




TO: Jim Gray, Mayor
Urban County Council

FROM: 

Todd Slatin, Director
Division of Central Purchasing

DATE: November 3, 2017

SUBJECT: Bid #143-2017 Cab & Chassis Truck with Front Loading Refuse
Collection Body

Bids to establish a price contract for Cab & Chassis Trucks with Front Loading Refuse Collection Bodies for the Division of Fleet Management were received in the Division of Central Purchasing on October 30, 2017.

Ionwave notified two hundred nine (209) vendors with eighteen (18) vendors viewing the document. Four (4) bids were received.

Lexington Truck Sales, Inc. submitted the highest of the four bids at \$327,010 but was the only supplier that met the height specifications for this type of truck. Section 4.1 of the bid specifications states that the lowest step-up into the cab shall be a maximum of eighteen (18) inches from ground level.

The lower step-up requirement was added to the truck specification after an analysis by the Division of Risk Management determined that the number and cost of injuries, repetitive injury occurrence, workers' compensation claims and lost time from work would be reduced and offset the additional cost of the lower step-up. In an effort to create a safer working environment and lower the overall cost to the LFUCG, the lower step-up height was approved for this type of truck.

The other suppliers that did not meet the new height requirement submitted the following pricing:

Martin's Peterbilt	\$294,441
Worldwide Equipment	\$299,930



Peterbilt of Louisville \$301,555

The bid of Lexington Truck Sales, Inc. meets bid specifications and is within budgetary constraints therefore, the bid of Lexington Truck Sales, Inc. is recommended.

