



## JUSTIFICATION FOR SOLE SOURCE CERTIFICATION

**Sole Source Purchases** are defined clearly, based upon a legitimate need, and are limited to a single supplier. Sole source purchases are normally not allowed except when based upon strong technological grounds such as operational compatibility with existing equipment and related parts or upon a clearly unique and/or cost effective feature requirement. The use of sole source purchases must be justified and shall be limited only to those specific instances in which compatibility or technical performance needs are being satisfied.

**Sole Source Services** are defined as a service provider providing technical expertise of such a unique nature that the service provider is clearly and justifiably the only practicable source available to provide the service. The justification shall be based on the uniqueness of the service, sole availability at the location required, or warranty or defect correction service obligations of the service provider.

This form must be filled out for the request to purchase any good or non-professional service that requires a competitive procurement process (informal quotes (\$1001-\$10,000), formal quotes (\$10,001 - \$19,999.99), or formal bid (\$20,000 or more) as defined in the LFUCG's Purchasing Manual. This form must be completed in its entirety and attached to the purchase requisition.

**Note: Sole Source Purchase requests for goods exceeding \$20,000 will require approval by the Urban County Council by submitting an Administrative Review Form. A copy of this form must be signed off by Central Purchasing and attached to the Administrative Review Form.**

### Requesting Division

Name Robert Stack\_\_\_\_\_ Division/Dept Division of Police\_\_

Phone 859-253-3615\_\_\_\_\_ Email rstack@lexingtonky.gov\_\_

Type of Purchase: ( ) Goods/Materials/Equipment (X) Services

Cost: 35,820.00\_\_\_\_\_

Sole Source Request for the Purchase of: Consulting services related to the in-depth review of system design documentation provided by Cassidian Corporation. System and field system acceptance testing.

One Time Purchase

X To Establish Sole Source Provider Contract

(subject to annual review and approval by Central Purchasing and/or Urban County Council)

### Vendor Information

Business Name RCC Consultants, Inc\_\_\_\_\_

Contact Name Darek Wiczorek\_\_\_\_\_

Address 118 Georgetown Ct, Georgetown, KY 40324

Phone 502-370-4381\_\_\_\_\_ Email dwiczorek@rcc.com\_\_\_\_\_



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### STATEMENT OF NEED: (Add additional pages as needed)

My division/department's recommendation for sole source is based upon an objective review of the product/service required and appears to be in the best interest of the LFUCG. I know of no conflict of interest on my part, and I have no personal involvement in any way with this request. No gratuities, favors, or compromising actions have taken place. Neither has my personal familiarity with particular brands, types of equipment, materials, persons or firms been a deciding influence on my request to sole source this purchase when there are other known suppliers to exist.

### 1. Describe the product or service and list the necessary features this product provides that are not available from any other option.

Due to the short timeframe to meet federal requirements and RCC's experience studying LFUCG's current system and others within Central Kentucky, RCC is the only consultant who has the expertise related to LFUCG's unique situation, extensive experience with radio system acquisitions and the ability to meet our aggressive timeline. RCC participated in the selection of the radio infrastructure Vendor and has detailed knowledge of the purchase and proposed system.

### 2. Below are eligible reasons for sole source. Check one and describe.

Licensed or patented product or service. No other vendor provides this. Warranty or defect correction service obligations to the consultant. Describe why it is mandatory to use this licensed or patented product or service.

Existing LFUCG equipment, inventory, custom-built information system, custom-built data inventory system, or similar products or programs. Describe. If product is off-the-shelf, list efforts to find other vendors (i.e. web site search, contacting the manufacturer to see if other dealers are available to service this region, etc.)

Uniqueness of the service. Describe. RCC completed a Radio Interoperability Study for LFUCG that identified our radio deficiencies and outlines recommended solutions. RCC reviewed the bid awarded to Cassidian and is uniquely familiar with the requirements the vendor is expected to keep. Due to this extensive study, RCC is uniquely qualified to provide technical expertise for review and related consultation of radio infrastructure, installation and acceptance testing. RCC does not provide hardware, software or other services that will be requested within the RFP.

The LFUCG has established a standard for this manufacturer, supplier, or provider and there is only one vendor. Attach documentation from manufacturer to confirm that only one dealer provides the product.

Factory-authorized warranty service available only from this single dealer. Sole availability at the location required. Describe.

Used item with bargain price (describe what a new item would cost). Describe.



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Other – The above reasons are the most common and established causes for an eligible sole source. If you have a different reason, please describe:

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**3. Describe efforts to find other vendors or consultants (i.e. phone inquires, web site search, contacting the manufacturer to see if other dealers are available to service region, etc.).**

RCC was selected to perform the initial assessment based on recommendations from other jurisdictions that have performed similar analysis. At that time, other consultants were reviewed but were not selected due to their relationships with vendors and/or proximity to LFUCG. RCC's involvement in the radio infrastructure vendor gives them unique knowledge of the LFUCG's needs and expectations. Cost was a consideration as well.

**4. How was the price offered determined to be fair and reasonable?**

(Explain what the basis was for comparison and include cost analyses as applicable.)

The cost was based on hourly rate as used with previous work performed for LFUCG and other entities. Additionally, travel costs were reduced and are a reimbursement basis only. After review with other jurisdictions, the hourly rates and total hours required was deemed reasonable based on industry standards.

**5. Describe any cost savings realized or costs avoided by acquiring the goods/services from this supplier.**

Due to the consultants proximity to Lexington (Georgetown, KY) travel cost are very minimal. Expertise obtained during the Interoperability Study has greatly reduced the total hours required for all services related to the RFP process. RCC has demonstrated an ability to greatly reduce final vendor cost, thus further savings are anticipated during the negotiation process. RCC reduced its costs without a reduction in most services to assist the LFUCG in remaining within its budget.

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