____
COUNTY OF _____

The foregoing instrument was subscribed, sworn to and acknowledged before me by Tom Froman on this the _____ day of April, 2016.

My Commission expires: _____

NOTARY PUBLIC, STATE AT LARGE

Equal Opportunity Agreement

The Law

- Title VII of the Civil Rights Act of 1964 (amended 1972) states that it is unlawful for an employer to discriminate in employment because of race, color, religion, sex, age (40-70 years) or national origin.
- Executive Order No. 11246 on Nondiscrimination under Federal contract prohibits employment discrimination by contractor and sub-contractor doing business with the Federal Government or recipients of Federal funds. This order was later amended by Executive Order No. 11375 to prohibit discrimination on the basis of sex.
- Section 503 of the Rehabilitation Act of 1973 states:

The Contractor will not discriminate against any employee or applicant for employment because of physical or mental disability.

- Section 2012 of the Vietnam Era Veterans Readjustment Act of 1973 requires Affirmative Action on behalf of disabled veterans and veterans of the Vietnam Era by contractors having Federal contracts.
- Section 206(A) of Executive Order 12086, Consolidation of Contract Compliance Functions for Equal Employment Opportunity, states:

The Secretary of Labor may investigate the employment practices of any Government contractor or sub-contractor to determine whether or not the contractual provisions specified in Section 202 of this order have been violated.

The Lexington-Fayette Urban County Government practices Equal Opportunity in recruiting, hiring and promoting. It is the Government's intent to affirmatively provide employment opportunities for those individuals who have previously not been allowed to enter into the mainstream of society. Because of its importance to the local Government, this policy carries the full endorsement of the Mayor, Commissioners, Directors and all supervisory personnel. In following this commitment to Equal Employment Opportunity and because the Government is the benefactor of the Federal funds, it is both against the Urban County Government policy and illegal for the Government to let contracts to companies which knowingly or unknowingly practice discrimination in their employment practices. Violation of the above mentioned ordinances may cause a contract to be canceled and the contractors may be declared ineligible for future consideration.

Please sign this statement in the appropriate space acknowledging that you have read and understand the provisions contained herein. Return this document as part of your application packet.

Bidders

I/We agree to comply with the Civil Rights Laws listed above that govern employment rights of minorities, women, Vietnam veterans, handicapped and aged persons.

Pomeroy IT Solutions Sales Company, Inc.

Signature

Name of Business

Workforce Analysis Form

Name of Organization: Pomeroy IT Solutions Sales Company, Inc.

Categories	Total	White (Not Hispanic or Latino)		Hispanic or Latino		Black or African-American (Not Hispanic or Latino)		Native Hawaiian and Other Pacific Islander (Not Hispanic or Latino)		Asian (Not Hispanic or Latino)		American Indian or Alaskan Native (not Hispanic or Latino)		Two or more races (Not Hispanic or Latino)		Total	
		M	F	M	F	M	F	M	F	M	F	M	F	M	F	M	F
Administrators																	
Professionals																	
Superintendents																	
Supervisors																	
Foremen																	
Technicians																	
Protective Service																	
Para-Professionals																	
Office/Clerical																	
Skilled Craft																	
Service/Maintenance																	
Total:																	

Prepared by: _____ Date: ____/____/____

(Name and Title) Revised 2015-Dec-15

LFUCG MWDBE Participation Form

Bid/RFP/Quote Reference # RFP #13-2016 Information Technology Consulting and Technical Services

The MWDBE subcontractors listed have agreed to participate on this Bid/RFP/Quote. If any substitution is made or the total value of the work is changed prior to or after the job is in progress, it is understood that those substitutions must be submitted to Central Purchasing for approval immediately.

MWDBE Company, Name, Address, Phone, Email	Work to be Performed	Total Dollar Value of the Work	% Value of Total Contract
1. Amtex Systems, Inc. Manish Chugh Ph: 646-202-9552 Email: manishc@amtexsystems.com 50 Broad Street, Suite 801, NYC – 10004	Provide suitable IT resource candidates	To Be Determined. Dependent upon requests from client and availability of qualified resources	Will vary based on availability of qualified resources.
2. Avco Consulting Inc., Ramana Rao 38 FRONT ST UNIT#4, Worcester, MA, 01608 Direct : 508 -425- 7057 Email : pradeep@avcoconsulting.com	Provide suitable IT resource candidates	To Be Determined. Dependent upon requests from client and availability of qualified resources	Will vary based on availability of qualified resources.
3. Sheetal Sarin Business Development Manager Bitsoft International, Inc. 75 Executive Drive, Suite # 437, Aurora, IL- 60504 Phone: 630-995-9690 E-mail: sheetals@bitsoft.com	Provide suitable IT resource candidates	To Be Determined. Dependent upon requests from client and availability of qualified resources	Will vary based on availability of qualified resources.
4. Karthik Gomulapuram Swift Solutions Inc 485 Route 1 South - Building B, Ste. 320 Iselin, NJ 267.241.5640 (Cell) 732.218.7813 (Desk) karthik@swiftsol.com	Provide suitable IT resource candidates	To Be Determined. Dependent upon requests from client and availability of qualified resources	Will vary based on availability of qualified resources.

The undersigned company representative submits the above list of MWDBE firms to be used in accomplishing the work contained in this Bid/RFP/Quote. Any misrepresentation may result in the termination of the contract and/or be subject to applicable Federal and State laws concerning false statements and false claims.

Pomeroy IT Solutions Sales Company, Inc.

Company

April 27, 2016

Date

Company Representative

Technology Solutions Executive

Title

NOTE: Pomeroy will commit to any required level of MWDBE participation as specified by LFUCG. The above listed firms are current MWDBE partners with Pomeroy and we will continue to use them in the future.

LFUCG MWDBE Substitution Form

Bid/RFP/Quote Reference # RFP #13-2016 Information Technology Consulting and Technical Services

The substituted MWDBE subcontractors listed below have agreed to participate on this Bid/RFP/Quote. These substitutions were made prior to or after the job was in progress. These substitutions were made for reasons stated below and are now being submitted to Central Purchasing for approval. By the authorized signature of a representative of our company, we understand that this information will be entered into our file for this project.

Substituted MWDBE Company, Name, Address, Phone, Email	MWDBE Formally Contracted / Name, Address, Phone, Email	Work to be Performed	Total Dollar Value of the Work	% Value of Total Contract
1. None				
2.				
3.				
4.				

The undersigned acknowledges that any misrepresentation may result in termination of the contract and/or be subject to applicable Federal and State laws concerning false statements and false claims.

Pomeroy IT Solutions Sales Company, Inc.

Company

April 27, 2016

Date

Company Representative

Technology Solutions Executive

Title

MWDBE Quote Summary Form

Bid/RFP/Quote Reference # RFP #13-2016 Information Technology Consulting and Technical Services

The undersigned acknowledges that the minority subcontractors listed on this form did submit a quote to participate on this project.

Company Name: Pomeroy	Contact Person: Matt Perry
Address/Phone/Email 1020 Petersburg Road Hebron, Kentucky 41048 Phone: 1.800.846.8727 ext. 1176 Mobile: 1.859.816.7415 Fax: 1.866.308.3181 Email: matt.perry@pomeroy.com	Bid Package / Bid Date <u>RFP #13-2016 April 27, 2016</u>

MWDBE Company Address	Contact Person	Contact Information (work phone, Email, cell)	Date Contact	Services to Perform	Method of Communication	Total dollars \$\$ Do Not Leave Blank (Attach Documentation)	MBE * / AA HA / AS NA / Female	Veteran
See note at bottom.								

(MBE designation / AA=African American / HA= Hispanic American/AS = Asian American/Pacific Islander/ NA= Native American)

The undersigned acknowledges that all information is accurate. Any misrepresentation may result in termination of the contract and/or be subject to applicable Federal and State laws concerning false statements and claims.

Pomeroy IT Solutions Sales Company, Inc.

Company	Company Representative
April 27, 2016	Technology Solutions Executive
Date	Title

NOTE: Pomeroy will commit to any required level of MWDBE participation as specified by LFUCG. We have listed the MWDBE firms with which we currently partner on the form labeled **LFUCG MWDBE Participation Form** on page 15. Pomeroy will continue to use them in the future.

LFUCG Subcontractor Monthly Payment Reports

The LFUCG has a 10% goal plan adopted by city council to increase the participation of minority and women owned businesses in the procurement process. In order to measure that goal LFUCG will track spending with MWDBE vendors on a monthly basis. By the signature below of an authorized company representative, you certify that the information is correct, and that each of the representations set forth below is true. Any misrepresentation may result in termination of the contract and/or prosecution under applicable Federal and State laws concerning false statements and false claims. Please submit this form monthly to the Division of Central Purchasing/ 200 East Main Street / Room 338 / Lexington, KY 40507.

Note: Pomeroy will submit this form monthly to the Division of Central Purchasing under a renewed engagement.

Bid/RFP/Quote #13-2016 Info Tech Consult and Tech Services

Total Contract Amount Awarded to Prime Contractor for this Project _____

Project Name/ Contract #	Work Period / From _____ To _____
Company Name:	Address:
Federal Tax ID:	Contact Person:

Subcontractor Vendor ID (name, address, phone, email)	Description of Work	Total Subcontract Amount	% of Total Contract Awarded to Prime for this Project	Total Amount Paid for this Period	Purchase Order number for subcontractor work (please attach PO)	Scheduled Project Start Date	Scheduled Project End Date

By the signature below of an authorized company representative, you certify that the information is correct, and that each of the representations set forth below is true. Any misrepresentations may result in the termination of the contract and/or prosecution under applicable Federal and State laws concerning false statements and false claims.

Pomeroy IT Solutions Sales Company, Inc.

Company

Company Representative

Date

Title

LFUCG Statement of Good Faith Efforts

Bid/RFP/Quote # RFP #13-2016 Info Tech Consult and Tech Services

By the signature below of an authorized company representative, we certify that we have utilized the following Good Faith Efforts to obtain the maximum participation by MWDBE business enterprises on the project and can supply the appropriate documentation.

- Advertised opportunities to participate in the contract in at least two (2) publications of general circulation media; trade and professional association publications; small and minority business or trade publications; and publications or trades targeting minority, women and disadvantaged businesses not less than fifteen (15) days prior to the deadline for submission of bids to allow MWDBE firms to participate.
- Included documentation of advertising in the above publications with the bidders good faith efforts package
- Attended LFUCG Central Purchasing Economic Inclusion Outreach event
- Attended pre-bid meetings that were scheduled by LFUCG to inform MWDBEs of subcontracting opportunities
- Sponsored Economic Inclusion event to provide networking opportunities for prime contractors and MWDBE firms
- Requested a list of MWDBE subcontractors or suppliers from LFUCG Economic Engine and showed evidence of contacting the companies on the list(s).
- Contacted organizations that work with MWDBE companies for assistance in finding certified MWDBE firms to work on this project. Those contacted and their responses should be a part of the bidder's good faith efforts documentation.
- Sent written notices, by certified mail, email or facsimile, to qualified, certified MWDBEs soliciting their participation in the contract not less than seven (7) days prior to the deadline for submission of bids to allow them to participate effectively.
- Followed up initial solicitations by contacting MWDBEs to determine their level of interest.
- Provided the interested MWDBE firm with adequate and timely information about the plans, specifications, and requirements of the contract.
- Selected portions of the work to be performed by MWDBE firms in order to increase the likelihood of meeting the contract goals. This includes, where appropriate, breaking out contract work items into economically feasible units to facilitate MWDBE participation, even when the prime contractor may otherwise perform these work items with its own workforce
- Negotiated in good faith with interested MWDBE firms not rejecting them as unqualified without sound reasons based on a thorough investigation of their capabilities. Any rejection should be so noted in writing with a description as to why an agreement could not be reached.

- Included documentation of quotations received from interested MWDBE firms which were not used due to uncompetitive pricing or were rejected as unacceptable and/or copies of responses from firms indicating that they would not be submitting a bid.
- Bidder has to submit sound reasons why the quotations were considered unacceptable. The fact that the bidder has the ability and/or desire to perform the contract work with its own forces will not be considered a sound reason for rejecting a MWDBE quote. Nothing in this provision shall be construed to require the bidder to accept unreasonable quotes in order to satisfy MWDBE goals.
- Made an effort to offer assistance to or refer interested MWDBE firms to obtain the necessary equipment, supplies, materials, insurance and/or bonding to satisfy the work requirements of the bid proposal
- Made efforts to expand the search for MWDBE firms beyond the usual geographic boundaries.
- Other - any other evidence that the bidder submits which may show that the bidder has made reasonable good faith efforts to include MWDBE participation.

Failure to submit any of the documentation requested in this section may be cause for rejection of bid. Bidders may include any other documentation deemed relevant to this requirement. Documentation of Good Faith Efforts are to be submitted with the Bid, if the participation Goal is not met.

The undersigned acknowledges that all information is accurate. Any misrepresentations may result in termination of the contract and/or be subject to applicable Federal and State laws concerning false statements and claims.

Pomeroy IT Solutions Sales Company, Inc.

(Matt Perry)

Company

Company Representative

April 27, 2016

Technology Solutions Executive

Date

Title

General Provisions

1. Each Respondent shall comply with all Federal, State & Local regulations concerning this type of service or good. The Respondent agrees to comply with all statutes, rules, and regulations governing safe and healthful working conditions, including the Occupational Health and Safety Act of 1970, 29 U.S.C. 650 et. seq., as amended, and KRS Chapter 338. The Respondent also agrees to notify the LFUCG in writing immediately upon detection of any unsafe and/or unhealthful working conditions at the job site. The Respondent agrees to indemnify, defend and hold the LFUCG harmless from all penalties, fines or other expenses arising out of the alleged violation of said laws.
2. Failure to submit ALL forms and information required in this RFP may be grounds for disqualification.
3. Addenda: All addenda, if any, shall be considered in making the proposal, and such addenda shall be made a part of this RFP. Before submitting a proposal, it is incumbent upon each proposer to be informed as to whether any addenda have been issued, and the failure to cover in the bid any such addenda may result in disqualification of that proposal.
4. Proposal Reservations: LFUCG reserves the right to reject any or all proposals, to award in whole or part, and to waive minor immaterial defects in proposals. LFUCG may consider any alternative proposal that meets its basic needs.
5. Liability: LFUCG is not responsible for any cost incurred by a Respondent in the preparation of proposals.
6. Changes/Alterations: Respondent may change or withdraw a proposal at any time prior to the opening; however, no oral modifications will be allowed. Only letters, or other formal written requests for modifications or corrections of a previously submitted proposal which is addressed in the same manner as the proposal, and received by LFUCG prior to the scheduled closing time for receipt of proposals, will be accepted. The proposal, when opened, will then be corrected in accordance with such written request(s), provided that the written request is contained in a sealed envelope which is plainly marked "modifications of proposal".
7. Clarification of Submittal: LFUCG reserves the right to obtain clarification of any point in a bid or to obtain additional information from a Respondent.
8. Bribery Clause: By his/her signature on the bid, Respondent certifies that no employee of his/hers, any affiliate or Subcontractor, has bribed or attempted to bribe an officer or employee of the LFUCG.
9. Additional Information: While not necessary, the Respondent may include any product brochures, software documentation, sample reports, or other documentation that may assist LFUCG in better understanding and evaluating the Respondent's response. Additional documentation shall not serve as a substitute for other documentation which is required by this RFP to be submitted with the proposal,
10. Ambiguity, Conflict or other Errors in RFP: If a Respondent discovers any ambiguity, conflict, discrepancy, omission or other error in the RFP, it shall immediately notify LFUCG of such error in writing and request modification or clarification of the document if allowable by the LFUCG.

11. Agreement to Bid Terms: In submitting this proposal, the Respondent agrees that it has carefully examined the specifications and all provisions relating to the work to be done attached hereto and made part of this proposal. By acceptance of a Contract under this RFP, proposer states that it understands the meaning, intent and requirements of the RFP and agrees to the same. The successful Respondent shall warrant that it is familiar with and understands all provisions herein and shall warrant that it can comply with them. No additional compensation to Respondent shall be authorized for services or expenses reasonably covered under these provisions that the proposer omits from its Proposal.
12. Cancellation: If the services to be performed hereunder by the Respondent are not performed in an acceptable manner to the LFUCG, the LFUCG may cancel this contract for cause by providing written notice to the proposer, giving at least thirty (30) days notice of the proposed cancellation and the reasons for same. During that time period, the proposer may seek to bring the performance of services hereunder to a level that is acceptable to the LFUCG, and the LFUCG may rescind the cancellation if such action is in its best interest.
 - A. Termination for Cause
 - (1) LFUCG may terminate a contract because of the contractor's failure to perform its contractual duties
 - (2) If a contractor is determined to be in default, LFUCG shall notify the contractor of the determination in writing, and may include a specified date by which the contractor shall cure the identified deficiencies. LFUCG may proceed with termination if the contractor fails to cure the deficiencies within the specified time.
 - (3) A default in performance by a contractor for which a contract may be terminated shall include, but shall not necessarily be limited to:
 - (a) Failure to perform the contract according to its terms, conditions and specifications;
 - (b) Failure to make delivery within the time specified or according to a delivery schedule fixed by the contract;
 - (c) Late payment or nonpayment of bills for labor, materials, supplies, or equipment furnished in connection with a contract for construction services as evidenced by mechanics' liens filed pursuant to the provisions of KRS Chapter 376, or letters of indebtedness received from creditors by the purchasing agency;
 - (d) Failure to diligently advance the work under a contract for construction services;
 - (e) The filing of a bankruptcy petition by or against the contractor; or
 - (f) Actions that endanger the health, safety or welfare of the LFUCG or its citizens.
 - B. At Will Termination

Notwithstanding the above provisions, the LFUCG may terminate this contract at will in accordance with the law upon providing thirty (30) days written notice of that intent, Payment for services or goods received prior to termination shall be made by the LFUCG provided these goods or services were provided in a manner acceptable to the LFUCG. Payment for those goods and services shall not be unreasonably withheld.
13. Assignment of Contract: The contractor shall not assign or subcontract any portion of the Contract without the express written consent of LFUCG. Any purported assignment or subcontract in violation hereof shall be void. It is expressly acknowledged that LFUCG shall

never be required or obligated to consent to any request for assignment or subcontract; and further that such refusal to consent can be for any or no reason, fully within the sole discretion of LFUCG.

14. No Waiver: No failure or delay by LFUCG in exercising any right, remedy, power or privilege hereunder, nor any single or partial exercise thereof, nor the exercise of any other right, remedy, power or privilege shall operate as a waiver hereof or thereof. No failure or delay by LFUCG in exercising any right, remedy, power or privilege under or in respect of this Contract shall affect the rights, remedies, powers or privileges of LFUCG hereunder or shall operate as a waiver thereof.
15. Authority to do Business: The Respondent must be a duly organized and authorized to do business under the laws of Kentucky. Respondent must be in good standing and have full legal capacity to provide the services specified under this Contract. The Respondent must have all necessary right and lawful authority to enter into this Contract for the full term hereof and that proper corporate or other action has been duly taken authorizing the Respondent to enter into this Contract. The Respondent will provide LFUCG with a copy of a corporate resolution authorizing this action and a letter from an attorney confirming that the proposer is authorized to do business in the State of Kentucky if requested. All proposals must be signed by a duly authorized officer, agent or employee of the Respondent.
16. Governing Law: This Contract shall be governed by and construed in accordance with the laws of the Commonwealth of Kentucky. In the event of any proceedings regarding this Contract, the Parties agree that the venue shall be the Fayette County Circuit Court or the U.S. District Court for the Eastern District of Kentucky, Lexington Division. All parties expressly consent to personal jurisdiction and venue in such Court for the limited and sole purpose of proceedings relating to this Contract or any rights or obligations arising thereunder. Service of process may be accomplished by following the procedures prescribed by law.
17. Ability to Meet Obligations: Respondent affirmatively states that there are no actions, suits or proceedings of any kind pending against Respondent or, to the knowledge of the Respondent, threatened against the Respondent before or by any court, governmental body or agency or other tribunal or authority which would, if adversely determined, have a materially adverse effect on the authority or ability of Respondent to perform its obligations under this Contract, or which question the legality, validity or enforceability hereof or thereof.
18. Contractor understands and agrees that its employees, agents, or subcontractors are not employees of LFUCG for any purpose whatsoever. Contractor is an independent contractor at all times during the performance of the services specified.
19. If any term or provision of this Contract shall be found to be illegal or unenforceable, the remainder of the contract shall remain in full force and such term or provision shall be deemed stricken.

April 27, 2016

Signature

Date

Risk Management Provisions Insurance and Indemnification

Pomeroy has read, understands and agrees to the above requirements. We have included an Insurance Acord that lists all applicable insurance coverage.

Information Technology Consulting and/or Technical Services

Introduction

The Lexington---Fayette Urban County Government (LFUCG) is soliciting proposals from qualified professional vendors for information technology (IT) services. The qualified vendor(s) will enable LFUCG to significantly improve information technology effectiveness, enhance its quality of services, minimize down time and support costs, ensure security of data, and maximize investment in IT. These services may be categorized into two general areas, IT Technical Services and IT Consulting Services.

Technical Services include, but are not limited to, software development, system configuration, system implementation, database design/maintenance, infrastructure maintenance, network support, and IT technical training. Consulting Services include, but are not limited to, IT strategic planning, IT process design, IT governance, disaster recovery planning, business continuity, IT project management, requirements gathering, and IT administrative training.

Purpose

LFUCG supports a wide range of technologies that are both process and mission critical. Due to the volume of IT projects and required availability of existing IT services, LFUCG may leverage external expertise if internal resources are unavailable. The objective of this RFP is to identify vendors possessing formidable knowledge or skills that can be applied to support existing IT services or assist with new IT initiatives. Once the RFP process is complete and a list of vendors is established, these services may be engaged on short notice with a scope of work document.

Pomeroy has read, understands and agrees to the above requirements.

Background Information

Server Hardware Infrastructure – *LFUCG primarily uses IBM hardware to support standalone servers, SAN's, and a mission critical virtual environment powered by a blade center. IBM's SAN and Raid technologies are used in the majority of LFUCG's server environment.*

Server Application Infrastructure – *Microsoft's Server suite is the foundation of LFUCG's mail, domain, web, database, intranet, and server environments. A strong skill set and proven experience will be necessary to work with these environments.*

Software Infrastructure – *Microsoft Access, Microsoft .NET, Microsoft Excel, and Microsoft Visual Basic 6.0 are all involved with major projects that may require support from a qualified vendor. Applications may be custom tailored to a division's specific needs and processes.*

ERP --- *PeopleSoft FSCM and HCM modules facilitate LFUCG's financial and human capital processes.*

Pomeroy has read, understands and agrees to the above requirements.

Vendor Requirements

Submittals shall include completed attachments and responses to questions. Responses are required only for the specific services offered by your company. LFUCG recognizes that it is unlikely for any vendor to be experienced or skilled in all of the areas listed.

Pomeroy has read, understands and agrees to the above requirements.

Technology Assessment

Due to the variety of technologies used by LFUCG, all proposals must contain a completed copy of Attachment A to facilitate the vendor selection process. Vendors should include technologies which are not listed that LFUCG may benefit from or should be considered during the vendor selection process.

Pomeroy has read, understands and agrees to the above requirements. Refer to **Attachment A** at the end of this document.

Support Services

The following questions must be answered. Proposals may include additional comments to help LFUCG gain a better understanding of how support would be provided.

1. Is help desk support available?

Yes, the Pomeroy service desk (help desk) operates 24x7x365, with an average of 170,000 calls per month. All service desk analysts are HDI Support Center Analyst Certified. We have an integrated industry leading technology platform that includes current tools to provide service desk resolution.

2. When is support available throughout the week?

Pomeroy service desk services are available 24x7x365.

3. Do you provide a process for escalating support issues?

Yes. We provide a process for escalating support issues to managers and resolver groups.

4. How are charges for support structured, documented, and tracked?

Pomeroy pricing for service desk support can vary based on several factors. These factors include, but are not limited to:

- Complexity of call
- Average amount of calls per month
- Average speed to answer
- Abandon rate
- First call resolution rate

Pomeroy looks at each client environment and requirements individually. We then evaluate the factors listed above to come up with a competitive price based on client need. We also utilize several proprietary software tools to track call progress, create tickets, and provide ongoing

support. We then document problem resolution and create training procedures. Our industry recognized service desk team and facility has the tools and processes required to respond to calls of varying duration, frequency, and complexity.

Software Development

LFUCG may have needs for software development from a qualified vendor. In addition to the technology assessment, proposals should include their application programming methodology, development life cycle, documentation standards, and other components of software development.

Pomeroy can provide staff augmentation resources with the software development skills, methodology and standards specified by the LFUCG. We currently recruit and utilize software engineers across a diverse array of technologies.

Consulting

Services may be required to provide technical leadership and guidance for information technology issues. Consulting services may include: requirements gathering, strategic planning, process documentation, needs assessment, solution selection, disaster recovery, IT governance, IT project management or other IT services. If your company proposes to offer consulting services, provide an overview of each area, outlining your company's experience, approach, and applied methodologies.

Pomeroy has been providing consulting services for over 30 years. From systems integration, to unified communications and collaboration, to infrastructure performance and security, our highly skilled consultants will architect, design, develop, implement and deploy your strategies to your complete satisfaction, utilizing the processes and best practices we are known for. We'll also see to a swift, fluid and seamless transition, even provide ongoing management of all your data center assets, whether physical, fiscal or virtual.

Pomeroy provides professional consulting in these areas:

End User Computing

- Mobile Device Management, Windows Migration, Desktop Application Virtualization, ITAM and Asset tracking

Virtualization and Cloud

- Datacenter Virtualization, Private and Hybrid Cloud Solutions

Network Infrastructure and Security

- Network and Business Alignment, Wireless Access and Network Mobility, Network Security

Data Center Infrastructure

- Design and build, Data Storage, Server Virtualization, Backup and Recovery.

Unified Communications and Collaboration

- IP Telephony, VOIP, Messaging and Collaboration

Print Management

- Utilization and reduction of cost

Application Development

- Website Design, Application Support, Database Development and Management, ECommerce, Business Intelligence

Project Management

- Project Planning and Design, Project Leadership, Process driven Approach Pomeroy's consultative approach delivers information technology solutions through the disciplines of ISO9000, ITIL, HDI, and PGMP practices. This approach enables Fortune 1000 corporations, government entities, and mid-market clients to increase productivity, reduce costs, and improve profitability.

Please clearly define the approach and process your company employs to facilitate these services.

To solve client business challenges, Pomeroy certified consultants align with the client's IT team to integrate products, services, and infrastructures. Our IT Consulting Solutions team focuses on infrastructure integration in the areas of servers, storage, virtualization, asset management, Microsoft solutions, unified communications, complex networks, and data centers. We can also provide senior level consulting for software development initiatives.

Pomeroy's consultants use standard (PMI) project methodology and collaborate with the client to assess, plan, design, implement, and transfer to operations. Pomeroy consultants can advise client IT departments and staff on specific projects or collaborate with LFUCG on a complete redesign of the current IT environment. Our broad industry experience and technical knowledge allows us to successfully implement the right solution with best practices and knowledge for each client

Cost of Services

The proposal must contain the information to address the items below:

1. A fee schedule that includes hourly rates for proposed services.

Pomeroy has read, understands and agrees to the requirements under this item. Hourly rates have been provided for each respective skill and service.

2. Describe how your services are priced and any specific pricing.

Rates prescribed are billed for each hour of service provided.

3. Define any additional charges. (e.g. travel expenses)

Pomeroy has read, understands and agrees to the requirements under this item. Hourly rates have been provided for each respective skill and service.

4. Provide a completed copy of Attachment B.

Pomeroy has completed **Attachment B** at the end of this document on page 36.

Company Information

Please provide the following information:

1. Company name and address.

Pomeroy IT Solution Sales Company Inc.
1020 Petersburg Road
Hebron, Kentucky 41048
www.pomeroy.com
Phone: 859.586.1515
Toll-Free: 800.846.8727

2. Identify all business partners you have with technology and consulting firms.

Pomeroy's nationally recognized Professional Services practice includes many highly certified consultants across a focused set of advanced technology solutions. Our focus areas include Cloud Computing, Data Center Virtualization, Data Storage & Protection, Internetworking, End-user Computing Solutions, and Unified Communications.

Pomeroy has achieved the highest levels of partnership with each of our key OEM partners, including VMware, EMC, Cisco, IBM, HP, and Microsoft. Key certifications include:

- VMware Premier Solution Provider
- Cisco Gold Partner
- IBM Premier Business Partner
- EMC Velocity Premier Partner
- HP Elite Partner
- Microsoft Gold Partner

Pomeroy is one of the first five partners in the US to participate in the Cloud Builder program. In addition to Cisco Gold Certification, we also hold the Cisco Advanced Data Center Storage, Cisco Advanced Data Center Infrastructure and Cisco Advanced Unified Computing Technology specializations. Pomeroy is one of only a handful of **Vblock Qualified Partners** in the U.S., as certified by VCE, the Virtual Computing Environment Company. Both programs earmark Pomeroy as an elite-level provider of Cloud Computing services and demonstrate attainment of the highest levels of Cloud credentials available in the market today.

In spite of our numerous elite manufacturer certifications, Pomeroy adheres to a "customer first", **vendor-neutral** consulting approach built upon ITIL foundations, assuring that customer needs and brand preferences are prioritized and that your existing platforms are leveraged wherever possible. Our consulting process, guided by disciplined project management, seamlessly guides customers through assessment, design, planning, acquisition, and deployment phases, resulting in successful projects and measurable business results.

Project Management Services

The Pomeroy Project Management Office (PMO) provides the framework, process, communications, and discipline to execute delivery of complex projects on time, in scope, and at or under budget. Our PMO adheres to PMI (Project Management Institute) best practices and

ITIL (Information Technology Infrastructure Library) standards and is responsible for managing hundreds of successful, reference-able IT projects each year.

Our Value Proposition

- Highly certified experts in advanced technology solutions, including Cloud Computing and Virtualization
- Dozens of certified consultants and systems engineers companywide
- Deep levels of partnership with the premier IT manufacturers in the world
- Greater than 90% contract renewal rate
- Services and solutions models rooted in ITIL and Six Sigma foundations for best practices and continuous process improvement
- \$630MM revenue, profitable, financially strong

A Business Partner for the Long Term

Our clients find that we offer a stable, flexible business partnership that provides them with value. Our blue chip clients include Nestle, PPL, Fifth Third Bank, PNC Bank, Hewlett-Packard and IBM.

Our Business Partners



Our partnerships with OEM's include Hewlett Packard, IBM, XioTech, VMware, Lenovo, CISCO, Microsoft Dell, CISCO, Avaya, EMC, and many others.

3. Provide resumes for all individuals being submitted for work under this RFP, along with the following information:

Pomeroy has read and complied with the requirement. We added resumes and all applicable information as an attachment at the end of this proposal.

a. location of staff

- b. Wes Allen: a Security Engineer that Pomeroy placed with LFUCG a year or more ago, and he has been the backbone for their network security.
- c. Evan Fannin: a contractor that LFUCG hired from us, who has been credited to be someone LFUCG would like us to "clone" for future folks they may need.
- d. Ned Bellau: a Project Manager that LFUCG used for several different projects.

e. hourly rate of pay

Wes Allen - \$94.00 / Evan Fannin - \$37.00 / Ned Bellau - \$95.00

f. travel and living expenses per week

Depending on the engagement and rate structure Pomeroy's travel and living expense for each project may vary slightly

d. indicate if the staff is sub---contracted or an employee

Wes Allen sub-contractor; Evan Fannin sub-contractor (hired by LFUCG); Ned Bellau Sub-contractor

4. Number of years your company has been providing technology/consulting services.

Pomeroy has provided technology and consulting services for more than 34 years.

5. Provide two references for IT services work your company has performed over the last year.

As a courtesy to our clients, Pomeroy does not publish client telephone numbers in proposals. To arrange a call with the following references, contact your account executive, Matt Perry at 859.816.7415.

Reference #1

Business Name	Commonwealth of Kentucky
Business Type	Government (State and Local)
Address	Frankfort, Kentucky
Account Details	Pomeroy currently provides a wide spectrum of IT Services including IT Consulting ,Staff Augmentation, Managed Print Services, Software Development, Infrastructure as a Service, Avaya Resident engineers, Deployment Services, A/V Installation Services, and Configuration services including but not limited to Asset Tagging, Imaging, Deployments, End-of-Life relocation, and Brokerage Services. In addition to these IT Services, we also provide Avaya Data Networking, HP Server/Storage, APC Power and Cooling, and a

	<p>wide array of other IT peripherals and accessories to the KY Commonwealth Office of Technology and has been a long-time partner (over the past 18+ years).</p> <p>The Commonwealth of KY uses over 190 project consultants in Frankfort KY (currently).</p>
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Reference #2

Business Name	Dana Corporation
Business Type and Size	Manufacturing -Large, independent suppliers to vehicular, off-highway, and industrial manufacturers 21,000 Employees
Address	Kentucky, Ohio
Account Details	Dana corporation has used Pomeroy as their primary staffing partner for many years. Pomeroy has placed resources in Infrastructure, Engineering, Application Development and Project Management

Additional Information

The consultant(s) will be selected from those proposals submitted in response to this RFP. A committee composed of government employees as well as representatives of relevant user groups will evaluate proposals.

Pomeroy understands and agrees with the above requirements.

It is the intent of the LFUCG to award this contract to multiple vendors to establish a list of firms to provide services as needed. However, the LFUCG reserves the right to award this contract in its best interest. Additionally, the contract term will be for three years with the option to renew for two additional one year terms.

Pomeroy understands and agrees with the above requirements.

If your firm requires execution of a standard contract, include a draft of the contract with the response.

Pomeroy has an existing, valid contract in place with Lexington – Fayette Urban County government that will govern this engagement.

All materials developed, data collected, or reports prepared under the terms of the project agreement become the property of the LFUCG. LFUCG reserves the non-exclusive rights to copy such material and publish, disseminate, and otherwise use the materials developed under the terms of the agreement in print or electronically.

Pomeroy understands and agrees with the above requirements.

Attachment A

Attachment A contains a list of the technologies used by the Lexington---Fayette Urban County Government. Please enter the average experience (years) of qualified employees who may provide IT services in the Experience column. You may enter the number of employees the average applies to, e.g. "5 years, 3 employees". The Comments column should be used to provide LFUCG with information that should be considered during the vendor selection process.

Technology	Experience	Comments
Microsoft Windows 2003, 2008, 2012, 2016	4 years, 418 employees	Microsoft Certified Gold Partner
Microsoft Windows 7, 8, 10 Desktop	5 years, 312 employees	Microsoft Certified Gold Partner
Microsoft Office 365, Architecture and Design	4 years, 3 employees	Microsoft Certified Gold Partner
Microsoft PowerShell	5 years, 58 employees	Microsoft Certified Gold Partner
Microsoft Active Directory	7 years, 72 employees	Microsoft Certified Gold Partner
Microsoft Exchange 2010, 2013	5 years, 285 employees	Microsoft Certified Gold Partner
AIX versions 5.x, 6.x, 7.x	19 years, 112 employees	Capable of providing staff augmentation resources
Linux	8 years, 22 employees	Capable of providing staff augmentation resources
Internet Information Server (IIS)	7 years, 66 employees	Microsoft Certified Gold Partner
F5 BigIP	6 years, 6 employees	
VMware	8 years, 11 employees	VMware Partner
VMware VirtualCenter	7 years, 9 employees	VMware Partner
VMware ESX	7 years, 9 employees	VMware Partner
Microsoft Access	11 years, 7 employees	Microsoft Certified Gold Partner
Microsoft SQL Server 2008, 2012, 2014, 2016	6 years, 74 employees	Microsoft Certified Gold Partner
Oracle Database 10, 11, 12, 13	7 years, 13 employees	Capable of providing staff augmentation resources

Technology	Experience	Comments
SharePoint Services (on premise and cloud)	6 years, 9 employees	Microsoft Certified Gold Partner
Microsoft Office SharePoint Server	5 years, 22 employees	Microsoft Certified Gold Partner
Microsoft .NET Framework 2+	7 years, 28 employees	Microsoft Certified Gold Partner
Microsoft Project Server	4 years, 9 employees	Microsoft Certified Gold Partner
ESRI Geodatabase (10.2.1 and higher)	8 years, 1 employee	Capable of providing staff augmentation resources
ESRI ArcGIS for Server (10.2.1 and higher)	New LFUCG requirement.	Capable of providing staff augmentation resources
ESRI ArcGIS for Desktop (10.2.1 and higher)	New LFUCG requirement.	Capable of providing staff augmentation resources
ESRI ArcGIS Online (10.2.1 and higher)	8 years, 1 employee	Capable of providing staff augmentation resources
ESRI ArcReader (10.2.1 and higher)	8 years, 1 employee	Capable of providing staff augmentation resources
Visual Studio	8 years, 44 employees	Microsoft Certified Gold Partner
VBA	4 years, 8 employees	Microsoft Certified Gold Partner
Python	4 years, 3 employees	Capable of providing staff augmentation resources
JavaScript	7 years, 121 employees	Capable of providing staff augmentation resources
HTML5	1 years, 6 employees	Capable of providing staff augmentation resources
C#	7 years, 81 employees	Capable of providing staff augmentation resources
C++	12 years, 16 employees	Capable of providing staff augmentation resources
Ruby	4 years, 8 employees	Capable of providing staff augmentation resources
Ruby on Rails	3 years, 6 employees	Capable of providing staff augmentation resources
Visual Basic 6.0	14 years, 9 employees	Microsoft Certified Gold Partner

Technology	Experience	Comments
ASP.NET	7 years, 92 employees	Microsoft Certified Gold Partner
VB.NET	7 years, 92 employees	Microsoft Certified Gold Partner
jQuery	8 years, 74 employees	Capable of providing staff augmentation resources
Web Services	6 years, 52 employees	Capable of providing staff augmentation resources
PHP Development	4 years, 4 employees	Capable of providing staff augmentation resources
RPG IV	3 years, 2 employees	Capable of providing staff augmentation resources
BCD Presto	6 years, 1 employee	Capable of providing staff augmentation resources
ADO	8 years, 62 employees	Capable of providing staff augmentation resources
Moodle	4 years, 2 employees	Capable of providing staff augmentation resources
AJAX	6 years, 41 employees	Capable of providing staff augmentation resources

Technology	Experience	Comments
Node.js	4 years, 19 employees	Capable of providing staff augmentation resources
Chef, Puppet, Troposphere	New LFUCG requirement.	Capable of providing staff augmentation resources
Amazon Web Services (AWS) Architecture	9 years, 2 employees	Capable of providing staff augmentation resources
Amazon Web Services (AWS) DevOps	New LFUCG requirement.	Capable of providing staff augmentation resources
Microsoft Azure Architecture	9 years, 3 employees	Capable of providing staff augmentation resources
Microsoft Azure DevOps	9 years, 3 employees	Capable of providing staff augmentation resources
Palo Alto Firewalls	5 years, 1 employee	Capable of providing staff augmentation resources
Splunk	3 years, 6 employees	Capable of providing staff augmentation resources

Technology	Experience	Comments
Switching & Routing	7 years, 19 employees	Capable of providing staff augmentation resources
Vulnerability Scanning (Nessus)	6 years, 4 employees	Capable of providing staff augmentation resources
Patch Management	7 years, 334 employees	Capable of providing staff augmentation resources
IBM BigFix	2 years, 1 employee	Capable of providing staff augmentation resources
PeopleSoft HCM 9.0	7 years, 2 employees	Capable of providing staff augmentation resources
PeopleSoft FSCM 8.9	New LFUCG requirement.	Capable of providing staff augmentation resources
PeopleTools 8.49	7 years, 1 employee	Capable of providing staff augmentation resources

Attachment B

Attachment B contains a list of services the Lexington---Fayette Urban County Government may need provided. Please use the notes column to identify any information that should be considered during the vendor selection process. Exceptions to billing should be included in the notes, e.g. weekend rate adjustments.

Service		Rate	Notes
Software Development	ASP.NET C# JavaScript Ruby Ruby on Rails C++ HTML5 VB.NET Python Visual Basic 6.0 ESRI ArcGIS ADO 2.X + Web Services Microsoft Access	\$68.00	Assuming 3-5 years of experience, mid level resources
Database Design	SQL Server SQL Server Express MySQL ESRI Enterprise Geodatabase Oracle	\$83.00	
Consulting	Disaster Recovery/Bus Continuity Technical Requirements Gathering IT Strategic Planning IT Governance IT Project Management Certified Project Management (PMP) Network Technologies Software Development PeopleSoft HCM (9.0) PeopleSoft FSCM (8.9)	\$96.00	
Server Application Implementation	Microsoft SharePoint Microsoft Project Server Microsoft SQL Server Microsoft Exchange Microsoft Windows VMware Virtual Center VMware ESX ESRI ArcGIS Server	\$102.00	

Service		Rate	Notes
Training	Microsoft SharePoint Microsoft Project Server Microsoft SQL Server Visual Studio Team Suite Visual Studio 2008 VMware	\$89.00	
Network Support	F5 BigIP Microsoft Active Directory Microsoft Windows VMware	\$72.00	
Information Security	Policy Development and Review Planning and Analysis Penetration Testing Vulnerability Testing Risk Management Assessment Info Security Audit and Compliance Info Security Remediation Info Security End-User Training	\$96.00	
Enterprise DevOps & "Cloud"	Cloud Architecture and Design Code Deployment and Maintenance Enterprise System Administration Version Control Infrastructure as Code (IaC) Platform as a Service (Paas) Software as a Service (SaaS) Infrastructure as a Service (IaaS)	\$102.00	

Affidavit

Comes the Affiant, Pomeroy IT Solutions Sales Company, Inc., and after being first duly sworn, states under penalty of perjury as follows:

1. His/her name is Tom Froman and he/she is the individual submitting the proposal or is the authorized representative of Pomeroy IT Solutions Sales Company, Inc., the entity submitting the proposal (hereinafter referred to as "Proposer").
2. Proposer will pay all taxes and fees, which are owed to the Lexington-Fayette Urban County Government at the time the proposal is submitted, prior to award of the contract and will maintain a "current" status in regard to those taxes and fees during the life of the contract.
3. Proposer will obtain a Lexington-Fayette Urban County Government business license, if applicable, prior to award of the contract.
4. Proposer has authorized the Division of Central Purchasing to verify the abovementioned information with the Division of Revenue and to disclose to the Urban County Council that taxes and/or fees are delinquent or that a business license has not been obtained.
5. Proposer has not knowingly violated any provision of the campaign finance laws of the Commonwealth of Kentucky within the past five (5) years and the award of a contract to the Proposer will not violate any provision of the campaign finance laws of the Commonwealth.
6. Proposer has not knowingly violated any provision of Chapter 25 of the Lexington-Fayette Urban County Government Code of Ordinances, known as "Ethics Act."
7. Proposer acknowledges that "knowingly" for purposes of this Affidavit means, with respect to conduct or to circumstances described by a statute or ordinance defining an offense, that a person is aware or should have been aware that his conduct is of that nature or that the circumstance exists.

Further, Affiant sayeth naught.

STATE OF

COUNTY OF

Kentucky

Boone

The foregoing instrument was subscribed, sworn to and acknowledged before me by Tom Froman on this the 22nd day of April, 2016.

My Commission expires: 11/26/2016

Heather R. Secrist

NOTARY PUBLIC, STATE AT LARGE

HEATHER R. SECRIST
Notary Public-State at Large
KENTUCKY - Notary ID # 479063
My Commission Expires November 27, 2016

CO= T501644
 U= T501644

EQUAL EMPLOYMENT OPPORTUNITY
 2015 EMPLOYER INFORMATION REPORT
 CONSOLIDATED REPORT - TYPE 2

SECTION B - COMPANY IDENTIFICATION

1. POMEROY IT SOLUTIONS
 1020 PETERSBURG RD
 HEAD QUARTERS
 HEBRON, KY 41048

2.a. POMEROY IT SOLUTIONS
 1020 PETERSBURG RD
 HEAD QUARTERS
 HEBRON, KY 41048

c. Y

SECTION C - TEST FOR FILING REQUIREMENT

1-Y 2-N 3-N DUNS NO.:043152388 EIN :611352158

SECTION E - ESTABLISHMENT INFORMATION

NAICS:

SECTION D - EMPLOYMENT DATA

JOB CATEGORIES	HISPANIC OR LATINO		NOT-HISPANIC OR LATINO											OVERALL TOTALS	
	MALE	FEMALE	***** MALE *****						***** FEMALE *****						
			WHITE	BLACK OR AFRICAN AMERICAN	NATIVE HAWAIIAN OR PACIFIC ISLANDER	ASIAN	AMERICAN INDIAN OR ALASKAN NATIVE	TWO OR MORE RACES	WHITE	BLACK OR AFRICAN AMERICAN	NATIVE HAWAIIAN OR PACIFIC ISLANDER	ASIAN	AMERICAN INDIAN OR ALASKAN NATIVE		TWO OR MORE RACES
EXECUTIVE/SR OFFICIALS & MGRS	0	0	16	0	0	0	0	0	3	0	0	0	0	0	19
FIRST/MID OFFICIALS & MGRS	4	2	162	14	0	3	2	5	66	4	0	4	1	3	270
PROFESSIONALS	48	2	972	192	5	50	5	57	195	48	0	16	0	23	1613
TECHNICIANS	5	0	36	9	0	2	1	3	10	2	0	0	0	2	70
SALES WORKERS	1	0	108	9	0	0	0	4	47	1	0	0	0	0	170
ADMINISTRATIVE SUPPORT	23	18	246	93	0	35	3	17	175	46	1	27	1	14	699
CRAFT WORKERS	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
OPERATIVES	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
LABORERS & HELPERS	0	0	1	0	0	0	0	0	0	0	0	0	0	0	1
SERVICE WORKERS	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL	81	22	1541	317	5	90	11	86	496	101	1	47	2	42	2842
PREVIOUS REPORT TOTAL	86	26	1659	341	4	102	7	96	546	130	0	58	3	42	3100

SECTION F - REMARKS

DATES OF PAYROLL PERIOD: 08/08/2015 THRU 08/21/2015

SECTION G - CERTIFICATION

CERTIFYING OFFICIAL: MICHAEL PERKINS
 EEO-1 REPORT CONTACT PERSON: MICHAEL PERKINS
 EMAIL: MICHAEL.PERKINS@POMEROY.COM

TITLE: HR GENERALIST
 TITLE: HR GENERALIST
 TELEPHONE NO: 8595860600

CERTIFIED DATE[EST]: 09/23/2015 03:34 PM



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
4/11/2016

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must be endorsed. If **SUBROGATION IS WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER The Hauser Group 8260 Northcreek Drive, Suite 200 Cincinnati OH 45236	CONTACT NAME: Michelle Davis PHONE (A/C, No, Ext): 513-745-9200 E-MAIL ADDRESS: mdavis@thehausergroup.com	FAX (A/C, No): 513-745-9219
	INSURER(S) AFFORDING COVERAGE	
INSURED POMER-1 Pomeroy IT Solutions Sales Company, Inc. 1020 Petersburg Road Hebron KY 41048	INSURER A: Great Northern Insurance Co.	20303
	INSURER B: Federal Insurance Company	20281
	INSURER C: Columbia Casualty Company	31127
	INSURER D: Valley Forge Insurance Co.	20508
	INSURER E: Continental Insurance Co.	35289
	INSURER F:	

COVERAGES

CERTIFICATE NUMBER: 606514304

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC <input type="checkbox"/> OTHER:			36033892	1/18/2016	1/31/2017	EACH OCCURRENCE \$1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$1,000,000 MED EXP (Any one person) \$10,000 PERSONAL & ADV INJURY \$1,000,000 GENERAL AGGREGATE \$2,000,000 PRODUCTS - COMP/OP AGG \$2,000,000 \$
B	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS			73591878	1/18/2016	1/31/2017	COMBINED SINGLE LIMIT (Ea accident) \$1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
B	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$			79894106	1/18/2016	1/31/2017	EACH OCCURRENCE \$25,000,000 AGGREGATE \$25,000,000 \$
D E D	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A	5099732395 6023661819 6023661836	1/18/2016 1/18/2016 1/18/2016	1/31/2017 1/31/2017 1/31/2017	<input checked="" type="checkbox"/> PER-STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE - EA EMPLOYEE \$1,000,000 E.L. DISEASE - POLICY LIMIT \$1,000,000
C	Technology E&O			596650123	1/18/2016	1/31/2017	Limit \$10,000,000 Retention \$250,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER

CANCELLATION

Waddell & Reed Corporate LLC 6300 Lamar Ave Overland Park KS 66202	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE
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Wesley T. Allen

Lexington, KY 40511 | 859.379.9751 | wesleytallen@gmail.com | www.linkedin.com/pub/wes-allen/59/223/63a

Professional Overview

Highly self motivated, solution-oriented security architect with 20 years of experience designing, configuring, and securing networks and client/server infrastructures. Experienced in leading complex multiphase infrastructure projects. Strong understanding of security frameworks, attack vectors, and offensive methodologies.

Certifications

- ISC(2) – Certified Information Systems Security Professional (CISSP)
- Microsoft Certified Systems Engineer (MCSE)
- Enterasys – Wireless Specialist | Switching NMS Specialist

Experience

Commonwealth of Kentucky, Security Architect (10/2013 – Present)

- Identify potential security vulnerabilities, evaluate potential exposure/impact, and participate in remediation planning and implementation.
- Work closely with Network Operations, Directory Services, Server Teams, and Desktop Support to improve security and implement new controls and technologies..
- Tune and maintain Suricata IDS, HP Tipping Point IPS, Splunk, and QRadar SIEM.
- Use SiLK network flow analysis tools to identify potential malicious traffic, evaluate, escalate as needed.
- Password audits for multiple Windows domains: built wordlists with OSINT and Cewl; Hashcat to crack hashes; and Python / simple bash scripts to provide reporting and statistical analysis.
- Participate in Incident Response as a team member and coordinator.

Cautela Labs, Security Analyst - (6/2013 – 10/2013)

- Monitored Logrhythm SIEM for security events, researched events to determine severity, escalated valid alarms with mitigation information.
- Maintained internal vulnerability scanning via Saint.
- Participated in discussions on improving network security monitoring programs for our clients

Self Employed, Network Engineer (6/2001 – 5/2013)

- Successfully completed various infrastructure projects including core routing, access layer switching, enterprise wireless deployments, Windows 2008R2, Hyper V, Data Protection Manager, ISA and TMG, and SCCM 2007.
- Designed, implemented, maintained customer network infrastructure, including installation and configuration of servers, routers, switches, firewalls, and wireless controllers.
- Audited security footprint and provide solutions to mitigate vulnerabilities while maintaining resource access.
- Outstanding customer service skills along with excellent written and verbal communication skills.

Montgomery County Schools, District Engineer (3/2010 – 11/2011)

- Migrated physical servers to 2008r2 Hyper V virtual machines using SCVMM.
- Installed and maintained SCCM 2007 r3 for approximately 1200 workstations and servers..
- Deployed DPM 2007 for remote backup and disaster recovery.
- Maintained TMG firewall rules and logging.
- Audited and redesigned file server access control lists.

Nortel, Resident Engineer (8/2000 – 6/2001)

- Responsible for maintaining and troubleshooting Nortel network products in an enterprise WAN environment
- Interfaced between client and Nortel on technical issues and design questions
- Tracked Nortel internal bug reports in relation to client's deployed and planned code versions.
- Represented Nortel at various client planning and project meetings.

Self Employed, Network Engineer (4/1996 – 8/2000)

- Designed network and server solutions for clients, including new installs and migrations within and across product lines.
- Installed, patched, and hardened various server NOS based on the design requirements and state standards.
- Installed and configured hubs, switches and routers based on design requirements and state standards
- Configured Exchange, MS Proxy, DHCP, DNS, HTTP, FTP, Backup, File services and domain controller services as needed.
- Transferred knowledge to onsite staff for the day to day operations of the newly installed technology

Jessamine County Schools, Network Engineer (4/1996 – 9/1997)

- Designed and implemented a layer three (IP, IPX, Appletalk) switched fiber WAN for six sites
- Migrated from MS Mail to Exchange 4, Exchange 4 to 5 and from 5 to 5.5 as part of state pilot programs.
- Migrated from Netware 3.12 to 4.11 and implemented NDS

Accent Systems, Network Engineer (9/1994 – 5/1996)

- Designed and implemented small Netware 3.12 networks.
- Designed and implemented peer to peer windows for workgroups networks.
- Trained onsite staff on basic server maintenance and backup procedures.

Advantage Computer Engineering, Field Service Engineer (8/1991 – 9/1994)

- Designed and implemented small multi-vender networks to support prepress and desktop publishing companies.
- Field service engineer for advanced prepress equipment, PC and Apple Macintosh workstations.
- Trained onsite staff on the operation of various pieces of equipment and software packages.

Project Examples

IDS upgrade and redesign, multiple sensors and manager

- Install and configure Ubuntu 14.04 server
- Build and configure PF_RING, YAF/SiLK, and Suricata.
- Install and Configure Splunk Server, along with creating dashboards for sensor health, and alert monitoring.

Enterprise Log Management POC with Splunk

- Installed and Configured apps and dashboards.
- Worked across multiple business units to integrate diverse log sources.
- Provisioned user access to appropriate data sources.
- Worked closely with Splunk Pre-Sales team to move the project forward from a technical standpoint.

Assisting with SOX IT Audit

- Tested established controls within the network and operations areas
- Assisted with drafting of issues and recommendations for the client on controls which were found to be ineffective.
- Finished well within the estimated number of hours budgeted.

SUMMARY OF QUALIFICATIONS

- Excellent Management and Technical Professional with extensive experience in project management, system development, internal and external communications, and leadership
- Master Project Manager Certification from American Academy of Project Management
- Proven Management, Technical, and Expertise using structured project management methodologies
- Experience with various system design life cycle project management (Agile, Waterfall)
- Technically sophisticated management professional with strong leadership qualifications
- Focusing on achieving bottom-line results while implementing advanced technology and business solutions and integration
- A superior record of delivering simultaneous large-scale, mission-critical projects on time and under budget
- Team-based management style and excellent interpersonal/communications skills

TECHNICAL SKILLS

Operating Systems	MVS/XA, MVS/ESA, OS2, Windows NT, Win 95/98, MS DOS
Languages	COBOL, COBOL II, .NET, Visual Basic 6.0/5.0, PL/SQL, Java, MS Access, CICS
Databases	SAP, PeopleSoft, Oracle, IMS DB/DC, MS SQL, VSAM, DB2, CICS, MS Access
Hardware	AS/400 model I5 and 170, IBM 30XX, 43XX, ES 9000, IBM PC's
Tools	Microsoft Project, NET, Syspro, Java Script, Focus, Telon, ADF2, MFS, TSO/ISPF, Abendaid

PROFESSIONAL EXPERIENCE

Lexmark – Robert Half Consulting

January 2012 – Present

Global IT Project Manager

- IT project development for global printing solution, global sourcing, crisis management, human resources (PeopleSoft), parts planning, internal audit, sales management, and manufacturing
- Responsible for creating project plan, establishing budget controls, resource requirements, daily monitoring, progress reporting, and quality control
- Responsible for Infrastructure requirements for all IT projects

ABCS

November 2004 – December 2012

Project Manager / Consulting

- IT project development
- Responsible for creating project plan, resource requirements, work assignments, monitor progress, status reporting to management, quality reviews, and budget control
- Network consulting
- Project management. (including: Manufacturing, Accounting systems, Payroll systems)
- Designed website which include POS and credit card processing
- Direct reports = 5 -10

Galls

December 2007 – December 2009

IT Project Manager

- ERP (Oracle) project development
- Project management. Monitored work assignments daily, performed quality control review on deliverables, tracked project milestones, responsible for project change control and budget (including Order entry, Manufacturing, BOM, WEB systems, and Financials)

- Migrated four direct sales companies onto a single Oracle E-Business solution
- Improved technology infrastructure for shared services operation and standardize business processes
- Direct reports = 5 – 30

Central Kentucky Blood Center

June 2003 – October 2004

Director of Information Technology

- Directed Systems Support, Network Administrative, and Records areas
- Improved IT project management and development
 - Improved schedule deadlines and cost saving measures
- Improved network design and overall security
- Initiated FDA certification for Blood Management System and Management of Deviation system
- Implemented new printer/copier/fax equipment for all Blood Center offices with large savings
- Improved email and telecommunication utilizing Lotus Domino and Microsoft Exchange
- Improved productivity Blood Center wide by providing IT training utilizing grant money
- Created offsite disaster recovery plan
- Upgraded AS/400 and associated software
- Direct reports = 12

Commonwealth of Kentucky, Cabinet for Health Services

January 2002 – August 2002

Deputy Commissioner / CIO of Medicaid Services

- Responsible for the management of three divisions within the Department of Medicaid Services including Information Systems, Member Services, and Finance Divisions
- Responsible for the management of Kentucky's Medicaid Management Information System (MMIS)
 - Ensured Kentucky's MMIS system is HIPPA complied in the areas of privacy, transaction code sets, and security within federally mandated timeframes
- Direct reports = 124

Masterpiece Software Solutions

October 1993 – December 2001

President / Owner

- Managed IT consulting company that provided a full range of IT professional and consulting services to numerous clients including Kentucky state government (Governor's Office for Technology, Cabinet for Families and Children, Workforce Development Cabinet, Justice Cabinet), Unisys Corporation, Lockheed Martin Federal Systems, and Metropolitan Government of Nashville, etc.
- Direct reports = 24

EDUCATION

Bachelor of General Studies
Texas Christian University

Associate of Computer Science
Cincinnati Technical College, cum laude

CERTIFICATIONS / COURSES

- Master Project Manager Certification
 - American Academy of Project Management

Candidate: EVAN FANNIN

Summary

IT support professional **recognized** for **excellent customer service**. Recent experience managing Windows security for **>20,000 user enterprise**. Background as **Subject Matter Expert** and **Technical Trainer** for helpdesks supporting multiple companies and government agencies. Areas of expertise:

- Active Directory User Administration
- Exchange User Administration
- Software/Hardware Troubleshooting
- Network Systems Management
- Customer Service Etiquette
- Incident Escalation/Crisis Management
- Developing Technical Procedures
- Technical Training

Technical Skills

Operating Systems: Windows XP/7, Windows Server 2003/2012, Linux (Ubuntu, Arch)

Hardware: PCs, Printers, Routers, Switches, Ethernet Cabling, NICs

Software: Active Directory, Exchange, MS Office Suite, Lotus Notes

Networking: TCP/IP, DNS, DHCP, WINS, Ethernet

Languages: PowerShell Scripting, BASH Scripting

Certifications

CCENT (Cisco), 2010

A+ Hardware, 2003

Experience

Security Analyst

02/2015 to Current

Hewlett-Packard Enterprise

Lexington, KY

Joined the US Public Sector Enterprise Security Team to assist with several migration projects planned for the upcoming year for the County of San Diego government.

Projects currently participating in include:

- PKI Implementation - Client is in the process of migrating its current PKI infrastructure from an in-house solution to the managed PKI services vendor.
- Server Hardening - Creating new Role-Based Access (RBAC) GPOs to coincide with a Windows Server 2012 upgrade project.
Oracle Identity Manager (OIM) Implementation - Client is in the process of moving AD account provisioning activities from a manual solution to an automated solution using Oracle Identity Management (OIM). Currently mapping AD and the HR system attributes which will be populated automatically by OIM. Re-permissioning
- Department and Home Shares - Client has re-defined file permission standards for user H and S drives (user home and departmental shares; respectively) and has started a project to re-permission said drives to align with the new standard

Active Directory / Exchange Security Administrator**Hewlett-Packard****Winchester, KY**

Worked for the 1.5 Leveraged Security Team (WinSEC) processing user access requests for several HP clients including the County of San Diego (CoSD) government, Molson-Coors Brewing Company, Foamex and Bimbo Bakeries USA.

Responsibilities included:

- Active Directory user and group administration
- Exchange user management (Exchange 2007, 2010)
- Network share creation and provisioning
- Application, VPN access provisioning via Active Directory
- Troubleshooting network share, application, and Exchange-related access issues
- Limited PowerShell scripting for provisioning multiple user accounts, bulk Exchange-related requests and AD reporting
- Working closely with the client account team on AD security-related projects

Technical Trainer**10/2006 to 08/2008****EDS Corporation****Winchester, KY**

Served as a technical trainer for the County of San Diego account during the helpdesk's transition from its previous vendor to the EDS Winchester, KY call center. Continued working on account as team lead and SME for newly founded 1st level helpdesk throughout the various phases of client transition.

Responsibilities included:

- Traveling to old vendor site in Plano, TX to be trained in and document helpdesk procedures in preparation of the helpdesk's migration to EDS support
- Developing and conducting a 2 week training program for the initial group of 30 helpdesk agents
- Acting as a backup supervisor and team lead for the County of San Diego helpdesk, providing support to agents
- Managing continued training for new and current HD team members
- Traveling to San Diego, CA to gather first level helpdesk procedures for the CoSD Department of Child Support Services (DCSS) transition to EDS support Conducting a 1 week training program for current CoSD helpdesk agents in preparation of DCSS helpdesk migration
- Maintaining the helpdesk knowledgebase and training material throughout each phase of transition

Helpdesk Support Technician**09/2004 to 10/2006****EDS Corporation****Winchester, KY**

Provided 1st level helpdesk support for various clients of the Leverage Operations 3 team of the Winchester, KY call center.

Responsibilities included:

- Troubleshooting hardware and commercial/custom software issues
- Providing Remote Desktop support to resolve user issues
- Performing password resets for AD, VPN and Lotus Notes accounts
- Generating and escalating incident tickets to second-level support teams

Education**Certificate Program: Information Technology****2003**

Trident Technical College

Charleston, SC

- Received training in supporting end user software/hardware, the Windows Server environment, Novell and general network infrastructure. Courses were designed specifically to prepare students for A+, Novell and MCSA/MCSE certifications.

Eastern Kentucky University

Richmond, KY

- Graduated Cum Laude, 3.7 GPA
- President of Psi Chi Honor Society

Awards

- Molson-Coors "Hops & Barley" Customer Service Award, 2010
- Employee Recognition Award for DCSS Helpdesk Transition, 2008
- Employee Recognition Award for CoSD Helpdesk Transition, 2007